

REPUBLIC OF THE PHILIPPINES)
CITY OF MAKATI) S. S.

SECRETARY'S CERTIFICATE

I, **ALVIN C. GO**, being the Assistant Corporate Secretary of **BDO UNIBANK, INC. (BDO Unibank)**, a universal bank organized and existing under and in accordance with the laws of the Republic of the Philippines, with offices at BDO Corporate Center, 7899 Makati Avenue, Makati City 0726, do hereby certify that –

1. In my capacity as Assistant Corporate Secretary of BDO Unibank, I have custody of the minutes book of BDO Unibank which contains the minutes of the meetings of the Board of Directors;

2. At the regular meeting of the Board of Directors of BDO Unibank held on February 24, 2021, at which meeting a quorum was present and acting throughout, the following resolution was unanimously adopted and approved:

Resolution No. 037-2021

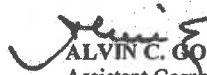
“RESOLVED, That the Board of Directors of BDO Unibank, Inc. approve and confirm, as it hereby approves and confirms, the Audited Financial Statements of BDO Unibank, Inc. and its Subsidiaries as of December 31, 2020, copy of which is attached as Annex “B” to the minutes and made an integral part of this Resolution.”

3. Chairperson Teresita T. Sy, Vice Chairman Jesus A. Jacinto, Jr., Director, President & CEO Nestor V. Tan, and Directors Christopher A. Bell-Knight and Josefina N. Tan attended said February 24, 2021 regular Board Meeting in person while Independent Directors George T. Barcelon, Jose F. Buenaventura, Jones M. Castro, Jr., Vicente S. Pérez, Jr., Dioscoro I. Ramos, and Gilberto C. Teodoro, Jr. attended the meeting through videoconferencing, and aforementioned directors unanimously adopted and approved the above said resolution.

4. The above-quoted resolution has not been revoked or rescinded and continues to be in full force and effect.

5. I am executing this certificate for whatever legal purpose it may serve.

IN WITNESS WHEREOF, I have hereunto affixed my signature this MAR 02 2021 day of March, 2021 at Makati City, Philippines.


ALVIN C. GO
Assistant Corporate Secretary


SUBSCRIBED AND SWORN TO before me this MAR 02 2021 day of March, 2021 at Makati City, Philippines, affiant exhibited to me his Tax Identification No. 137-346-462 and Social Security System No. 03-8552742-8.

NOTARY PUBLIC


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Series of 2021

BDO Unibank, Inc.
BDO Corporate Center
7899 Makati Avenue
Makati City 0726
Philippines
Swift Code BNORPHMM
Tel +632 8840-7000

bdo.com.ph


Atty. **CHRISTINE JOY K. TAN**
Appointment No. M-336
Notary Public until 31 December 2021
14/F BDO North Tower, BDO Corporate Center
7899 Makati Avenue, Makati City
Roll No. 57195
IBP No. 102902, 03 January 2020, Makati City
PTR No. 8117303, 02 January 2020, Makati City
MCLE Compliance No. VI-0015458, 20 November 2018

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GEORGE T. BARCELON
Independent Director
BDO Unibank, Inc.

We find ways®

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For BDO UNIBANK, INC.
HONG KONG BRANCH
(Incorporated in the Philippines with limited liability)


HOWA

Authorized Signature(s)



STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The management of **BDO Unibank, Inc. and Subsidiaries (the BDO Unibank Group)** and of **BDO Unibank, Inc. (the Parent Bank)** is responsible for the preparation and fair presentation of the financial statements including the schedules attached therein, for the years ended December 31, 2020, 2019 and 2018, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the BDO Unibank Group and the Parent Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the BDO Unibank Group and the Parent Bank or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the BDO Unibank Group and the Parent Bank's financial reporting process.

The Board of Directors reviews and approves the financial statements including the schedules attached therein, and submits the same to the stockholders or members.

Punongbayan & Araullo, the independent auditor appointed by the stockholders, has audited the financial statements of the BDO Unibank Group and the Parent Bank in accordance with Philippine Standards on Auditing, and in its report to the stockholders or members, has expressed its opinion on the fairness of presentation upon completion of such audit.

Tereyita T. Sy
Chairperson of the Board

Nestor V. Tan
President & Chief Executive Officer

Dalmacio D. Martin
Treasurer

Signed this 24th day of February 2021

BDO Unibank, Inc.
BDO Corporate Center
7899 Makati Avenue
Makati City 0726, Philippines
Swift Code BNORPHMM
Tel +63(2) 840 7000

www.bdo.com.ph

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For **BDO UNIBANK, INC.**
HONG KONG BRANCH
(Incorporated in the Philippines with limited liability)

.....
Authorized Signature(s)

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GEORGE T. BARCELON
Independent Director
BDO Unibank, Inc.


We find ways

SUBSCRIBED and SWORN to before me this 24th day of February, 2021 affiants exhibiting to me their Competent Evidence of Identity (CEI), as follows:

Name	CEI Number	Date & Place Issued
1. Teresita T. Sy	Passport No. - P3927961A SSS No. - 03-2832705-4	08.24.2017/DFA NCR East
2. Nestor V. Tan	Passport No. - P5830111B CTC No. - 26663673	11.23.2020/ DFA NCR East 01.06.2021/Makati
3. Dalmacio D. Martin	Driver's License No. - N11-89-041108 CTC No. - 26674486	02.13.2018/DLRC-Alabang 02.03.2021/Makati

WITNESS BY HAND AND SEAL on the day first above-mentioned at Makati City.

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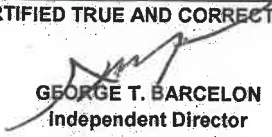

Atty. ATHENA M. ZOSA
Appointment No. M-566
Notary Public until 31 December 2020
14/F BDO North Tower, BDO Corporate Center
7899 Makati Avenue, Makati City
Roll No. 57025
IBP Lifetime Member No. 014370, RSM
PTR No. 8117308, 02 January 2020, Makati City
MCLE Compliance No. VI-0012110, 11 September 2015

Extended until 30 June 2021 per
Supreme Court Resolution dated
01 December 2020 (B.M. No. 3795)

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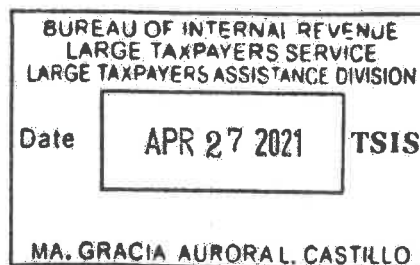

GEORGE T. BARCELON
Independent Director
BDO Unibank, Inc.

Punongbayan & Araullo
20th Floor, Tower 1
The Enterprise Center
6766 Ayala Avenue
1200 Makati City
Philippines

T +63 2 8988 2288

Report of Independent Auditors

The Board of Directors and Stockholders
BDO Unibank, Inc.
BDO Corporate Center
7899 Makati Avenue, Makati City



Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of BDO Unibank, Inc. and subsidiaries (collectively referred to as the BDO Unibank Group) and of BDO Unibank, Inc. (the Parent Bank), which comprise the statements of financial position as at December 31, 2020 and 2019, and the statements of income, statements of comprehensive income, statements of changes in equity and statements of cash flows for each of the three years in the period ended December 31, 2020, and notes to financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the BDO Unibank Group and of the Parent Bank as at December 31, 2020 and 2019, and their financial performance and their cash flows for each of the three years in the period ended December 31, 2020 in accordance with Philippine Financial Reporting Standards (PFRS).

Basis for Opinion

We conducted our audits in accordance with Philippine Standards on Auditing (PSA). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the BDO Unibank Group and of the Parent Bank in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audits of the financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

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GEORGE T. BARCELON
Independent Director
BDO Unibank, Inc.

Certified Public Accountants
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Offices in Cavite, Cebu, Davao
BOA/PRC Cert of Reg. No. 0002
SEC Accreditation No. 0002-FR-6

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Emphasis of Matter

We draw attention to Note 34 to the financial statements, which describes management's assessment of the continuing impact on the BDO Unibank Group's and the Parent Bank's financial statements of the business disruption brought by the COVID-19 pandemic. Our opinion is not modified in respect of this matter.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

The following are the key audit matters identified in our audit of the financial statements of the BDO Unibank Group and the Parent Bank:

(a) Proper Valuation of Loans and Other Receivables

Description of the Matter

The BDO Unibank Group and the Parent Bank are required to recognize allowance for impairment on their loans and other receivables using the expected credit loss (ECL) model in accordance with PFRS 9, *Financial Instruments*. As of December 31, 2020, the BDO Unibank Group and the Parent Bank had loans and other receivables amounting to P2,301,981 million and P2,259,686 million, respectively, net of allowance for impairment of P58,851 million and P56,274 million, respectively. Loans and other receivables are the most significant resources of the BDO Unibank Group and the Parent Bank which account for 68% and 70% of the BDO Unibank Group's and the Parent Bank's total resources, respectively.

The allowance for impairment of loans and other receivables is considered to be a matter of significance as it requires the application of critical management judgment and use of subjective estimates in determining how much impairment loss is required to be recognized in the financial statements. These judgment and estimates are disclosed in the BDO Unibank Group's and the Parent Bank's accounting policies in Notes 2 and 3 to the financial statements.

The BDO Unibank Group and the Parent Bank use an ECL model in determining the impairment of their loans and other receivables. The assessment of credit risk of a portfolio of assets entails further estimations as to the likelihood of defaults occurring, the associated loss ratios and of default correlations between counterparties. Furthermore, the BDO Unibank Group and the Parent Bank incorporated forward-looking information into both the assessment of whether the credit risk of an instrument has increased significantly from its initial recognition and the measurement of ECL. The BDO Unibank Group and the Parent Bank have identified and documented key drivers of credit risk and credit losses for each loan portfolio and, using an analysis of historical data, have estimated relationships between macro-economic variables and credit risk and credit losses.

The significant judgments applied and the subjectivity of estimates used by management have further heightened due to the unprecedented impact of COVID-19 pandemic to the BDO Unibank Group and the Parent Bank's loans and receivables. In 2020, the management performed comprehensive review of loan accounts to assess vulnerable loan accounts which resulted in the transfer of the classification of some loans from Stage 1 to either Stage 2 or 3. Further, BDO Unibank Group and the Parent Bank consider the current and forecasted macroeconomic variables in determining the appropriate overlay. Accordingly, the BDO Unibank Group and the Parent Bank have recognized in 2020 impairment losses on loans and other receivables amounting to P30,240 and P29,596, respectively, to provide, among others, for potential pandemic-related delinquencies.

The disclosures of the BDO Unibank Group and the Parent Bank on the allowance for impairment of loans and other receivables, and the related credit risk are included in Notes 4 and 10 to the financial statements.

How the Matter was Addressed in the Audit

Our audit procedures to address the risk of material misstatement relating to the adequacy of allowance for impairment of loans and other receivables, which was considered to be a significant risk, included:

- testing the design and operating effectiveness of key controls across the processes, as assisted by our own Information Technology specialists, over the loan classification into stages, and the calculation and recognition of the allowance for impairment;
- evaluating appropriateness of the BDO Unibank Group and the Parent Bank's credit policy and loan impairment process as approved by the Board of Directors;
- verifying that the loans are classified to the appropriate stage, and challenging the criteria used to categorize the loan to Stage 1, 2 or 3 in accordance with PFRS 9;
- on a sample basis, evaluating the appropriateness of the credit risk ratings of performing Stage 1 loans to assess appropriateness of credit risk monitoring;
- assessing the appropriateness of the BDO Unibank Group and the Parent Bank's design of the ECL impairment model;
- evaluating the inputs and assumptions, as well as the formulas used in the development of the ECL models for each of the loan portfolio. This includes assessing the appropriateness of the formula and inputs used in determining the probability of default, loss given default and exposure at default;
- for forward-looking information used, evaluating whether the forecasted macro-economic factors, which generally include but not limited to Gross Domestic Product growth, unemployment rate, foreign exchange, stock market index, oil prices and interest rates, were appropriate. In addition, assessing the level of significance of correlation of selected macro-economic factors to the default rates as well as the impact of these variables to the ECL;
- assessing the borrowers' repayment abilities by examining payment history for selected loan accounts;
- on selected non-performing loan accounts, evaluating the management's forecast of recoverable cash flows based on agreed restructuring agreement, actual payment pattern after the restructuring, valuation of collaterals and estimates of recovery from other sources of collection;
- evaluating the appropriateness of the comprehensive review performed by the management in recognizing the pre-emptive allowance for impairment on loans and other receivables to provide for potential pandemic-related delinquencies;
- assessing the impact of the non-recognition of loan modification gain or loss on the underlying loan modification database by agreeing a representative sample of modified loans to the related documentation made and agreed with customers or other supporting information and determining the potential amount of modification gain or loss; and,

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Authorized Signature(s)

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GEORGE T. BARCELON
Independent Director
BDO Unibank, Inc.

BUREAU OF INTERNAL REVENUE LARGE TAXPAYERS SERVICE LARGE TAXPAYERS ASSISTANCE DIVISION		
Date	APR 27 2021	TSIS
MA. GRACIA AURORA L. CASTILLO		

- assessing the compliance with *Bayanihan to Heal as One Act* and to *Recover as One Act* in granting loan moratoria to qualified customers under the said Laws.

(b) Valuation of Financial Instruments

Description of the Matter

The fair valuation of financial instruments of the BDO Unibank Group and the Parent Bank is considered a key area of focus in our audit due to the use of inputs from external sources in computing the market value of these financial instruments. For some financial instruments such as derivatives, the determination of fair value includes the use of estimates by the management. The fair value of derivative financial instruments is usually determined using the discounted cash flow approach. To the extent practicable, models use observable data; however, areas such as credit risk (both own and counterparty), volatilities and correlations require management to make estimates.

As of December 31, 2020, the derivative financial assets and derivatives with negative fair values of the BDO Unibank Group that are carried at fair value amounted to P4,468 million and P4,129 million, respectively, while that of the Parent Bank amounted to P1,769 million and P2,001 million, respectively.

The disclosures of the BDO Unibank Group and the Parent Bank on exposure to financial instruments valuation risk are included in Note 4 to the financial statements.

How the Matter was Addressed in the Audit

Our audit procedures, included among others, the following:

- testing of controls over the valuation process of the BDO Unibank Group and the Parent Bank on financial instruments, particularly the measurement of derivative valuation adjustments;
- evaluating whether fair value prices used were appropriate by testing the inputs against reliable market sources such as Philippine Interbank Reference Rate and London Inter-Bank Offered Rate;
- recomputing the fair values based on the inputs and compared with the market values used by the BDO Unibank Group and the Parent Bank; and,
- reviewing the formulas used in fair market valuation.

(c) Carrying Value of Goodwill and Other Intangible Assets with Indefinite Useful Lives

Description of the Matter


BDO Unibank Group has goodwill of P4,535 million, with allowance for impairment of P1,460 million, as of December 31, 2020, and the significant portion of which relates to the acquisition of BDO Network Bank, Inc. (BDO Network). Furthermore, the BDO Unibank Group and the Parent Bank have other intangible assets amounting to P5,707 million and P5,541 million, respectively.

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GEORGE T. BARCELON
Independent Director
BDO Unibank, Inc.

MA. GRASHA AURORA CASTILLO

Under PFRS, BDO Unibank Group and the Parent Bank are required to assess the amount of goodwill and other intangible assets with indefinite useful lives for impairment. This annual impairment testing of goodwill and other intangible assets with indefinite useful lives for impairment is considered to be a key audit matter because the management's process in assessing the recoverability of the intangible assets is complex. In addition, the assumptions used in determining the cash generating units (CGUs) where the goodwill and other intangible assets with indefinite useful lives are allocated and estimating the recoverable amount involves significant judgment. The recoverable amount of the CGUs has been computed using discounted cash flows method. This valuation method uses several key assumptions, including estimates for forecasted statement of financial position and net profit of CGUs, terminal value growth rates and discount rate.

The BDO Unibank Group's disclosures about goodwill and other intangible assets are included in Notes 2, 3 and 14 to the financial statements.

How the Matter was Addressed in the Audit

Our audit procedures to address the risk of material misstatement relating to impairment of goodwill and other intangible assets included, among others, evaluating the appropriateness of assumptions and methodologies used by the management, in particular, those relating to the forecasted statement of financial position and statement of income as well as the discount rate used. We have involved our Firm valuation specialist to assist in evaluating the appropriateness of assumptions used in estimating the recoverable amount of CGUs. In addition, our audit of the financial statements of BDO Network as of and for the year ended December 31, 2020 did not identify events or conditions that may cast significant doubt on BDO Network's ability to continue as a going concern.

Other Information

Management is responsible for the other information. The other information comprises the information included in the BDO Unibank Group's Securities and Exchange Commission (SEC) Form 20-IS (Definitive Information Statement) and SEC Form 17-A, and Annual Report for the year ended December 31, 2020, but does not include the financial statements and our auditors' report thereon. The SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2020 are expected to be made available to us after the date of this auditors' report.

Our opinion on the financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

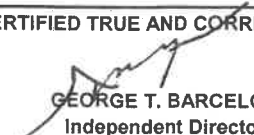
Management is responsible for the preparation and fair presentation of the financial statements in accordance with PFRS, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

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GEORGE T. BARCELON
Independent Director
BDO Unibank, Inc.

BUREAU OF INTERNAL REVENUE LARGE TAXPAYERS SERVICE LARGE TAXPAYERS ASSISTANCE DIVISION	
Date	APR 27 2021
TSIS	

In preparing the financial statements, management is responsible for assessing the BDO Unibank Group's and the Parent Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the BDO Unibank Group and the Parent Bank or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the BDO Unibank Group's and the Parent Bank's financial reporting process.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with PSA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the BDO Unibank Group's and the Parent Bank's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the BDO Unibank Group's and the Parent Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the BDO Unibank Group and the Parent Bank to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the BDO Unibank Group and the Parent Bank to express an opinion on the financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

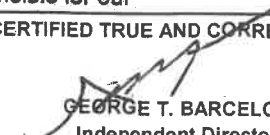
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HONG KONG BRANCH
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HOWARD LINCOLN DY SON

Authorized Signature(s)

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GEORGE T. BARCELON
Independent Director
BDO Unibank, Inc.

MA. GRACIA AURORA L. CASTILLO

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

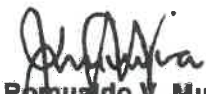
From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Report on Other Legal and Regulatory Requirements

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. As discussed in Note 30 to the financial statements, the Parent Bank presented the supplementary information required by the Bureau of Internal Revenue under Revenue Regulations (RR) No. 15-2010 in a supplementary schedule filed separately from the basic financial statements. RR No. 15-2010 requires the supplementary information to be presented in the notes to the financial statements. The supplementary information for the year ended December 31, 2020 and 2019 required by the BSP as disclosed in Note 35 to the financial statements is presented for purposes of additional analysis. Such supplementary information required by BIR and BSP is the responsibility of management. The supplementary information is not a required part of the basic financial statements prepared in accordance with PFRS; it is not also a required disclosure under the Revised Securities Regulation Code Rule 68 of the SEC.

The engagement partner on the audits resulting in this independent auditors' report is Romualdo V. Murcia III.

PUNONGBAYAN & ARAULLO



By: **Romualdo V. Murcia III**
Partner

CPA Reg. No. 0095626
TIN 908-174-059
PTR No. 8533234, January 4, 2021, Makati City
SEC Group A Accreditation
Partner - No. 0628-AR-4 (until Sept. 4, 2022)
Firm - No. 0002 (until Dec. 31, 2024)
BIR AN 08-002511-022-2019 (until Sept. 4, 2022)
Firm's BOA/PRC Cert. of Reg. No. 0002 (until Jul. 24, 2021)

February 24, 2021

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HOWARD L. LLANOY

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GEORGE T. BARCELON
Independent Director
BDO Unibank, Inc.

BDO

2020 Annual Report

**Strength
& Stability**



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For BDO UNIBANK, INC.
HONG KONG BRANCH
(Incorporated in the Philippines with limited liability)

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2020 ANNUAL REPORT

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Our Purpose

Corporate Mission

To be the preferred bank in every market we serve.

Corporate Vision

To be the leading Philippine bank and financial services company that empowers customers to achieve their goals and aspirations, combining our entrepreneurial spirit, international perspective, and intense customer focus to deliver a personalized banking experience that is easy, straightforward, and convenient, while taking pride in building long-term relationships and finding better ways to deliver offerings of the highest standard.

Core Values

Commitment to Customers. We are committed to delivering products and services that surpass customer expectations in value and every aspect of customer service, while remaining prudent and trustworthy stewards of their wealth.

Commitment to a Dynamic and Efficient Organization. We are committed to creating an organization that is flexible, responds to change, and encourages innovation and creativity; we are committed to the process of continuous improvement in everything we do.

Commitment to Employees. We are committed to our employees' growth and development and we will nurture them in an environment where excellence, integrity, teamwork, professionalism, and performance are valued above all else.

Commitment to Shareholders. We are committed to providing our shareholders with superior returns over the long-term.





Corporate Profile

BDO is a full-service universal bank in the Philippines. It provides a complete array of industry-leading products and services including Lending (corporate and consumer), Deposit-taking, Foreign Exchange, Brokering, Trust and Investments, Credit Cards, Corporate Cash Management, and Remittances in the Philippines. Through its local subsidiaries, the Bank offers Investment Banking, Private Banking, Leasing and Finance, Rural Banking, Life Insurance, Insurance Brokerage, and Stock Brokerage services.

BDO's institutional strengths and value-added products and services hold the key to its successful business relationships with customers. On the front line, its branches remain at the forefront of setting high standards as a sales and service-oriented, customer-focused force. BDO has the largest distribution network with over 1,400 operating branches and more than 4,400 ATMs nationwide.

Through selective acquisitions and organic growth, BDO has positioned itself for increased balance sheet strength and continuing expansion into new markets. As of December 31, 2020, BDO is the country's largest bank in terms of total resources, customer loans, deposits, assets under management and capital, as well as branch and ATM network nationwide.

BDO is a member of the SM Group, one of the country's largest and most successful conglomerates with businesses spanning retail, mall operations, property development (residential, commercial, hotels and resorts), and financial services. Although part of a conglomerate, BDO's day-to-day operations are handled by a team of professional managers and bank officers. Further, the Bank has one of the industry's strongest Board of Directors, composed of professionals with extensive experience in various fields that include banking and finance, accounting, law, and business.

A portrait of a middle-aged woman with short, dark brown hair, wearing a black blazer over a white top. She is looking slightly to the right with a gentle smile. The background is a bright, out-of-focus blue and white, suggesting a window or a modern office interior.

MESSAGE FROM THE CHAIRPERSON

“This year, more than ever, BDO’s employees made exceptional efforts to serve our customers, finding ways through the most challenging of circumstances. I am proud to be able to represent such a group.”

Dear Fellow Shareholders,

The year 2020 was indeed an unprecedented year. The rapid spread of COVID-19 across the globe affected everyone in ways that we could not have imagined a year ago. The commitment and resiliency of the BDO team was put to the test as a year of lockdowns and restrictions brought the world to a standstill. While many establishments suspended operations, BDO strived to remain open to meet our customers' banking needs while keeping our stakeholders safe. We implemented disaster-preparedness measures including alternating work schedules and work-from-home protocols. We also invested in periodic testing, deep cleaning, and further sanitary measures to protect our customers and employees while ensuring continuity of service.

Beyond our branch network, more customers resorted to online transactions. In 2020, we led the industry in terms of increased volumes of online transactions via the InstaPay platform. We continue to enhance our online visibility to make our portfolio of products and services accessible to a wider base of existing and future customers.

Let me extend my sincerest gratitude to the management of BDO for their swift response to the year's unprecedented events, and the unwavering performance of our employees. Thank you to our clients and shareholders for their trust and for choosing BDO.

We will continue to find ways to move forward considering the welfare of our customers, our employees, and our communities.

Yours truly,

A handwritten signature in black ink, appearing to read 'Teresita T. Sy', with a stylized flourish at the end.

Teresita T. Sy
Chairperson



“To support our customers, we must support our employees first.”

Q&A WITH THE PRESIDENT AND CHIEF EXECUTIVE OFFICER

In our annual interview with Mr. Nestor V. Tan, he explains how BDO took action to transform its operations and live up to its commitment to meet customer needs.

Q: What did BDO Unibank do to adjust to the COVID-19 pandemic and its effects?

NVT: Clearly, the first step for us was to ensure continued operations of the Bank despite the limitations put on us by the quarantine. Among those we had to overcome were the lack of public transportation, curfew restrictions, limited mobility, and limited access to food and other types of services.

Our senior management team convened as a task force to get us started. We met twice a day to adjust to the changing quarantine requirements. The first objective was to make sure we were able to provide basic services. We needed to ensure clients had continued access to our products and services through our branches, ATMs, and digital channels. We established a skeletal workforce for head office and support units to provide support for our branch activities and to ensure continuity of critical central operations.

More importantly, we provided health kits and the proper support system to our staff to ensure their safety. To support our customers, we must support our employees first.

Q: Can you provide some specifics on how BDO kept their employees safe while continuing operations during such challenging times and how these efforts allowed the company to maintain its commitment to outstanding customer service?

NVT: It was a combination of things. Our safety measures included the following:

- Installation of acrylic shields in workplaces to create proper distancing;
- Provision of face masks, face shields, and medical kits to minimize infection;
- Regular disinfection of all offices, premises, and branches;
- Setting work-from-home arrangements where appropriate;
- Split of operations into different office locations to minimize the risk of contagion and ensure operational continuity;
- Regular testing using rapid antigen and swab tests to mitigate infection risks, and
- Putting up COVID CARE, a medical tele-consult service that allows our employees, together with their family members, to seek professional medical advice.

The health protocols we implemented provided an environment that kept our employees safe which in turn permitted them to perform their duties with little or no disruption. In addition, the Bank continued to devote resources to communication, both top-down and bottom-up, so we could respond quickly to developments.

Q: How has the Bank's response to the crises affected its 2020 performance?

NVT: Our net income declined 36 percent to ₱28.2 billion, largely due to the ₱30.2 billion of pre-emptive provisions we set aside to cover for potential losses due to the pandemic. We believe these provisions were prudent. They were anticipatory in nature and meant to safeguard our balance sheet. By recognizing the provisions up front, we are able to focus on restoring our business as quarantine restrictions are gradually relaxed and the economy reopens further.

Q: How did the Bank and its subsidiaries perform in 2020?

NVT: In spite of the closure of significant portions of the economy and the downturn it caused, we were able to recover quickly. By the end of the year, most of our businesses are already operating at pre-COVID levels.

Our balance sheet remains strong, our asset base continued to grow, and our capital levels and adequacy ratios improved and remained comfortably above regulatory levels.

Q: What are you most proud of in 2020?

NVT: Our people. In spite of the health risks, mobility restrictions and unavailability of public transport, our people found ways to report to work and remained committed to providing the services our clients have grown accustomed to and have come to expect of us.

Q: What are your priorities for 2021?

NVT: Our immediate priority is twofold: to address asset quality concerns that may arise, and to restore our business and start moving forward.

We remain watchful of asset quality deterioration, and will continue to be proactive in helping our clients cope with their cash flows.

Simultaneously, we will continue to expand our market reach to improve customer access and financial inclusion. We will continue to strengthen our presence in underserved markets, particularly the expansion of our salary loan and MSME lending businesses. We are also restructuring our wealth management business to improve our advisory and execution capabilities, as well as to offer customers a broader range of products by using an open architecture platform.

We will complete the implementation of our new digital platform to make us more nimble, secure, resilient, scalable, and responsive.

Looking forward, we still remain optimistic on the Philippines' growth story and remain committed to meeting the changing needs and demands of our clients. We aim to provide clients with best-in-class products and enhanced banking experiences.

2020 at a Glance



**Best Bank
in the
Philippines**

**Over P3 trillion
Total Resources**

**P28.2 billion
Net Income**

**#1
Total Resources
Customer Loans
Deposits
Capital
Assets Under
Management**

1,472 total branches
and banking offices, including
foreign branches in Hong Kong
and Singapore

**4,439 ATMs
nationwide**

BDO Foundation continued to implement programs in line with its advocacies of disaster response, rehabilitation and rebuilding, and financial inclusion.

ADVOCACIES IN ACTION

Provided relief goods to
101,400
disaster-
affected
families

17 rural
health units
rehabilitated
benefiting
874,344 Filipinos

Produced
10 financial
education videos
64 learner-
generated
financial
literacy videos

100 rural
health units
rehabilitated
since 2012
for the benefit of
5.7 million Filipinos

Awards and Recognition

BEST BANK IN THE PHILIPPINES

Alpha Southeast Asia
14th Annual Best
Financial Institution Awards

FinanceAsia 2020
Country Awards

Global Finance
World's Best Bank Awards

The Asset Triple A
Country Awards 2020

BDO CAPITAL: CORPORATE & INVESTMENT BANK OF THE YEAR – PHILIPPINES

Asian Banking & Finance
Corporate and Investment
Banking Awards 2020



COVID-19 AID AND SUPPORT

300 smartphones

550 power banks

donated to RapidPass, enabling quick passage of frontliners at checkpoints during ECQ

Funded a pooled testing program by LGUs for

18,000 people

10,000

PCR test kits

donated to 10 hospitals

8,000 relief packs

distributed to barangays under lockdown

1,900 hygiene kits

donated to stranded OFWs

200,000 vaccine doses

donated to the government

Supported the ReliefAgad app

enabling efficient distribution of cash aid to SAP beneficiaries

BDO TRUST: BEST WEALTH MANAGER, PHILIPPINES

The Asset Triple A Private Capital Awards for Private Banks, Wealth & Investment Bank Advisers, Solutions and Index Providers

BEST INVESTOR RELATIONS IN THE PHILIPPINES

FinanceAsia
20th Best Companies in Asia
Poll 2020

CORPORATE EXCELLENCE AWARD (FINANCIAL SERVICES INDUSTRY)

Asia Pacific Enterprise
Awards 2020

Financial Highlights

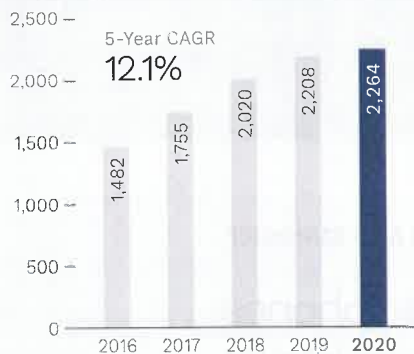
Resources

(in billion Php)



Gross Customer Loans

(in billion Php)



Deposit Liabilities

(in billion Php)



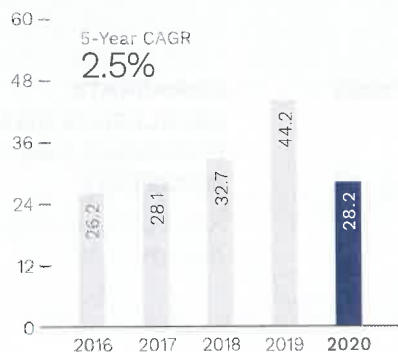
Capital Funds

(in billion Php)



Net Income*

(in billion Php)



NET INCOME

₱28.2
billion
2020

* attributable to shareholders of the parent bank

Financial & Operating Highlights

	CONSOLIDATED			PARENT BANK		
	2020	2019	Change	2020	2019	Change
BALANCE SHEET (in billion Php)						
Resources	3,374.9	3,188.9	6%	3,235.4	3,063.1	6%
Trading and Investment Securities	508.8	435.9	17%	399.5	345.3	16%
Liquid Assets	1,040.9	886.6	17%	920.9	789.3	17%
Gross Customer Loans	2,263.7	2,208.1	3%	2,224.5	2,157.9	3%
Deposits	2,610.2	2,485.2	5%	2,548.3	2,438.7	4%
Equity ^{1/}	393.0	370.6	6%	392.1	369.2	6%
INCOME STATEMENT (in billion Php)						
Net Interest Income	133.7	119.9	12%	127.3	114.5	11%
Non-Interest Income	55.2	60.1	-8%	37.3	43.1	-14%
Gross Operating Income	188.9	180.0	5%	164.6	157.6	4%
Operating Expenses	112.6	114.6	-2%	90.1	94.3	-5%
Pre-provision Profit	76.3	65.4	17%	74.5	63.3	18%
Allowance for Credit Losses	30.2	6.2	390%	29.6	5.7	419%
Net Profit ^{2/}	28.2	44.2	-36%	28.6	44.2	-35%
FINANCIAL PERFORMANCE INDICATORS						
Profitability						
Return on Average Common Equity	7.6%	12.8%		7.6%	12.8%	
Return on Average Equity	7.5%	12.6%		7.6%	12.7%	
Return on Average Assets	0.9%	1.4%		0.9%	1.5%	
Margins and Liquidity						
Net Interest Margin	4.4%	4.2%		4.3%	4.1%	
Gross Customer Loans to Deposit Ratio	86.7%	88.8%		87.3%	88.5%	
Liquid Assets to Total Assets	30.8%	27.8%		28.5%	25.8%	
Liquidity Coverage Ratio	127.1%	108.4%		129.0%	109.2%	
Net Stable Funding Ratio	122.0%	116.7%		122.0%	117.4%	
Cost Efficiency						
Cost to Income Ratio	59.6%	63.7%		54.7%	59.8%	
Cost to Average Assets Ratio	3.4%	3.7%		2.8%	3.2%	
Asset Quality						
NPL Ratio ^{3/}	2.6%	1.1%		2.5%	1.0%	
NPL Cover ^{4/}	109.5%	168.5%		111.8%	178.4%	
Capital and Leverage						
CET 1 Ratio ^{5/}	13.2%	12.7%		12.7%	12.2%	
Tier 1 Ratio ^{5/}	13.4%	12.9%		12.9%	12.4%	
Capital Adequacy Ratio ^{5/}	14.4%	14.2%		13.8%	13.7%	
Countercyclical Buffer ^{6/}	0.0%	0.0%		0.0%	0.0%	
Basel III Leverage Ratio	10.2%	10.0%		9.8%	9.6%	
Assets to Equity	8.6x	8.6x		8.3x	8.3x	
DISTRIBUTION NETWORK AND MANPOWER						
Branches	1,472	1,436	3%	1,184	1,173	1%
ATMs ^{7/}	4,439	4,466	-1%	4,164	4,225	-1%
Employees	38,756	38,510	1%	32,573	32,631	0%
Officers	18,844	18,750	1%	14,583	14,733	-1%
Staff	19,912	19,760	1%	17,990	17,898	1%
SHAREHOLDER INFORMATION						
Market Value						
Share Price (in Php)	106.80	158.00	-32%			
Market Capitalization (in billion Php)	468.24	692.26	-32%			
Valuation						
Earnings per Share (in Php)	6.37	10.02	-36%			
Book Value per Share (in Php)	88.11	83.04	6%			
Price-Earnings Ratio	16.8x	15.8x				
Price to Book Value	1.2x	1.9x				
Dividends						
Cash Dividends Paid to Common Shareholders (in billion Php)	5.3	5.3				
Cash Dividends per Common Share (in Php)	1.20	1.20				
Dividend Payout Ratio ^{8/}	18.6%	11.9%				
Dividend Yield ^{9/}	1.1%	0.8%				

Notes:

All financial data based on SEC format unless otherwise indicated

^{1/} Total capital accounts, inclusive of minority interest and preferred shares

^{2/} Net Income attributable to shareholders of the parent bank

^{3/} Per BSP Circular 941

^{4/} Per BSP Circular 1011

^{5/} Based on audited financial statements

^{6/} Currently set at 0% by the BSP per Circular 1024 Section 1

^{7/} ATMs only, does not include Cash Accept Machines (CAMs) and Self-Service Teller Machines (STMs)

^{8/} Cash dividends paid during the year divided by net profit for the year

^{9/} Cash dividends per common share paid during the year divided by average daily closing price for the year

Market Overview

Economic Environment

The Philippines' Gross Domestic Product (GDP) plunged by an unprecedented 9.5% in 2020 due to the COVID-19 pandemic, interrupting 21 years of positive growth since the 0.5% dip in 1998 in the aftermath of the Asian Financial Crisis, and marking the deepest decline in over three (3) decades since the 7% contraction attributed to the political crisis in 1984.

Economic performance in the 1Q 2020 was weak at -0.7% dragged down by the Taal Volcano eruption in January, before plummeting by a record low of 16.9% in the 2Q 2020 as severe mobility restrictions under the Luzon-wide Enhanced Community Quarantine (ECQ) imposed in mid-March crippled business and consumption activities. Though still in negative territory, economic growth in the last two (2) quarters indicated an improving trend as mobility restrictions were partially relaxed and certain services were allowed to re-open with the flattening of the infection curve.

Consumption spending (~74% of GDP) fell by almost 8% as the crisis upended the livelihood and incomes of Filipinos here and abroad (displacement and repatriation of Overseas Filipino Workers), denting demand for goods and services. Capital formation (~19% of GDP) also slipped close to 36% as companies scaled down operations or resorted to temporary work stoppages, if not business closures. Meanwhile, trade activity (~ -8% of GDP) stagnated due to the collapse in global (exports) as well as domestic (import) demand. The huge declines in these sectors outweighed the 10.4% increase in government spending (~15% of GDP), which included among others, direct cash transfers, wage subsidies, healthcare systems and capacity upgrades under *Bayanihan I and II*.

On the supply side, services and industry, which collectively account for 90% of GDP, bore the brunt of mobility restrictions and demand downturn that battered the travel, tourism and transport sectors. Services nosedived by 7%, led by the steep declines in accommodation and food services (-45%), transport and storage (-31%), and other services (-42%). Industry dropped by 13%, held down by slippages in manufacturing (-10%) and construction (-26%). Meanwhile, agricultural output (10% of GDP) dipped by 0.2% weighed down by the impact of adverse weather.

Despite the lack of demand side pressures, the inflation rate inched up to 2.6% from 2.5% in 2019, lifted by the 3.3%-3.5% spikes in consumer prices triggered by supply-side constraints due to successively strong typhoons in November and December.

Meanwhile, the peso strengthened to close the year at ₱48.04/USD vs. the ₱50.74/USD end-of-period (EOP) level in 2019, driven by the substantial narrowing of the trade deficit, resilient remittance flows, increasing Gross International Reserves (GIR) and a weak US dollar.

Regulatory Environment

The Bangko Sentral ng Pilipinas (BSP) reduced the benchmark rate and banks' deposit reserve requirements over the year by a total of 200 bps each to 2% and 12%, respectively to support the economy. The BSP also purchased ₱300 billion of government securities (GS) and extended over ₱500 billion in advances to the National Government to help sustain liquidity to the real economy.

Other relief measures carried out by the BSP include: loan moratoria (under *Bayanihan Acts I and II*); the staggered booking of allowance for credit losses over a maximum period of five (5) years; the exclusion from the computation of past due ratio loans of borrowers in affected areas from March 8, 2020 to December 2020; the reduction in micro, small and medium-sized enterprises (MSME) loans risk weights from 75% to 50% (and 0% for those covered by certain guarantees); reserve requirement eligibility of loans to MSMEs and large enterprises; the utilization of the Capital Conservation Buffer and Liquidity Coverage Ratio (LCR) during public health emergency; and a cap of 24% per annum in interest or finance charges on credit card transactions.

In February 2021, the Financial Institutions Strategic Transfer (FIST) Bill, which allows banks to sell their non-performing assets to asset management companies or FIST corporations, was signed into law by President Rodrigo Duterte. Meanwhile, the Corporate Recovery and Tax Incentives for Enterprises (CREATE) Bill, which reduces the corporate income tax of large corporations from 30% to 25%, and from 30% to 20% for small and medium enterprises, has been ratified by Congress and is awaiting President Duterte's signature for enactment into law.

Outlook for 2021

A much improved global outlook is expected with the vaccine rollout underway in several countries, permitting further economic reopening and greater mobility. Central banks are likewise expected to remain accommodative with ample liquidity and a low interest rate environment to support borrowers and the economy.

Expected to lead the country's economic recovery is government infrastructure spending and Build Build Build projects, on the back of a larger budget allocation. Moreover, the government may ensure the swift implementation of development projects ahead of the national elections in 2022.

Increased consumption and business activities, along with better employment prospects, reinforce the country's gradual upturn. This hinges on the further loosening of mobility restrictions with the targeted rollout of the government's vaccination program covering 50-70 million Filipinos. The first batch of inoculations commenced in March 2021, with medical frontliners getting vaccination priority.

Downside risks that may hamper the country's economic recovery include potential delays in vaccine procurement and immunization timetable, the emergence of new variants/strains of the virus that may trigger tighter containment policy or fresh mobility restrictions, and the possible build-up in inflationary pressures driven by rising food and oil prices.

Our Strategy

BDO's overall strategy focuses on building a strong business franchise to achieve diversity and sustainability of earnings over the long-term.

THE BANK'S STRATEGY IS FOCUSED ON THREE (3) CORE AREAS, NAMELY:

- Building a diversified and sustainable earnings stream on the back of strong businesses, wide market coverage, and a strong client acquisition and service culture;
- Creating operating leverage by building an operating platform that supports growth and scalability, complemented by digital enablers; and
- Prudently managing its balance sheet by conservatively provisioning for risk assets, managing the mix of current and long-term funding sources, and ensuring sufficient capital to support growth.



Risk Management

With its culture of managing risk prudently within its capacity and capabilities, the BDO Unibank Group will pursue its strategy and business plans to provide consistent quality service to its customers, to achieve its desired long-term target returns to its shareholders, and satisfy or abide by the needs of its other stakeholders, including its depositors and regulators.

Overall Risk Management Culture and Philosophy

The Bank believes that, as there are opportunities, there are associated risks. The objective is not to avoid risks totally, but to adequately and consistently evaluate, manage, control and monitor the risks, and ensure that the Bank is duly compensated for all risks taken. Good risk management involves making informed and rational decisions about the level of risks the institution wants to take in the pursuit of its objectives, but with consideration to return commensurate with the risk-taking activity.

Risk Appetite and Strategy

The BDO Unibank Group's goal is to remain a strong bank that is resilient to possible adverse events. Hence, the Bank ensures:

- A strong financial position by maintaining adequate capital ratios,
- Sound management of liquidity, and
- Ability to generate sustainable earnings commensurate with the risks taken.

The Bank ensures that credit, market, interest rate, and liquidity risks are within Board-approved operating limits. Operational, legal, regulatory, and reputational risks are invariably managed by the development of both a strong "control culture" and an effective internal control system that constantly monitors and updates operational policies and procedures with respect to the Bank's activities and transactions.

Risk Management Principles



Bank-Wide Risk Governance Structure

Risk management at BDO begins at the highest level of the organization. At the helm of the risk management infrastructure is the Board of Directors (the Board), which is responsible for establishing and maintaining a sound risk management system. The Board assumes oversight over the entire risk management process and has the ultimate responsibility for all risks taken. It regularly reviews and approves the institution's tolerance for risks, as well as its business strategy and risk philosophy.

The Board has constituted the Risk Management Committee as the Board-level committee responsible for the oversight of the enterprise risk management program. Considering the importance of appropriately addressing credit risk, the Board has also constituted the Executive Committee. The Executive Committee is responsible for approving credit-specific transactions, while the Risk Management Committee is responsible for approving risk appetite levels, policies, and risk tolerance limits related to credit portfolio risk, liquidity risk, market risk, interest rate risk, operational risk (including business continuity, IT risk and information security risk), consumer protection risk, environmental and social risk, and social media risk, to ensure that current and emerging risk exposures are consistent with the Bank's strategic direction and overall risk appetite.

The Assets and Liabilities Committee, which operates within the Bank's overall risk management system, is responsible for managing the statements of financial position, including liquidity, interest rate and foreign exchange related risks. In addition, this committee formulates investment and financial policies by determining the asset allocation and funding mix strategies that are likely to yield the targeted financial results.

The Bank operates an enterprise-wide risk management framework to address the risks it faces in its banking activities. The Risk Management Group, which reports to the Risk Management Committee, is mandated to adequately and consistently evaluate, manage, control, and monitor the overall risk profile of the Bank's activities across the different risk areas (i.e., credit risk, liquidity risk, market risk, interest rate risk in the banking book, operational risk including business continuity, IT risk and information security risk) to optimize the risk-reward balance and maximize return on capital, in line with the Bank's risk management mission. The Risk Management Group also has the responsibility of recommending, to the appropriate body, risk policies across the full range of risks to which the Bank is exposed.

Risk Oversight Framework



Areas of Oversight

- Credit Risk
- Liquidity Risk
- Market Risk
- Interest Rate Risk
- Operational Risk
- Business Continuity
- IT Risk
- Information Security Risk
- Consumer Protection Risk
- Environmental and Social Risk
- Social Media Risk

Risk Management Process

The evaluation, analysis, and control performed by the Risk Function, in conjunction with the Risk Takers, constitute the risk management process. The risk management process is applied at three levels: the transaction level, the business unit level, and the portfolio level. This framework ensures that risks are properly identified, quantified, and analyzed in the light of its potential effect on the Bank's business. The goal of the risk management process is to ensure rigorous adherence to the Bank's standards for precision in risk measurement and reporting and to make possible, in-depth analysis of the deployment of capital and the returns that are delivered to the shareholders.

Performance Review and Report on Operations

2020 Performance

Our Financial Performance

BDO Unibank, Inc. (BDO) reported a net income of ₱28.2 billion in 2020 from ₱44.2 billion in 2019. This is due mainly to pre-emptive provisions of ₱30.2 billion the Bank set aside against potential pandemic-related delinquencies. Pre-provision operating profit, however, remained strong, up by 17% over 2019.

Net interest income (NII) went up by 12% to ₱133.7 billion, as Loans grew by 3% to ₱2.3 trillion driven by consumer and corporate accounts. The Bank continued to assist its borrowing clients, ensuring their uninterrupted access to credit facilities, in addition to granting loan moratoria under *Bayanihan Acts I and II*.

Current account/savings account (CASA) deposits continued to go up, increasing by 17% to ₱2.1 trillion, as clients were able to continuously access BDO products and services through its branches, Automated Teller Machines (ATMs), and digital channels despite quarantine restrictions.

Non-interest income dropped by 8% and settled at ₱55.2 billion, supported by fee-based income, trading gains, and insurance premiums. Business volumes were initially impacted by mobility restrictions but have since recovered.

Wealth management, on the other hand, remained resilient with trust volumes and fees sustaining growth. Trading gains increased as the Bank capitalized on favorable market conditions, while insurance premiums grew modestly despite the initial impact of the lockdowns.

Meanwhile, operating expenses decreased by 2% to ₱112.6 billion with the reduction in marketing and volume-related expenses.

The provisions of ₱30.2 billion remain in line with BDO's prudent credit and provisioning policies, which are meant to protect its balance sheet. The non-performing loan (NPL) ratio stood at 2.65% with NPL coverage at 109.5%.

The Bank's capital base rose to ₱393 billion with its Capital Adequacy Ratio (CAR) and Common Equity Tier 1 (CET1) at 14.4% and 13.2% respectively, comfortably above minimum regulatory levels. Capital increased by 6% despite the pre-emptive provisions and the business impact of COVID-19.

2020 ACHIEVEMENTS

**₱28.2
billion**
Net Income

**₱2.3
trillion**
Gross Customer
Loans

**₱2.1
trillion**
CASA Deposits

**₱393
billion**
Capital Base

INSTITUTIONAL BANKING GROUP

₱1.8
trillion
Total Loans

2%
Year-on-Year
Loan Growth

Looking Ahead

BDO remains cautiously optimistic about a gradual upturn in 2021. BDO has adjusted operationally to the challenges under the pandemic, and the Bank is ready and prepared to continue operating indefinitely under this environment. Changes have been made in the workplace to ensure continuity of operations while at the same time safeguarding the health of both customers and employees. With its extensive market reach and devoted workforce, the Bank remains committed to providing banking products and services attuned to its customers' needs.

Report on Operations

Business Lending

The coronavirus pandemic and quarantine restrictions took its toll as work stoppage affected business and general demand for goods and services fell. It disrupted the operations of some of our clients. Through their difficult times, BDO, through its business lending arms, the Institutional Banking Group (IBG), BDO Leasing and Finance Corporation, and BDO Finance Corporation, actively engaged its clients to help them navigate through the crisis.

To help its clients weather the difficult environment, IBG provided sustained access to credit facilities for borrowers with more resilient and sustainable business models. At the same time, the Bank made adjustments to credit terms to better reflect existing liquidity conditions. Further, a comprehensive review of loan accounts was conducted, with loan restructuring arrangements implemented for clients with temporary difficulties.

Total IBG loans grew by 2% to ₱1.8 trillion, with growth in corporate loans driven by acquisition-financing, short-term debt refinancing, project-financing for capital investments, and cross-border loans. This mitigated the decline in working capital commercial loans caused by the slowdown in business operations in the real estate, construction, transportation, restaurant, and retail sectors.

In 2021, IBG will continue to closely monitor businesses that are in critically affected industries, support expansion of working capital and financing requirements of existing clients, and leverage client relationships to identify new opportunities.

In the long term, IBG plans to widen its reach by expanding in provincial areas to grow its working capital commercial lending and its small and medium enterprise (SME) portfolios. For the large corporate segment, IBG will focus on supporting project finance loans as sustainable growth from the infrastructure, tourism, and manufacturing sectors is anticipated.

Meanwhile, BDO Leasing and Finance (BDOLF) saw 2020 as a year of transition, with the transfer of the BDO Group's leasing business to privately-owned BDO Finance Corporation (BDO Finance). This undertaking was carried out to optimize the balance sheet in light of new accounting regulations covering lease transactions and the anticipated decline in leasing as a preferred form of financing.

The restructuring process resulted in scaled-down operations of BDOLF, as the Company's assets were sold to other entities in the Group, leaving BDOLF as a listed holding company. Needless to say, BDOLF also saw a decline in its leasing and loans portfolio due to the pandemic.

Nonetheless, BDOLF's net income improved in 2020 compared to 2019, generating a 5x increase resulting from sustained yields in its portfolio and from new bookings. One-off gains on the sale of portfolio receivables and investment securities were also realized, contributing to its net income performance.

BDO Finance, which became operational in October 2020, assumed the lease transactions booked by BDOLF to provide continuity to the latter's existing clients. At the same time, BDO Finance took over the new leasing and financing requirements of clients who still wish to avail of lease transactions as their preferred mode of financing.

Consumer Lending

The growth of the consumer lending business of the Consumer Banking Group (CBG) was affected adversely last year as stringent mobility and travel restrictions and lower incomes due to job losses curtailed car sales, slowed down housing construction, and curbed credit card spending for goods and services. In addition, the large number of displaced or repatriated Overseas Filipino Workers (OFWs) negatively impacted demand for consumer loans. Despite these limitations, CBG managed to post a 3% growth in its loan portfolio, decelerating from its double-digit expansion rates prior to the pandemic.

To support its customers during this challenging environment, CBG provided loan relief measures under meritorious circumstances and

BDO LEASING AND FINANCE

5x
increase

Net Income

CONSUMER BANKING GROUP

3%
Loan Portfolio Growth

as mandated under *Bayanihan Acts I and II*. In addition, CBG provided alternative means for clients to transact safely and conveniently in the midst of the health crisis via e-channels like online banking, digital payments (debit card and InstaPay), and agency banking through more than 8,000 *Cash Agad*-accredited partner agents nationwide.

Digital Banking

Digital banking, also under CBG, has implemented Quick Response (QR) codes that are generated through a customer's mobile phone, thus eliminating the need to enter transaction details on the keypad of an ATM or Self-Service Teller Machine (STM). This creates a convenient, secure, and seamless transaction for clients. The use of biometrics has also been deployed initially in all branch ATMs located in Makati City, with plans for an eventual nationwide roll-out. The availability of e-channels has enhanced customer convenience and contributed to the overall growth in the Bank's deposits.

In 2021, CBG will prioritize the further digitization of its products and processes, expediting credit applications and loan releases, expanding QR and biometrics functionalities to more ATMs, and broadening the coverage of agency banking in areas where such services are most needed.

BRANCH BANKING GROUP

17%
CASA Deposits Growth

81%
CASA Ratio

11
New Branches Opened

1,182
Total Operating Branches Nationwide

Branch Banking

During the Enhanced Community Quarantine (ECQ), BDO provided customers with uninterrupted access to its products and services by keeping as many of the Bank's branches open (manned by skeletal crews) as allowed by the government and consistent with quarantine restrictions. With the shift to General Community Quarantine (GCQ) by June 2020, almost all branches had resumed full operations, with banking hours extended to 4 p.m. effective October 2020. The Bank also instituted health and safety protocols in all branches to put both employees and transacting customers at ease and ensure their health and safety.

BDO supplemented branch operations by ensuring that alternative channels like ATMs and digital banking are able to cope with capacity, allowing clients remote access to bank services while limiting in-person interactions. Accessibility to both branches and alternative channels resulted in CASA deposits growing by 17%, the fastest in three years. This also resulted in an all-time high CASA ratio of 81%, with the lowest cost of deposits among its peer group.

While pandemic restrictions slowed down branch expansion with only 11 new branches opened last year, BDO still operates the country's largest domestic branch network with 1,182 branches (parent bank) nationwide.

For 2021, the Branch Banking Group's (BBG) priorities are digitization of more processes and continued branch expansion. Digitization will improve process efficiency and increase customer convenience. In this regard, the Bank launched a re-engineering initiative to create a paperless, straight-through processing for branch transactions to provide a seamless customer experience across all channels and touchpoints.

Despite more customers banking online, BDO believes that digitization can never fully replace in-person customer service, especially for transactions that reflect important life decisions. Thus, BBG will pursue selective branch expansion in strategic locations for customers to conduct their banking transactions in person.

Microfinance

From the onset of the pandemic, BDO Network Bank (BDONB), the microfinance arm of BDO, recognized its customers' increased need for banking access at such a critical time and responded by keeping its branches and offices safely open every banking day and bringing its services to its customers.

Amidst physical restrictions and lockdowns, BDONB continued its expansion plans, opening 25 branches and 3 loan offices nationwide, bringing its network total to 196 branches and 91 loan offices. This network expansion contributed to the 31% growth in total deposits from ₱25.6 billion to ₱33.5 billion, with CASA deposits increasing 29% from ₱21.6 billion to ₱27.8 billion.

Outstanding loans increased from ₱24.7 billion to ₱31.3 billion, driven by a 31% growth in salary loans and a 50% growth in micro, small and medium enterprise (MSME) loans. Close to 40% of BDONB's loan portfolio now come from expansion markets.

Looking ahead, BDONB will continue its expansion into underserved markets, hire talent from the local communities it serves, and bring products and services that are relevant and beneficial to its communities.

BDO NETWORK BANK

25
New Branches
Opened

31%
Total Deposits
Growth

31%
Salary Loans
Growth

50%
MSME Loans
Growth

TREASURY

48%

Year-on-Year
Net Income Growth

₱76
billion

Issuance in Fixed
Rate Bonds

USD600
million

Issuance in Fixed
Rate Senior Notes

Treasury

The Bank's Treasury Group capitalized on market opportunities, to book higher trading gains while maintaining a healthy portfolio of good yielding assets with short-term maturity duration. This delicate balancing act allowed the Group to post an increase in net income by 48% year-on-year.

Treasury ensured that the Bank had sufficient liquidity during the pandemic. Given weak loan demand last year, Treasury optimized the utilization of the Bank's excess funds through placements in highly liquid investment outlets with managed maturities. This puts Treasury in a good position to convert these investments to higher-yielding loans when demand picks up.

Moreover, Treasury created a more stable funding base by lengthening the maturity of the Bank's liabilities through pro-active bond issuances. The Bank issued ₱76 billion in fixed rate bonds under the Peso Bond Program and USD600 million in Fixed Rate Senior Notes under the Bank's Medium-Term Note (MTN) Program.

The Treasury Group's strategy in 2021 is one of caution and patience. Deployment of excess funds will be done thoughtfully and will be dependent on prevailing market conditions. The Treasury Group will also strive to implement more process efficiencies for enhanced customer service.

BDO CAPITAL

Participated in

15 of 20

debt capital markets
deals

BDO SECURITIES

Over
₱240
billion

Trade Volume

Investment Banking

The Investment Banking and Securities Group, which includes BDO Capital & Investment Corporation (BDO Capital) and stock brokerage business BDO Securities Corporation (BDO Securities), posted a combined 31% increase in income in 2020.

BDO Capital closed more deals in 2020 compared to 2019 despite limited capital market activities during the pandemic. BDO Capital led the top 3 equity capital market deals of 2020 and 15 out of 20 debt capital market deals (corporate bonds and commercial papers).

For its role as mandated lead arranger and book runner in financing the KKR Consortium's acquisition of a majority stake in Metro Pacific Hospital Holdings, BDO Capital was awarded Best Merger and Acquisition (M&A) Deal by *The Asset Triple A Sustainable Capital Markets Country and Regional Awards 2020*, which acknowledged the transaction as the largest healthcare M&A in the Philippines using dual-track M&A and IPO strategy. BDO Capital was likewise recognized by *The Asset* as the Best Corporate and Institutional Adviser (Domestic), Best Equity Adviser, and Best Loan Adviser.

In 2020 BDO completed its acquisition of Nomura Holdings, Inc.'s (Nomura) 49% stake in BDO Nomura Securities, Inc. BDO Nomura was subsequently merged with BDO Securities, with the latter as the surviving entity. This effectively consolidated the Bank's stock brokering businesses into a single platform covering a broader market segment.

As a merged entity, BDO Securities' trade volume in 2020 increased to over ₱240 billion, led by our traditional large accounts and online retail investors. As a result, BDO Securities' ranking jumped from 15th in 2019 to 4th among Philippine Stock Exchange (PSE) trading participants in terms of total value traded.

For 2021 and beyond, BDO Securities aims to create a more comprehensive platform to serve its mass affluent and emerging affluent segments by providing a broader set of products and services using a brokerage account. They will play a bigger role in servicing the affluent market. BDO Capital, meanwhile, will continue to leverage and strengthen its market-leading capital markets franchise and will also focus on merger and acquisition opportunities to support industries recovering from the effects of the pandemic.

Wealth Management and Advisory

BDO employs a segmented approach to providing investment and wealth management services across the spectrum — from high net worth (HNW) through BDO Private Bank (BDOPB) to the mass affluent segment through the Trust and Investments Group (TIG) and the BDO Prime service of BDO Securities. By leveraging on its open architecture, clients are able to participate in both local and global investment opportunities.

BDOPB posted a 14% year-on-year growth in net income to ₱1.0 billion. Trust assets under management (AUM) went up 39%, with a 162% growth in trustee accounts. In addition, trust fees reached a record high in 2020.

BDOPB's growth was anchored on anticipating client shifts to higher-yielding instruments as interest rates went down to historic lows. Complementing the shift is the renewed emphasis on the use of estate planning structures, which BDOPB saw as a critical need during the pandemic.

In 2021, BDOPB will continue to create bespoke solutions to meet clients' unique investment requirements and provide unparalleled customer service.

BDO PRIVATE BANK

**₱1.0
billion**
Net Income

14%
Year-on-Year
Net Income Growth

39%
Year-on-Year
Trust Assets Under
Management Growth

162%
Trustee Accounts
Growth

TRUST AND INVESTMENTS GROUP

₱1.1
trillion
Assets Under
Management

The TIG ended 2020 with a positive performance, as its Assets Under Management (AUM) grew by 15% to ₱1.1 trillion. TIG is the largest fund manager in the industry with a market share of 25%. TIG is also the first to reach the ₱1-trillion mark in terms of AUM, solidifying the Group's industry leadership. TIG also generated a 13% increase in new accounts in 2020.

For 2021, TIG is factoring a recovery in global economies and taking the opportunity to enhance customer touchpoints, and grow new trust accounts.

BDO PRIME

17%
AUM Growth

BDO Prime, within BDO Securities, is a service catering to the more active mass affluent segment. It offers a more comprehensive portfolio approach to an expanded range of products that include corporate bonds, Unit Investment Trust Funds, mutual funds and equity securities in both Peso and US Dollars.

In December 2020, BDO Prime launched the Prime Standard Portfolio Review that provides an in-depth review of a customer's investment portfolio, with return and exposure analysis vis-à-vis a model portfolio based on the clients' risk profiles. Combined with market research analysis and recommended suitable portfolios, these help customers achieve a potentially higher return without going beyond their risk tolerance. The initial launch received encouraging response and BDO Prime is committed to delivering this service to all of its customers by end 2021.

With its advisory services, BDO Prime helped clients maneuver through the difficult environment last year through timely asset allocation moves, resulting in a 17% increase in AUM levels by year-end.

In 2021, BDO Prime aims to onboard more clients by building customer loyalty through the consistent delivery of its four value propositions: 1) a dedicated relationship management team; 2) access to a wide array of investment products; 3) research and advice on best portfolio strategies based on clients' risk appetite; and 4) a consolidated statement of investment holdings.

These achievements underscore the wealth management teams' deep commitment to investment management, as the Group reassured clients that they were accessible despite the lockdowns and ready to guide them with their investment needs. This created a sense of continuity and stability during these uncertain and difficult times. The Group reached out to clients, kept communication lines open, and provided investment management and research through physical and digital means.

Payments and Information Services

Payments and information services through the Transaction Banking Group (TBG) saw a 13% decline in net income, with the cash management and remittance businesses bearing the impact of the COVID-19 crisis. Depressed business conditions led to decreased cash management transaction volumes, while the displacement or repatriation of Overseas Filipino Workers (OFWs) reduced remittance transactions. Low interest rates also contributed to the year-on-year decline.

For 2020, the Group's cash management business focused on sales and new business development, with a special industries team created to pursue opportunities in strategic industries based on transaction volume, value, and cash management revenue potential. The Group will likewise prioritize the replacement of its current cash management services (CMS) systems with new platforms designed to better address customer needs.

On the remittance side, TBG has intensified Kabayan account acquisition efforts, and also identified top banks and non-banks/fintechs from different regions of the world to partner with in order to generate more volume and revenue.

The Remittances business is starting to show encouraging results, as remittance volumes and value climbed back to pre-pandemic levels by the fourth quarter of last year, supported by the Filipino cultural tradition of sending money to families back home. TBG maintained its top position in the remittance business with over 40% market share.

Insurance

Property and casualty through BDO Insurance Brokers, Inc. (BDO Insure) reported a 31% decrease in net income due to a drop in premiums and commissions from a slowdown in the Bank's corporate and consumer lending businesses. Delivery of insurance policies were hindered by the logistical challenges brought by lockdowns and quarantine restrictions. On-time payment of premiums were likewise affected by payment extensions imposed through *Bayanihan Acts I and II*.

During the pandemic, BDO Insure focused on renewals and offered credit cards and other flexible payment terms to retain as many existing customers, resulting in a stable renewal persistency of 90% compared to the previous year. In September 2020, BDO Insure transitioned to ePolicies and electronic statements of account (eSOA), allowing the safe delivery of insurance policies and improving the ability of clients to pay premiums on time.

TRANSACTION BANKING GROUP

Over 40%

Market Share in
the Remittance
Business

BDO INSURE

90%

Renewal Persistency

Moving ahead, BDO Insure will continue to focus on renewals, collaborate with other business units of the Bank to look for new business opportunities from existing clients, and implement measures to improve business efficiency to include the launch of its new Core System.

Likewise, the life insurance offered through BDO Life Assurance Co. Inc. (BDO Life) recorded a 68% decline in net income due to decreased in-branch sales activities caused by mobility and lockdown limitations.

Although new sales growth was significantly impacted, renewal premiums held steady. The re-opening of BDO branches in mid-2020 allowed bancassurance activities to resume, gradually bringing back business volumes and allowing BDO Life to keep premiums in 2020 at the same level versus 2019.

BDO Life is investing in digital tools to enhance its digital capabilities that will better serve its customers and improve productivity and operating efficiency. Its new Digital Sales Tool will streamline the life insurance purchasing process and allow for paperless onboarding.

With such tools in place, BDO Life will continue to train its current sales force to refocus on in-branch sales. A separate, smaller scale sales team shall focus on marketing to employees of corporate clients and non-visiting branch clients.

Corporate Governance

Corporate governance in BDO is about effective oversight, strict compliance with regulations, and sustainable value creation to promote the best interest of its various stakeholders.

BDO Unibank, Inc. affirms its deep commitment to the highest standards of corporate governance practice firmly anchored on the principles of accountability, fairness, integrity, transparency and performance consistently applied throughout the institution. BDO's good market reputation has been built on the solid foundation of an ethical corporate culture and responsible business conduct, underpinned by a well-structured and effective system of governance.

BDO complies, where appropriate, with the SEC Code of Corporate Governance for Publicly-Listed Companies and with the Enhanced Corporate Governance Guidelines for BSP-Supervised Financial Institutions. It follows relevant international best practices of corporate governance issued by globally recognized standards-setting bodies such as the Organization for Economic Cooperation and Development (OECD) and the ASEAN Corporate Governance Scorecard (ACGS) which serve as essential points of reference.

This report describes the highlights of our corporate governance practices throughout the financial year ended December 31, 2020.

Governance Structure

Board of Directors

Responsibility for good governance lies with the Board. It is responsible for providing effective leadership and overall direction to foster the long-term success of the Bank. It oversees the business affairs of the Bank, reviews the strategic plans and performance targets, financial plans and budgets, key operational initiatives, capital expenditures, acquisitions and divestments, annual and interim financial statements, and corporate governance practices. It oversees management performance, the enterprise risk management, internal control systems, financial reporting and compliance, related party transactions, continuing director education, and succession plans for the Board and CEO. It considers sustainability issues related to the environment and social factors as part of its sustainable banking practices.

The Board is composed of 11 members and aided by 3 advisors. The members of the Board are all professionals with various expertise in fields relevant to BDO's business and strategic plans such as banking, accounting and finance, law, merchandise marketing, strategy formulation, bank regulations, information technology, sustainability, and risk management. It is led by a Non-Executive Chairperson with 6 Independent Directors, 2 Non-Executive Directors, and 2 Executive Directors who are the Vice Chairman and the President & CEO. Independent Directors comprise the majority (54.50%) members of the Board, thus exceeding the requirement of the Securities and Exchange Commission (SEC) and the Bangko Sentral ng Pilipinas (BSP) as well as meeting global best practice. Non-Executive Directors, which includes Independent Directors, comprise 82% of the Board, more than the requirement of the BSP of at least majority of the Board. This provides independent and objective judgment on significant corporate matters and ensures that key issues and strategies are objectively reviewed, constructively challenged, thoroughly discussed and rigorously examined. Independent directors chair eight (8) of nine (9) board committees, namely Risk Management, Board Audit, Corporate Governance, Related Party Transactions, IT Steering, Nominations, Compensation, and Trust. The Board Advisors are considered as integral parts of the Board whose influence are akin to a director. Their opinions and recommendations are taken into consideration by the Board members. The presence of a female Board advisor provides an independent view of the Bank and complements the two (2) female non-executive directors.

The Board is responsible for the screening of new directors through the Nominations Committee. The Nominations Committee leads the process of identifying and evaluating the nominees for directors. It evaluates the balance, skills, knowledge and experience of the existing Board and the

Board Snapshot

DIRECTOR DIVERSITY

2 Females
●●○○○○○○○○○○○○

2 International
●●○○○○○○○○○○○○

DIRECTOR AGE

1 50-59
●○○○○○○○○○○○○

3 60-69
●●○○○○○○○○○○○○

7 70+
●●●●●●○○○○○○

SKILLS, EXPERIENCE & BACKGROUND

7 Bankers
●●●●●●○○○○○○

2 Lawyers
●●○○○○○○○○○○○○

2 Entrepreneurs
●●○○○○○○○○○○○○

2020 BOARD MEETINGS

Directors	No. of Meetings Attended	Total No. of Meetings	% Rating
Teresita T. Sy	16	16	100.00%
Jesus A. Jacinto, Jr.	16	16	100.00%
Nestor V. Tan	16	16	100.00%
George T. Barcelon	16	16	100.00%
Christopher A. Bell-Knight	16	16	100.00%
Jose F. Buenaventura	16	16	100.00%
Jones M. Castro, Jr.	15*	16	93.75%
Vicente S. Pérez, Jr.	16	16	100.00%
Dioscoro I. Ramos	16	16	100.00%
Josefina N. Tan	16	16	100.00%
Gilberto C. Teodoro, Jr.	16	16	100.00%

* One-time absence from a meeting was due to a medical emergency

requirements of the Bank. The result of the evaluation determines the role and key attributes an incoming director should have. The Nominations Committee receives recommendations for potential candidates and uses, to the extent possible, external search firms or external databases in selecting the pool of candidates for the new members of the Board. The Nominations Committee recommends the most suitable candidate to the Board for appointment or election as director.

For reelection of incumbent directors, the Nominations Committee also considers the results of the most-recent annual evaluation of the performance of the Board, Board Committees and peer evaluation made by the Board members and advisors or by an independent third party evaluator, attendance record in meetings, participation in Board activities and overall contribution to the functioning of the Board.

In evaluating the suitability of an individual board member and promoting diversity in the composition of the Board, the Nominations Committee annually reviews the Board and Board Committee composition to ensure appropriate balance of skills, competencies, experience of its members, and diversity to ensure the alignment with the new regulations. The Committee recommends to the Board of Directors the slate of nominees for election to the Board of Directors during the Bank's annual stockholder's meeting. The Committee takes into account the relevant qualifications of every candidate nominated for election, with competence and integrity as the primary factors, including other criteria such as, among others, physical/ mental fitness, relevant educational and professional background, personal track record, experience/training, commitment to contribute, willingness to serve and interest to remain engaged and involved without regard to race, gender, ethnic origin, religion, age or sexual orientation.

