## Bank J. Safra Sarasin Ltd

# **Hong Kong Branch**

**Key Financial Information Disclosure Statement** 

**As at 30 June 2019** 

## Bank J. Safra Sarasin Ltd Hong Kong Branch Key Financial Information Disclosure Statement As at 30 June 2019

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Bank J. Safra Sarasin Ltd Hong Kong Branch Profit & Loss Account For The Half Year Ended 30 June 2019

		6 months ended 30 Jun 2019	6 months ended 30 Jun 2018
	Notes	HKD'000	HKD'000
Interest income		156,671	205,180
Interest expense		(98,103)	(75,098)
Net interest income		58,568	130,082
Other operating income	1	132,158	104,495
Total operating income		190,726	234,577
Total operating expenses	2	(151,369)	(154,151)
Provisions for loans and advances		2,196	(23)
Profit before taxation		41,553	80,403
Tax expense		(6,913)	(13,276)
Profit after taxation		34,640	67,127

Bank J. Safra Sarasin Ltd Hong Kong Branch Balance Sheet As at 30 June 2019

		30 Jun 2019	31 Dec 2018
	Notes	HKD'000	HKD'000
Assets			
Cash and balances with banks		306,118	781,863
Due from Exchange Fund		3,560	49,954
Amount due from overseas offices		2,538,975	3,371,211
Certificates of deposit held		320,308	321,009
Loans and receivables	4	8,445,669	8,697,150
Investment securities		1,934,737	2,137,919
Property, plant and equipment		66,026	7,478
Total assets		13,615,393	15,366,584
Liabilities			
Deposits and balances from banks		-	15,998
Deposits from customers	5	8,745,702	8,601,916
Amount due to overseas offices		4,533,394	6,445,937
Other liabilities		336,297	302,733
Total liabilities		13,615,393	15,366,584

Bank J. Safra Sarasin Ltd Hong Kong Branch Notes to the Financial Statements

			6 months ended 30 Jun 2019	6 months ended 30 Jun 2018
		Notes	HKD'000	HKD'000
1	Other operating income			
	Gains less losses arising from dealing in foreign currencies Gains less losses arising from trading in other derivatives Gains less losses on securities designated at fair value through profit and loss Net fees and commission income	3	35,456 3,356 5,368 87,978	17,251 4,477 (33,615) 116,382
			132,158	104,495
2	Total operating expenses			
	Staff and rental expenses Other expenses		(133,661) (17,708)	(137,808) (16,343)
			(151,369)	(154,151)
_				
3	Net fees and commission income			
	Fees and commission income Less: Fees and commission expenses		169,806 (81,828)	196,951 (80,569)
			87,978	116,382
			30 Jun 2019	31 Dec 2018
		Notes	HKD'000	HKD'000
4	Loans and receivables			
	Loans and advances to customers Accrued interest and other accounts Provisions for bad and doubtful debts - general provisions - specific provisions	6	8,336,127 109,810 (268) (268)	8,540,364 159,255 (2,469) (2,469)
			8,445,669	8,697,150
5	Deposits from customers			
	Demand deposits and current accounts Time, call and notice deposits		1,625,223 7,120,479	1,916,753 6,685,163
			8,745,702	8,601,916

		30 Jun 2019	21 Dec 2010
		30 Juli 2019	31 Dec 2018
		HKD'000	HKD'000
6	Analysis of gross amount of loans and advances to customers		
i	a. Breakdown by Economic sectors		
	Loans and advances for use in Hong Kong Industrial, commercial and financial		
	Financial concerns	431,104	456,145
	Property investment	11,431	11,250
	Individuals		
	Others	918,887	876,920
	Loans and advances for use outside Hong Kong	6,974,705	7,196,049
		8,336,127	8,540,364
	b. Breakdown by Secured and Unsecured		
	Secured	8,336,127	8,540,364
	Unsecured	-	-
		8,336, <b>12</b> 7	8,540,364
		6,330,127	8,340,304
,	<ul> <li>Breakdown by significant geographical areas after taking into accour advances to subsidiaries</li> </ul>	nt the transfer of risk and exc	luding loans and
	British Virgin Islands	5,032,233	5,232,966
	Hong Kong	1,750,894	1,783,054

#### 7 Loans and advances to customers and banks which are overdue and rescheduled

The branch does not have any overdue and rescheduled loans and advances to customers and banks as at 30 Jun 2019 and 31 Dec 2018.

