



法 國 外 貿 銀 行

Press Release

According to the Banking (Disclosure) Rules, the “Financial Disclosure Statements” of Natixis, Hong Kong Branch as of 31 December 2016 is now issued. A copy of the statement is available at 72/F., International Commerce Centre, 1 Austin Road West, Kowloon and the Hong Kong Monetary Authority for public inspection purpose.

A handwritten signature in black ink, appearing to read 'Alain Gallois', written over a horizontal line.

Alain Gallois
Chief Executive
Natixis
Hong Kong Branch

31 March 2017



法國外貿銀行
香港分行

NATIXIS
HONG KONG BRANCH

主要財務資料披露聲明書
二零一六年十二月三十一日

KEY FINANCIAL INFORMATION
DISCLOSURE STATEMENTS
AS AT 31 DEC 2016



法國外資銀行 香港分行

NATIXIS
HONG KONG BRANCH

主要財務資料披露聲明書截至二零一六年十二月三十一日止

KEY FINANCIAL INFORMATION DISCLOSURE STATEMENTS AS AT 31 DEC 2016

甲部份 - 分行資料

Section A - Branch Information

I. 損益結算表

I. Profit and Loss

港幣千元	Figures in HKD thousand	2016-12-31	2015-12-31
淨利息收入	Net interest income		
利息收入	Interest income	639,851	501,110
利息支出	Interest expense	(438,162)	(322,370)
		<u>201,489</u>	<u>178,740</u>
其他營運收入	Other operating income		
指定以公允價值列賬之金融工具之淨溢利/(虧損)	Net gains/(losses) on fair value change of financial instruments designated at fair value through profit or loss	-	-
外匯買賣收益/(虧損)淨額	Gains less losses arising from trading in foreign currencies	(6,921)	52,710
持作買賣用途之證券交易收益/(虧損)淨額	Gains less losses on securities held for trading purposes	-	-
其他買賣交易收益/(虧損)淨額	Gains less losses from other trading activities	-	-
費用及佣金收入淨額	Net fees and commission income	107,197	102,989
其他	Others	1,338,827	1,040,057
		<u>1,439,203</u>	<u>1,195,756</u>
營運支出	Operating expenses		
人事費用	Staff expenses	(597,196)	(427,885)
租金	Rental expenses	(69,641)	(55,508)
其他開支	Other expenses	(353,062)	(396,916)
其他準備金支出淨額	Other net charge on provisions	-	-
		<u>(1,019,899)</u>	<u>(880,309)</u>
扣除準備金前的經營溢利	Operating profit before provisions	620,793	494,187
貸款及其他應收減值虧損	Impairment losses and provisions for impaired loans and receivables	(21,343)	(50,188)
		<u>599,450</u>	<u>443,999</u>
經營溢利	Operating profit	599,450	443,999
出售物業、設備及投資物業收益/(虧損)淨額	Gains less losses from the disposal of property, plant and equipment and investment properties	(4)	(43)
		<u>599,446</u>	<u>443,956</u>
稅前溢利	Profit before taxation	599,446	443,956
稅項支出	Tax expenses	(89,088)	(50,642)
除稅後溢利	Profit after taxation	<u>510,358</u>	<u>393,314</u>



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I. 資產負債表

II. Balance Sheet

港幣千元	Figures in HKD thousand	2016-12-31	2016-06-30
資產	Assets		
現金及在銀行同業的存款	Cash and balances with banks	5,427,303	1,510,455
在銀行同業，並於1至12個月內到期的存款	Placements with banks which have a residual contractual maturity of more than one month but not more than 12 months	1,416,530	79,464
存放於海外辦事處金額	Amount due from overseas offices	15,017,104	15,681,639
貿易票據	Trade bills	1,041,544	1,473,240
持有的存款證	Certificates of deposit held	2,140,122	2,731,326
待作買賣用途之證券	Securities held for trading purposes	-	-
貸款及其他應收賬目	Loans and receivables		
客戶貸款	Loans and advances to customers	10,756,313	10,756,440
給予銀行同業的貸款	Loans and advances to banks	-	-
其他賬項	Other accounts	1,281,364	1,605,039
減值貸款及其他應收撥備	Provisions for impaired loans and receivables	(119,559)	(98,072)
		17,920,138	21,263,407
投資證券	Investment securities	2,146,013	2,437,573
其他投資	Other investments	-	-
物業、設備及投資物業	Property, plant and equipment and investment properties	43,639	44,693
總資產	TOTAL ASSETS	45,152,393	45,221,797
負債	Liabilities		
銀行同業的存款及結餘	Deposits and balances from banks	14,274,277	19,065,676
客戶存款	Deposits from customers		
活期存款及往來賬戶	Demand deposits and current accounts	2,043,767	4,908,573
儲蓄存款	Savings deposits	-	-
定期存款及通知存款	Time, call and notice deposits	5,788,428	2,562,696
		7,830,195	7,551,269
結欠海外辦事處金額	Amount due to overseas offices	19,581,935	16,183,607
已發行存款證	Certificates of deposit issued	643,740	659,462
已發行債券	Issued debt securities	-	-
其他賬項	Other liabilities	2,622,246	1,741,781
撥備	Provisions	-	-
總負債	TOTAL LIABILITIES	45,152,393	45,221,797