The Board is also responsible for approving the selection and appointment of a competent executive management led by the President/CEO including the heads of units who exercise control functions i.e. Chief Compliance Officer, Chief Risk Officer, and Chief Internal Auditor. Fit and proper standards are applied in the selection of key officers and utmost consideration is given to their integrity, technical expertise, and banking industry experience.

Considering the changes done, complexity and scope of the Bank's business, the Board believes that its current size and composition provide sufficient diversity among its directors that fosters critical discussion and promotes balanced decision-making by the Board. It views diversity at the Board level which includes differences in skills, experience, gender, sexual orientation or preference, age, education, race, business and other related experience as an essential element in maintaining an effective board for strong corporate governance.

During the year, the Board approved, reviewed, and oversaw the Bank's budget, business targets and strategies, quarterly declaration of dividends, and the release of the 2019 audited financial statements within 58 days from year end. Its oversight functions include the review of operational and financial performance of senior management and work of the various committees in accordance with their Terms of Reference.

STRONG INDEPENDENT OVERSIGHT

Independent directors chair eight (8) of nine (9) board committees, namely Risk Management, Board Audit, Corporate Governance, Related Party Transactions, IT Steering, Nomination, Compensation, and Trust.

DIRECTOR INDEPENDENCE

2 Executive Directors



6 Independent Directors



3 Non-Executive Directors



In 2020, the Board approved the merger of BDO Nomura Securities, Inc. with BDO Securities Corporation, with the latter as the surviving entity. The Board also authorized the increase in the Bank's Peso Bond Program and the Medium Term Note Program by Php 300 billion and US\$ 3 billion, respectively. Special meetings of the Board were also held to specifically discuss status of strategic plans such as projects to enhance customer journey, digital transformation, and cyber security measures. In anticipation of the expected disruptive economic impact of the Covid-19 pandemic and the Enhanced Community Quarantine, the Board approved an additional Php 20 billion in upfront provisions in June 2020, on top of the Php 2.1 billion set aside in the first quarter of 2020.

Improving Board Effectiveness

Board Performance

A yearly self-assessment is conducted focusing on the performance of the Board, directors, Committees and senior management, through the Corporate Governance Committee, using an approved set of questionnaires. The performance evaluation process begins with sending out customized Board Evaluation Questionnaires to each director and advisor. They are required to complete the questionnaire explaining the rationale of their response, the results of which are tabulated and consolidated. The Corporate Governance Officer prepares the overall report and presents this to the Corporate Governance Committee for discussion and endorsement to the Board, including the recommended actions and focus areas to improve effectiveness.

For 2020, the Bank appointed Isla Lipana & Co./PwC Philippines (PwC) as external facilitator for the Board Effectiveness Evaluation. PwC facilitated a peer and self-evaluation process on the Board, Board Committees, and individual directors. The results thereof were supplemented by interviews with the individual directors. Feedback from Board Advisors and nominated members of BDO senior management was also obtained through interviews. The 2019 and 2020 consolidated evaluation results for the Board, Board committees and individual directors are positive, and show that the Board has been effective — with strong and satisfactory demonstration of attributes in the areas of Board responsibilities, composition, conduct, interaction and communication, engagement, administration and process, training and oversight of risks. Areas of further focus and development to continuously strengthen Board effectiveness were also identified. The Board of Directors, with its diverse and extensive expertise, experience and perspectives, has a firm understanding of the business and strategy, as well as working relationship with Management.

Continuing Education for Directors

The continuing education program for directors is an ongoing process to ensure the enhancement of their skills and knowledge. Every year, all directors and key officers are given updates and briefings, and are required to attend a corporate governance seminar on

appropriate topics to ensure that they are continuously informed of the developments in the business and regulatory environments, including emerging opportunities and risks in the banking industry. All directors of BDO Unibank complied with the annual corporate governance training requirement of four (4) hours for 2020. All directors of BDO Unibank attended the in-house corporate governance seminar last 06 March 2020 in Makati City. It concentrated on: a) powerful technology trends that are driving a new wave of digital disruption trends and challenges ahead of the ensuing technological innovation; and b) essential anti-money laundering trends.

Succession Planning

Succession planning for the Board and senior management is an important part of the governance process. The Corporate Governance Committee reviews the succession framework and leadership development plans for senior management, which are subsequently approved by the Board. As part of the periodic review, the succession framework is updated and training programs are conducted accordingly. It has adopted the policy on the Term Limit of Independent Directors of 9 consecutive years of service as a way to refresh the Board membership progressively and in an orderly manner.

Remuneration

Our Remuneration policy is geared towards attracting, retaining and motivating employees and members of the Board. The remuneration framework for senior management includes fixed pay, bonuses and the Employee Stock Option Plan (ESOP) as a long term incentive program. A claw back mechanism is in place, where the benefits and rights accruing from the ESOP can be revoked or forfeited, if the eligible employee is terminated from service for cause or in the event of imposition of an administrative or disciplinary sanction or penalty against the eligible employee at any time during and after the vesting period prior to exercise. It is linked to corporate and individual performance, based on an appraisal of senior management. The five (5) most highly compensated officers are the President & CEO, and four (4) Senior Executive Vice Presidents. All qualified employees may be entitled to an annual merit increase in salary, based on their performance for the immediately preceding year. This has a long-term and compounding effect to the fixed pay, which serves as basis for their retirement benefit. Non-Executive Directors (NEDs) receive per diem for attending board and committee meetings. In addition, the Bank grants director fees other than per diem in accordance with law to ensure that the remuneration is commensurate with the effort, time spent and responsibilities of NEDs. There is no distinction on the director's fee for a committee chairman or member.

Dividends

The Bank recognizes the importance of providing a stable and sustainable dividend stream consistent with its commitment to shareholders. The Bank has been paying a regular cash dividend of ₱0.30 per share per quarter, or an annual equivalent of ₱1.20 per share

and will endeavor to do so while maintaining financial flexibility. The payment of dividends entails prior board approval of the amount, record and payment dates as recommended by Management based on the BSP, PSE, and SEC rules on declaration of cash dividends. Upon Board approval, necessary disclosures are made in compliance with regulatory requirements. Upon disclosure of a cash dividend declaration, a trading blackout on BDO shares is imposed upon BDO directors and Officers. Dividends are paid within 30 days from date of declaration. The full dividend policy statement is published in the corporate website.

Related Party Transactions

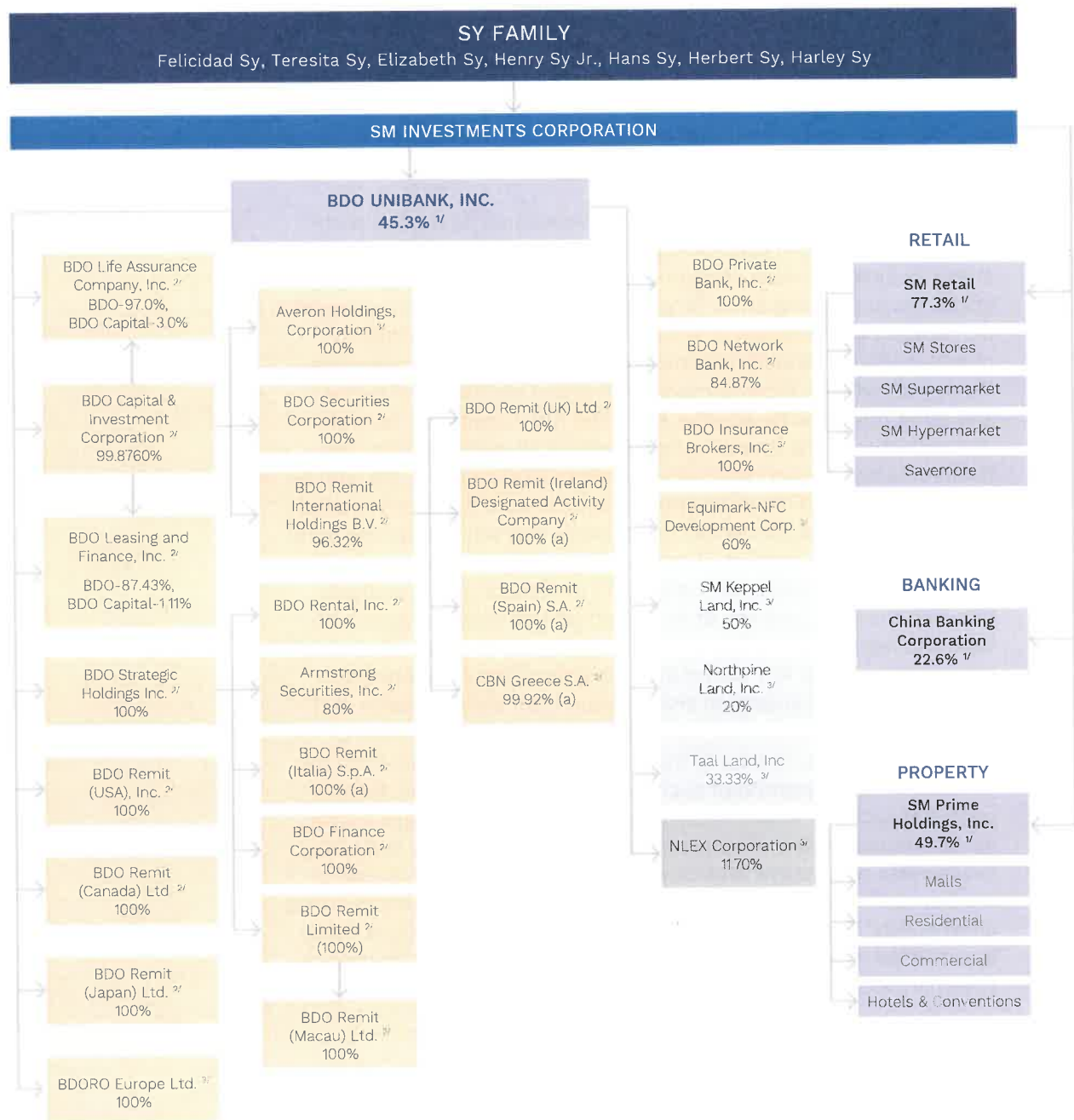
The Bank has established policies and procedures on related party transactions (RPTs) in accordance with BSP and SEC regulations. These include definition of related parties, coverage of RPT policy, guidelines in ensuring arm's-length terms, identification and prevention of management potential or actual conflicts of interest, adoption of materiality thresholds, internal limits for individual and aggregate exposures, whistle-blowing mechanisms, and restitution of losses and other remedies for abusive RPTs. The RPT Committee reviews and endorses to the Board for final approval all material RPTs. The Related Party Transactions policy applies to BDO Unibank, Inc. and its subsidiaries and affiliates, as applicable, to ensure that every related party transaction is conducted in a manner that will protect the Bank from any potential conflict of interest. The policy also covers the proper review, approval, ratification and disclosure of transactions between the Bank and any of its related parties in compliance with legal and regulatory requirements. The policy also requires that any member of the RPT Committee who has a potential interest in any related party transaction shall abstain from the discussion and endorsement of the related transaction. Likewise, any member of the Board who has interest in the transaction must abstain from the deliberation and approval of such related party transaction. Related party transactions, whose value may exceed 10% of the Bank's total assets, require review of an external independent party to evaluate the fairness of its terms and conditions and approval of 2/3 vote of the Board, with at least a majority of the independent directors voting affirmatively. The full version of the Related Party Transactions Policy is published in our corporate website at www.bdo.com.ph/corporate-governance/company-policies.

Chairperson of the Board

The Chairperson is primarily responsible for leading the Board and ensuring its effectiveness. She provides leadership to the Board, fosters constructive relationships between directors, promotes an open environment for critical discussions and constructive debate on key issues and strategic matters, and ensures that the Board of Directors exercises strong oversight over the Bank's business and performance of senior management. She takes a lead role in ensuring that the Board provides effective governance of the Bank and continues to operate at a very high standard of independence with the full support of the directors.

BDO Conglomerate Structure

BDO Unibank, Inc. Group Map As of December 31, 2020



^{1/} SMIC Group's effective ownership interest as of December 31, 2020 (includes direct & indirect ownership)

^{2/} Financial entities

^{3/} Non-Financial entities

(a) For dissolution / under liquidation

- SMIC's Subsidiaries/Affiliates
- Stockholder of BDO
- Subsidiary
- Affiliate
- Other Related Party

Major Stockholders

As of December 31, 2020, the following are known to BDO Unibank, Inc. (BDO) to be the direct or indirect beneficial owners of more than 5% of BDO's voting securities:

Title of Class	Name	Citizenship	Percentage
Common and Preferred	SM Investments Corp.	Filipino	39.00%*
Common	PCD Nominee Corp. (Non-Filipino)	Foreign	26.60%
Common	PCD Nominee Corp. (Filipino)	Filipino	15.33%**
Common and Preferred	Sybase Equity Investments Corporation	Filipino	12.89%*
Common	Multi-Realty Development Corporation	Filipino	5.95%*

* Inclusive of PCD-lodged shares

** Exclusive of PCD-lodged shares of SM Investments Corporation, Multi-Realty Development Corporation and Sybase Equity Investments Corporation

Every stockholder is entitled to one (1) vote for each share of stock outstanding in his name on the books of BDO, unless the law provides otherwise. Cumulative voting shall be used in the election of the members of the Board of Directors.

Security Ownership of Directors

As of December 31, 2020, the following are known to BDO to be the record and/or beneficial owners of BDO voting securities:

Name of Director	Position/Type of Directorship	No. of Years as Director	Total No. of Direct (D) and Indirect (I) Shares as of December 31, 2020	Percent to Total Outstanding Shares
Teresita T. Sy	Chairperson/ Non-Executive Director	1 st term: 28 2 nd term: 13	394,947 (D)	0.0081%
Jesus A. Jacinto, Jr.	Vice Chairman/ Executive Director	24	802 (D)	0.0000%
Nestor V. Tan	President & CEO/ Executive Director	22	15,448,629 (D)	0.3153%
Jones M. Castro, Jr.	Lead Independent Director	8	12,001 (D)	0.0002%
George T. Barcelon	Independent Director	1	201,001 (D)	0.0041%
Christopher A. Bell-Knight	Non-Executive Director	1 st term: 5 2 nd term: 7	10,623 (D)	0.0002%
Jose F. Buenaventura	Independent Director	7	70,001 (D)	0.0014%
Vicente S. Pérez, Jr.	Independent Director	1	30,000 (D)	0.0006%
Dioscoro I. Ramos	Independent Director	4	203,800 (D)	0.0042%
Josefina N. Tan	Non-Executive Director	1 st term: 4 2 nd term: 13	710,608 (D)	0.0145%
Gilberto C. Teodoro, Jr.	Independent Director	6	1 (D)	0.0000%

Board of Directors



Teresita T. Sy

Chairperson
Non-Executive Director
Filipino, 70 years old

Teresita T. Sy has been a member of the Board of Directors of BDO Unibank, Inc. (BDO) since 1977, and currently serves as Chairperson of the Board. Concurrently, she serves as the Chairperson and/or Director of various subsidiaries and affiliates of BDO: BDO Private Bank, Inc., BDO Leasing & Finance, Inc., BDO Finance Corporation, BDO Capital & Investment Corporation, BDO Foundation, Inc., and BDO Life Assurance Company, Inc. Ms. Sy also serves as Advisor to the Board of BDO Network Bank, Inc.

Ms. Sy is the Vice Chairperson of SM Investments Corporation and Advisor to the Board of SM Prime Holdings, Inc. She also sits as Chairperson of the Board of SM Retail, Inc. A graduate of Assumption College with a degree in Bachelor of Arts and Science in Commerce major in Management, she brings to the board her diverse expertise in banking and finance, retail merchandising, mall and real estate development.



**Jesus A.
Jacinto, Jr.**

Vice Chairman
Executive Director
Filipino, 73 years old

Jesus A. Jacinto, Jr. was elected to the Board of Directors of BDO Unibank, Inc. on May 25, 1996, and has since been Vice Chairman of the Board. He is concurrently the Chairman and President of BDO Insurance Brokers, Inc. He also heads Jacres Corp. as Chairman and President and Janil Realty, Inc. and JAJ Holdings, Inc. as President. Formerly, he was Director and Executive Vice President of CityTrust Banking Corporation; Director of CityTrust Investments Philippines and CityTrust Finance Corporation; and Vice President and Managing Partner of Citibank N.A. He holds a bachelor's degree in Business Administration from Fordham University in New York City and an MBA in International Business from Columbia University, New York City.



Nestor V. Tan
President & Chief
Executive Officer
Executive Director
Filipino, 62 years old

Nestor V. Tan is the President and CEO of BDO Unibank, Inc. He was elected to the Board of Directors on June 27, 1998. In addition to his role in BDO Unibank, Inc., he also holds the following positions in the BDO Group: Chairmanship of BDO Strategic Holdings, Inc. and BDO Network Bank, Inc.; Vice chairmanships and/or directorships in BDO Leasing and Finance, Inc., BDO Capital & Investment Corporation, BDO Finance Corporation, BDO Life Assurance Company, Inc., BDO Private Bank, Inc., BDO Remit (USA), Inc., and SM Keppel Land, Inc.; and Trusteeship of BDO Foundation, Inc.

In addition, he is currently the Chairman of the De La Salle University Board of Trustees; Chairman of Bancnet, the operator of the electronic payment system, InstaPay, and the ATM switching utility for Philippine banks; and Chairman of Mastercard Asia Pacific Advisory Board. He is the past president and chairman, and current Director of the Bankers Association of the Philippines.

Prior to joining BDO Unibank, Mr. Tan was Chief Operating Officer of the Financial Institutions Services Group of BZW, the investment-banking subsidiary of the Barclays Group. His banking career spans nearly four (4) decades and includes posts at global financial institutions, among them Mellon Bank in Pittsburgh, PA; Bankers Trust Company in New York, NY; and the Barclays Group in New York and London. He holds a bachelor's degree in Commerce from De La Salle University and an MBA from the Wharton School, University of Pennsylvania.



**Jones M.
Castro, Jr.**

Lead Independent
Director

Filipino and American,
71 years old

Jones M. Castro, Jr. was elected to the Board of Directors of BDO Unibank, Inc. on April 20, 2012. Mr. Castro has 48 years of banking expertise, with 39 years of international banking experience. From 2009 to 2011, Mr. Castro was the Area Head for South and Southeast Asia of Wells Fargo Bank, San Francisco. As Area Head, Mr. Castro had responsibility for 12 countries and managed 11 overseas offices with a total of 102 team members, and US\$3 billion in loans. From 2006 to 2009, Mr. Castro was Regional Head for Latin America 1, including the Caribbean, of the Wachovia Bank, Miami, and likewise had responsibility for 25 countries, 3 overseas offices, 30 team members, and a US\$1.8-billion loan portfolio. From 2005 to 2006, he was Executive Vice President and International Banking Group Head of the Union Bank of California, San Francisco. From 1990 to 1994, he was Senior Vice President – Controller of Bank of California, San Francisco, and from 1994 to 1997, he was its Senior Vice President of Strategic Planning in Office of the President. Mr. Castro is currently Trustee of PhilDev USA and PhilDev S & T Foundations, Advisor of Wave Computing, Inc., and is a Fellow at the Institute of Corporate Directors. Mr. Castro obtained his bachelor's degree in Applied Mathematics in Economics and graduated *cum laude* from Harvard University. He received his master's degree in Business Administration, Accounting & Finance from Stanford University.



**George T.
Barcelon**

Independent Director
Filipino, 71 years old

George T. Barcelon was elected Independent Director of BDO Unibank, Inc. on April 22, 2019. He is currently the Chairman of the Philippine Chamber of Commerce and Industry (PCCI). He is the visionary behind Integrated Computer Systems, Inc. (ICS), one of the Top 1000 companies based in the Philippines, dedicated to providing effectual IT Solutions for small to large-scale businesses and institutions. For 40 years, ICS has provided its customers with technological expertise and quality services. As the president of a company with 400 employees whose success depends on uncompromising leadership, imagination, and careful quality control, Mr. Barcelon seeks to promote the values of Integrity, Commitment, and Service Quality, the cornerstones upon which ICS was built. He is also a member of the Rotary Club of Makati, Philippines; and a board member of the Cardinal Medical Charities Foundation, Inc. in San Juan City, Philippines. Mr. Barcelon graduated *cum laude* from De La Salle University, Manila and received a bachelor's degree in Chemical Engineering.



**Christopher A.
Bell-Knight**

Non-Executive Director
Canadian, 76 years old

Christopher A. Bell-Knight was elected to the Board of Directors of BDO Unibank, Inc. on July 27, 2013. Until his election as Director, he had been acting as Advisor to the Board of BDO Unibank for more than two years. He had also previously served as Director of BDO Unibank from May 2005 until September 2010. He was an Independent Director of Dumaguete City Development Bank of the Philippines from March 2007 to March 2013, and currently serves as an Advisor to the Board. He was formerly a Director of Solidbank Corporation and Vice President and Country Head of The Bank of Nova Scotia. Mr. Bell-Knight has had over 40 years of banking experience in England, Canada, and Asia, 35 of which were spent in credit and marketing. He is an Associate of the Chartered Institute of Bankers – British; an Associate of the Institute of Canadian Bankers; and a Fellow of the Institute of Corporate Directors. He studied at Frome Grammar School in Somerset, England, and attended universities both in England and Canada for his Associate qualifications in Banking.



**Jose F.
Buenaventura**

Independent Director
Filipino, 86 years old

Jose F. Buenaventura was elected to the Board of Directors of BDO Unibank, Inc. on April 19, 2013. Since 1976, he has been a Senior Partner at Romulo Mabanta Buenaventura Sayoc & de los Angeles Law Offices. He is President and Director of Consolidated Coconut Corporation, Gladtohome Inc., Glimpse of Negros Holdings, Inc., and Kahigayonan Corp. He sits on the Boards of Directors of the following companies: BDO Securities Corporation (Independent Director), BDO Finance Corporation (Independent Director), Eximious Holdings, Inc., Cebu Air, Inc., GROW, Inc., GROW Holdings, Inc., Hicap Properties Corporation, Himap Properties Corporation, La Concha Land Investment Corporation, Peter Paul Philippines Corporation, Philippine First Insurance Co., Inc., Philplans First, Inc., Techzone Philippines, Inc., Total Consolidated Asset Management, Inc., Turner Entertainment Manila, Inc., Phosephene Holdings, Inc., and Clinquant Holdings, Inc. Atty. Buenaventura holds Bachelor of Arts and Bachelor of Laws degrees from Ateneo de Manila University, and a Master of Laws degree from Georgetown University Law Center in Washington, D.C.



**Vicente S.
Pérez, Jr.**

Independent Director
Filipino, 62 years old

Vicente S. Pérez, Jr. was elected Independent Director of BDO Unibank, Inc. on April 22, 2019. He is currently an Independent Director of BDO Leasing and Finance, Inc. (BDOLF), BDO Finance Corporation, and DoubleDragon Properties Corp. He is also a Non-Executive Director of Singapore Technologies Telemedia Pte. Ltd. Mr. Pérez is currently the Chairman of Alternergy Group, Philippine renewable power companies in wind, hydro and solar. He was Philippine Energy Secretary from 2001 to 2005. Mr. Pérez briefly served in early 2001 as Undersecretary at the Department of Trade and Industry and as Managing Head of the Board of Investments. Prior to his government service, Mr. Pérez had 17 years banking experience, first in Latin American debt restructuring at Mellon Bank in Pittsburgh, and later in debt capital markets in emerging countries at Lazard in London, New York and Singapore. At 35, he became General Partner at New York Investment Bank Lazard Frères as head of its Emerging Markets Group. He was Managing Director of Lazard Asia in Singapore from 1995 until 1997, when he co-founded Next Century Partners, a private equity firm based in Singapore. In 2005, he was briefly a government appointed director of Philippine National Bank until its privatization. Mr. Pérez obtained his master's degree in Business Administration from the Wharton Business School of the University of Pennsylvania in 1983 and a bachelor's degree in Business Economics from the University of the Philippines in 1979. He was a 2005 World Fellow at Yale University where he lectured an MBA class at the Yale School of Management.



Dioscoro I. Ramos

Independent Director
Filipino, 62 years old

Dioscoro I. Ramos was elected to the Board of Directors of BDO Unibank, Inc. on January 9, 2016. Since 2011, Mr. Ramos has been the Chief Investment Officer of RY&S Investments Ltd., Hong Kong. He was Head of Asia Financials Investment Research of Goldman Sachs Asia, LLC, Hong Kong from 1994 to 2011, and appointed Managing Director in 1998 and Partner in 2006. Prior to that, he was with Mellon Bank, N.A. with postings in Pittsburgh, Philadelphia, New York, and Hong Kong. Mr. Ramos is a Certified Public Accountant. He holds a Bachelor of Science degree in Business Administration and Accountancy, *cum laude*, from the University of the Philippines; and a master's degree in Business from Wharton School, University of Pennsylvania.



Josefina N. Tan

Non-Executive Director
Filipino, 75 years old

Josefina N. Tan was Director of Banco de Oro Universal Bank (now BDO Unibank, Inc.) from February 3, 2001 to August 2005. She then became a Director of Equitable PCI Bank, Inc. from September 2005 until its merger with BDO Unibank in May 2007. Ms. Tan was re-elected to the Board of Directors of BDO Unibank (then Banco de Oro – EPCI, Inc.) on July 27, 2007. Concurrently, she is Board Advisor of BDO Private Bank, Inc. She is also Chairman of the Board of Miriam College and a Trustee of the Development Center for Finance and the Laura Vicuña Foundation. She is also Treasurer of the Equestrian Order of the Holy Sepulchre of Jerusalem. Ms. Tan served as President and Director of BDO Private Bank, Inc. from August 29, 2003 to April 17, 2017. She was also Executive Vice President of the former Far East Bank & Trust Co.; Director and President of FEB Leasing & Finance Corporation; Executive Director and Trustee of FEB Foundation, Inc.; and Executive Vice President of FEB Investments, Inc. until 2000. Ms. Tan holds a Bachelor of Arts degree with a major in Communication Arts from Maryknoll College, and a master's degree in Business Administration from Ateneo Graduate School of Business.



**Gilberto C.
Teodoro, Jr.**

Independent Director
Filipino, 56 years old

Gilberto C. Teodoro, Jr. was elected to the Board of Directors of BDO Unibank, Inc. on April 25, 2014. He is the Chairman of Sagittarius Mines, Inc. and Indophil Resources Philippines, Inc. He was formerly Chairman of Suricon Resources Corporation and PNP Foundation, Inc. He is also a member of the Board of Directors of Philippine Geothermal Production Company, Inc., Alphaland Corporation, and Canlubang Sugar Estate. He served as Secretary of National Defense from 2007 to 2009 and was a member of the Philippine House of Representatives from 1998 to 2007. He continues to advise the public sector agencies and is currently the Chairman of the Philippine Air Force Multi-Sectoral Governance Council and sits in a similar one of the Philippine Navy. He is a recipient of the Philippine Legion of Honor with the rank of Grand Commander. He trained under former Solicitor General Estelito P. Mendoza, Esq., and was involved in a wide range of issues — constitutional, corporate, criminal, civil, and administrative — and in pro-bono work to assist various indigent litigants from 1990 to 1997. Mr. Teodoro holds a Bachelor of Science degree in Commerce, Major in Management of Financial Institutions, from De La Salle University; Bachelor of Laws degree (LLB) from the University of the Philippines; and Master of Laws degree (LLM) from Harvard Law School. He placed first in the Philippine Bar Examinations of 1989 and was admitted to the State Bar of New York.

CORPORATE SECRETARY



Edmundo L. Tan

Filipino, 75 years old

Edmundo L. Tan has been serving as Corporate Secretary of BDO Unibank, Inc. since July 27, 2007, and of BDO Private Bank, Inc. since February 2012. He was formerly Director of BDO Leasing and Finance, Inc. and now serves as Advisor to the Board. Atty. Tan sits on the Boards of Directors of the following companies: APC Group, Inc. (Director from 2000 to present, Corporate Secretary from 2000 to 2016); Philippine Global Communications, Inc. (Director from 2000 to present, Corporate Secretary from 2000 to 2010); and Aragorn Power and Energy Corporation (Director from 2005 to present, Corporate Secretary from 2005 to 2012). Atty. Tan is also currently a Director of PRC MAGMA Resources, Inc. (2010 to present) and of Ortigas Land Corporation (formerly OHI, July 2012 to present). He was elected Director of Sagittarius Mines, Inc. in March 2016, and Director of Concrete Aggregates Corporation on December 12, 2019. In July 2017, he was elected President of the Philippine Dispute Resolution Center, Inc. (PDRCI), a non-stock, non-profit organization which he co-founded.

Atty. Tan is the Managing Partner of Tan Acut Lopez & Pison Law Offices (1993 to present). Formerly, he was a Senior Partner in Ponce Enrile Cayetano Reyes & Manalastas Law Offices; a Partner in Angara Abello Concepcion, Regala & Cruz Law Offices; and an Associate in Cruz Villarin Ongkiko Academia & Durian Law Offices. Atty. Tan holds a Bachelor of Arts degree from De La Salle College, Bacolod, and a bachelor's degree in Law from the University of the Philippines.

ADVISORS TO THE BOARD



Corazon S. de la Paz-Bernardo



Jose T. Sio



Harley T. Sy

Senior Management



Joseph Albert L. Gotuaco
Head, Central Operations Group



Rolando C. Tanchanco
Head, Consumer Banking Group



Walter C. Wassmer
Head, Institutional Banking Group



Jaime C. Yu
Head, Branch Banking Group



Dalmacio D. Martin
Treasurer



Lucy Co Dy
Comptroller



Eduardo V. Francisco
President, BDO Capital & Investment Corporation



Jesus Antonio S. Itchon
President, BDO Network Bank, Inc.



Ricardo V. Martin
Chief of Staff,
Office of the President



Edwin Romualdo G. Reyes
Head, Transaction Banking Group



Luis S. Reyes, Jr.
Head, Investor Relations and
Corporate Planning Group



Renato A. Vergel De Dios
President and CEO, BDO Life
Assurance Company, Inc.



Evelyn L. Villanueva
Head, Risk Management Group



Albert S. Yeo
President, BDO Private Bank, Inc.

Senior Management, continued



Rafael G. Ayuste Jr.
Head, Trust and Investments Group



Alvin C. Go
Head, Legal Services Group and
Assistant Corporate Secretary



Frederic Mark S. Gomez
Head, Information Technology Group



Roberto E. Lapid
President, BDO Finance
Corporation



Estrellita V. Ong
Chief Internal Auditor



Evelyn C. Salagubang
Head, Human Resources Group



Maria Theresa L. Tan
General Manager, BDO
Insurance Brokers, Inc.



Federico P. Tancongco
Chief Compliance Officer

The relevant qualifications/experience, age and nationality of senior management officers may be found in SEC Form 17-A: Annual Report that is posted on our website: www.bdo.com.ph/company-disclosures/sec-filings.

Board Committees

The Board has established nine (9) committees to help in discharging its duties and responsibilities. These committees derive their authority from and report directly to the Board. Their mandates and scopes of responsibility are set forth in their respective Terms of Reference, which are subjected to annual review and may be updated or changed in order to meet the Board's needs or for regulatory compliance. The number and membership composition of committees may be increased or decreased by the Board as it deems appropriate, consistent with applicable laws or regulations specifically on the majority membership and chairmanship of independent directors in various committees. As of December 31, 2020, eight of the nine board-level committees are chaired by independent directors.

The standing committees of the Board are as follows:

Executive Committee

FUNCTIONS:

- Exercises the power of the Board in the management and direction of the affairs of the Bank.
- Acts as the main approving body for loans, credits, advances or commitments and property-related proposals.
- Reviews and recommends for Board approval major credit policies, including delegation of credit approval limits.

During the year, it approved loans and credit facilities, leases and sale of acquired assets, credit policies, write-offs, resolutions of remedial/problem accounts, leases and acquisitions of branch sites within its Board-delegated authority.

Chairperson:

Teresita T. Sy

Members:

Antonio N. Cotoco
Jesus A. Jacinto, Jr.
Guia C. Lim
Edmundo S. Soriano
Josefina N. Tan
Nestor V. Tan

Executive Committee	No. of Meetings Attended	Total No. of Meetings
Teresita T. Sy	45	45
Antonio N. Cotoco	43	45
Jesus A. Jacinto, Jr.	45	45
Guia C. Lim	43	45
Edmundo S. Soriano	42	45
Josefina N. Tan	44	45
Nestor V. Tan	45	45

Board Audit Committee

FUNCTIONS:

- Empowered by the Board to oversee the financial reporting process, system of internal control and risk management systems, internal and external audit functions, and compliance with applicable laws and regulations.

Their oversight function covers the following areas:

- On financial reporting, the committee reviews the integrity of the reporting process to ensure the accuracy and reliability of financial statements and compliance with financial reporting standards and disclosure requirements set for publicly listed companies.
- On internal control and risk management, it monitors and evaluates the adequacy, soundness and effectiveness of the Bank's established internal control and risk management systems, policies and procedures including implementation across all units of the Bank to provide reasonable assurance against fraud or other irregularities and material misstatement or loss.
- On internal and external audit, it recommends the appointment, reappointment and removal of the internal and external auditors, remuneration, approval of terms of audit engagement and payment of fees. It reviews non-audit work of external auditors, if any, ensuring that it would not conflict with their duties or may pose a threat to their independence. It approves the annual audit plan and reviews audit results focusing on significant findings with financial impact and its resolution. It reviews the implementation of corrective actions to ensure that these are done in a timely manner to address deficiencies, non-compliance with policies, laws and regulations. Annually, it evaluates the performance of the Chief Internal Auditor and internal and external audit functions.
- On compliance, it recommends the approval of the Compliance Charter and reviews annually the performance of the Chief Compliance Officer and the compliance function. It also reviews the annual plans of the Compliance Group including the Anti-Money Laundering Department (AMLDD), and evaluates the effectiveness of the regulatory compliance framework of the Bank to ensure that these are consistently applied and observed throughout the institution. It reviews the report of examination of the Bangko Sentral ng Pilipinas (BSP) and other regulators including replies to such reports for endorsement to the Board for approval.

Chairman:

Jose F. Buenaventura
(Independent Director)

Members:

Jones M. Castro, Jr.
(Lead Independent Director)

Vicente S. Pérez, Jr.
(Independent Director)

Advisors:

Christopher A. Bell-Knight

Jesus A. Jacinto, Jr.

Corazon S. de la Paz-Bernardo

Board Audit Committee	No. of Meetings Attended	Total No. of Meetings
Jose F. Buenaventura	11	11
Jones M. Castro, Jr.	11	11
Vicente S. Pérez, Jr.	11	11

In this context, the following were done during the year:

On financial reporting, the Board Audit Committee (BAC) reviewed and recommended for approval to the Board the quarterly unaudited and annual audited financial statements ensuring compliance with accounting standards and tax regulations. On February 26, 2020, it endorsed for approval of the Board the audited financial statements as of December 31, 2019 including the Notes to the Financial Statements. This was approved by the Board and disclosed to the public on February 27, 2020, 58 days from the financial year-end following the best practice requirement of the ASEAN Corporate Governance Scorecard (ACGS). It believes that the financial statements are fairly presented in conformity with the relevant financial reporting standards in all material aspects. The related internal controls on financial reporting process, compliance with accounting standards, more specifically the changes brought about by the adoption of the Philippine Financial Reporting Standards 9 and 16, were likewise reviewed.

In overseeing the internal audit function, it reviewed and approved the Internal Audit Charter and risk-based audit plan after a thorough review of its scope, audit methodology, risk assessment and rating processes, financial budget, manpower resources, as well as changes to the plan during the year. It reviewed audit reports focusing on high and moderate risk findings relating to operational, financial and compliance controls including risk assessment systems with impact to financial, reputation and information security. It regularly tracked the timely resolution of findings and asked for Management's action plans on items that needed to be addressed. It ensured the Internal Audit's independence and unfettered access to all records, properties and information to be able to fully carry out its function. It also assessed the performance of the Chief Internal Auditor and the internal audit function. The Committee is satisfied that the internal audit function has adequate resources to perform its function effectively.

On external audit, it ensured the independence, qualification, and objectivity of the appointed external auditor, which is accredited by the BSP. It reviewed and discussed the content of the engagement letter, audit plan, scope of work, focus areas, composition of engagement team among others, prior to the commencement of audit work. It comprehensively discussed the external audit reports, focusing on internal controls, risk management, governance and matters with

financial impact particularly on the changes in accounting and reporting standards. It reviewed Management's Letter as well as Management's response and action taken on the external auditor's findings and recommendations.

On regulatory compliance, it approved the revised and expanded Table of Organization of Compliance Group to further complement the group to handle the increasing regulatory requirements for the Bank and its subsidiaries. It reviewed and approved the annual plans and independent compliance testing roadmaps of the Compliance and Anti-Money Laundering Department. It endorsed for approval of the Board of Directors the revised Regulatory Compliance and Management Manual, Money Laundering/Terrorist Financing Prevention Program Manual, Online Gaming Policy of the Bank and the 1st Anti-Money Laundering/Counter Terrorist Financing (AML/CTF) Institutional Risk Assessment, which incorporates new and amended regulations as well as directives by the BSP in its examinations. It monitored the progress and reviewed the results of the independent compliance and AML testing, timely submission of regulatory and prudential reports, compliance to mandatory ratios, as well as continuous improvement of the compliance and AML systems. It discussed in detail the BSP Reports of Examination including the results of regulatory examinations of the Bank's foreign subsidiaries and reviewed Management's replies, thereby ensuring implementation of corrective actions. It also reviewed legislation and regulatory compliance reports to ensure that the Bank complies with the relevant regulatory requirements. In 2019, the Committee reviewed the performance of the automated system being used by the Compliance Office for its AML function and related party database. It also discussed and assessed the Bank's guidelines on regulatory and AML emerging risks such as online gaming business and investment scams.

Reports on cases in operations, whistle blower accounts as well as non-loan related cases with impact to financials, internal controls, information systems and reputation were deliberated on focusing on risk assessment, legal handling, and fraud prevention.

As part of its commitment to excellent corporate governance, the Committee conducted a self-assessment for its 2019 performance based on its Terms of Reference. The BAC likewise evaluated the performance of Internal Audit, Compliance and AML department, and External Audit to ensure their effectiveness and achievement of objectives.

The BAC reports its evaluation of the effectiveness of the internal controls, financial reporting process, risk management systems of the Bank based on the report and unqualified opinion obtained from the External Auditor, the overall assurance provided by the Chief Internal Auditor and additional reports and information requested from Senior Management, and found that these are generally adequate across BDO.

Corporate Governance Committee

FUNCTIONS:

- Primarily tasked to assist the Board in formulating the governance policies and overseeing the implementation of the governance practices of the Bank as well as its subsidiaries and affiliates.
- Annually, it also oversees the performance evaluation of the Board of Directors, its committees, executive management, peer evaluation of directors, and conducts a self-evaluation of its performance. It provides an assessment of the outcome and reports to the Board the final results of the evaluation including recommendations for improvement and areas to focus on to enhance effectiveness.
- Oversees the continuing education program for directors and key officers and proposes relevant training for them.

During the year, the Corporate Governance Committee facilitated the compliance of the directors of the Bank and its subsidiaries with the regulatory requirement for an annual corporate governance seminar for Directors as part of their continuing education. The seminar focused on: a) technology trends that are driving a new wave of digital disruption and ahead of the ensuing technological innovation; and b) essential anti-money laundering trends. The Committee continued to focus on the Bank's compliance with local and international corporate governance standards. It reviewed and endorsed for Board approval the Bank's 2019 Integrated Annual Corporate Governance Report to the Securities and Exchange Commission (SEC), which documents Bank's compliance with the SEC Code of Corporate Governance. The Committee also reviewed the independent validation by domestic and regional assessors on the Bank's compliance with the ASEAN Corporate Governance Scorecard and provided guidance to Management to improve compliance. It also spearheaded the independent annual Board evaluation survey facilitated by Isla Lipana & Co./ PwC Philippines (PwC) covering the performance in 2019 and

Chairman:

Gilberto C. Teodoro, Jr.
(Independent Director)

Members:

Jones M. Castro, Jr.
(Lead Independent Director)
Vicente S. Pérez, Jr.
(Independent Director)

Corporate Governance Committee	No. of Meetings Attended	Total No. of Meetings
Gilberto C. Teodoro, Jr.	7	7
Jones M. Castro, Jr.	7	7
Vicente S. Pérez, Jr.	7	7

2020 of the Board of Directors, Board Committees, Senior Management, each Director, and Board Advisors, as required in the SEC Code of Corporate Governance.

All Independent and Non-Executive Directors, chaired by Lead Independent Director Jones M. Castro, Jr., conducted three (3) executive sessions with the External Auditor, Chief Risk Officer, Chief Compliance Officer and Chief Internal Auditor without the presence of management or any bank executive to discuss various matters or issues outside the Audit Committee and Risk Management Committee meetings. The results of these sessions were discussed with the Bank's Executive Directors.

Trust Committee

FUNCTIONS:

- Approves the Trust and Investment Group's overall budget, strategies to meet budget including assets under its management, and industry position.
- Reviews the Group's overall performance, profile of funds and assets under its management, industry position, and the risk management reports.
- Approves offering of new products and services, establishment and renewal of lines and limits with financial institutions, and investment outlets and counterparties.
- Reviews and approves transactions between trust and/or fiduciary accounts, accepts and closes trust and other fiduciary accounts, and approves the investment, reinvestment and disposition of funds or property.
- Evaluates trust and other fiduciary accounts at least once a year.
- Annually, it evaluates the performance of the Trust Officer.

Significant matters taken up by the Committee included, among others, amendments to credit policies and procedures as well as approval of new investment outlets and accreditation of additional counterparties. The Committee approved the switch in target fund, consolidation, and change in benchmark index of several unit investment trust funds.

Chairman:

Dioscoro I. Ramos
(Independent Director)

Members:

Rafael G. Ayuste, Jr.
Christopher A. Bell-Knight
Josefina N. Tan
Nestor V. Tan

Trust Committee	No. of Meetings Attended	Total No. of Meetings
Dioscoro I. Ramos	10	10
Rafael G. Ayuste, Jr.	10	10
Christopher A. Bell-Knight	10	10
Josefina N. Tan	10	10
Nestor V. Tan	10	10

Risk Management Committee

FUNCTIONS:

- Is responsible for the oversight of the enterprise risk management program of the Bank.
- Is responsible for approving risk appetite levels, risk management policies, and risk tolerance limits to ensure that current and emerging risk exposures are consistent with the Bank's strategic direction and overall risk appetite. It approves the appropriate strategies for managing and controlling risk exposures, including preventing and/or minimizing the impact of losses if risk becomes real.
- Oversees the implementation and review of the risk management plan, including the system of limits of discretionary authority delegated by the Board of Directors to management under its purview and ensures that immediate corrective actions are taken whenever limits are breached.
- Is responsible for evaluating the continued relevance, comprehensiveness and effectiveness of the risk management framework.
- Is also responsible for the appointment/selection, remuneration, performance evaluation, and dismissal of the Chief Risk Officer, and shall ensure that the risk management function has adequate resources and effectively oversees the risk taking activities of the Bank.
- Works with the Audit Committee in certifying in the Annual Report the adequacy of the Bank's risk management systems and controls.

In accordance with its mandate, the Committee conducted regular discussions on the Bank's exposures to various risks (i.e., credit risk, liquidity risk, market risk, interest rate risk in the banking book, operational risk, including IT risk and information security risk, consumer protection risk and social media risk, including mitigation strategies, where necessary and applicable, such as, large exposures and concentration, asset quality, results of credit stress tests and its impact on capital adequacy, results of the BSP-mandated stress tests (i.e. BSP Uniform Stress Test and Real Estate Stress Test), country risk exposures; liquidity gaps and results of liquidity stress tests; reports on Liquidity Coverage Ratio (LCR) and

Chairman:

Jones M. Castro, Jr.
(Lead Independent Director)

Members:

Dioscoro I. Ramos
(Independent Director)
Nestor V. Tan

Advisor:

Christopher A. Bell-Knight

Risk Management Committee	No. of Meetings Attended	Total No. of Meetings
Jones M. Castro, Jr.	10	10
Dioscoro I. Ramos	10	10
Nestor V. Tan	10	10

Net Stable Funding Ratio (NSFR); macroeconomic and market updates and forecasts; Value-at-Risk (VAR), Earnings-at-Risk (EAR), results of market risk stress tests and impact on capital adequacy; results of performance monitoring of all implemented risk management models; operational risk profile of the Bank, significant risk incidents, operational losses and impact on capital adequacy, results of Business Continuity Plan (BCP) testing, any information security and data privacy incidents, status activities related to the Bank's Data Privacy Management Program (DPMP) in compliance with the requirements of Republic Act No. 10173, otherwise known as the Data Privacy Act (DPA); Trust risk management reports; general profile of client inquiries/requests/complaints and resolutions/actions taken in compliance with BSP Circular 857 on Consumer Protection; and social media risk report in compliance with BSP Circular 949 on the Guidelines on Social Media Risk Management.

In 2020, the Committee conducted discussions on the impact of the COVID-19 pandemic on the credit portfolio and loan loss provisioning, Treasury investment portfolio, and on the Bank's operations, including occupational safety and health (OSH). The Committee also conducted discussions on the trigger levels with respect to the Bank's LCR and NSFR, and on the global regulatory initiatives related to the discontinuance of the London Interbank Offered Rate (LIBOR) and the transition to the Secured Overnight Financing Rate (SOFR) particularly for US Dollar LIBOR by end-2021.

Further, the Committee approved: the revisions to the Terms of Reference (TOR) of the Risk Management Committee; amendments to Treasury's PFRS9 Business Models for managing financial assets; results of the annual review of market & liquidity risk policies and limits; results of annual review of country risk limits; amendments to the Customer Assistance Management System (CAMS) Manual; and the Cyber Threat Intelligence Sharing Policy for inclusion in the Bank's Enterprise Information Security Policy.

Nominations Committee

FUNCTIONS:

- Leads the process of identifying candidates for election and appointment of Directors and all other positions requiring appointment of the Board of Directors, giving full consideration to succession planning and the leadership needs of the Group. In particular, this process includes the profiling of the skills and competencies of the currently serving directors, the gaps in skills and competencies identified and the search for candidates who are aligned with the Bank's directions to fill the gaps. It then makes appropriate recommendations to the Board.
- Makes recommendations to the Board on the composition and chairmanship of the various committees.
- Keeps under review the structure, size and composition of the Board, including the balance of skills, knowledge and experience and the independence of the non-executive Directors, and makes recommendations to the Board with regard to any changes.

After reviewing the composition of the Board and Committees, it approved the nominations for the regular and independent directors on March 17, 2020 in accordance with the criteria set forth in the By-laws of BDO Unibank, as well as pertinent regulations of the Bangko Sentral ng Pilipinas and the Securities and Exchange Commission. After due deliberations, it recommended to the Board the appointment, reappointment or election of nominees for Chairperson, Vice Chairperson, and membership in Board-level Committees, as well as the reappointment of Mr. Jones M. Castro, Jr as the Lead Independent Director, and the appointment and/or reappointment of the Bank's corporate officers at the Bank's Organizational Board Meeting held on June 16, 2020.

The Nominations Committee reviewed and recommended the hiring and appointment of Mr. Nilo L. Pacheco, Jr. as Senior Credit Executive and Member of the Executive Committee, and three (3) other senior vice presidents.

Chairman:

Vicente S. Pérez, Jr.
(Independent Director)

Members:

Jose F. Buenaventura
(Independent Director)
Gilberto C. Teodoro, Jr.
(Independent Director)

Nominations Committee	No. of Meetings Attended	Total No. of Meetings
Vicente S. Pérez, Jr.	6	6
Jose F. Buenaventura	6	6
Gilberto C. Teodoro, Jr.	6	6

Compensation Committee

FUNCTIONS:

- Provides oversight on directors' compensation and remuneration of senior management and other key personnel, ensuring that the compensation scheme is consistent with the Bank's culture and strategy, effectively aligned with prudent risk taking and commensurate with corporate and individual performance.
- Ensures consistency of the compensation policies and practices across the Group.

In 2020, the Committee approved and endorsed to the Board for approval, its updated Terms of Reference. Notably, Independent Directors now comprise majority of the Compensation Committee as aligned with global best practices.

Chairman:

Gilberto C. Teodoro, Jr.
(Independent Director)

Members:

Dioscoro I. Ramos
(Independent Director)
Teresita T. Sy
Jesus A. Jacinto, Jr.
until June 16, 2020
Josefina N. Tan
until June 16, 2020

Compensation Committee	No. of Meetings Attended	Total No. of Meetings
Gilberto C. Teodoro, Jr.	1	1
Dioscoro I. Ramos	1	1
Teresita T. Sy	1	1
Jesus A. Jacinto, Jr.	No meeting held during term	
Josefina N. Tan		

Information Technology Steering Committee

- Provides oversight and governance over the Bank's IT functions, including approvals of information technology related policies and practices of the Bank and applicable guidelines.
- Informs the Board of both internal and external IT-related developments and activities, potential challenges and risks, progress vs. strategic objectives.
- Approves and endorses to the Board IT-related best practices, strategic plans, policies and procedures.
- Is responsible for understanding, managing and mitigating technology risks that confront the Bank and its subsidiaries, ensuring that the risks are properly managed and mitigated, and monitoring of IT performance including status of major IT projects and issues.

In 2020, the Committee oversaw the implementation of the information technology programs/ projects, the progress of cybersecurity-related initiatives, and measures adopted by the Information Technology Group in order to cope with the community quarantine restrictions.

Chairman:

George T. Barcelon
(Independent Director)

Members:

Frederic Mark S. Gomez
Nestor V. Tan

Information Technology Steering Committee	No. of Meetings Attended	Total No. of Meetings
George T. Barcelon	6	6
Frederic Mark S. Gomez	6	6
Nestor V. Tan	6	6

Related Party Transactions Committee

FUNCTIONS:

- Assists the Board in its oversight of the conduct of all Related Party Transactions (RPTs) to protect the interests of the Bank and its stakeholders.
- Ensures proper disclosure of all approved RPTs in accordance with applicable legal and regulatory requirements and confirmation by majority vote at the Annual Stockholders' meeting the Bank's significant transactions with related parties.

On a monthly basis, the RPTC carefully reviews the material related party transactions being proposed by Management. In 2020, the Committee approved the interest rate approval matrix and revised benchmarking template for related party transactions.

Chairmen:

Gilberto C. Teodoro, Jr.
(Independent Director)

George T. Barcelon
(Independent Director)
until February 1, 2020

Members:

Jones M. Castro, Jr.
(Lead Independent Director)

Jose F. Buenaventura
(Independent Director)

Advisor:

Jesus A. Jacinto, Jr.

Independent Control Functions

Compliance

BDO's Compliance Group, through the Chief Compliance Officer (CCO), oversees the design of the Bank's Compliance System, the overall compliance framework of the Bank executed through a Compliance Program, and promotes their effective implementation. BDO Compliance Group reports to and is under the direct supervision of the Board Audit Committee. It is responsible for overseeing, coordinating, monitoring and ensuring compliance of the Bank with existing laws, rules and regulations through the implementation of the overall compliance system and program in accordance with the requirements of the BSP and other regulatory agencies, including but not limited to the identification and control of compliance risks, prudential reporting obligations as well as compliance training. BDO's Compliance System forms the processes, people, policies and other components that, as an integral unit, ultimately drive the Bank's initiatives to conform to industry laws, regulations and standards. In line with the Bank's initiatives is its commitment to ensure that activities of the Bank and its personnel are conducted in accordance with all applicable banking laws and regulations and industry standards, and this commitment to compliance serves to protect the Bank and its stakeholders. BDO's Compliance Group, as provided in its Charter, conducts independent

Related Party Transactions Committee	No. of Meetings Attended	Total No. of Meetings
Gilberto C. Teodoro, Jr.	10	10
George T. Barcelon	2	2
Jones M. Castro, Jr.	11	12
Jose F. Buenaventura	12	12

compliance tests and reports to the Board Audit Committee any significant compliance issues or breaches.

The Anti-Money Laundering Department (AMLDD) under the Compliance Group, together with the Anti-Money Laundering Committee (AMLCom), focuses on the enforcement of the Bank's Anti-Money Laundering (AML) and Counter-Terrorist Financing (CTF) Program, in accordance with the Anti-Money Laundering Law as amended; Terrorism Financing Prevention and Suppression Act, and Anti-Terrorism Act (ATA) and their respective Implementing Rules and Regulations (IRRs). The Bank also adheres with BSP and Anti-Money Laundering Council (AMLC) Rules, Regulations and Directives. The AML Program of the Bank is articulated in the Bank's Board-approved Money Laundering and Terrorist Financing Prevention Program (MTFPP) Manual, which covers AML/CTF policies and information such as: (i) customer on-boarding, (ii) customer risk assessment and due diligence, (iii) handling and monitoring of clients and their transactions, (iv) Covered and Suspicious reporting, (v) record-keeping, (vi) AML/CTF training (vii) AML System and technology platforms, and (viii) Institutional Risk Assessment. AMLDD likewise oversees the investigation of suspicious transactions under the auspices of the AMLCom that is comprised of select key senior officers of the Bank.

The Compliance Group and its compliance program endeavors to protect the Bank's franchise, manage compliance risks and simultaneously supports the business goals and growth of the Institution by providing appropriate compliance insights and regulatory guidance to safeguard the Bank and its stakeholders.

Internal Audit

The Internal Audit Function covers the entire Group including foreign and local subsidiaries and offices. It adheres to the principles required by the ISPPA (International Standard for the Professional Practice of Internal Auditing), COSO Internal Control -Integrated Framework, COBIT5 (Control Objectives for Information and Related Technology), the Internal Audit Definition and Code of Ethics.

It provides assurance and a systematic, disciplined approach to evaluate and improve effectiveness of risk management, internal control, and governance processes. Upholding a commitment to integrity and accountability, Internal Audit provides value to senior management and governing bodies as objective source of independent advice.

Internal Audit reports to the Board of Directors through the Board Audit Committee (BAC) (parent bank and respective subsidiaries). It seeks BAC approval for the annual audit plan, provides updates on accomplishments, reports results of audit conducted and tracks resolution of audit findings.

Consumer Protection Practices

The Board of Directors approved on August 29, 2015, the BDO Group's Guiding Principles on Consumer Protection which serves as BDO's framework for defining its Consumer Protection Risk Management System (CPRMS). As specified in the CPRMS, consumer protection practices are embedded in the banking operations, and considered in the development and implementation of products and services.

BDO's Code of Conduct reflects the Bank's commitment to ensuring that its customers are always treated fairly and professionally. The Bank established in November 2015 a Consumer Assistance Management System (CAMS) to address consumer concerns. To ensure its effective implementation, the BDO Customer Contact Center was designated to serve as the bank's Consumer Assistance Management Unit to ensure customer inquiries, requests and complaints/problems follow standard handling procedures and service levels bankwide. It also monitors timely resolutions by various Business Units of the Bank and reports the summary to Senior Management and to the Board's Risk Management Committee (RMC) on a periodic basis. Below is the illustration of the Bank's CAMS.

Effective recourse is one of the five (5) areas of BSP's Consumer Protection Framework, and BDO has been seriously devoting resources to ensure that customer issues are resolved in a timely manner. In 2020, CAMS logged around 6 million customer cases of which only 349,707 (5.87%) were problem-related in nature and only 189,367 (3.18%) were valid complaints. A majority of the cases were inquiries (60.80%) and requests (33.32%).

Data Privacy

The Bank has in place a Data Privacy Management Program (DPMP), which serves as the framework for protecting the data privacy rights of the Bank's data subjects, to ensure compliance with the Philippine Data Privacy Act (PDPA). The Bank appointed a Data Protection Officer (DPO) who

CONSUMER ASSISTANCE MANAGEMENT SYSTEM



is registered with the National Privacy Commission (NPC). Compliance Officers for Privacy (COPs) in each business and support units (BSUs) were appointed to ensure proper coordination in the implementation of any initiatives related to the DPMP. The required data processing systems were also registered with the NPC. The Data Privacy Policy, Privacy Statement, and Breach Reporting Procedures were established, including the templates for Consent, Data Sharing Agreement, and Outsourcing Agreement. Furthermore, conduct of Privacy Impact Assessments (PIAs) by critical units were completed to assess privacy risks in order to ensure that the necessary security measures are in place to mitigate risks to personal data and uphold data privacy rights of individuals. Privacy risk monitoring were also enhanced using the existing risk management tools of the Bank. Currently, the Bank is completing the PIAs for the rest of the units and implementation of necessary security measures is being monitored. To ensure continuous education within the Bank, the Data Privacy Training and Awareness Program has been rolled out, consisting of regular conduct of classroom and e-learning courses as well as breach reporting exercises/drills.

The Bank has also intensified data privacy awareness with the in-depth training for COPs and complaints management training for Customer Contact Center personnel. The Risk Management Committee (RMC) is regularly updated with respect to the progress of the Bank's compliance to the PDPA. In view of its commitment to comply with data privacy requirements, and as part of its continuing assessment and development efforts, the Bank actively participates in data privacy forums of the NPC and liaises with other DPOs of the Bankers Association of the Philippines (BAP).

Compliance with the SEC Code of Corporate Governance

Publicly-listed companies are advised to disclose in their Annual Report the company's compliance with the Code of Corporate Governance and where there is non-compliance, to identify and explain the reason for such issue. We confirm that as of December 31, 2020, the Bank has substantially complied with the recommendations of the Code except for the following: 1) Policy on retirement age of directors; 2) Disclosure of executive remuneration on an individual basis; 3) voting system for majority of non-related party

shareholders to approve material related party transactions during shareholders meeting; 4) voting mechanism such as supermajority or “majority of minority” to protect the minority shareholders against action of controlling shareholder.

On the retirement age of directors, the Board recognizes the fact that chronological age is not the main factor in determining effectiveness of the director in discharging his duties and responsibilities. The wisdom of senior directors is a valuable asset. The Board derives much benefit from their counsel and will continue to utilize them for the benefit of all its Stakeholders. Age discrimination is discouraged by law, as once a director has been elected, removal due solely to age is prohibited. In this regard, the Board decided to hold in abeyance the implementation of a retirement age policy for directors and instead review the individual director’s potential contribution to the Bank and its Stakeholders, and decide on that basis.

On the disclosure of the remuneration on an individual basis for Executive Officers, the figures for key executives are presented in aggregate due to possible adverse security issues and poaching of talents by competitors in the industry.

On the reporting of the Bank’s sustainability and non-financial performance across economic, environmental and social aspects, the Bank issues a separate annual Sustainability Report starting April 2019. The report outlines the Bank’s economic, environmental, social and governance performance for the year preceding the reporting year. It is a substantiation of BDO’s commitment to the United Nations Sustainable Development Goals, the principles of United Nations Global Compact (UNGC), the Greenhouse Gas (GHG) Protocol and other universal targets of sustainability. The report has been prepared in accordance with the GRI Standards.

On the voting system for material related party transactions by majority of non-related parties, although a formal voting system is not in place, material RPTs are presented during the annual stockholders meeting, together with the other acts of the Board for ratification by stockholders whereby effectively, the majority of non-related party shareholders is also included in the voting.

On the voting mechanism for minority shareholders such as super majority or “majority of minority”, even with the lack of structured voting mechanism in place, the Bank affirms the voting rights given to the minority shareholders relative to certain major corporate acts as such require the approval of at least 2/3 of the shareholders, which effectively include already the “majority of the minority” shareholders. In accordance with law, the Bank recognizes also the appraisal right of any shareholder in case of dissenting vote on any approved major corporate actions. As additional mechanisms to protect minority shareholders, the Bank has in place policies on Related Party Transactions to protect against improper conflict of interest, Personal Trading Policy to prevent insider trading and Whistle Blower to provide a channel for reporting of illegal practices, abuse of authority and fraudulent activity, etc. without fear of reprisal.

Looking Ahead

The Bank is now in the era of digital transformation and we continue to look at ways to optimize the use of the new technologies to strengthen our corporate governance practices while remaining vigilant on the risk of digitization to our business operations. In ensuring that the Bank stays as the market leader in the Philippine financial services industry, we are focused on maximizing the effectiveness of our corporate governance practices as a business enabler and driver of our performance in the proper context of risks and rewards, opportunities and prospects for the Bank. This is essential going forward as we continue to compete and remain relevant to our various stakeholders. Globally, there is also an increasing call for companies to support the UN Sustainable Development Goals as part of sustainable business performance with emphasis on strategies that promote economic growth, environmental protection, efforts that address a range of social needs and a governance model that considers sustainability issues. BDO continues to be mindful of these and creating a positive impact on sustainability as it continues to report annually on its sustainability performance and contribution to the UN Sustainable Development Goals.

Corporate Social Responsibility

Sustaining social responsiveness amid a pandemic

It was a difficult year for the Philippines. Still reeling from the previous year's natural disasters, the nation and its people faced challenges that felt insurmountable — volcanic eruptions and earthquakes, typhoons reminiscent of Ondoy and Yolanda, the novel coronavirus pandemic and an economic downturn disrupted lives.

Despite the limited mobility caused by COVID-19, BDO Foundation, the corporate social responsibility arm of BDO Unibank, found ways to fulfill its advocacies in the areas of disaster response, rehabilitation and rebuilding, and financial inclusion. As it implemented core programs under very different circumstances, BDO Foundation also developed interventions to help address the effects of the pandemic for the benefit of vulnerable sectors of society most affected by the health crisis.



COVID-19 programs launched

BDO Foundation implemented programs designed to help contain COVID-19, support frontliners and assist communities severely affected by the pandemic.

The foundation launched the Peso-for-Peso Donation Drive, inviting BDO personnel, clients, partners and the public to send donations, which the foundation matched peso for peso. The fundraising campaign raised ₱9.3 million, which helped finance the distribution of food packs to underserved families and the donation of test kits to hospitals in communities with high incidence of COVID-19. The initiative was supported by all BDO business units as well as BDO employees and clients.

BDO Foundation contributed to the government's RapidPass System, donating 300 smartphones with prepaid loads and 550 power banks to the Department of Science and Technology. The donation enabled the Armed Forces of the Philippines and Philippine National Police to safely scan QR codes at checkpoints and efficiently facilitate the passage of vehicles of more than 500,000 frontliners in compliance with the enhanced community quarantine. RapidPass enabled critical service personnel to pass through special lanes without the need for additional documents. The system minimized vehicle congestion at 180 control points and sped up the delivery of essential goods, which helped stimulate economic activity.

BDO Foundation also supported ReliefAgad, a web application that automated and accelerated the distribution of financial assistance to beneficiaries of the government's Social Amelioration Program. The foundation helped facilitate one-time passwords to users of the app and ensured that millions of underserved Filipinos who lost their incomes due to the pandemic received subsidies in a timely and secure manner. Managed by the Department of Social Welfare and Development and the Department of Information and Communications Technology, ReliefAgad enabled the efficient collection of beneficiary information.

As part of efforts to support underserved communities affected by the pandemic, BDO Foundation donated 10,000 reverse transcription-polymerase chain reaction (RT-PCR) test kits to 10 hospitals, which agreed to use the kits for frontliners and patients who could not afford the high costs of testing. The recipients were as follows:

1. De La Salle University Medical Center, Cavite
2. DOH-Center for Health Development Northern Mindanao, Cagayan de Oro



3. Mercado General Hospital San Jose del Monte Inc., Bulacan
4. Ospital ng Imus, Cavite
5. Qualimed Health Network, Iloilo
6. Research Institute for Tropical Medicine, Metro Manila
7. The Medical City, Metro Manila
8. UERM Memorial Medical Center, Metro Manila
9. V. Luna Medical Center, Armed Forces of the Philippines Health Service Command, Metro Manila
10. Western Visayas Medical Center, Iloilo

The foundation also distributed 8,000 relief packs containing food, rice and drinking water to underprivileged families in cities with barangays still on lockdown. Beneficiaries included residents of the City of Bacoor, Cavite; City of Caloocan; City of San Jose del Monte, Bulacan; and City of Santa Rosa, Laguna.

Supported by BDO Foundation, BDO Remit donated 1,900 hygiene kits to overseas Filipino workers (OFWs) stranded at Terminals 1 and 2 of the Ninoy Aquino International Airport and passengers at the Parañaque Integrated Terminal Exchange. The hygiene kits, which were procured through the foundation, contained essential items to help beneficiaries cope with their extended stay in transport terminals.

The donation benefited repatriated OFWs (many of whom arrived from Japan, Qatar, Lebanon and Taiwan) and locally stranded individuals who could not travel back to their provinces due to quarantine restrictions. Cancelled flights forced many people to stay in airports and public spaces for days while waiting for the results of their COVID-19 tests.

Aware of the importance of mass testing in efforts to control the spread of the virus, BDO Foundation funded the pilot implementation of pooled testing in the Philippines. The foundation, in partnership with Go Negosyo, launched the initiative in three key cities: Makati, Cebu and Mandaluyong. Implementation was made possible by local government units, the Cebu Chamber of Commerce, Office of the Presidential Assistant for the Visayas, Philippine Children's Medical Center, Philippine Society of Pathologists, University of Cebu Medical Center and Vicente Sotto Memorial Medical Center. The initiative targeted 18,000 market vendors, public utility vehicle drivers and medical frontliners in the aforementioned cities.

Go Negosyo commended BDO Foundation for being the first and biggest supporter of pooled testing in the country and for helping make the mass testing intervention accessible in disadvantaged communities. The results of the initiative served as reference for the Interim Guidelines on the Conduct of COVID-19 Pooled Testing, a Department of Health (DOH) memorandum that documents procedures on how pooled testing should be conducted.

Pooled testing combines swab samples from groups of 5, 10 or 20 people and examines them together using a single RT-PCR test kit. Considered a game changer in efforts to contain COVID-19, the testing strategy boosts capacities, expedites procedures and significantly reduces the cost of mass testing. The method is highly touted by the medical community as an effective approach.

As the year came to a close and vaccines started to become available, BDO Foundation partnered with pharmaceutical firm AstraZeneca, the National Task Force Against COVID-19, Go Negosyo and other companies. Through the foundation, BDO Unibank funded the donation of 200,000 doses of vaccines, which the government will make available to frontliners.

With the pandemic far from over, BDO Foundation affirmed its commitment to continue helping the nation recover from the health crisis.

A hundred rural health units rehabilitated

BDO Foundation reached a major milestone despite the restrictions, lockdowns and limitations caused by COVID-19. Since the start of the project in 2012, the foundation has completed the rehabilitation of 100 rural health units across the country — 36 in Luzon, 47 in the Visayas and 17 in Mindanao — benefitting 5.7 million Filipinos. Even in the midst of a pandemic, it finished 17 structures including its 100th located in the City of Batac, Ilocos Norte.

Supported by the DOH and local government units, the milestone was made possible by officers of BDO and BDO Network Bank branches, who helped identify rural health units that needed assistance and handled local coordination.

The rehabilitation program is in line with the foundation's efforts to help improve the healthcare delivery system, one of the goals under the Philippine health agenda. It is also the foundation's contribution to the achievement of the United Nations Sustainable Development Goal no. 3 to ensure healthy lives and promote the well-being of all people at all ages.

Rural health units rehabilitated in 2020	Population covered
Concepcion Municipal Health Office, Iloilo	45,363
Panay Municipal Health Office, Capiz	47,600
Bago City Health Office, Negros Occidental	175,858
Lemery Rural Health Unit, Iloilo	32,666
Magallanes Rural Health Unit, Agusan del Norte	22,199
Calatrava Rural Health Unit and Birthing Facility, Negros Occidental	82,924
Municipal Health Office Currimao, Ilocos Norte	12,585
Mercedes Rural Health Unit, Eastern Samar	31,295
Pontevedra Health Unit and Birthing Facility, Capiz	48,417
Ayala Health Center, Zamboanga City	90,907
Canelar Health Center, Zamboanga City	12,175
Buenavista RHU and Reproductive Health Care Center, Agusan del Norte	65,109
Palanas Rural Health Unit, Masbate	27,562
Burgos Rural Health Unit and Birthing Center, Isabela	24,000
Guiuan Rural Health Unit I and Birthing Home, Eastern Samar	57,235
Municipal Health Office of Cabatuan and Birthing Facility, Isabela	41,444
City Health Office City of Batac, Ilocos Norte	57,005
Total	874,344

BDO Foundation selected rural health units particularly in economically disadvantaged and disaster-affected areas. It prioritized those with birthing clinics to give mothers and babies the best care possible. It significantly improved the health centers' exteriors, reception and waiting areas, offices and clinics, consultation rooms, treatment rooms, pharmacies, furniture and fixtures. Further, the foundation built breastfeeding stations for nursing mothers, play areas for children and waiting lounges for senior citizens.

As a result of these improvements, rural health units received high assessment scores from the DOH and accreditation from PhilHealth. Doctors, nurses and midwives were better equipped to provide primary and maternal health services to their constituents. More child- and elderly-friendly spaces were made available to the public. More patients were accommodated. Healthcare services were provided with improved efficiency.