The branch does not have any impaired loans to customers and banks as at 30 Jun 2019 and 31 Dec 2018.

#### 8 Other assets which are overdue, rescheduled and repossessed

The branch does not have any assets which are overdue, rescheduled and repossessed as at 30 Jun 2019 and 31 Dec 2018.

#### 9 International Claims

International claims information discloses exposures to locations of counterparties on which the ultimate risk lies and the transfer of risk has been taken account of. The following information is prepared in accordance with the HKMA Return of International Banking Statistics MA(BS)21 completion instructions. Countries or geographical segments (including Hong Kong) constituting 10% or more of the aggregate amount of international claims are disclosed.

	30 Jun 2019 HKD million						
	Non-bank private sector						
	Banks	Official Sector	Non-bank financial institutions	Non-financial private sector	Others	Total	
Developed countries of which Switzerland	3,128 2,721	111	148	196	- -	3,583 2,721	
Developing Asia & Pacific of which China	850 850	-	-	339 145	-	1,189 995	
Offshore centres of which Hong Kong SAR of which British Virgin Islands	28	457 - -	5,312 160 5,035	1,893 1,234 2	- - -	7,690 1,394 5,037	
	4,006	568	5,460	2,428	-	12,462	

			HKD	million		
			Non-bank p	rivate sector		
	Banks	Official Sector	Non-bank financial institutions	Non-financial private sector	Others	Total
Developed countries of which Switzerland	3,935 3,537	571 -	119	325 -	- -	4,950 3,537
Developing Asia & Pacific of which China	1,386 1,386	-	-	339 161	-	1,725 1,547
Offshore centres of which Hong Kong SAR of which British Virgin Islands	17 - -	- - -	5,666 203 5,237	1,582 1,093 1	- - -	7,265 1,296 5,238
	5,338	571	5,785	2,246	-	13,940

31 Dec 2018

# **10 Mainland Activities Disclosures** (HKD million)

(HKD Hillion)		30 Jun 2019			31 Dec 2018		
Types of Counterparties	On-balance sheet exposure	Off-balance sheet exposure	Total	On-balance sheet exposure	Off-balance sheet exposure	Total	
Central government, central government-owned entities and their subsidiaries and joint ventures (JVs)	-	-	-	-	-	-	
Local governments, local government-owned entities and their subsidiaries and JVs	-	-	-	-	-	-	
3. PRC nationals residing in Mainland China or other entities incorporated in Mainland China and their subsidiaries and JVs	95	4	99	94	3	97	
Other entities of central government not reported in item 1 above	-	-	-	-	-	-	
5. Other entities of local governments not reported in item 2 above	-	-	-	-	-	-	
6. PRC nationals residing outside Mainland China or other entities incorporated outside Mainland China where the credit is granted for use in Mainland China	-	-	-	-	-	-	
7. Other counterparties where the exposures are considered by the reporting institution to be non-bank							
Mainland China exposures	29	-	29	24	13	37	
Total	124	4	128	118	16	134	
Total assets after provision	13,615			15,367			
On-balance sheet exposures as percentage of total assets	0.91%			0.77%			

## 11 Foreign currency exposures

(HKD million)

	30 Jun 2019							
	USD	GBP	EUR	CNY	AUD	GOL	Others	Total
Spot assets	4,671	657	1,636	18	373	147	1,858	9,360
Spot liabilities	(6,018)	(656)	(287)	(1,217)	(180)	(146)	(861)	(9,365)
Forward purchases	3,046	58	136	1,358	144		35	4,777
Forward sales	(1,705)	(57)	(1,489)	(160)	(335)	-	(1,030)	(4,776)
Net options positions*			-		-	-	-	-
Net long (short) position	(6)	2	(4)	(1)	2	1	2	(4)
Net structural position	-	_	-	-	-	_	-	-