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III. 損益結算表附加資料

III. Additional Profit and Loss Information

港幣千元	Figures in HKD thousand	2016-12-31	2015-12-31
費用及佣金收入	Fees and commission income	145,980	129,277
費用及佣金支出	Fees and commission expenses	(38,763)	(26,286)
費用及佣金收入淨額	Net fees and commission income	<u>107,197</u>	<u>102,991</u>

IV. 資產負債表附加資料

IV. Additional Balance Sheet Information

港幣千元	Figures in HKD thousand	2016-12-31	2016-06-30
1) 減值貸款及其他應收賬項	1) Provision for impaired loans and receivables		
- 綜合減值撥備	- Collective provisions	-	-
- 客戶貸款特殊性撥備	- Specific provisions for loans and advances to customers	<u>119,559</u>	<u>98,072</u>
		<u>119,559</u>	<u>98,072</u>

特殊性撥備是由分行入賬而總行則作出集團性的綜合減值撥備。

Specific provisions were made at the branch level whereas collective impairment is assessed and recorded at Head Office for the whole Natixis group.

2) 減值貸款	2) Impaired loans and advances to customers	2016-12-31	2016-06-30
個別已作出減值決定之客戶貸款總額	- amount of impaired loans and advances to customers which are individually determined to be impaired	130,760	130,844
就該等貸款所撥出特殊撥備的數額	- amount of specific provisions made for such loans and advances	119,559	98,072
該等貸款所作之特殊性撥備已考慮之抵押品總額	- value of collateral which has been taken into account in respect of such loans and advances to which the specific provisions relate	6,418	0
該等貸款佔客戶貸款總額的百分比	- percentage of such loans and advances to total amount of loans and advances to customers	0.78%	0.68%

特殊撥備已計及該等貸款的抵押品價值。

Specific provision were made after taking into account the value of collateral in respect of such loans and advances.



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IV. Additional Balance Sheet Information (Continued)

IV. 資產負債表附加資料(續)

港幣千元	Figures in HKD thousand	2016-12-31	2016-06-30
3) 逾期客戶貸款	3) Overdue loans and advances to customers		
客戶貸款的總額並已逾期:	Gross amount of loans and advances to customers which have been overdue for:		
- 3個月以上至6個月	more than 3 months but not more than 6 months	-	-
- 6個月以上至1年	more than 6 months but not more than one year	130,760	130,844
- 1年以上	more than one year	130,760	130,844
逾期客戶貸款佔客戶貸款總額的百分比,並已逾期:	Percentage of total amount of loans and advances to customers which have been overdue for:		
- 3個月以上至6個月	more than 3 months but not more than 6 months	0.00%	0.00%
- 6個月以上至1年	more than 6 months but not more than one year	0.78%	0.68%
- 1年以上	more than one year	0.78%	0.68%
特殊撥備金的數額已計及該等貸款:	Amount of specific provisions made on such overdue loans and advances for:		
- 3個月以上至6個月	more than 3 months but not more than 6 months	-	-
- 6個月以上至1年	more than 6 months but not more than one year	119,559	98,072
- 1年以上	more than one year	119,559	98,072
有擔保逾期貸款所持有的抵押品的最新估計市值	Market value of collateral held against the covered portion of overdue loans and advances	6,418	-
有擔保逾期貸款	Covered portion of overdue loans and advances	124,342	130,844
無擔保逾期貸款	Uncovered portion of overdue loans and advances	130,760	130,844
4) 經重組客戶貸款不包括逾期超過三個月以上的貸款	4) Rescheduled loans and advances to customers, excluding those which have been overdue for more than 3 months		
該等貸款佔客戶貸款總額的百分比	Percentage of such loans and advances to total amount of loans and advances to customers	0.00%	0.00%
在兩個報告日期,本分行均無任何給予銀行同業之已減值、逾期或重組貸款。	The branch did not have any impaired, overdue or rescheduled loans and advances to banks at both reporting dates.		
5) 逾期的其他資產(包括貿易票據及債務證券)並已逾期	5) Overdue other assets (including trade bills and debt securities) which have been overdue for		
- 3個月以上至6個月	more than 3 months but not more than 6 months	-	-
- 6個月以上至1年	more than 6 months but not more than one year	-	-
- 1年以上	more than one year	-	-
6) 持有收回之資產的數額	6) Amount of repossessed assets held		
收回之資產會以成本價或可變現淨值入帳。	The repossessed assets are booked under the lowest cost or net realizable value.		