The rehabilitation program gained even greater significance amid the novel coronavirus pandemic. Rural health units proved to be instrumental in efforts to conduct mass testing, provide patient care and support hospitals overwhelmed with COVID-19 cases. According to the government's vaccination and immunization plan, rural health units are expected to play a crucial role in the distribution and administration of vaccines particularly in provinces.



Financial literacy levels raised

Working closely with the Bangko Sentral ng Pilipinas (BSP), BDO Foundation continued to promote financial inclusion and undertake measures to institutionalize financial education in the capacity-building initiatives of government agencies.

Programs in partnership with the Department of Education (DepEd), Overseas Workers Welfare Administration (OWWA), Civil Service Commission (CSC) and Armed Forces of the Philippines (AFP) continued. Programs with new partners including the Bureau of Fire Protection (BFP), Bureau of Fisheries and Aquatic Resources (BFAR), and Philippine National Police (PNP) commenced.

BDO Foundation and its partners shared financial literacy lessons with public school students, teachers and non-teaching personnel; OFWs and recipients of remittances; civil servants; and uniformed and civilian personnel of the armed forces. Beneficiaries learned lessons on saving, budgeting and financial planning, investments, debt management, the responsible use of credit, entrepreneurship, avoiding scams and retirement planning, among other topics. The foundation equipped the target audience with the tools, resources and skills to make sound financial decisions.

To support the implementation of the programs, the foundation embarked on several key initiatives.

As part of the financial education program for public schools, BDO Foundation helped organize a series of workshops for more than 20 personnel of the DepEd. The workshops, which were facilitated by consultants from the Asian Development Bank, enabled participants to develop tools to measure the impact of the program on beneficiaries.

Discussions focused on the formulation of the Financial Education Integration Policy and Roadmap as well as the Monitoring and Evaluation System for Financial Education. The policy, roadmap and M&E system will help DepEd assess the gains of the financial education program, identify opportunities for growth and set guidelines for the integration of financial education concepts in learning areas across all grade levels.

Recognizing the exceptional talent of the Filipino youth, BDO Foundation awarded the outstanding financial literacy videos developed by public school students as part of Sineliksik, the video-making competition of DepEd's annual National Festival of Talents. Sineliksik 2020 honored 16 regional and five national winners at a virtual event viewed by more than 100,000 students and teachers across the country.

The foundation sponsored the contest, which resulted in the development of 64 learner-generated and learner-appropriate videos that DepEd will use as part of its learning resources. It funded the medals and cash incentives the students received as well as the laptops and LCD projectors awarded to the winning schools.

Working with BSP's Center for Learning and Inclusion Advocacy, BDO Foundation organized training sessions for trainers tasked to teach financial literacy lessons to target audiences across the country. The training of trainers helped improve the teaching skills of subject matter experts from the aforementioned government agencies. The foundation also developed a training manual for OWWA's Pre-Departure Orientation Seminars.

To further support the training initiatives, BDO Foundation produced 10 new financial education videos — three for OFWs and recipients of remittances, three for government workers, three for armed forces personnel and a Banking 101 video, which encourages unbanked Filipinos to open accounts and save. A total of 26 financial education videos developed by the foundation can now be used in the training initiatives of its partners.



Reaffirming its reputation as a staunch advocate of financial inclusion, BDO Foundation implemented financial education programs in support of BSP's National Strategy for Financial Inclusion. The foundation helped raise the country's financial literacy levels, contributed to the development of a financially literate citizenry and supported nation-building.

Disaster-affected families supported

In line with its disaster response advocacy and in the spirit of *bayanihan*, BDO Foundation mounted relief operations across the country, providing aid in provinces placed under a state of calamity and helping thousands of affected families.

The initiative was made possible by officers and staff of BDO and BDO Network Bank branches, who helped the foundation identify communities that needed assistance, gather beneficiary information and coordinate relief efforts.

Prior to the pandemic, BDO Foundation mobilized employee-volunteers from branches and satellite offices. Led by region, area and branch heads, the volunteers visited evacuation sites in cities and towns hit hardest by the disasters to distribute hygiene kits and relief packs containing food, rice and drinking water. BDO personnel, some of whom served as first responders, immediately extended assistance even as they themselves were affected by the rains, floods and earthquakes. BDO personnel did not only volunteer, they also made generous monetary contributions to the relief operations.

As the quarantines were imposed all over the country, the foundation leveraged the support of partner non-governmental organizations, churches, police personnel, the military and local government units for aid distribution.

For more than a decade now, BDO Foundation has been conducting relief operations in underserved communities affected by natural disasters. Through these initiatives, BDO volunteers extended a helping hand to fellow Filipinos in their time of need.

Disaster	Area	No. of beneficiary families
Earthquakes	Cotabato and Davao del Sur	158
Typhoon Ursula	Aklan, Eastern Samar and Iloilo	22,960
Earthquakes	Davao del Sur and Masbate	8,530
Taal Volcano eruption	Batangas, Cavite and Laguna	7,380
Typhoon Pepito	Bulacan, Nueva Ecija and Quezon	7,080
Typhoon Quinta	Bulacan, Oriental Mindoro and Pampanga	7,300
Typhoon Rolly	Albay, Camarines Norte, Camarines Sur and Catanduanes	26,480
Typhoon Ulysses	Cagayan, Isabela, Nueva Vizcaya and Rizal	21,512
Total		101,400



Disadvantaged communities served

BDO Foundation made a remarkable impact on its beneficiaries in many other ways.

The foundation partnered with Mitsubishi Corporation to provide capacity enhancement training to the Kooperatibang Likas ng Nueva Ecija. Made possible by a donation from Mitsubishi and the volunteerism of educators from National University, the initiative helped improve the financial literacy, productivity and income-generating capability of more than 100 rice farmers in the province. The partnership also resulted in the donation of two farm tractors, which are currently being leased by the cooperative to its members, an arrangement that gives beneficiaries easy access to these farm equipment and generates income for their organization.

BDO Foundation repaired seven school buildings it has constructed in typhoon-stricken Leyte, Iloilo and Samar. It distributed 12,050 mother- and child-friendly products donated by Beiersdorf, the global skincare company behind the Nivea brand, to beneficiaries in underserved communities all over the country and provinces affected by the Taal Volcano eruption. In partnership with the Branch Banking Group, the foundation gave food packs to 18,900 underserved families nationwide as part of a Christmas gift-giving program dubbed Handog sa 'Yo ng BDO.

International awards received

In the past several years, BDO Foundation received recognition for its corporate citizenship initiatives. Last year was no different.

For its efforts to advocate financial inclusion and help raise the Philippines' financial literacy levels, BDO Foundation was awarded by Singapore-based finance publication *Asian Banking & Finance* and international non-governmental organization Enterprise Asia. The foundation was honored for its financial education program for OFWs, an on-going initiative that helps migrant workers achieve financial independence.

Asian Banking & Finance conferred the Financial Inclusion Initiative of the Year Award in an online presentation of Retail Banking Awards 2020. According to the publication, “For showcasing a strong initiative to drive financial education among the country’s citizens both within and outside the country as well as supporting key government agencies in monitoring and evaluating the state of financial education programs in place, BDO Foundation is deservedly taking home the award.”

Enterprise Asia, on the other hand, presented its award at the Asia Responsible Enterprise Awards 2020, a virtual event witnessed by thousands of viewers across the continent. Out of the more than 200 entries submitted from 19 countries, the financial education program was among 81 honored at the online ceremony. BDO Foundation was one of only two Philippine organizations awarded.

The way forward

Moving forward, BDO Foundation will continue to conduct relief operations, rehabilitate rural health units and implement financial education programs, among other corporate citizenship initiatives. The foundation will devote a considerable amount of attention to help address the problems caused by the novel coronavirus pandemic. It will adapt to the changing environment and navigate the new situation to fulfill its advocacies and continue to be relevant to its beneficiaries.

Supported by the BDO Unibank family, BDO Foundation will continue to find ways to help underserved sectors of society, give back to the community and support national development.



Financial Statements

Statement of Management's Responsibility for Financial Statements

The management of **BDO Unibank, Inc. and Subsidiaries (the BDO Unibank Group)** and of **BDO Unibank, Inc. (the Parent Bank)** is responsible for the preparation and fair presentation of the financial statements including the schedules attached therein, for the years ended December 31, 2020, 2019 and 2018, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the BDO Unibank Group and the Parent Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the BDO Unibank Group and the Parent Bank or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the BDO Unibank Group and the Parent Bank's financial reporting process.

The Board of Directors reviews and approves the financial statements including the schedules attached therein, and submits the same to the stockholders or members.

Punongbayan & Araullo, the independent auditor appointed by the stockholders, has audited the financial statements of the BDO Unibank Group and the Parent Bank in accordance with Philippine Standards on Auditing, and in its report to the stockholders or members, has expressed its opinion on the fairness of presentation upon completion of such audit.



Teresita T. Sy
Chairperson of the Board



Nestor V. Tan
President & Chief
Executive Officer



Dalmacio D. Martin
Treasurer

Signed this 24th day of February 2021

Statements of Financial Position

BDO UNIBANK, INC. AND SUBSIDIARIES

DECEMBER 31, 2020 AND 2019

(Amounts in Millions of Philippine Pesos)

		BDO Unibank Group				Parent Bank			
	Notes	2020		2019		2020		2019	
RESOURCES									
CASH AND OTHER CASH ITEMS	7	P	74,851	P	64,140	P	72,301	P	62,726
DUE FROM BANGKO SENTRAL NG PILIPINAS	7		308,636		309,040		305,079		306,938
DUE FROM OTHER BANKS	8		65,289		38,956		63,281		35,820
TRADING AND INVESTMENT SECURITIES	9		508,810		435,905		399,456		345,278
LOANS AND OTHER RECEIVABLES - Net	10		2,301,981		2,225,777		2,259,686		2,175,655
PREMISES, FURNITURE, FIXTURES AND EQUIPMENT - Net	11, 12		44,330		46,551		40,832		42,494
INVESTMENT PROPERTIES - Net	13		15,851		16,911		11,835		12,595
OTHER RESOURCES - Net	14		55,152		51,578		82,913		81,594
TOTAL RESOURCES		P	3,374,900	P	3,188,858	P	3,235,383	P	3,063,100
LIABILITIES AND EQUITY									
DEPOSIT LIABILITIES	16	P	2,610,151	P	2,485,228	P	2,548,291	P	2,438,737
BILLS PAYABLE	17		209,744		167,524		202,867		147,321
SUBORDINATED NOTES PAYABLE	18		-		10,030		-		10,030
INSURANCE CONTRACT LIABILITIES	19		58,410		42,473		-		-
OTHER LIABILITIES	20		103,574		113,016		92,171		97,802
Total Liabilities			2,981,879		2,818,271		2,843,329		2,693,890
EQUITY	21								
Attributable to:									
Shareholders of the Parent Bank			391,423		368,932		392,054		369,210
Non-controlling Interests			1,598		1,655		-		-
			393,021		370,587		392,054		369,210
TOTAL LIABILITIES AND EQUITY		P	3,374,900	P	3,188,858	P	3,235,383	P	3,063,100

See Notes to Financial Statements.

Statements of Income

BDO UNIBANK, INC. AND SUBSIDIARIES

FOR THE YEARS ENDED DECEMBER 31, 2020, 2019 AND 2018
(Amounts in Millions of Philippine Pesos Except Per Share Data)

	Notes	BDO Unibank Group			Parent Bank		
		2020	2019	2018	2020	2019	2018
INTEREST INCOME	22	P 157,031	P 160,572	P 129,040	P 149,697	P 153,081	P 122,615
INTEREST EXPENSE	23	23,331	40,681	30,748	22,400	38,581	28,720
NET INTEREST INCOME		133,700	119,891	98,292	127,297	114,500	93,895
IMPAIRMENT LOSSES - Net	9, 10, 14, 15	30,240	6,166	6,286	29,596	5,699	5,700
NET INTEREST INCOME AFTER IMPAIRMENT LOSSES		103,460	113,725	92,006	97,701	108,801	88,195
OTHER OPERATING INCOME	24	55,210	60,111	50,429	37,254	43,145	35,823
OTHER OPERATING EXPENSES	24	112,640	114,649	98,789	90,067	94,337	81,794
PROFIT BEFORE TAX		46,030	59,187	43,646	44,888	57,609	42,224
TAX EXPENSE	30	17,776	15,019	11,007	16,282	13,376	9,512
NET PROFIT		P 28,254	P 44,168	P 32,639	P 28,606	P 44,233	P 32,712
Attributable to:							
Shareholders of the Parent Bank		P 28,246	P 44,194	P 32,708			
Non-controlling Interests		8	(26)	(69)			
		P 28,254	P 44,168	P 32,639			
Earnings Per Share:							
Basic	31	P 6.37	P 10.02	P 7.40			
Diluted		P 6.37	P 10.02	P 7.40			

See Notes to Financial Statements.

Products and Services

PERSONAL BANKING

Branch Banking

Peso Deposits

- Checking Account
- Savings Deposit
- Time Deposit

Foreign Currency

- US\$ Savings Account
- US\$ Time Deposit
- Third Currency Savings Account
- Third Currency Time Deposit

Other Services

- Telegraphic Transfer
- Safe Deposit Box
- Night Depository

Consumer Loans

- Auto Loan
- Home Loan
- SME Loan
- Personal Loan
- Credit Cards
- Merchant Payment Services

BUSINESS BANKING

BDO Finance Corporation

- Finance Lease
- Operating Lease
- Factoring of Receivables
- Amortized Commercial Loan
- Installment Paper Purchase
- Floor Stock Financing

BDO Network Bank, Inc.

- Microfinance Loans
- Salary Loans

Corporate Loans and Services

- Revolving Credit Line
- Term Loan
- Discounting Facility
- Trade Finance
- Documentary Collection
- Project Finance

Trade Services

- Import and Domestic Letter of Credit
- Standby Letter of Credit
- Trust Receipts
- Export Financing

INVESTMENT BANKING AND SECURITIES

BDO Capital & Investment Corporation

- Equity and Quasi-Equity Financing
- Fixed Income Financing
- Financial Advisory Services

BDO Securities Corporation and Armstrong Securities, Inc.

- Stock Brokering
- Fixed Income Brokering
- Wealth Management

WEALTH MANAGEMENT

Trust and Investments

- Unit Investment Trust Funds
- Customized Portfolio Management
- Corporate Trusts and Agencies
- Securities Services and Custodianship
- Personal Equity and Retirement Account (PERA)
- Investment Management Advisory Services
- Easy Investment Plan
- Easy Redemption Plan
- Online Investment Facility

BDO Private Bank, Inc.

- Wealth Advisory
- Investment Advisory and Portfolio Management
- Estate and Succession Planning
- Trust Agency and Specialized Trust Services

INSURANCE

BDO Insurance Brokers, Inc.

- Property Insurance
- Motor Insurance
- Engineering Insurance
- Marine Hull Insurance
- Aviation Insurance
- Marine Cargo Insurance
- Liability Insurance Bonds
- Specialty Insurance
- Employee Benefits
- Risk Assessment/Management

BDO Life Assurance Company, Inc.

- Individual Life Insurance
- Protection Education
- Savings and Retirement
- Group Life Insurance
- Employee Benefits
- Credit Life

PROPERTY MANAGEMENT

- Property Leasing
- Property Sales

TRANSACTION BANKING SERVICES

- Cash Management Services
- Electronic Banking
- Remittances

TREASURY DEALERSHIP AND BROKERING SERVICES

- Fixed Income Brokering Services
- Foreign Exchange Derivatives

Awards and Recognition

BEST BANK

BDO UNIBANK, INC.

Best Bank, Philippines

(2010–2016, 2018, 2020)

Alpha Southeast Asia

14th Annual Best Financial

Institution Awards

Best Bank in the Philippines

(2010–2020)

FinanceAsia 2020

Country Awards

Best Bank in the Philippines

(2014–2017, 2019–2020)

Global Finance World's

Best Bank Awards

Best Bank in the Philippines

(2011, 2013–2020)

The Asset Triple A Country

Awards 2020

Best Commercial Bank, Philippines

International Banker

2020 Banking Awards

Best Domestic Bank, Philippines

(2011, 2014–2020)

2020 Asiamoney

Best Bank Awards

Corporate Excellence Award Financial Services Industry

Asia Pacific Enterprise

Awards 2020

BEST INVESTMENT BANK

BDO CAPITAL & INVESTMENT CORPORATION

Best Investment Bank in the Philippines

(2013–2014, 2017–2020)

Global Finance World's Best

Investment Bank Awards

Best Equity House in the Philippines

(2008, 2013, 2016–2017, 2020)

Alpha Southeast Asia

14th Annual Best Financial

Institution Awards

Best Local Currency Bond Deal of the Year Philippines

(SM Investments Corporation's PHP10 billion Fixed Rate Bonds; Joint issue manager,

joint lead underwriter and

joint bookrunner: BDO Capital

& Investment Corporation)

Alpha Southeast Asia

14th Annual Best Deal &

Solution Awards 2020

Best Sovereign Bond Deal of the Year

(Republic of the Philippines' PHP516.34 billion 5-Year Retail Treasury Bonds, Tranche 24;

Joint issue manager and

selling agent: BDO Capital &

Investment Corporation)

Alpha Southeast Asia

14th Annual Best Deal &

Solution Awards 2020

Best Equity Deal of the Year, Philippines

(Converge's PHP29.1 billion IPO;

Joint local underwriter and

joint bookrunner: BDO Capital

& Investment Corporation)

Alpha Southeast Asia

14th Annual Best Deal &

Solution Awards 2020

Best Acquisition Finance & Best Secondary Deal of the Year, Philippines

(Acquisition loan to support

the acquisition of Metro

Pacific Hospital Holdings, Inc.

by KKR and GIC; Mandated

lead arranger and bookrunner:

BDO Capital & Investment

Corporation)

Alpha Southeast Asia

14th Annual Best Deal &

Solution Awards 2020

Green Deal of the Year – Philippines

(Helios Solar Energy Corporation

PHP6.50 billion omnibus loan;

Role: Sole transaction manager,

lead arranger and bookrunner)

Asian Banking & Finance

Corporate and Investment

Banking Awards 2020

Corporate & Investment Bank of the Year – Philippines

(2018–2020)

Asian Banking & Finance

Corporate and Investment

Banking Awards 2020

Best Corporate & Investment Bank, Philippines

2020 Asiamoney Best

Bank Awards

Best ECM House in the Philippines

(2017, 2020)

FinanceAsia 2020

Country Awards

Best Corporate and Institutional Adviser in the Philippines

(2015–2020)

Best Equity Adviser

(2015, 2017–2020)

Best Loan Adviser

(2015–2020)

The Asset Triple A

Country Awards 2020

Best M&A Deal

(KKR consortium US \$1.3 billion acquisition of majority stake in Metro Pacific Hospital Holdings; Mandated lead arranger and bookrunner: BDO Capital)
The Asset Triple A Country Awards 2020

Project Finance House of the Year, Philippines (2018–2020)

The Asset Triple A Asia Infrastructure Awards 2020

Renewable Energy Deal of the Year – Solar

(Helios Solar Energy Corporation PHP6.50 billion omnibus loan; Sole transaction manager, lead arranger and bookrunner: BDO Capital)
The Asset Triple A Asia Infrastructure Awards 2020

Renewable Energy Deal of the Year – Wind

(Alternergy Wind One Corporation PHP3.71 billion omnibus loan; Transaction manager, lead arranger and bookrunner: BDO Capital)
The Asset Triple A Asia Infrastructure Awards 2020

Green Project of the Year

(AC Energy Finance International US\$410 million CBI-certified climate bonds; Domestic lead manager: BDO Capital)
The Asset Triple A Asia Infrastructure Awards 2020

Asia's Best Local Currency Green Bond

The Asset Triple A Regional Awards 2020

AEV's Bond Issuance, Finance Deal of the Year
*5th Annual ALB Philippine Law Awards 2020***Investment House of the Year**

(2016–2019)

Best Equity House

(2016–2017, 2019)

Best Fixed Income House

(2015–2019)

Best Project Finance House

(2016–2017, 2019)

Best Advisory House

(2017, 2019)

Best IPO for Small-Medium Cap: Fruitas

(2019)

Investment House Association of the Philippines (IHAP)

BEST PRIVATE BANK
BDO PRIVATE BANK**Best Private Wealth Management Bank in the Philippines**

(2008–2020)

Alpha Southeast Asia 14th Annual Best Financial Institution Awards

Best Domestic Private Bank, Philippines

(2019–2020)

Asiamoney Private Banking Awards 2020

Best for HNW, Philippines

Asiamoney Private Banking Awards 2020

Wealth Management Platform of the Year, Philippines

Asian Banking & Finance Retail Banking Awards 2020

Best Private Bank – Philippines

(2015–2020)

Asian Private Banker 10th Awards for Distinction 2020

Best Private Bank in the Philippines

(2008–2020)

FinanceAsia 2020

Country Awards

Best Private Bank in the Philippines

(2015–2020)

Global Finance Best Private Bank Awards 2020

Best Private Bank, Philippines

(2010–2020)

The Asset Triple A Private Capital Awards for Private Banks, Wealth & Investment Bank Advisers, Solutions and Index Providers

Best Sovereign Bond Deal of the Year

(Republic of the Philippines' PHP516.34 billion 5-Year Retail Treasury Bonds, Tranche 24; Selling agent: BDO Private Bank)
Alpha Southeast Asia 14th Annual Best Deal & Solution Awards 2020

PRODUCTS & SERVICES**Best Cash Management Bank**

(2008–2009, 2015–2020)

Alpha Southeast Asia 14th Annual Best Financial Institution Awards 2020

Cash Management: Market Leader in the Philippines (Asian Banks)

Trade Finance: Best Services in the Philippines (Asian Banks)
2020 Euromoney–Asiamoney Trade Finance Survey

1st for Market Leaders in the Philippines among domestic banks (as voted by corporations)
Asiamoney Cash Management Survey

Domestic Cash Management Bank Of The Year, Philippines
(2014–2016, 2018–2020)
Asian Banking & Finance Wholesale Banking Awards 2020

Best Cash Management Solution in the Philippines
(Corporate Cash Deposit Machine (CCDM) across the country)
Alpha Southeast Asia 14th Annual Best Deal & Solution Awards 2020

Best Asset Manager (Fixed Income Funds)
(2019–2020)
Best Online & Mobile Platform (Asset Manager) (2020)
Best Fund Manager for Pension Mandates & Private Retirement Schemes (2020)
Best Fund with the optimal sharpe ratio (2019–2020)
11th Annual Alpha Southeast Asia Fund Management Awards 2020

Asset Management Company of the Year, Philippines
(2018–2020)
The Asset Triple A Sustainable Investing Awards for 2020

Best Investment Management Company, Philippines
(2016–2020)
World Finance Investment Management Awards

Best Wealth Manager, Philippines (BDO Trust)
(2019–2020)
The Asset Triple A Private Capital Awards for Private Banks, Wealth & Investment Bank Advisers, Solutions and Index Providers

Best Bank for Real Estate Services Overall Category, Philippines
(2019–2020)
Euromoney Real Estate Survey 2020

Best FX Bank for Structured Hedging Solutions & Proprietary Trading Ideas
(2019–2020)

Best Corporate Treasury Sales & Structuring Team
(2019–2020)
Alpha Southeast Asia FX & Treasury Awards 2020

Best Foreign Exchange Provider
(2017–2020)
Global Finance Best Foreign Exchange Providers 2020

Best Innovation in Retail Banking, Philippines
(2019–2020)
International Banker 2020 Banking Awards

Rank #2: BDO Unibank, Top Investment House in Asian Local Currency Bonds, Philippines
The Asset Triple A Benchmark Research Awards 2020

Rank #5: BDO Unibank, Top Sell-side Firms in the Secondary Market (PHP Corporate Bonds)
The Asset Triple A Benchmark Research Awards 2020

Rank #2: BDO Unibank, Top Arrangers, Investors' Choice for Primary Issues (PHP Corporate Bonds)
The Asset Triple A Benchmark Research Awards 2020

Best in Treasury and Working Capital-LLCs, Philippines
The Asset Triple A Treasury, Trade, Supply Chain & Risk Management Awards 2020

Best Payments and Collections Solution, Philippines
(Provider: BDO; Client: Petron)
The Asset Triple A Treasury, Trade, Supply Chain & Risk Management Awards 2020

Best Retail Bond
(BDO Unibank PHP36 billion Fixed Rate Bond)
The Asset Triple A Country Awards 2020

Best Sovereign Bond Deal of the Year
(Republic of the Philippines' PHP516.34 billion 5-Year Retail Treasury Bonds, Tranche 24; Selling agent: BDO Unibank)
Alpha Southeast Asia 14th Annual Best Deal & Solution Awards 2020

**Best Acquisition Finance
& Best Secondary Deal
of the Year, Philippines**

(Acquisition loan to support the acquisition of Metro Pacific Hospital Holdings, Inc. by KKR and GIC; Sole lender: BDO Unibank)
Alpha Southeast Asia 14th Annual Best Deal & Solution Awards 2020

Best M&A Deal

(KKR consortium US\$1.3 billion acquisition of majority stake in Metro Pacific Hospital Holdings; Sole lender: BDO Unibank)
The Asset Triple A Country Awards 2020

**Renewable Energy Deal
of the Year – Solar**

(Helios Solar Energy Corporation PHP6.50 billion omnibus loan; Lender: BDO Unibank)
The Asset Triple A Asia Infrastructure Awards 2020

**Renewable Energy Deal
of the Year – Wind**

(Alternergy Wind One Corporation PHP3.71 billion omnibus loan; Lender: BDO Unibank)
The Asset Triple A Asia Infrastructure Awards 2020

**SUSTAINABILITY AND ESG
(ENVIRONMENTAL, SOCIAL,
GOVERNANCE)**

**BDO Foundation,
Financial Inclusion
Initiative of the Year**

Asian Banking & Finance Retail Banking Awards 2020

Asia's Best CSR awardee

Corporate Governance Asia, 10th Asian Excellence Award 2020

**BDO Foundation (Category:
Social Empowerment)**

Enterprise Asia's Asia Responsible Enterprise Awards (AREA) 2020

**BDO Unibank, Asian
Excellence awardee**

(2011–2020)
Corporate Governance Asia 10th Asian Excellence Award 2020

**Best Investor Relations
Company (Philippines)
awardee**

(2011–2020)
Corporate Governance Asia 10th Asian Excellence Award 2020

**Best Corporate
Communications awardee**

(2014–2015, 2017–2020)
Corporate Governance Asia 10th Asian Excellence Award 2020

**Best Environmental
Responsibility awardee**

Corporate Governance Asia 10th Asian Excellence Award 2020

**Best Investor Relations
in the Philippines**

FinanceAsia 20th Best Companies in Asia Poll 2020

**Ranked 2nd in Best
Corporate Governance**

FinanceAsia 20th Best Companies in Asia Poll 2020

Platinum Award

(2010–2020)
The Asset ESG Corporate Awards 2020

INDIVIDUAL RECOGNITION

**Asia's Best CEO (Investor
Relations) awardee: Teresita
Sy-Coson, Chairperson**

(2013–2020)
Corporate Governance Asia 10th Asian Excellence Award 2020

**Asia's Best CEO (Investor
Relations) awardee: Nestor
V. Tan, President & CEO**

(2011–2012, 2016–2020)
Corporate Governance Asia 10th Asian Excellence Award 2020

**Asia's Best CFO (Investor
Relations) awardee:
Dalmacio D. Martin,
EVP & Treasurer**

Corporate Governance Asia 10th Asian Excellence Award 2020

**Best Investor Relations
Professional (Philippines)
awardee: Luis S. Reyes, Jr.,
EVP**

(2011–2020)
Corporate Governance Asia 10th Asian Excellence Award 2020

Best CEO, Nestor V. Tan

FinanceAsia 20th Best Companies in Asia Poll

BDO Group of Companies

PHILIPPINE SUBSIDIARIES AND AFFILIATES

Armstrong Securities, Inc.

33/F BDO Towers Valero
8741 Paseo de Roxas
Salcedo Village
Makati City 1226
+63 (2) 8840-7000
local 32457, 8878-4564,
8878-4558

Averon Holdings Corporation

6780 Ayala Avenue
San Lorenzo Village
Makati City
+63 (2) 8840-7000
local 33066, 5310-5532

BDO Capital & Investment Corporation

33/F BDO Towers Valero
8741 Paseo de Roxas
Salcedo Village
Makati City 1226
+63 (2) 8840-7000,
8878-4549 / 8878-4564

BDO Finance Corporation

12 ADB Avenue
Ortigas Center
Mandaluyong City 1554
+63 (2) 8688-1288

BDO Insurance Brokers, Inc.

43/F and 44/F BDO
Corporate Center Ortigas
12 ADB Avenue
Mandaluyong City 1554
+63 (2) 8702-6000

BDO Leasing and Finance, Inc.

39/F BDO Corporate
Center Ortigas
12 ADB Avenue
Ortigas Center
Mandaluyong City 1554
+63 (2) 8688-1288

BDO Life Assurance Company, Inc.

BDO Corporate Center
7899 Makati Avenue
Makati City 0726
+63 (2) 8885-4100,
8885-4200

BDO Network Bank, Inc.

ONB Center, Km. 9
Sasa, Davao City
+63 (82) 233-7727

BDO Private Bank, Inc.

BDO Equitable Tower
8751 Paseo De Roxas
Makati City 1226
+63 (2) 8848-6300

BDO Rental, Inc.

BDO Corporate
Center Ortigas
12 ADB Avenue
Mandaluyong City 1554
+63 (2) 8840-7000,
8688-1288

BDO Securities Corporation

33/F BDO Towers Valero
8741 Paseo de Roxas
Salcedo Village
Makati City 1226
+63 (2) 8840-7000,
8878-4070, 8840-7080,
8878-4564

BDO Strategic Holdings, Inc.

BDO Building
Paseo De Roxas corner
Sen. Gil Puyat Avenue
Makati City
+63 (2) 8840-7000

Equipark-NFC Development Corporation

Room 603, EBC Building
262 Juan Luna Street
Binondo, Manila
+63 (2) 8840-7000

NLEX Corporation

NLEX Compound
Balintawak, Caloocan City
+63 (2) 8580-8900

NorthPine Land, Inc.

Units 1505-1508
15/F The Taipan Place
F. Ortigas Jr. Road
Ortigas Center, Pasig City
+63 (2) 8637-1531

SM Keppel Land, Inc.

12 ADB Avenue
Ortigas Center
Mandaluyong City 1554
+63 (2) 8570-9832

Taal Land, Inc.

12/F PSBank Center
777 Paseo De Roxas
Makati City
+63 (2) 8898-8890

FOREIGN SUBSIDIARY/ AFFILIATE

BDORO EUROPE LTD.

5/F 6 St. Andrew Street
London, EC4A 3AE
United Kingdom
+44 (020) 7495-2434

REMITTANCE SUBSIDIARIES/AFFILIATES

ASIA

BDO Remit Limited

Shops 231-234 and 237
Worldwide House
19 Des Voeux Road
Central, Hong Kong
+852 253-77148,
2525-5629, 2234-9588
Philippines: +63 (2) 8840-7000
local 31030

Shop 159, G/F Lik Sang Plaza
269 Castle Peak Road
Tsuen Wan, New Territories,
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+852 2412-0399

Express Padala HK Ltd.

Shops 231-234 and 237
Worldwide House
19 Des Voeux Road
Central, Hong Kong
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2525-5629, 2234-9588
Philippines: +63 (2) 8840-7000
local 31030

BDO Remit (Macau) Ltd.

Avenida de D. Joao IV
No. 2 6B Edificio China Plaza
R/C (U) Macau, SAR
+853 2837-4385, 2837-3324
Philippines: +63 (2) 8840-7000
local 31031

432 Avenida Dr. Sun Yat Sen
Edificio Wa Fong Kok,
Unit E R/C Taipa, Macau
+853 2885-5389
Philippines: +63 (2) 8840-7000
local 31032, 43631

Avenida de Almeida Ribeiro
No. 61 Circle Square Bldg.
1/F Unit B Macau, SAR
+853 2872-3552
Philippines: +63 (2) 8840-7000
local 57620

BDO Remit (Japan) Ltd.

Zenken Plaza II, 1F & 2F 3-13
Nishi-Shinjuku 1-chome
Shinjuku-ku, Tokyo
Japan 160-0023
+81 (3) 5909-0601, 5909-0602
Philippines: +63 (2) 8840-7000
local 33391 and 33392

EUROPE

**BDO Remit (UK) Ltd
London**

Part Lower Ground Floor,
Strand Bridge House,
138-142 Strand, London,
WC2R 1HH
+44 (20) 7462-3000

USA

**BDO Remit (USA), Inc.
Daly City**

350 Gellert Boulevard
Daly City, California 94015
+1 (650) 994-1625,
+1 (800) 472-3252
Philippines: +63 (2) 8840-7000
local 31033

CANADA

BDO Remit (Canada) Ltd.

2004 Yonge Street
Toronto, Ontario M4S 1Z7
Canada
+1 (647) 350-1236,
+1 (647) 350-0236
Philippines: +63 (2) 8840-7000
local 33212

REPRESENTATIVE OFFICES

ASIA

BDO Unibank, Inc.

Taipei Representative Office

Suite A 7/F Hung Kuo Building
167 Tun Hua North Rd.
Taipei, Taiwan
+886 (2) 2545-6887
Philippines: +63 (2) 8840-7000
local 31020

BDO Unibank, Inc.

Seoul Representative Office

23/F Seoul Finance Center
136 Sejongdaero, Jung-Gu
Seoul, South Korea 04520
+82 (2) 3783-0801, 3783-0800
Philippines: +63 (2) 8840-7000
local 31900

BDO Unibank, Inc.

Beijing Representative Office

Units 09-10, Level 24
China World Office 1
1 Jianguomenwai Avenue
Beijing, China 100004
+86 (10) 6505-7083,
6505-2713, 6505-3793
Philippines: +63 (2) 8840-7000
local 41874

BDO Unibank, Inc.

Xiamen Representative Office

#244-246, 2/F SM City
No. 468 Jiahe Road
Xiamen, 361009
Fujian Province, China
+86 0592 555 0316

EUROPE

BDO Unibank, Inc.

Milan Representative Office

Piazza del Duomo 17
20121 Milan, Italy
+39 351 953-6208

BDO Unibank, Inc.

Paris Representative Office

76/78 Avenue
des Champs-Elysees
75008 Paris, France
+33 (1) 5659-7650

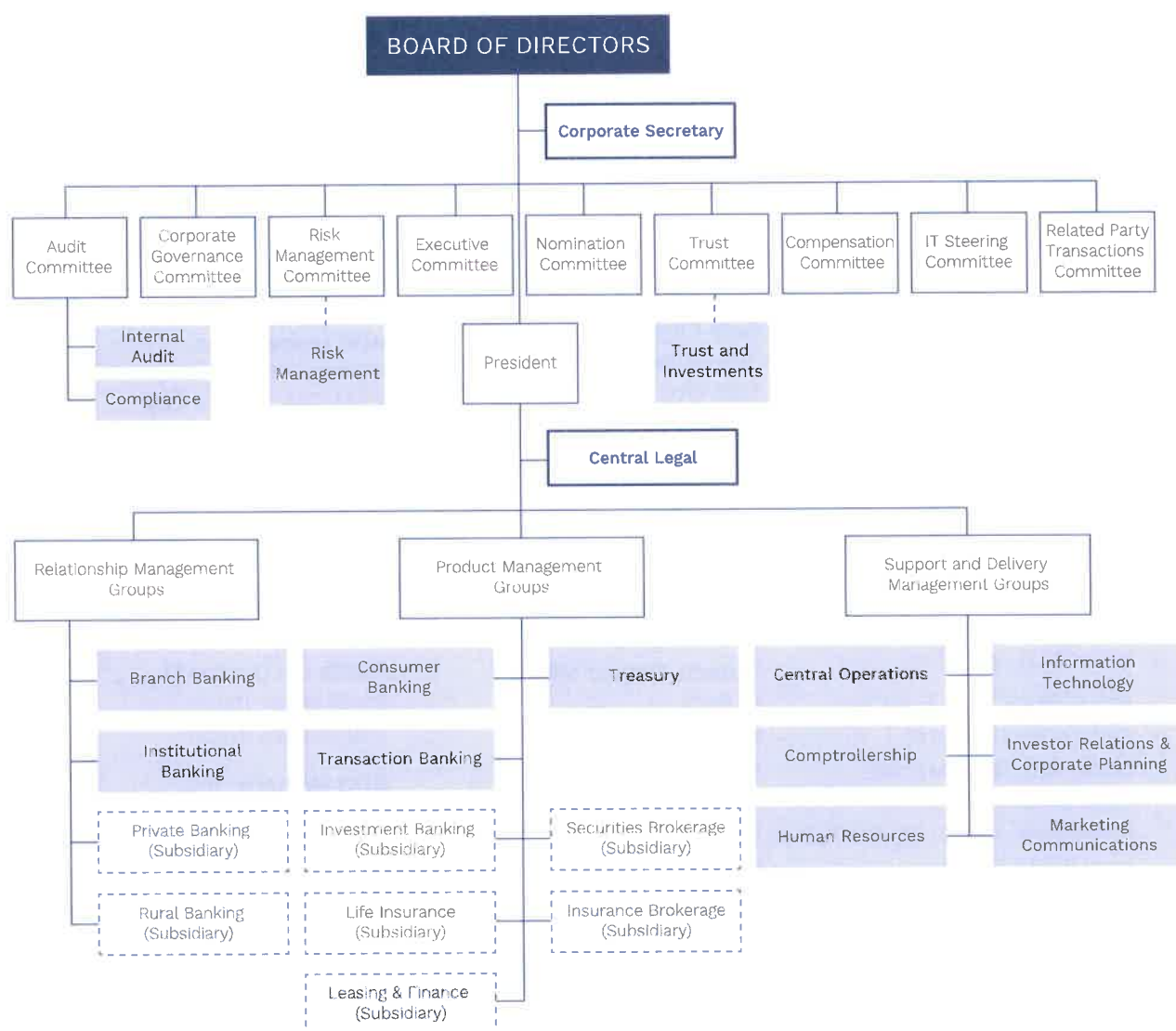
MIDDLE EAST

BDO Unibank, Inc.

DIFC Representative Office

Unit 1303-B Level 13,
North Tower
Emirates Financial Towers
DIFC, PO Box 644347
Dubai +971 (4) 279-0733

Organizational Structure



Board and Management Directory

BOARD OF DIRECTORS

Chairperson/ Non-Executive Director

Teresita T. Sy

Vice Chairman/ Executive Director

Jesus A. Jacinto, Jr.

President & CEO/ Executive Director

Nestor V. Tan

Lead Independent Director

Jones M. Castro, Jr.

Independent Directors

George T. Barcelon
Jose F. Buenaventura
Vicente S. Pérez, Jr.
Dioscoro I. Ramos
Gilberto C. Teodoro, Jr.

Non-Executive Directors

Christopher A.
Bell-Knight
Josefina N. Tan

Advisors

Corazon S. de la
Paz-Bernardo
Jose T. Sio
Harley T. Sy

Corporate Secretary

Edmundo L. Tan

Assistant Corporate Secretaries

Sabino E. Acut, Jr.
Alvin C. Go

PRINCIPAL OFFICERS

President & CEO

Nestor V. Tan

Senior Executive Vice Presidents

Joseph Albert L.
Gotuaco
Rolando C. Tanchanco
Walter C. Wassmer
Jaime C. Yu

Executive Vice Presidents

Stella L.
Cabalatungan*
Julie Y. Chua
Gerard Lee B. Co
Lucy C. Dy
Eduardo V. Francisco*
Jesus Antonio S.
Itchon*
Jeanette S. Javellana
Ma. Corazon A.
Mallillin
Dalmacio D. Martin
Ricardo V. Martin
Luis S. Reyes, Jr.
Edwin Romualdo G.
Reyes
Cecilia Luz L. Tan
Evelyn L. Villanueva
Albert S. Yeo*

Senior Vice Presidents

Noel L. Andrada*
Maria Carina S.
Antonio
Rafael G. Ayuste, Jr.
Ferdinand C.
Bacungan
Melanie S. Belen
Maria Carla Josefa G.
Campos

Edmund S. Chan
Romeo R.M. Co, Jr.
Jonathan T. Cua*
Ramon S. David
Montiel H. Delos
Santos
Geronimo D. Diaz
Noel D. Dizon
Gwyneth M. Entao
Belinda C. Fernandez
Andre M. Flores
Gina Marie C. Galita
Geneva T. Gloria
Jonathan Cua Bian T.
Go II
Alvin C. Go
Marilyn K. Go
Sonia Maribel D. Go*
Frederic Mark S.
Gomez
Richard Emil R. Grau*
Lazaro Jerome C.
Guevarra*
Enrico R. Hernandez
Geraldine C. Liggayu
Gabriel U. Lim*
Juan Sabino P.
Lizares*
Joseph Rhoderick B.
Lledo
Manuel Z. Locsin, Jr.
Rhodora M. Lugay*
Jose Paolo Enrique A.
Magpale
Roy Allan V. Magturo
Manuel Patricio C.
Malabanan
Angelita C. Manulat
Edgardo R. Marcelo, Jr.
Jose Noel M.
Mendoza*
Tomas Victor A.
Mendoza
Ramon T. Militar*

Aurea Imelda S.
Montejo
Jaime M. Nasol
Carlo B. Nazareno
Annie H. Ngo**
Cristina G. Ngo
Frederico Rafael D.
Ocampo
Estrellita V. Ong
Maria Rhoda B.
Orsolino
Jose Alfredo G.
Pascual
Antonio O. Peña
Rogel A. Raya
Maria Nannette R.
Regala
Susan Audrey P.
Rivera
Evelyn C. Salagubang
Cerwina Elenore A.
Santos
Roberto Ramon L.
Santos
Ma. Theresa S. Simbul
Paul J. Siy
Howard Lincoln D. Son
Noel B. Sugay
Robert W. Sy
Edwin R. Tajanlangit
Christopher Raymund
P. Tan
Maria Theresa L. Tan*
Federico P. Tancongco
Reynaldo A.
Tanjungco, Jr.
Edna R. Tarroza
Dante R. Tinga, Jr.
Agnes C. Tuason
Myla R. Untalan

First Vice Presidents

Donabel R. Aala
 Jeffrey R. Abacan
 Maria Lourdes P. Abellar
 Edna C. Agajan
 Jocelyn D. Agas
 Rachel T. Alferez
 Dulce Amor E. Alimbuyuguen*
 Carlos S. Alindogan
 Milagros R. Alindogan
 Jose Virgilio O. Alvarez
 Leticia L. Ang Ley
 Stanley A. Ang*
 Apolinario E. Aquino
 Roland P. Arcadio
 Rowena P. Asistores
 Onofre D. Avellanosa
 Maria Cecilia M. Avila
 Janet B. Bagnes
 Pedro C. Bautista, Jr.
 Jose Luis F. Bautista
 Lilli Ann D. Bautista**
 Barbara May M. Billano*
 Ismael C. Billena, Jr.
 Manuel Patricio J. Bondad
 Ernesto F. Borlado, Jr.
 Adelo C. Brabante
 Maria Eleanor B. Briones
 Rolino C. Bucao, Jr.
 Mary Grace R. Caguioa
 Michael R. Cahigas*
 Franchette C. Cardona*
 Jose Rene C. Carlos*
 Maria Judith L. Castillo*
 Aurora M. Castro
 Regina G. Caynap
 Susie S. Cham
 Leandro M. Chan, Jr.

Francis L. Chiu
 Abigail Kathryn L. Chiu*
 Arlene Y. Chong
 Albert N. Chu
 Aileen R. Chua
 Edwin L. Chua
 Keith H. Chua
 Ruby A. Chua
 Salva Fe S. Cirilos
 Giovanni Cornelius D. Co
 Luisa J. Co
 Sonia C. Co
 Ma. Cristina Barbara V. Concepcion
 Maria Cristina P. Cordero
 Rosario C. Crisostomo*
 Edna Christine P. Cruz
 Lolita L. Damasco
 Cesario C. Dayego
 Iris Suzanne F. De Guzman
 Ma. Cecilia B. De Paz*
 Amaneci Grace R. De Silva
 Priscilla R. De Villa
 Lamberto B. Del Fonso, Jr.
 Ma. Victoria F. Dela Cruz
 Mario A. Deriquito*
 Marie Francesca D. Diaz*
 Rolando L. Dillague
 Pollyanna B. Diokno*
 Angela Veronica M. Dulalia
 Maria Fe H. Dy
 Rolando A. Embrador
 Armina C. Empeño
 Joel M. Escala
 Marie Celeste L. Esma
 Elizabeth G. Estrada**

Felicisimo G. Falcon, Jr.
 Marirose A. Fernando
 Bernard M. Florencio
 Caroline H. Garcia
 Cheryll B. Gaviño*
 Sarah Kathryn T. Geronimo
 Katherine L. Go
 Yolanda M. Go
 Renato S. Gongora
 Maria Carmela M. Guerrero
 Bremel Peter R. Guiao
 Joyleen Vivienne O. Ho
 Lily C. Huang
 Jasper M. Jimenez*
 Anabelle F. Kabigting
 Ernesto L. Ladrido IV
 Cirila S. Lao
 Grace G. Lastimosa
 Rojelim C. Lauron
 John Angelo T. Limcangco
 John Emmanuel M. Lizares
 Peter S. Lo, Jr.
 Hannah Regina H. Lopez
 Michael Christopher B. Lualhati
 Gertrudes J. Lumin
 Francis Jay T. Magboo
 Maria Dolores P. Magsalin
 Ronald M. Manalastas
 Jesus A. Mañego, Jr.
 Elena D. Mariano
 Rosano B. Marpuri
 Thelma D. Mazo
 Abigail P. Melicor
 Proceso Z. Mendoza, Jr.
 Maria Paz L. Mendoza
 Anthony R. Milan
 Edelwina Victoria E. Millan

Dalisay S. Molas*
 Mary Ann C. Muñoz
 Francis Jay F. Nacino*
 Sarah Jessica M. Navarro
 Glenn Birch G. Ong
 Sophia O. Ong
 Arnaldo Emerito E. Palad
 Irmina R. Pantanosas
 Eva M. Paz
 Yolanda A. Pilapil
 Cyrus M. Polloso
 Jose Eduardo A. Quimpo II*
 Alberto O. Quiogue*
 Maria Teresa (Marisa) M. Quiogue
 Edlyn L. Quiroz*
 Eduardo C. Ramos
 Gilbert P. Ramos
 Jonathan L. Ravelas
 Concepcion G. Reyes
 Rose Mary T. Reyes
 Gerardo Clemente C. Rivera*
 Maritess D. Rivera
 Lily T. Roxas
 Luisito S. Salazar
 Rosana R. Salcedo
 Bernard Q. Santos
 Ma. Cecilia S. Santos
 Roberto P. Sarile
 Mary Lou D. Son Keng Po
 Ma. Theresa M. Soriano*
 Evelyn K. Sy*
 Lorelei Lorraine L. Sy
 Angelita C. Tad-Y*
 Jaime A. Talingdan*
 Divina N. Tan
 Judy C. Tan**
 Marites L. Tan
 Richard R. Tan
 Dennis M. Tangonan

Jennifer M. Tantan
 Brenda S. Taruc*
 Steven C. Te
 Alice O. Teh
 Ken Arthur J.
 Tiambeng
 Marvin I. Tiburcio
 Marilyn G. Tin
 Ma. Rosita J. Tinio
 Frederick N. Tiu*
 Robert John R.
 Tolentino
 Ramon Antonio C.
 Torres
 Cosme S. Trinidad, Jr.
 Bernhard Aloysius G.
 Tsai*
 Arlene Marie H. Uson*
 Maria Dolores C.
 Uyliapco
 Blandina Uvyhilda B.
 Vicente*
 Sharon Mae S.
 Vicente*
 Noemi T. Villanueva*
 Mary Lou B. Villarba
 Dandy T. Yap
 Joy T. Yap
 Margaret L. Yu
 Beatriz Y. Zalazar*

Vice Presidents

Virginia N. Abad
 Sharon T. Abalos
 Kara Q. Abrogar
 Irma I. Acayan
 Ana Marie R. Acuña
 Joel B. Adriano
 Editha Marnette I.
 Agoncillo*
 Niccolo N. Aguirre
 John Edward F.
 Alabastro
 Nadine Anne R.
 Alapan

Maria Angelina Victoria
 Salome A. Albert
 Mary Ann L. Alcalde
 Edgardo L. Alcaraz
 Nena G. Alonzo
 Marla G. Alvarez
 Patricia Lei S. Alvarillo
 Ana Marie M. Amaya
 Janet D. Amora*
 Jose Joel S. Andres
 Jeane K. Ang
 Jeffrey O. Ang
 Jocelyn A. Ang
 Mary Ann Q. Ang
 Allan T. Antonio
 Alvin V. Antonio
 Editha M. Apacible
 Jasmin W. Aquino
 Adele Guia J.
 Aquitaña**
 Maria Agnes R. Aragon
 Rogelio S. Arteta
 Alma Roxanne R.
 Arvisu
 Jerome I. Austria
 Jeanette Jean L.
 Avendaño
 Samantha B. Avinio
 Sohrab D. Bagalacsa
 Maria Estelita H.
 Balatbat**
 Lear B. Baldostamon*
 Emiliano P. Balignasa, Jr.
 Mark Joseph A.
 Bantigue
 Olivia A. Barcarse
 Daisy D. Basco
 Edgar C. Basconcillo
 Ma. Judith V. Bautista
 Rodora V. Bautista
 Rose R. Beltran
 Clarissa V. Bereña
 Maria Venus F. Bohn
 Josephine Anne N.
 Bongat
 Mary Jean T. Borbe

Lelisa R. Bouazzi
 Marc Dominique M.
 Brion
 Ma. Eloisa S. Britanico
 Conrado T.
 Buenaventura VI
 Mary Josephine C.
 Buencamino
 Julius O. Buendia
 Lydia Rosa T.
 Cabañero
 Norberto Robert S.
 Cabañero*
 Benilda G. Cabardo
 Marisa Alice S.
 Cabazor
 Bernardito D.
 Caburnay
 Gerardo O. Calvelo
 Emmanuel A. Camua
 Maria Carla D. Cancio
 Argeo B. Cantillana
 Salvador Federico J.
 Carlota, Jr.
 Maria Corazon N.
 Casanova
 Katrina Ryan R.
 Castellano
 Natalie P. Castro
 Ma. Fatima C.
 Catambacan
 Lucila R. Celestino*
 Rhodora D. Cenizal
 Eileen R. Cerezo**
 Pamela Lourdes T.
 Cervantes
 Carol Y. Chan
 Ramon A. Chan
 Rossana C. Chan*
 Vennice Veronica S.
 Chavez
 Jeanne K. Ching
 Ronell C. Chiong
 Catherine S. Choa*
 Christine T. Chow

Abigail-Sarena T. Chua
 Alona S. Chua
 Joana S. Chua
 Kimberly K. Chua
 Nerida S. Chua
 Sally Jane C. Chua
 Terence C. Chua
 Vanessa Joan C. Chua
 Johanna N. Chung
 Sue Anne N. Chuongco
 Michelle P. Cillan
 Aris G. Co
 Dan Ross D. Comia
 Rita V. Coronel
 Dennis L. Crisostomo
 Irva Monica L. Cruz
 Letty T. Cu
 Jerry S. Cureg
 Maria Rowena B.
 Cuvin
 Carmelita C. David
 Emil D. De Guzman
 Aldwin Martin L.
 De Jesus*
 Romeo Josef G.
 de la Cruz
 Ma. Rita K. De La Vega
 Lea C. De Leon
 Ronald Allan E.
 De Leon*
 Celine Therese Y.
 de los Santos
 Vicente A. De
 Ocampo III
 German C. De Ocampo
 Teresita Q.
 De Ocampo*
 Anna Patricia A. Dee*
 Ma. Teresita M.
 Del Mundo
 Maria Teresa A.
 Del Pinal
 Mamerto B.
 Del Rosario
 Joy Kerwin U.
 Dela Cruz*

Mary Ann G. Dela Cruz	Rommel S. Gomez	Augusto S. Lopez	Michael G. Munsayac
Liezel Y. Diño	Ma. Gloria G. Gonzales	Lawrence Lou	Mercedita J. Nablo**
Albert Dizon	Patricia Ann F.	Teresa L. Lozada	Lucila R. Nabong
Ellie Cecilia R. Dizon	Gonzalez*	Maripaz A. Luague	Edgar T. Namoc
Ma. Eliza Cristina G.	Grace M. Granatin	Gemma Theresa A.	Jean V. New
Dolina	Elena O. Guevara	Lustre	Maria Aleli P. Nievera
Cezar G. Domingo	Neil S. Guimmayen	Sheryll O. Luy	Ramon Edilberto R.
Eileen May E.	Betty P. Gumatay	Prima R. Madrelejos	Nonato*
Domingo	Ian Raphael G. Gutierrez	Peter Louie G.	Cynthia T. Nopia
Jason Rex F. Drilon	Miguel Antonio M.	Magdame	Deborrah Marie G.
Leila D. Dumlao	Hernando	Vivian D. Malonjao	Ocampo
Francis Dennis R.	Charles Bryan S. Ho	Lilia N. Manalang**	Jose V. Onda
Dungo	Rowena W. Hodin	Jesus Carlo M.	Dennis H. Ong
Candy U. Dy*	Romeo O. Ibo	Manalo	Rosalina G. Ong
Francis Javier P.	Camille Zinna S. Idea	Maria Victoria H.	Mark Anthony M.
Ejercito	Francis S. Jacinto	Manotok	Orendain
Girly Melani A.	Marietta M. Jamilla	Maria Lourdes S.	Christy K. Ortega*
Enriquez	Zerlita Esperanza Z.	Maraingan*	Rossana Leonora H.
Rolando C. Eriga	Jandoc	Ma. Theresa H.	Ortiz
Maria Socorro Y.	Monina M. Jao	Maramba	Ruth J. Pagilagan
Escario	Mariann Camille M.	Joseph Y. Marcelo	Edward Palamos
Earl L. Espinosa	Javellana	Marie Antoniette E.	Raymund V. Pamittan
Jeanette M. Espinosa	Maria Agnes E.	Mariano	Catalina E. Papa
Rosemarie M.	Jazmines	Jose Alexis B.	Maria Rozelle A.
Espinosa*	Frieda Concepcion T.	Marquez	Papasin
Agnes H. Espiritu	Jimenez*	Lizza R. Marquez	Ma. Alma Ruth M.
Imelda S. Espiritu	Ma. Karla F. Kallos	Ma. Paz Gladina B.	Paraiso
Marilou M. Espiritu*	Lorybel V. Katigbak	Marquez	Rommel L. Parong
Nancy T. Estrada	Ma. Elvira M. Lacaba	Myra A. Marquez	Raymund Gerard T.
Maria Vilma D.	Emma M. Lacsamana	Michael Geronimo G.	Pastor
Fabian*	Belle D. Lamug	Martin*	German H. Penales
Ronaldo J. Fabian	Michele Y. Lao*	Martin Paolo L. Marty	Jocelyn A. Peralta
Alma P. Fausto	Rainelda R. Lastimosa	Sheila L. Masiclat	Divina D. Perez
Grace C. Figueroa	Jeromy T. Lastino	Ariel T. Melo	Roman M. Perez
Ireene Claire C. Flores	Rhoda D. Lazaro	Aloysius D. Mendoza	Toriven R. Piano
Patricia L. Forbes	Avelino F. Lazona, Jr.**	Raymund V. Mendoza	Jason L. Pinto
Jennette T. Gallenero	Edith T. Lee**	Virlane S. Mendoza	Roderico A. Posadas
Trina Marie S. Gamon	Nanny G. Lee	Jocelyn S. Mereria	Mildred F. Protesta
John Bernard D.	Michelette S. Legaspi	Michael Anthony A.	Cynthia A. Puno
Garcia	Felicitas S. Leonor	Meresen	Laurice C. Quiambao**
Rossana V. Garcia	Karen C. Lim*	Juan Nemesio V.	Marieflor A. Quirim
Suzette L. Garcia	Lilian Leslie T. Lim	Miraflor III	Dina U. Ramos
Ramon Alberto B.	Roderick L. Lim*	Jose Marlo Jude A.	Lorna S. Rayat
Gatmaytan	Rosita C. Lim	Moises	Rosario D. Raymundo
Angeline Grace T. Go	Francisco Gerardo C.	Liza M. Montajes	Charisse B. Recto**
Enrique Jose Y.	Llamas	Francis Ali B. Morales	
Godinez	Jocelyn Ann G. Lo	Rolin P. Morcillo*	
	Henares		

Paul Richard P. Regondola	Leopoldo T. San Juan	Ma. Estrellita S. Soriano	Melissa F. Tong
Raoul L. Reniedo	Quirino C. Santiago	Joel S. Sta. Ana	Evelyn F. Torres
Katherine U. Resari	Erlinda C. Santos	Geraldine I. Suarez	Jay P. Torres
Marie D. Retuya	Gerard R. Santos	Justin Marco H. Sunico	Jose Anton A. Torres
Christopher D. Reyes	Jennifer B. Santos	Dorilyn A. Sy**	Zenaida A. Triunfante**
Leo Nathaniel M. Reyes	John Benedict S. Santos*	Richard S. Sy	Warren N. Ty
Ma. Ana Elena R. Reyes	Marie Anne C. Santos	Dean Arvin D. Tabanao	Jeffrey S. Uy
Myra A. Reyes	Patrick Peter R. Santos	Aeleen E. Tan	Sherwin G. Uy
Ray R. Reyes	Maria Lourdes M. Sevilla*	Brecilda G. Tan	Theresa S. Uykieng
Albert Henry G. Rios	Khristine M. Siayngco	Catherine C. Tan**	Anson L. Villaluz
Maria Asuncion R. Rivamonte	Gerald Jose O. Silva	Grace C. Tan	Louis Cesar C. Villanueva
Anthony B. Rivera	Beverly Melanie T. Sim	Jose Maria Angel Y. Tanjuatco	Ma. Patricia F. Villareal
Joseph Rey M. Rivera	Yvette Rhodora A. Siongco	Aimee Kathleen T. Tann	Ma. Rebecca S. Villegas
Edna T. Rogando	Marirose G. Sioson	Amy T. Te	Ma. Amalia Lourdes D. Villenas
Marissa A. Romero	Ma. Christina P. Sistelo	Myrna O. Tee	Raul B. Vivas
Maria Martha B. Roxas	Jennifer F. So*	Rowena D. Temporal	Richard O. Wenceslao
Emil Y. Ruiz	Ma. Corazon H. Socorro	Amylen C. Teo	Carolyn Ann Y. Yao
Jocelyn G. Sa-A*	Changsoo Sohn	Joel Eric R. Tesoro	Belinda Rose S. Yap*
Cynthia Sadang	Katrina Tanya P. Soncuya	Esmeraldo S. Tiburcio	Joel T. Yee
Evangelina G. Salgado	Gerardo C. Soriano	Eric Noel D. Tiongquico	Margaret C. Young
Paulo Ysmael T. Salome		Margarita M. Tobias	Avery U. Yu*
Prescy A. Samson		Marcelino S. Tolosa, Jr.	Shakira C. Yu
			Jennifer A. Zoleta
			Nichola Marie Zosa

Senior Credit Executives

Antonio N. Cotoco, Guia C. Lim, Nilo L. Pacheco, Jr., Mario B. Palou, Edmundo S. Soriano

* Seconded to a BDO subsidiary or affiliate.

** No longer with the Bank as of March 31, 2021.

Corporate Information

COMPANY HEADQUARTERS

BDO Unibank, Inc.

BDO Corporate Center
7899 Makati Avenue
Makati City 0726
Philippines
+63 (2) 8840-7000
Company website: www.bdo.com.ph

BRANCHES AND ATMs

For the complete list of BDO branches and ATM locations, please refer to the Bank's official website at www.bdo.com.ph.

STOCKHOLDER INQUIRIES

BDO Unibank, Inc.'s common stock is listed and traded in the Philippine Stock Exchange under the symbol "BDO".

Inquiries regarding dividend payments, account status, address change, stock certificates, and other pertinent matters should be addressed to the company's transfer agent:

Stock Transfer Service, Inc.

34/F Unit D Rufino Pacific Tower
6784 Ayala Avenue
Makati City 1200
Philippines
Telephone: +63 (2) 8403-2410 to 12
Facsimile: +63 (2) 8403-2414

The Bank will provide, without charge, a copy of the 2020 Annual Report and Financial Statements to its stockholders upon receipt of a written request addressed to the Corporate Secretary.

BDO Corporate Secretary

21/F BDO Towers Valero
8741 Paseo de Roxas
Salcedo Village
Makati City 1226
Philippines
Telephone: +63 (2) 8840-7000 local 37610
Email: corporate_secretary@bdo.com.ph

INVESTOR INQUIRIES

BDO Unibank, Inc. welcomes inquiries from analysts, investors, and the financial community. Please visit www.bdo.com.ph or contact BDO Investor Relations & Corporate Planning.

BDO Investor Relations & Corporate Planning

4/F South Tower
BDO Corporate Center
7899 Makati Avenue
Makati City 0726
Philippines
Telephone: +63 (2) 8840-7000 local 36069
Email: irandcorplan@bdo.com.ph



The 2020 Annual Report and the Financial Supplements can be viewed and downloaded online at www.bdo.com.ph/company-disclosures/annual-reports.
The 2020 Sustainability Report can be viewed and downloaded online at www.bdo.com.ph/company-disclosures/sustainability-report.





2020 Annual Report
Financial Supplements

A low-angle photograph of a tall, modern glass skyscraper, likely the One World Trade Center, reaching towards a bright blue sky with scattered white clouds. The building's glass facade reflects the sky and clouds, creating a grid-like pattern of light and dark blue. The perspective makes the building appear to converge towards the top of the frame.

Strength
& Stability



Certified True Copy
For BDO UNIBANK, INC.
HONG KONG BRANCH
(Incorporated in the Philippines with limited liability)


.....
Howard Lincoln Dyson
Authorized Signature(s)

2020 ANNUAL REPORT
FINANCIAL SUPPLEMENTS

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	Corporate Vision
	Core Values
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The 2020 Annual Report and the Financial Supplements can be viewed and downloaded online at www.bdo.com.ph/company-disclosures/annual-reports.
The 2020 Sustainability Report can be viewed and downloaded online at www.bdo.com.ph/company-disclosures/sustainability-report.

Our Purpose

Corporate Mission

To be the preferred bank in every market we serve.

Corporate Vision

To be the leading Philippine bank and financial services company that empowers customers to achieve their goals and aspirations, combining our entrepreneurial spirit, international perspective, and intense customer focus to deliver a personalized banking experience that is easy, straightforward, and convenient, while taking pride in building long-term relationships and finding better ways to deliver offerings of the highest standard.

Core Values

Commitment to Customers. We are committed to delivering products and services that surpass customer expectations in value and every aspect of customer service, while remaining prudent and trustworthy stewards of their wealth.

Commitment to a Dynamic and Efficient Organization. We are committed to creating an organization that is flexible, responds to change, and encourages innovation and creativity; we are committed to the process of continuous improvement in everything we do.

Commitment to Employees. We are committed to our employees' growth and development and we will nurture them in an environment where excellence, integrity, teamwork, professionalism, and performance are valued above all else.

Commitment to Shareholders. We are committed to providing our shareholders with superior returns over the long-term.





Corporate Profile

BDO is a full-service universal bank in the Philippines. It provides a complete array of industry-leading products and services including Lending (corporate and consumer), Deposit-taking, Foreign Exchange, Brokering, Trust and Investments, Credit Cards, Corporate Cash Management, and Remittances in the Philippines. Through its local subsidiaries, the Bank offers Investment Banking, Private Banking, Leasing and Finance, Rural Banking, Life Insurance, Insurance Brokerage, and Stock Brokerage services.

BDO's institutional strengths and value-added products and services hold the key to its successful business relationships with customers. On the front line, its branches remain at the forefront of setting high standards as a sales and service-oriented, customer-focused force. BDO has the largest distribution network with over 1,400 operating branches and more than 4,400 ATMs nationwide.

Through selective acquisitions and organic growth, BDO has positioned itself for increased balance sheet strength and continuing expansion into new markets. As of December 31, 2020, BDO is the country's largest bank in terms of total resources, customer loans, deposits, assets under management and capital, as well as branch and ATM network nationwide.

BDO is a member of the SM Group, one of the country's largest and most successful conglomerates with businesses spanning retail, mall operations, property development (residential, commercial, hotels and resorts), and financial services. Although part of a conglomerate, BDO's day-to-day operations are handled by a team of professional managers and bank officers. Further, the Bank has one of the industry's strongest Board of Directors, composed of professionals with extensive experience in various fields that include banking and finance, accounting, law, and business.

Financial Highlights

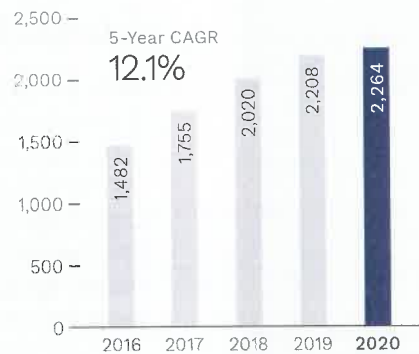
Resources

(in billion Php)



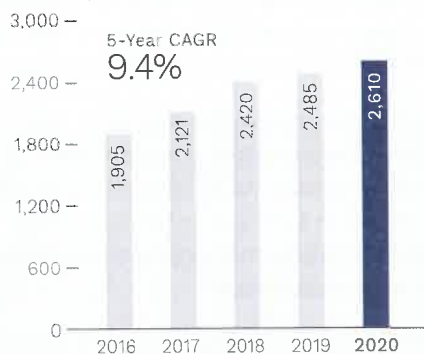
Gross Customer Loans

(in billion Php)



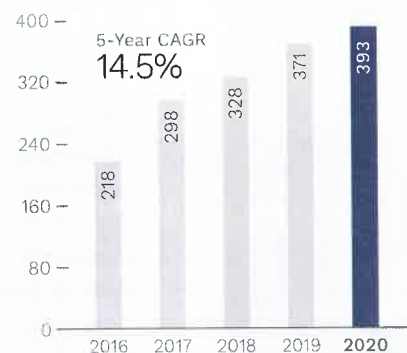
Deposit Liabilities

(in billion Php)



Capital Funds

(in billion Php)



Net Income*

(in billion Php)



NET INCOME

₱28.2
billion
2020

* attributable to shareholders of the parent bank

Financial & Operating Highlights

	CONSOLIDATED			PARENT BANK		
	2020	2019	Change	2020	2019	Change
BALANCE SHEET (in billion Php)						
Resources	3,374.9	3,188.9	6%	3,235.4	3,063.1	6%
Trading and Investment Securities	508.8	435.9	17%	399.5	345.3	16%
Liquid Assets	1,040.9	886.6	17%	920.9	789.3	17%
Gross Customer Loans	2,263.7	2,208.1	3%	2,224.5	2,157.9	3%
Deposits	2,610.2	2,485.2	5%	2,548.3	2,438.7	4%
Equity ^{1/}	393.0	370.6	6%	392.1	369.2	6%
INCOME STATEMENT (in billion Php)						
Net Interest Income	133.7	119.9	12%	127.3	114.5	11%
Non-Interest Income	55.2	60.1	-8%	37.3	43.1	-14%
Gross Operating Income	188.9	180.0	5%	164.6	157.6	4%
Operating Expenses	112.6	114.6	-2%	90.1	94.3	-5%
Pre-provision Profit	76.3	65.4	17%	74.5	63.3	18%
Allowance for Credit Losses	30.2	6.2	390%	29.6	5.7	419%
Net Profit ^{2/}	28.2	44.2	-36%	28.6	44.2	-35%
FINANCIAL PERFORMANCE INDICATORS						
Profitability						
Return on Average Common Equity	7.6%	12.8%		7.6%	12.8%	
Return on Average Equity	7.5%	12.6%		7.6%	12.7%	
Return on Average Assets	0.9%	1.4%		0.9%	1.5%	
Margins and Liquidity						
Net Interest Margin	4.4%	4.2%		4.3%	4.1%	
Gross Customer Loans to Deposit Ratio	86.7%	88.8%		87.3%	88.5%	
Liquid Assets to Total Assets	30.8%	27.8%		28.5%	25.8%	
Liquidity Coverage Ratio	127.1%	108.4%		129.0%	109.2%	
Net Stable Funding Ratio	122.0%	116.7%		122.0%	117.4%	
Cost Efficiency						
Cost to Income Ratio	59.6%	63.7%		54.7%	59.8%	
Cost to Average Assets Ratio	3.4%	3.7%		2.8%	3.2%	
Asset Quality						
NPL Ratio ^{3/}	2.6%	1.1%		2.5%	1.0%	
NPL Cover ^{4/}	109.5%	168.5%		111.8%	178.4%	
Capital and Leverage						
CET 1 Ratio ^{5/}	13.2%	12.7%		12.7%	12.2%	
Tier 1 Ratio ^{5/}	13.4%	12.9%		12.9%	12.4%	
Capital Adequacy Ratio ^{5/}	14.4%	14.2%		13.8%	13.7%	
Countercyclical Buffer ^{6/}	0.0%	0.0%		0.0%	0.0%	
Basel III Leverage Ratio	10.2%	10.0%		9.8%	9.6%	
Assets to Equity	8.6x	8.6x		8.3x	8.3x	
DISTRIBUTION NETWORK AND MANPOWER						
Branches	1,472	1,436	3%	1,184	1,173	1%
ATMs ^{7/}	4,439	4,466	-1%	4,164	4,225	-1%
Employees	38,756	38,510	1%	32,573	32,631	0%
Officers	18,844	18,750	1%	14,583	14,733	-1%
Staff	19,912	19,760	1%	17,990	17,898	1%
SHAREHOLDER INFORMATION						
Market Value						
Share Price (in Php)	106.80	158.00	-32%			
Market Capitalization (in billion Php)	468.24	692.26	-32%			
Valuation						
Earnings per Share (in Php)	6.37	10.02	-36%			
Book Value per Share (in Php)	88.11	83.04	6%			
Price-Earnings Ratio	16.8x	15.8x				
Price to Book Value	1.2x	1.9x				
Dividends						
Cash Dividends Paid to Common Shareholders (in billion Php)	5.3	5.3				
Cash Dividends per Common Share (in Php)	1.20	1.20				
Dividend Payout Ratio ^{8/}	18.6%	11.9%				
Dividend Yield ^{9/}	1.1%	0.8%				

Notes:

All financial data based on SEC format unless otherwise indicated

^{1/} Total capital accounts, inclusive of minority interest and preferred shares

^{2/} Net Income attributable to shareholders of the parent bank

^{3/} Per BSP Circular 941

^{4/} Per BSP Circular 1011

^{5/} Based on audited financial statements

^{6/} Currently set at 0% by the BSP per Circular 1024 Section 1

^{7/} ATMs only, does not include Cash Accept Machines (CAMs) and Self-Service Teller Machines (STMs)

^{8/} Cash dividends paid during the year divided by net profit for the year

^{9/} Cash dividends per common share paid during the year divided by average daily closing price for the year

Financial Statements

Report of the Audit Committee to the Board of Directors

Empowered by the Board to oversee the financial reporting process, system of internal control and risk management systems, internal and external audit functions, and compliance with applicable laws and regulations, the Board Audit Committee (BAC) discharged its oversight functions independently. The BAC, composed of three (3) independent directors and three (3) advisers had eleven (11) meetings in 2020.