	31 Dec 2018							
	USD	GBP	EUR	CNY	AUD	GOL	Others	Total
Spot assets	5,335	491	1,501	552	198	102	2,126	10,305
Spot liabilities	(5,241)	(490)	(1,502)	(1,221)	(197)	(102)	(1,552)	(10,305)
Forward purchases	2,077	12	103	1,760	143	-	205	4,300
Forward sales	(2,174)	(13)	(103)	(1,091)	(143)	-	(776)	(4,300)
Net options positions*		· -	· -		<u> </u>	-	<u> </u>	-
Net long (short) position	(3)	-	(1)	-	1	-	3	-
Net structural position		-	-	-	-	-	-	-

 $<sup>*\</sup>mbox{Internal}$  reporting method is adopted as basis of calculating the net options positions.

Bank J. Safra Sarasin Ltd Hong Kong Branch Off Balance Sheet Information As at 30 June 2019

			30 Jun 2019		;	31 Dec 2018	
1	Contingent liabilities and commitments (contractual amounts)	6	HKD'000			HKD'000	
	Direct credit substitutes Other commitments		93,251 19,430,292			93,292 19,417,546	
		:	30 Jun 2019		3	31 Dec 2018	
2	<b>Derivatives instruments</b> (HKD '000)						
				Total			Total
		Fair V		Notional	Fair Va		Notional
	_	Positive	Negative	Amount	Positive	Negative	Amount
	Exchange rate contracts (exclude forward foreign exchange contracts arising from swap deposit arrangements)	15,217	48,036	7,560,818	46,519	50,420	6,936,695
	Equity contracts	14,941	14,941	963,768	21,267	21,267	431,896
	Interest rate contracts	-	-	-	-	-	-
	Others	-	-	4,898	354	354	15,341

Bank J. Safra Sarasin Ltd Hong Kong Branch Liquidity Information As at 30 June 2019

#### Liquidity Risk Management

The liquidity risk essentially refers to the potential inability of the Bank to meet its payment obligations or failure to meet the requirements imposed by banking regulations. Within the Bank J. Safra Sarasin Group (the "Group"), the Group Treasury Committee is responsible for monitoring liquidity. The prime objective is to guarantee the Bank's ability to meet its payment obligations at all times and to ensure compliance with legal requirements on liquidity. A key task of the Committee is to monitor all the relevant liquidity risk factors. These include money flows between subsidiaries, branches and the parent company, inflows and outflows of client funds and changes in the availability of liquidity reserves. As a supporting strategy, target bandwidths are set for surplus coverage of minimum liquidity.

The Group maintains a Contingency Funding Plan which defines measures that must be taken upon the trigger of certain escalation levels. The Contingency Funding Plan is reviewed by the Group Treasury Committee at least once a year.

The Contingency Funding Plan comes into action at the first or second escalation level as soon as:

- the internal liquidity situation drops materially and for a prolonged period where the eligible liquid assets are less than 100% but greater than 90% of the internal liquidity requirement which represents the first escalation level:
- the internal liquidity situation drops where the eligible assets are less than 90% of the internal liquidity requirement which represents the second escalation level;
- the results of the stress-test lie within the zone of the first or second escalation level.

The Contingency Funding Plan lists the possible organisational and liquidity-providing measures. The final selection of appropriate measures is made by the Group Treasury Committee according to the specific scenario and stress situation.

Asia Asset and Liability Committee (ALCO) is responsible for the review and monitoring of the funding and liquidity risk profile of Bank J. Safra Sarasin Ltd, Hong Kong Branch on an ongoing basis. A quarterly (or ad-hoc when required) meeting is organized to review liquidity-related limits and parameters and stress test results.

Liquidity Maintenance Ratio ("LMR") is prepared on a daily basis in accordance with the requirement of the Hong Kong Monetary Authority ("HKMA"). An internal target LMR of not less than 35 per cent has been set by ALCO so as to provide an early warning signal to the management. A forecast on LMR for the next four business days is prepared based on the projected intercompany placements and funding transactions, as well as significant customer loans and deposits.