V. 資產負債表以外的項目

V. Off-Balance Sheet Exposures

港幣千元	Figures in HKD thousand	2016-12-31	2016-06-30
或然負債及承擔	Contingent liabilities and commitments		
直接信貸替代項目	Direct credit substitutes	598,496	513,107
與交易有關的或然項目	Transaction-related contingencies	14,719	14,719
與貿易有關的或然項目	Trade-related contingencies	4,877,778	3,155,557
票據發行及循環式包銷安排	Note issuance and revolving underwriting facilities	-	-
其他承擔	Other commitments	32,072,025	28,769,617
撥備有關存款	Forward forward deposits placed	1,550,900	124,151
		39,113,918	32,677,151
衍生工具	Derivative transactions		
衍生工具名義金額	Nominal amounts of derivatives transactions		
匯率合約	Exchange rate-related contracts	15,276,925	19,246,829
利率合約	Interest rate contracts	1,045,867	-
其他	Others	-	-
		16,322,792	19,246,829
衍生工具公平價值	Fair value of derivative transactions		
匯率合約	Exchange rate-related contracts	(42,540)	(21,465)
利率合約	Interest rate contracts	(135)	-
其他	Others	-	-
		(42,675)	(21,465)

公平價值並未計入雙邊淨額結算安排的影響。

Fair value has not taken into account the effect of valid bilateral netting agreements.



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VI. Segmental Information

VI. 分類資料

		2016-12-31		2016-06-30	
1) 按行業分類		1) By Industry sector		抵押品佔客戶 貸款之百分比 % of loans and advances covered by collateral	
		HKD'000		HKD'000	
按行業分類的客戶貸款總額		Gross loans and advances to customers by industry sector		抵押品佔客戶 貸款之百分比 % of loans and advances covered by collateral	
在香港使用的貸款		Loans and advances for use in Hong Kong		抵押品佔客戶 貸款之百分比 % of loans and advances covered by collateral	
工商金融		Industrial, commercial and financial:			
- 物業發展		- Property development	1,214,991	0.0%	1,215,767
- 物業投資		- Property Investment	-	-	-
- 金融企業		- Financial concerns	-	-	-
- 股票經紀		- Stockbrokers	-	-	-
- 批發及零售業		- Wholesale and retail trade	581,588	0.0%	775,945
- 製造業		- Manufacturing	142,683	2.2%	586,840
- 運輸及運輸設備		- Transport and transport equipment	-	-	-
- 娛樂活動		- Recreational activities	-	-	-
- 資訊科技		- Information technology	-	-	369,625
- 電力及氣體燃料		- Electricity and gas	1,068,057	80.0%	1,551,797
- 其他		- Others	1,182,805	0.0%	2,793,402
個人		Individuals:			
- 購買「居者有其屋計劃」、 「私人機構建屋計劃」和「租客買其原計劃」 樓宇的貸款或其他相關的計劃		- loans for the purchase of flats in the Home Ownership Scheme, Private Sector Participation Scheme and Tenants Purchase Scheme or their respective successor schemes;	-	-	-
- 購買其他住宅物業的貸款		- loans for the purchase of other residential properties	-	-	-
- 信用卡貸款		- credit card advances	-	-	-
- 其他		- others	-	-	-
貿易融資		Trade finance			
			692,895	3.9%	1,065,837
在香港以外使用的貸款		Loans and advances for use outside Hong Kong			
			11,875,294	14.5%	11,397,219
			<u>16,758,313</u>	14.3%	<u>19,756,440</u>
		2016-12-31		2016-06-30	
2) 按區域分類		2) By geographical areas			
(a) 按國家或區域分類的客戶貸款總額		(a) Gross amount of loans and advances to customers by countries or geographical areas			
- 香港		- Hong Kong	4,554,358		7,222,869
- 澳洲		- Australia	6,653,314		3,064,282
- 其他		- Others	5,550,641		9,469,289
			<u>16,758,313</u>		<u>19,756,440</u>
(b) 按國家或區域分類的逾期客戶貸款總額		(b) Overdue loans and advances to customers by countries or geographical areas			
- 開曼群島		- Cayman Islands	130,760		130,844
			<u>130,760</u>		<u>130,844</u>
(c) 按國家或區域分類已作個別減值客戶的貸款		(c) Impaired loans and advances to customers which are individually determined to be impaired, by countries or geographical areas			
- 開曼群島		- Cayman Islands	130,760		130,844
			<u>130,760</u>		<u>130,844</u>