In 2020, the BAC accomplished the following:

1. On financial reporting, the Board Audit Committee (BAC) reviewed and recommended for approval to the Board the quarterly unaudited and annual audited financial statements ensuring compliance with accounting standards and tax regulations. On February 26, 2020, it endorsed for approval of the Board the audited financial statements as of December 31, 2019 including the Notes to the Financial Statements. This was approved by the Board and disclosed to the public on February 27, 2020, 58 days from the financial yearend, following the best practice requirement of the ASEAN Corporate Governance Scorecard (ACGS). It believes that the financial statements are fairly presented in conformity with the relevant financial reporting standards in all material aspects. The related internal controls on financial reporting process, compliance with accounting standards, more specifically the changes brought about by the adoption of the Philippine Financial Reporting Standards 9 and 16, were likewise reviewed.
2. In overseeing the internal audit function, it reviewed and approved the Internal Audit Charter and risk-based audit plan after a thorough review of its scope, audit methodology, risk assessment and rating processes, financial budget, manpower resources, as well as changes to the plan during the year. It reviewed audit reports focusing on high and moderate risk findings relating to operational, financial and compliance controls including risk assessment systems with impact to financial, reputation and information security. It regularly tracked the timely resolution of findings and asked for Management's action plans on items that needed to be addressed. It ensured the Internal Audit's independence and unfettered access to all records, properties and information to be able to fully carry out its function. It also assessed the performance of the Chief Internal Auditor and the internal audit function. The Committee is satisfied that the internal audit function has adequate resources to perform its function effectively.
3. On external audit, it ensured the independence, qualification, and objectivity of the appointed external auditor, which is accredited by the BSP. It reviewed and discussed the content of the engagement letter, audit plan, scope of work, focus areas, composition of engagement team among others, prior to the commencement of audit work. It comprehensively discussed the external audit reports, focusing on internal controls, risk management, governance and matters with financial impact particularly on the changes in accounting and reporting standards. It reviewed Management's Letter as well as Management's response and action taken on the external auditor's findings and recommendations.

4. On regulatory compliance, it approved the revised and expanded Table of Organization of Compliance Group to further complement the group to handle the increasing regulatory risks and requirements for the Bank and its subsidiaries. It reviewed and approved the annual plans and independent compliance testing roadmaps of the Compliance and Anti-Money Laundering (AML) department. It endorsed for approval of the Board of Directors the revised Regulatory Compliance and Management Manual, Money Laundering/Terrorist Financing Prevention Program Manual, Online Gaming Policy of the Bank and the 1st Anti-Money Laundering/Counter Terrorist Financing (AML/CTF) Institutional Risk Assessment, which incorporates new and amended regulations as well as directives by the BSP in its examinations. It monitored the progress and reviewed the results of the independent compliance and AML testing, timely submission of regulatory and prudential reports, compliance to mandatory ratios, as well as continuous improvement of the compliance and AML systems. It discussed in detail the BSP Reports of Examination including the results of regulatory examinations of the Bank's foreign subsidiaries and reviewed Management's replies, thereby ensuring implementation of corrective actions. It also reviewed legislation and regulatory compliance reports to ensure that the Bank complies with the relevant regulatory requirements. In 2020, the Committee reviewed the performance of the automated system being used by the Compliance Office for its AML function and related party database. It also discussed and assessed the Bank's guidelines on regulatory and AML emerging risks such as online gaming business and investment scams.
5. Reports on cases in operations, whistle blower accounts as well as non-loan related cases with impact to financials, internal controls, information systems and reputation were deliberated on focusing on risk assessment, legal handling, and fraud prevention.

As part of its commitment to excellent corporate governance, the Committee conducted a self-assessment for its 2019 performance based on its Terms of Reference. The BAC likewise evaluated the performance of Internal Audit, Compliance and AML department, and External Audit to ensure their effectiveness and achievement of objectives.

The BAC reports its evaluation of the effectiveness of the internal controls, financial reporting process, risk management systems of the Bank based on the report and unqualified opinion obtained from the External Auditor, the overall assurance provided by the Chief Internal Auditor and additional reports and information requested from Senior Management, and found that these are generally adequate across BDO.

Statement of Management's Responsibility for Financial Statements

The management of **BDO Unibank, Inc. and Subsidiaries (the BDO Unibank Group)** and of **BDO Unibank, Inc. (the Parent Bank)** is responsible for the preparation and fair presentation of the financial statements including the schedules attached therein, for the years ended December 31, 2020, 2019 and 2018, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the BDO Unibank Group and the Parent Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the BDO Unibank Group and the Parent Bank or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the BDO Unibank Group and the Parent Bank's financial reporting process.

The Board of Directors reviews and approves the financial statements including the schedules attached therein, and submits the same to the stockholders or members.

Punongbayan & Araullo, the independent auditor appointed by the stockholders, has audited the financial statements of the BDO Unibank Group and the Parent Bank in accordance with Philippine Standards on Auditing, and in its report to the stockholders or members, has expressed its opinion on the fairness of presentation upon completion of such audit.



Teresita T. Sy
Chairperson of the Board



Nestor V. Tan
President & Chief
Executive Officer



Dalmacio D. Martin
Treasurer


Signed this 24th day of February 2021

SUBSCRIBED and SWORN to before me this 24th day of February, 2021 affiants exhibiting to me their **Competent Evidence of Identity (CEI)**, as follows:

Name	CEI Number	Date & Place Issued
1. Teresita T. Sy	Passport No. – P3927961A SSS No. – 03-2632705-4	08.24.2017/DFA NCR East
2. Nestor V. Tan	Passport No. – P5830111B CTC No. – 26663673	11.23.2020/ DFA NCR East 01.06.2021/Makati
3. Dalmacio D. Martin	Driver's License No. – N11-89-041108 CTC No. – 26674486	02.13.2018/DLRC-Alabang 02.03.2021/Makati

WITNESS BY HAND AND SEAL on the day first above-mentioned at Makati City.

Doc. No. 376
Page No. 77
Book No. 2
Series of 2021



Atty. APHENA M. ZOSA
Appointment No. M-566
Notary Public until 31 December 2020
14/F BDO North Tower, BDO Corporate Center
7899 Makati Avenue, Makati City
Roll No. 57025
IBP Lifetime Member No. 014370, RSM
PTR No. 8117308, 02 January 2020, Makati City
MCLE Compliance No. VI-0012110, 11 September 2011

Extended until 30 June 2021 per
Supreme Court Resolution dated
01 December 2020 (D.M. No. 3795)

Report of Independent Auditors

THE BOARD OF DIRECTORS AND STOCKHOLDERS BDO UNIBANK, INC.

BDO Corporate Center
7899 Makati Avenue, Makati City

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of BDO Unibank, Inc. and subsidiaries (collectively referred to as the BDO Unibank Group) and of BDO Unibank, Inc. (the Parent Bank), which comprise the statements of financial position as at December 31, 2020 and 2019, and the statements of income, statements of comprehensive income, statements of changes in equity and statements of cash flows for each of the three years in the period ended December 31, 2020, and notes to financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the BDO Unibank Group and of the Parent Bank as at December 31, 2020 and 2019, and their financial performance and their cash flows for each of the three years in the period ended December 31, 2020 in accordance with Philippine Financial Reporting Standards (PFRS).

Basis for Opinion

We conducted our audits in accordance with Philippine Standards on Auditing (PSA). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the BDO Unibank Group and of the Parent Bank in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audits of the financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Emphasis of Matter

We draw attention to Note 34 to the financial statements, which describes management's assessment of the continuing impact on the BDO Unibank Group's and the Parent Bank's financial statements of the business disruption brought by the COVID-19 pandemic. Our opinion is not modified in respect of this matter.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

The following are the key audit matters identified in our audit of the financial statements of the BDO Unibank Group and the Parent Bank:

(a) Proper Valuation of Loans and Other Receivables

Description of the Matter

The BDO Unibank Group and the Parent Bank are required to recognize allowance for impairment on their loans and other receivables using the expected credit loss (ECL) model in accordance with PFRS 9, *Financial Instruments*. As of December 31, 2020, the BDO Unibank Group and the Parent Bank had loans and other receivables amounting to P2,301,981 million and P2,259,686 million, respectively, net of allowance for impairment of P58,851 million and P56,274 million, respectively. Loans and other receivables are the most significant resources of the BDO Unibank Group and the Parent Bank which account for 68% and 70% of the BDO Unibank Group's and the Parent Bank's total resources, respectively.

The allowance for impairment of loans and other receivables is considered to be a matter of significance as it requires the application of critical management judgment and use of subjective estimates in determining how much impairment loss is required to be recognized in the financial statements. These judgment and estimates are disclosed in the BDO Unibank Group's and the Parent Bank's accounting policies in Notes 2 and 3 to the financial statements.

The BDO Unibank Group and the Parent Bank use an ECL model in determining the impairment of their loans and other receivables. The assessment of credit risk of a portfolio of assets entails further estimations as to the likelihood of defaults occurring, the associated loss ratios and of default correlations between counterparties. Furthermore, the BDO Unibank Group and the Parent Bank incorporated forward-looking information into both the assessment of whether the credit risk of an instrument has increased significantly from its initial recognition and the measurement of ECL. The BDO Unibank Group and the Parent Bank have identified and documented key drivers of credit risk and credit losses for each loan portfolio and, using an analysis of historical data, have estimated relationships between macro-economic variables and credit risk and credit losses.

The significant judgments applied and the subjectivity of estimates used by management have further heightened due to the unprecedented impact of COVID-19 pandemic to the BDO Unibank Group and the Parent Bank's loans and receivables. In 2020, the management performed comprehensive review of loan accounts to assess vulnerable loan accounts which resulted in the transfer of the classification of some loans from Stage 1 to either Stage 2 or 3. Further, BDO Unibank Group and the Parent Bank consider the current and forecasted macroeconomic variables in determining the appropriate overlay. Accordingly, the BDO Unibank Group and the Parent Bank have recognized in 2020 impairment losses on loans and other receivables amounting to P30,240 and P29,596, respectively, to provide, among others, for potential pandemic-related delinquencies.

The disclosures of the BDO Unibank Group and the Parent Bank on the allowance for impairment of loans and other receivables, and the related credit risk are included in Notes 4 and 10 to the financial statements.

How the Matter was Addressed in the Audit

Our audit procedures to address the risk of material misstatement relating to the adequacy of allowance for impairment of loans and other receivables, which was considered to be a significant risk, included:

- testing the design and operating effectiveness of key controls across the processes, as assisted by our own Information Technology specialists, over the loan classification into stages, and the calculation and recognition of the allowance for impairment;
- evaluating appropriateness of the BDO Unibank Group and the Parent Bank's credit policy and loan impairment process as approved by the Board of Directors;
- verifying that the loans are classified to the appropriate stage, and challenging the criteria used to categorize the loan to Stage 1, 2 or 3 in accordance with PFRS 9;
- on a sample basis, evaluating the appropriateness of the credit risk ratings of performing Stage 1 loans to assess appropriateness of credit risk monitoring;
- assessing the appropriateness of the BDO Unibank Group and the Parent Bank's design of the ECL impairment model;
- evaluating the inputs and assumptions, as well as the formulas used in the development of the ECL models for each of the loan portfolio. This includes assessing the appropriateness of the formula and inputs used in determining the probability of default, loss given default and exposure at default;
- for forward-looking information used, evaluating whether the forecasted macro-economic factors, which generally include but not limited to Gross Domestic Product growth, unemployment rate, foreign exchange, stock market index, oil prices and interest rates, were appropriate. In addition, assessing the level of significance of correlation of selected macro-economic factors to the default rates as well as the impact of these variables to the ECL;
- assessing the borrowers' repayment abilities by examining payment history for selected loan accounts;
- on selected non-performing loan accounts, evaluating the management's forecast of recoverable cash flows based on agreed restructuring agreement, actual payment pattern after the restructuring, valuation of collaterals and estimates of recovery from other sources of collection;
- evaluating the appropriateness of the comprehensive review performed by the management in recognizing the pre-emptive allowance for impairment on loans and other receivables to provide for potential pandemic-related delinquencies;
- assessing the impact of the non-recognition of loan modification gain or loss on the underlying loan modification database by agreeing a representative sample of modified loans to the related documentation made and agreed with customers or other supporting information and determining the potential amount of modification gain or loss; and,

- assessing the compliance with *Bayanihan to Heal as One Act* and to *Recover as One Act* in granting loan moratoria to qualified customers under the said Laws.

(b) Valuation of Financial Instruments

Description of the Matter

The fair valuation of financial instruments of the BDO Unibank Group and the Parent Bank is considered a key area of focus in our audit due to the use of inputs from external sources in computing the market value of these financial instruments. For some financial instruments such as derivatives, the determination of fair value includes the use of estimates by the management. The fair value of derivative financial instruments is usually determined using the discounted cash flow approach. To the extent practicable, models use observable data; however, areas such as credit risk (both own and counterparty), volatilities and correlations require management to make estimates.

As of December 31, 2020, the derivative financial assets and derivatives with negative fair values of the BDO Unibank Group that are carried at fair value amounted to P4,468 million and P4,129 million, respectively, while that of the Parent Bank amounted to P1,769 million and P2,001 million, respectively.

The disclosures of the BDO Unibank Group and the Parent Bank on exposure to financial instruments valuation risk are included in Note 4 to the financial statements.

How the Matter was Addressed in the Audit

Our audit procedures, included among others, the following:

- testing of controls over the valuation process of the BDO Unibank Group and the Parent Bank on financial instruments, particularly the measurement of derivative valuation adjustments;
- evaluating whether fair value prices used were appropriate by testing the inputs against reliable market sources such as Philippine Interbank Reference Rate and London Inter-Bank Offered Rate;
- recomputing the fair values based on the inputs and compared with the market values used by the BDO Unibank Group and the Parent Bank; and,
- reviewing the formulas used in fair market valuation.

(c) Carrying Value of Goodwill and Other Intangible Assets with Indefinite Useful Lives

Description of the Matter

BDO Unibank Group has goodwill of P4,535 million, with allowance for impairment of P1,460 million, as of December 31, 2020, and the significant portion of which relates to the acquisition of BDO Network Bank, Inc. (BDO Network). Furthermore, the BDO Unibank Group and the Parent Bank have other intangible assets amounting to P5,707 million and P5,541 million, respectively.

Under PFRS, BDO Unibank Group and the Parent Bank are required to annually test the amount of goodwill and other intangible assets with indefinite useful lives for impairment. This annual impairment testing of goodwill and other intangible assets with indefinite useful lives for impairment is considered to be a key audit matter because the management's process in assessing the recoverability of the intangible assets is complex. In addition, the assumptions used in determining the cash generating units (CGUs) where the goodwill and other intangible assets with indefinite useful lives are allocated and estimating the recoverable amount involves significant judgment. The recoverable amount of the CGUs has been computed using discounted cash flows method. This valuation method uses several key assumptions, including estimates for forecasted statement of financial position and net profit of CGUs, terminal value growth rates and discount rate.

The BDO Unibank Group's disclosures about goodwill and other intangible assets are included in Notes 2, 3 and 14 to the financial statements.

How the Matter was Addressed in the Audit

Our audit procedures to address the risk of material misstatement relating to impairment of goodwill and other intangible assets included, among others, evaluating the appropriateness of assumptions and methodologies used by the management, in particular, those relating to the forecasted statement of financial position and statement of income as well as the discount rate used. We have involved our Firm valuation specialist to assist in evaluating the appropriateness of assumptions used in estimating the recoverable amount of CGUs. In addition, our audit of the financial statements of BDO Network as of and for the year ended December 31, 2020 did not identify events or conditions that may cast significant doubt on BDO Network's ability to continue as a going concern.

Other Information

Management is responsible for the other information. The other information comprises the information included in the BDO Unibank Group's Securities and Exchange Commission (SEC) Form 20-IS (Definitive Information Statement) and SEC Form 17-A, and Annual Report for the year ended December 31, 2020, but does not include the financial statements and our auditors' report thereon. The SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2020 are expected to be made available to us after the date of this auditors' report.

Our opinion on the financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with PFRS, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the BDO Unibank Group's and the Parent Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the BDO Unibank Group and the Parent Bank or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the BDO Unibank Group's and the Parent Bank's financial reporting process.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with PSA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the BDO Unibank Group's and the Parent Bank's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the BDO Unibank Group's and the Parent Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the BDO Unibank Group and the Parent Bank to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the BDO Unibank Group and the Parent Bank to express an opinion on the financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

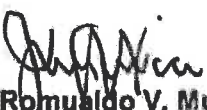
From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Report on Other Legal and Regulatory Requirements

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. As discussed in Note 30 to the financial statements, the Parent Bank presented the supplementary information required by the Bureau of Internal Revenue under Revenue Regulations (RR) No. 15-2010 in a supplementary schedule filed separately from the basic financial statements. RR No. 15-2010 requires the supplementary information to be presented in the notes to the financial statements. The supplementary information for the year ended December 31, 2020 and 2019 required by the BSP as disclosed in Note 35 to the financial statements is presented for purposes of additional analysis. Such supplementary information required by BIR and BSP is the responsibility of management. The supplementary information is not a required part of the basic financial statements prepared in accordance with PFRS; it is not also a required disclosure under the Revised Securities Regulation Code Rule 68 of the SEC.

The engagement partner on the audits resulting in this independent auditors' report is Romualdo V. Murcia III.

PUNONGBAYAN & ARAULLO


By: Romualdo V. Murcia III
Partner

CPA Reg. No. 0095626
TIN 906-174-059
PTR No. 8533234, January 4, 2021, Makati City
SEC Group A Accreditation
Partner - No. 0628-AR-4 (until Sept. 4, 2022)
Firm - No. 0002 (until Dec. 31, 2024)
BIR AN 08-002511-022-2019 (until Sept. 4, 2022)
Firm's BOA/PRC Cert. of Reg. No. 0002 (until Jul. 24, 2021)

February 24, 2021

Statements of Financial Position

BDO UNIBANK, INC. AND SUBSIDIARIES

DECEMBER 31, 2020 AND 2019

(Amounts in Millions of Philippine Pesos)

		BDO Unibank Group				Parent Bank			
	Notes	2020		2019		2020		2019	
<u>RESOURCES</u>									
CASH AND OTHER CASH ITEMS	7	P	74,851	P	64,140	P	72,301	P	62,726
DUE FROM BANGKO SENTRAL NG PILIPINAS	7		308,636		309,040		305,079		306,938
DUE FROM OTHER BANKS	8		65,289		38,956		63,281		35,820
TRADING AND INVESTMENT SECURITIES	9		508,810		435,905		399,456		345,278
LOANS AND OTHER RECEIVABLES - Net	10		2,301,981		2,225,777		2,259,686		2,175,655
PREMISES, FURNITURE, FIXTURES AND EQUIPMENT - Net	11, 12		44,330		46,551		40,832		42,494
INVESTMENT PROPERTIES - Net	13		15,851		16,911		11,835		12,595
OTHER RESOURCES - Net	14		55,152		51,578		82,913		81,594
TOTAL RESOURCES		P	3,374,900	P	3,188,858	P	3,235,383	P	3,063,100
<u>LIABILITIES AND EQUITY</u>									
DEPOSIT LIABILITIES	16	P	2,610,151	P	2,485,228	P	2,548,291	P	2,438,737
BILLS PAYABLE	17		209,744		167,524		202,867		147,321
SUBORDINATED NOTES PAYABLE	18		-		10,030		-		10,030
INSURANCE CONTRACT LIABILITIES	19		58,410		42,473		-		-
OTHER LIABILITIES	20		103,574		113,016		92,171		97,802
Total Liabilities			2,981,879		2,818,271		2,843,329		2,693,890
EQUITY	21								
Attributable to:									
Shareholders of the Parent Bank			391,423		368,932		392,054		369,210
Non-controlling Interests			1,598		1,655		-		-
			393,021		370,587		392,054		369,210
TOTAL LIABILITIES AND EQUITY		P	3,374,900	P	3,188,858	P	3,235,383	P	3,063,100

See Notes to Financial Statements.

Statements of Income

BDO UNIBANK, INC. AND SUBSIDIARIES

FOR THE YEARS ENDED DECEMBER 31, 2020, 2019 AND 2018

(Amounts in Millions of Philippine Pesos Except Per Share Data)

	Notes	BDO Unibank Group			Parent Bank		
		2020	2019	2018	2020	2019	2018
INTEREST INCOME	22	P 157,031	P 160,572	P 129,040	P 149,697	P 153,081	P 122,615
INTEREST EXPENSE	23	23,331	40,681	30,748	22,400	38,581	28,720
NET INTEREST INCOME		133,700	119,891	98,292	127,297	114,500	93,895
IMPAIRMENT LOSSES - Net	9, 10, 14, 15	30,240	6,166	6,286	29,596	5,699	5,700
NET INTEREST INCOME AFTER IMPAIRMENT LOSSES		103,460	113,725	92,006	97,701	108,801	88,195
OTHER OPERATING INCOME	24	55,210	60,111	50,429	37,254	43,145	35,823
OTHER OPERATING EXPENSES	24	112,640	114,649	98,789	90,067	94,337	81,794
PROFIT BEFORE TAX		46,030	59,187	43,646	44,888	57,609	42,224
TAX EXPENSE	30	17,776	15,019	11,007	16,282	13,376	9,512
NET PROFIT		P 28,254	P 44,168	P 32,639	P 28,606	P 44,233	P 32,712
Attributable to:							
Shareholders of the Parent Bank		P 28,246	P 44,194	P 32,708			
Non-controlling Interests		8	(26)	(69)			
Earnings Per Share:	31						
Basic		P 6.37	P 10.02	P 7.40			
Diluted		P 6.37	P 10.02	P 7.40			

See Notes to Financial Statements.

Statements of Comprehensive Income

BDO UNIBANK, INC. AND SUBSIDIARIES

FOR THE YEARS ENDED DECEMBER 31, 2020, 2019 AND 2018

(Amounts in Millions of Philippine Pesos)

	Notes	BDO Unibank Group		Parent Bank	
		2020	2019	2020	2018
NET PROFIT		P 28,254	P 44,168	P 28,606	P 32,712
OTHER COMPREHENSIVE INCOME (LOSS)					
Items that are or will be reclassified subsequently to profit or loss:					
Net unrealized gains (losses) on debt investments at fair value through other comprehensive income (FVOCI), net of tax	9	4,069	7,583	2,381	3,659
Transfer of realized losses (gains) on disposed debt investments at FVOCI to statements of income, net of tax		(50)	228	(147)	(7)
Impairment losses on debt investments at FVOCI	9	37	13	36	5
Net gains (losses) on FVOCI securities, net of tax		4,056	7,824	2,270	3,657
Translation adjustment related to foreign operations		(44)	(1)	(8)	(5)
		4,012	7,823	2,262	3,652
Items that will not be reclassified to profit or loss:					
Remeasurement on life insurance reserves		(6,070)	(5,046)		
Actuarial gain (losses) on remeasurement of retirement benefit obligation, net of tax	25	764	(2,355)	732	(2,240)
Unrealized gains (losses) on equity investments at FVOCI, net of tax	9	579	79	869	181
		(4,727)	(7,322)	(1,601)	(2,421)
Share in other comprehensive income (loss) of subsidiaries and associates accounted for under equity method		(10)	14	(4,610)	34
Other Comprehensive Income (Loss), net of tax		(725)	515	(747)	1,265
TOTAL COMPREHENSIVE INCOME		P 27,529	P 44,683	P 27,859	P 45,498
Attributable to:					
Shareholders of the Parent Bank		P 27,505	P 44,675		P 28,025
Non-controlling Interests		24	8		(113)
		P 27,529	P 44,683		P 27,912

See Notes to Financial Statements.

FOR THE YEARS ENDED DECEMBER 31, 2020, 2019 AND 2018

(Amounts in Millions of Philippine Pesos)

See Notes to Financial Statements.

See Notes to Financial Statements.

Statements of Cash Flows

BDO UNIBANK, INC. AND SUBSIDIARIES

FOR THE YEARS ENDED DECEMBER 31, 2020, 2019 AND 2018

(Amounts in Millions of Philippine Pesos)

Notes	BDO Unibank Group			Parent Bank		
	2020	2019	2018	2020	2019	2018
CASH FLOWS FROM OPERATING ACTIVITIES						
Profit before tax						
Adjustments for:						
Interest income	P 46,030	P 59,187	P 43,646	P 44,888	P 57,609	P 42,224
Interest received	(157,031)	(160,572)	(120,040)	(149,697)	(153,081)	(122,615)
Interest paid	(153,406)	(159,529)	(125,410)	(148,136)	(151,900)	(119,115)
Interest expense	(30,425)	(44,705)	(23,833)	(29,834)	(43,136)	(21,948)
Depreciation and amortization	23,331	40,681	30,748	22,400	38,581	28,720
Impairment losses	9,190	8,850	5,776	7,935	7,564	4,555
Share in net profit of subsidiaries and associates	30,240	6,166	6,286	29,596	5,699	5,700
Fair value losses (gains)	(470)	(696)	(631)	(3,839)	(6,046)	(2,740)
Operating profit before changes in operating resources and liabilities	(68)	597	672	67	1,093	(476)
Decrease (increase) in financial assets at fair value through profit or loss	74,203	68,837	59,034	69,682	60,183	52,535
Increase in loans and other receivables	(9,976)	(7,374)	(1,048)	(1,222)	(1,040)	(487)
Increase in investment properties	(59,366)	(192,119)	(265,648)	(70,019)	(194,417)	(266,500)
Increase in other resources	(194)	(1,058)	(2,113)	(392)	(1,014)	(2,107)
Increase in deposit liabilities	(16,212)	(16,129)	(13,823)	(14,039)	(13,265)	(8,121)
Increase in insurance contract liabilities	126,307	66,043	297,683	110,989	77,148	315,718
Increase in other liabilities	9,867	8,921	6,175	-	-	-
Cash generated from (used in) operations	5,479	22,660	18,587	9,201	22,703	13,915
Cash paid for income tax	(130,108)	(50,219)	(100,943)	(104,170)	(49,702)	(105,947)
Net Cash From (Used in) Operating Activities	(15,857)	(13,555)	(10,631)	(14,872)	(11,861)	(9,087)
	114,251	63,774	90,312	89,298	61,563	96,860
CASH FLOWS FROM INVESTING ACTIVITIES						
Acquisitions of investment securities at amortized cost	(116,777)	(79,199)	(87,158)	(111,208)	(78,983)	(60,406)
Acquisitions of securities at fair value through other comprehensive income (FVOCI)	(197,175)	(58,665)	(40,130)	(162,827)	(39,656)	(17,629)
Maturities of investment securities at amortized cost	92,978	51,579	54,036	90,040	48,746	26,154
Proceeds from disposals of securities at FVOCI	162,288	41,889	24,417	132,444	25,820	8,387
Acquisitions of premises, furniture, fixtures and equipment	(3,089)	(4,397)	(8,135)	(2,570)	(3,446)	(6,920)
Proceeds from disposals of premises, furniture, fixtures and equipment	131	310	230	22	165	125
Net Cash Used in Investing Activities	(61,644)	(48,483)	(56,740)	(54,099)	(47,354)	(50,289)
CASH FLOWS FROM FINANCING ACTIVITIES						
Proceeds from bills payable	375,207	510,151	297,475	181,674	132,467	116,744
Payments of bills payable	(327,299)	(482,251)	(289,925)	(120,527)	(99,044)	(110,166)
Dividends paid	(5,600)	(5,593)	(5,612)	(5,600)	(5,593)	(5,585)
Payments of lease liabilities	(2,940)	(3,122)	-	(2,828)	(3,076)	-
Proceeds from issuance of common stock	306	746	461	306	746	461
Redemption of subordinated notes payable	(10,000)	-	-	(10,000)	-	-
Net Cash From Financing Activities	29,674	19,931	2,399	43,025	25,500	1,454
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS (Carried Forward)	P 82,281	(P 92,326)	P 35,971	P 78,224	(P 83,417)	P 48,025

See Notes to Financial Statements.

Statements of Cash Flows

BDO UNIBANK, INC. AND SUBSIDIARIES

FOR THE YEARS ENDED DECEMBER 31, 2020, 2019 AND 2018

(Amounts in Millions of Philippine Pesos)

	Notes	BDO Unibank Group		Parent Bank	
		2020	2019	2020	2018
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS (Brought Forward)		P 82,281	(P 92,326)	P 78,224	(P 83,417)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR					
Cash and other cash items	7	64,140	53,749	62,726	52,492
Due from Bangko Sentral ng Pilipinas (BSP)	7	309,040	354,132	306,938	349,017
Due from other banks	8	38,956	55,292	35,820	48,780
Investment securities at amortized cost	9	308	9,168	308	6,490
Securities purchased under reverse repurchase agreement (SPURRA)	10	-	22,009	-	22,009
Interbank loans receivables	10	31,277	42,214	31,277	42,214
Foreign currency notes and coins (FCNC)	14	5,345	4,828	5,344	3,694
		449,066	541,392	442,413	525,830
					477,805
CASH AND CASH EQUIVALENTS AT END OF YEAR					
Cash and other cash items	7	74,851	64,140	72,301	62,726
Due from BSP	7	308,636	309,040	305,079	306,938
Due from other banks	8	65,289	38,956	63,281	48,780
Investment securities at amortized cost	9	164	308	164	308
SPURRA	10	16,729	-	14,135	-
Interbank loans receivables	10	57,100	31,277	57,100	31,277
FCNC	14	8,578	5,345	8,577	5,344
		P 531,347	P 449,066	P 520,637	P 442,413
					P 525,830

Supplemental Information on Noncash Financing and Investing Activities

The following are the significant noncash transactions:

- The BDO Unibank Group and the Parent Bank foreclosed real and other properties totalling to P13,757 and P13,743, respectively, in 2020, P14,009 and P13,780, respectively, in 2019 and P13,052 and P12,834, respectively, in 2018 in settlement of certain loan accounts (see Note 13).
- The BDO Unibank Group and the Parent Bank recognized additional right-of-use assets amounting to P1,775 and P1,628, respectively, in 2020 and P2,801 and P2,693, respectively, in 2019 which are presented as part of Premises, Furnitures, Fixtures and Equipment (see Notes 11 and 12).

Other Information

Certain investment securities at amortized cost, SPURRA, interbank loans receivables, and FCNC are included as part of cash and cash equivalents for cash flow purposes but are presented as part of Trading and Investment Securities, Loans and Other Receivables, and Other Resources, respectively, in the statements of financial position (see Note 2.5).

See Notes to Financial Statements.

Notes to Financial Statements

BDO UNIBANK, INC. AND SUBSIDIARIES

DECEMBER 31, 2020, 2019 AND 2018

(Amounts in Millions of Philippine Pesos, Except Per Share Data or As Indicated)

1. CORPORATE MATTERS

1.1 Incorporation and Operations

BDO Unibank, Inc. (BDO Unibank, BDO or the Parent Bank) was incorporated in the Philippines on December 20, 1967 to engage in the business of banking. It was authorized to engage in trust operations on January 5, 1988 and in foreign currency deposit operations on November 23, 1990. The Bangko Sentral ng Pilipinas (BSP) granted approval to the Parent Bank to operate as an expanded commercial bank on August 5, 1996. The Parent Bank commenced operations as such in September of the same year. The Parent Bank and its subsidiaries (collectively referred to as BDO Unibank Group) offer a wide range of banking services such as commercial banking, investment banking, private banking, insurance and other banking services. These services include traditional loan and deposit products, as well as treasury, asset management, realty management, leasing and finance, remittance, trade services, retail cash cards, life insurance and insurance brokerage, credit card services, stock brokerage, trust and others.

As a banking institution, BDO Unibank Group's operations are regulated and supervised by the BSP. In this regard, BDO Unibank Group is required to comply with the rules and regulations of the BSP such as those relating to maintenance of reserve requirements on deposit liabilities and deposit substitutes and those relating to the adoption and use of safe and sound banking practices, among others, as promulgated by the BSP. BDO Unibank Group is subject to the provisions of the General Banking Law of 2000 or Republic Act (RA) No. 8791.

The Parent Bank's common shares are listed in the Philippine Stock Exchange (PSE). As of December 31, 2020, BDO Unibank Group had 1,472 branches (including two foreign branches), 2,539 on-site and 1,898 off-site automated teller machines (ATMs), 599 cash accept machines (CAMs), 5 self-service teller machines (STMs) and 2 mobile automated teller machines. As of December 31, 2020, the Parent Bank had 1,184 branches (including two foreign branches), 2,307 on-site and 1,855 off-site ATMs, 599 CAMs, 5 STMs and 2 mobile ATMs. The Parent Bank's registered address is at BDO Corporate Center, 7899 Makati Avenue, Makati City.

BDO Unibank Group operates mainly within the Philippines with banking branches in Hong Kong and Singapore, a real estate and holding company in Europe, and various remittance subsidiaries operating in Asia, Europe, Canada and the United States. These foreign operations accounted for 1.0%, 1.1% and 1.3% of BDO Unibank Group's total revenues in 2020, 2019 and 2018, respectively, and 1.9% and 1.8% of BDO Unibank Group's total resources as of December 31, 2020 and 2019, respectively. BDO Unibank Group's subsidiaries and associates are shown in Notes 2.3 and 14.2.

1.2 Approval of Financial Statements

The financial statements of the BDO Unibank Group and the Parent Bank as of and for the year ended December 31, 2020 (including the comparative financial statements as of December 31, 2019 and for the years ended December 31, 2019 and 2018) were authorized for issue by the Parent Bank's Board of Directors (BOD) on February 24, 2021.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies that have been used in the preparation of these financial statements are summarized below and the succeeding pages. These policies have been consistently applied to all the years presented, unless otherwise stated.

2.1 Basis of Preparation of Financial Statements

(a) Statement of Compliance with Financial Reporting Standards in the Philippines

The consolidated financial statements of BDO Unibank Group and the separate financial statements of the Parent Bank have been prepared in accordance with Philippine Financial Reporting Standards (PFRS). PFRS are adopted by the Financial Reporting Standards Council (FRSC), from the pronouncements issued by the International Accounting Standards Board (IASB), and approved by the Philippine Board of Accountancy.

The financial statements have been prepared using the measurement bases specified by PFRS for each type of resources, liability, income and expense. The measurement bases are more fully described in the accounting policies that follow.

(b) Presentation of Financial Statements

The financial statements are presented in accordance with Philippine Accounting Standard (PAS) 1, *Presentation of Financial Statements*. The BDO Unibank Group and the Parent Bank present a statement of comprehensive income separate from the statement of income.

The BDO Unibank Group and the Parent Bank present a third statement of financial position as of the beginning of the preceding period when it applies an accounting policy retrospectively, or makes a retrospective restatement or reclassification of items that has a material effect on the information in the statement of financial position at the beginning of the preceding period. The related notes to the third statement of financial position are not required to be disclosed.

In 2019, the BDO Unibank Group and the Parent Bank adopted PFRS 16, *Leases*, which was applied using the transitional relief allowed by the standard. This allows the BDO Unibank Group and the Parent Bank not to restate its prior periods' financial statements. The impact of the adoption of PFRS 16 resulted in the decrease of balances as of January 1, 2019 of Surplus Free amounting to P847 and P856 for the BDO Unibank Group and Parent Bank, respectively.

(c) *Functional and Presentation Currency*

These financial statements are presented in Philippine pesos, the BDO Unibank Group and the Parent Bank's functional and presentation currency, and all values are presented in millions, except for per share data or when otherwise indicated (see also Note 2.22).

Items included in the financial statements of the BDO Unibank Group and the Parent Bank are measured using its functional currency. Functional currency is the currency of the primary economic environment in which the BDO Unibank Group and the Parent Bank operate.

2.2 Adoption of New and Amended PFRS

(a) *Effective in 2020 that are Relevant to the BDO Unibank Group and the Parent Bank*

The BDO Unibank Group and the Parent Bank adopted for the first time the following amendments to PAS or PFRS, which are mandatorily effective for annual periods beginning on or after January 1, 2020:

Conceptual Framework	:	Revised Conceptual Framework for Financial Reporting
PAS 1 and PAS 8 (Amendments)	:	Presentation of Financial Statements and Accounting Policies, Changes in Accounting Estimates and Errors – Definition of Material
PFRS 3 (Amendments)	:	Business Combinations – Definition of a Business
PFRS 7 and PFRS 9 (Amendments)	:	Financial Instruments: Disclosures and Financial Instruments – Interest Rate Benchmark Reform
PFRS 16 (Amendments)	:	Leases – Coronavirus Disease 2019 (COVID-19)-Related Rent Concessions

Discussed below and in the succeeding pages are the relevant information about these amendments to existing standards.

- (i) *Revised Conceptual Framework for Financial Reporting.* The revised conceptual framework will be used in standard-setting decisions with immediate effect. Key changes include (a) increasing the prominence of stewardship in the objective of financial reporting, (b) reinstating prudence as a component of neutrality, (c) defining a reporting entity, which may be a legal entity, or a portion of an entity, (d) revising the definitions of an asset and a liability, (e) removing the probability threshold for recognition and adding guidance on derecognition, (f) adding guidance on different measurement basis, and, (g) stating that profit or loss is the primary performance indicator and that, in principle, income and expenses in other comprehensive income should be recycled where this enhances the relevance or faithful representation of the financial statements. The application of the revised conceptual framework had no significant impact on the BDO Unibank Group and the Parent Bank's financial statements.

- (ii) PAS 1 (Amendments), *Presentation of Financial Statements*, and PAS 8 (Amendments), *Accounting Policies, Changes in Accounting Estimates and Errors – Definition of Material*. The amendments provide a clearer definition of ‘material’ in PAS 1 by including the concept of ‘obscuring’ material information with immaterial information as part of the new definition, and clarifying the assessment threshold (i.e., misstatement of information is material if it could reasonably be expected to influence decisions made by primary users, which consider the characteristic of those users as well as the entity’s own circumstances). The definition of material in PAS 8 has been accordingly replaced by reference to the new definition in PAS 1. In addition, amendment has also been made in other standards that contain definition of material or refer to the term ‘material’ to ensure consistency. The application of these amendments had no significant impact on the BDO Unibank Group and the Parent Bank’s financial statements.
- (iii) PFRS 3 (Amendments), *Business Combinations – Definition of a Business*. The amended definition of a business requires an acquisition to include an input and a substantive process that together significantly contribute to the ability to create outputs. The definition of the term ‘outputs’ is amended to focus on goods and services provided to customers, generating investment income and other income, and it excludes returns in the form of lower costs and other economic benefits. The application of these amendments had no significant impact on the BDO Unibank Group and the Parent Bank’s financial statements.
- (iv) PFRS 7 (Amendments), *Financial Instruments: Disclosures*, and PFRS 9 (Amendments), *Financial Instruments – Interest Rate Benchmark Reform*. The amendments clarify that an entity would continue to apply certain hedge accounting requirements assuming that the interest rate benchmark on which the hedged cash flows and cash flows from the hedging instrument are based will not be altered as a result of interest rate benchmark reform. The application of these amendments had no significant impact on the BDO Unibank Group and the Parent Bank’s financial statements.
- (v) The BDO Unibank Group and the Parent Bank elected to adopt early PFRS 16 (Amendments), *Leases – COVID-19-Related Rent Concessions*, which is effective for annual reporting periods beginning on or after June 30, 2020. The amendments permit lessees, as a practical expedient, not to assess whether particular rent concessions occurring as a direct consequence of the COVID-19 pandemic are lease modifications and instead to account for those rent concessions as if they are not lease modifications. The BDO Unibank Group and Parent Bank applied this practical expedient to all its leases where it received rent concessions to leases involving its land and bank premises. As a result, both the BDO Unibank Group and Parent Bank recognized P445 to reflect changes in lease payments that arose from rent concessions, which is presented as part of Occupancy under Other Operating Expenses in the statements of income for the year ended December 31, 2020 (see Note 24).

(b) *Effective Subsequent to 2020 but not Adopted Early*

There are new PFRS and amendments to existing standards effective for annual periods subsequent to 2020, which are adopted by the FRSC. Management will adopt the following relevant pronouncements in accordance with their transitional provisions; and, unless otherwise stated, none of these are expected to have significant impact on the BDO Unibank Group and the Parent Bank's financial statements.

- (i) PFRS 3 (Amendments), *Business Combination – Reference to the Conceptual Framework* (effective from January 1, 2022). The amendments update an outdated reference to the Conceptual Framework in PFRS 3 without significantly changing the requirements in the standard.
- (ii) PAS 16 (Amendments), *Property, Plant and Equipment – Proceeds Before Intended Use* (effective from January 1, 2022). The amendments prohibit deducting from the cost of an item of property, plant and equipment any proceeds from selling items produced while bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognizes the proceeds from selling such items, and the cost of producing those items, in profit or loss.
- (iii) PAS 37 (Amendments), *Provisions, Contingent Liabilities and Contingent Assets - Onerous Contracts - Cost of Fulfilling a Contract* (effective January 1, 2022). The amendments specify that the 'cost of fulfilling' a contract comprises the 'costs that relate directly to the contract'. Costs that relate directly to a contract can either be incremental costs of fulfilling that contract (examples would be direct labor, materials) or an allocation of other costs that relate directly to fulfilling contracts (an example would be the allocation of the depreciation charge for an item of property, plant and equipment used in fulfilling the contract).
- (iv) Annual Improvements to PFRS 2018-2020 Cycle. Among the improvements, the following amendments, which are effective from January 1, 2022, are relevant to the BDO Unibank Group:
 - PFRS 9 (Amendments), *Financial Instruments – Fees in the '10 per cent' Test for Derecognition of Liabilities*. The improvements clarify the fees that an entity includes when assessing whether the terms of a new or modified financial liability are substantially different from the terms of the original financial liability.
 - Illustrative Examples Accompanying PFRS 16, *Leases – Lease Incentives*. The improvement merely removes from the example the illustration of the reimbursement of leasehold improvements by lessor in order to resolve any potential confusion regarding the treatment of lease incentives.
- (v) PAS 1 (Amendments), *Presentation of Financial Statements – Classification of Liabilities as Current or Non-current* (effective January 1, 2023). The amendments aim to promote consistency in applying the requirements by helping entities determine whether, in the statement of financial position, debt and other liabilities with an uncertain settlement date should be classified as current (due or potentially due to be settled within one year) or non-current.

- (vi) PFRS 10 (Amendments), *Consolidated Financial Statements*, and PAS 28 (Amendments), *Investments in Associates and Joint Ventures – Sale or Contribution of Assets Between an Investor and its Associates or Joint Venture* (effective date deferred indefinitely). The amendments to PFRS 10 require full recognition in the investor's financial statements of gains or losses arising on the sale or contribution of assets that constitute a business as defined in PFRS 3 between an investor and its associate or joint venture. Accordingly, the partial recognition of gains or losses (i.e., to the extent of the unrelated investor's interests in an associate or joint venture) only applies to those sale or contribution of assets that do not constitute a business. Corresponding amendments have been made to PAS 28 to reflect these changes. In addition, PAS 28 has been amended to clarify that when determining whether assets that are sold or contributed constitute a business, an entity shall consider whether the sale or contribution of those assets is part of multiple arrangements that should be accounted for as a single transaction.
- (vii) PFRS 17, *Insurance Contracts* (effective January 1, 2023). The new standard will eventually replace PFRS 4, *Insurance Contracts*. The Insurance Commission (IC), through its Circular Letter 2018-69, has deferred the implementation of PFRS 17 for life insurance and non-life insurance industry. PFRS 17 will set out the principles for the recognition, measurement, presentation and disclosure of insurance contracts within its scope.

This new standard requires a current measurement model where estimates are remeasured in each reporting period. Moreover, contracts are measured using the building blocks of:

- discounted probability-weighted cash flows;
- an explicit risk adjustment; and,
- a contractual service margin (CSM) representing the unearned profit of the contract which is recognized as revenue over the coverage period.

PFRS 17 further allows a choice between recognizing changes in discount rates either in the statement of income or directly in other comprehensive income. The choice is likely to reflect how insurers account for financial assets under PFRS 9.

In addition, the standard provides an optional, simplified premium allocation approach for the liability for the remaining coverage for short duration contracts, which are often written by non-life insurers.

A modification of the general measurement model called the variable fee approach is also introduced by PFRS 17 for certain contracts written by life insurers where policyholders share in the returns from underlying items. When applying the variable fee approach, the entity's share of the fair value changes of the underlying items is included in the CSM. The results of insurers using this model are therefore likely to be less volatile than under the general model.

2.3 Basis of Consolidation

The BDO Unibank Group's consolidated financial statements comprise the accounts of the Parent Bank, and its subsidiaries as enumerated in Notes 2.3(c) and 14.2, after the elimination of material intercompany transactions. All intercompany resources and liabilities, equity, income, expenses and cash flows relating to transactions between entities under the BDO Unibank Group, are eliminated in full on consolidation. Unrealized profits and losses from intercompany transactions that are recognized in assets are also eliminated in full. Intercompany losses that indicate impairment are recognized in the consolidated financial statements.

The financial statements of the subsidiaries are prepared for the same reporting period as the Parent Bank, using consistent accounting principles.

The Parent Bank accounts for its investments in subsidiaries, associates and transactions with non-controlling interests as follows:

(a) Investments in Subsidiaries

Subsidiaries are all entities over which the Parent Bank has the power to control the financial and operating policies generally accompanying a shareholding of more than one half of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Parent Bank controls another entity. The Parent Bank obtains and exercises control when (i) it has power over the entity, (ii) it is exposed, or has rights to, variable returns from its involvement with the entity, and, (iii) it has the ability to affect those returns through its power over the entity, usually through voting rights. Subsidiaries are consolidated from the date the Parent Bank obtains control.

The Parent Bank reassesses whether or not it controls an entity if facts and circumstances indicate that there are changes to one or more of the three elements of controls indicated above. Accordingly, entities are deconsolidated from the date that control ceases.

The acquisition method is applied to account for acquired subsidiaries [see Note 2.3(d)]. Acquisition method requires recognizing and measuring the identifiable resources acquired, the liabilities assumed and any non-controlling interest in the acquiree. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the BDO Unibank Group, if any. The consideration transferred also includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Acquisition-related costs are expensed as incurred and subsequent change in the fair value of contingent consideration is recognized directly in profit or loss.

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. On an acquisition-by-acquisition basis, the BDO Unibank Group recognizes any non-controlling interest in the acquiree, either at fair value or at the non-controlling interest's proportionate share of the recognized amounts of acquiree's identifiable net assets.

The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any existing equity interest in the acquiree over the acquisition-date fair value of BDO Unibank Group's share of the identifiable net assets acquired, is recognized as goodwill. If the acquisition consideration is less than the fair value of the net assets of the subsidiary acquired, the difference is recognized directly as a gain in the statement of income [see Note 2.3(d)].

On the other hand, business combinations arising from transfers of interests in entities that are under the common control of the shareholder that controls BDO Unibank Group are accounted for under the pooling-of-interest method and reflected in the financial statements as if the business combination had occurred at the beginning of the earliest comparative period presented, or if later, at the date that common control was established; for this purpose, comparative periods presented are restated. The resources and liabilities acquired are recognized in BDO Unibank Group's financial statements at their carrying amounts. The components of equity of the acquired entities are added to the same components within BDO Unibank Group's equity.

Investments in subsidiaries are initially recognized at cost and subsequently accounted for using the equity method in the Parent Bank's financial statements (see Note 2.11).

(b) *Investment in Associates*

Associates are those entities over which the BDO Unibank Group and the Parent Bank are able to exert significant influence but which are neither subsidiaries nor interests in a joint venture. Investments in associates are initially recognized at cost and subsequently accounted for using the equity method.

Acquired investment in associate is subject to the purchase method. The purchase method involves the recognition of the acquiree's identifiable assets and liabilities, including contingent liabilities, regardless of whether they were recorded in the financial statements prior to acquisition. Goodwill represents the excess of acquisition cost over the fair value of the BDO Unibank Group and the Parent Bank's share of the identifiable net assets of the acquiree at the date of acquisition. Any goodwill or fair value adjustment attributable to the BDO Unibank Group and the Parent Bank's share in the associate is included in the amount recognized as investment in an associate.

All subsequent changes to the ownership interest in the equity of the associates are recognized in the BDO Unibank Group and the Parent Bank's carrying amount of the investments. Changes resulting from the profit or loss generated by the associates are credited or charged against the Equity in net profit (loss) of associates as part of Miscellaneous - net and Share in net income of subsidiaries and associates under Other Operating Income account in the statement of income for BDO Unibank Group and Parent Bank, respectively.

Impairment loss is provided when there is objective evidence that the investment in an associate will not be recovered (see Notes 2.21 and 14.2).

Changes resulting from other comprehensive income of the associate or items recognized directly in the associate's equity are recognized in other comprehensive income or equity of the BDO Unibank Group and the Parent Bank, as applicable. However, when the BDO Unibank Group and the Parent Bank's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the BDO Unibank Group and the Parent Bank do not recognize further losses, unless it has incurred obligations or made payments on behalf of the associate. If the associate subsequently reports profits, the investor resumes recognizing its share of those profits only after its share of the profits exceeds the accumulated share of losses that has previously not been recognized.

Distributions received from the associates are accounted for as a reduction of the carrying value of the investment.

(c) *Transactions with Non-controlling Interests*

BDO Unibank Group's transactions with non-controlling interests that do not result in loss of control are accounted for as equity transactions – that is, as transactions with the owners of BDO Unibank Group in their capacity as owners. The difference between the fair value of any consideration paid and the relevant share acquired of the carrying value of the subsidiary's net assets is recognized in equity. Disposals of equity investments to non-controlling interests, which result in gains or losses for BDO Unibank Group, are also recognized in equity.

When BDO Unibank Group ceases to have control, any interest retained in the subsidiary is remeasured to its fair value, with the change in carrying amount recognized in profit or loss. The initial carrying amount for the purposes of subsequently accounting for the interest retained as an associate, joint venture or financial asset is the fair value. In addition, any amounts previously recognized in other comprehensive income in respect of that entity are accounted for as if BDO Unibank Group had directly disposed of the related resources or liabilities. This may mean that amounts previously recognized in other comprehensive income are reclassified to profit or loss.

In BDO Unibank Group's financial statements, the non-controlling interest component is shown in its statement of changes in equity, and in its statement of income and statement of comprehensive income for the share of profit or loss and movement of other comprehensive income, respectively, during the year.

The BDO Unibank Group holds interests in the following subsidiaries:

Subsidiaries	Percentage of Ownership		
	2020	2019	2018
Rural Bank			
BDO Network Bank, Inc. (BDO Network) (A Rural Bank of BDO)	84.87%	84.87%	99.86%
Investment House			
BDO Capital & Investment Corporation (BDO Capital)	99.88%	99.88%	99.88%
Private Banking			
BDO Private Bank, Inc. (BDO Private)	100%	100%	100%
Leasing and Finance			
BDO Leasing and Finance, Inc. (BDO Leasing)	88.54%	88.54%	88.54%
Averon Holdings Corporation (Averon)	99.88%	99.88%	99.88%
BDO Rental, Inc. (BDO Rental)	100%	88.54%	88.54%
BDO Finance Corporation (BDO Finance)	100%	100%	-
Securities Companies			
BDO Securities Corporation (BDO Securities)	99.88%	99.88%	99.88%
BDO Nomura Securities, Inc. (BDO Nomura)	-	51%	51%
Armstrong Securities, Inc. (ASI)	80%	80%	80%
Real Estate Companies			
BDO Strategic Holdings, Inc. (BDOSHI)	100%	100%	100%
BDORO Europe Ltd. (BDORO)	100%	100%	100%
Equimark-NFC Development Corporation (Equimark)	60%	60%	60%
Insurance Companies			
BDO Life Assurance Company Inc., (BDO Life)	100%	100%	100%
BDO Insurance Brokers, Inc. (BDOT)	100%	100%	100%
Remittance Companies			
BDO Remit (USA), Inc.	100%	100%	100%
BDO Remit (Italia) S.p.A	100%	100%	100%
BDO Remit (Japan) Ltd.	100%	100%	100%
BDO Remit (Canada) Ltd.	100%	100%	100%
BDO Remit Limited	100%	100%	100%
BDO Remit (Macau) Ltd.	100%	100%	100%
BDO Remit International Holdings B.V. (BDO RIH)	96.32%	96.32%	96.32%
Express Padala (Hongkong), Ltd.	-	-	100%
Others			
PCI Realty Corporation	-	100%	100%

Non-controlling interests represent the interests not held by BDO Unibank Group in BDO Network, BDO Capital, BDO Leasing, Averon, BDO Rental, BDO Securities, BDO Nomura, ASI, Equimark and BDO RIH in 2019. For 2020, BDO Unibank Group's non-controlling interest is the same as 2019 except for BDO Rental and BDO Nomura, which was merged with BDO Securities.

On September 4, 2017, a downstream merger occurred between BDO Life and BDO Life Holdings resulting in the dissolution of the latter (see Note 29.3).

In 2018, PCIB Europe S.p.A. had been dissolved after the liquidation proceeding was completed.

In 2019, 2018 and 2017, the Parent Bank subscribed to additional shares of BDO Network (see Note 29.6).

On May 16, 2019, the Parent Bank completed the sale of its 15% ownership interest in BDO Network (see Note 29.6).

On July 26, 2019, the BOD of BDOSHI approved and authorized BDOSHI to incorporate a new finance company with an initial paid-in capital of P1,000, subject to applicable regulatory approvals. On December 9, 2019, the Securities and Exchange Commission (SEC) approved the incorporation of BDO Finance (see Note 29.10).

On September 4, 2019, Express Padala (Hongkong), Ltd. had been dissolved and its remaining cash had been repatriated to the Parent Bank (see Note 14.2).

On December 1, 2020, the merger of BDO Nomura and BDO Securities was completed, with BDO Securities as the surviving entity (see Note 29.9).

On December 5, 2020, the BOD of the Parent Bank approved the write-off of the investment in PCI Realty Corporation (see Note 14.2).

(d) Business Combination

Business acquisitions are accounted for using the acquisition method of accounting [see Note 2.3(a)].

Goodwill acquired in a business combination is initially measured at cost being the excess of the cost of a business combination over BDO Unibank Group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities. Subsequent to initial recognition, goodwill is measured at cost less any accumulated impairment losses. Goodwill is reviewed for impairment annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired (see Note 2.21). Impairment losses on goodwill are not reversed.

Negative goodwill, if any, which is the excess of BDO Unibank Group's interest in the net fair value of acquired identifiable assets, liabilities and contingent liabilities over cost of investment is recognized directly in the statement of income.

For the purpose of impairment testing, goodwill is allocated to cash-generating units or groups of cash-generating units that are expected to benefit from the business combination in which the goodwill arose. The cash-generating units or groups of cash-generating units are identified according to operating segments.

Gains and losses on the disposal of an interest in a subsidiary include the carrying amount of goodwill relating to it.

If the business combination is achieved in stages, the acquirer is required to remeasure its previously held equity interest in the acquiree at its acquisition-date fair value and recognize the resulting gain or loss, if any, in profit or loss or other comprehensive income, as appropriate.

Any contingent consideration to be transferred by BDO Unibank Group is recognized at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability is recognized in accordance with PAS 37, *Provisions, Contingent Liabilities and Contingent Assets*, either in profit or loss or as a change to other comprehensive income. Contingent consideration that is classified as equity is not remeasured, and its subsequent settlement is accounted for within equity.

Transfers of assets between commonly-controlled entities are accounted for under historical cost accounting or pooling-of-interest method [see Note 2.3(a)].

2.4 Segment Reporting

Operating segments are reported in a manner consistent with the internal reporting provided to BDO Unibank Group's chief operating decision-maker. The chief operating decision-maker is responsible for allocating resources and assessing performance of the operating segments.

In identifying its operating segments, management generally follows BDO Unibank Group's products and services as disclosed in Note 5, which represent the main products and services provided by BDO Unibank Group.

Each of these operating segments is managed separately as each of these services requires different technologies and resources as well as marketing approaches. All inter-segment transfers are carried out at arm's length prices.

The measurement policies of BDO Unibank Group used for segment reporting under PFRS 8, *Operating Segments*, are the same as those used in its financial statements.

In addition, corporate assets, which are not directly attributable to the business activities of any operating segment are not allocated to a segment.

There have been no significant changes from prior periods in the measurement methods used to determine reported segment information.

2.5 Financial Assets and Financial Liabilities

Financial assets and financial liabilities are recognized when the entity becomes a party to the contractual provisions of the instrument. For purposes of classifying financial assets, an instrument is considered as an equity instrument if it is non-derivative and meets the definition of equity for the issuer in accordance with the criteria of PAS 32, *Financial Instruments: Presentation*. All other non-derivative financial instruments are treated as debt instruments.

Regular purchases and sales of financial assets are recognized on their settlement date (i.e., the date that the BDO Unibank Group commits to purchase or sell the asset).

At initial recognition, the BDO Unibank Group measures a financial asset or financial liability at its fair value plus or minus, in the case of a financial asset or financial liability not at fair value through profit or loss (FVTPL), transaction costs that are incremental or directly attributable to the acquisition or issue of the financial asset or financial liability, such as fees and commissions. Transaction costs of financial assets and financial liabilities carried at FVTPL are expensed in profit or loss.

(a) *Classification, Measurement and Reclassification of Financial Assets*

The classification and measurement of financial assets is driven by the entity's business model for managing the financial assets and the contractual cash flow characteristics of the financial assets. The classification and measurement of financial assets are described below and in the succeeding pages.

(i) *Financial Assets at Amortized Cost*

Financial assets are measured at amortized cost if both of the following conditions are met:

- the asset is held within BDO Unibank Group's business model whose objective is to hold financial assets in order to collect contractual cash flows ("held to collect"); and,
- the contractual terms of the instrument give rise, on specified dates, to cash flows that are solely payments of principal and interest (SPPI) on the principal amount outstanding.

Except for other receivables that do not contain a significant financing component and are measured at the transaction price in accordance with PFRS 15, *Revenue from Contracts with Customers*, all financial assets meeting these criteria are measured initially at fair value plus transaction costs. These are subsequently measured at amortized cost using the effective interest method, less any expected credit loss (ECL).

Where the business model is to hold assets to collect contractual cash flows, the BDO Unibank Group assesses whether the financial instruments' cash flows represent SPPI. In making this assessment, the BDO Unibank Group considers whether the contractual cash flows are consistent with a basic lending arrangement, i.e., interest includes only consideration for the time value of money, credit risk, other basic lending risks and a profit margin that is consistent with a basic lending arrangement [see Note 3.1(d)]. Where the contractual terms introduce exposure to risk or volatility that are inconsistent with a basic lending arrangement, the related financial asset is classified and measured at FVTPL.

The BDO Unibank Group's financial assets at amortized cost are presented as Cash and Other Cash Items, Due from Other Banks, Loans and Other Receivables, Investment securities at amortized cost and certain accounts under Other Resources account in the statements of financial position.

For purposes of reporting cash flows, cash and cash equivalents include cash and other cash items, amounts due from BSP and other banks, foreign currency notes and coins (FCNC), securities purchased under reverse repurchase agreement (SPURRA), certain interbank bank loans receivables and investment securities at amortized cost with original maturities of three months or less from placement date.

(ii) *Financial Assets at Fair Value Through Other Comprehensive Income*

BDO Unibank Group accounts for financial assets at fair value through other comprehensive income (FVOCI) if the assets meet the following conditions:

- they are held under a business model whose objective is to hold to collect the associated cash flows and sell (“hold to collect and sell”); and,
- the contractual terms of the financial assets give rise to cash flows that are SPPI on the principal amount outstanding.

At initial recognition, BDO Unibank Group can make an irrevocable election (on an instrument-by-instrument basis) to designate equity investments as at FVOCI; however, such designation is not permitted if the equity investment is held by the BDO Unibank Group for trading or as mandatorily required to be classified as FVTPL. The BDO Unibank Group has designated equity instruments as at FVOCI.

Financial assets at FVOCI are initially measured at fair value plus transaction costs. Subsequently, they are measured at fair value, with no deduction for any disposal costs. Gains and losses arising from changes in fair value, including the foreign exchange component, are recognized in other comprehensive income, net of any effects arising from income taxes, and are reported as part of net unrealized gain or loss (NUGL) on FVOCI account in equity. When the asset is disposed of, the cumulative gain or loss previously recognized in the NUGL account is not reclassified to profit or loss but is reclassified directly to Surplus Free account except for those debt securities classified as FVOCI wherein fair value changes are reclassified to profit or loss.

Any dividends earned on holding equity instruments are recognized in profit or loss as part of Miscellaneous - net under Other Operating Income account, when the BDO Unibank Group’s right to receive dividends is established, it is probable that the economic benefits associated with the dividend will flow to the BDO Unibank Group, and, the amount of dividend can be measured reliably, unless the dividends clearly represent recovery of a part of the cost of the investment.

(iii) *Financial Assets at Fair Value Through Profit or Loss*

Financial assets that are held within a different business model other than “hold to collect” or “hold to collect and sell” are categorized at FVTPL. Further, irrespective of business model, financial assets whose contractual cash flows are not SPPI are accounted for at FVTPL. Also, equity securities are classified as financial assets at FVTPL, unless the BDO Unibank Group designates an equity investment that is not held for trading as at FVOCI at initial recognition. The BDO Unibank Group’s financial assets at FVTPL include equity securities which are held for trading purposes.

Financial assets at FVTPL are measured at fair value with gains or losses recognized in profit or loss as part of Trading gain under Other Operating Income in the statement of income. Related transaction costs are recognized directly as expense in profit or loss. The fair values of these financial assets are determined by reference to active market transactions or using valuation technique when no active market exists.

Interest earned on these investments is recorded under Interest Income while dividend income is reported as part of Dividends under Other Operating Income account in the statement of income.

Financial assets with embedded derivatives are considered in their entirety when determining whether their cash flows are SPPI.

BDO Unibank Group can only reclassify financial assets if the objective of its business model for managing those financial assets changes. Accordingly, BDO Unibank Group is required to reclassify financial assets: (i) from amortized cost to FVTPL, if the objective of the business model changes so that the amortized cost criteria are no longer met; and, (ii) from FVTPL to amortized cost, if the objective of the business model changes so that the amortized cost criteria start to be met and the characteristic of the instrument's contractual cash flows meet the amortized cost criteria.

A change in the objective of the BDO Unibank Group's business model will take effect only at the beginning of the next reporting period following the change in the business model.

(b) *Effective Interest Rate Method and Interest Income*

Interest income is recognized using the effective interest rate (EIR) method for all financial instrument measured at amortized cost and financial instrument designated at FVTPL. Interest income on interest bearing financial assets measured at FVOCI are also recorded by using the EIR method. The EIR is the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument or, when appropriate, a shorter period, to the net carrying amount of the financial asset.

The EIR is calculated by taking into account any discount or premium on acquisition, fees and costs that are an integral part of EIR. The BDO Unibank Group recognizes interest income using a rate of return that represents the best estimate of a constant rate of return over the expected life of the loan. Hence, it recognizes the effect of potentially different interest rates charged at various stages, and other characteristics of the product life cycle (including prepayments, penalty interest and charges).

If expectations regarding the cash flows on the financial asset are revised for reasons other than credit risk, the adjustment is booked as a positive (negative) adjustment to the carrying amount of the asset in the statement of financial position with an increase (reduction) in interest income. The adjustment is subsequently amortized through interest and similar income in the statement of income.

The BDO Unibank Group calculates interest income by applying the EIR to the gross carrying amount of financial assets other than credit-impaired assets.

For financial assets that have become credit-impaired subsequent to initial recognition [see Note 2.5(c)], interest income is calculated by applying the effective interest rate to the net carrying amount of the financial assets (after deduction of the loss allowance). If the asset is no longer credit-impaired, then the calculation of interest income reverts to the gross basis. For financial assets that were credit-impaired on initial recognition, interest income is calculated by applying a credit-adjusted effective interest rate to the amortized cost of the asset. The calculation of interest income does not revert to a gross basis, even if the credit risk of the asset improves.

(c) *Impairment of Financial Assets*

At the end of the reporting period, the BDO Unibank Group assesses its ECL on a forward-looking basis associated with its financial assets which consist of debt instruments carried at amortized cost and FVOCI, and other contingent accounts such as committed credit lines and unused commercial letter of credits. No impairment loss is recognized on equity investments. The BDO Unibank Group considers a broader range of information in assessing credit risk and measuring expected credit losses, including past events, current conditions, reasonable and supportable forecasts that affect collectability of the future cash flows of the financial assets.

The BDO Unibank Group measures loss allowances at an amount equal to lifetime ECL, except for the following financial instruments for which they are measured as 12-month ECL:

- debt securities that are identified to have 'low credit risk' at the reporting date; and,
- other financial instruments (other than lease receivables) on which credit risk has not increased significantly since their initial recognition.

For these financial instruments, the allowance for impairment is based on 12-month ECL associated with the probability of default of a financial instrument in the next 12 months (referred to as 'Stage 1' financial instruments). When there has been a significant increase in credit risk subsequent to the initial recognition of the financial asset, a lifetime ECL (which are the expected shortfalls in contractual cash flows, considering the potential for default at any point during the life of the financial asset) will be recognized (referred to as 'Stage 2' financial instruments). 'Stage 2' financial instruments also include those loan accounts and facilities where the credit risk has improved and have been reclassified from 'Stage 3'. A lifetime ECL shall also be recognized for 'Stage 3' financial instruments, which include financial instruments that are subsequently credit-impaired, as well as purchased or originated credit impaired (POCI) assets.

The BDO Unibank Group's definition of credit risk and information on how credit risk is mitigated by the BDO Unibank Group are disclosed in Note 4.3.

(d) *Measurement of ECL*

The key elements used in the calculation of ECL are as follows:

- *Probability of Default (PD)* – it is an estimate of likelihood of a borrower defaulting on its financial obligation over a given time horizon, either over the next 12 months (12-month PD) or over the remaining lifetime (lifetime PD) of the obligation.
- *Loss Given Default (LGD)* – it is an estimate of loss arising in case where a default occurs at a given time (either over the next 12 months or 12-month LGD), or over the remaining lifetime or lifetime LGD). It is based on the difference between the contractual cash flows of a financial instrument due from a counterparty and those BDO Unibank Group would expect to receive, including the realization of any collateral. It is presented as a percentage loss per unit of exposure at the time of default.

- *Exposure at Default (EAD)* – it represents the gross carrying amount of the financial instruments subject to impairment calculation; hence, this is the amount that the BDO Unibank Group expects to be owed at the time of default over the next 12 months (12-month EAD) or over the remaining lifetime (lifetime EAD). In case of a loan commitment, the BDO Unibank Group shall include the undrawn balance (up to the current contractual limit) at the time of default should it occur, unless the drawdown after default will be mitigated by the normal credit risk management actions and policies of the BDO Unibank Group.

The measurement of the ECL reflects: (i) an unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes; (ii) the time value of money; and, (iii) reasonable and supportable information that is available without undue cost or effort at the reporting date about past events, current conditions and forecasts of future economic conditions.