Bank J. Safra Sarasin Ltd, Hong Kong Branch also maintains a liquidity cushion in the form of unencumbered, high-quality liquid assets to meet unexpected cash outflows or client shifts from cash into investments. These are actively monitored and corresponding measures are taken if liquidity falls below the specified targets. Stress testing allows for the impact of larger outflows combined with the deterioration of Group assets on the liquidity indicators to be assessed.

Bank J. Safra Sarasin Ltd, Hong Kong Branch currently has very minimal reliance on external wholesale funding with its funding needs met almost entirely by Head Office or other entities within the Group. Accordingly no concentration limit has been assigned to sources of funding.

#### Liquidity Exposures

Q2 2019	Q2 2018

53.75%

47.20%

Average Liquidity Maintenance Ratio for the interim reporting period

The average LMR for the interim reporting period is calculated based on the arithmetic mean of the average value of LMR for each calendar month during the last quarter of the interim reporting period.

Bank J. Safra Sarasin Ltd Hong Kong Branch Liquidity Information As at 30 June 2019

Maturity Profile (HKD million)

The following information on maturity profile is prepared in accordance with the HKMA Return on Liquidity Monitoring Tools MA(BS)23 completion instructions.

nnon choot lighilities	Total amount	Novt dov	2 to 7 days	8 days to 1	> 1 month up to	> 3 months up	> 6 months up >	1 year up to 2	> 2 years up to	> 3 years up to	Over 5 veers	Balancing
ance sheet liabilities	Total amount	Next day	2 to 7 days	month	3 months	to 6 months	to 1 year	years	3 years	5 years	Over 5 years	amount
Deposits from non-bank customers												
a) Pledged deposits	-	-	-	-	-	-	-	-	-	-	-	-
(b) Demand, savings and current account deposits	1,625	1,625 902	647	4,159	1.313	70	41	-	-	-	-	-
c) Term, call and notice deposits	7,132	902	647	4,159	1,313	70	41	-	-	-	-	-
Amount payable arising from securities financing transactions (other	-	-	-	-	-	-	-	-	-	-	-	-
than securities swap transactions)												
Amount payable arising from derivative contracts  Due to MA for a/c of Exchange Fund	51	-	-	36	10	31	923	532	-	-	-	-
Due to overseas central banks	-	-	-	-	-	-	-	-	-	-	-	-
Due to banks	4,495	118	435	434	3,508			-	-	-	-	-
Debt securities, prescribed instruments and structured financial					0,000							
nstruments issued and outstanding	-	-	-	-	-	-	-	-	-	-	-	-
Other liabilities	257	155	-	3	5	8	55	31	-	-	-	
Capital and reserves	42	-	-	-	-	-	-	-	-	-	-	
Total	13,602	2,800	1,082	4,632	4,836	109	1,019	563	-	-	-	
ance sheet obligations												
rrevocable loan commitments or facilities granted  (a) With dates and amounts of drawdown ascertained	_	_	_	_	_	_	_	_	_	_	_	
b) Others (not included in sub-item (a))	1,095	1,095	-	-	-	-	-	-	-	-	-	
Contractual obligations arising from securities financing transactions		1,000										
not included in item 2)	-	-	-	-	-	-	-	-	-	-	-	
Contractual obligations arising from derivative contracts (not included												
n item 3)	-	-	-	-	-	-	-	-	-	-	-	-
Off-balance sheet obligations not included in items 11 to 13												
a) With dates and amounts of payment ascertained	93		_			2	91	-	_	_	_	
(b) Others	-		-	-	-	-		-	-	-	-	
Total	1,188	1,095	-	-	-	2	91	-	-	-	-	-
ance sheet assets												
Currency notes and coins	-	-	-	-	-	-		-	-	-	-	-
Amount receivable arising from securities financing transactions (other			_			_		-	_	_	_	
than securities swap transactions)	40			_		0.4	054					
Amount receivable arising from derivative contracts  Due from MA for a/c of Exchange Fund	18	4	-	5	8	31	951	544	-	-	-	
Due from overseas central banks	4	4	-	-	-	-	-		-	-	-	
Due from banks	2,846	1,375	595	876								
Debt securities, prescribed instruments and structured financial	2,040	1,010	000	010								
nstruments held (net of short positions)												
a) Readily monetizable	2,262	2,262										
b) Not readily monetizable	-	-,202	_	_	-	-		-	_	-		
(i) Pledged to customers			-	-							-	
(ii) Others	-	-	-	-	-	-	-	-	-	-	-	
Acceptances and bills of exchange held	-	-	-	-	-	-	-	-	-	-	-	
Loans and advances to non-bank customers	8,347	2,921	1,804	2,005	634	877	106	-	-	-	-	
Other assets	126	54	-	3	6	9	17	26	-	-	-	
Total	13,603	6,616	2,399	2,889	648	917	1,074	570	-	-	-	:
nuan ahaat alaima												
ance sheet claims rrevocable loan commitments or facilities received												
a) With dates and amounts of drawdown ascertained	_	_	_	_	_	_			_	_	_	
(b) Others												
Contractual claims arising from securities financing transactions (not												
ncluded in item 17)	-	-	-	-	-	-	-	-	-	-	-	-
Contractual claims arising from derivative contracts (not included in												
tem 18)	-	-	-	-	-	-	-	-	-	-	-	-
Off-balance sheet claims not included in items 27 to 29												
a) With dates and amounts of receipt of payment ascertained	93	-	-	-	-	2	91	-	-	-	-	
(b) Others	-	-	-	-					-	-	-	
Total .	93	-	-	-	-	2	91	-	-	-	-	
Contractual Maturity Mismatch		2.721	1.317	-1.743	-4.188	808	55	7				