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3) 國際債權

已確認之風險轉移影響後，佔本銀行10%或以上之國際債權，按交易對手之所在地及類別分類之國際債權分析如下。

3) International Claims

Breakdown of the international claims by countries that constitutes 10% or more of the total international claim, according to the location of the counterparties and the type of counterparties after taking into account of transfer of risk.

		其他非銀行私人機構				總計
		銀行	公營機構	其他非銀行財 務機構	其他非銀行私 人機構	
		Banks	Official sector	Non-bank financial institutions	Non-financial private sector	
2016年12月31日	As of 2016-12-31	HKD Million	HKD Million	HKD Million	HKD Million	HKD Million
發展國家，其中	Developed countries					
澳洲	of which Australia	1	-	6	6,411	6,418
法國	of which France	16,071	-	-	3	16,074
發展中亞太區，其中	Developing Asia-Pacific					
中國	of which China	3,255	-	-	1,506	4,761
總計	Total	19,327	-	6	7,920	27,253

		其他非銀行私人機構				總計
		銀行	公營機構	其他非銀行財 務機構	其他非銀行私 人機構	
		Banks	Official sector	Non-bank financial institutions	Non-financial private sector	
2016年6月30日	As of 2016-06-30	HKD Million	HKD Million	HKD Million	HKD Million	HKD Million
發展國家，其中	Developed countries					
澳洲	of which Australia	1	-	3	2,840	2,844
法國	of which France	16,980	-	-	36	17,016
發展中亞太區，其中	Developing Asia-Pacific					
中國	of which China	3,720	-	-	4,988	8,708
總計	Total	20,701	-	3	7,864	28,568



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VII. 國內非銀行的風險類

VII. Non-bank Mainland Exposures

港幣百萬元		Figures in HKD million		as of 2016-12-31		總計 Total
		資產負債表內 的風險類 On-balance Sheet Exposure	或有負債 Off-balance Sheet Exposure			
交易對手的類別	Types of counterparties					
1 中央政府、中央政府擁有的實體和其子公司和合資企業	1 Central government, central government-owned entities and their subsidiaries and joint ventures (JVs)	1,573	12,314			13,887
2 地方政府、當地政府擁有的實體及其子公司和合資企業	2 Local governments, local government-owned entities and their subsidiaries and JVs	377	115			492
3 中華人民共和國國民居住在中國大陸或其他實體成立於中國大陸和其子公司和合資企業	3 PRC nationals residing in Mainland China or other entities incorporated in Mainland China and their subsidiaries and JVs	1,781	285			2,066
4 其他中央政府持有的實體沒有報告在上述第 1 項	4 Other entities of central government not reported in item 1 above	-	-			-
5 其他地方政府持有的實體沒有報告在上述第 2 項	5 Other entities of local governments not reported in item 2 above	-	-			-
6 中華人民共和國國民居住中國內地以外或其他實體成立於中國內地以外地區而信貸用於中國大陸	6 PRC nationals residing outside Mainland China or entities incorporated outside Mainland China where the credit is granted for use in Mainland China	111	246			357
7 其他交易對手而獲本分行認為是國內非銀行的風險類	7 Other counterparties where the exposures are considered by the reporting institution to be non-bank Mainland China exposures	471	502			973
總計	Total	4,313	13,462			17,775
總計扣除撥備	Total assets after provision	45,152				
資產負債表內的風險類佔總資產之百分比	On-balance sheet exposures as percentage of total assets	9.55%				