The BDO Unibank Group recognizes an impairment loss in profit or loss for all financial instruments subjected to impairment assessment with a corresponding adjustment to their carrying amount through a loss allowance account, except for debt instruments measured at FVOCI, for which the loss allowance is recognized in other comprehensive income and accumulated in NUGL account, and does not reduce the carrying amount of the financial asset in the statement of financial position, and other contingent accounts, for which the loss allowance is recognizes in the other liability account.

The BDO Unibank Group's detailed ECL measurement as determined by the management is disclosed in Note 4.3.5.

(e) *Derecognition of Financial Assets*

(i) *Modification of Loans*

When the BDO Unibank Group renegotiates or otherwise modifies the contractual cash flows of loans to customers, the BDO Unibank Group assesses whether or not the new terms are substantially different to the original terms. The BDO Unibank Group considers, among others:

- If the borrower is in financial difficulty, whether the modification merely reduces the contractual cash flows to amounts the borrower is expected to be able to pay;
- Whether any substantial new terms are introduced that will affect the risk profile of the loan;
- Significant extension of the loan term when the borrower is not in financial difficulty;
- Significant change in the interest rate;
- Change in the currency the loan is denominated in; and/or,
- Insertion of collateral, other security or credit enhancements that will significantly affect the credit risk associated with the loan.

If the terms are substantially different, the BDO Unibank Group derecognizes the financial asset and recognizes a “new” asset at fair value, and recalculates a new effective interest rate for the asset. The date of renegotiation is consequently considered to be the date of initial recognition for impairment calculation, including for the purpose of determining whether a significant increase in credit risk has occurred. However, the BDO Unibank Group also assesses whether the new financial asset recognized is deemed to be credit-impaired at initial recognition, especially in circumstances where the renegotiation was driven by the debtor being unable to make the originally agreed payments. Differences in the carrying amount are recognized as gain or loss on derecognition of financial assets in profit or loss. As to the impact on ECL measurement, the expected fair value of the “new” asset is treated as the final cash flow from the existing financial asset at the date of derecognition. Such amount is included in the calculation of cash shortfalls from the existing financial asset that are discounted from the expected date of derecognition to the reporting date using the original effective interest rate of the existing financial asset.

If the terms are not substantially different, the renegotiation or modification does not result in derecognition, and the BDO Unibank Group recalculates the gross carrying amount based on the revised cash flows of the financial asset and recognizes a modification gain or loss in profit or loss. The new gross carrying amount is recalculated by discounting the modified cash flows of the original effective interest rate (or credit-adjusted effective interest rate for purchased or originated credit-impaired financial assets). As to the impact on ECL measurement, the derecognition of the existing financial asset will result in the expected cash flows arising from the modified financial asset to be included in the calculation of cash shortfalls from the existing financial asset.

(ii) Derecognition of Financial Assets Other than Through Modification

The financial assets (or where applicable, a part of a financial asset or part of a group of financial assets) are derecognized when the contractual rights to receive cash flows from the financial instruments expire, or when the financial assets and all substantial risks and rewards of ownership have been transferred to another party. If the BDO Unibank Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the BDO Unibank Group recognizes its retained interest in the asset and an associated liability for amounts it may have to pay. If the BDO Unibank Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the BDO Unibank Group continues to recognize the financial asset and also recognizes a collateralized borrowing for the proceeds received.

(f) Classification and Measurement of Financial Liabilities

Financial liabilities include deposit liabilities, bills payable, subordinated notes payable, insurance contract liabilities and other liabilities (including derivatives with negative fair values, except taxes payable, unearned income and capitalized interest and other charges).

- *Deposit liabilities and other liabilities* are recognized initially at fair value and subsequently measured at amortized cost less settlement payments.

- *Bills payable and subordinated notes payable* are recognized initially at fair value, equivalent to the issue proceeds (fair value of consideration received), net of direct issue costs. Bills payable and subordinated notes payable are subsequently measured at amortized cost. Any difference between proceeds, net of transaction costs, and the redemption value is recognized in profit or loss over the period of the borrowings using the effective interest method.
- *Derivatives with negative fair values* are recognized initially and subsequently measured at fair value with changes in fair value recognized in profit or loss (see Note 2.6).
- *Lease deposits from operating and finance leases* (presented as Lease deposits under Other Liabilities account in the statement of financial position) are initially recognized at fair value. The excess of the principal amount of the deposits over its fair or present value is immediately recognized as day-one gain and is included as part of Miscellaneous - net under Other Operating Income account in the statement of income. Meanwhile, interest expense on the subsequent amortization of the lease deposits is accrued using the effective interest method and is included as part of Interest Expense account in the statement of income.
- *Dividend distributions to shareholders* are recognized as financial liabilities when the dividends are declared by BDO Unibank Group and subject to the requirements of BSP Circular 888.

(g) *Derecognition of Financial Liabilities*

Financial liabilities are derecognized in the statement of financial position only when the obligations are extinguished either through discharge, cancellation or expiration. The difference between the carrying amount of the financial liability derecognized and the consideration paid or payable is recognized in profit or loss.

(h) *Financial Guarantees and Undrawn Loan Commitments*

The BDO Unibank Group issues financial guarantees and loan commitments. Financial guarantees are those issued by the BDO Unibank Group to creditors as allowed under existing rules and regulations whereby it guarantees third party obligations by signing as guarantor in the contract or agreement. Undrawn loan commitments and letters of credit are commitments under which, over the duration of the commitment, the BDO Unibank Group is required to provide a loan with pre-specified terms to the customer. The nominal contractual value of financial guarantees and undrawn loan commitments, where the loan agreed to be provided is on market terms, are not reflected in the statement of financial position. These contracts are in the scope of the ECL requirements where the BDO Unibank Group estimates the expected portion of the irrevocable undrawn loan commitments that will be drawn over their expected life based on the BDO Unibank Group's historical observations of actual drawdowns and forward-looking forecasts. The ECL related to financial guarantees and loan commitments without outstanding drawn amounts is recognized under Other Liabilities account in the statement of financial position.

2.6 *Derivative Financial Instruments*

BDO Unibank Group is a party to various foreign currency forwards, cross-currency swaps and interest rate swaps. These contracts are entered into as a service to customers and as a means of reducing or managing BDO Unibank Group's foreign exchange and interest rate exposures, as well as for trading purposes.

Derivatives are initially recognized at fair value on the date on which derivative contract is entered into and are subsequently measured at their fair value. Fair values are obtained from quoted market prices in active markets, including recent market transactions, and valuation techniques, including discounted cash flow models and option pricing models, as appropriate. All derivatives are carried as assets when fair value is positive and as liabilities when fair value is negative.

The best evidence of the fair value of a derivative at initial recognition is the transaction price (the fair value of the consideration given or received) unless the fair value of the instrument is evidenced by comparison with other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable markets. When such evidence exists, BDO Unibank Group recognizes profit or loss at initial recognition.

For more complex instruments, BDO Unibank Group uses valuation models, which usually use the discounted cash flow approach. Some or all of the inputs into these models may not be market observable, and are derived from market prices or rates or are estimated based on assumptions. When entering into a transaction, the financial instrument is recognized initially at the transaction price, which is the best indicator of fair value, although the value obtained from the valuation model may differ from the transaction price. This initial difference in fair value indicated by valuation techniques is recognized as profit or loss depending upon the individual facts and circumstances of each transaction and not later than when the market data becomes observable.

The value produced by a model or other valuation technique, in some instances, is adjusted to allow for a number of factors as appropriate, because valuation techniques cannot appropriately reflect all factors market participants take into account when entering into a transaction. Valuation adjustments are recorded to allow for model risks, bid-ask spreads, liquidity risks as well as other factors. Management believes that these valuation adjustments are necessary and appropriate to fairly state financial instruments carried at fair value in the statement of financial position.

Certain derivatives, if any, may be designated as either: (i) hedges of the fair value of recognized assets or liabilities or firm commitments (fair value hedge); or, (ii) hedges of highly probable future cash flows attributable to a recognized asset or liability, or a forecasted transaction (cash flow hedge). Changes in the fair value of derivatives are recognized in profit or loss. The method of recognizing the resulting fair value gain or loss on derivatives that qualify as hedging instrument, if any, depends on the hedging relationship designated by BDO Unibank Group.

2.7 Premises, Furniture, Fixtures and Equipment

Land is stated at cost less impairment losses, if any. As no finite useful life for land can be determined, related carrying amounts are not depreciated. All other premises, furniture, fixtures and equipment are carried at cost less accumulated depreciation, amortization and any impairment in value. Property items of the former Equitable PCI Bank (EPCIB), entity merged with BDO Unibank in 2008, stated at appraised values were included in BDO Unibank Group balances at their deemed costs at the date of transition to PFRS in 2005. The revaluation increment is credited to Revaluation Increment account in the equity section of the statement of changes in equity, net of applicable deferred tax (see Note 2.16).

The cost of an asset comprises its purchase price and directly attributable costs of bringing the asset to working condition for its intended use. Expenditures for additions, major improvements and renewals are capitalized while expenditures for repairs and maintenance are charged to expense as incurred.

Depreciation and amortization are computed on a straight-line basis over the estimated useful lives of the depreciable assets as follows:

Furniture, fixtures and equipment	3 to 15 years
Buildings	10 to 50 years
Leasehold rights and improvements	5 to 10 years

Construction in progress represents properties under construction and is stated at cost. This includes costs of construction and other direct costs. The account is not depreciated until such time that the assets are completed and available for use.

Fully depreciated assets are retained in accounts until they are no longer in use and no further change for depreciation is made in respect of those assets. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (see Note 2.21).

The residual values, estimated useful lives and method of depreciation and amortization of premises, furniture, fixtures and equipment are reviewed and adjusted, if appropriate, at the end of each reporting period.

An item of premises, furniture, fixtures and equipment, including the related accumulated depreciation, amortization and any impairment loss, is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in profit or loss in the year the item is derecognized.

2.8 Investment Properties

Investment properties are stated at cost. The cost of an investment property comprises its purchase price and directly attributable costs incurred. This also includes land and building acquired by BDO Unibank Group from defaulting borrowers not held for sale in the next 12 months. For these properties, the cost is recognized initially at fair value. Investment properties, except land, are depreciated on a straight-line basis over a period of 10 to 25 years.

BDO Unibank Group adopted the cost model in measuring its investment properties; hence, these are carried at cost less accumulated depreciation and any impairment in value. Depreciation and impairment loss are recognized in the same manner as in premises, furniture, fixtures and equipment (see Notes 2.7 and 2.21).

Direct operating expenses related to investment properties, such as repairs and maintenance, and real estate taxes are normally charged against current operations in the period in which these costs are incurred.

Investment properties are derecognized upon disposal or when permanently withdrawn from use and no future economic benefit is expected from their disposal. Any gain or loss on the retirement or disposal of an investment property is recognized in profit or loss and is presented as part of Income from assets sold or exchanged under Other Operating Income account in the year of retirement or disposal (see Note 24).

Transfers from other accounts (such as premises, furniture, fixtures and equipment) are made to investment properties when and only when, there is a change in use, evidenced by ending of owner-occupation or commencement of an operating lease to another party or holding the property for capital appreciation, while transfers from investment properties are made when, and only when, there is a change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sell. In isolation, a change in management's intentions for the use of a property does not provide evidence of a change in use.

2.9 Real Properties for Development and Sale

Real properties for development and sale (included as part of Other Resources account) consist of subdivision land for sale and development, and land acquired for home building, home development, and other types of real estate development. These are carried at the lower of aggregate cost and net realizable value (NRV). Costs, which are determined through specific identification, include acquisition costs and costs incurred for development, improvement and construction of subdivision land.

Real properties for development and sale are derecognized upon disposal or no future economic benefit is expected from their disposal. Any gain or loss on the retirement or disposal of these properties is recognized in profit or loss and is presented as part of Income from assets sold or exchanged under Other Operating Income account in the year of retirement or disposal (see Note 24).

2.10 Non-current Assets Held for Sale

Non-current assets held for sale include other properties (chattels) acquired through repossession or foreclosure that BDO Unibank Group intends to sell within one year from the date of classification as held for sale.

BDO Unibank Group classifies a non-current asset as held for sale if its carrying amount will be recovered principally through a sale transaction rather than through continuing use. In the event that the sale of the asset is extended beyond one year, the extension of the period required to complete the sale does not preclude an asset from being classified as held for sale if the delay is caused by events or circumstances beyond BDO Unibank Group's control and there is sufficient evidence that BDO Unibank Group remains committed to sell the asset.

Assets classified as held for sale are measured at the lower of their carrying amounts immediately prior to their classification as assets held for sale and their fair value less costs to sell. The BDO Unibank Group shall recognize an impairment loss for any initial and subsequent write-down of the asset to fair value less cost to sell. Gain for any subsequent increase in fair value less cost to sell of an asset is recognized to the extent of the cumulative impairment loss previously recognized. Assets classified as held for sale are not subject to depreciation or amortization.

If BDO Unibank Group has classified an asset as held for sale, but the criteria for it to be recognized as held for sale are no longer satisfied, the BDO Unibank Group shall cease to classify the asset as held for sale and will reclassify it as investment properties for land and building, or other properties for chattel and other assets. For building under investment properties or other properties, this would be subject to depreciation.

The profit or loss arising from the sale of assets held for sale is included as part of Income from assets sold or exchanged under Other Operating Income account in the statement of income (see Note 24).

2.11 Equity Investments

In the Parent Bank's financial statements, investments in subsidiaries and associates (presented as Equity investments under Other Resources account in the statement of financial position) are accounted for under the equity method of accounting and are initially recognized at cost less allowance for impairment, if any (see Note 2.21). Associates are all entities over which the BDO Unibank Group has significant influence but which are neither subsidiaries nor interest in a joint venture.

Investments in subsidiaries and associates are initially recognized at cost and subsequently accounted for using the equity method (see Note 2.3).

Changes resulting from other comprehensive income of the subsidiary and associate or items recognized directly in the subsidiary's and associate's equity are recognized in other comprehensive income or equity of the Parent Bank, as applicable. However, when the Parent Bank's share of losses of subsidiary or associate equals or exceeds its interest in the subsidiary or associate, including any other unsecured receivables, the Parent Bank would not recognize further losses, unless it has incurred obligations or made payments on behalf of the subsidiary or associate. If the subsidiary or associate subsequently reports profits, the investor resumes recognizing its share of those profits only after its share of the profits exceeds the accumulated share of losses that has previously not been recognized.

Impairment loss is provided when there is objective evidence that the investment in a subsidiary and an associate will not be recovered (see Note 2.21).

Distributions received from the subsidiaries and associates are accounted for as a reduction of the carrying value of the investment.

2.12 Other Resources

Other resources, which include non-current assets held for sale (see Note 2.10), pertain to other assets that are controlled by BDO Unibank Group as a result of past events. These are recognized in the financial statements when it is probable that the future economic benefits will flow to BDO Unibank Group and the asset has a cost or value that can be measured reliably. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (see Note 2.21).

2.13 Intangible Assets

Intangible assets include goodwill, trading rights, branch licenses, customer lists, trademark and computer software licenses.

Goodwill represents the excess of the cost of acquisition over the fair value of the net assets acquired at the date of acquisition [see Note 2.3(d)]. Goodwill is classified as intangible asset with indefinite useful life and, thus, not subject to amortization but to an annual test for impairment (see Note 2.21). Goodwill is subsequently carried at cost less any accumulated impairment losses. Goodwill is allocated to cash-generating units for the purpose of impairment testing. Each of those cash-generating units is represented by each primary reporting segment.

Trading rights represent the rights given to securities subsidiaries of BDO Unibank Group engage in stock brokerage to preserve access to the trading facilities and to transact business on PSE. Trading right is assessed as having an indefinite useful life. It is carried at the amount allocated from the original cost of the exchange membership seat (after a corresponding allocation was made to the value of the PSE shares) less allowance for impairment loss, if any. BDO Unibank Group has no intention to sell its trading right in the future as it intends to continue to operate its stock brokerage business. The trading right is tested annually for any impairment in realizable value (see Note 2.21).

Branch licenses, on the other hand, represent the rights given to BDO Unibank Group to establish certain number of branches as an incentive in acquiring distressed banks or as provided by the BSP in addition to the current branches of the acquired banks. Branch licenses are assessed as having an indefinite useful life and are tested annually for any impairment (see Note 2.21).

Customer lists consist of information about customers such as their name, contact information, and managed accounts under BDO Unibank Group's trust business. The customer list is classified as intangible asset with indefinite useful life, hence, would be reviewed for impairment by assessing at each reporting date whether there is any indication that the trust business brought about by the customer lists may be impaired (see Note 2.21).

Trademark pertains to the license granted to the Parent Bank for the exclusive right to use the trademark, service mark, name or logo of Diners Club International, Ltd. (Diners) in connection with the Parent Bank's operation of Diners Club card business in the Philippines. The trademark is covered by a trademark license agreement with a term of five years, renewable every five years, subject to certain conditions set by trademark owner. This intangible asset is recognized at an amount equal to the excess of purchase price for the acquisition of Diners credit card portfolio over the acquisition-date fair value of the net assets acquired. It is amortized on a straight-line basis over a finite useful life of five years based on the term of the trademark license agreement, which is deemed to have a finite useful life since renewal is not guaranteed.

Acquired computer software licenses are capitalized on the basis of the costs incurred to acquire and install the specific software. These costs are amortized on straight-line basis over the expected useful life of five years. Costs associated with maintaining computer software are expensed as incurred.

When an intangible asset is disposed of, the gain or loss on disposal is determined as the difference between the proceeds and the carrying amount of the asset and is recognized in profit or loss.

2.14 Insurance Contract Liabilities

(a) Legal Policy Reserves

Life insurance contract liabilities are recognized when the contracts are entered into and the premiums are recognized. The provision for life insurance contracts is calculated on the basis of a prospective actuarial valuation method and assumptions subject to the provisions of the Insurance Code and guidelines set by the IC.

The BDO Unibank Group uses gross premium valuation (GPV) as the basis for valuation of the reserves for traditional life insurance policies. GPV is calculated as the sum of the present value of future benefits and expenses, less the present value of future gross premiums arising from the policy discounted at the appropriate risk-free discount rate provided by the IC. For this purpose, the expected future cash flows shall be determined using the best estimate assumptions with due regard to significant recent experience and appropriate margin for adverse deviation (MfAD) from the expected experience. The methods and assumptions shall be in accordance with the internationally accepted actuarial standards and consider the generally accepted actuarial principles concerning financial reporting framework promulgated by the Actuarial Society of the Philippines, which now considers other assumptions such as morbidity, lapse and/or persistency, non-guaranteed benefits and MfAD.

The changes in legal policy reserves for traditional life insurance policies are recognized as follows:

- (i) The increase or decrease in legal policy reserves in the current year due to other assumptions excluding change in discount rate will be recognized to profit or loss; and,
- (ii) Remeasurement on life insurance reserves due to changes in discount rates will be recognized in other comprehensive income (see Note 2.16).

(b) Insurance Contracts with Fixed and Guaranteed Terms

Liabilities are determined as the sum of the present value of future benefits and expenses less the present value of future gross premiums discounted at rates prescribed by the IC. Future cash flows are determined using best estimate assumptions with regard to significant recent experience and appropriate margin for adverse deviation from the expected experience.

BDO Unibank Group has different assumptions for different products. However, the reserves are computed to comply with the statutory requirements, wherein discount rates are based on risk-free discount rates provided by IC and other assumptions such as mortality, disability, lapse, and expenses taking into account BDO Unibank Group's experience.

(c) Variable Unit-linked Insurance Contracts

BDO Unibank Group, through BDO Life, issues unit-linked insurance contracts. In addition to providing insurance coverage, a unit-linked contract links payments to units of an internal investment fund set up by BDO Unibank Group with the consideration received from the policyholders. Premiums received from the issuance of unit-linked insurance contracts are recognized as premiums revenue. As allowed by PFRS 4, BDO Unibank Group chose not to unbundle the investment portion of its unit-linked products.

The reserve for unit-linked liability is increased by additional deposits and changes in unit prices and is decreased by policy administration fees, mortality and surrender charges and any withdrawals. At each reporting date, this reserve is computed on the basis of the number of units allocated to the policyholders multiplied by the unit price of the underlying investment funds. The assets and liabilities underlying the internal investment funds have been consolidated with the general accounts of BDO Unibank Group.

(d) *Liability Adequacy Test*

Liability adequacy tests are performed annually to ensure the adequacy of the insurance contract liabilities. In performing these tests, current best estimates of future contractual cash flows, claims handling and policy administration expenses are used. Any deficiency is immediately charged against profit or loss initially by establishing a provision for losses arising from the liability adequacy tests.

Insurance premiums and insurance benefits and claims on insurance contracts are recognized as follows:

(a) *Insurance Premiums*

- (i) *Net insurance premium* – recognized as gross premium on insurance contracts less reinsurers' share of gross premiums.
- (ii) *Gross premiums on insurance contracts*. Premiums arising from insurance contracts are initially recognized as income on the effective date of the insurance policies. Subsequent to initial recognition, gross earned premiums on life insurance contracts are recognized as revenue at the date when payments are due.
- (iii) *Reinsurers' share of gross premiums*. Gross reinsurance premiums on traditional and variable contracts are recognized as an expense when the policy becomes effective.

(b) *Insurance Benefits and Claims*

- (i) *Net insurance benefits and claims* – BDO Unibank Group's net insurance benefits and claims consist of gross benefits and claims, reinsurers' share on benefits and claims, gross change in legal policy reserves and reinsurers' share on gross change in legal policy reserves.
- (ii) *Gross benefits and claims*. Gross benefits and claims of the policyholders include the cost of all claims arising during the year. Death claims and surrenders are recorded on the basis of notifications received. Maturities and annuity payments are recorded when due.
- (iii) *Reinsurers' share on benefits and claims*. Reinsurers' share on benefits and claims pertain to the amount recoverable from reinsurers for recognized claims during the year. These are accounted for when the corresponding claims are recognized.
- (iv) *Gross change in legal policy reserves*. Gross change in legal policy reserves represents the change in the valuation of legal policy reserves recognized as part of Insurance Contract Liabilities account in the statement of financial position.

- (v) *Reinsurers' share on gross change in legal policy reserves* – Reinsurers' share on gross change in legal policy reserves pertain to the reinsurers' share in the change of legal policy reserves. These are accounted for in the same period as the corresponding change in insurance contract liabilities.

2.15 Offsetting Financial Instruments

Financial assets and financial liabilities are offset and the resulting net amount, considered as a single financial asset or financial liability, is reported in the statement of financial position when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis or realize the asset and settle the liability simultaneously. The right of set-off must be available at the end of the reporting period, that is, it is not contingent on future event. It must also be enforceable in the normal course of business, in the event of default, and in the event of insolvency or bankruptcy; and must be legally enforceable for both entity and all counterparties to the financial instruments.

2.16 Equity

Equity consists of the following:

- a. Capital stock represents the nominal value of shares that have been issued.
- b. Additional paid-in capital includes any premiums received on the issuance of capital stock. Any transaction costs associated with the issuance of shares are deducted from additional paid-in capital, net of any related income tax benefits.
- c. Surplus reserves consist of (i) reserve for trust business - represents the accumulated amount set aside by BDO Unibank Group under existing regulations requiring the BDO Unibank Group to carry to surplus 10% of its net profits accruing from its trust business until the surplus shall amount to 20% of the regulatory capital and, to the appropriation for general loan loss provision as prescribed by BSP; (ii) reserve for insurance fund and additional working capital for underwriting and equity trading securities and reserve fund requirement for subsidiaries engaged in the security brokerage business (see Note 21); and (iii) share options outstanding (SOO) - represents the accumulated total of employee share options' amortizations over the vesting period as the share-based employee remuneration are recognized and reported in the statement of income. SOO will be deducted for any exercise or forfeiture of share options already vested.
- d. Other reserves pertain to amount recognized from increase in percentage of ownership to any of the subsidiaries of BDO Unibank Group.
- e. Surplus free includes all current and prior period results as disclosed in the statement of income and which are available and not restricted for use by BDO Unibank Group, reduced by the amounts of dividends declared, if any.
- f. NUGL on FVOCI compose of cumulative mark-to-market valuation of outstanding securities and accumulated impairment on debt securities classified as FVOCI.
- g. Accumulated actuarial gains (losses) from the remeasurements of post-employment defined benefit plan.
- h. Revaluation increment pertains to gains from the revaluation of land under premises, furniture, fixtures and equipment, which is now treated as part of the deemed cost of the assets (see Note 2.7).

- i. Remeasurement on life insurance reserves arises from the increase or decrease of the reserves brought about by changes in discount rates (see Note 2.14).
- j. Accumulated translation adjustment pertains to foreign exchange differences arising on translation of the resources and liabilities of foreign branch and subsidiaries that are taken up in other comprehensive income (see Note 2.22).
- k. Accumulated share in other comprehensive income (loss) of subsidiaries and associates pertains to changes resulting from the BDO Unibank Group and the Parent Bank's share in other comprehensive income (loss) of subsidiaries and associates or items recognized directly in the subsidiaries and associates' equity.
- l. Non-controlling interests represent the portion of the net resources and profit or loss not attributable to BDO Unibank Group, which are presented separately in BDO Unibank Group's statement of income, statement of comprehensive income and within the equity in BDO Unibank Group's statement of financial position and changes in equity.

2.17 Related Party Transactions and Relationships

Related party transactions are transfers of resources, services or obligations between BDO Unibank Group and its related parties, regardless of whether a price is charged.

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions. These include: (a) individuals owning, directly or indirectly through one or more intermediaries, control or are controlled by, or under common control with BDO Unibank Group; (b) associates; (c) individuals owning, directly or indirectly, an interest in the voting power of BDO Unibank Group that gives them significant influence over BDO Unibank Group and close members of the family of any such individual; and, (d) BDO Unibank Group's funded retirement plan (see Note 25.2).

In considering each possible related party relationship, attention is directed to the substance of the relationship and not merely on the legal form. The BDO Unibank Group established policies and procedures on related party transactions in accordance with the regulations of the BSP and the SEC. All material related party transactions, which exceed the established materiality thresholds, must undergo prior review from the board-level Related Party Transactions Committee before endorsing the same to the BOD for approval.

Related party transactions, whose value exceeds 10% of the BDO Unibank Group's total resources, either single or aggregated within a 12-month period, require review of an external independent party and approval of two-thirds vote of the BOD, with at least a majority of the independent directors voting affirmatively. In case that a majority of the independent directors' vote is not secured, the material related party transaction may be ratified by the vote of the stockholders representing at least two-thirds of the outstanding capital stock. For aggregate related party transactions within 12-month period that breaches the materiality threshold of 10% of BDO Unibank Group's total resources based on the latest audited consolidated financial statements, the same approval of the BOD would be required for the transaction that meets and exceeds the materiality threshold covering the same related party.

2.18 Other Income and Expense Recognition

Revenue is recognized only when (or as) the BDO Unibank Group satisfies a performance obligation by transferring control of the promised services to the customer. A contract with a customer that results in a recognized financial instrument in the BDO Unibank Group's financial statements may be partially within the scope of PFRS 9 and partially within the scope of PFRS 15. In such case, the BDO Unibank Group first applies PFRS 9 to separate and measure the part of the contract that is in-scope of PFRS 9, and then applies PFRS 15 to the residual part of the contract. Expenses and costs, if any, are recognized in profit or loss upon utilization of the assets or services or at the date these are incurred. All finance costs are reported in profit or loss on accrual basis, except to the extent that they are capitalized.

Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset (i.e., an asset that takes a substantial period of time to get ready for its intended use or sale) are capitalized as part of cost of such asset. The capitalization of borrowing costs commences when expenditures for the asset and borrowing costs are being incurred and activities that are necessary to prepare the asset for its intended use or sale are in progress. Capitalization ceases when substantially all such activities are complete.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalization.

The BDO Unibank Group also earns service fees and commissions in various banking services, and gains on sale of properties, which are supported by contracts approved by the parties involved. These revenues are accounted for by the BDO Unibank Group in accordance with PFRS 15.

For revenues arising from these various banking services which are to be accounted for under PFRS 15, the following provides information about the nature and timing of satisfaction of performance obligations in contracts with customers, including significant payment terms, and the related revenue recognition policies:

- (a) *Service charges, fees and commissions* – Service charges, fees and commissions are generally recognized over time as the service is being provided and is based on the various criteria of recognition for each specific income source. These include the following accounts:
 - (i) *Commission and fees* arising from loans, deposits, and other banking transactions are taken up as income based on agreed terms and conditions.
 - (ii) *Loan syndication fees* are recognized as revenue when the syndication has been completed and that BDO Unibank Group retained no part of the loan package for itself or retained a part at the same effective interest rate for the other participants.
 - (iii) *Arranger fees* arising from negotiating or participating in the negotiation of a transaction for a third party such as arrangement of the acquisition of shares or other securities or the purchase or sale of businesses are recognized at the completion of the underlying assumptions.
 - (iv) *Portfolio and other management advisory and service fees* are recognized based on the applicable service contracts, usually on a time-proportionate basis.

- (b) *Asset Management Services* – The BDO Unibank Group recognizes trust fees related to asset management services, which include trust and fiduciary services. Trust fees related to investment funds are recognized ratably over the period the service is provided. The same principle is applied for wealth management, financial planning and custody services that are continuously provided over an extended period of time.

For other income outside the scope of PFRS 15, the following provides information about the nature and the related revenue recognition policies:

- (a) *Trading and Securities Gains (Losses)* – These are recognized when the ownership of the securities is transferred to the buyer and is computed as the difference between the selling price and the carrying amount of the securities disposed of. These also include trading gains and losses as a result of the mark-to-market valuation of investment securities classified as FVPL.
- (b) *Gain or loss from assets sold or exchange* – Income or loss from assets sold or exchanged is recognized when the title to the properties is transferred to the buyer or when the collectability of the entire sales price is reasonably assured. This is included in statement of income as part of Other Operating Income account.
- (c) *Recovery on charged-off assets* – Income arising from collections on accounts or recoveries from impairment of items previously written off are recognized in the year of recovery. This is included in statement of income as part of Other Operating Income account.

The BDO Unibank Group recognizes an expense and liability relative to the fair value of the reward points earned by clients and customers [see Note 3.2(j)] since such points are redeemable primarily from the goods or services provided by a third party participating in the program, for example, SM Group (a related party) and rewards partners of the Parent Bank.

2.19 Provisions and Contingencies

Provisions are recognized when present obligations will probably lead to an outflow of economic resources and these can be estimated reliably even if the timing or amount of the outflow may still be uncertain. A present obligation arises from the presence of a legal or constructive commitment that has resulted from past events (e.g., legal disputes or onerous contracts).

Provisions are measured at the estimated expenditure required to settle the present obligation, based on the most reliable evidence available at the end of reporting period, including the risks and uncertainties associated with the present obligation. Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. When time value of money is material, long-term provisions are discounted to their present values using a pretax rate that reflects market assessments and the risks specific to the obligation. The increase in the provision due to passage of time is recognized as interest expense. Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate.

In those cases where the possible outflow of economic resource as a result of present obligations is considered improbable or remote, or the amount to be provided for cannot be measured reliably, no liability is recognized in the financial statements. Similarly, probable inflows of economic benefits that do not yet meet the recognition criteria of an asset are considered contingent assets, hence, are not recognized in the financial statements. On the other hand, any reimbursement that BDO Unibank Group can be virtually certain to collect from a third party with respect to the obligation is recognized as a separate asset not exceeding the amount of the related provision.

The BDO Unibank Group offers monetized rewards to active account holders in relation to its credit card and marketing rewards program. Provisions for rewards are recognized at a certain rate of the account holders' availments, determined by management based on redeemable amounts.

2.20 Leases

BDO Unibank Group accounts for its leases as follows:

(a) BDO Unibank Group as Lessor

Leases, wherein BDO Unibank Group substantially transfers to the lessee all risks and benefits incidental to ownership of the leased item, are classified as finance leases and are presented as receivable at an amount equal to BDO Unibank Group's net investment in the lease. Finance income is recognized based on the pattern reflecting a constant periodic rate of return on BDO Unibank Group's net investment outstanding in respect of the finance lease.

Leases, which do not transfer to the lessee substantially all the risks and benefits of ownership of the asset are classified as operating leases. Operating lease collections are recognized as income in profit or loss as part of Rental under Other Operating Income account in the statement of income on a straight-line basis over the lease term.

(b) BDO Unibank Group as Lessee

For any new contracts entered into, BDO Unibank Group considers whether a contract is, or contains, a lease. A lease is defined as a contract, or part of a contract, that conveys the right to use an asset (the underlying asset) for a period of time in exchange for consideration. To apply this definition, BDO Unibank Group assesses whether the contract meets three key evaluations which are:

- the contract contains an identified asset, which is either explicitly identified in the contract or implicitly specified by being identified at the time the asset is made available to BDO Unibank Group;
- BDO Unibank Group has the right to obtain substantially all of the economic benefits from use of the identified asset throughout the period of use, considering its rights within the defined scope of the contract; and,
- BDO Unibank Group has the right to direct the use of the identified asset throughout the period of use. BDO Unibank Group assesses whether it has the right to direct 'how and for what purpose' the asset is used throughout the period of use.

At lease commencement date, the BDO Unibank Group recognizes a right-of-use asset and a lease liability in the statement of financial position. The right-of-use asset is measured at cost, which is made up of the initial measurement of the lease liability, any initial direct costs incurred by BDO Unibank Group, an estimate of any costs to dismantle and remove the asset at the end of the lease, and any lease payments made in advance of the lease commencement date (net of any incentives received). Subsequently, BDO Unibank Group depreciates the right-of-use asset on a straight-line basis from the lease commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. The BDO Unibank Group also assesses the right-of-use asset for impairment when such indicators exist (see Note 2.21).

On the other hand, BDO Unibank Group measures the lease liability at the present value of the lease payments unpaid at the commencement date, discounted using the interest rate implicit in the lease if that rate is readily available or BDO Unibank Group's incremental borrowing rate. Lease payments include fixed payments (including in-substance fixed) less lease incentives receivable, if any, variable lease payments based on an index or rate, amounts expected to be payable under a residual value guarantee, and payments arising from options (either renewal or termination) reasonably certain to be exercised. Subsequent to initial measurement, the liability will be reduced for payments made and increased for interest. It is remeasured to reflect any reassessment or modification, or if there are changes in in-substance fixed payments. When the lease liability is remeasured, the corresponding adjustment is reflected in the right-of-use asset, or profit and loss if the right-of-use asset is already reduced to zero.

BDO Unibank Group has elected to account for short-term leases and leases of low-value assets using the practical expedients. Instead of recognizing a right-of-use asset and lease liability, the payments in relation to these are recognized as an expense as incurred.

On the statement of financial position, right-of-use assets and lease liabilities have been presented as part of Premises, Furniture, Fixtures and Equipment and Other Liabilities, respectively.

2.21 Impairment of Non-financial Assets

BDO Unibank Group's equity investments, goodwill, branch licenses, trading rights, trademark and customer lists recorded as part of Other Resources, Premises, Furniture, Fixtures and Equipment, Investment Properties and other non-financial assets are subject to impairment testing. Intangible assets with an indefinite useful life, such as goodwill, branch licenses, customer lists and trading rights are tested for impairment at least annually. All other individual assets or cash-generating units are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

For purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). As a result, assets are tested for impairment either individually or at the cash-generating unit level.

An impairment loss is recognized for the amount by which the asset's or cash-generating unit's carrying amount exceeds its recoverable amounts which is the higher of its fair value less costs to sell and its value in use. In determining value in use, management estimates the expected future cash flows from each cash-generating unit and determines the suitable interest rate in order to calculate the present value of those cash flows. Discount factors are determined individually for each cash-generating unit and reflect management's assessment of respective risk profiles, such as market and asset-specific risk factors.

Except for goodwill, all assets are subsequently reassessed for indications that an impairment loss previously recognized may no longer exist. An impairment loss is reversed if the asset's or cash generating unit's recoverable amount exceeds its carrying amount.

2.22 Foreign Currency Transactions and Translations

(a) Foreign Currency Transactions

The financial statements of the Foreign Currency Deposit Unit (FCDU) of BDO Unibank Group are translated at the prevailing current exchange rates (for statement of financial position accounts) and average exchange rate during the period (for statement of income accounts) for consolidation purposes.

Foreign exchange gains and losses resulting from the settlement of foreign currency denominated transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in profit or loss.

Changes in the fair value of monetary financial assets denominated in foreign currency classified as FVOCI securities are analyzed between translation differences resulting from changes in the amortized cost of the security and other changes in the carrying amount of the security. Translation differences related to changes in amortized cost are recognized in profit or loss, and other changes in the carrying amount are recognized in other comprehensive income.

(b) Foreign Currency Translation

The accounting records of BDO Unibank Group are maintained in Philippine pesos except for foreign branches and subsidiaries, which are maintained in U.S. dollars (USD), Canadian Dollar (CAD), European Union Euro (Euro), Great Britain Pound (GBP), Japanese Yen (JPY), Hong Kong Dollars (HKD) or Singapore Dollar (SGD).

The operating results and financial position of foreign branches and subsidiaries which are measured using the USD, CAD, Euro, GBP, JPY, HKD or SGD, respectively, are translated to Philippine pesos (BDO Unibank Group's functional currency) as follows:

- (i)* Resources and liabilities for each statement of financial position presented are translated at the closing rate at the end of the reporting period;
- (ii)* Income and expenses for each statement of income are translated at the monthly average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the dates of the transactions); and,
- (iii)* All resulting exchange differences are recognized as a separate component of other comprehensive income.

On consolidation, exchange differences arising from the translation due from foreign branch and net investment in foreign subsidiaries are recognized in other comprehensive income as part of Accumulated Translation Adjustment (see Note 2.16). When a foreign operation is sold, the cumulative amount of exchange differences is recognized in profit or loss.

The translation of the financial statements into Philippine peso should not be construed as a representation that the USD, CAD, Euro, GBP, JPY, HKD or SGD amounts could be converted into Philippine peso amounts at the translation rates or at any other rates of exchange.

2.23 Compensation and Benefits Expense

BDO Unibank Group provides post-employment benefits to employees through a defined benefit plan and defined contribution plan, and other employee benefits, which are recognized as follows (see Note 25):

(a) Post-employment Defined Benefit

A defined benefit plan is a post-employment plan that defines an amount of post-employment benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and salary. The legal obligation for any benefits from this kind of post-employment plan remains with BDO Unibank Group, even if plan assets for funding the defined benefit plan have been acquired. Plan assets may include assets specifically designated to a long-term benefit fund. BDO Unibank Group's defined benefit post-employment plan covers all regular full-time employees. The post-employment plan is tax-qualified, noncontributory and administered by a trustee.

The liability recognized in the statement of financial position for defined benefit post-employment plans is the present value of the defined benefit obligation (DBO) less the fair value of plan assets at the end of reporting period, together with adjustments for asset ceiling. The DBO is calculated annually by independent actuaries using the projected unit credit method. The present value of the DBO is determined by discounting the estimated future cash outflows using a discount rate derived from the interpolated yields of government bonds as calculated by Bloomberg which used Bloomberg Valuation Service (BVAL) Evaluated Pricing Service to calculate the PHP BVAL Reference Rates which are published by Philippine Dealing & Exchange Corp. (PDEX). These yields are denominated in the currency in which the benefits will be paid and that have terms to maturity approximating to the terms of the related post-employment liability.

Remeasurements, comprising of actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions and the return on plan assets (excluding amount included in interest) are reflected immediately in the statement of financial position with a charge or credit recognized in other comprehensive income in the period in which they arise. Net interest is calculated by applying the discount rate at the beginning of the period, taking account of any changes in the net defined benefit liability or asset during the period as a result of contributions and benefit payments. If there is a plan amendment, curtailment or settlement during the period, the BDO Unibank Group remeasures its net defined benefit liability or asset using updated actuarial assumptions to determine the current service cost and net interest for the remaining of the annual reporting period after the change to the plan. Net interest is reported as part of Interest expense on bills payable and other borrowings under Interest Expense account in the statement of income (see Note 23).

Past-service costs are recognized immediately in profit or loss in the period of plan amendment and curtailment.

(b) Post-employment Defined Contribution Plan

A defined contribution plan is a post-employment plan under which BDO Unibank Group pays fixed contributions into an independent entity, such as the Social Security System. BDO Unibank Group has no legal or constructive obligations to pay further contributions after payment of the fixed contribution. The contributions recognized in respect of defined contribution plans are expensed as they fall due. Liabilities and assets may be recognized if underpayment or prepayment has occurred.

(c) Short-term Benefits

Short-term employee benefits include wages, salaries, bonuses, and non-monetary benefits provided to current employees, which are expected to be settled before 12 months after the end of the reporting period during which an employee services are rendered, but does not include termination benefits. The undiscounted amount of the benefits expected to be paid in respect of services rendered by employees in an accounting period is recognized in profit or loss during that period and any unsettled amount at the end of the reporting period is included as part of Accrued expenses under Other Liabilities account in the statement of financial position.

(d) Termination Benefits

Termination benefits are payable when employment is terminated by BDO Unibank Group for authorized cause before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. BDO Unibank Group recognizes termination benefits at the earlier of when it can no longer withdraw the offer of such benefits and when it recognized costs for a restructuring that is within the scope of PAS 37 and involves the payment of termination benefits. In the case of an offer made to encourage voluntary redundancy, the termination benefits are measured based on the number of employees expected to accept the offer. Benefits falling due more than 12 months after the end of reporting period are discounted to present value.

(e) Bonus Plans

BDO Unibank Group recognizes a liability and an expense for bonuses based on the BDO Unibank Group's bonus policy. A provision is recognized by BDO Unibank Group where it is contractually obliged to pay the benefits or where there is a past practice that has created a constructive obligation.

(f) Employee Stock Option Plan

BDO Unibank Group has an employee stock option plan (ESOP) for its senior officers (from vice-president up) for their contribution to BDO Unibank Group's performance and attainment of team goals. None of the BDO Unibank Group's plan are cash settled.

All services received in exchange for the grant of the stock options are measured at their fair values using the Black-Scholes option model. Where employees are rewarded using stock options, the fair value of employees' services is determined indirectly by reference to the fair value of the equity instruments granted. The amount of stock options allocated to the qualified officers is based on the performance of the senior officers as determined by management and it requires a vesting period of five years. These are adjusted accordingly for any resignation or disqualification. The vested options may be exercised within three years from vesting date. The cost of ESOP is amortized over five years (vesting period) starting from the approval of the BOD. The annual amortization of stock options is included in Compensation and benefits under Other Operating Expenses account in the statement of income with corresponding recognition of SOO (included as part of Surplus Reserves under the Equity section of the statement of financial position).

Upon exercise of share options, the proceeds received, net of any directly attributable transaction costs, are allocated to capital stock to the nominal (or par) value of the shares issued with any excess being recorded as additional paid-in-capital. In case of forfeiture, the previously recognized share options outstanding will be transferred to additional paid-in-capital.

(g) *Unavailed Leaves*

Unavailed leaves (excluding those qualified under the retirement benefit plan), included in Other Liabilities account, are recognized as expense at the amount BDO Unibank Group expects to pay at the end of reporting period. Unavailed leaves of employees qualified under the retirement plan are valued and funded as part of the present value of DBO in Note 2.23(a).

2.24 Income Taxes

Tax expense recognized in statement of income comprises the sum of current tax and deferred tax not recognized in other comprehensive income or directly in equity, if any.

Current tax assets or liabilities comprise those claims from, or obligations to, fiscal authorities relating to the current or prior reporting period, that are uncollected or unpaid at the end of the reporting period. They are calculated according to the tax rates and tax laws applicable to the fiscal periods to which they relate, based on the taxable profit for the period. All changes to current tax assets or liabilities are recognized as a component of tax expense in profit or loss.

Deferred tax is accounted for using the liability method on temporary differences at the end of the reporting period between the tax base of assets and liabilities and their carrying amounts for financial reporting purposes. Under the liability method, with certain exceptions, deferred tax liabilities are recognized for all taxable temporary differences and deferred tax assets are recognized for all deductible temporary differences and the carryforward of unused tax losses and unused tax credits to the extent that it is probable that taxable profit will be available against which the deferred tax asset can be utilized. Unrecognized deferred tax assets are reassessed at the end of each reporting period and are recognized to the extent that it has become probable that future taxable profit will be available to allow such deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the asset is realized or the liability is settled provided such tax rates and tax laws have been enacted or substantively enacted at the end of each reporting period.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which BDO Unibank Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Most changes in deferred tax assets or liabilities are recognized as a component of tax expense in profit or loss, except to the extent that it relates to items recognized in other comprehensive income or directly in equity. In this case, the tax is also recognized in other comprehensive income or directly in equity, respectively.

Deferred tax assets and deferred tax liabilities are offset if BDO Unibank Group has a legally enforceable right to set off current tax assets against current tax liabilities and the deferred taxes relate to the same entity and the same taxation authority (see Note 30.1).

2.25 Earnings Per Share

Basic earnings per share is determined by dividing consolidated net profit by the weighted average number of common shares issued and outstanding during the period, after retroactive adjustment for any stock dividend declared in the current period.

The diluted earnings per share is also computed by dividing consolidated net profit by the weighted average number of common shares issued and outstanding during the period. However, consolidated net profit attributable to common shares and the weighted average number of common shares outstanding are adjusted to reflect the effects of potentially dilutive convertible preferred shares and stock option plan granted by BDO Unibank Group to the qualified officers (to the extent that shares under the stock option plan shall be issued from the unissued authorized capital stock and not purchased from the market or stock exchange).

Convertible preferred shares are deemed to have been converted to common shares at the issuance of preferred shares. The stock option plan is deemed to have been converted into common stock in the year the stock option is granted.

2.26 Trust Activities

BDO Unibank Group commonly acts as trustee and in other fiduciary capacities that result in the holding or placing of assets on behalf of individuals, trusts, retirement benefit plans and other institutions. Resources and income arising thereon are excluded from these financial statements, as these are neither resources nor income of BDO Unibank Group.

2.27 Events After the End of the Reporting Period

Any post-year-end event that provides additional information about BDO Unibank Group's financial position at the end of reporting period (adjusting event) is reflected in the financial statements. Post-year-end events that are not adjusting events, if any, are disclosed when material to the financial statements.

3. SIGNIFICANT ACCOUNTING JUDGMENTS AND ESTIMATES

BDO Unibank Group and the Parent Bank's financial statements, prepared in accordance with PFRS, require management to make judgments and estimates that affect the amounts reported in the financial statements and related notes. Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Actual results may ultimately differ from these estimates and the differences could be significant.

3.1 Critical Management Judgments in Applying Accounting Policies

In the process of applying BDO Unibank Group's accounting policies, management has made the following judgments, apart from those involving estimation, which have the most significant effect on the amounts recognized in the financial statements.

(a) Application of ECL to Financial Assets at Amortized Cost and Financial Assets at FVOCI

BDO Unibank Group uses the general approach to calculate ECL for all debt instruments carried at amortized cost and FVOCI, together with loan commitments and financial guarantee contracts. The allowance for impairment is based on the ECLs associated with the probability of default of a financial instrument in the next 12 months, unless there has been a significant increase in credit risk since origination of the financial instrument, in such case, a lifetime ECL for the instrument is recognized. This is where significant judgement is required.

BDO Unibank Group has established a policy to perform an assessment, at the end of each reporting period, whether a financial instrument's credit risk has increased significantly since initial recognition, by considering the change in the risk of default occurring over the remaining life of the financial instrument (see Note 4.3.5).

(b) Evaluation of Business Model Applied in Managing Financial Instruments

BDO Unibank Group manages its financial assets based on business models that maintain adequate level of financial assets to match its expected cash outflows, largely its core deposit funding arising from customers' withdrawals and continuing loan disbursements to borrowers, while maintaining a strategic portfolio of financial assets for trading activities consistent with its risk appetite.

BDO Unibank Group developed business models which reflect how it manages its portfolio of financial instruments. BDO Unibank Group's business models need not be assessed at entity level or as a whole but shall be applied at the level of a portfolio of financial instruments (i.e., group of financial instruments that are managed together by BDO Unibank Group) and not on an instrument-by-instrument basis (i.e., not based on intention or specific characteristics of individual financial instrument).

In determining the classification of a financial instrument, BDO Unibank Group evaluates in which business model a financial instrument or a portfolio of financial instruments belong to taking into consideration the objectives of each business model established by BDO Unibank Group (e.g., held-for-trading, generating accrual income, direct matching to a specific liability) as those relate to BDO Unibank Group's investment, trading and lending strategies.

(c) *Testing the Cash Flow Characteristics of Financial Assets and Continuing Evaluation of the Business Model*

In determining the classification of financial assets, BDO Unibank Group assesses whether the contractual terms of the financial assets give rise on specified dates to cash flows that are SPPI on the principal outstanding, with interest representing time value of money and credit risk associated with the principal amount outstanding. The assessment as to whether the cash flows meet the test is made in the currency in which the financial asset is denominated. Any other contractual term that changes the timing or amount of cash flows (unless it is a variable interest rate that represents time value of money and credit risk) does not meet the amortized cost criteria. In cases where the relationship between the passage of time and the interest rate of the financial instrument may be imperfect, known as modified time value of money, BDO Unibank Group assesses the modified time value of money feature to determine whether the financial instrument still meets the SPPI criterion. The objective of the assessment is to determine how different the undiscounted contractual cash flows could be from the undiscounted cash flows that would arise if the time value of money element was not modified (the benchmark cash flows). If the resulting difference is significant, the SPPI criterion is not met. In view of this, BDO Unibank Group considers the effect of the modified time value of money element in each reporting period and cumulatively over the life of the financial instrument.

If more than an infrequent sale is made out of a portfolio of financial assets carried at amortized cost, an entity should assess whether and how such sales are consistent with the objective of collecting contractual cash flows.

In making this judgment, BDO Unibank Group considers certain circumstances documented in its business model manual to assess that an increase in the frequency or value of sales of financial instruments in a particular period is not necessarily inconsistent with a held-to-collect business model if BDO Unibank Group can explain the reasons for those sales and why those sales do not reflect a change in BDO Unibank Group's objective for the business model.

In 2020, the BDO Unibank Group and the Parent Bank disposed of certain debt securities from its amortized cost portfolio in accordance with its investment policy. Such disposals have qualified under the permitted sale events set forth in BDO Unibank Group's and Parent Bank's business model in managing financial assets manual and the requirements of PFRS 9 (see Note 9.3).

(d) *Distinction Between Investment Properties and Owner-occupied Properties*

BDO Unibank Group determines whether a property qualifies as investment property. In making its judgment, BDO Unibank Group considers whether the property generates cash flows largely independent of the other assets held by BDO Unibank Group. Owner-occupied properties generate cash flows that are attributable not only to the property but also to the other resources used in the supply process.

Some properties comprise a portion that is held to earn rental or for capital appreciation and another portion that is held for use in the supply of services or for administrative purposes. If the portions can be sold separately (or leased out separately under finance lease), BDO Unibank Group accounts for those portions separately. If the portion cannot be sold separately, the property is accounted for as investment property only if insignificant portion is held for use in the supply of services or for administrative purposes. Judgment is applied in determining whether ancillary services are so significant that a property does not qualify as investment property. BDO Unibank Group considers each property separately in making its judgment.

(e) *Distinction Between Operating and Finance Leases for Contracts where BDO Unibank Group is the Lessor*

BDO Unibank Group has entered into various lease agreements as a lessor. Critical judgment was exercised by management to distinguish each lease agreement as either an operating or finance lease by looking at the transfer or retention of significant risks and rewards of ownership of the properties covered by the agreements. Failure to make the right judgment will result in either overstatement or understatement of resources.

(f) *Determination of Lease Term*

In determining the lease term, management considers all relevant factors and circumstances that create an economic incentive to exercise a renewal option or not exercise a termination option. Renewal options and/or periods after termination options are only included in the lease term if the lease is reasonably certain to be extended or not terminated.

For leases of land and office spaces, the factors that are normally the most relevant are (i) if there are significant penalties should BDO Unibank Group pre-terminate the contract, and (ii) if any leasehold improvements are expected to have a significant remaining value, BDO Unibank Group is reasonably certain to extend and not to terminate the lease contract. Otherwise, BDO Unibank Group considers other factors including historical lease durations and the costs and business disruption required to replace the leased asset.

BDO Unibank Group did not include the renewal period as part of the lease term of the land and office spaces because the terms of most of the contracts are renewable upon the mutual agreement of the parties.

The lease term is reassessed if an option is actually exercised or not or BDO Unibank Group becomes obliged to exercise or not. The assessment of reasonable certainty is only revised if a significant event or a significant change in circumstances occurs, which affects this assessment, and that is within the control of the BDO Unibank Group.

(g) *Classification and Fair Value Determination of Acquired Properties*

BDO Unibank Group classifies its acquired properties as Premises, Furniture, Fixtures and Equipment if used in operations, chattels as Non-current assets held for sale (presented under Other Resources account) if expected to be recovered through sale rather than use, real properties as Investment Properties if intended to be held for capital appreciation or lease, as financial assets if qualified as such in accordance with PFRS 9 or as Other properties (presented under Other Resources account) if held for sale but the depreciable properties (other than building) are not yet disposed within three years. At initial recognition, BDO Unibank Group determines the fair value of the acquired properties through internally or externally generated appraisal. The appraised value is determined based on the current economic and market conditions as well as the physical condition of the properties. The BDO Unibank Group's methodology in determining the fair value of acquired properties are further discussed in Note 6.5.

(h) *Assessment of Significant Influence on Entities in which BDO Unibank Group Holds Less than 20% Ownership*

The management considers that the BDO Unibank Group and the Parent Bank have significant influence on NLEX Corporation (previously Manila North Tollways Corporation) even though it holds less than 20% of the ordinary shares in the latter. In making this judgment, management considered the BDO Unibank Group and the Parent Bank's voting rights, which is based from its acquired right to nominate a director in NLEX Corporation as granted in the Amended and Restated Shareholders' Agreement (ARSA).

ARSA provides that investors shall be entitled to nominate one director for as long as it owns at least 10% of the equity of NLEX Corporation, or shall be entitled to nominate two directors for as long as it owns at least 16.5% of the equity of NLEX Corporation.

Failure to make the right judgment will result in either overstatement or understatement of resources, liabilities, income and expenses.

(i) *Determination of Timing of Satisfaction of Performance Obligations*

BDO Unibank Group determines that its revenues from services for account management, loan administration and fees from annual credit card membership shall be recognized over time. In making its judgment, BDO Unibank Group considers the timing of receipt and consumption of benefits provided by BDO Unibank Group to the customers. As the work is performed, BDO Unibank Group becomes entitled to payments. This demonstrates that the customers simultaneously receive and consume the benefits of the BDO Unibank Group's rendering of these retail and corporate banking services as it performs.

In determining the best method of measuring the progress of the BDO Unibank Group's rendering of aforementioned services, the management considers the output method, which uses direct measurements of the value to the customer of the services transferred to date relative to the remaining services promised as basis in recognizing revenues. Such measurements include results of performance completed to date and time elapsed.

(j) *Determination of Branch Licenses Having Indefinite Useful Lives*

The BDO Unibank Group's licenses were regarded as having an indefinite useful lives considering there is no foreseeable limit to the period over which such assets are expected to generate net cash inflows for the BDO Unibank Group. The assessment of having indefinite useful lives is reviewed periodically and is updated whether events and circumstances such as the period of control over these assets and legal or similar limits on the use of these assets continue to support such assessment.

(k) *Recognition of Provisions and Contingencies*

Judgment is exercised by management to distinguish between provisions and contingencies. Policies on recognition of provisions and contingencies are discussed in Note 2.19 and relevant disclosures are presented in Note 33.

3.2 Key Sources of Estimation Uncertainty

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of resources and liabilities within the next reporting period.

(a) *Estimation of Allowance for ECL*

The measurement of the allowance for ECL on financial assets at amortized cost and debt instruments measured at FVOCI is an area that requires the use of significant assumptions about the future economic conditions and credit behavior (e.g., likelihood of customers defaulting and the resulting losses). Explanation of the inputs, assumptions and estimation used in measuring ECL is further detailed in Note 4.3.

The carrying value of financial assets at FVOCI, Investment securities at amortized cost and Loans and Other Receivables, and the analysis of the allowance for impairment on such financial assets, are shown in Notes 9.2, 9.3, 10, and 15 respectively.

(b) *Fair Value Measurement for Financial Instruments*

Management applies valuation techniques to determine the fair value of financial instruments where active market quotes are not available. Valuation techniques are used to determine fair values which are validated and periodically reviewed. To the extent practicable, models use observable data, however, areas such as counterparty credit risk, volatilities and correlations require management to make estimates. Changes in assumptions could affect the reported fair value of financial instruments. The BDO Unibank Group use judgment to select a variety of methods and make assumptions that are mainly based on market conditions existing at the end of each reporting period.

The carrying values of the BDO Unibank Group's financial assets at FVTPL and financial assets at FVOCI and the amounts of fair value changes recognized during the years on those assets are disclosed in Notes 9.1 and 9.2, respectively.

(c) *Determination of Fair Value of Derivatives*

The fair value of derivative financial instruments that are not quoted in an active market is determined through valuation techniques normally using the discounted cash flow model.

Valuation techniques are used to determine fair values, which are validated and periodically reviewed. To the extent practicable, models use observable data, however, areas such as credit risk (both own and counterparty), volatilities and correlations require management to make estimates. Changes in assumptions and correlations could affect reported fair value of financial instruments.

BDO Unibank Group and the Parent Bank use judgment to select a variety of methods and make assumptions that are mainly based on conditions existing at the end of each reporting period.

(d) *Estimation of Useful Lives of Premises, Furniture, Fixtures and Equipment, Investment Properties and Other Resources*

BDO Unibank Group estimates the useful lives of premises, furniture, fixtures and equipment, investment properties and other properties, including trademark, based on the period over which the assets are expected to be available for use. The estimated useful lives of these assets are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the assets.

The BDO Unibank's goodwill and branch licenses were regarded as having indefinite useful lives considering there is no foreseeable limit to the period over which such assets are expected to generate net cash inflows for the BDO Unibank Group. The assessment of having indefinite useful lives is reviewed periodically and is updated whether events and circumstances such as the period of control over these assets and legal or similar limits on the use of these assets continue to support such assessment.

Actual results, however, may vary due to changes in estimates brought about by changes in factors mentioned above.

The carrying amounts of premises, furniture, fixtures and equipment are analyzed in Note 11 while investment properties and other resources, including trademark, goodwill and branch licenses, are analyzed in Notes 13 and 14, respectively.

(e) *Determination of Appropriate Discount Rate in Measuring Lease Liabilities (2020 and 2019)*

BDO Unibank Group measures its lease liabilities at present value of the lease payments that are not paid at the commencement date of the lease contract. The lease payments were discounted using a reasonable rate deemed by management equal to the BDO Unibank Group's incremental borrowing rate. In determining a reasonable discount rate, management considers the term of the leases, the underlying asset and the economic environment. Actual results, however, may vary due to changes in estimates brought about by changes in such factors.

(f) *Determination of Assumptions for Management's Estimation of Fair Value of Investment Properties*

Investment properties are measured using the cost model. The fair value disclosed in Note 13 to the financial statements is determined by BDO Unibank Group using the discounted cash flows valuation technique which are mainly based on existing market conditions and actual transactions at each reporting period such as selling price under installment sales, expected timing of sale and appropriate discount rates. The expected selling price is determined by either an independent or internal appraiser on the basis of current appraised values of the properties or similar properties in the same location and condition (see Note 6.5).

For investment properties with appraisal conducted prior to the end of the current reporting period, management determines whether there are significant circumstances during the intervening period that may require adjustments or changes in the disclosure of fair value of those properties. A significant change in key inputs and sources of information used in the determination of the fair value disclosed for those assets may result in adjustment in the carrying amount of the assets reported in the financial statements if their fair value will indicate evidence of impairment.

(g) *Determination of Realizable Amount of Deferred Tax Assets*

BDO Unibank Group reviews its deferred tax assets at the end of each reporting period and reduces the carrying amount to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilized. Significant judgment is applied by the management to determine the amount of deferred tax assets that can be recognized based on the likely timing and level of BDO Unibank Group's future taxable income. The BDO Unibank Group assessed its projected performance in determining the sufficiency of the future taxable income to support the recognition of deferred tax assets.

The carrying value of deferred tax assets, which management assessed to be utilized within the next two to three years, as of December 31, 2020 and 2019 is disclosed in Note 30.1.

(h) *Impairment of Non-financial Assets*

Except for goodwill and other intangible assets with indefinite useful lives, PFRS requires that an impairment review be performed when certain impairment indicators are present. BDO Unibank Group's policy on estimating the impairment of non-financial assets is discussed in detail in Note 2.21. Though management believes that the assumptions used in the estimation of fair values reflected in the financial statements are appropriate and reasonable, significant changes in these assumptions may materially affect the assessment of recoverable values and any resulting impairment loss could have a material adverse effect on the results of operations.

Impairment losses recognized in profit or loss are disclosed in Note 15.

(i) *Valuation of Post-employment Defined Benefit*

The determination of BDO Unibank Group's obligation and cost of post-employment and other retirement benefits is dependent on the selection of certain assumptions used by actuaries in calculating such amounts. Those assumptions are described in Note 25.2 and include, among others, discount rates, expected rate of return on plan asset and salary increase rates. A significant change in any of these actuarial assumptions may generally affect the recognized expense, other comprehensive income or losses and the carrying amount of the post-employment benefit obligation in the next reporting period.

The amounts of post-employment benefit obligation and expense and an analysis of the movements in the estimated present value of post-employment benefit obligation, as well as the significant assumptions in estimating such obligation are presented in Note 25.2.

(j) *Recognition of Reward Points*

BDO Unibank Group provides rewards points to its banking clients and customers each time they avail of the pre-identified products and services of the Parent Bank and the companies which the Parent Bank has identified as partners in the rewards program. Reward points are redeemable in a wide selection of reward categories, including travel, merchandise of third parties, reward credits and gift certificates. Certain loyalty points for credit card have no expiration date unless the credit card is cancelled but for other rewards program, unredeemed points may expire at some future date.

BDO Unibank Group sets up a liability to cover the cost of future reward redemptions for points earned to date. The estimated liability is based upon points earned by the clients and the current cost per point of redemption. The estimated points to be redeemed are measured and adjusted based on many factors including but not limited to past redemption behavior of the clients, product type on which the points are earned and their ultimate redemption rate on the points earned to date but not yet redeemed.

BDO Unibank Group continually evaluates its estimates for rewards based on developments in redemption patterns, cost per point redeemed and other factors. The estimated liability for unredeemed points is impacted over time by enrollment levels, amount of points earned and redeemed, weighted-average cost per point, redemption choices made by the clients and other membership rewards program changes. The calculation is most sensitive to changes in the estimated ultimate redemption rate. This rate is based on the expectation that a large majority of all points earned will eventually be redeemed and the rewards will be redeemed through goods or services supplied by a third party or affiliated retail partners based on BDO Unibank Group's past experience.

The carrying value of the rewards points accrued by BDO Unibank Group are presented as part of Accrued expenses under Other Liabilities account in the statement of financial position as disclosed in Note 20.

(k) *Valuation of Legal Policy Reserves*

Legal policy reserves represent estimates of present value of future benefits and expenses in excess of present value of future gross premiums. These estimates are based on interest rates, mortality/morbidity tables, and valuation method subject to the provisions of the Insurance Code and guidelines set by IC.

The liability for life insurance contracts uses the discount rate as provided by the IC with other assumptions based on best estimate with regard to significant recent experience and appropriate margin for adverse deviation from the expected experience. At each reporting date, these estimates are reassessed for adequacy and changes will be reflected in adjustments to the liability. The main assumptions used relate to mortality, morbidity, lapse, and discount rate.

For life insurance contracts, estimates are made as to the expected number of deaths and lapses for each of the years in which the BDO Unibank Group is exposed to risk. The BDO Unibank Group uses mortality tables and lapse rates subject to the guidelines set by the IC as the basis of these estimates. The estimated number of lapses, deaths, illness or injury determines the value of possible future benefits to be paid out, which will be factored into ensuring sufficient cover by reserves, which in return is monitored against current and future premiums.

4. RISK MANAGEMENT

With its culture of managing risk prudently within its capacity and capabilities, the BDO Unibank Group will pursue its strategy and business plans to provide consistent quality service to its customers, to achieve its desired long-term target returns to its shareholders and satisfy or abide by the needs of its other stakeholders, including its depositors and regulators.

The BDO Unibank Group believes that, as there are opportunities, there are associated risks and the objective is not to totally avoid risks, but to adequately and consistently evaluate, manage, control, and monitor the risks and ensure that the BDO Unibank Group is adequately compensated for all the risks taken. Good risk management involves making informed and rational decisions about the level of risks the institution wants to take, in the pursuit of its objectives, but with consideration to return commensurate with the risk-taking activity.

The BDO Unibank Group's goal is to remain a strong bank that is resilient to possible adverse events. Hence, the BDO Unibank Group ensures:

- strong financial position by maintaining adequate capital ratios;
- sound management of liquidity; and,
- ability to generate sustainable earnings commensurate with the risks taken.

For credit risk, market risk, and liquidity risk, the BDO Unibank Group ensures that these are within Board-approved operating limits. For operational risk (which includes legal, regulatory, compliance risks), and reputational risks, these are invariably managed by the development of both a strong "control culture" and an effective internal control system that constantly monitors and updates operational policies and procedures with respect to the BDO Unibank Group's activities and transactions.

Risk management at BDO Unibank Group begins at the highest level of the organization. At the helm of the risk management infrastructure is the BOD who is responsible for establishing and maintaining a sound risk management system. The BOD assumes oversight over the entire risk management process and has the ultimate responsibility for all risks taken. It regularly reviews and approves the institution's tolerance for risks, as well as, its business strategy and risk philosophy.

The BOD has constituted the Risk Management Committee (RMC) as the Board-Level Committee responsible for the oversight of the risk management program. Considering the importance of appropriately addressing credit risk, the BOD has also constituted the Executive Committee. The Executive Committee is responsible for approving credit-specific transactions, while the RMC is responsible for approving risk appetite levels, policies, and risk tolerance limits related to credit portfolio risk, market risk, liquidity risk, interest rate risk, operational risk (including business continuity, IT risk and information security risk), social media risk, and consumer protection risk management, to ensure that current and emerging risk exposures are consistent with BDO Unibank Group's strategic direction and overall risk appetite.

Within BDO Unibank Group's overall risk management system is the Assets and Liabilities Committee (ALCO), which is responsible for managing the BDO Unibank Group's statement of financial position, including the BDO Unibank Group's liquidity, interest rate and foreign exchange related risks. In addition, ALCO formulates investment and financial policies by determining the asset allocation and funding mix strategies that are likely to yield the targeted financial results.

BDO Unibank Group operates an enterprise-wide risk management system to address the risks it faces in its banking activities. The Risk Management Group (RMG) is mandated to adequately and consistently evaluate, manage, control, and monitor the overall risk profile of the BDO Unibank Group's activities across the different risk areas, i.e., credit, market, liquidity, interest rate, and operational risks, including IT risk and information security risk, to optimize the risk-reward balance and maximize return on capital. RMG also has the responsibility for recommending to the appropriate body, risk policies across the full range of risks to which the BDO Unibank Group is exposed. RMG functionally reports to the RMC.

The evaluation, analysis, and control performed by the Risk Function, in conjunction with the Risk Takers, constitute the risk management process. The risk management process is applied at three levels: the transaction level, the business unit level, and the portfolio level. This framework ensures that risks are properly identified, quantified and analyzed, in the light of its potential effect on the BDO Unibank Group's business. The goal of the risk management process is to ensure rigorous adherence to the BDO Unibank Group's standards for precision in risk measurement and reporting and to make possible, in-depth analysis of the deployment of capital and the returns that are delivered to the shareholders.

There is no significant change on the policies and process for managing the risk and the methods used to measure the risk of the BDO Unibank Group and the Parent Bank, except for the performance of the comprehensive review of the financial instruments, particularly for loan accounts, to assess vulnerability to the significant increase in credit risk in response to the unprecedented impact of COVID-19 pandemic.

4.1 Liquidity Risk

Liquidity risk is the risk that there could be insufficient funds available to repay depositors, to fulfill commitments to lend, or to meet any other liquidity commitments. BDO Unibank Group manages liquidity risk by holding sufficient liquid assets of appropriate quality to meet funding requirements, manage and control liquidity gaps through Maximum Cumulative Outflow (MCO) limits, regular liquidity stress testing to ensure positive cashflow across all identified stress scenarios, and establishment of a Liquidity Contingency Plan, to ensure adequate liquidity under both business-as-usual and stress conditions.

The analysis of the maturity groupings of resources, liabilities and off-book items as of December 31, 2020 and 2019 in accordance with account classification of the BSP is presented below and in the succeeding pages. The amounts disclosed in the maturity analysis are the contractual cash flows using the primary contractual maturities or behavioral assumptions on core levels (e.g., core deposit liabilities and core deposit substitutes with maturities within one year have been classified in the more than three years category), if the latter is more relevant for purposes of profiling the liquidity gap.