Bank J. Safra Sarasin Ltd Hong Kong Branch Liquidity Information As at 30 June 2019

Maturity Profile (HKD million)

							31 Dec	2018					
On-b	alance sheet liabilities	Total amount	Next day	2 to 7 days	8 days to 1 month	> 1 month up to 3 months	> 3 months up to 6 months	> 6 months up > to 1 year	1 year up to 2 years	> 2 years up to 3 years	> 3 years up to 5 years	Over 5 years	Balancing amount
1	Deposits from non-bank customers				monar	o monaro	to o monaro	10 1 you.	you.o	o you.o	o you.o		amount
	(a) Pledged deposits			-	-	-	-	-	-	-	-	-	-
	(b) Demand, savings and current account deposits (c) Term, call and notice deposits	1,917 6,690	1,917 1,300	718	1,748	2,899	- 19	- 6	-	-	-	-	-
	Amount payable arising from securities financing transactions (other	0,030	1,500	710	1,740	2,033	15	0					
2	than securities swap transactions)	-	-	-	-	-	-	-	-	-	-	-	-
3	Amount payable arising from derivative contracts	43	2	16	6	86	49	257	705	-	-	-	-
4	Due to MA for a/c of Exchange Fund	-	-	-	-	-	-	-	-	-	-	-	-
5 6	Due to overseas central banks Due to banks	6,363	147	326	2,084	3,806	-	-		-	-	-	-
7	Debt securities, prescribed instruments and structured financial					0,000							
	instruments issued and outstanding	-	-	-	-	-	-	-	-	-	-	-	-
8	Other liabilities	226	143	-	-	75	1	-	-	7	-	-	-
9 <b>10</b>	Capital and reserves Total	99 <b>15,338</b>	3,509	1,060	3,838	6,866	- 69	263	705	7	-	-	99 <b>99</b>
		20,000	0,000	_,,,,,	0,000	5,555	•			•			•
	alance sheet obligations												
11	Irrevocable loan commitments or facilities granted (a) With dates and amounts of drawdown ascertained												
	(b) Others (not included in sub-item (a))	1,184	1,184	-	-	-	-		-	-	-	-	-
12	Contractual obligations arising from securities financing transactions												
12	(not included in item 2)	-	-	-	-	-	-	•	-	-	-	-	-
13	Contractual obligations arising from derivative contracts (not included in item 3)	-	-	-	-	-	-	-	-	-	-	-	-
14	Off-balance sheet obligations not included in items 11 to 13												
	(a) With dates and amounts of payment ascertained	177	-	-	3	51	47	21	46	9	-	-	-
15	(b) Others Total	1,361	1,184	-	3	- 51	47	21	46	9	-	-	-
		2,002	1,104		ū	01			40	J			
On-b	alance sheet assets												
16	Currency notes and coins	-	-	-	-	-	-	-	-	-	-	-	-
17	Amount receivable arising from securities financing transactions (other than securities swap transactions)	-	-	-	-	-	-	-	-	-	-	-	-
18	Amount receivable arising from derivative contracts	39	1	17	9	81	43	262	714	-	-	-	-
19	Due from MA for a/c of Exchange Fund	50	50	-	-	-	-	-	-	-	-	-	-
20	Due from overseas central banks Due from banks	-	- 1 1 4 7	1 070	- 1 106	-	- 4	-	-	-	-	-	-