港幣百萬元		Figures in HKD million		as of 2016-06-30		總計 Total
		資產負債表內 的風險類 On-balance Sheet Exposure	或有負債 Off-balance Sheet Exposure			
交易對手的類別	Types of counterparties					
1 中央政府、中央政府擁有的實體和其子公司和合資企業	1 Central government, central government-owned entities and their subsidiaries and joint ventures (JVs)	5,987	12,434			18,421
2 地方政府、當地政府擁有的實體及其子公司和合資企業	2 Local governments, local government-owned entities and their subsidiaries and JVs	366	-			366
3 中華人民共和國國民居住在中國大陸或其他實體成立於中國大陸和其子公司和合資企業	3 PRC nationals residing in Mainland China or other entities incorporated in Mainland China and their subsidiaries and JVs	1,207	51			1,258
4 其他中央政府持有的實體沒有報告在上述第 1 項	4 Other entities of central government not reported in item 1 above	-	-			-
5 其他地方政府持有的實體沒有報告在上述第 2 項	5 Other entities of local governments not reported in item 2 above	155	-			155
6 中華人民共和國國民居住中國內地以外或其他實體成立於中國內地以外地區而信貸用於中國大陸	6 PRC nationals residing outside Mainland China or entities incorporated outside Mainland China where the credit is granted for use in Mainland China	13	2			15
7 其他交易對手而獲本分行認為是國內非銀行的風險類	7 Other counterparties where the exposures are considered by the reporting institution to be non-bank Mainland China exposures	441	309			750
總計	Total	8,169	12,796			20,965
總計扣除撥備	Total assets after provision	45,222				
資產負債表內的風險類佔總資產之百分比	On-balance sheet exposures as percentage of total assets	18.06%				

VIII. 貨幣風險

VIII. Currency Risk

港幣百萬元 Figures in HKD million

外匯的淨持有額佔持有外匯淨總額10%或以上 The net position in a particular foreign currency where it constitutes 10% or more of the total net position in all foreign currencies.

		as of 2016-12-31					
		美元 USD	澳元 AUD	日圓 JPY	人民幣 CNY	新加坡元 SGD	總計 Total
現貨資產	Spot assets	24,199	6,501	702	6	1,312	32,720
現貨負債	Spot liabilities	(24,401)	(5,513)	(692)	(508)	(5)	(31,119)
遠期買入	Forward purchases	7,746	-	-	517	1,448	9,711
遠期賣出	Forward sales	(7,555)	(986)	(7)	-	(2,753)	(11,301)
期權淨額	Net options position	-	-	-	-	-	-
長(短)倉淨額	Net long (or net short) position	(11)	2	3	15	2	11
結構性倉盤淨額	Net structural position	-	-	-	-	-	-

		as of 2016-06-30					
		美元 USD	澳元 AUD	日圓 JPY	人民幣 CNY	新加坡元 SGD	總計 Total
現貨資產	Spot assets	30,831	2,850	1,701	230	1,498	37,110
現貨負債	Spot liabilities	(24,991)	(7,556)	(188)	(510)	-	(33,243)
遠期買入	Forward purchases	6,663	5,865	-	427	1,490	14,445
遠期賣出	Forward sales	(12,572)	(1,149)	(1,509)	(140)	(2,980)	(18,350)
期權淨額	Net options position	-	-	-	-	-	-
長(短)倉淨額	Net long (or net short) position	(69)	10	6	7	9	(38)
結構性倉盤淨額	Net structural position	-	-	-	-	-	-