BDO Unibank Group

	2020				
	One to Three Months	More Than Three Months to One Year	More Than One Year to Three Years	More Than Three Years	Total
Resources:					
Cash and other cash items	P 74,851	P -	P -	P -	P 74,851
Due from BSP and other banks	177,536	625	3,147	192,617	373,925
Trading and investment securities	78,817	20,246	102,007	307,740	508,810
Loans and other receivables - net	446,216	249,633	345,380	1,260,752	2,301,981
Other resources - net*	-	108	40	115,185	115,333
Total Resources	<u>777,420</u>	<u>270,612</u>	<u>450,574</u>	<u>1,876,294</u>	<u>3,374,900</u>
Liabilities and Equity:					
Deposit liabilities	589,956	22,147	30,071	1,967,977	2,610,151
Bills and subordinated notes payable	34,050	33,142	112,819	29,733	209,744
Insurance contract liabilities**	409	443	(460)	58,018	58,410
Other liabilities	36,785	1,596	1,623	63,570	103,574
Total Liabilities	661,200	57,328	144,053	2,119,298	2,981,879
Equity	-	-	-	393,021	393,021
Total Liabilities and Equity	<u>661,200</u>	<u>57,328</u>	<u>144,053</u>	<u>2,512,319</u>	<u>3,374,900</u>
On-book gap	<u>116,220</u>	<u>213,284</u>	<u>306,521</u>	<u>(636,025)</u>	<u>-</u>
Cumulative on-book gap	<u>116,220</u>	<u>329,504</u>	<u>636,025</u>	<u>-</u>	<u>-</u>
Contingent assets	225,816	56,673	26,387	16,559	325,435
Contingent liabilities	279,492	58,342	26,171	16,462	380,467
Off-book gap	<u>(53,676)</u>	<u>(1,669)</u>	<u>216</u>	<u>97</u>	<u>(55,032)</u>
Net Periodic Gap	<u>62,544</u>	<u>211,615</u>	<u>306,737</u>	<u>(635,928)</u>	<u>55,032</u>
Cumulative Total Gap	<u>P 62,544</u>	<u>P 274,159</u>	<u>P 580,896</u>	<u>(P 55,032)</u>	<u>P -</u>

* Other resources include Premises, Furniture, Fixtures and Equipment, Investment Properties and Other Resources.

** Insurance Contract Liabilities with maturity of more than one year to three years have negative aging because the renewal premiums (inflow) are greater than the expected insurance benefit liability.

BDO Unibank Group

		2019								
		One to Three Months	More Than Three Months to One Year	More Than One Year to Three Years	More Than Three Years	Total				
Resources:										
Cash and other cash items	P	64,140	P	-	P	-	P	64,140		
Due from BSP and other banks		134,653		2,264		48		211,031	347,996	
Trading and investment securities		38,997		25,911		102,380		268,617	435,905	
Loans and other receivables - net		453,118		281,272		328,369		1,163,018	2,225,777	
Other resources - net*		-		88		38		114,914	115,040	
Total Resources		690,908		309,535		430,835		1,757,580	3,188,858	
Liabilities and Equity:										
Deposit liabilities		615,396		27,747		13,383		1,828,702	2,485,228	
Bills and subordinated notes payable		48,675		43,331		42,761		42,787	177,554	
Insurance contract liabilities**		61	(	1,164)		342		43,234	42,473
Other liabilities		28,683		2,157		4,075		78,101	113,016	
Total Liabilities		692,815		72,071		60,561		1,992,824	2,818,271	
Equity		-		-		-		370,587	370,587	
Total Liabilities and Equity		692,815		72,071		60,561		2,363,411	3,188,858	
On-book gap	(	1,907)		237,464		370,274	(	605,831)	-
Cumulative on-book gap	(	1,907)		235,557		605,831		-	-
Contingent assets		222,024		34,619		20,294		5,481	282,418	
Contingent liabilities		255,066		35,598		19,993		5,467	316,124	
Off-book gap	(33,042)	(979)		301		14	(33,706)
Net Periodic Gap	(	34,949)		236,485		370,575	(	605,817)	33,706
Cumulative Total Gap	(P	34,949)	P	201,536	P	572,111	(P	33,706)	P	-

* Other resources include Premises, Furniture, Fixtures and Equipment, Investment Properties and Other Resources.

** Insurance Contract Liabilities with maturity of more than three months to three years have negative aging because the renewal premiums (inflow) are greater than the expected insurance benefit liability.

Parent Bank

2020						
	One to Three Months	More Than Three Months to One Year	More Than One Year to Three Years	More Than Three Years	Total	
Resources:						
Cash and other cash items	P 72,301	P -	P -	P -	P	72,301
Due from BSP and other banks	173,187	602	3,137	191,434		368,360
Trading and investment securities	63,707	14,954	87,606	233,189		399,456
Loans and other receivables - net	436,324	238,203	325,923	1,259,236		2,259,686
Other resources - net*	-	-	-	135,580		135,580
Total Resources	P 745,519	P 253,759	P 416,666	P 1,819,439	P	3,235,383
(Balance carried forward)	P 745,519	P 253,759	P 416,666	P 1,819,439	P	3,235,383

* Other resources include Premises, Furniture, Fixtures and Equipment, Investment Properties and Other Resources.

Parent Bank

	2020				
	One to Three Months	More Than Three Months to One Year	More Than One Year to Three Years	More Than Three Years	Total
Total Resources (Balance brought forward)	P 745,519	P 253,759	P 416,666	P 1,819,439	P 3,235,383
Liabilities and Equity:					
Deposit liabilities	569,949	19,984	29,793	1,928,565	2,548,291
Bills and subordinated notes payable	25,974	32,629	110,932	33,332	202,867
Other liabilities	33,307	242	-	58,622	92,171
Total Liabilities	629,230	52,855	140,725	2,020,519	2,843,329
Equity	-	-	-	392,054	392,054
Total Liabilities and Equity	629,230	52,855	140,725	2,412,573	3,235,383
On-book gap	116,289	200,904	275,941	(593,134)	-
Cumulative on-book gap	116,289	317,193	593,134	-	-
Contingent assets	216,952	54,412	3,278	1,579	276,221
Contingent liabilities	270,656	56,271	3,322	1,605	331,854
Off-book gap	(53,704)	(1,859)	(44)	(26)	(55,633)
Net Periodic Gap	62,585	199,045	275,897	(593,160)	55,633
Cumulative Total Gap	P 62,585	P 261,630	P 537,527	(P 55,633)	P -
	2019				
	One to Three Months	More Than Three Months to One Year	More Than One Year to Three Years	More Than Three Years	Total
Resources:					
Cash and other cash items	P 62,726	P -	P -	P -	P 62,726
Due from BSP and other banks	131,182	2,255	48	209,273	342,758
Trading and investment securities	34,690	20,757	91,548	198,283	345,278
Loans and other receivables - net	446,261	268,912	304,999	1,155,483	2,175,655
Other resources - net*	-	-	-	136,683	136,683
Total Resources	674,859	291,924	396,595	1,699,722	3,063,100
Liabilities and Equity:					
Deposit liabilities	604,273	26,672	13,155	1,794,637	2,438,737
Bills and subordinated notes payable	36,334	40,519	37,971	42,527	157,351
Other liabilities	24,837	-	-	72,965	97,802
Total Liabilities	665,444	67,191	51,126	1,910,129	2,693,890
Equity	-	-	-	369,210	369,210
Total Liabilities and Equity (Balance carried forward)	P 665,444	P 67,191	P 51,126	P 2,279,339	P 3,063,100

* Other resources includes Premises, Furniture, Fixtures and Equipment, Investment Properties and Other Resources.

Parent Bank

	2019				
	One to Three Months	More Than Three Months to One Year	More Than One Year to Three Years	More Than Three Years	Total
Total Liabilities and Equity (Balance brought forward)	P 665,444	P 67,191	P 51,126	P 2,279,339	P 3,063,100
On-book gap	9,415	224,733	345,469	(579,617)	-
Cumulative on-book gap	9,415	234,148	579,617	-	-
Contingent assets	215,963	25,772	1,941	1,059	244,735
Contingent liabilities	249,084	26,941	1,957	1,095	279,077
Off-book gap	(33,121)	(1,169)	(16)	(36)	(34,342)
Net Periodic Gap	(23,706)	223,564	345,453	(579,653)	34,342
Cumulative Total Gap	(P 23,706)	P 199,858	P 545,311	(P 34,342)	P -

The negative liquidity gap in the MCO is due to the timing difference in the contractual maturities of resources and liabilities. The MCO measures the maximum funding requirement the BDO Unibank Group may need to support its maturing obligations. To ensure that the BDO Unibank Group maintains a prudent and manageable level of cumulative negative gap, the BDO Unibank Group maintains a pool of highly liquid assets in the form of tradable investment securities. Moreover, the BOD has approved the MCO Limits which reflect the BDO Unibank Group's overall appetite for liquidity risk exposure. This limit is reviewed every year. Compliance to MCO Limits is monitored and reported to the BOD and senior management.

In case of breach in the MCO Limit, the RMG elevates the concern to the BOD through the RMC for corrective action by senior management. Additional measures to mitigate liquidity risks include reporting of funding concentration, short-term liquidity reporting, available funding sources, and liquid assets analysis. More frequent analysis of projected funding source and requirements as well as pricing strategies is discussed thoroughly during the weekly ALCO meetings.

Pursuant to applicable BSP regulations, the BDO Unibank Group is required to maintain reserves against deposit liabilities which are based on certain percentages of deposits. The required reserves against deposit liabilities shall be kept in the form of deposits placed in the Bank's demand deposit accounts with the BSP. The BSP also requires the BDO Unibank Group to maintain asset cover of 100% for foreign currency-denominated liabilities of its FCDU.

4.1.1 Liquidity Risk Stress

To augment the effectiveness of the Group's gap analysis, the Group regularly assesses liquidity risk based on behavioral and hypothetical assumptions under stress conditions. Survivability and resilience of the BDO Unibank Group are assessed for a minimum stress period of 30 days for all crisis scenarios enumerated in BSP Circular 981: *Guidelines on Liquidity Risk Management*. The results of these liquidity stress simulations are reported monthly to RMC.

4.2 Market Risk

BDO Unibank Group's exposure to market risk, the risk of future loss from changes in the price of a financial instrument, relates primarily to its holdings in foreign exchange instruments, debt securities, equity securities and derivatives. BDO Unibank Group manages its risk by identifying, analyzing and measuring relevant or likely market risks. Market Risk Management recommends market risk limits based on relevant activity indicators for approval by BDO Unibank Group's RMC and the BOD.

4.2.1 Foreign Exchange Risk

BDO Unibank Group manages its exposure to effects of fluctuations in the foreign currency exchange rates by maintaining foreign currency exposure within the existing regulatory guidelines and at a level that it believes to be relatively conservative for a financial institution engaged in that type of business.

BDO Unibank Group's net foreign exchange exposure is computed as its foreign currency resources less foreign currency liabilities. BSP regulations impose a cap of 20% of unimpaired capital or US\$50 million, whichever is lower, on the BDO Unibank Group excess foreign exchange holding of banks in the Philippines. BDO Unibank Group's foreign exchange exposure is primarily limited to the day-to-day, over-the-counter buying and selling of foreign exchange in BDO Unibank Group's branches as well as foreign exchange trading with corporate accounts and other financial institutions. BDO Unibank Group, being a major market participant in the Philippine Dealing System, may engage in proprietary trading to take advantage of foreign exchange fluctuations.

BDO Unibank Group's foreign exchange exposure at end-of-day is guided by the limits set forth in BDO Unibank Group's Risk Management Manual. These limits are within the prescribed ceilings mandated by the BSP. At the end of each day, BDO Unibank Group reports to the BSP on its compliance with the mandated foreign currency exposure limits. In addition, it also reports to the BSP on the respective foreign currency positions of its subsidiaries.

The breakdown of the financial assets and financial liabilities as to foreign and peso-denominated balances as of December 31, 2020 and 2019 follows:

BDO Unibank Group

	2020			2019		
	Foreign Currencies	Philippine Pesos	Total	Foreign Currencies	Philippine Pesos	Total
Resources:						
Cash and other cash items						
and due from BSP	P 118	P 383,369	P 383,487	P 143	P 373,037	P 373,180
Due from other banks	64,877	412	65,289	36,842	2,114	38,956
Trading and investment securities:						
At FVTPL	5,701	31,409	37,110	5,671	21,410	27,081
At FVOCI	88,748	96,133	184,881	82,468	62,771	145,239
At amortized cost	153,492	133,327	286,819	134,678	128,907	263,585
Loans and other receivables	292,865	2,009,116	2,301,981	266,216	1,959,561	2,225,777
Other resources	8,824	438	9,262	5,658	333	5,991
	<u>P 614,625</u>	<u>P 2,654,204</u>	<u>P 3,268,829</u>	<u>P 531,676</u>	<u>P 2,548,133</u>	<u>P 3,079,809</u>

BDO Unibank Group

	2020			2019		
	Foreign Currencies	Philippine Pesos	Total	Foreign Currencies	Philippine Pesos	Total
Liabilities:						
Deposit liabilities	P 418,262	P 2,191,889	P 2,610,151	P 373,229	P 2,111,999	P 2,485,228
Bills payable	126,894	82,850	209,744	112,719	54,805	167,524
Subordinated notes payable	-	-	-	-	10,030	10,030
Insurance contract liabilities	8,376	50,034	58,410	7,965	34,508	42,473
Other liabilities	6,850	86,890	93,740	5,677	96,155	101,832
	<u>P 560,382</u>	<u>P 2,411,663</u>	<u>P 2,972,045</u>	<u>P 499,590</u>	<u>P 2,307,497</u>	<u>P 2,807,087</u>

Parent Bank

	2020			2019		
	Foreign Currencies	Philippine Pesos	Total	Foreign Currencies	Philippine Pesos	Total
Resources:						
Cash and other cash items and due from BSP	P 41	P 377,339	P 377,380	P 48	P 369,616	P 369,664
Due from other banks	63,015	266	63,281	35,768	52	35,820
Trading and investment securities:						
At FVTPL	3,037	1,825	4,862	2,487	1,683	4,170
At FVOCI	71,907	55,015	126,922	64,337	29,463	93,800
At amortized cost	146,757	120,915	267,672	130,533	116,775	247,308
Loans and other receivables	291,879	1,967,807	2,259,686	267,520	1,908,135	2,175,655
Other resources	8,756	78	8,834	5,542	-	5,542
	<u>P 585,392</u>	<u>P 2,523,245</u>	<u>P 3,108,637</u>	<u>P 506,235</u>	<u>P 2,425,724</u>	<u>P 2,931,959</u>
Liabilities:						
Deposit liabilities	P 401,030	P 2,147,261	P 2,548,291	P 356,773	P 2,081,964	P 2,438,737
Bills payable	126,711	76,156	202,867	112,180	35,141	147,321
Subordinated notes payable	-	-	-	-	10,030	10,030
Other liabilities	6,188	77,727	83,915	5,075	83,163	88,238
	<u>P 533,929</u>	<u>P 2,301,144</u>	<u>P 2,835,073</u>	<u>P 474,028</u>	<u>P 2,210,298</u>	<u>P 2,684,326</u>

4.2.2 Interest Rate Risk

BDO Unibank Group prepares an interest rate gap analysis in the Banking Book to measure the sensitivity of its resources, liabilities and off-book items to interest rate fluctuations. The Banking Book is a term for resources on a bank's statement of financial position that are expected to be held to maturity, usually consisting of customer loans to and deposits from retail and corporate customers. The Banking Book can also include those derivatives that are used to hedge exposures arising from the Banking Book activity, including interest rate risk. The focus of analysis is the impact of changes in interest rates on accrual or reported earnings. This analysis would give management a glimpse of the re-pricing profile of its interest sensitive resources and liabilities in the Banking Book. An interest rate gap report is prepared by classifying all resources and liabilities into various time buckets according to contracted maturities if fixed or anticipated repricing dates if floating, or based on behavioral assumptions if more applicable. In the interest rate gap presented, loans and investments are profiled based on next repricing if floating or contracted maturity if fixed rate while non-maturity deposit liabilities are considered non-rate sensitive. The difference in the amount of resources and liabilities maturing or being repriced in any time period category would then give BDO Unibank Group an indication of the extent to which it is exposed to the risk of potential changes in net interest income. Interest rate financial instruments (e.g., interest rate derivatives) may be used to hedge the interest rate exposures in the Banking Book. There are however, no outstanding interest rate derivatives used as hedges in the Banking Book.

The analyses of the groupings of resources, liabilities and off-book items as of December 31, 2020 and 2019 based on the expected interest realization or recognition are shown below and in the succeeding pages.

BDO Unibank Group

	2020					
	One to Three Months	More Than Three Months to One Year	More Than One Year to Five Years	More Than Five Years	Non-rate Sensitive	Total
Resources:						
Cash and other cash items	P -	P -	P -	P -	P 74,851	P 74,851
Due from BSP and other banks	76,419	-	-	-	297,506	373,925
Trading and investment securities	66,844	19,653	243,498	141,705	37,110	508,810
Loans and other receivables - net	1,033,420	267,692	821,195	179,674	-	2,301,981
Other resources - net*	-	-	-	-	115,333	115,333
Total Resources	<u>1,176,683</u>	<u>287,345</u>	<u>1,064,693</u>	<u>321,379</u>	<u>524,800</u>	<u>3,374,900</u>
Liabilities and Equity:						
Deposit liabilities	379,153	45,248	59,749	13,294	2,112,707	2,610,151
Bills and subordinated notes payable	38,852	30,744	117,622	22,526	-	209,744
Insurance contract liabilities**	(180)	21	605	39,976	17,988	58,410
Other liabilities	-	17	112	3	103,442	103,574
Total Liabilities	417,825	76,030	178,088	75,799	2,234,137	2,981,879
Equity	-	-	-	-	393,021	393,021
Total Liabilities and Equity (Balance carried forward)	<u>P 417,825</u>	<u>P 76,030</u>	<u>P 178,088</u>	<u>P 75,799</u>	<u>P 2,627,158</u>	<u>P 3,374,900</u>

* Other resources includes Premises, Furniture, Fixtures and Equipment, Investment Properties and Other Resources.

** Insurance Contract Liabilities with maturity of one to three months have negative aging because the renewal premiums (inflow) are greater than the expected insurance benefit liability.

BDO Unibank Group

	2020					
	One to Three Months	More Than Three Months to One Year	More Than One Year to Five Years	More Than Five Years	Non-rate Sensitive	Total
Total Liabilities and Equity (Balance brought forward)	P 417,825	P 76,030	P 178,088	P 75,799	P 2,627,158	P 3,374,900
On-book gap	758,858	211,315	886,605	245,580	(2,102,358)	-
Cumulative on-book gap	758,858	970,173	1,856,778	2,102,358	-	-
Contingent assets	3,434	1,637	-	-	-	5,071
Contingent liabilities	9,605	3,362	-	-	-	12,967
Off-book gap	(6,171)	(1,725)	-	-	-	(7,896)
Net Periodic Gap	752,687	209,590	886,605	245,580	(2,102,358)	7,896
Cumulative Total Gap	P 752,687	P 962,277	P 1,848,882	P 2,094,462	(P 7,896)	P -
	2019					
	One to Three Months	More Than Three Months to One Year	More Than One Year to Five Years	More Than Five Years	Non-rate Sensitive	Total
Resources:						
Cash and other cash items	P -	P -	P -	P -	P 64,140	P 64,140
Due from BSP and other banks	25,325	-	-	-	322,671	347,996
Trading and investment securities	33,244	25,339	208,865	141,376	27,081	435,905
Loans and other receivables - net	1,063,144	272,907	748,014	141,712	-	2,225,777
Other resources - net*	-	-	-	-	115,040	115,040
Total Resources	1,121,713	298,246	956,879	283,088	528,932	3,188,858
Liabilities and Equity:						
Deposit liabilities	543,613	43,157	60,979	20,508	1,816,971	2,485,228
Bills and subordinated notes payable	58,529	43,336	68,912	6,777	-	177,554
Insurance contract liabilities**	(376)	(1,487)	349	29,948	14,039	42,473
Other liabilities	-	585	3,437	211	108,783	113,016
Total Liabilities	601,766	85,591	133,677	57,444	1,939,793	2,818,271
Equity	-	-	-	-	370,587	370,587
Total Liabilities and Equity (Balance carried forward)	P 601,766	P 85,591	P 133,677	P 57,444	P 2,310,380	P 3,188,858

* Other resources includes Premises, Furniture, Fixtures and Equipment, Investment Properties and Other Resources.

** Insurance Contract Liabilities with maturity of one to three months have negative aging because the renewal premiums (inflow) are greater than the expected insurance benefit liability.

BDO Unibank Group

2019						
	One to Three Months	More Than Three Months to One Year	More Than One Year to Five Years	More Than Five Years	Non-rate Sensitive	Total
Total Liabilities and Equity (Balance brought forward)	P 601,766	P 85,591	P 133,677	P 57,444	P 2,310,380	P 3,188,858
On-book gap	519,947	212,655	823,202	225,644	(1,781,448)	-
Cumulative on-book gap	519,947	732,602	1,555,804	1,781,448	-	-
Contingent assets	17,575	1,797	-	-	-	19,372
Contingent liabilities	4,373	1,772	-	-	-	6,145
Off-book gap	13,202	25	-	-	-	13,227
Net Periodic Gap	533,149	212,680	823,202	225,644	(1,781,448)	(13,227)
Cumulative Total Gap	P 533,149	P 745,829	P 1,569,031	P 1,794,675	P 13,227	P -

Parent Bank

2020						
	One to Three Months	More Than Three Months to One Year	More Than One Year to Five Years	More Than Five Years	Non-rate Sensitive	Total
Resources:						
Cash and other cash items	P -	P -	P -	P -	P 72,301	P 72,301
Due from BSP and other banks	76,050	-	-	-	292,310	368,360
Trading and investment securities	60,618	14,954	213,307	105,715	4,862	399,456
Loans and other receivables - net	1,025,361	261,052	792,783	180,490	-	2,259,686
Other resources - net*	-	-	-	-	135,580	135,580
Total Resources	1,162,029	276,006	1,006,090	286,205	505,053	3,235,383
Liabilities and Equity:						
Deposit liabilities	363,719	40,255	59,014	17,297	2,068,006	2,548,291
Bills and subordinated notes payable	30,776	30,232	115,735	26,124	-	202,867
Other liabilities	-	-	-	-	92,171	92,171
Total Liabilities	394,495	70,487	174,749	43,421	2,160,177	2,843,329
Equity	-	-	-	-	392,054	392,054
Total Liabilities and Equity	394,495	70,487	174,749	43,421	2,552,231	3,235,383
On-book gap	767,534	205,519	831,341	242,784	(2,047,178)	-
Cumulative on-book gap	767,534	973,053	1,804,394	2,047,178	-	-
Contingent assets	1	1,146	-	-	-	1,147
Contingent liabilities	6,244	2,881	-	-	-	9,125
Off-book gap	(6,243)	(1,735)	-	-	-	(7,978)
Net Periodic Gap	761,291	203,784	831,341	242,784	(2,047,178)	7,978
Cumulative Total Gap	P 761,291	P 965,075	P 1,796,416	P 2,039,200	(P 7,978)	P -

* Other resources include Premises, Furniture, Fixtures and Equipment, Investment Properties and Other Resources.

Parent Bank

		2019					
		One to Three Months	More Than Three Months to One Year	More Than One Year to Five Years	More Than Five Years	Non-rate Sensitive	Total
Resources:							
Cash and other cash items	P	-	P	-	P	-	P 62,726
Due from BSP and other banks		23,000	-	-	-	319,758	342,758
Trading and investment securities		32,079	20,757	182,122	106,150	4,170	345,278
Loans and other receivables - net		1,055,732	258,924	722,990	138,009	-	2,175,655
Other resources - net*		-	-	-	-	136,683	136,683
Total Resources		<u>1,110,811</u>	<u>279,681</u>	<u>905,112</u>	<u>244,159</u>	<u>523,337</u>	<u>3,063,100</u>
Liabilities and Equity:							
Deposit liabilities		527,032	40,769	60,451	26,085	1,784,400	2,438,737
Bills and subordinated notes payable		41,397	40,525	67,097	8,332	-	157,351
Other liabilities		-	-	-	-	97,802	97,802
Total Liabilities		568,429	81,294	127,548	34,417	1,882,202	2,693,890
Equity		-	-	-	-	369,210	369,210
Total Liabilities and Equity		<u>568,429</u>	<u>81,294</u>	<u>127,548</u>	<u>34,417</u>	<u>2,251,412</u>	<u>3,063,100</u>
On-book gap		<u>542,382</u>	<u>198,387</u>	<u>777,564</u>	<u>209,742</u>	<u>(1,728,075)</u>	<u>-</u>
Cumulative on-book gap		<u>542,382</u>	<u>740,769</u>	<u>1,518,333</u>	<u>1,728,075</u>	<u>-</u>	<u>-</u>
Contingent assets		14,574	-	-	-	-	14,574
Contingent liabilities		<u>1,409</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>1,409</u>
Off-book gap		<u>13,165</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>13,165</u>
Net Periodic Gap		<u>555,547</u>	<u>198,387</u>	<u>777,564</u>	<u>209,742</u>	<u>(1,728,075)</u>	<u>(13,165)</u>
Cumulative Total Gap	P	<u>555,547</u>	P <u>753,934</u>	P <u>1,531,498</u>	P <u>1,741,240</u>	P <u>13,165</u>	P <u>-</u>

* Other resources include Premises, Furniture, Fixtures and Equipment, Investment Properties and Other Resources.

The BDO Unibank Group and the Parent Bank's market risk management limits are generally categorized as limits on:

- Value-at-risk (VaR) – The RMG computes the VaR benchmarked at a level, which is a percentage of projected earnings. The BDO Unibank Group and the Parent Bank use the VaR model to estimate the daily potential loss that the BDO Unibank Group and the Parent Bank can incur from its trading book, based on a number of assumptions with a confidence level of 99%. The measurement is designed such that exceptions over limits should only arise in very exceptional circumstances.
- Stop loss – The RMG sets the amount of each risk-bearing activity at a percentage of the budgeted annual income for such activity.
- Nominal position – The RMG sets the nominal amount to prevent over-trading, excessive concentration, and to limit financial loss supplementing other established limits.

- Trading volume – The RMG sets the volume of transactions that any employee may execute at various levels based on the rank of the personnel making the risk-bearing decision.
- Earnings-at-risk (EAR) – The RMG computes the EAR based on the repricing profile of the Banking Book and benchmarks against projected annual net interest income and capital.

VaR is one of the key measures in BDO Unibank Group and Parent Bank's management of market risk. VaR is defined as a statistical estimate of the maximum possible loss on a given position during a time horizon within a given confidence interval. The BDO Unibank Group and the Parent Bank use a 99% confidence level and a 260-day observation period in VaR calculation. The BDO Unibank Group and the Parent Bank's VaR limit is established as a percentage of projected earnings and is used to alert senior management whenever the potential losses in the BDO Unibank Group and the Parent Bank's portfolios exceed tolerable levels. Because the VaR measure is tied to market volatility, it therefore allows management to react quickly and adjust its portfolio strategies in different market conditions in accordance with its risk philosophy and appetite. The VaR model is validated through back-testing.

Although VaR is an important tool for measuring market risk, the assumptions on which the model is based do give rise to some limitations, including the following:

- A one-day holding period assumes that it is possible to hedge or dispose of positions within that period. This is considered to be a realistic assumption in almost all cases but may not be the case in situations in which there is severe market illiquidity for a prolonged period;
- A 99% confidence level does not reflect losses that may occur beyond this level. Even within the model used, there is a one percent probability that losses could exceed the VaR;
- VaR is calculated on an end-of-day basis and does not reflect exposures that may arise on positions during the trading day;
- The use of historical data as a basis for determining the possible range of future outcomes may not always cover all possible scenarios, especially those of an exceptional nature; and,
- The VaR measure is dependent upon the BDO Unibank Group and the Parent Bank's position and the volatility of market prices. The VaR of an unchanged position reduces if the market price volatility declines and vice-versa.

The limitations of the VaR methodology are recognized by supplementing VaR limits with other position and sensitivity limit structures, including limits to address potential concentration risks within each trading portfolio. In addition, the BDO Unibank Group and the Parent Bank use a wide range of stress tests to model the financial impact of a variety of exceptional market scenarios on individual trading portfolios and the BDO Unibank Group and the Parent Bank's overall position. Stress VaR is also performed on all portfolios as a complementary measure of risk. While VaR deals with risk during times of normality, stress testing is used to measure the potential effect of a crisis or low probability event.

A summary of the VaR position of the trading portfolios at December 31 follows:

BDO Unibank Group

	2020		2019	
	<u>VaR</u>	<u>Stress VaR</u>	<u>VaR</u>	<u>Stress VaR</u>
Foreign currency risk	(P 30)	(P 480)	(P 25)	(P 280)
Interest rate risk – Peso	(85)	(1,083)	(62)	(1,137)
Interest rate risk – USD	(46)	(581)	(9)	(470)
	<u>(P 161)</u>	<u>(P 2,144)</u>	<u>(P 96)</u>	<u>(P 1,887)</u>

Parent Bank

Foreign currency risk	(P 30)	(P 471)	(P 25)	(P 276)
Interest rate risk – Peso	(33)	(311)	(20)	(276)
Interest rate risk – USD	(27)	(373)	(5)	(205)
	<u>(P 90)</u>	<u>(P 1,155)</u>	<u>(P 50)</u>	<u>(P 757)</u>

For the BDO Unibank Group, the earnings perspective using an EAR approach is the more relevant measure for the interest rate risks in the Banking Book given a “going-concern” assumption and also because the component of earnings in focus is net interest income. EAR is a measure of likely earnings volatility for accrual portfolios. The appropriate yield curve used is the relevant benchmark rate and the volatilities of the relevant benchmark interest rate curve are calculated similar to the method employed for VaR. The volatility calculations make use of actual pre-defined time series data, using five-years’ worth of yearly changes, at the 99% confidence level. The frequency of measurement for EAR is monthly. EAR Stress Test uses 300 basis points increase in USD interest rates and 400 basis points increase in Peso interest rates.

The EAR before tax in a rising and declining interest rate scenario for financial assets and liabilities repriced during 2020 and 2019 is shown below and in the succeeding pages.

BDO Unibank Group

	2020			
	<u>Change in Interest Rates (in basis points)</u>			
	<u>-100</u>	<u>+100</u>	<u>-50</u>	<u>+50</u>
Change on annualized net interest income	<u>(P 7,933)</u>	<u>P 7,933</u>	<u>(P 3,966)</u>	<u>P 3,966</u>
As a percentage of the BDO Unibank Group’s net interest income for 2020	<u>(5.93%)</u>	<u>5.93%</u>	<u>(2.97%)</u>	<u>2.97%</u>
EAR	<u>P 23,844</u>			
As a percentage of the BDO Unibank Group’s net interest income for 2020	<u>17.83%</u>			
Average (1yr) EAR	<u>P 18,468</u>			
Stress EAR	<u>P 31,236</u>			

BDO Unibank Group

	2019			
	Change in Interest Rates (in basis points)			
	-100	+100	-50	+50
Change on annualized net interest income	(P 5,965)	P 5,965	(P 2,982)	P 2,982
As a percentage of the BDO Unibank Group's net interest income for 2019	(4.98%)	4.98%	(2.49%)	2.49%
EAR	P 12,584			
As a percentage of the BDO Unibank Group's net interest income for 2019	10.50%			
Average (1yr) EAR	P 8,874			
Stress EAR	P 22,781			

Parent Bank

	2020			
	Change in Interest Rates (in basis points)			
	-100	+100	-50	+50
Change on annualized net interest income	(P 8,089)	P 8,089	(P 4,044)	P 4,044
As a percentage of the Parent Bank's net interest income for 2020	(6.35%)	6.35%	(3.18%)	3.18%
EAR	P 24,494			
As a percentage of the Parent Bank's net interest income for 2020	19.24%			
Average (1yr) EAR	P 18,938			
Stress EAR	P 31,466			

	2019			
	Change in Interest Rates (in basis points)			
	-100	+100	-50	+50
Change on annualized net interest income	(P 6,003)	P 6,003	(P 3,001)	P 3,001
As a percentage of the Parent Bank's net interest income for 2019	(5.24%)	5.24%	(2.62%)	2.62%
EAR	P 13,275			

Parent Bank

	2019			
	Change in Interest Rates (in basis points)			
	-100	+100	-50	+50
As a percentage of the Parent Bank's net interest income for 2019	<u>11.59%</u>			
Average (1yr) EAR	<u>P 9,290</u>			
Stress EAR	<u>P 22,823</u>			

4.2.3 Price Risk

The BDO Unibank Group and the Parent Bank are exposed to equity securities price risk because of investments in equity securities held by BDO Unibank Group and Parent Bank classified on the statement of financial position either as financial assets at FVOCI securities, or financial assets at FVTPL. The BDO Unibank Group and the Parent Bank are not exposed to commodity price risk. To manage its price risk arising from investments in listed equity securities, BDO Unibank Group maintains a diversified portfolio. Diversification of the portfolio is done in accordance with the limits set by BDO Unibank Group.

The table below summarizes the impact of equity prices on listed equity securities classified as financial assets at FVTPL and financial assets at FVOCI on BDO Unibank Group and Parent Bank's net profit after tax and equity as of December 31, 2020 and 2019. The results are based on the volatility assumption of the benchmark equity index, which was 9.71% and 2.33% in 2020 and 2019, respectively, for securities classified as financial assets at FVTPL and FVOCI securities with all other variables held constant and all the BDO Unibank Group and the Parent Bank's equity instruments moved according to the historical correlation with the index.

	Impact on Net Profit After Tax			Impact on Other Comprehensive Income		
	Increase			Increase		
	2020	2019	2018	2020	2019	2018
<u>BDO Unibank Group</u>						
Financial assets at FVTPL	P 1,554	P 335	P 194	P -	P -	P -
Financial assets at FVOCI	-	-	-	350	203	136
	<u>P 1,554</u>	<u>P 335</u>	<u>P 194</u>	<u>P 350</u>	<u>P 203</u>	<u>P 136</u>
<u>Parent Bank</u>						
Financial assets at FVOCI	P -	P -	P -	P 291	P 48	P 2
	<u>P -</u>	<u>P -</u>	<u>P -</u>	<u>P 291</u>	<u>P 48</u>	<u>P 2</u>

4.3 Credit Risk

Credit risk is the risk that the counterparty in a transaction may default and arises from lending, trade finance, treasury, derivatives and other activities undertaken by the BDO Unibank Group. RMG undertakes several functions with respect to credit risk management including credit analysis, risk ratings for corporate accounts, and development and performance monitoring of credit risk rating and scoring models for both corporate and consumer loans. It also ensures that BDO Unibank Group's credit policies and procedures are adequate to meet the demands of the business.

RMG also subjects the loan portfolio to a regular portfolio quality review, credit portfolio stress testing and rapid portfolio reviews based on specific and potential events that may affect borrowers in particular geographic locations or industries.

BDO Unibank Group structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower, or groups of borrowers. Such risks are monitored on a regular basis and subject to an annual or more frequent review. Approval for credit limits are secured from the Credit Committee/approving authorities. On the industry segments, set limits and exposures are monitored and reported to the RMC.

Exposure to credit risk is managed through regular analysis of the ability of borrowers and potential borrowers to meet interest and capital repayment obligations and by changing these lending limits when appropriate. Exposure to credit risk is also managed in part by obtaining collateral or corporate and personal guarantees.

4.3.1 Credit Risk Assessment

Loan classification and credit risk rating are an integral part of BDO Unibank Group's management of credit risk. On an annual basis, loans are reviewed, classified as necessary, and rated based on internal and external factors that affect its performance. On a monthly basis, loan classifications of impaired accounts are assessed and the results are used as basis for the review of loan loss provisions.

BDO Unibank Group's definition of its loan classification and corresponding credit risk ratings are as follows:

• Current	:	Grades AAA to B
• Watchlisted	:	Grade B-
• Especially Mentioned	:	Grade C
• Substandard	:	Grade D
• Doubtful	:	Grade E
• Loss	:	Grade F

Once an account is Watchlisted or Adversely Classified, the resulting risk rating grade is aligned based on the above classification.

(a) *Current*

These are individual credits that do not have a greater-than-normal risk and do not possess the characteristics of adversely classified loans. These are credits that have the apparent ability to satisfy their obligations in full and therefore, no loss in ultimate collection is anticipated. These are adequately secured by readily marketable collateral or other forms of support security or are supported by sufficient credit and financial information of favorable nature to assure repayment as agreed.

(b) *Watchlisted*

Since early identification of troublesome or potential accounts is vital in portfolio management, a “Watchlisted” classification of credit accounts is maintained. These accounts are not adversely classified but they require more than normal attention to prevent these accounts from deteriorating to said category.

Past due or individually impaired financial assets comprise accounts under the following risk ratings:

(c) *Adversely Classified*

(i) *Especially Mentioned (EM)*

It is an adverse classification of loans/accounts that have potential weaknesses and deserves management’s close attention. These potential weaknesses, if left uncorrected, may affect the repayment of the loan and thus increase credit risk to BDO Unibank Group.

(ii) *Substandard*

Accounts classified as “Substandard” are individual credits or portions thereof, that have well-defined weakness/(es) that may jeopardize repayment/liquidation in full, either in respect of the business, cash flow or financial position, which may include adverse trends or developments that affect willingness or repayment ability of the borrower.

(iii) *Doubtful*

Accounts classified as “Doubtful” are individual credits or portions thereof which exhibit more severe weaknesses than those classified as “Substandard” whose characteristics on the basis of currently known facts, conditions and values make collection or liquidation highly improbable, however, the exact amount remains undeterminable as yet. Classification as “Loss” is deferred because of specific pending factors, which may strengthen the assets.

(iv) *Loss*

Accounts classified as “Loss” are individual credits or portions thereof, which are considered uncollectible or worthless, and of such little value that their continuance as bankable assets are not warranted although the loans may have some recovery or salvage value.

This shall be viewed as a transitional category for loans and other credit accommodations, which have been identified as requiring write-off during the current reporting period even though partial recovery may be obtained in the future.

In addition to the above, credit portfolio review is another integral part of BDO Unibank Group's management of credit risk. This exercise involves the conduct of periodic post approval review of individual credits whose main objective is to help monitor and maintain sound and healthy risk asset portfolio. Parameters of the credit portfolio review are structured so as to reflect both sides of the risk management equation such as credit quality and process. This function actuates the philosophy that credit quality is derived from sound risk management process. The credit quality of financial assets is managed by BDO Unibank Group using internal credit ratings.

4.3.2 Credit Quality Analysis

The following table sets out information about the credit quality of loans and other receivables, financial assets measured at amortized cost, and FVOCI debt investments. Unless specifically indicated, for financial assets, the amounts in the table represent gross carrying amounts. For loan commitments and other contingent accounts, the amounts in the table represent the amounts committed. As of December 31, 2020 and 2019, there are no POCI financial assets in both BDO Unibank Group and Parent Bank's financial statements.

The following table shows the exposure to credit risk as of December 31, 2020 and 2019 for each internal risk grade and the related allowance for ECL:

BDO Unibank Group

		2020			
		Stage 1	Stage 2	Stage 3	Total
Receivables from customers - corporate					
Grades AAA to B : Current	P	1,557,559	P -	P -	P 1,557,559
Grade B : Watchlisted		38	63,088	1,420	64,546
Grade C : EM		99	95,710	2,611	98,420
Grade D : Substandard		-	4,414	1,435	5,849
Grade E : Doubtful		-	-	4,769	4,769
Grade F : Loss		-	-	4,795	4,795
		1,557,696	163,212	15,030	1,735,938
ECL allowance	(	6,254)	(11,699)	(10,056)	(28,009)
Carrying amount	P	1,551,442	P 151,513	P 4,974	P 1,707,929
Receivables from customers - consumer					
Grades AAA to B : Current	P	475,080	P -	P -	P 475,080
Grade B : Watchlisted		9	406	118	533
Grade C : EM		1	3,681	128	3,810
Grade D : Substandard		-	3,062	6,084	9,146
Grade E : Doubtful		-	-	22,699	22,699
Grade F : Loss		-	-	16,496	16,496
		475,090	7,149	45,525	527,764
ECL allowance	(	7,795)	(997)	(19,619)	(28,411)
Carrying amount	P	467,295	P 6,152	P 25,906	P 499,353
Other receivables					
Grades AAA to B : Current	P	93,453	P 37	P -	P 93,490
Grade B : Watchlisted		-	-	78	78
Grade C : EM		1	-	-	1
Grade D : Substandard		501	414	355	1,270
Grade E : Doubtful		17	-	303	320
Grade F : Loss		51	-	1,920	1,971
		94,023	451	2,656	97,130
ECL allowance	(	151)	(18)	(2,262)	(2,431)
Carrying amount	P	93,872	P 433	P 394	P 94,699

BDO Unibank Group

		2020			
		Stage 1	Stage 2	Stage 3	Total
Debt investment securities at					
amortized cost					
Grades AAA to B : Current	P	287,067	P -	P -	P 287,067
Grade E : Doubtful		-	-	1,079	1,079
Grade F : Loss		-	-	263	263
		<u>287,067</u>	<u>-</u>	<u>1,342</u>	<u>288,409</u>
ECL allowance	(	248)	-	1,342)	(1,590)
Carrying amount	P	<u>286,819</u>	P -	P -	P 286,819
Debt investment securities at FVOCI					
Grades AAA to B : Current	P	<u>174,559</u>	P -	P -	P 174,559
Loan commitments and other					
contingent accounts					
Grades AAA to B : Current	P	96,509	P -	P -	P 96,509
Grade B : Watchlisted		-	145	-	145
Grade E : Doubtful		-	-	16	16
Grade F : Loss		-	-	-	-
		<u>96,509</u>	<u>145</u>	<u>16</u>	<u>96,670</u>
ECL allowance	(	314)	3)	-	(317)
Carrying amount	P	<u>96,195</u>	P 142	P 16	P 96,353
		2019			
		Stage 1	Stage 2	Stage 3	Total
Receivables from customers - corporate					
Grades AAA to B : Current	P	1,650,322	P -	P -	P 1,650,322
Grade B : Watchlisted		25,059	2	292	25,353
Grade C : EM		-	3,387	675	4,062
Grade D : Substandard		-	4,427	1,229	5,656
Grade E : Doubtful		-	164	3,507	3,671
Grade F : Loss		-	-	4,944	4,944
		<u>1,675,381</u>	<u>7,980</u>	<u>10,647</u>	<u>1,694,008</u>
ECL allowance	(	6,609)	549)	8,412)	(15,570)
Carrying amount	P	<u>1,668,772</u>	P 7,431	P 2,235	P 1,678,438
Receivables from customers - consumer					
Grades AAA to B : Current	P	496,264	P -	P -	P 496,264
Grade B : Watchlisted		80	-	-	80
Grade C : EM		-	1,933	169	2,102
Grade D : Substandard		-	1,091	1,109	2,200
Grade E : Doubtful		-	5	3,536	3,541
Grade F : Loss		-	-	9,855	9,855
		<u>496,344</u>	<u>3,029</u>	<u>14,669</u>	<u>514,042</u>
ECL allowance	(	5,050)	681)	8,767)	(14,498)
Carrying amount	P	<u>491,294</u>	P 2,348	P 5,902	P 499,544
Other receivables					
Grades AAA to B : Current	P	47,184	P -	P -	P 47,184
Grade C : EM		1	-	20	21
Grade D : Substandard		-	325	851	1,176
Grade E : Doubtful		-	-	291	291
Grade F : Loss		-	-	1,721	1,721
		<u>47,185</u>	<u>325</u>	<u>2,883</u>	<u>50,393</u>
ECL allowance	(	116)	269)	2,213)	(2,598)
Carrying amount	P	<u>47,069</u>	P 56	P 670	P 47,795
Debt investment securities at					
amortized cost					
Grades AAA to B : Current	P	263,736	P -	P -	P 263,736
Grade E : Doubtful		-	-	1,138	1,138
Grade F : Loss		-	-	261	261
		<u>263,736</u>	<u>-</u>	<u>1,402</u>	<u>265,138</u>
ECL allowance	(	151)	-	1,402)	(1,553)
Carrying amount	P	<u>263,585</u>	P -	P -	P 263,585

BDO Unibank Group

		2019			
		Stage 1	Stage 2	Stage 3	Total
Debt investment securities at FVOCI					
Grades AAA to B : Current	P	134,123	P -	P -	P 134,123
Loan commitments and other contingent accounts					
Grades AAA to B : Current	P	446,096	P -	P -	P 446,096
Grade B- : Watchlisted		11,640	-	-	11,640
Grade E : Doubtful		-	-	44	44
Grade F : Loss		-	1	-	1
		457,736	1	44	457,781
ECL allowance	(	114)	-	-	(114)
Carrying amount	P	457,622	P 1	P 44	P 457,667

The table below sets out the credit quality of trading debt securities measured at FVTPL (see Note 9.1).

	2020	2019
Grade:		
AAA	P 4,030	P 4,835
AA+ to AA	107	524
A+ to A-	706	474
BBB+ to BBB-	4,152	2,710
BB+ to BB-	185	61
	P 9,180	P 8,604

The table below shows an analysis of counterparty credit exposures arising from derivative transactions. Outstanding derivative exposures to counterparties are generally to investment grade counterparty banks. Derivative transactions with non-bank counterparties are on a fully secured basis.

		Over-the-counter							
		Total		Exchange-traded		Central Counterparties		Other Bilateral Collateralized	
		Notional Amount	Fair Value	Notional Amount	Fair Value	Notional Amount	Fair Value	Notional Amount	Fair Value
2020									
Derivative assets	P	169,313	P 4,468	P 186	P -	P 143,909	P 1,769	P 25,218	P 2,699
Derivative liabilities		177,735	4,129	186	-	154,158	2,001	23,391	2,128
2019									
Derivative assets	P	161,883	P 3,562	P 131,305	P 1,523	P 3,730	P 26	P 26,848	P 2,013
Derivative liabilities		159,580	3,172	107,228	1,406	27,157	327	25,195	1,439

As of December 31, 2020 and 2019, the BDO Unibank Group held Cash and Other Cash Items, Due from Other Banks and Due from BSP totaling to P448,776 and P412,136, respectively. The financial assets are held with the BSP and financial institution counterparties that are rated at least BBB to AAA+, based on S&P ratings.

Parent Bank

		2020			
		Stage 1	Stage 2	Stage 3	Total
Receivables from customers - corporate					
Grades AAA to B : Current	P	1,554,068	P -	P -	P 1,554,068
Grade B : Watchlisted		-	62,906	1,419	64,325
Grade C : EM		-	95,710	2,611	98,321
Grade D : Substandard		-	4,414	1,435	5,849
Grade E : Doubtful		-	-	4,769	4,769
Grade F : Loss		-	-	4,793	4,793
		<u>1,554,068</u>	<u>163,030</u>	<u>15,027</u>	<u>1,732,125</u>
ECL allowance	(	<u>6,200</u>)	<u>(11,699)</u>	<u>(10,053)</u>	<u>(27,952)</u>
Carrying amount	P	<u>1,547,868</u>	P <u>151,331</u>	P <u>4,974</u>	P <u>1,704,173</u>
Receivables from customers - consumer					
Grades AAA to B : Current	P	446,247	P -	P -	P 446,247
Grade B : Watchlisted		-	406	4	410
Grade C : EM		-	3,063	58	3,121
Grade D : Substandard		-	1,121	5,714	6,835
Grade E : Doubtful		-	-	21,525	21,525
Grade F : Loss		-	-	14,232	14,232
		<u>446,247</u>	<u>4,590</u>	<u>41,533</u>	<u>492,370</u>
ECL allowance	(	<u>7,558</u>)	<u>(671)</u>	<u>(17,808)</u>	<u>(26,037)</u>
Carrying amount	P	<u>438,689</u>	P <u>3,919</u>	P <u>23,725</u>	P <u>466,333</u>
Other receivables					
Grades AAA to B : Current	P	88,062	P -	P -	P 88,062
Grade D : Substandard		494	413	352	1,259
Grade E : Doubtful		-	-	291	291
Grade F : Loss		-	-	1,853	1,853
		<u>88,556</u>	<u>413</u>	<u>2,496</u>	<u>91,465</u>
ECL allowance	(	<u>62</u>)	<u>(19)</u>	<u>(2,204)</u>	<u>(2,285)</u>
Carrying amount	P	<u>88,494</u>	P <u>394</u>	P <u>292</u>	P <u>89,180</u>
Debt investment securities at amortized cost					
Grades AAA to B : Current	P	267,901	P -	P -	P 267,901
Grade E : Doubtful		-	-	1,079	1,079
Grade F : Loss		-	-	263	263
		<u>267,901</u>	<u>-</u>	<u>1,342</u>	<u>269,243</u>
ECL allowance	(	<u>229</u>)	<u>-</u>	<u>(1,342)</u>	<u>(1,571)</u>
Carrying amount	P	<u>267,672</u>	P <u>-</u>	P <u>-</u>	P <u>267,672</u>
Debt investment securities at FVOCI					
Grades AAA to B : Current	P	<u>121,848</u>	P <u>-</u>	P <u>-</u>	P <u>121,848</u>
Loan commitments and other contingent accounts					
Grades AAA to B : Current	P	96,509	P -	P -	P 96,509
Grade B : Watchlisted		-	145	-	145
Grade E : Doubtful		-	-	16	16
		<u>96,509</u>	<u>145</u>	<u>16</u>	<u>96,670</u>
ECL allowance	(	<u>314</u>)	<u>(3)</u>	<u>-</u>	<u>(317)</u>
Carrying amount	P	<u>96,195</u>	P <u>142</u>	P <u>16</u>	P <u>96,353</u>

Parent Bank

		2019			
		Stage 1	Stage 2	Stage 3	Total
Receivables from customers - corporate					
Grades AAA to B : Current	P	1,635,751	P	-	P 1,635,751
Grade B- : Watchlisted		24,820	-	223	25,043
Grade C : EM		-	2,986	581	3,567
Grade D : Substandard		-	4,427	1,036	5,463
Grade E : Doubtful		-	20	3,015	3,035
Grade F : Loss		-	-	4,681	4,681
		1,660,571	7,433	9,536	1,677,540
ECL allowance	(	6,520)	538)	7,991)	15,049)
Carrying amount	P	1,654,051	P 6,895	P 1,545	P 1,662,491
Receivables from customers - consumer					
Grades AAA to B : Current	P	465,858	P	-	P 465,858
Grade B- : Watchlisted		80	-	-	80
Grade C : EM		-	1,663	119	1,782
Grade D : Substandard		-	594	994	1,588
Grade E : Doubtful		-	5	3,062	3,067
Grade F : Loss		-	-	7,951	7,951
		465,938	2,262	12,126	480,326
ECL allowance	(	4,549)	541)	7,243)	12,333)
Carrying amount	P	461,389	P 1,721	P 4,883	P 467,993
Other receivables					
Grades AAA to B : Current	P	44,525	P	-	P 44,525
Grade C : EM		1	-	20	21
Grade D : Substandard		602	324	224	1,150
Grade E : Doubtful		-	-	261	261
Grade F : Loss		-	-	1,665	1,665
		45,128	324	2,170	47,622
ECL allowance	(	46)	269)	2,136)	2,451)
Carrying amount	P	45,082	P 55	P 34	P 45,171
Debt investment securities at amortized cost					
Grades AAA to B : Current	P	247,449	P	-	P 247,449
Grade E : Doubtful		-	-	1,138	1,138
Grade F : Loss		-	-	264	264
		247,449	-	1,402	248,851
ECL allowance	(	141)	-	1,402)	1,543)
Carrying amount	P	247,308	P -	P -	P 247,308
Debt investment securities at FVOCI					
Grades AAA to B : Current	P	89,431	P -	P -	P 89,431
Loan commitments and other contingent accounts					
Grades AAA to B : Current	P	446,096	P	-	P 446,096
Grade B- : Watchlisted		11,640	-	-	11,640
Grade E : Doubtful		-	-	44	44
Grade F : Loss		-	1	-	1
		457,736	1	44	457,781
ECL allowance	(	114)	-	-	114)
Carrying amount	P	457,622	P 1	P 44	P 457,667

The table below sets out the credit quality of trading debt securities measured at FVTPL (see Note 9.1).

	<u>2020</u>		<u>2019</u>	
Grade:				
AAA	P	1,707	P	1,580
AA+ to AA		2		4
BBB+ to BBB-		1,327		975
BB+ to BB-		<u>56</u>		<u>61</u>
	P	<u>3,092</u>	P	<u>2,620</u>

The table below shows an analysis of counterparty credit exposures arising from derivative transactions. Derivative transactions of the Parent Bank are generally fully collateralized by cash.

	<u>Total</u>		<u>Exchange-traded</u>		<u>Over-the-counter</u>			
					<u>Central Counterparties</u>		<u>Other Bilateral Collateralized</u>	
	<u>Notional Amount</u>	<u>Fair Value</u>	<u>Notional Amount</u>	<u>Fair Value</u>	<u>Notional Amount</u>	<u>Fair Value</u>	<u>Notional Amount</u>	<u>Fair Value</u>
<u>2020</u>								
Derivative assets	P 144,095	P 1,769	P 186	P -	P 143,909	P 1,769	P -	P -
Derivative liabilities	154,345	2,001	186	-	154,159	2,001	-	-
<u>2019</u>								
Derivative assets	P 135,165	P 1,549	P 131,105	P 1,523	P 3,730	P 26	P 130	P -
Derivative liabilities	134,515	1,734	107,228	1,406	27,157	328	130	-

As of December 31, 2020 and 2019, the Parent Bank held Cash and Other Cash Items, Due from Other Banks and Due from BSP totaling to P440,661 and P405,484, respectively. The financial assets are held with the BSP and financial institution counterparties that are rated at least BBB to AAA+, based on S&P ratings.

4.3.3 Concentrations of Credit Risk

The BDO Unibank Group and the Parent Bank monitor concentrations of credit risk by sector and by geographic location. An analysis of concentrations of credit risk (gross of allowance) at the reporting date is shown below and in the succeeding pages.

BDO Unibank Group

	2020			2019		
	Cash and Cash Equivalents*	Receivables from Customers**	Trading and Investment Securities	Cash and Cash Equivalents*	Receivables from Customers**	Trading and Investment Securities
Concentration by sector:						
Financial and insurance activities	P 531,246	P 335,487	P 355,937	P 447,934	P 290,150	P 309,636
Real estate activities	9	308,681	20,856	5	286,744	20,542
Electricity, gas, steam and air-conditioning supply	4	265,210	24,195	-	259,617	-
Transportation and storage	1	92,578	4,411	-	105,245	2,715
Wholesale and retail trade	-	271,485	863	-	290,150	4,202
Activities of private household as employers and undifferentiated goods and services and producing activities of households for own use	-	315,727	-	-	291,461	-
Manufacturing	-	195,586	12,482	-	206,143	13,797
Arts, entertainment and recreation	-	77,734	-	-	81,065	-
Construction	-	69,067	1,050	-	69,385	-
Accommodation and food service activities	-	39,699	4,097	-	37,357	-
Information and communication	-	34,477	2,306	-	30,366	-
Education	-	32,296	-	-	23,763	-
Human health and social work activities	-	29,859	853	-	8,982	-
Water supply, sewerage waste management and remediation activities	-	24,017	-	-	21,780	-
Mining and quarrying	-	16,172	1,089	-	20,359	-
Agriculture, forestry and fishing	-	15,011	-	-	15,072	-
Professional, scientific and technical services	-	10,255	946	-	10,904	-
Administrative and support services	-	8,237	-	-	9,919	-
Public administrative and defense; compulsory social security	-	723	2,524	-	1,416	-
Activities of extra-territorial and organizations and bodies	-	5	-	-	10	-
Other service activities	122	121,396	44,843	1,137	148,162	60,226
	P 531,382	P 2,263,702	P 476,452	P 449,076	P 2,208,050	P 411,118

* Cash and cash equivalents include cash and other cash items, due from BSP and other banks, SPURR-4, FCNC, certain interbank loans receivables and investment securities at amortized cost (see Note 2.5).

**Receivables from customers are reported as gross of allowance but net of unearned interests or discounts.

BDO Unibank Group

	2020			2019		
	Cash and Cash Equivalents*	Receivables from Customers**	Trading and Investment Securities	Cash and Cash Equivalents*	Receivables from Customers**	Trading and Investment Securities
Concentration by location:						
Philippines	P 409,805	P 2,137,037	P 381,831	P 381,356	P 2,083,321	P 326,070
Foreign countries	<u>121,577</u>	<u>126,665</u>	<u>94,621</u>	<u>67,720</u>	<u>124,729</u>	<u>85,048</u>
	<u>P 531,382</u>	<u>P 2,263,702</u>	<u>P 476,452</u>	<u>P 449,076</u>	<u>P 2,208,050</u>	<u>P 411,118</u>

Parent Bank

	2020			2019		
	Cash and Cash Equivalents*	Receivables from Customers**	Trading and Investment Securities	Cash and Cash Equivalents*	Receivables from Customers**	Trading and Investment Securities
Concentration by sector:						
Financial and						
insurance activities	P 520,663	P 334,720	P 320,309	P 442,423	P 289,122	P 275,189
Electricity, gas, steam and air-conditioning supply	4	265,067	22,842	-	259,435	-
Real estate activities	4	310,133	15,245	-	286,343	15,475
Transportation and storage	1	93,701	3,694	-	102,347	2,659
Wholesale and retail traded	-	268,590	863	-	284,878	4,202
Activities of private household as employers and undifferentiated goods and services and producing activities of households for own use	-	307,500	-	-	282,454	-
Manufacturing	-	195,035	10,855	-	203,539	12,124
Arts, entertainment and recreation	-	76,699	-	-	79,988	-
Construction	-	68,752	1,050	-	65,076	-
Accommodation and food service activities	-	39,484	4,097	-	37,113	-
Information and communication	-	34,276	324	-	29,889	-
Human health and social work activities	-	29,693	853	-	8,061	-
Water supply, sewerage waste management and remediation activities	-	24,014	-	-	21,661	-
Mining and quarrying	-	16,150	1,089	-	19,599	-
Agriculture, forestry and fishing	-	14,368	-	-	14,167	-
Professional, scientific and technical services	-	10,241	946	-	10,811	-
Administrative and support services	-	8,182	-	-	8,677	-
Education	-	5,043	-	-	5,280	-
Public administrative and defense; compulsory social security	-	723	2,524	-	536	-
Activities of extra-territorial and organizations bodies	-	5	-	-	7	-
Other service activities	-	122,119	11,097	-	148,883	32,494
	<u>P 520,672</u>	<u>P 2,224,495</u>	<u>P 395,788</u>	<u>P 442,423</u>	<u>P 2,157,866</u>	<u>P 342,143</u>
Concentration by location						
Philippines	P 400,914	P 2,098,414	P 310,300	P 375,872	P 2,034,336	P 264,380
Foreign countries	<u>119,758</u>	<u>126,081</u>	<u>85,488</u>	<u>66,551</u>	<u>123,530</u>	<u>77,763</u>
	<u>P 520,672</u>	<u>P 2,224,495</u>	<u>P 395,788</u>	<u>P 442,423</u>	<u>P 2,157,866</u>	<u>P 342,143</u>

* Cash and cash equivalents include cash and other cash items, due from BSP and other banks, SPURRA, FCNC, certain interbank loans receivables and investment securities at amortized cost (see Note 2.5).

**Receivables from customers are reported as gross of allowance but net of unearned interests or discounts.

4.3.4 Collateral Held as Security and Other Credit Enhancements

BDO Unibank Group and the Parent Bank hold collateral against credit exposures from customers in the form of mortgage interests over property, other registered securities over assets and guarantees. Estimates of fair value are based on the value of collateral assessed at the time of borrowing and are updated periodically. Collateral generally is not held over due from other banks, interbank loans and investment securities, except when securities are held as part of reverse repurchase and securities borrowing activity. The BDO Unibank Group and the Parent Bank hold collateral against credit exposures in the form of property, debt securities, equity securities, holdout deposits and others.

There is no significant change on the quality of the collateral and other security enhancements held against the credit exposures except for the fair value of the collaterals driven by the change in market conditions.

Estimate of the fair value of collateral and other security enhancements held against the following credit exposures as of December 31 follows:

	<u>BDO Unibank Group</u>		<u>Parent Bank</u>	
	<u>2020</u>	<u>2019</u>	<u>2020</u>	<u>2019</u>
Receivable from customers – corporate:				
Property	P 575,492	P 511,930	P 571,158	P 483,845
Equity securities	115,910	126,655	115,741	126,655
Hold-out deposits	104,036	93,768	103,941	93,765
Debt securities	2,559	1,964	2,474	1,964
Others	<u>237,625</u>	<u>229,282</u>	<u>229,483</u>	<u>225,522</u>
	<u>1,035,622</u>	<u>963,599</u>	<u>1,022,797</u>	<u>931,751</u>
Receivable from customers – consumer:				
Property	515,491	334,772	515,491	327,160
Hold-out deposits	2,864	2,841	2,844	2,775
Debt securities	423	647	128	239
Equity securities	805	591	100	102
Others	<u>218,756</u>	<u>199,222</u>	<u>218,590</u>	<u>189,263</u>
	<u>738,339</u>	<u>538,073</u>	<u>737,153</u>	<u>519,539</u>
Other receivables:				
Property	1,696	2,165	1,696	2,165
Others	<u>79,121</u>	<u>44,434</u>	<u>79,121</u>	<u>44,434</u>
	<u>80,817</u>	<u>46,599</u>	<u>80,817</u>	<u>46,599</u>
	<u>P 1,854,778</u>	<u>P 1,548,271</u>	<u>P 1,840,767</u>	<u>P 1,497,889</u>

As of December 31, 2020 and 2019, no collateral is held for due from other banks and trading and investment securities.

The BDO Unibank Group and the Parent Bank has recognized certain properties arising from foreclosures in settlement of loan account amounting to P13,757 and P13,743, respectively, in 2020 and P14,009 and P13,780, respectively, in 2019 (see Note 13).

BDO Unibank Group's manner of disposing the collateral for impaired loans and receivables is normally through sale of these assets after foreclosure proceedings have taken place.

The general creditworthiness of a corporate and individual customer tends to be the most relevant indicator of credit quality of a loan extended to it (see Note 4.3.2). However, collateral provides additional security and the BDO Unibank Group generally requests that corporate and individual borrowers provide it. The BDO Unibank Group may take collateral in the form of a first charge over real estate, floating charges over all corporate and individual assets and other liens and guarantees.

While the BDO Unibank Group is focused on corporate and individual customers' creditworthiness, it continuously and regularly updates the valuation of collateral held against all loans to corporate and individual customers. Most frequent updating, however, is required when the loan is put on a watch list and the loan is monitored more closely. The same applies to credit-impaired loans, as the BDO Unibank Group obtains appraisals or valuation of collateral to provide input into determining the management credit risk actions.

(a) Receivable from Customers - Corporate

The net carrying amount of credit-impaired (loans under Stages 2 and 3) receivables to corporate customers amounted to P156,487 and P9,666 as of December 31, 2020 and 2019, respectively, for the BDO Unibank Group and P156,305 and P8,440 as of December 31, 2020 and 2019, respectively, for the Parent Bank. The value of identifiable collateral (mainly commercial properties) held against those loans and advances amounted to P103,993 and P10,657 as of December 31, 2020 and 2019, respectively, for the BDO Unibank Group and P103,810 and P9,919 as of December 31, 2020 and 2019, respectively, for the Parent Bank. For each loan, the value of disclosed collateral is capped at the nominal amount of the loan that it is held against.

(b) Receivable from Customers - Consumer

The net carrying amount of credit-impaired receivables to individual customers amounted to P32,058 and P8,250 as of December 31, 2020 and 2019, respectively, for the BDO Unibank Group and P27,644 and P6,604 as of December 31, 2020 and 2019, respectively, for the Parent Bank. The value of identifiable collateral held against those loans and advances amounted to P65,409 and P14,965 as of December 31, 2020 and 2019, respectively, for the BDO Unibank Group and P64,668 and P14,179 as of December 31, 2020 and 2019, respectively, for the Parent Bank. For each loan, the value of disclosed collateral is capped at the nominal amount of the loan that it is held against.

(c) Other Receivables

The net carrying amount of credit-impaired other receivables amounted to P827 and P726 as of December 31, 2020 and 2019, respectively, for the BDO Unibank Group and P686 and P89 as of December 31, 2020 and 2019, respectively, for the Parent Bank. The value of identifiable collateral held against those loans and advances amounted to P3,106 and P3,208 as of December 31, 2020 and 2019, respectively, for the BDO Unibank Group and P2,910 and P2,495 as of December 31, 2020 and 2019, respectively, for the Parent Bank. For each loan, the value of disclosed collateral is capped at the nominal amount of the loan that it is held against.

(d) Debt Investment Securities

The maximum exposure to credit risk of the investment securities at amortized cost, FVOCI securities and FVTPL are their carrying amounts of P286,819, P174,559 and P9,180, respectively as of December 31, 2020 and P263,585, P134,123 and P8,604, respectively, as of December 31, 2019 for the BDO Unibank Group. Meanwhile, maximum exposure to credit risk of the investment securities at amortized cost, FVOCI securities and FVTPL are their carrying amounts of P267,672, P121,848 and P3,092, respectively, as of December 31, 2020 and P247,308, P89,431 and P2,620, respectively, as of December 31, 2019 for the Parent Bank.

4.3.5 Amounts Arising from Expected Credit Losses

At each reporting date, BDO Unibank Group assesses whether financial assets carried at amortized cost and debt financial assets carried at FVOCI are credit-impaired (referred to as Stages 2 and 3 financial assets). A financial asset is credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

The assessment of credit risk of a portfolio of assets entails further estimations as to the likelihood of defaults occurring, of the associated loss ratios and of default correlations between counterparties. The BDO Unibank Group measures credit risk using PD, LGD and EAD.

(a) Significant Increase in Credit Risk (SICR)

As outlined in PFRS 9, a '3-stage' impairment model was adopted by the BDO Unibank Group based on changes in credit quality since initial recognition of the financial asset. A financial asset that is not credit-impaired on initial recognition is classified as 'Stage 1', with credit risk continuously monitored by the Bank as its ECL is measured at an amount equal to the portion of lifetime ECL that results from possible default events within the next 12 months. If an SICR since initial recognition is identified, the classification will be moved to 'Stage 2' but is not yet deemed to be credit-impaired. Such assessment is based on certain qualitative criteria as follows:

- Corporate Borrowers with past due accounts over 60 days may be tagged as Watchlist.
- Watchlist borrowers can be upgraded upon completion of the seasoning period which shall be 6 months from the time of downgrading. The seasoning means that there is no incident of past due.

When determining whether the risk of default on a financial instrument has increased significantly since initial recognition, the BDO Unibank Group considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the BDO Unibank Group's historical experience and expert credit assessment and including forward-looking information (FLI).

The objective of the assessment is to identify whether a significant increase in credit risk has occurred for an exposure by comparing:

- the remaining lifetime PD as at the reporting date; with
- the remaining lifetime PD for this point in time that was estimated at the time of initial recognition of the exposure (adjusted where relevant for changes in prepayment expectations).

The BDO Unibank Group uses the following criteria in determining whether there has been a significant increase in credit risk: (i) quantitative test based on movement in PD; and (ii) qualitative indicators, such as substantial decline in sales, intermittent delays in payment or restructuring.

(i) Credit risk grading

The BDO Unibank Group allocates each exposure to a credit risk grade based on a variety of data that is determined to be predictive of the risk of default and applying experienced credit judgment. Credit risk grades are defined using qualitative and quantitative factors that are indicative of risk of default. These factors vary depending on the nature of the exposure and the type of borrower.

The credit grades are defined and calibrated such that the risk of default increases exponentially at each higher risk grade so, for example, the difference PD between an AAA and AA rating grade is lower than the difference in the PD between a B and B- rating grade.

(ii) Generating the term structure of PD

Credit risk grades are a primary input into the determination of the term structure of PD for exposures. The BDO Unibank Group collects performance and default information about its credit risk exposures analyzed by jurisdiction or region and by type of product and borrower as well as by credit risk grading. For some portfolios, information from external credit reference agencies is also used.

The BDO Unibank Group employs statistical models to analyze the data collected and generates the term structure of PD estimates.

(iii) Determining whether credit risk has significantly increased

The BDO Unibank Group assesses whether credit risk has increased significantly since initial recognition at each reporting date. Determining whether an increase in credit risk is significant depends on the characteristics of the financial instrument and the borrower. What is considered significant varies across financial assets of the BDO Unibank Group.

The credit risk may also be deemed to have increased significantly since initial recognition based on qualitative factors linked to the BDO Unibank Group's credit risk management processes that may not otherwise be fully reflected in its quantitative analysis on a timely basis. This will be the case for exposures that meet certain heightened risk criteria, such as substantial decline in sales and intermittent delays in payments.

If there is evidence that there is no longer a significant increase in credit risk relative to initial recognition, then the loss allowance on an instrument returns to being measured as 12-month ECL.

During 2020, certain assumptions and estimation technique have been reviewed to consider the unprecedented impact of COVID-19 pandemic. In this regard, the BDO Unibank Group and the Parent Bank performed comprehensive review of the financial assets, particularly for loan accounts to assess vulnerability arising from current economic condition, which resulted in the transfer of the classification of some loans from Stage 1 to either Stage 2 or 3 (see Note 34).