21	Debt securities, prescribed instruments and structured financial	4,155	1,147	1,878	1,126	-	4	-	-	-	-	-	-
22	instruments held (net of short positions)												
	(a) Readily monetizable	2,471	2,471	-	-	-	-	-	-	-	-	-	-
	(b) Not readily monetizable	-	-	-	-	-	-	-	-	-	-	-	-
	(i) Pledged to customers (ii) Others	-	-	-	-	-	-	-	-	-	-	-	-
23	Acceptances and bills of exchange held	_	_	_	_	_	_	-	_	-	-	_	-
24	Loans and advances to non-bank customers	8,547	1,149	3,796	2,269	1,213	113	7	-	-	-	-	
25	Other assets	74	56				-	-		-	-	-	18
26	Total	15,336	4,874	5,691	3,404	1,294	160	269	714	-	-	-	18
Off-b	alance sheet claims												
27	Irrevocable loan commitments or facilities received												
	(a) With dates and amounts of drawdown ascertained (b) Others	-	-	-	-	-	-	-	-	-	-	-	-
	Contractual claims arising from securities financing transactions (not	-	-	-	-	-	-	•	-	-	-	-	-
28	included in item 17)	-	-	-	-	-	-	-	-	-	-	-	-
29	Contractual claims arising from derivative contracts (not included in		-	-	-	_	_	_	-	_	_	_	_
30	item 18) Off-balance sheet claims not included in items 27 to 29												
30	(a) With dates and amounts of receipt of payment ascertained	93	_	_	-	45	37	2	9	_	_	_	_
	(b) Others	-	-	-	-	10	31	-	3	-	-	-	-
31	Total	93	-	-	-	45	37	2	9	-	-	-	-
32 33	Contractual Maturity Mismatch Cumulative Contractual Maturity Mismatch		181 181	4,631 4,812	-437 4,375	-5,578 -1,203	81 -1,122	-13 -1,135	-28 -1,163	-16 -1,179		- -1,179	

## J. Safra Sarasin Holding Ltd Group Consolidated Financial Information As at 30 June 2019

	(Note 1)	(Note 1)
	CHF'000	CHF'000
	00 1 0040	04.5 004.0
	30 Jun 2019	31 Dec 2018
Total shareholders' equity including minority interest	4,910,171	4,758,372
Other financial information		
Balance sheet :		
Total assets	36,374,804	35,230,892
Total liabilities	31,464,633	30,472,520
Due from customers	14,181,341	13,904,706
Due to customers	27,681,427	26,848,174
	30 Jun 2019	30 Jun 2018
5.6.		
Profit and Loss:	200 000	202 704
Profit before taxes	209,808	202,784
	30 Jun 2019	31 Dec 2018
One that a day was a watter		
Capital adequacy ratio		
CET1 ratio (Note 2)	29.7%	31.8%
0212 1dd0 (110t0 2)	23.170	31.070

### Note:

- (1) Group consolidated financial information for the six-month period ended 30 June 2019 represented consolidated financial information of J. Safra Sarasin Holding Ltd which is the holding company of Bank J. Safra Sarasin Ltd. The group consolidated financial information has been prepared in accordance with Swiss accounting principles applicable for banks and the requirements of Swiss law.
- (2) The calculation is based on the Basel III requirements. The basis used for calculating the adequacy ratio includes an allowance for market risk.