法國外貿銀行 香港分行

NATIXIS
HONG KONG BRANCH

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IX. 流動性	IX. Liquidity		
百分比	Figures in percentage	2016-12-31	2015-12-31
全期平均流動性維持比率	Average liquidity maintenance ratio for the period	42.78%	47.65%
<p>法國外貿銀行香港分行根據總行和由香港金融管理局發出的監管政策手冊 (LM-2) 《穩健的流動資金風險管理系統及監控措施》之全球資金和流動資金風險的框架下管理流動資金。</p> <p>每天監測現金流預測、流動資金缺口以及資產負債表內按貨幣和成資金來源的風險承擔。法國外貿銀行香港分行之財務業務在本地資產負債管理委員會的監管下管理流動資金風險。</p>	<p>Natixis SA Hong Kong Branch manages its liquidity under the global funding and liquidity risk framework set at head-office level and the local regulatory requirement set forth by the Hong Kong Monetary Authority in Supervisory Policy Manual LM-2, Sound Systems and Controls for Liquidity Risk Management.</p> <p>Cash flow projection, liquidity gaps as well as balance sheet exposures by currency and/or sources of funding are being monitored on a daily basis. Natixis SA Hong Kong Branch Treasury manages the liquidity risk under the oversight of the local Assets & Liabilities Management Committee.</p>		
X. 薪酬制度披露	X. Remuneration System		

<p>根據由香港金融管理局發出的監管政策手冊 (CG-5) 《穩健的薪酬制度指引》的第3節，法國外貿銀行香港分行符合指引要求，並已採用總行之薪酬制度。</p> <p>總行之薪酬制度在法國外貿銀行2015年註冊文件第2.4節“法國外貿銀行的補償政策”披露。</p>	<p>Pursuant to section 3 of Supervisory Policy Manual (CG-5) Guidelines on a sound remuneration system issued by Hong Kong Monetary Authority, Natixis Hong Kong Branch complies with the requirement and has adopted the remuneration system of Natixis, Head Office.</p> <p>The Bank's remuneration system is disclosed in section 2.4 "Natixis Compensation Policy" of Natixis registration document 2015.</p>		
乙部份 - 銀行資料 (綜合數字)	Section B - Bank Information (Consolidated Basis)		

I. 資本及資本充足比率	I. Capital and Capital Adequacy	2016-12-31	2016-06-30
資本充足比率	Capital Adequacy Ratio	14.5%	15.0%
<p>2016年6月30日及2016年12月31日資本充足比率是分別根據「資本規定指引」/「巴塞爾資本協定3」。</p>	<p>The capital adequacy ratio as of 30 June 2016 and 31 December 2016 have been calculated in accordance with the Capital Requirements Directive rules/ Basel 3 rules.</p>		
		2016-12-31	2016-06-30
		百萬歐元 EUR Million	百萬歐元 EUR Million
股東資金總額	Shareholders' funds	19,836	18,784
II. 其他財務資料	II. Other financial information	2016-12-31	2016-06-30
		百萬歐元 EUR Million	百萬歐元 EUR Million
總資產	Total assets	527,860	534,882
總負債	Total liabilities	508,024	516,118
總貸款	Total loans and advances	199,086	198,375
總存款	Total customer deposits	86,472	84,710
		2016-12-31	2015-12-31
		百萬歐元 EUR Million	百萬歐元 EUR Million
除稅前溢利	Pre-tax profits	2,287	2,473
<p>總貸款包括貸款予銀行同業及客戶減去撥備。</p>	<p>Total loans and advances include loans and advances to banks and customers less provisions.</p>		



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KEY FINANCIAL INFORMATION DISCLOSURE STATEMENTS AS AT 31 DEC 2016

行政總裁遵從披露方案的聲明

茲現將法國外資銀行香港分行截至二零一六年十二月三十一日
之主要財務資料披露聲明書呈覽。茲證明這份聲明書在
所有關鍵性項目上,已遵從<<銀行業(披露)規則>>,並且就本人所知
及相信,乃真確無訛,亦不具誤導成份。

Chief Executive's Declaration of Compliance

We have pleasure in presenting the Key Financial Information Disclosure Statement of Natixis, Hong Kong Branch for the period ended 31 Dec 2016. We confirm that the Disclosure Statement complies in all material respects with the Banking (Disclosure) Rules and, to the best of my knowledge and belief, it is not false or misleading.

Alain Gaillois
Chief Executive
Hong Kong Branch

Alain Gaillois
行政總裁
香港分行

二零一七年三月三十一日

31 March 2017