(b) Definition of Default

The BDO Unibank Group considers a financial asset to be in default when:

- the borrower is unlikely to pay its credit obligations to the BDO Unibank Group in full, without recourse by the BDO Unibank Group to actions such as realizing security (if any is held);
- the borrower is more than 90 days past due on any material credit obligation to the BDO Unibank Group; or,
- it is becoming probable that the borrower will restructure the asset as a result of bankruptcy due to the borrower's inability to pay its credit obligations.

In assessing whether a borrower is in default, the BDO Unibank Group considers indicators that are qualitative (e.g., breaches of covenant) and, quantitative (overdue or non-payment).

Inputs into the assessment of whether a financial instrument is in default as well as their significance may vary over time to reflect changes in circumstances.

These criteria have been applied to all financial instruments held by the Bank and are consistent with the definition of default used for internal credit risk management purposes. Such definition has been consistently applied in determining PD, EAD, and LGD throughout the ECL calculations of the Bank.

An instrument is considered to have cured when it no longer meets any of the default criteria for a consecutive period of six months. The cure period sets the tolerance period wherein the borrowers are allowed to update the payments in compliance with the regulatory requirements on transfer between stages.

(c) Forward-looking Information (FLI)

The BDO Unibank Group incorporates FLI into both the assessment of whether the credit risk of an instrument has increased significantly since its initial recognition and the measurement of ECL.

The BDO Unibank Group has identified and documented key drivers of credit risk and credit losses for each portfolio of financial instruments and, using an analysis of historical data, has estimated relationships between macro-economic variables and credit risk and credit losses.

The relevant macro-economic variables for selection generally include, but are not limited to, Gross Domestic Product (GDP) growth, unemployment rate, foreign exchange, stock market index, oil prices and interest rates.

Predicted relationships between the key macro-economic indicators and default and loss rates on various portfolios of financial assets have been developed based on analyzing historical data over the past 10 to 15 years.

The significance of the selected macro-economic variables as predictors of default may change over time as historical information is added. As such, the generated macro-economic models are updated at least on an annual basis.

As with any economic forecasts, the projections and likelihoods of occurrence are subject to a high degree of inherent uncertainty, and therefore, the actual outcomes may be significantly different to those from the projections. The BDO Unibank Group considers these forecasts to represent its best estimate of the possible outcomes and has analyzed the non-linearities and asymmetries within the BDO Unibank Group different product types to establish that the chosen scenarios are appropriately representative of the range of possible scenarios.

Management has also considered other FLIs not incorporated within the above economic scenarios, such as any regulatory, legislative, or political changes, but are not deemed to have a significant impact on the calculation of ECL. Management reviews and monitors the appropriateness of FLIs at least annually.

(d) Modified Financial Assets

The contractual terms of a loan may be modified for a number of reasons, including changing market conditions, customer retention and other factors not related to a current or potential credit deterioration of the customer.

When the terms of a financial asset are modified and the modification does not result in derecognition, the determination of whether the asset's credit risk has increased significantly reflects comparison of:

- its remaining lifetime PD at the reporting date based on the modified terms; with
- the remaining lifetime PD estimated based on data on initial recognition and the original contractual terms.

When modification results in derecognition, a new loan is recognized and allocated to Stage 1 (assuming it is not credit-impaired at that time).

The BDO Unibank Group renegotiates loans of customers in financial difficulties (referred to as 'restructuring') to maximize collection opportunities and minimize the risk of default. Under the BDO Unibank Group's restructuring policy, loan restructuring is granted on a selective basis if the debtor is currently in default on its debt but the debtor made all reasonable efforts to pay under the original contractual terms and the debtor is expected to be able to meet the revised terms.

The revised terms usually include extending the maturity, changing the timing of interest payments and amending the terms of loan covenants for such loans as consumer and corporate loans and credit card receivables. All proposals for loan restructuring are for approval by the BDO Unibank Group's Credit Committee.

For financial assets modified as part of the BDO Unibank Group's restructuring policy, the estimate of credit loss will reflect the probability to collect interest and principal. As part of this process, the BDO Unibank Group evaluates the borrower's payment performance against the modified contractual terms and considers various behavioral indicators.

Generally, restructuring is a qualitative indicator of a significant increase in credit risk and an expectation of forbearance may constitute evidence that an exposure is credit-impaired (see Note 4.3.2). A customer needs to demonstrate consistently good payment behavior over a period of time before the exposure is no longer considered to be credit-impaired/in default or the PD is considered to have decreased such that the loss allowance reverts to being measured at an amount equal to Stage 1.

(e) Measurement of ECL

The key inputs into the measurement of ECL are the term structure of PD, LGD and EAD.

ECL for exposures in Stage 1 is calculated by multiplying the 12-month PD by LGD and EAD. Lifetime ECL is calculated by multiplying the lifetime PD by LGD and EAD.

The methodology of estimating PDs is discussed above under the heading 'Generating the term structure of PD'.

LGD is the magnitude of the likely loss if there is a default. The BDO Unibank Group estimates LGD parameters based on the history of recovery rates of claims against defaulted counterparties. The LGD models consider the structure, collateral, seniority of the claim, counterparty industry and recovery costs of any collateral that is integral to the financial asset. For loans secured by retail property, loan-to-value (LTV) ratios are a key parameter in determining LGD. LGD estimates are recalibrated for different economic scenarios and, for real estate lending, to reflect possible changes in property prices. They are calculated on a discounted cash flow basis using the effective interest rate as the discounting factor.

EAD represents the expected exposure in the event of a default. The BDO Unibank Group derives the EAD from the current exposure to the counterparty and potential changes to the current amount allowed under the contract and arising from amortization. The EAD of a financial asset is its gross carrying amount at the time of default. For lending commitments, the EADs are potential future amounts that may be drawn under the contract, which are estimated based on historical observations and forward-looking forecasts. For financial guarantees, the EAD represents the amount of the guaranteed exposure when the financial guarantee becomes payable. For some financial assets, EAD is determined by modelling the range of possible exposure outcomes at various points in time using scenario and statistical techniques.

As described in the previous page, and subject to using a maximum of a 12-month PD for Stage 1 financial assets, the BDO Unibank Group measures ECL considering the risk of default over the maximum contractual period (including any borrower's extension options) over which it is exposed to credit risk, even if, for credit risk management purposes, the BDO Unibank Group considers a longer period. The maximum contractual period extends to the date at which the BDO Unibank Group has the right to require repayment of an advance or terminate a loan commitment or guarantee.

Where modelling of a parameter is carried out on a collective basis, the financial instruments are grouped on the basis of shared risk characteristics that include:

- instrument type;
- credit risk gradings;
- collateral type;
- LTV ratio for retail mortgages;
- date of initial recognition;
- remaining term to maturity;
- industry; and,
- geographic location of the borrower.

The groupings are subject to regular review to ensure that exposures within a particular group remain appropriately homogeneous.

For portfolios in respect of which the BDO Unibank Group has limited historical data, external benchmark information (e.g., PD from external credit rating agencies, Basel LGD) issued to supplement the internally available data. The portfolios for which external benchmark information represents a significant input into measurement of ECL include exposures to foreign borrowers and low default borrower segments.

There have been no significant changes in the estimation techniques or significant assumptions made by the BDO Unibank Group in 2020.

(f) Collective Basis of Measurement of ECL

For modelling ECL parameters which were carried out on a collective basis, the financial instruments are grouped on the basis of shared credit risk characteristics, such as instrument, product type (auto loans, housing loans, etc.), repayment scheme, industry type, remaining life to maturity, and geographical locations of the borrowers and/or counterparties.

The groupings are subject to the regular review by the BDO Unibank Group's RMG in order to ensure that credit exposures within a particular group remain appropriately homogenous.

(g) Write-offs

The BDO Unibank Group writes off financial assets, in whole or in part, when it has exhausted all practical recovery efforts and has concluded that there is no reasonable expectation of recovery of the financial asset. Indicators that there is no reasonable expectation of recovery include; cessation of enforcement activity; and, where the BDO Unibank Group's recovery method is through foreclosure of collateral and the value of the collateral is less than the outstanding contractual amounts of the financial assets to be written-off. The BDO Unibank Group and Parent Bank have still, however, enforceable right to receive payment even if the financial assets have been written off except in certain cases.

The BDO Unibank Group and the Parent Bank had written off certain accounts from which it no longer have an enforceable right to receive payment amounting to P654 and P533, respectively, in 2020, and P370 and P233, respectively, in 2019 [see Note 4.3.5(i)].

(h) *Credit risk exposure*

The BDO Unibank Group and the Parent Bank's maximum exposure to credit risk is equal to the carrying value of its financial assets, except for certain secured loans and receivables from customers, as shown below.

BDO Unibank Group

	<u>Gross Maximum Exposure</u>	<u>Fair Value of Collaterals</u>	<u>Net Exposure</u>	<u>Financial Effect of Collaterals</u>
<u>2020</u>				
Loans and discounts:				
Corporate	P 1,735,938	P 1,035,622	P 700,316	P 1,035,622
Consumer	527,764	738,339	-	527,764
Sales contracts receivables	<u>1,016</u>	<u>1,696</u>	<u>-</u>	<u>1,016</u>
	<u>P 2,264,718</u>	<u>P 1,775,657</u>	<u>P 700,316</u>	<u>P 1,564,402</u>
<u>2019</u>				
Loans and discounts:				
Corporate	P 1,694,008	P 963,599	P 730,409	P 963,599
Consumer	514,042	538,073	-	514,042
Sales contracts receivables	<u>977</u>	<u>2,165</u>	<u>-</u>	<u>977</u>
	<u>P 2,209,027</u>	<u>P 1,503,837</u>	<u>P 730,409</u>	<u>P 1,478,618</u>

Parent Bank

	<u>Gross Maximum Exposure</u>	<u>Fair Value of Collaterals</u>	<u>Net Exposure</u>	<u>Financial Effect of Collaterals</u>
<u>2020</u>				
Loans and discounts:				
Corporate	P 1,732,125	P 1,022,797	P 709,328	P 1,022,797
Consumer	492,370	737,153	-	492,370
Sales contracts receivables	<u>977</u>	<u>1,696</u>	<u>-</u>	<u>977</u>
	<u>P 2,225,472</u>	<u>P 1,761,646</u>	<u>P 709,328</u>	<u>P 1,516,144</u>
<u>2019</u>				
Loans and discounts:				
Corporate	P 1,677,540	P 931,751	P 745,789	P 931,751
Consumer	480,326	519,539	-	480,326
Sales contracts receivables	<u>898</u>	<u>2,165</u>	<u>-</u>	<u>898</u>
	<u>P 2,158,764</u>	<u>P 1,453,455</u>	<u>P 745,789</u>	<u>P 1,412,975</u>

An analysis of the maximum credit risk exposure relating to Stage 3 financial assets as of December 31, 2020 and 2019 is shown below.

BDO Unibank Group

	<u>Gross Maximum Exposure</u>	<u>Fair Value of Collaterals</u>	<u>Net Exposure</u>	<u>Financial Effect of Collaterals</u>
2020				
Loans and discounts:				
Corporate	P 15,030	P 6,050	P 8,980	P 6,050
Consumer	45,525	60,572	-	45,525
Sales contracts receivables	<u>233</u>	<u>375</u>	<u>-</u>	<u>233</u>
	<u>P 60,788</u>	<u>P 66,997</u>	<u>P 8,980</u>	<u>P 51,808</u>

2019

Loans and discounts:				
Corporate	P 10,647	P 5,508	P 5,139	P 5,508
Consumer	14,669	12,231	2,438	12,231
Sales contracts receivables	<u>137</u>	<u>649</u>	<u>-</u>	<u>137</u>
	<u>P 25,453</u>	<u>P 18,388</u>	<u>P 7,577</u>	<u>P 17,876</u>

Parent Bank

	<u>Gross Maximum Exposure</u>	<u>Fair Value of Collaterals</u>	<u>Net Exposure</u>	<u>Financial Effect of Collaterals</u>
2020				
Loans and discounts:				
Corporate	P 15,027	P 6,049	P 8,978	P 6,049
Consumer	41,533	58,390	-	41,533
Sales contracts receivables	<u>206</u>	<u>347</u>	<u>-</u>	<u>206</u>
	<u>P 56,766</u>	<u>P 64,786</u>	<u>P 8,978</u>	<u>P 47,788</u>

2019

Loans and discounts:				
Corporate	P 9,536	P 3,603	P 5,933	P 3,603
Consumer	12,126	11,211	915	11,211
Sales contracts receivables	<u>101</u>	<u>613</u>	<u>-</u>	<u>101</u>
	<u>P 21,763</u>	<u>P 15,427</u>	<u>P 6,848</u>	<u>P 14,915</u>

The following table sets out the gross carrying amounts of the exposures to credit risk on financial assets with low credit risk measured at amortized cost and debt securities at FVOCI as of December 31:

	Notes	BDO Unibank Group		Parent Bank	
		2020	2019	2020	2019
Cash equivalents	7	P 448,776	P 412,136	P 440,661	P 405,484
Debt securities:					
At FVOCI	9.2	174,559	134,123	121,848	89,431
At amortized cost	9.3	288,409	265,138	269,243	248,851
		P 462,968	P 399,261	P 391,091	P 338,282

Cash equivalents includes loans and amounts due from BSP and from other banks. Debt securities includes government and corporate bonds. These are held by the BSP, financial institutions and other counterparties that are reputable and with low credit risk; hence, ECL is negligible.

(i) *Loss allowance*

In 2020, the BDO Unibank Group and the Parent Bank performed recalibration of its existing ECL model to incorporate on the most-recent default and recovery experience of the BDO Unibank Group and the Parent Bank and developments in the macroeconomic environment. Independent macroeconomic variables used to forecast the probability of default could either be dictated by their statistical significance in the model or economic significance. Inputs are updated to ensure that models are robust, predictive and reliable.

The following tables show the reconciliation from the opening to the closing balance of the loss allowance by class of financial instrument.

BDO Unibank Group

	2020			
	Stage 1	Stage 2	Stage 3	Total
Receivables from customers – corporate				
Balance at January 1	P 6,609	P 549	P 8,412	P 15,570
Transfers to:				
Stage 1	65	(65)	-	-
Stage 2	(1,639)	1,639	-	-
Stage 3	(32)	(121)	153	-
Net remeasurement of loss allowance	220	8,429	1,212	9,861
New financial assets originated or purchased	3,226	1,333	1,493	6,052
Derecognition of financial assets	(2,166)	(65)	(999)	(3,230)
Write-offs	-	-	-	-
Foreign exchange	(29)	-	(215)	(244)
Balance at December 31	P 6,254	P 11,699	P 10,056	P 28,009

BDO Unibank Group

		2020							
		Stage 1		Stage 2		Stage 3		Total	
Receivables from customers – consumer									
Balance at January 1	P	5,050	P	681	P	8,767	P	14,498	
Transfers to:									
Stage 1		462	(	120)	(	342)		-
Stage 2	(	201)		249	(	48)		-
Stage 3	(	1,407)	(	1,249)		2,656		-
Net remeasurement of loss allowance		3,060		1,446		10,616		15,122	
New financial assets originated or purchased		1,609		276		1,675		3,560	
Derecognition of financial assets	(	774)	(	284)	(	1,199)	(	2,257)
Write-offs	-		-		(	2,497)	(	2,497)
Foreign exchange	(	4)	(	2)	(	9)	(	15)
Balance at December 31	P	7,795	P	997	P	19,619	P	28,411	
Other receivables									
Balance at January 1	P	116	P	269	P	2,213	P	2,598	
Transfers to:									
Stage 1		41	-		(	41)		-
Stage 2		1	(	2)		1		-
Stage 3	(	21)	-			21		-
Net remeasurement of loss allowance	(	3)	(	249)		674		422
New financial assets originated or purchased		37		10		523		570	
Derecognition of financial assets	(	19)	(	10)	(	675)	(	704)
Write-offs	-		-		(	452)	(	452)
Foreign exchange	(	1)	-		(	2)	(	3)
Balance at December 31	P	151	P	18	P	2,262	P	2,431	
Debt investment securities at amortized cost									
Balance at January 1	P	151	P	-	P	1,402	P	1,553	
Net remeasurement of loss allowance		90	-		-			90	
New financial assets originated or purchased		42	-		-			42	
Foreign exchange	(	8)	-		(	60)	(	68)
Derecognition of financial assets	(	27)	-		-		(	27)
Balance at December 31	P	248	P	-	P	1,342	P	1,590	
Debt investment securities at FVOCI									
Balance at January 1	P	100	P	-	P	-	P	100	
Net remeasurement of loss allowance		41	-		-			41	
New financial assets originated or purchased		27	-		-			27	
Foreign exchange	(	1)	-		-		(	1)
Derecognition of financial assets	(	30)	-		-		(	30)
Balance at December 31	P	137	P	-	P	-	P	137	
Loan commitments and other contingent accounts									
Balance at January 1	P	114	P	-	P	-	P	114	
Net remeasurement of loss allowance		21		1		-		22	
New financial assets originated or purchased		220		2		-		222	
Derecognition of financial assets	(	39)	-		-		(	39)
Foreign exchange	(	2)	-		-		(	2)
Balance at December 31	P	314	P	3	P	-	P	317	

BDO Unibank Group

		2019							
		Stage 1		Stage 2		Stage 3		Total	
Receivables from customers – corporate									
Balance at January 1	P	6,630	P	1,972	P	6,243	P	14,845	
Transfers to:									
Stage 1		20	(	15)	(	5)		-
Stage 2	(	3)		3		-		-
Stage 3	(	5)	(	1,479		1,484		-
Net remeasurement of loss allowance	(	861)	(	19)		279	(	601)
New financial assets originated or purchased									
		3,024		131		793		3,948	
Derecognition of financial assets	(	2,159)	(	44)	(	226)	(	2,429)
Write-offs		-		-	(	90)	(	90)
Foreign exchange	(	37)		-	(	66)	(	103)
Balance at December 31	P	6,609	P	549	P	8,412	P	15,570	
Receivables from customers – consumer									
Balance at January 1	P	3,794	P	572	P	7,550	P	11,916	
Transfers to:									
Stage 1		256	(	14)	(	242)		-
Stage 2	(	120)		36		84		-
Stage 3	(	557)	(	956)		1,513		-
Net remeasurement of loss allowance		565		1,077		2,787		4,429	
New financial assets originated or purchased									
		1,638		238		595		2,471	
Derecognition of financial assets	(	523)	(	272)	(	1,660)	(	2,455)
Write-offs		-		-	(	1,856)	(	1,856)
Foreign exchange	(	3)		-	(	4)	(	7)
Balance at December 31	P	5,050	P	681	P	8,767	P	14,498	
Other receivables									
Balance at January 1	P	235	P	37	P	2,012	P	2,284	
Transfer Stage 3	(	1)	(	5)		6		-
Net remeasurement of loss allowance	(	65)		228		208		371
New financial assets originated or purchased									
		77		22		624		723	
Derecognition of financial assets	(	22)	(	13)	(	416)	(	451)
Write-offs	(	108)		-	(	219)	(	327)
Foreign exchange		-		-	(	2)	(	2)
Balance at December 31	P	116	P	269	P	2,213	P	2,598	
Debt investment securities at amortized cost									
Balance at January 1	P	135	P	-	P	1,446	P	1,581	
Net remeasurement of loss allowance		26		-		-		26	
New financial assets originated or purchased									
		22		-		-		22	
Foreign exchange	(	5)		-	(	44)	(	49)
Derecognition of financial assets	(	27)		-	(	-	(	27)
Balance at December 31	P	151	P	-	P	1,402	P	1,553	
Debt investment securities at FVOCI									
Balance at January 1	P	87	P	-	P	-	P	87	
Net remeasurement of loss allowance		17		-		-		17	
New financial assets originated or purchased									
		13		-		-		13	
Derecognition of financial assets	(	17)		-	(	-	(	17)
Balance at December 31	P	100	P	-	P	-	P	100	

BDO Unibank Group

		2019			
		Stage 1	Stage 2	Stage 3	Total
Loan commitments and other contingent accounts					
Balance at January 1	P	202	P 4	P -	P 206
Transfer to Stage 1		2	(2)	-	-
Net remeasurement of loss allowance	(	97)	-	-	(97)
New financial assets originated or purchased		65	-	-	65
Derecognition of financial assets	(	57)	(2)	-	(59)
Foreign exchange	(	1)	-	-	(1)
Balance at December 31	P	114	P -	P -	P 114

Parent Bank

		2020			
		Stage 1	Stage 2	Stage 3	Total
Receivables from customers – corporate					
Balance at January 1	P	6,520	P 538	P 7,991	P 15,049
Transfers to:					
Stage 1		46	(46)	-	-
Stage 2	(	1,638)	1,638	-	-
Stage 3	(	26)	(108)	134	-
Net remeasurement of loss allowance		219	8,405	961	9,585
New financial assets originated or purchased		3,212	1,331	1,485	6,028
Derecognition of financial assets	(	2,104)	(59)	(303)	(2,466)
Write-offs	-	-	-	-	-
Foreign exchange	(	29)	-	(215)	(244)
Balance at December 31	P	6,200	P 11,699	P 10,053	P 27,952

Receivables from customers – consumer

Balance at January 1	P	4,549	P 541	P 7,243	P 12,333
Transfers to:					
Stage 1		141	(61)	(80)	-
Stage 2	(	139)	174	(35)	-
Stage 3	(	1,279)	(335)	1,614	-
Net remeasurement of loss allowance		3,302	375	11,009	14,686
New financial assets originated or purchased		1,410	116	1,172	2,698
Derecognition of financial assets	(	422)	(137)	(731)	(1,290)
Write-offs	-	-	-	(2,375)	(2,375)
Foreign exchange	(	4)	(2)	(9)	(15)
Balance at December 31	P	7,558	P 671	P 17,808	P 26,037

Other receivables

Balance at January 1	P	46	P 269	P 2,136	P 2,451
Transfers to:					
Stage 1	(	2)	-	2	-
Stage 2		1	(2)	1	-
Stage 3		5	1	(6)	-
Net remeasurement of loss allowance	(	3)	(249)	647	395
New financial assets originated or purchased		36	10	523	569
Derecognition of financial assets	(	20)	(10)	(645)	(675)
Write-offs	-	-	-	(452)	(452)
Foreign exchange	(	1)	-	(2)	(3)
Balance at December 31	P	62	P 19	P 2,204	P 2,285

Parent Bank

		2020			
		Stage 1	Stage 2	Stage 3	Total
Debt investment securities at					
amortized cost					
Balance at January 1	P	141	P -	P 1,402	P 1,543
Net remeasurement of loss allowance		85	-	-	85
New financial assets originated or purchased		35	-	-	35
Foreign exchange	(	8)	-	(60)	(68)
Derecognition of financial assets	(	24)	-	-	(24)
Balance at December 31	P	229	P -	P 1,342	P 1,571
Debt investment securities at FVOCI					
Balance at January 1	P	72	P -	P -	P 72
Net remeasurement of loss allowance		34	-	-	34
New financial assets originated or purchased		20	-	-	20
Derecognition of financial assets	(	18)	-	-	(18)
Balance at December 31	P	108	P -	P -	P 108
Loan commitments and other					
contingent accounts					
Balance at January 1	P	114	P -	P -	P 114
Net remeasurement of loss allowance		21	1	-	22
New financial assets originated or purchased		220	2	-	222
Derecognition of financial assets	(	39)	-	-	(39)
Foreign exchange	(	2)	-	-	(2)
Balance at December 31	P	314	P 3	P -	P 317
		2019			
		Stage 1	Stage 2	Stage 3	Total
Receivables from customers – corporate					
Balance at January 1	P	6,506	P 1,968	P 5,893	P 14,367
Transfers to:					
Stage 2	(	2)	2	-	-
Stage 3	(	3)	1,475	1,478	-
Net remeasurement of loss allowance	(	851)	(44)	217	(678)
New financial assets originated or purchased		3,001	131	761	3,893
Derecognition of financial assets	(	2,094)	(44)	(222)	(2,360)
Write-offs	-	-	-	(70)	(70)
Foreign exchange	(	37)	-	(66)	(103)
Balance at December 31	P	6,520	P 538	P 7,991	P 15,049
Receivables from customers – consumer					
Balance at January 1	P	3,545	P 429	P 5,805	P 9,779
Transfers to:					
Stage 1		101	(9)	(92)	-
Stage 2	(	63)	(28)	91	-
Stage 3	(	401)	(106)	507	-
Net remeasurement of loss allowance		536	315	3,419	4,270
New financial assets originated or purchased		1,212	138	360	1,710
Derecognition of financial assets	(	378)	(198)	(1,130)	(1,706)
Write-offs	-	-	-	(1,713)	(1,713)
Foreign exchange	(	3)	-	(4)	(1)
Balance at December 31	P	4,549	P 541	P 7,243	P 12,333

Parent Bank

	2019			
	Stage 1	Stage 2	Stage 3	Total
Other receivables				
Balance at January 1	P 83	P 37	P 1,931	P 2,051
Transfers to Stage 3	(-)	(5)	5	-
Net remeasurement of loss allowance	(64)	228	208	372
New financial assets originated or purchased	49	22	619	690
Derecognition of financial assets	(22)	(13)	(416)	(451)
Write-offs	-	-	(209)	(209)
Foreign exchange	-	-	(2)	(2)
Balance at December 31	<u>P 46</u>	<u>P 262</u>	<u>P 2,136</u>	<u>P 2,451</u>
Debt investment securities at amortized cost				
Balance at January 1	P 123	P -	P 1,446	P 1,569
Net remeasurement of loss allowance	27	-	-	27
New financial assets originated or purchased	22	-	-	22
Foreign exchange	(5)	-	(44)	(49)
Derecognition of financial assets	(26)	-	-	(26)
Balance at December 31	<u>P 141</u>	<u>P -</u>	<u>P 1,402</u>	<u>P 1,543</u>
Debt investment securities at FVOCI				
Balance at January 1	P 67	P -	P -	P 67
Net remeasurement of loss allowance	11	-	-	11
New financial assets originated or purchased	8	-	-	8
Derecognition of financial assets	(14)	-	-	(14)
Balance at December 31	<u>P 72</u>	<u>P -</u>	<u>P -</u>	<u>P 72</u>
Loan commitments and other contingent accounts				
Balance at January 1	P 202	P 4	P -	P 206
Transfer to Stage 1	2	(2)	-	-
Net remeasurement of loss allowance	(97)	-	-	(97)
New financial assets originated or purchased	65	-	-	65
Derecognition of financial assets	(57)	(2)	-	(59)
Foreign exchange	(1)	-	-	(1)
Balance at December 31	<u>P 114</u>	<u>P -</u>	<u>P -</u>	<u>P 114</u>

The BDO Unibank Group and the Parent Bank had written off certain accounts from which it no longer have an enforceable right to receive payment amounting to P654 and P533, respectively, in 2020, and P370 and P233, respectively, in 2019 [see Note 4.3.5(g)].

The following table sets out a reconciliation of changes in the total loss allowance.

	<u>BDO Unibank Group</u>		<u>Parent Bank</u>	
	2020	2019	2020	2019
Balance at January 1	P 34,433	P 30,919	P 31,562	P 28,039
Net remeasurement of loss allowance	25,558	4,145	24,807	3,905
New financial assets originated or purchased	10,473	7,242	9,572	6,388
Derecognition of financial assets	(6,287)	(5,438)	(4,512)	(4,616)
Write-offs	(2,949)	(2,273)	(2,827)	(1,992)
Foreign exchange	(333)	(162)	(332)	(162)
Balance at December 31	<u>P 60,895</u>	<u>P 34,433</u>	<u>P 58,270</u>	<u>P 31,562</u>

(j) *Significant Changes in Gross Carrying Amount Affecting Allowance for ECL*

The tables below and in the succeeding pages provide information how the significant changes in the gross carrying amount of financial instruments in 2020 and 2019 contributed to the changes in the allowance for ECL.

BDO Unibank Group

	2020			
	Stage 1	Stage 2	Stage 3	Total
Receivables from customers – corporate				
Balance at January 1	P 1,675,381	P 7,980	P 10,647	P 1,694,008
Transfers to:				
Stage 1	2,363	(2,363)	-	-
Stage 2	(133,928)	133,932	(4)	-
Stage 3	(3,221)	(784)	4,005	-
New financial assets originated or purchased	793,998	25,413	4,004	823,415
Derecognition of financial assets	(776,897)	(966)	(3,622)	(781,485)
Write-offs	-	-	-	-
Balance at December 31	<u>P 1,557,696</u>	<u>P 163,212</u>	<u>P 15,030</u>	<u>P 1,735,938</u>
Receivables from customers – consumer				
Balance at January 1	P 496,344	P 3,029	P 14,669	P 514,042
Transfers to:				
Stage 1	8,845	(10,117)	1,272	-
Stage 2	(3,695)	3,890	(195)	-
Stage 3	(25,136)	(2,764)	27,900	-
New financial assets originated or purchased	455,090	14,188	9,518	478,796
Derecognition of financial assets	(456,358)	(1,077)	(5,142)	(462,577)
Write-offs	-	-	(2,497)	(2,497)
Balance at December 31	<u>P 475,090</u>	<u>P 7,149</u>	<u>P 45,525</u>	<u>P 527,764</u>
Other receivables				
Balance at January 1	P 47,185	P 325	P 2,883	P 50,393
Transfers to:				
Stage 1	(28)	16	12	-
Stage 2	(2)	-	2	-
Stage 3	18	(22)	4	-
New financial assets originated or purchased	103,346	300	820	104,466
Derecognition of financial assets	(56,496)	(168)	(613)	(57,277)
Write-offs	-	-	(452)	(452)
Balance at December 31	<u>P 94,023</u>	<u>P 451</u>	<u>P 2,656</u>	<u>P 97,130</u>
Debt investment securities at amortized cost				
Balance at January 1	P 263,736	P -	P 1,402	P 265,138
Amortization	2,605	-	-	2,605
New financial assets originated or purchased	102,273	-	-	102,273
Foreign exchange	(7,576)	-	(60)	(7,636)
Derecognition of financial assets	(73,971)	-	-	(73,971)
Balance at December 31	<u>P 287,067</u>	<u>P -</u>	<u>P 1,342</u>	<u>P 288,409</u>

BDO Unibank Group

		2020			
		Stage 1	Stage 2	Stage 3	Total
Debt investment securities at FVOCI					
Balance at January 1	P	134,123	P -	P -	P 134,123
Amortization		336	-	-	336
Fair value gain		4,069	-	-	4,069
New financial assets originated or purchased		193,217	-	-	193,217
Foreign Exchange	(	4,362)			(4,362)
Derecognition of financial assets	(	152,824)	-	-	(152,824)
Balance at December 31	P	174,559	P -	P -	P 174,559
Loan commitments and other contingent accounts					
Balance at January 1	P	457,736	P 1	P 44	P 457,781
Transfers to:					
Stage 1		-	-	-	-
Stage 2	(	25)	25	-	-
Stage 3		-	-	-	-
New financial assets originated or purchased		65,525	119	-	65,644
Derecognition of financial assets	(	426,727)	-	(28)	(426,755)
Foreign exchange		-	-	-	-
Balance at December 31	P	96,509	P 145	P 16	P 96,670
		2019			
		Stage 1	Stage 2	Stage 3	Total
Receivables from customers – corporate					
Balance at January 1	P	1,561,529	P 10,036	P 8,300	P 1,579,865
Transfers to:					
Stage 1		1,220	(1,116)	(104)	-
Stage 2	(	638)	930	(292)	-
Stage 3	(	785)	(38)	823	-
New financial assets originated or purchased		879,227	1,342	3,154	883,723
Derecognition of financial assets	(	765,172)	(3,174)	(1,144)	(769,490)
Write-offs		-	-	(90)	(90)
Balance at December 31	P	1,675,381	P 7,980	P 10,647	P 1,694,008
Receivables from customers – consumer					
Balance at January 1	P	425,791	P 2,325	P 12,081	P 440,197
Transfers to:					
Stage 1		12,260	(12,924)	664	-
Stage 2	(	1,992)	1,592	400	-
Stage 3	(	7,053)	(1,334)	8,387	-
New financial assets originated or purchased		149,514	14,450	4,857	168,821
Derecognition of financial assets	(	82,176)	(1,080)	(9,864)	(93,120)
Write-offs		-	-	(1,856)	(1,856)
Balance at December 31	P	496,344	P 3,029	P 14,669	P 514,042

BDO Unibank Group

	2019			
	Stage 1	Stage 2	Stage 3	Total
Other receivables				
Balance at January 1	P 77,857	P 514	P 2,446	P 80,817
Transfers to:				
Stage 1	(129)	10	119	-
Stage 2	3	(19)	16	-
Stage 3	49	8	(57)	-
New financial assets originated or purchased	274,759	221	1,624	276,604
Derecognition of financial assets	(305,246)	(409)	(1,046)	(306,701)
Write-offs	(108)	-	(219)	(327)
Balance at December 31	<u>P 47,185</u>	<u>P 325</u>	<u>P 2,883</u>	<u>P 50,393</u>
Debt investment securities at amortized cost				
Balance at January 1	P 244,635	P -	P 1,446	P 246,081
Amortization	(559)	-	-	(559)
New financial assets originated or purchased	80,710	-	-	80,710
Foreign exchange	(5,103)	-	(44)	(5,147)
Derecognition of financial assets	(55,947)	-	-	(55,947)
Balance at December 31	<u>P 263,736</u>	<u>P -</u>	<u>P 1,402</u>	<u>P 265,138</u>
Debt investment securities at FVOCI				
Balance at January 1	P 110,150	P -	P -	P 110,150
Amortization	(81)	-	-	(81)
Fair value gain	7,572	-	-	7,572
New financial assets originated or purchased	56,082	-	-	56,082
Foreign exchange	(2,164)	-	-	(2,164)
Derecognition of financial assets	(37,436)	-	-	(37,436)
Balance at December 31	<u>P 134,123</u>	<u>P -</u>	<u>P -</u>	<u>P 134,123</u>
Loan commitments and other contingent accounts				
Balance at January 1	P 398,527	P 155	P -	P 398,682
Transfer to Stage 1	15	(15)	-	-
New financial assets originated or purchased	236,915	-	44	236,959
Derecognition of financial assets	(177,721)	(132)	-	(177,860)
Balance at December 31	<u>P 457,736</u>	<u>P 1</u>	<u>P 44</u>	<u>P 457,781</u>

Parent Bank

	2020			
	Stage 1	Stage 2	Stage 3	Total
Receivables from customers – corporate				
Balance at January 1	P 1,660,571	P 7,433	P 9,536	P 1,677,540
Transfers to:				
Stage 1	1,919	(1,919)	-	-
Stage 2	(133,669)	133,669	-	-
Stage 3	(1,444)	(524)	1,968	-
New financial assets originated or purchased	791,337	25,150	4,057	820,544
Derecognition of financial assets	(764,646)	(779)	(534)	(765,959)
Balance at December 31	<u>P 1,554,068</u>	<u>P 163,030</u>	<u>P 15,027</u>	<u>P 1,732,125</u>

Parent Bank

	2020			
	Stage 1	Stage 2	Stage 3	Total
Receivables from customers - consumer				
Balance at January 1	P 465,938	P 2,262	P 12,126	P 480,326
Transfers to:				
Stage 1	(5,608)	(354)	5,962	-
Stage 2	(3,159)	3,208	(49)	-
Stage 3	(24,457)	(1,464)	25,921	-
New financial assets originated or purchased	456,539	1,308	3,875	461,722
Derecognition of financial assets	(443,006)	(370)	(3,927)	(447,303)
Write-offs	-	-	(2,375)	(2,375)
Balance at December 31	<u>P 446,247</u>	<u>P 4,590</u>	<u>P 41,533</u>	<u>P 492,370</u>
Other receivables				
Balance at January 1	P 45,128	P 324	P 2,170	P 47,622
Transfers to:				
Stage 1	(147)	17	130	-
Stage 2	9	(17)	8	-
Stage 3	19	-	(19)	-
New financial assets originated or purchased	89,424	300	1,227	90,951
Derecognition of financial assets	(45,877)	(211)	(568)	(46,656)
Write-offs	-	-	(452)	(452)
Balance at December 31	<u>P 88,556</u>	<u>P 413</u>	<u>P 2,496</u>	<u>P 91,465</u>
Debt investment securities at amortized cost				
Balance at January 1	P 247,449	P -	P 1,402	P 248,851
Amortization	2,608	-	-	2,608
New financial assets originated or purchased	96,702	-	-	96,702
Foreign exchange	(7,254)	-	(60)	(7,314)
Derecognition of financial assets	(71,604)	-	-	(71,604)
Balance at December 31	<u>P 267,901</u>	<u>P -</u>	<u>P 1,342</u>	<u>P 269,243</u>
Debt investment securities at FVOCI				
Balance at January 1	P 89,431	P -	P -	P 89,431
Amortization	(27)	-	-	(27)
Fair value gain	2,381	-	-	2,381
New financial assets originated or purchased	160,325	-	-	160,325
Foreign exchange	(3,414)	-	-	(3,414)
Derecognition of financial assets	(126,848)	-	-	(126,848)
Balance at December 31	<u>P 121,848</u>	<u>P -</u>	<u>P -</u>	<u>P 121,848</u>
Loan commitments and other contingent accounts				
Balance at January 1	P 457,736	P 1	P 44	P 457,781
Transfers to Stage 2	(25)	25	-	-
New financial assets originated or purchased	65,525	119	-	65,644
Derecognition of financial assets	(426,727)	-	(28)	(426,755)
Balance at December 31	<u>P 96,509</u>	<u>P 145</u>	<u>P 16</u>	<u>P 96,670</u>

Parent Bank

	2019			
	Stage 1	Stage 2	Stage 3	Total
Receivables from customers - corporate				
Balance at January 1	P 1,536,697	P 9,667	P 7,496	P 1,553,860
Transfers to:				
Stage 1	858 (	858)	-	-
Stage 2	(232)	232	-	-
Stage 3	(510)		510	-
New financial assets originated or purchased	871,305	1,331	2,703	875,339
Derecognition of financial assets	(747,547)	(2,939)	(1,103)	(751,589)
Write-offs	-	-	(70)	(70)
Balance at December 31	<u>P 1,660,571</u>	<u>P 7,433</u>	<u>P 9,536</u>	<u>P 1,677,540</u>
Receivables from customers - consumer				
Balance at January 1	P 401,282	P 1,757	P 9,603	P 412,642
Transfers to:				
Stage 1	236 (	59)	(177)	-
Stage 2	(1,785)	1,360	425	-
Stage 3	(6,585)	(182)	6,767	-
New financial assets originated or purchased	134,548	1,653	4,236	140,437
Derecognition of financial assets	(61,758)	(2,267)	(7,015)	(71,040)
Write-offs	-	-	(1,713)	(1,713)
Balance at December 31	<u>P 465,938</u>	<u>P 2,262</u>	<u>P 12,126</u>	<u>P 480,326</u>
Other receivables				
Balance at January 1	P 76,116	P 477	P 2,255	P 78,848
Transfers to:				
Stage 1	(129)	10	119	-
Stage 2	3 (	19)	16	-
Stage 3	49	8 (	57)	-
New financial assets originated or purchased	268,404	220	1,092	269,716
Derecognition of financial assets	(299,315)	(372)	(1,046)	(300,733)
Write-offs	-	-	(209)	(209)
Balance at December 31	<u>P 45,128</u>	<u>P 324</u>	<u>P 2,170</u>	<u>P 47,622</u>
Debt investment securities at amortized cost				
Balance at January 1	P 223,032	P -	P 1,446	P 224,478
Amortization	(556)	-	-	(556)
New financial assets originated or purchased	80,528	-	-	80,528
Foreign exchange	(4,916)	-	(44)	(4,960)
Derecognition of financial assets	(50,639)	-	-	(50,639)
Balance at December 31	<u>P 247,449</u>	<u>P -</u>	<u>P 1,402</u>	<u>P 248,851</u>

Parent Bank

	2019			
	Stage 1	Stage 2	Stage 3	Total
Debt investment securities at FVOCI				
Balance at January 1	P 73,741	P -	P -	P 73,741
Amortization	243	-	-	243
Fair value gain	3,660	-	-	3,660
New financial assets originated or purchased	37,793	-	-	37,793
Foreign exchange	(2,324)	-	-	(2,324)
Derecognition of financial assets	(23,682)	-	-	(23,682)
Balance at December 31	<u>P 89,431</u>	<u>P -</u>	<u>P -</u>	<u>P 89,431</u>
Loan commitments and other contingent accounts				
Balance at January 1	P 398,527	P 155	P -	P 398,682
Transfer to Stage 1	15	(15)	-	-
New financial assets originated or purchased	236,915	-	44	236,959
Derecognition of financial assets	(177,721)	(139)	-	(177,860)
Balance at December 31	<u>P 457,736</u>	<u>P 1</u>	<u>P 44</u>	<u>P 457,781</u>

In response to the unprecedented impact of COVID-19 pandemic, the BDO Unibank Group and the Parent Bank granted to its customers the mandatory reliefs provided by the government through *Bayanihan to Heal as One Act (Bayanihan I)* and *Bayanihan to Recover as One Act (Bayanihan II)*. In addition, it entered into voluntary renegotiations of terms of loans of some other customers with a view of maximizing recovery of the contractual amount of obligation. These relief measures were granted to eligible borrowers to allow them to get back into the habit of paying loans which includes payment relief including extension of contractual terms, principal and interest relief, as well as extension of balloon payment terms (see Note 34).

(k) *Sensitivity Analysis on ECL Measurement*

Set out below are the changes to the Group's 12-month ECL as of December 31, 2020 that would result from reasonably possible changes in these parameters from the actual assumptions used in the Group's economic variable assumptions.

	Change in MEVs		Impact on ECL	
	Increase	Decrease	Increase in MEV	Decrease in MEV
Corporate or Commercial Loans				
GDP growth rate	+1 %	-1%	-1.7%	1.7%
Oil Index	+1 %	-1%	0.1%	-0.1%
Credit Card Receivables or Personal loans				
GDP growth rate	+1 %	-1%	-5%	5%
Unemployment rate	+1 %	-1%	0.2%	-0.2%
Home/Housing loans				
GDP growth rate	+1 %	-1%	-3%	3%
Unemployment rate	+1 %	-1%	2%	-2%
Inflation rate	+1 %	-1%	0.2%	-0.2%
Auto loans				
GDP growth rate	+1 %	-1%	-0.5%	0.5 %
Unemployment rate	+1 %	-1%	3%	-3%

4.4 Operational Risk

Operational risk is the risk of loss due to BDO Unibank Group's:

- failure to comply with defined operational procedures;
- inability to address fraud committed internally or externally;
- inability to handle system failures; and,
- inability to cope with the impact of external events.

BDO Unibank Group manages its operational risks by instituting policies to minimize its expected losses, allocating capital for the unexpected losses and having insurance and/or a business continuity plan to prepare for catastrophic losses.

Framework

True to its commitment to sound management and corporate governance, BDO Unibank Group considers operational risk management as a critical element in the conduct of its business. Under BDO Unibank Group's Operational Risk Management (ORM) framework, the BOD has the ultimate responsibility for providing leadership in the management of operational risk in BDO Unibank Group.

The RMG provides the common risk language and management tools across BDO Unibank Group as well as monitors the implementation of the ORM framework and policies. The business process owners, as risk owners, are responsible for identifying, assessing and limiting the impact of risk in their businesses/operations.

The BDO Unibank Group continues to conduct periodic Risk and Control Self-Assessment (RCSA) so that business process owners could document both their operational risks and control mechanisms they have put in place to manage those risks. This ORM tool allows the BDO Unibank Group to identify risks the business/operation faces, assess the severity of those risks, evaluate the adequacy of key controls associated to the identified risks, and take proactive action to address any deficiencies identified.

The BDO Unibank Group also continues to use Key Risk Indicators (KRI) as alerts for operational risk vulnerabilities. Reporting of top KRIs to the BOD through the RMC is done quarterly.

These ORM tools are continually being reviewed and enhanced to proactively manage operational risks. The Operational Risk Management Solution (ORMS) was implemented to automate the reporting of BDO Unibank Group's RCSAs and KRIs. The bank-wide information asset inventory is regularly reviewed to address operational risks arising from information security concerns. The inventory identified critical applications and sensitive data based on the BDO Unibank Group's classification standards, information risks, as well as, protection measures in place to mitigate these risks. Under the purview of information security is data privacy. The BDO Unibank Group's data privacy framework is in accordance with the RA No. 10173, *Data Privacy Act of 2012*.

Information technology risks which include current and prospective negative impact to earnings arising from failure of IT systems and realization of cyber security threats are appropriately managed through policies and measures that are integrated into BDO Unibank Group's day-to-day operations.

Operational risks arising from health, safety and environmental issues are appropriately managed through policies and measures that are integrated into BDO Unibank Group's day-to-day operations. These include Environmental Consciousness, Occupational Health and Safety, and Community Health and Safety.

The BDO Unibank Group continues to review its preparedness for major disaster scenarios and implements required changes in its Business Continuity Plan.

4.5 Anti-Money Laundering Controls

The Anti-Money Laundering (AML) Program of the BDO Unibank Group and the Parent Bank is articulated in the Board-approved Money Laundering and Terrorist Financing Prevention Program Manual (MTPP). The MTPP encapsulates the policies and procedures covering the : (i) on-boarding of clients, Know Your Client and required due diligence; (ii) customer risk assessment; (iii) on-going monitoring of transactions; (iv) regulatory reporting; (v) record-keeping; (vi) training of all Officers and Staff including BOD; (vii) Independent Compliance Testing (ICT); and (viii) Institutional Risk Assessment.

The MTPP provides the framework for the BDO Unibank Group and the Parent Bank to adhere with the AML and Counter-Terrorism Financing Laws and Regulations:

1. Republic Act (R.A.) No. 9160: *The Anti-Money Laundering Act of 2001* (AMLA) as amended by R.A. No 9194 (2003); R.A. 10167 (2012); R.A. 10365 (2013); R.A. No. 10927 (2017) and R.A. No. 11521 (2021); together with applicable Implementing Rules and Regulations (IRR)
2. BSP Circular No. 706 (2011), as amended by BSP Circular No. 950 (2017); and BSP Circular No. 1022 (2018)
3. R.A. 10168: *The Terrorism Financing Prevention and Suppression Act of 2012* and its IRR; R.A. 10697 *Strategic Trade Management Act (2015)* and its IRR; and the *Anti-Terrorism Act (2020)*

The Chief Compliance Officer directly reports to the BOD through the Board Audit Committee and is also a member of the AML Committee. The AML Committee of the Bank is tasked to oversee the operational implementation of the Bank's AML/CTF Program and composed of senior officers from various units of the Parent Bank.

5. SEGMENT REPORTING

5.1 Business Segments

BDO Unibank Group's main operating businesses are organized and managed separately according to the nature of services provided and the different markets served, with each segment representing a strategic business unit. These are also the basis of BDO Unibank Group in reporting to its chief operating decision-maker for its strategic decision-making activities.

Management currently identifies BDO Unibank Group's five service lines as primary operating segments. In addition, minor operating segments, for which quantitative thresholds have not been met, as described in PFRS 8 are combined as Others.

- (a) **Commercial banking** – handles the entire lending (corporate and consumer), trade financing and cash management services for corporate and retail customers;
- (b) **Investment banking** – provides services to corporate clients outside the traditional loan and deposit products. These services include loan syndications, underwriting and placing of debt and equity securities, financial advisory services, and securities brokerage;
- (c) **Private banking** – provides traditional and non-traditional investment and structured products to high net worth individuals and institutional accounts;
- (d) **Leasing and financing** – provides direct leases, sale and leaseback arrangements and real estate leases;
- (e) **Insurance** – engages in insurance brokerage and life insurance business by providing protection, education, savings, retirement and estate planning solutions to individual and corporate clients through life insurance products and services; and,
- (f) **Others** – includes asset management, realty management, remittance, accounting service, credit card service and computer service, none of which individually constitutes a separate reportable segment.

These segments are the basis on which BDO Unibank Group reports its segment information. Transactions between the segments are on normal commercial terms and conditions. Inter-segment transactions are eliminated in consolidation.

Funds are ordinarily allocated between segments, resulting in funding cost transfers disclosed in operating income. Interest charged for these funds is based on BDO Unibank Group's cost of capital. There are no other material items of income or expense between the segments.

Segment assets and liabilities comprise operating assets and liabilities including items such as taxation and borrowings.

Segment revenues and expenses that are directly attributable to primary operating segment and the relevant portions of BDO Unibank Group's revenues and expenses that can be allocated to that operating segment are accordingly reflected as revenues and expenses of that operating segment. Revenue sharing agreements are used to allocate external customer revenues to a segment on a reasonable basis.

Currently, BDO Unibank Group operates mainly within the Philippines with banking branches in Hong Kong and Singapore, a real estate and holding company in Europe and various remittance subsidiaries operating in Asia, Europe, Canada and United States. Geographical segment information is not presented as these foreign operations accounted for only 1.0%, 1.1% and 1.3% of BDO Unibank Group's total revenues in 2020, 2019 and 2018, respectively, and 1.9% and 1.8% of BDO Unibank Group's total resources as of December 31, 2020 and 2019, respectively (see Note 1.1).

5.2 Analysis of Segment Information

Segment information (by service lines) as of and for the years ended December 31, 2020, 2019 and 2018 are as follows:

	Commercial Banking	Investment Banking	Private Banking	Leasing and Financing	Insurance	Others	Total
December 31, 2020							
Revenues							
From external customer							
Interest income	P 152,691	P 18	P 1,196	P 1,115	P 1,883	P 128	P 157,031
Interest expense	(22,536)	(3)	(196)	(483)	(86)	(27)	(23,331)
Net interest income	<u>130,155</u>	<u>15</u>	<u>1,000</u>	<u>632</u>	<u>1,797</u>	<u>101</u>	<u>133,700</u>
Intersegment revenue							
Interest income	238	9	-	2	13	1	263
Interest expense	(35)	(73)	(6)	(36)	(8)	(139)	(297)
Net interest income	<u>203</u>	<u>(64)</u>	<u>(6)</u>	<u>(34)</u>	<u>5</u>	<u>(138)</u>	<u>(34)</u>
Other operating income							
Investment banking fees	-	1,410	-	-	-	-	1,410
Others	<u>38,683</u>	<u>285</u>	<u>1,552</u>	<u>1,250</u>	<u>16,440</u>	<u>779</u>	<u>58,989</u>
	<u>38,683</u>	<u>1,695</u>	<u>1,552</u>	<u>1,250</u>	<u>16,440</u>	<u>779</u>	<u>60,399</u>
Total net revenues	<u>169,041</u>	<u>1,646</u>	<u>2,546</u>	<u>1,848</u>	<u>18,242</u>	<u>742</u>	<u>194,065</u>
Expenses							
Other operating expenses							
Depreciation and amortization	8,289	105	71	524	101	244	9,334
Impairment losses	29,714	19	9	399	54	45	30,240
Others	<u>85,849</u>	<u>817</u>	<u>1,168</u>	<u>515</u>	<u>16,059</u>	<u>324</u>	<u>104,732</u>
	<u>123,852</u>	<u>941</u>	<u>1,248</u>	<u>1,438</u>	<u>16,214</u>	<u>613</u>	<u>144,306</u>
Segment operating income	45,189	705	1,298	410	2,028	129	49,759
Tax expense	<u>16,462</u>	<u>262</u>	<u>291</u>	<u>158</u>	<u>571</u>	<u>32</u>	<u>17,776</u>
Segment net income	<u>P 28,727</u>	<u>P 443</u>	<u>P 1,007</u>	<u>P 252</u>	<u>P 1,457</u>	<u>P 97</u>	<u>P 31,983</u>
Statement of Financial Position							
Total resources							
Segment assets	P 3,262,339	P 6,522	P 41,408	P 5,996	P 70,354	P 14,615	P 3,401,234
Deferred tax assets (liabilities) - net	8,023	(166)	8	-	42	4	7,911
Intangible assets	<u>5,677</u>	<u>114</u>	<u>17</u>	<u>-</u>	<u>47</u>	<u>2</u>	<u>5,857</u>
	<u>P 3,276,039</u>	<u>P 6,470</u>	<u>P 41,433</u>	<u>P 5,996</u>	<u>P 70,443</u>	<u>P 14,621</u>	<u>P 3,415,002</u>
Total liabilities	<u>P 2,877,836</u>	<u>P 2,579</u>	<u>P 35,288</u>	<u>P 28</u>	<u>P 64,499</u>	<u>P 11,431</u>	<u>P 2,991,661</u>
Other segment information							
Capital expenditures	<u>P 4,019</u>	<u>P 12</u>	<u>P 10</u>	<u>P 264</u>	<u>P 24</u>	<u>P 54</u>	<u>P 4,383</u>
Investment in associates under equity method	<u>P -</u>	<u>P -</u>	<u>P -</u>	<u>P -</u>	<u>P -</u>	<u>P 5,015</u>	<u>P 5,015</u>
Share in the profit of associates	<u>P -</u>	<u>P -</u>	<u>P -</u>	<u>P -</u>	<u>P -</u>	<u>P 470</u>	<u>P 470</u>

	Commercial Banking	Investment Banking	Private Banking	Leasing and Financing	Insurance	Others	Total
<u>December 31, 2019</u>							
Revenues							
From external customer							
Interest income	P 155,463	P 26	P 1,466	P 1,976	P 1,632	P 9	P 160,572
Interest expense	(38,659)	1	(643)	(1,289)	(89)	(2)	(40,681)
Net interest income	116,804	27	823	687	1,543	7	119,891
Intersegment revenues							
Interest income	231	41	-	-	38	43	353
Interest expense	(91)	(73)	(27)	(101)	(6)	(84)	(382)
Net interest income	140	(32)	(27)	(101)	32	(41)	(29)
Other operating income							
Investment banking fees	-	1,371	-	-	-	-	1,371
Others	44,684	405	1,662	1,054	17,079	587	65,471
	44,684	1,776	1,662	1,054	17,079	587	66,842
Total net revenues	161,628	1,771	2,458	1,640	18,654	553	186,704
Expenses							
Other operating expenses							
Depreciation and amortization	7,841	107	66	794	87	85	8,980
Impairment losses	6,003	68	28	63	5	-	6,167
Others	89,885	833	1,259	702	13,908	349	106,936
	103,729	1,008	1,353	1,559	14,000	434	122,083
Segment operating income	57,899	763	1,105	81	4,654	119	64,621
Tax expense	13,496	256	226	34	967	40	15,019
Segment net income	P 44,403	P 507	P 879	P 47	P 3,687	P 79	P 49,602
Statement of Financial Position							
Total resources							
Segment assets	P 3,081,358	P 7,175	P 34,857	P 30,806	P 58,302	P 5,329	P 3,217,827
Deferred tax assets	8,878	(154)	24	133	48	(2)	8,927
(liabilities) - net	5,400	139	18	2	55	1	5,615
Intangible assets	P 3,095,636	P 7,160	P 34,899	P 30,941	P 58,405	P 5,328	P 3,232,369
Total liabilities	P 2,720,385	P 2,963	P 29,083	P 25,327	P 48,549	P 2,184	P 2,828,491
Other segment information							
Capital expenditures	P 6,332	P 22	P 18	P 533	P 76	P 14	P 6,995
Investment in associates under equity method	P -	P -	P -	P -	P -	P 5,048	P 5,048
Share in the profit of associates	P -	P -	P -	(P 42)	P -	P 738	P 696
<u>December 31, 2018</u>							
Revenues							
From external customer							
Interest income	P 124,190	P 35	P 1,703	P 1,960	P 1,140	P 12	P 129,040
Interest expense	(28,840)	(2)	(815)	(1,008)	(82)	(1)	(30,748)
Net interest income	95,350	33	888	952	1,058	11	98,292
Intersegment revenues							
Interest income	248	9	1	-	30	36	324
Interest expense	(42)	(55)	(2)	(153)	-	(70)	(324)
Net interest income	206	(46)	(1)	(153)	30	(34)	-
Other operating income							
Investment banking fees	-	1,081	-	-	-	-	1,081
Others	36,702	324	1,004	1,254	12,711	594	52,589
	36,702	1,405	1,004	1,254	12,711	594	53,670
Total net revenues	132,258	1,392	1,891	2,051	13,799	571	151,962
Expenses							
Other operating expenses							
Impairment losses	6,266	2	(2)	1	18	1	6,286
Depreciation and amortization	4,747	54	33	881	37	24	5,776
Others	79,574	981	1,359	748	11,085	378	94,125
	90,587	1,037	1,390	1,630	11,140	403	106,187
Segment operating income	41,671	355	501	421	2,659	168	45,775
Tax expense	9,363	161	200	90	1,151	42	11,007
Segment net income	P 32,308	P 194	P 301	P 331	P 1,508	P 126	P 34,768

	Commercial Banking	Investment Banking	Private Banking	Leasing and Financing	Insurance	Others	Total
<u>December 31, 2018</u>							
Statement of Financial Position							
Total resources							
Segment assets	P 2,905,520	P 5,745	P 48,802	P 41,382	P 43,167	P 5,486	P 3,050,102
Deferred tax asset							
(liabilities) - net	8,319	(181)	29	126	34	(15)	8,312
Intangible assets	<u>5,223</u>	<u>207</u>	<u>17</u>	<u>15</u>	<u>54</u>	<u>1</u>	<u>5,517</u>
	<u>P 2,919,062</u>	<u>P 5,771</u>	<u>P 48,848</u>	<u>P 41,523</u>	<u>P 43,255</u>	<u>P 5,472</u>	<u>P 3,063,931</u>
Total liabilities	<u>P 2,586,747</u>	<u>P 2,075</u>	<u>P 43,711</u>	<u>P 36,180</u>	<u>P 34,746</u>	<u>P 2,375</u>	<u>P 2,705,834</u>
Other segment information							
Capital expenditures	<u>P 9,791</u>	<u>P 37</u>	<u>P 26</u>	<u>P 986</u>	<u>P 75</u>	<u>P 27</u>	<u>P 10,942</u>
Investment in associates under equity method	<u>P -</u>	<u>P -</u>	<u>P -</u>	<u>P 235</u>	<u>P -</u>	<u>P 4,846</u>	<u>P 5,081</u>
Share in the profit of associates	<u>P -</u>	<u>P -</u>	<u>P -</u>	<u>(P 31)</u>	<u>P -</u>	<u>P 662</u>	<u>P 631</u>

5.3 Reconciliation

Presented below is a reconciliation of the BDO Unibank Group's segment information to the key financial information presented in its consolidated financial statements.

	<u>2020</u>	<u>2019</u>	<u>2018</u>
Revenue			
Total segment net revenues	P 194,065	P 186,704	P 151,962
Elimination of intersegment revenues	(5,155)	(6,702)	(3,241)
Net revenues as reported in profit or loss	<u>P 188,910</u>	<u>P 180,002</u>	<u>P 148,721</u>
Profit or loss			
Total segment net income	P 31,983	P 49,602	P 34,768
Elimination of intersegment profit	(3,729)	(5,434)	(2,129)
Net profit as reported in profit or loss	<u>P 28,254</u>	<u>P 44,168</u>	<u>P 32,639</u>
Resources			
Total segment resources	P 3,415,002	P 3,232,369	P 3,063,931
Elimination of intersegment assets	(40,102)	(43,511)	(41,684)
Total resources	<u>P 3,374,900</u>	<u>P 3,188,858</u>	<u>P 3,022,247</u>
Liabilities			
Total segment liabilities	P 2,991,661	P 2,828,491	P 2,705,834
Elimination of intersegment liabilities	(9,782)	(10,220)	(11,736)
Total liabilities	<u>P 2,981,879</u>	<u>P 2,818,271</u>	<u>P 2,694,098</u>

6. CATEGORIES AND OFFSETTING OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

6.1 Comparison of Carrying Amounts and Fair Values

The carrying amounts and fair values of the categories of financial assets and financial liabilities presented in the statements of financial position are shown below and in the succeeding pages.

BDO Unibank Group

		2020				
		Classes				
		At Amortized	At Fair	Carrying	Fair	
		Cost	Value	Amount	Value	
Financial assets						
At amortized cost:						
Cash and other cash items	P	74,851	P -	P 74,851	P 74,851	
Due from BSP		308,636	-	308,636	308,627	
Due from other banks		65,289	-	65,289	65,289	
Loans and other receivables		2,301,981	-	2,301,981	2,306,593	
Other resources		9,262	-	9,262	9,262	
Financial assets at FVTPL	-		37,110	37,110	37,110	
Financial assets at FVOCI	-		184,881	184,881	184,881	
Investment securities at amortized cost		<u>286,819</u>	<u>-</u>	<u>286,819</u>	<u>300,168</u>	
	P	<u>3,046,838</u>	P	<u>3,268,829</u>	P	<u>3,286,781</u>
Financial liabilities						
At amortized cost:						
Deposit liabilities	P	2,610,151	P -	P 2,610,151	P 2,653,290	
Bills payable		209,744	-	209,744	213,381	
Insurance contract liabilities		58,410	-	58,410	58,410	
Other liabilities		89,611	-	89,611	89,611	
At fair value –						
Other liabilities		<u>-</u>	<u>4,129</u>	<u>4,129</u>	<u>4,129</u>	
	P	<u>2,967,916</u>	P	<u>2,972,045</u>	P	<u>3,018,821</u>
		2019				
		Classes				
		At Amortized	At Fair	Carrying	Fair	
		Cost	Value	Amount	Value	
Financial assets						
At amortized cost:						
Cash and other cash items	P	64,140	P -	P 64,140	P 64,140	
Due from BSP		309,040	-	309,040	309,040	
Due from other banks		38,956	-	38,956	38,956	
Loans and other receivables		2,225,777	-	2,225,777	2,196,798	
Other resources		5,991	-	5,991	5,991	
Financial assets at FVTPL	-		27,081	27,081	27,081	
Financial assets at FVOCI	-		145,239	145,239	145,239	
Investment securities at amortized cost		<u>263,585</u>	<u>-</u>	<u>263,585</u>	<u>270,967</u>	
	P	<u>2,907,489</u>	P	<u>3,079,809</u>	P	<u>3,058,212</u>

BDO Unibank Group

		2019			
		Classes			
		At Amortized	At Fair	Carrying	Fair
		Cost	Value	Amount	Value
Financial liabilities					
At amortized cost:					
Deposit liabilities	P	2,485,228	P -	P 2,485,228	P 2,492,812
Bills payable		167,524	-	167,524	168,772
Subordinated notes payable		10,030	-	10,030	9,876
Insurance contract liabilities		42,473	-	42,473	42,473
Other liabilities		98,660	-	98,660	98,660
At fair value –					
Other liabilities		-	3,172	3,172	3,172
	P	2,803,915	P 3,172	P 2,807,087	P 2,815,765

Parent Bank

		2020			
		Classes			
		At Amortized	At Fair	Carrying	Fair
		Cost	Value	Amount	Value
Financial assets					
At amortized cost:					
Cash and other cash items	P	72,301	P -	P 72,301	P 72,301
Due from BSP		305,079	-	305,079	305,069
Due from other banks		63,281	-	63,281	63,281
Loans and other receivables		2,259,686	-	2,259,686	2,266,579
Other resources		8,834	-	8,834	8,834
Financial assets at FVTPL		-	4,862	4,862	4,862
Financial assets at FVOCI		-	126,922	126,922	126,922
Investment securities at amortized cost		<u>267,672</u>	<u>-</u>	<u>267,672</u>	<u>283,067</u>
	P	<u>2,976,853</u>	P <u>131,784</u>	P <u>3,108,637</u>	P <u>3,130,915</u>
Financial liabilities					
At amortized cost:					
Deposit liabilities	P	2,548,291	P -	P 2,548,291	P 2,587,223
Bills payable		202,867	-	202,867	208,284
Other liabilities		81,914	-	81,914	81,914
At fair value –					
Other liabilities		<u>-</u>	<u>2,001</u>	<u>2,001</u>	<u>2,001</u>
	P	<u>2,833,072</u>	P <u>2,001</u>	P <u>2,835,073</u>	P <u>2,879,422</u>

Parent Bank

		2019			
		Classes			
		At Amortized	At Fair	Carrying	Fair
		Cost	Value	Amount	Value
Financial assets					
At amortized cost:					
Cash and other cash items	P	62,726	P -	P 62,726	P 62,726
Due from BSP		306,938	-	306,938	306,938
Due from other banks		35,820	-	35,820	35,820
Loans and other receivables		2,175,655	-	2,175,655	2,148,083
Other resources		5,542	-	5,542	5,542
Financial assets at FVTPL		-	4,170	4,170	4,170
Financial assets at FVOCI		-	93,800	93,800	93,800
Investment securities at amortized cost		<u>247,308</u>	<u>-</u>	<u>247,308</u>	<u>256,288</u>
	P	<u>2,833,989</u>	P <u>97,970</u>	P <u>2,931,959</u>	P <u>2,913,367</u>
Financial liabilities					
At amortized cost:					
Deposit liabilities	P	2,438,737	P -	P 2,438,737	P 2,440,268
Bills payable		147,321	-	147,321	148,838
Subordinated notes payable		10,030	-	10,030	9,876
Other liabilities		86,504	-	86,504	86,504
At fair value –					
Other liabilities		<u>-</u>	<u>1,734</u>	<u>1,734</u>	<u>1,734</u>
	P	<u>2,682,592</u>	P <u>1,734</u>	P <u>2,684,326</u>	P <u>2,687,220</u>

6.2 Fair Value Hierarchy

In accordance with PFRS 13, *Fair Value Measurement*, the fair value of financial assets and financial liabilities and non-financial assets which are measured at fair value on a recurring or non-recurring basis and those assets and liabilities not measured at fair value but for which fair value is disclosed in accordance with other relevant PFRS, are categorized into three levels based on the significance of inputs used to measure the fair value. The fair value hierarchy has the following levels:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities that an entity can access at the measurement date;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and,
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The level within which the financial asset or financial liability is classified is determined based on the lowest level of significant input to the fair value measurement.

For purposes of determining the market value at Level 1, a market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

For investments which do not have quoted market price, the fair value is determined by using generally acceptable pricing models and valuation techniques or by reference to the current market value of another instrument which is substantially the same after taking into account the related credit risk of counterparties, or is calculated based on the expected cash flows of the underlying net asset base of the instrument.

When BDO Unibank Group uses valuation technique, it maximizes the use of observable market data where it is available and relies as little as possible on entity specific estimates. If all significant inputs required to determine the fair value of an instrument are observable, the instrument is included in Level 2. Otherwise, it is included in Level 3.

6.3 Financial Instruments Measured at Fair Value

The financial assets and financial liabilities as of December 31, 2020 and 2019 are grouped into the fair value hierarchy as presented in the tables below and in the succeeding pages. Unquoted equity securities consist of preferred and common shares of various unlisted local companies.

BDO Unibank Group

	<u>Notes</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
<u>December 31, 2020</u>					
Resources:					
Financial assets at FVTPL:	9.1				
Equity securities - quoted	P	21,641	P 1,821	P -	P 23,462
Government debt securities		5,401	-	-	5,401
Corporate debt securities		834	2,945	-	3,779
Derivative financial assets		-	4,468	-	4,468
		<u>27,876</u>	<u>9,234</u>	<u>-</u>	<u>37,110</u>
Financial assets at FVOCI:	9.2				
Government debt securities		117,663	-	-	117,663
Corporate debt securities		56,896	-	-	56,896
Equity securities - quoted		9,829	234	-	10,063
Equity securities - not quoted		-	-	259	259
		<u>184,388</u>	<u>234</u>	<u>259</u>	<u>184,881</u>
		<u>P 212,264</u>	<u>P 9,468</u>	<u>P 259</u>	<u>P 221,991</u>
Liabilities –					
Derivatives with negative fair values	20	P 82	P 4,047	P -	P 4,129

BDO Unibank Group

	Notes	Level 1	Level 2	Level 3	Total
December 31, 2019					
Resources:					
Financial assets at FVTPL:	9.1				
Equity securities - quoted	P	14,595	P 320	P -	P 14,915
Government debt securities		5,178	-	-	5,178
Corporate debt securities		1,597	1,829	-	3,426
Derivative financial assets		-	3,562	-	3,562
		<u>21,370</u>	<u>5,711</u>	<u>-</u>	<u>27,081</u>
Financial assets at FVOCI:	9.2				
Government debt securities		81,514	-	-	81,514
Corporate debt securities		52,609	-	-	52,609
Equity securities - quoted		9,190	256	-	9,446
Equity securities - not quoted		-	-	1,670	1,670
		<u>143,313</u>	<u>256</u>	<u>1,670</u>	<u>145,239</u>
		<u>P 164,683</u>	<u>P 5,967</u>	<u>P 1,670</u>	<u>P 172,320</u>
Liabilities –					
Derivatives with negative fair values	20	P 87	P 3,085	P -	P 3,172

Parent Bank

	Notes	Level 1	Level 2	Level 3	Total
December 31, 2020					
Resources:					
Financial assets at FVTPL:	9.1				
Government debt securities	P	2,793	P -	P -	P 2,793
Derivative financial assets		-	1,769	-	1,769
Corporate debt securities		299	-	-	299
Equity securities - quoted		<u>1</u>	<u>-</u>	<u>-</u>	<u>1</u>
		<u>3,093</u>	<u>1,769</u>	<u>-</u>	<u>4,862</u>
Financial assets at FVOCI:	9.2				
Government debt securities		80,464	-	-	80,464
Corporate debt securities		41,384	-	-	41,384
Equity securities - quoted		4,626	229	-	4,855
Equity securities - not quoted		-	-	219	219
		<u>126,474</u>	<u>229</u>	<u>219</u>	<u>126,922</u>
		<u>P 129,567</u>	<u>P 1,998</u>	<u>P 219</u>	<u>P 131,784</u>
Liabilities –					
Derivatives with negative fair values	20	P 82	P 1,919	P -	P 2,001

Parent Bank

	Notes	Level 1	Level 2	Level 3	Total
<u>December 31, 2019</u>					
Resources:					
Financial assets at FVTPL:	9.1				
Government debt securities	P	2,348	P -	P -	P 2,348
Derivative financial assets		-	1,549	-	1,549
Corporate debt securities		272	-	-	272
Equity securities - quoted		<u>1</u>	<u>-</u>	<u>-</u>	<u>1</u>
		<u>2,621</u>	<u>1,549</u>	<u>-</u>	<u>4,170</u>
Financial assets at FVOCI:	9.2				
Government debt securities		53,547	-	-	53,547
Corporate debt securities		35,884	-	-	35,884
Equity securities - quoted		3,898	252	-	4,150
Equity securities - not quoted		<u>-</u>	<u>-</u>	<u>219</u>	<u>219</u>
		<u>93,329</u>	<u>252</u>	<u>219</u>	<u>93,800</u>
		<u>P 95,950</u>	<u>P 1,801</u>	<u>P 219</u>	<u>P 97,970</u>
Liabilities –					
Derivatives with negative fair values	20	<u>P 87</u>	<u>P 1,647</u>	<u>P -</u>	<u>P 1,734</u>

There have been no significant transfers among Levels 1 and 2 in the reporting periods.

Discussed below and in the succeeding page is the information about how fair values of the BDO Unibank Group and the Parent Bank's classes of financial assets are determined.

(a) Equity securities

- (i) Quoted equity securities classified as financial assets at FVTPL or financial assets at FVOCI have fair values that were determined based on their closing prices on the PSE. These instruments are included in Level 1.

Financial assets at FVTPL included in Level 2 pertain to investments in Unit Investment Trust Funds (UITFs). The fair value of these financial assets were derived using the net asset value per unit (computed by dividing the net asset value of the fund by the number of outstanding units at the end of the reporting period), as published by banks and the Investment Company Association of the Philippines.

Golf club shares classified as financial assets at FVOCI are included in Level 2 as their prices are not derived from market considered as active due to lack of trading activities among market participants at the end or close to the end of the reporting period.

- (ii) Unquoted equity securities consist of preferred shares and common shares of various unlisted local companies. For unquoted preferred shares, the fair value is determined based on their discounted amount of estimated future cash flows expected to be received or paid, or based on their cost which management estimates to approximate their fair values. Further, unlisted common share which are classified as financial assets at FVOCI securities, the fair value is determined by using generally acceptable pricing models and valuation techniques or by reference to the current market value of another instrument which is substantially the same after taking into account the related risk of counterparties, or is calculated based on the expected cash flows of the underlying net asset base of the instrument. These instruments are included in Level 3.

(b) Debt securities

The fair value of the debt securities of BDO Unibank Group and the Parent Bank, which are categorized within Level 1 and Level 2, is discussed below.

- (i) Fair values of peso-denominated government debt securities issued by the Philippine government, are determined based on the reference price per Bloomberg which used BVAL. These BVAL reference rates are computed based on the weighted price derived using an approach based on a combined sequence of proprietary BVAL algorithms of direct observations or observed comparables.
- (ii) For corporate and other quoted debt securities, fair value is determined to be the current mid-price, which is computed as the average of ask and bid prices as appearing on Bloomberg.

(c) Derivatives

The fair values of Republic of the Philippines (ROP) warrants which are categorized within Level 1, is determined to be the current mid-price based on the last trading transaction as defined by third-party market makers. The fair value of other derivative financial instruments, which are categorized within Level 2, is determined through valuation techniques using the net present value computation [see Note 3.2(c)].

6.4 Financial Instruments Measured at Amortized Cost for which Fair Value is Disclosed

The table below and in the succeeding pages summarizes the fair value hierarchy of BDO Unibank Group and Parent Bank's financial assets and financial liabilities, which are measured at amortized cost in the statements of financial position but for which fair value is disclosed.

BDO Unibank Group

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
<u>December 31, 2020</u>				
Resources:				
Cash and other cash items	P 74,851	P -	P -	P 74,851
Due from BSP	308,627	-	-	308,627
Due from other banks	65,289	-	-	65,289
Investment securities at amortized cost	300,168	-	-	300,168
Loans and other receivables	239	-	2,306,354	2,306,593
Other resources	8,795	-	467	9,262
	<u>P 757,969</u>	<u>P -</u>	<u>P 2,306,821</u>	<u>P 3,064,790</u>

BDO Unibank Group

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
<u>December 31, 2020</u>				
Liabilities:				
Deposit liabilities	P -	P -	P 2,653,290	P 2,653,290
Bills payable	-	164,748	48,633	213,381
Insurance contract liabilities	-	-	58,410	58,410
Other liabilities	-	-	89,611	89,611
	<u>P -</u>	<u>P 164,748</u>	<u>P 2,849,944</u>	<u>P 3,014,692</u>

December 31, 2019

Resources:				
Cash and other cash items	P 64,140	P -	P -	P 64,140
Due from BSP	309,040	-	-	309,040
Due from other banks	38,956	-	-	38,956
Investment securities at amortized cost	270,967	-	-	270,967
Loans and other receivable	-	-	2,196,798	2,196,798
Other resources	5,639	-	352	5,991
	<u>P 688,742</u>	<u>P -</u>	<u>P 2,197,150</u>	<u>P 2,885,892</u>
Liabilities:				
Deposit liabilities	P -	P -	P 2,492,812	P 2,492,812
Bills payable	-	100,816	67,956	168,772
Insurance contract liabilities	-	-	42,473	42,473
Subordinated notes payable	-	9,876	-	9,876
Other liabilities	-	-	98,660	98,660
	<u>P -</u>	<u>P 110,692</u>	<u>P 2,701,901</u>	<u>P 2,812,593</u>

Parent Bank

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
<u>December 31, 2020</u>				
Resources:				
Cash and other cash items	P 72,301	P -	P -	P 72,301
Due from BSP	305,069	-	-	305,069
Due from other banks	63,281	-	-	63,281
Investment securities at amortized cost	283,067	-	-	283,067
Loans and other receivables	-	-	2,266,579	2,266,579
Other resources	8,756	-	78	8,834
	<u>P 732,474</u>	<u>P -</u>	<u>P 2,266,657</u>	<u>P 2,999,131</u>
Liabilities:				
Deposit liabilities	P -	P -	P 2,587,223	P 2,587,223
Bills payable	-	164,748	43,536	208,284
Other liabilities	-	-	81,914	81,914
	<u>P -</u>	<u>P 164,748</u>	<u>P 2,712,673</u>	<u>P 2,877,421</u>

Parent Bank

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
<u>December 31, 2019</u>				
Resources:				
Cash and other cash items	P 62,726	P -	P -	P 62,726
Due from BSP	306,938	-	-	306,938
Due from other banks	35,820	-	-	35,820
Investment securities at amortized cost	256,288	-	-	256,288
Loans and other receivables	-	-	2,148,083	2,148,083
Other resources	<u>5,542</u>	<u>-</u>	<u>-</u>	<u>5,542</u>
	<u>P 667,314</u>	<u>P -</u>	<u>P 2,148,083</u>	<u>P 2,815,397</u>
Liabilities:				
Deposit liabilities	P -	P -	P 2,440,268	P 2,440,268
Bills payable	-	94,094	54,744	148,838
Subordinated notes payable	-	9,876	-	9,876
Other liabilities	<u>-</u>	<u>-</u>	<u>86,504</u>	<u>86,504</u>
	<u>P -</u>	<u>P 103,970</u>	<u>P 2,581,516</u>	<u>P 2,685,486</u>

For financial assets and financial liabilities, management considers that the carrying amounts of those short-term financial instruments approximate their fair values. The following are the methods used to determine the fair value of financial assets and financial liabilities presented in the statements of financial position at their amortized cost.

(a) *Cash and Other Cash Items*

Cash consists primarily of funds in the form of Philippine currency notes and coins in the BDO Unibank Group and the Parent Bank's vault and those in the possession of tellers, including automated teller machines (see Note 7).

Other cash items includes cash items other than currency and coins on hand (see Note 14) such as checks drawn on the other banks or other branches that were received after the BDO Unibank Group and the Parent Bank's clearing cut-off time until the close of the regular banking hours. Carrying amounts approximate fair values in view of the relatively short-term maturities of these instruments.

(b) *Due from BSP and Other Banks*

Due from BSP pertains to deposits made by BDO Unibank Group to the BSP for clearing and reserve requirements. Due from other banks includes items in the course of collection. The fair value of floating rate placements and overnight deposits is their carrying amount. The estimated fair value of fixed interest-bearing deposits is based on discounted cash flows using prevailing money market interest rates for debts with similar credit risk and remaining maturity, which for short-term deposits approximate the nominal value.

(c) *Investment Securities at Amortized Cost*

The fair value of investment securities at amortized cost is determined by direct reference to published price quoted in an active market for traded debt securities.

The BDO Unibank Group will hold into the investments until management decides to sell them when there will be offers to buy out such investments on the appearance of an available market where the investments can be sold.

(d) *Loans and Other Receivables*

Loans and other receivables are net of provisions for impairment. The estimated fair value of loans and receivables represents the discounted amount of estimated future cash flows expected to be received. Expected cash flows are discounted at current market rates to determine fair value.

(e) *Deposits and Borrowings*

The estimated fair value of demand deposits with no stated maturity, which includes non-interest-bearing deposits, is the amount repayable on demand. The estimated fair value of long-term fixed interest-bearing deposits is based on discounted cash flows using interest rates for new debts with similar remaining maturity. The fair value of Bills Payable under Level 2 is computed based on the average of ask and bid prices as appearing on Bloomberg. For Bills Payable categorized within Level 3, the BDO Unibank Group and the Parent Bank classify financial instruments that have no quoted prices or observable market data where reference of fair value can be derived; hence, fair value is determined based on their discounted amount of estimated future cash flows expected to be received or paid, or based on their cost which management estimates to approximate their fair values.

(f) *Other Resources and Liabilities*

Due to their short duration, the carrying amounts of other resources and liabilities in the statements of financial position are considered to be reasonable approximation of their fair values.

6.5 Fair Value Measurement for Non-financial Assets

Details of BDO Unibank Group and Parent Bank's investment properties and the information about the fair value hierarchy as of December 31, 2020 and 2019 are shown below and in the succeeding page.

BDO Unibank Group

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
<u>December 31, 2020</u>				
Investment properties				
Land	P -	P -	P 20,482	P 20,482
Building and improvements	-	-	12,674	12,674
Non-current assets held for sale	-	-	1,039	1,039
	<u>P -</u>	<u>P -</u>	<u>P 34,195</u>	<u>P 34,195</u>

BDO Unibank Group

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
December 31, 2019				
Investment properties				
Land	P -	P -	P 21,077	P 21,077
Building and improvements	-	-	12,396	12,396
Non-current assets held for sale	-	-	1,020	1,020
	<u>P -</u>	<u>P -</u>	<u>P 34,493</u>	<u>P 34,493</u>

Parent Bank

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
December 31, 2020				
Investment properties				
Land	P -	P -	P 18,802	P 18,802
Building and improvements	-	-	12,145	12,145
Non-current assets held for sale	-	-	1,039	1,039
	<u>P -</u>	<u>P -</u>	<u>P 31,986</u>	<u>P 31,986</u>

December 31, 2019

Investment properties				
Land	P -	P -	P 16,164	P 16,164
Building and improvements	-	-	11,569	11,569
Non-current assets held for sale	-	-	1,017	1,017
	<u>P -</u>	<u>P -</u>	<u>P 28,750</u>	<u>P 28,750</u>

The fair value of the investment properties of the BDO Unibank Group and the Parent Bank as of December 31, 2020 and 2019 (see Note 13) was determined on the basis of a valuation carried out on the respective dates by either an independent or internal appraiser having appropriate qualifications and recent experience in the valuation of properties in the relevant locations. To some extent, the valuation process was conducted by the appraisers in discussion with the management of the BDO Unibank Group and the Parent Bank with respect to determination of the inputs such as size, age and condition of the land and buildings and the comparable prices in the corresponding property location. In estimating the fair value of the properties, management takes into account the market participant's ability to generate economic benefits by using the assets in its highest and best use. Based on management's assessment, the best use of the investment properties of the BDO Unibank Group and the Parent Bank indicated above is their current use. The fair value discussed above as determined by the appraisers were used by the BDO Unibank Group and the Parent Bank in determining the fair value of the Investment Properties and the Non-Current Assets Held for Sale.

The fair value of these investment properties and assets held for sale was determined based on the following approaches:

(a) *Fair Value Measurement for Land*

The Level 3 fair value of land was derived using the observable recent prices of the reference properties, which were adjusted for differences in key attributes such as property size, zoning and accessibility. The most significant input into this valuation approach is the price per square foot; hence, the higher the price the higher the fair value. On the other hand, if fair value of the land was derived using the market comparable approach that reflects the recent transaction prices for similar properties in nearby locations, fair value is included in Level 2. Under this approach, when sales prices of comparable land in close proximity are used in the valuation of the subject property, minor adjustments on the price is made to consider peculiarities of the property with that of the benchmark property.

(b) *Fair Value Measurement for Buildings and Improvements*

The Level 3 fair value of the buildings and improvements was determined using the replacement cost approach that reflects the cost to a market participant to construct an asset of comparable usage, constructions standards, design and lay-out, adjusted for obsolescence. The more significant inputs used in the valuation include direct and indirect costs of construction such as but not limited to, labor and contractor's profit, materials and equipment, surveying and permit costs, electricity and utility costs, architectural and engineering fees, insurance and legal fees. These inputs were derived from various suppliers and contractor's quotes, price catalogues, and construction price indices. Under this approach, higher estimated costs used in the valuation will result in higher fair value of the properties.

There has been no change to the valuation techniques used by the BDO Unibank Group during the year for its non-financial assets. Also, there were no transfers into or out of Level 3 fair value hierarchy in 2020 and 2019.

(c) *Fair Value Measurement for Assets Held for Sale*

The fair value of assets held for sale is determined based on the recent experience in the valuation of similar properties. The fair value, determined under Level 3 measurement, was derived using the market data approach that reflects that recent transaction prices for similar properties, adjusted for differences in property age and condition.

There has been no change to the valuation techniques used by BDO Unibank Group during the year for its non-financial assets. Further, there were no transfers into or out of Level 3 fair value hierarchy in 2020 and 2019.

6.6 Offsetting Financial Assets and Financial Liabilities

The following financial assets of the BDO Unibank Group and the Parent Bank with amounts presented in the statements of financial position as of December 31, 2020 and 2019 are subject to offsetting, enforceable master netting arrangements and similar agreements.

BDO Unibank Group

	<u>Financial Assets</u>	<u>Financial Liabilities Available for Set-off</u>	<u>Collateral Received</u>	<u>Net Amount</u>
<u>December 31, 2020</u>				
Financial assets at FVTPL:				
Currency swaps	P 17,250	P 18,827	P -	(P 1,577)
Interest rate swaps	4,808	4,744	-	64
Loans and receivables –				
Receivables from customers	<u>43,976</u>	<u>-</u>	<u>40,904</u>	<u>3,072</u>
	<u>P 66,034</u>	<u>P 23,571</u>	<u>P 40,904</u>	<u>P 1,559</u>
<u>December 31, 2019</u>				
Financial assets at FVTPL:				
Currency swaps	P 323	P 298	P -	P 25
Interest rate swaps	1,151	1,094	-	57
Loans and receivables –				
Receivables from customers	<u>42,164</u>	<u>-</u>	<u>40,160</u>	<u>2,004</u>
	<u>P 43,638</u>	<u>P 1,392</u>	<u>P 40,160</u>	<u>P 2,086</u>

Parent Bank

<u>December 31, 2020</u>				
Financial assets at FVTPL:				
Currency swaps	P 1	P -	P -	P 1
Interest rate swaps	1,107	1,043	-	64
Loans and receivables –				
Receivables from customers	<u>40,744</u>	<u>-</u>	<u>40,744</u>	<u>-</u>
	<u>P 41,852</u>	<u>P 1,043</u>	<u>P 40,744</u>	<u>P 65</u>
<u>December 31, 2019</u>				
Financial assets at FVTPL:				
Currency swaps	P 5	P -	P -	P 5
Interest rate swaps	1,100	1,043	-	57
Loans and receivables –				
Receivables from customers	<u>38,955</u>	<u>-</u>	<u>38,955</u>	<u>-</u>
	<u>P 40,060</u>	<u>P 1,043</u>	<u>P 38,955</u>	<u>P 62</u>

The currency forwards and interest rate swaps relates to accrued interest receivable and accrued interest payable subject to enforceable master netting arrangements but were not set-off and presented at gross in the statements of financial position.

The following financial liabilities with net amounts presented in the statements of financial position of the BDO Unibank Group and the Parent Bank are subject to offsetting, enforceable master netting arrangements and similar agreements.

BDO Unibank Group

	<u>Financial Liabilities</u>	<u>Financial Assets Available for Set-off</u>	<u>Collateral Given</u>	<u>Net Amount</u>
<u>December 31, 2020</u>				
Deposit liabilities	P 85,836	P 40,904	P -	P 44,932
Derivatives with negative fair values:				
Currency swaps	2,286	2,434	-	(148)
Interest rate swaps	<u>135</u>	<u>144</u>	<u>-</u>	<u>(9)</u>
	<u>P 88,257</u>	<u>P 43,482</u>	<u>P -</u>	<u>P 44,775</u>

December 31, 2019

Deposit liabilities	P 80,100	P 40,160	P -	P 39,940
Derivatives with negative fair values				
Currency swaps	532	298	90	144
Interest rate swaps	<u>115</u>	<u>75</u>	<u>-</u>	<u>40</u>
	<u>P 80,747</u>	<u>P 40,533</u>	<u>P 90</u>	<u>P 40,124</u>

Parent Bank

December 31, 2020

Deposit liabilities	P 85,676	P 40,744	P -	P 44,932
Derivatives with negative fair values:				
Currency swaps	279	-	-	279
Interest rate swaps	<u>95</u>	<u>40</u>	<u>-</u>	<u>55</u>
	<u>P 86,050</u>	<u>P 40,784</u>	<u>P -</u>	<u>P 45,266</u>

December 31, 2019

Deposit liabilities	P 78,895	P 38,955	P -	P 39,940
Derivatives with negative fair values –				
Currency swaps	144	-	-	144
Interest rate swaps	<u>64</u>	<u>24</u>	<u>-</u>	<u>40</u>
	<u>P 79,103</u>	<u>P 38,979</u>	<u>P -</u>	<u>P 40,124</u>

For the financial assets and financial liabilities subject to enforceable master netting arrangements or similar arrangements above, each agreement between the BDO Unibank Group and counterparties allows for net settlement of the relevant financial assets and financial liabilities when both elect to settle on a net basis. In the absence of such an election, financial assets and financial liabilities will be settled on a gross basis, however, each party to the master netting agreement or similar agreement will have the option to settle all such amounts on a net basis in the event of default of the other party.

7. CASH AND BALANCES WITH THE BSP

These accounts are composed of the following:

	<u>BDO Unibank Group</u>		<u>Parent Bank</u>	
	<u>2020</u>	<u>2019</u>	<u>2020</u>	<u>2019</u>
Cash and other cash items	<u>P 74,851</u>	<u>P 64,140</u>	<u>P 72,301</u>	<u>P 62,726</u>
Due from BSP:				
Mandatory reserves	<u>254,527</u>	<u>285,191</u>	<u>252,440</u>	<u>283,089</u>
Other than mandatory reserves	<u>54,109</u>	<u>23,849</u>	<u>52,639</u>	<u>23,849</u>
	<u>308,636</u>	<u>309,040</u>	<u>305,079</u>	<u>306,938</u>
	<u>P 383,487</u>	<u>P 373,180</u>	<u>P 377,380</u>	<u>P 369,664</u>

Mandatory reserves represent the balance of the deposit accounts maintained with the BSP to meet reserve requirements and to serve as clearing accounts for interbank claims (see Note 16). Due from BSP, excluding mandatory reserves which has no interest, bears annual interest rate ranging from 1.50% to 4.13% in 2020, from 0.00% to 4.75% in 2019, and from 2.50% to 5.25% in 2018. Total interest income earned amounted to P1,892, P422 and P899 in 2020, 2019 and 2018, respectively, in BDO Unibank Group's statements of income and P1,886, P417 and P785 in 2020, 2019 and 2018, respectively, in the Parent Bank's statements of income (see Note 22).

Cash and other cash items and balances with the BSP are included in cash and cash equivalents for statements of cash flows purposes.

8. DUE FROM OTHER BANKS

The balance of this account represents deposits with the following:

	<u>BDO Unibank Group</u>		<u>Parent Bank</u>	
	<u>2020</u>	<u>2019</u>	<u>2020</u>	<u>2019</u>
Foreign banks	<u>P 64,156</u>	<u>P 30,211</u>	<u>P 62,615</u>	<u>P 35,087</u>
Local banks	<u>1,133</u>	<u>8,745</u>	<u>666</u>	<u>733</u>
	<u>P 65,289</u>	<u>P 38,956</u>	<u>P 63,281</u>	<u>P 35,820</u>

The breakdown of this account as to currency follows:

	<u>BDO Unibank Group</u>		<u>Parent Bank</u>	
	<u>2020</u>	<u>2019</u>	<u>2020</u>	<u>2019</u>
U.S. dollars	P 56,867	P 27,683	P 55,707	P 27,147
Philippine pesos	412	2,114	266	52
Other foreign currencies	<u>8,010</u>	<u>9,159</u>	<u>7,308</u>	<u>8,621</u>
	<u>P 65,289</u>	<u>P 38,956</u>	<u>P 63,281</u>	<u>P 35,820</u>

Annual interest rates on these deposits range from 0.00% to 3.38% in 2020, from 0.00% to 5.75% in 2019 and from 0.00% to 2.45% in 2018 in the BDO Unibank Group's financial statements, and from 0.00% to 1.00% in 2020, from 0.00% to 2.00% in 2019, and from 0.00% to 2.45% in 2018, in the Parent Bank's financial statements. There are deposits such as current accounts, which do not earn interest. Total interest income earned amounted to P266, P959 and P834 in 2020 and 2019, 2018, respectively, in the BDO Unibank Group's statements of income, and P234, P817 and P661, in 2020 and 2019, 2018, respectively, in the Parent Bank's statements of income (see Note 22).

Due from other banks are included in cash and cash equivalents for statements of cash flows purposes.

9. TRADING AND INVESTMENT SECURITIES

The components of this account are shown below.

	<u>Notes</u>	<u>BDO Unibank Group</u>		<u>Parent Bank</u>	
		<u>2020</u>	<u>2019</u>	<u>2020</u>	<u>2019</u>
Financial assets					
at FVTPL	9.1	P 37,110	P 27,081	P 4,862	P 4,170
Financial assets					
at FVOCI	9.2	184,881	145,239	126,922	93,800
Investment securities					
at amortized					
cost - net	9.3	<u>286,819</u>	<u>263,585</u>	<u>267,672</u>	<u>247,308</u>
		<u>P 508,810</u>	<u>P 435,905</u>	<u>P 399,456</u>	<u>P 345,278</u>

9.1 Financial Assets at FVTPL

This account is composed of the following:

	<u>BDO Unibank Group</u>		<u>Parent Bank</u>	
	<u>2020</u>	<u>2019</u>	<u>2020</u>	<u>2019</u>
Derivative financial assets	P 4,468	P 3,562	P 1,769	P 1,549
Government debt securities	5,401	5,178	2,793	2,348
Corporate debt securities	<u>3,779</u>	<u>3,426</u>	<u>299</u>	<u>272</u>
	13,648	12,166	4,861	4,169
Equity securities - quoted	<u>23,462</u>	<u>14,915</u>	<u>1</u>	<u>1</u>
	<u>P 37,110</u>	<u>P 27,081</u>	<u>P 4,862</u>	<u>P 4,170</u>

All financial assets at FVTPL are held for trading.

The following table shows net income (loss) contributed by financial assets at FVTPL to the BDO Unibank Group and the Parent Bank.

	Notes	BDO Unibank Group		
		<u>2020</u>	<u>2019</u>	<u>2018</u>
Interest income	22	P 122	P 197	P 72
Trading gain (loss) - net	24	1,261	1,606 (	1,863)
Dividend income	24	71	72	87
Foreign exchange gain (loss)	24	(214)	(449)	137
Total other income (loss)		1,118	1,229 (	1,639)
Total other expenses		2	7	10
Net income (loss)		P 1,238	P 1,419 (P	1,577)

	Notes	Parent Bank		
		<u>2020</u>	<u>2019</u>	<u>2018</u>
Interest income	22	P 84	P 87	P 51
Trading gain (loss) - net	24	1,422	267 (	126)
Net income (loss)		P 1,506	P 354 (P	75)

The BDO Unibank Group's government and corporate debt securities earn interest at annual rates ranging from 0.00% to 10.63%, from 0.00% to 10.63% and from 2.75% to 10.63% in 2020, 2019 and 2018, respectively, while the Parent Bank's government and corporate debt securities earn interest at annual rates ranging from 0.00% to 10.63%, from 0.00% to 10.63% and from 2.75% to 10.63% in 2020, 2019 and 2018, respectively.

Foreign currency-denominated securities amounted to P5,701 and P5,671 as of December 31, 2020 and 2019, respectively, in the BDO Unibank Group's statements of financial position and P3,037 and P2,487 as of December 31, 2020 and 2019, respectively, in the Parent Bank's statements of financial position.

Derivative instruments used by BDO Unibank Group include foreign currency and interest rate forwards/futures, foreign currency and interest rate swaps. Foreign currency and interest rate forwards/futures represent commitments to purchase or sell or contractual obligations to receive or pay a new amount based on changes in currency rates or interest rates on a future date at a specified price. Foreign currency and interest rate swaps are commitments to exchange one set of cash flows for another.

The aggregate contractual or notional amount of derivative financial instruments and the total fair values of derivative financial assets and financial liabilities are shown below and in the succeeding page [see Notes 20 and 26(d)(i)(4)].

BDO Unibank Group

	2020			2019		
	Notional	Fair Values		Notional	Fair Values	
	Amount	Assets	Liabilities	Amount	Assets	Liabilities
Currency forwards/futures	P 277,684	P 1,377	P 1,517	P 249,230	P 1,129	P 1,714
Gross currency swaps	44,738	2,882	2,395	32,866	2,184	1,202
Interest rate swaps	15,912	209	135	30,892	249	180
Interest rate future sold trading	240	-	1	-	-	-
ROP warrants	8,475	-	81	8,475	-	76
	P 347,049	P 4,468	P 4,129	P 321,463	P 3,562	P 3,172

Parent Bank

	2020			2019		
	Notional Amount	Fair Values		Notional Amount	Fair Values	
		Assets	Liabilities		Assets	Liabilities
Currency forwards/futures	P 272,794	P 1,216	P 1,437	P 244,530	P 1,084	P 1,260
Cross currency swaps	8,663	449	388	8,037	384	333
Interest rate swaps	8,508	104	95	8,638	81	65
ROP warrants	8,475	-	81	8,475	-	76
	<u>P 298,440</u>	<u>P 1,769</u>	<u>P 2,001</u>	<u>P 269,680</u>	<u>P 1,549</u>	<u>P 1,734</u>

Certain financial assets at FVTPL of the BDO Unibank Group and the Parent Bank amounting to P22,058 and P1,108, respectively, in 2020 and P1,474 and P1,105, respectively, in 2019, are subject to offsetting against the related derivatives with negative fair values of the BDO Unibank Group and the Parent Bank amounting to P23,571 and P1,043, respectively, in 2020 and P1,392 and P1,043, respectively, in 2019. This indicates an enforceable master netting arrangements and similar agreements with an intention to settle on a net basis (see Note 6.6).

9.2 Financial Assets at FVOCI

The details of the carrying amounts of these financial assets are as follows:

	BDO Unibank Group		Parent Bank	
	2020	2019	2020	2019
Government debt securities	P 117,663	P 81,514	P 80,464	P 53,547
Corporate debt securities	56,896	52,609	41,384	35,884
Equity securities:				
Quoted	10,063	9,446	4,855	4,150
Not quoted	259	1,670	219	219
	<u>P 184,881</u>	<u>P 145,239</u>	<u>P 126,922</u>	<u>P 93,800</u>

As to currency, this account is composed of the following:

	BDO Unibank Group		Parent Bank	
	2020	2019	2020	2019
Foreign currencies	P 88,748	P 82,468	P 71,907	P 64,337
Philippine peso	96,133	62,771	55,015	29,463
	<u>P 184,881</u>	<u>P 145,239</u>	<u>P 126,922</u>	<u>P 93,800</u>

The maturity profile of this account is presented below.

	BDO Unibank Group		Parent Bank	
	2020	2019	2020	2019
Within one year	P 61,715	P 35,277	P 48,069	P 25,273
One to five years	69,895	71,408	49,716	51,502
Beyond five years	53,271	38,554	29,137	17,025
	<u>P 184,881</u>	<u>P 145,239</u>	<u>P 126,922</u>	<u>P 93,800</u>

Government debt securities issued by the ROP and foreign sovereigns and corporate debt securities issued by resident and non-resident corporations earn interest at annual rates ranging from 0.00% to 12.13% in 2020, from 0.00% to 12.13% in 2019, and from 1.75% to 12.13% in 2018, for the BDO Unibank Group's financial statements while from 0.00% to 10.63% in 2020, from 0.00% to 10.63% in 2019 and from 2.38% to 10.63% in 2018, in the Parent Bank's financial statements (see Note 22).

The fair values of government debt, equity and corporate debt securities have been determined directly by reference to published prices generated in an active market (see Note 6.3).

The reconciliation of the carrying amounts of financial assets at FVOCI is as follows:

	BDO Unibank Group		Parent Bank	
	2020	2019	2020	2019
Balance at beginning of year	P 145,239	P 120,389	P 93,800	P 77,115
Additions	197,175	58,665	162,827	39,656
Disposals	(157,835)	(39,235)	(129,553)	(24,045)
Unrealized fair value gains (losses)	4,648	7,662	3,250	3,478
Foreign currency revaluation	(4,351)	(2,244)	(3,402)	(2,404)
Deferred tax liability	5	2	-	-
Balance at end of year	P 184,881	P 145,239	P 126,922	P 93,800

Unrealized fair value gains and losses recognized in the NUGL account is not reclassified to profit or loss but is reclassified directly to Surplus Free account except for those debt securities classified as FVOCI wherein fair value changes are recycled back to profit or loss.

Impairment losses recognized for FVOCI debt securities presented in NUGL for BDO Unibank Group and the Parent Bank amounted to P37 and P36, respectively, in 2020, P13 and P5, respectively, in 2019, and P18 and P5, respectively, in 2018. Total accumulated impairment losses presented in NUGL for the BDO Unibank Group, the Parent Bank amounted to P137 and P108, respectively, as of December 31, 2020, and P100 and P72, respectively, as of December 31, 2019, (see Note 4.3.5).

9.3 Investment Securities at Amortized Cost

This account consists of:

	Note	BDO Unibank Group		Parent Bank	
		2020	2019	2020	2019
Government debt securities		P 228,134	P 213,366	P 214,471	P 199,904
Corporate debt securities:					
Quoted		55,982	48,581	53,430	47,339
Not quoted		4,293	3,191	1,342	1,608
		288,409	265,138	269,243	248,851
Allowance for impairment	15	(1,590)	(1,553)	(1,571)	(1,543)
		P 286,819	P 263,585	P 267,672	P 247,308

As to currency, this account is composed of the following:

	BDO Unibank Group		Parent Bank	
	2020	2019	2020	2019
Foreign currencies	P 153,492	P 134,678	P 146,757	P 130,533
Philippine peso	133,327	128,907	120,915	116,775
	<u>P 286,819</u>	<u>P 263,585</u>	<u>P 267,672</u>	<u>P 247,308</u>

The maturity profile of this account is presented below.

	BDO Unibank Group		Parent Bank	
	2020	2019	2020	2019
Less than one year	P 40,119	P 36,183	P 34,075	P 34,816
One to five years	170,135	156,461	162,185	148,705
Beyond five years	76,565	70,941	71,412	63,787
	<u>P 286,819</u>	<u>P 263,585</u>	<u>P 267,672</u>	<u>P 247,308</u>

The reconciliation of the carrying amounts of investment securities at amortized cost is as follows:

	BDO Unibank Group		Parent Bank	
	2020	2019	2020	2019
Balance at beginning of year	P 263,585	P 244,500	P 247,308	P 222,909
Additions	116,777	79,199	111,208	78,983
Maturities	(85,870)	(54,988)	(83,501)	(49,647)
Foreign currency gains - net	(7,568)	(5,098)	(7,247)	(4,911)
Impairment loss	(105)	(28)	(96)	(26)
Balance at end of year	<u>P 286,819</u>	<u>P 263,585</u>	<u>P 267,672</u>	<u>P 247,308</u>

Annual coupon interest rates on government and corporate debt securities range from 0.00% to 18.25% in 2020, from 0.00% to 18.25% in 2019, and from 1.40% to 15.00% in 2018 for the BDO Unibank Group's financial statements while from 0.00% to 18.25% in 2020, from 0.00% to 15.00% in 2019, and from 2.38% to 15.00% in 2018 for the Parent Bank's financial statements (see Note 22).

In 2020, the BDO Unibank Group and the Parent Bank disposed of certain debt securities from its amortized cost portfolio amounting to P30,608 and P30,595, respectively, resulting in a net gain amounting to P3,584 and P3,583, which is presented as part of Trading gains (loss) (see Note 24). The disposal was made to strengthen the liquidity and capital position of the BDO Unibank Group and the Parent Bank as a buffer against the economic downturn caused by the COVID-19 global pandemic. Management had assessed that such disposals of the investment securities are consistent with the BDO Unibank Group's and the Parent Bank's Investment at amortized cost business model with the objective of collecting contractual cash flows and have qualified under the permitted sale events set forth in the BDO Unibank Group's business model in managing financial assets manual and the requirements of PFRS 9. The disposal of investment securities was approved by the Investments Committee in compliance with the documentation requirements of the BSP.

As mentioned in Note 27, certain government debt securities are deposited with the BSP.

10. LOANS AND OTHER RECEIVABLES

This account consists of the following:

Notes	BDO Unibank Group		Parent Bank	
	2020	2019	2020	2019
Receivables from customers:				
Loans and discounts	26 P 2,099,887	P 2,031,016	P 2,060,614	P 1,979,672
Credit card receivables	94,356	99,391	94,356	99,391
Customers' liabilities under letters of credit and trust receipts	58,784	62,043	58,784	62,043
Bills purchased	10,864	17,097	10,863	17,089
	<u>2,263,891</u>	<u>2,209,547</u>	<u>2,224,617</u>	<u>2,158,195</u>
Unearned interests or discounts	(189)	(1,497)	(122)	(329)
Allowance for impairment	15 (56,420)	(30,068)	(53,989)	(27,382)
	<u>(56,609)</u>	<u>(31,565)</u>	<u>(54,111)</u>	<u>(27,711)</u>
	<u>2,207,282</u>	<u>2,177,982</u>	<u>2,170,506</u>	<u>2,130,484</u>
Other receivables:				
Interbank loans receivables	66,657	38,571	66,657	38,571
Accounts receivable	26 11,527	10,010	9,696	8,153
Sales contract receivables	1,016	977	977	898
Others	1,201	835	-	-
SPURRA	16,729	-	14,135	-
	<u>97,130</u>	<u>50,393</u>	<u>91,465</u>	<u>47,622</u>
Allowance for impairment	15 (2,431)	(2,598)	(2,285)	(2,451)
	<u>94,699</u>	<u>47,795</u>	<u>89,180</u>	<u>45,171</u>
	<u>P 2,301,981</u>	<u>P 2,225,777</u>	<u>P 2,259,686</u>	<u>P 2,175,655</u>

The maturity profile of receivable from customers (net of unearned interest or discounts) based on the remaining term is presented below.

	BDO Unibank Group		Parent Bank	
	2020	2019	2020	2019
Less than one year	P 715,170	P 725,084	P 706,757	P 715,026
One to five years	752,265	704,930	727,527	672,619
Beyond five years	<u>796,267</u>	<u>778,036</u>	<u>790,211</u>	<u>770,221</u>
	<u>P 2,263,702</u>	<u>P 2,208,050</u>	<u>P 2,224,495</u>	<u>P 2,157,866</u>

The breakdown of total loans (receivable from customers, net of unearned interests or discounts) as to type of interest rate follows:

	BDO Unibank Group		Parent Bank	
	2020	2019	2020	2019
Variable interest rates	P 1,813,886	P 1,711,190	P 1,804,381	P 1,690,853
Fixed interest rates	<u>449,816</u>	<u>496,860</u>	<u>420,114</u>	<u>467,013</u>
	<u>P 2,263,702</u>	<u>P 2,208,050</u>	<u>P 2,224,495</u>	<u>P 2,157,866</u>

Loans and receivables bear annual interest rates of 0.00% (e.g., non-performing loans and zero percent credit card installment program to 3.64% per month in 2020 and 0.00% to 4.10% per month in 2019 and 2018 (see Note 22).

Certain receivables from customers of the BDO Unibank Group and the Parent Bank amounting to P43,976 and P40,744, respectively, for 2020 and P42,164 and P38,955, respectively, for 2019, are subject to offsetting with the corresponding collaterals received as a means of security amounting to P40,904 and P40,744, respectively, in 2020, and P40,160 and P38,955, respectively, for 2019, indicating a legally enforceable right to offset the recognized amounts with an intention to settle on a net basis (see Note 6.6).

11. PREMISES, FURNITURE, FIXTURES AND EQUIPMENT

The gross carrying amounts and accumulated depreciation, amortization and impairment of premises, furniture, fixtures and equipment at the beginning and end of 2020 and 2019 are shown below.

BDO Unibank Group

	Land	Furniture, Fixtures and Equipment	Buildings	Leasehold Rights and Improvement	Construction in Progress	Right-of- Use Assets	Total
December 31, 2020							
Cost	P 8,405	P 27,194	P 22,792	P 7,823	P 977	P 14,420	P 81,611
Accumulated depreciation and amortization	(17,532)	(8,343)	(6,299)	(4,460)	(36,634)		
Allowance for Impairment (see Note 15)	(271)	-	(376)	-	-	-	(647)
Net Carrying Amount	<u>P 8,134</u>	<u>P 9,662</u>	<u>P 14,073</u>	<u>P 1,524</u>	<u>P 977</u>	<u>P 9,960</u>	<u>P 44,330</u>
December 31, 2019							
Cost	P 8,190	P 26,789	P 22,697	P 7,623	P 1,137	P 12,913	P 79,349
Accumulated depreciation and amortization	(16,392)	(7,748)	(5,580)	(2,433)	(32,153)		
Allowance for Impairment (see Note 15)	(269)	-	(376)	-	-	-	(645)
Net Carrying Amount	<u>P 7,921</u>	<u>P 10,397</u>	<u>P 14,573</u>	<u>P 2,043</u>	<u>P 1,137</u>	<u>P 10,480</u>	<u>P 46,551</u>
January 1, 2019							
Cost	P 6,199	P 25,976	P 20,017	P 7,086	P 985	P 10,212	P 70,475
Accumulated depreciation and amortization	(15,267)	(5,939)	(4,882)	(26,088)			
Allowance for Impairment (see Note 15)	(140)	-	(375)	-	-	-	(515)
Net Carrying Amount	<u>P 6,059</u>	<u>P 10,709</u>	<u>P 13,703</u>	<u>P 2,204</u>	<u>P 985</u>	<u>P 10,212</u>	<u>P 43,872</u>

Parent Bank

	Land	Furniture, Fixtures and Equipment	Buildings	Leasehold Rights and Improvement	Construction in Progress	Right-of- Use Assets	Total
December 31, 2020							
Cost	P 7,665	P 22,151	P 21,517	P 7,060	P 970	P 14,142	P 73,505
Accumulated depreciation and amortization	(14,303)	(7,807)	(5,740)	(4,327)	(32,177)		
Allowance for Impairment (see Note 15)	(125)	-	(371)	-	-	-	(496)
Net Carrying Amount	<u>P 7,540</u>	<u>P 7,848</u>	<u>P 13,339</u>	<u>P 1,320</u>	<u>P 970</u>	<u>P 9,815</u>	<u>P 40,832</u>
December 31, 2019							
Cost	P 7,450	P 21,083	P 21,450	P 6,926	P 1,137	P 12,781	P 70,827
Accumulated depreciation and amortization	(13,047)	(7,285)	(5,118)	(2,387)	(27,837)		
Allowance for Impairment (see Note 15)	(125)	-	(371)	-	-	-	(496)
Net Carrying Amount	<u>P 7,325</u>	<u>P 8,036</u>	<u>P 13,794</u>	<u>P 1,808</u>	<u>P 1,137</u>	<u>P 10,394</u>	<u>P 42,494</u>
January 1, 2019							
Cost	P 5,458	P 19,723	P 18,829	P 6,504	P 984	P 10,188	P 61,686
Accumulated depreciation and amortization	(11,714)	(5,546)	(4,470)	(21,730)			
Allowance for Impairment (see Note 15)	(125)	-	(371)	-	-	-	(496)
Net Carrying Amount	<u>P 5,333</u>	<u>P 8,009</u>	<u>P 12,912</u>	<u>P 2,034</u>	<u>P 984</u>	<u>P 10,188</u>	<u>P 39,460</u>

A reconciliation of the carrying amounts at the beginning and end of 2020 and 2019 of premises, furniture, fixtures and equipment is shown below.

BDO Unibank Group

	Land	Furniture, Fixtures and Equipment	Buildings	Leasehold Rights and Improvement	Construction in Progress	Right-of- Use Assets	Total
Balance at January 1, 2020, net of accumulated depreciation, amortization and impairment	P 7,921	P 10,397	P 14,573	P 2,043	P 1,137	P 10,480	P 46,551
Additions	17	1,825	291	241	715	1,775	4,864
Disposals	(2)	(117)	(6)	(7)	-	-	(132)
Reclassifications	198	195	946	33	(875)	-	497
Adjustments	-	7	(4)	(2)	-	-	1
Reversal	-	(2)	-	-	-	-	(2)
Depreciation and amortization charges for the year	-	(2,643)	(1,727)	(784)	-	(2,235)	(7,449)
Balance at December 31, 2020, net of accumulated depreciation, amortization and impairment	<u>P 8,134</u>	<u>P 9,662</u>	<u>P 14,073</u>	<u>P 1,524</u>	<u>P 977</u>	<u>P 9,960</u>	<u>P 44,330</u>
Balance at January 1, 2019, net of accumulated depreciation, amortization and impairment	P 6,059	P 10,709	P 13,703	P 2,204	P 985	P 10,212	P 43,872
Additions	312	2,494	699	548	344	2,801	7,198
Disposals	(77)	(196)	(4)	-	-	-	(277)
Reclassifications	1,756	84	1,436	107	(187)	-	3,196
Allowance for impairment	(129)	-	(1)	-	-	-	(130)
Adjustments	-	1	(3)	(3)	-	-	(5)
Reversal	-	-	-	-	(5)	-	(5)
Depreciation and amortization charges for the year	-	(2,695)	(1,257)	(813)	-	(2,533)	(7,298)
Balance at December 31, 2019, net of accumulated depreciation, amortization and impairment	<u>P 7,921</u>	<u>P 10,397</u>	<u>P 14,573</u>	<u>P 2,043</u>	<u>P 1,137</u>	<u>P 10,480</u>	<u>P 46,551</u>

Parent Bank

	Land	Furniture, Fixtures and Equipment	Buildings	Leasehold Rights and Improvement	Construction in Progress	Right-of- Use Assets	Total
Balance at January 1, 2020, net of accumulated depreciation, amortization and impairment	P 7,325	P 8,036	P 13,794	P 1,808	P 1,137	P 10,394	P 42,494
Additions	17	1,414	259	171	709	1,628	4,198
Disposals	-	(7)	(7)	(7)	-	-	(21)
Reclassifications	198	195	946	33	(876)	-	496
Adjustment	-	-	-	(1)	-	-	(1)
Depreciation and amortization charges for the year	-	(1,790)	(1,653)	(684)	-	(2,207)	(6,334)
Balance at December 31, 2020, net of accumulated depreciation, amortization and impairment	<u>P 7,540</u>	<u>P 7,848</u>	<u>P 13,339</u>	<u>P 1,320</u>	<u>P 970</u>	<u>P 9,815</u>	<u>P 40,832</u>
Balance at January 1, 2019, net of accumulated depreciation, amortization and impairment	P 5,335	P 8,009	P 12,912	P 2,034	P 984	P 10,188	P 39,460
Additions	312	1,757	631	402	344	2,693	6,139
Disposals	(77)	(59)	-	-	-	-	(136)
Reclassifications	1,757	85	1,436	106	(186)	-	3,196
Adjustment	-	-	-	(1)	-	-	(1)
Reversal	-	-	-	-	(5)	-	(5)
Depreciation and amortization charges for the year	-	(1,754)	(1,185)	(733)	-	(2,487)	(6,159)
Balance at December 31, 2019, net of accumulated depreciation, amortization and impairment	<u>P 7,325</u>	<u>P 8,036</u>	<u>P 13,794</u>	<u>P 1,808</u>	<u>P 1,137</u>	<u>P 10,394</u>	<u>P 42,494</u>

Under BSP rules, investments in premises, furniture, fixtures and equipment should not exceed 50.00% of a bank's unimpaired capital. As of December 31, 2020 and 2019, the BDO Unibank Group and the Parent Bank have complied with this requirement.

Certain fully depreciated premises, furniture, fixtures and equipment as of December 31, 2020 and 2019 are still being used in operations with acquisition costs amounting to P7,983 and P8,114, respectively, in the BDO Unibank Group's financial statements and P7,305 and P6,971, respectively, in the Parent Bank's financial statements.

12. LEASES

The BDO Unibank Group and the Parent Bank have leases for certain land and building. With the exception of short-term leases and leases of low-value underlying assets, each lease is reflected as a Right-of-use asset under Premises, Furniture, Fixtures and Equipment (see Note 11) and a Lease liability under Other Liabilities (see Note 20) on the 2020 and 2019 statements of financial position.

Each lease generally imposes a restriction that, unless there is a contractual right for the BDO Unibank Group and the Parent Bank to sublet the asset to another party, the right-of-use asset can only be used by the BDO Unibank Group. Leases are either non-cancellable or may only be cancelled by incurring a substantive termination fee. The BDO Unibank Group and the Parent Bank are prohibited from selling or pledging the underlying leased assets as security. For leases over land and office spaces, the BDO Unibank Group and the Parent Bank must keep those properties in a good state of repair and return the properties in their original condition at the end of the lease. Further, the BDO Unibank Group and the Parent Bank must insure the leased assets and incur maintenance fees on such items in accordance with the lease contracts.

The tables below describe the nature of BDO Unibank Group and the Parent Bank's leasing activities by type of right-of-use asset recognized as part of Premises, Furniture, Fixtures and Equipment in the statements of financial position as of December 31, 2020.

BDO Unibank Group

	<u>Number of Right-of-use Asset Leased</u>	<u>Range of Remaining Term</u>	<u>Average Remaining Lease Term</u>
Land	51	3 months – 26 years	6 years
Buildings	1,478	1 month – 28 years	3.1 years

Parent Bank

Land	51	3 months – 26 years	12 years
Buildings	1,263	1 month – 27.5 years	4.2 years

12.1 Right-of-Use Assets

The carrying amounts of BDO Unibank Group and the Parent Bank's right-of-use assets as at December 31, 2020 and 2019 and the movements during the period are shown below (see Note 11).

BDO Unibank Group

	<u>Land</u>	<u>Buildings</u>	<u>Total</u>
Balance at January 1, 2020	P 449	P 10,031	P 10,480
Additions	14	1,761	1,775
Depreciation and amortization	(47)	(2,248)	(2,295)
Balance at December 31, 2020	<u>P 416</u>	<u>P 9,544</u>	<u>P 9,960</u>
Balance at January 1, 2019	P 470	P 9,742	P 10,212
Additions	26	2,775	2,801
Depreciation and amortization	(47)	(2,486)	(2,533)
Balance at December 31, 2019	<u>P 449</u>	<u>P 10,031</u>	<u>P 10,480</u>

Parent Bank

	<u>Land</u>	<u>Buildings</u>	<u>Total</u>
Balance at January 1, 2020	P 478	P 9,916	P 10,394
Additions	14	1,614	1,628
Depreciation and amortization	(48)	(2,159)	(2,207)
Balance at December 31, 2020	<u>P 444</u>	<u>P 9,371</u>	<u>P 9,815</u>
Balance at January 1, 2019	P 499	P 9,689	P 10,188
Additions	27	2,666	2,693
Depreciation and amortization	(48)	(2,439)	(2,487)
Balance at December 31, 2019	<u>P 478</u>	<u>P 9,916</u>	<u>P 10,394</u>

12.2 Lease Liabilities

Lease liabilities amounting to P11,701 and P12,043 as at December 31, 2020 and December 31, 2019, respectively, for the BDO Unibank Group and P11,551 and P11,961, as at December 31, 2020 and December 31, 2019, respectively, for the Parent Bank are presented in the statements of financial position as part of Other Liabilities (see Note 20).

The use of extension and termination options gives the BDO Unibank Group and the Parent Bank added flexibility in the event that it has identified more suitable premises in terms of cost and/or location or determined that it is advantageous to remain in a location beyond the original lease term. An option is only exercised when consistent with the BDO Unibank Group and the Parent Bank's regional markets strategy and the economic benefits of exercising the option exceeds the expected overall cost. As at December 31, 2020, the terms of the lease contracts of the BDO Unibank Group and the Parent Bank are renewable upon mutual agreement of the parties.

As of December 31, 2020, the BDO Unibank Group and the Parent Bank had not committed to any lease which had not yet commenced.

The lease liabilities are secured by the related underlying assets. The undiscounted maturity analysis of lease liabilities at December 31, 2020 and 2019 for the BDO Unibank Group and the Parent Bank are as follows:

December 31, 2020

BDO Unibank Group

	Within 1 Year	1 to 2 Years	2 to 3 Years	3 to 4 Years	4 to 5 Years	5 to 10 Years	10 or More Years	Total
Lease payments	P 3,181	P 2,696	P 2,186	P 1,652	P 1,231	P 2,739	P 557	P 14,242
Finance charges	(647)	(502)	(378)	(281)	(207)	(368)	(158)	(2,541)
Net present value	<u>P 2,534</u>	<u>P 2,194</u>	<u>P 1,808</u>	<u>P 1,371</u>	<u>P 1,024</u>	<u>P 2,371</u>	<u>P 399</u>	<u>P 11,701</u>

Parent Bank

	Within 1 Year	1 to 2 Years	2 to 3 Years	3 to 4 Years	4 to 5 Years	5 to 10 Years	10 or More Years	Total
Lease payments	P 3,101	P 2,648	P 2,143	P 1,639	P 1,236	P 2,754	P 606	P 14,127
Finance charges	(644)	(502)	(379)	(284)	(210)	(379)	(178)	(2,576)
Net present value	<u>P 2,457</u>	<u>P 2,146</u>	<u>P 1,764</u>	<u>P 1,355</u>	<u>P 1,026</u>	<u>P 2,375</u>	<u>P 428</u>	<u>P 11,551</u>

December 31, 2019

BDO Unibank Group

	Within 1 Year	1 to 2 Years	2 to 3 Years	3 to 4 Years	4 to 5 Years	5 to 10 Years	10 or More Years	Total
Lease payments	P 3,120	P 2,697	P 2,335	P 1,817	P 1,316	P 3,158	P 532	P 14,975
Finance charges	(723)	(576)	(443)	(332)	(242)	(460)	(149)	(2,932)
Net present value	<u>P 2,397</u>	<u>P 2,121</u>	<u>P 1,892</u>	<u>P 1,485</u>	<u>P 1,067</u>	<u>P 2,698</u>	<u>P 383</u>	<u>P 12,043</u>

Parent Bank

	Within 1 Year	1 to 2 Years	2 to 3 Years	3 to 4 Years	4 to 5 Years	5 to 10 Years	10 or More Years	Total
Lease payments	P 3,053	P 2,652	P 2,320	P 1,808	P 1,311	P 3,204	P 595	P 14,943
Finance charges	(722)	(578)	(446)	(335)	(251)	(477)	(173)	(2,982)
Net present value	<u>P 2,331</u>	<u>P 2,074</u>	<u>P 1,874</u>	<u>P 1,473</u>	<u>P 1,060</u>	<u>P 2,727</u>	<u>P 422</u>	<u>P 11,961</u>

The BDO Unibank Group and the Parent Bank sublease its leased properties. The total income earned from the subleasing activities amounted to nil in both 2020 and 2019 for the BDO Unibank Group and P2 and P1 in 2020 and 2019, respectively, for the Parent Bank.

The total cash outflow in respect to leases amounted to P2,940 and P3,122 in 2020 and 2019, respectively, for the BDO Unibank Group and P2,828 and P3,076 in 2020 and 2019, respectively for the Parent Bank. Interest expense in relation to lease liabilities amounted to P690 and P827 in 2020 and 2019, respectively, for the BDO Unibank Group and P675 and P822 in 2020 and 2019, respectively, for the Parent Bank which are, presented as part of Interest expense on lease liabilities under Interest Expense account in the statements of income (see Notes 20 and 23).

12.3 Lease Payments Not Recognized as Liabilities

The BDO Unibank Group and the Parent Bank have elected not to recognize a lease liability for short-term leases or for leases of low value assets. In addition, certain variable lease payments are not permitted to be recognized as lease liabilities. Payments made under such leases are expensed as incurred.

The expenses relating to short-term leases and low-value assets amounted to P4 and P269 in 2020 and P1 and P404 in 2019 for BDO Unibank Group, respectively, and nil and P262 in 2020 and nil and P399 in 2019 for Parent Bank, respectively. Moreover, expenses relating to variable lease payments amounted to P171 and P267 for BDO Unibank Group and P171 and P260 for Parent Bank in 2020 and 2019, respectively. These are presented as part of Occupancy under Other Operating Expenses account in the 2020 and 2019 statements of income (see Note 24). As of December 31, 2020 and 2019, the BDO Unibank Group and the Parent Bank do not have lease commitments in relation to short term leases.

13. INVESTMENT PROPERTIES

Investment properties include land and buildings held for capital appreciation and for rental. Income earned from investment properties under rental arrangements amounted to P366 and P83 in 2020, P435 and P88 in 2019, and P381 and P87 in 2018 in the BDO Unibank Group and the Parent Bank's financial statements, respectively, and are presented as part of Rental under Other Operating Income account (see Note 24). Direct expenses incurred from these properties such as taxes and licenses amounted to P23 and P2 in 2020, P32 and P3 in 2019, and P5 and P2 in 2018 in the BDO Unibank Group and the Parent Bank's financial statements, respectively, and are presented as part of Taxes and licenses under Other Operating Expenses account in the BDO Unibank Group and Parent Bank's financial statements, respectively (see Note 24).

The gross carrying amounts and accumulated depreciation and impairment at the beginning and end of 2020 and 2019 are shown below and in the succeeding page.

	<u>Land</u>	<u>Buildings</u>	<u>Total</u>
BDO Unibank Group			
December 31, 2020			
Cost	P 9,176	P 13,310	P 22,486
Accumulated depreciation	-	(4,773)	(4,773)
Allowance for impairment (see Note 15)	(1,773)	(89)	(1,862)
Net carrying amount	<u>P 7,403</u>	<u>P 8,448</u>	<u>P 15,851</u>
December 31, 2019			
Cost	P 9,616	P 13,359	P 22,975
Accumulated depreciation	-	(4,189)	(4,189)
Allowance for impairment (see Note 15)	(1,776)	(99)	(1,875)
Net carrying amount	<u>P 7,840</u>	<u>P 9,071</u>	<u>P 16,911</u>
January 1, 2019			
Cost	P 11,094	P 14,768	P 25,862
Accumulated depreciation	-	(4,190)	(4,190)
Allowance for impairment (see Note 15)	(1,783)	(104)	(1,887)
Net carrying amount	<u>P 9,311</u>	<u>P 10,474</u>	<u>P 19,785</u>

	<u>Land</u>	<u>Buildings</u>	<u>Total</u>
<u>Parent Bank</u>			
December 31, 2020			
Cost	P 6,916	P 10,775	P 17,691
Accumulated depreciation	-	(4,320)	(4,320)
Allowance for impairment (see Note 15)	(1,493)	(43)	(1,536)
Net carrying amount	<u>P 5,423</u>	<u>P 6,412</u>	<u>P 11,835</u>
December 31, 2019			
Cost	P 7,218	P 10,712	P 17,930
Accumulated depreciation	-	(3,810)	(3,810)
Allowance for impairment (see Note 15)	(1,474)	(51)	(1,525)
Net carrying amount	<u>P 5,744</u>	<u>P 6,851</u>	<u>P 12,595</u>
January 1, 2019			
Cost	P 8,693	P 12,182	P 20,875
Accumulated depreciation	-	(3,913)	(3,913)
Allowance for impairment (see Note 15)	(1,479)	(57)	(1,536)
Net carrying amount	<u>P 7,214</u>	<u>P 8,212</u>	<u>P 15,426</u>

A reconciliation of the carrying amounts, at the beginning and end of 2020 and 2019, of investment properties is shown below and in the succeeding page.

	<u>Land</u>	<u>Buildings</u>	<u>Total</u>
<u>BDO Unibank Group</u>			
Balance at January 1, 2020, net of accumulated depreciation and impairment	P 7,840	P 9,071	P 16,911
Additions	467	827	1,294
Reclassifications	(239)	(62)	(301)
Disposals	(658)	(395)	(1,053)
Revaluation	(7)	(40)	(47)
Depreciation for the year	<u>-</u>	<u>(953)</u>	<u>(953)</u>
Balance at December 31, 2020, net of accumulated depreciation and impairment	<u>P 7,403</u>	<u>P 8,448</u>	<u>P 15,851</u>

	<u>Land</u>	<u>Buildings</u>	<u>Total</u>
BDO Unibank Group			
Balance at January 1, 2019, net of accumulated depreciation and impairment	P 9,311	P 10,474	P 19,785
Additions	1,111	1,487	2,598
Reclassifications	(1,751)	(1,229)	(2,980)
Disposals	(826)	(707)	(1,533)
Revaluation	(5)	(2)	(7)
Depreciation for the year	<u>-</u>	<u>(952)</u>	<u>(952)</u>

Balance at December 31, 2019, net of accumulated depreciation and impairment	<u>P 7,840</u>	<u>P 9,071</u>	<u>P 16,911</u>
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	<u>Land</u>	<u>Buildings</u>	<u>Total</u>
Parent Bank			
Balance at January 1, 2020, net of accumulated depreciation and impairment	P 5,744	P 6,851	P 12,595
Additions	460	784	1,244
Disposals	(535)	(310)	(845)
Reclassifications	(239)	(62)	(301)
Revaluation	(7)	-	(7)
Depreciation for the year	<u>-</u>	<u>(851)</u>	<u>(851)</u>

Balance at December 31, 2020, net of accumulated depreciation and impairment	<u>P 5,423</u>	<u>P 6,412</u>	<u>P 11,835</u>
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Balance at January 1, 2019, net of accumulated depreciation and impairment	P 7,214	P 8,212	P 15,426
Additions	1,106	1,438	2,544
Disposals	(818)	(706)	(1,524)
Reclassifications	(1,752)	(1,244)	(2,996)
Revaluation	(6)	-	(6)
Depreciation for the year	<u>-</u>	<u>(849)</u>	<u>(849)</u>

Balance at December 31, 2019, net of accumulated depreciation and impairment	<u>P 5,744</u>	<u>P 6,851</u>	<u>P 12,595</u>
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The fair value of investment properties as of December 31, 2020 and 2019, determined using observable recent prices of the reference properties adjusted for difference and replacement cost approach, amounted to P33,156 and P33,473, respectively, for the BDO Unibank Group's financial statements and P30,947 and P27,733, respectively, for the Parent Bank's financial statements. Other information about the fair value measurement and disclosures related to the investment properties are presented in Note 6.5.

The recoverable amount of impaired investment properties as of December 31, 2020 and 2019 was based on value in use computed through discounted cash flows method at an effective rate of 0.83% and 1.92% in 2020 and 2019, respectively.

BDO Unibank Group has no contractual obligations to purchase, construct or develop investment properties, or to repair, neither maintain or enhance the same nor are there any restrictions on the future use or realizability of the investment properties.

Real and other properties acquired (ROPA) in settlement of loans through foreclosure or dacion in payment are significantly accounted for as either: investment properties, financial assets at FVOCI, other resources or non-current assets held for sale. As of December 31, 2020 and 2019, ROPA, gross of allowance, comprise of the following:

	BDO Unibank Group		Parent Bank	
	2020	2019	2020	2019
Investment properties	P 11,223	P 11,822	P 11,210	P 11,596
Financial assets at FVOCI	1,468	1,130	1,467	1,130
Non-current assets held for sale	1,066	1,057	1,066	1,054
	P 13,757	P 14,009	P 13,743	P 13,780

14. OTHER RESOURCES

The components of this account are shown below.

		BDO Unibank Group		Parent Bank	
	Notes	2020	2019	2020	2019
Deferred charges	14.1	P 9,316	P 9,696	P 9,316	P 9,694
Foreign currency notes and coins on hand		8,578	5,345	8,577	5,344
Deferred tax assets - net	30.1	7,911	8,927	7,383	8,179
Equity investments	14.2	5,015	5,048	37,720	40,398
Goodwill	14.3, 29.1, 29.6, 29.7	4,535	4,535	1,391	1,391
Credit card acquiring		3,888	8,185	3,888	8,185
Branch licenses	14.4	3,020	3,020	3,020	3,020
Computer software - net		2,121	1,829	1,966	1,662
Retirement assets	25.2	1,300	-	1,217	-
Non-current assets held for sale	14.5	1,066	1,057	1,066	1,054
Customer lists - net	14.7, 29.8	487	487	487	487
Prepaid documentary stamps		475	590	444	555
Real properties for development and sale		350	353	-	-
Margin deposits		214	292	178	197
Returned checks and other cash items		211	330	208	330
Dividend receivable		111	39	78	-
Trademark - net	14.6, 29.2	25	58	25	58
Others	14.7, 19	9,355	4,160	8,471	3,121
		57,978	53,951	85,435	83,675
Allowance for impairment	15	(2,826)	(2,373)	(2,522)	(2,081)
		P 55,152	P 51,578	P 82,913	P 81,594

14.1 Deferred Charges

Deferred charges represent the unamortized portion of loan origination fees, which consist of commission and other fees related to auto loans, presented as part of Receivables from customers - Loans and discounts account under Loans and Other Receivables in the statements of financial position (see Note 10). This amount is initially deducted from the loan proceeds issued to the borrowers and then subsequently amortized over the term of the loan. In addition, this account also includes origination costs related to Long-term Negotiable Certificate of Deposits (LTNCD) presented as part of Time deposit liabilities under Deposit Liabilities account in the statements of financial position (see Note 16). This also includes originating costs related to Fixed Rate Bonds, Bills Payable and Senior Notes (see Note 17).

14.2 Equity Investments

Equity investments consist of the following:

		BDO Unibank Group		Parent Bank	
	Held	2020	2019	2020	2019
Philippine subsidiaries					
BDO Network	84.87%	P -	P -	P 8,166	P 8,166
BDOSHI	100%	-	-	5,684	5,684
BDO Life	97%	-	-	3,403	3,403
BDO Private	100%	-	-	2,579	2,579
BDO Leasing	87.43%	-	-	1,878	1,878
BDO Capital	99.88%	-	-	1,878	1,878
BDOI	100%	-	-	11	11
Equimark	60%	-	-	4	4
BDO Nomura	-	-	-	-	243
PCT Realty Corporation	100%	-	-	-	34
		-	-	23,603	23,880
Foreign subsidiaries					
BDORO	100%	-	-	169	169
BDO Remit (Japan) Ltd.	100%	-	-	92	92
BDO Remit (Canada) Ltd.	100%	-	-	50	50
BDO Remit (USA), Inc.	100%	-	-	26	26
Express Padala (Hongkong), Ltd.	-	-	-	-	-
		-	-	337	337
Associates					
SM Keppel Land, Inc. (SM Keppel)	50%	1,658	1,658	1,658	1,658
NLEX Corporation	11.70%	1,405	1,405	1,405	1,405
NorthPine Land, Inc.	20%	232	232	232	232
Taal Land, Inc.	33.33%	170	170	170	170
BDO Securities	2.65%	-	-	35	-
Others	*	-	5	-	5
		3,465	3,470	3,500	3,470
Accumulated equity in total comprehensive income:					
Balance at beginning of year		1,578	1,311	12,711	8,670
Equity in net profit		470	696	3,839	6,046
Equity in other comprehensive income (loss)	(10)	15	(4,610)	(721)	
Dividends	(488)	(550)	(1,913)	(2,035)	
Disposal	-	106	208	-	
Change in percentage ownership in subsidiaries	-	-	11	733	
Liquidation	-	-	34	18	
Balance at end of year		1,550	1,578	10,280	12,711
Net investments in associates/subsidiaries		5,015	5,048	37,720	40,398
Allowance for impairment		(153)	(158)	(153)	(158)
		P 4,862	P 4,890	P 37,567	P 40,240

* This consists of various insignificant investments in associates; thus, percentage held is no longer disclosed.

BDO Unibank Group's percentage of interest held in each subsidiary and associate is the same as that of the Parent Bank in both 2020 and 2019, except for BDO Life, BDO Leasing and BDO Securities which is at 100%, 88.54% and 99.88% for BDO Unibank Group, respectively (see Note 2.3) and 97.00%, 87.43% and 2.65% in the Parent Bank, respectively, as shown in the previous page, in both years. The percentage of BDO Unibank Group and Parent Bank for BDO Nomura is nil for 2020 due to the merger of BDO Nomura with BDO Securities, with the latter as surviving entity (see Note 29.9).

The fair value of BDO Leasing amounts to P3,581 as of December 31, 2019, which had been determined directly by reference to published prices quoted in an active market. However, in 2020, the shares of BDO Leasing was temporarily suspended. Using the last traded price on January 24, 2020, the fair value amounts to P6,050. For the remaining equity investments, the fair value cannot be reliably determined either by reference to similar financial instruments or through valuation technique using the net present value of future cash flows.

BDO Unibank Group's subsidiaries as of December 31, 2020 are all incorporated in the Philippines, except for the following:

<u>Foreign Subsidiaries</u>	<u>Country of Incorporation</u>
BDO Remit (USA), Inc.	United States of America
BDORO	United Kingdom
BDO Remit International Holdings B.V.**	Netherlands
BDO Remit UK, Ltd. **	United Kingdom
BDO Remit (Ireland) Designated Activity Company**	Ireland
BDO Remit (Spain), S.A** (formerly CBN Remittance Centre S.A.)	Spain
CBN Greece S.A. **	Greece
BDO Remit (Italia) S.p.A*	Italy
BDO Remit (Japan) Ltd.	Japan
BDO Remit (Canada) Ltd.	Canada
BDO Remit Limited*	Hongkong
BDO Remit (Macau) Ltd.*	Macau

*Wholly-owned subsidiaries of BDOSHI.

**Subsidiaries of BDO Capital

On May 30, 2012, BDORO was registered with the Registrar of Companies for England and Wales (UK) as a private limited company with registered office at the 8th floor, 20 Farringdon, Street, London. BDORO will provide commercial banking services in UK and Europe, and subject to certain conditions, was approved by the BSP on October 13, 2011. In 2012, BDORO applied for a banking license in the UK. However, due to the ongoing political and economic developments in the UK and Europe on account of the ongoing transition towards Brexit, the Parent Bank has decided to put BDORO's application for a banking license on hold. The Parent Bank will re-evaluate the business model for BDORO when the terms of the Brexit become clearer and evaluate how any agreement ultimately impacts the BDO Unibank Group's ability to provide cross border services to Europe. In 2012, the Parent Bank had an outstanding investment in BDORO amounting to P133 (absolute amount) representing the minimal capitalization of 2 GBP as an initial contribution to incorporate BDORO. Starting in 2013, the Parent Bank's outstanding investment in BDORO increased to P169.

On March 23, 2013, the Parent Bank's BOD approved the establishment of a wholly-owned remittance subsidiary, BDO Remit (Canada) Ltd., in Vancouver, Canada. BDO Remit (Canada) Ltd. will operate as a remittance business and function as a marketing office of the Parent Bank. This was approved by the BSP on November 28, 2013 and was incorporated on June 23, 2014. In 2015, the Parent Bank paid CND500,000 for the subscribed shares. On October 29, 2016, the Parent Bank's BOD approved an increase in the capitalization of BDO Remit (Canada) Ltd. by an amount of CND600,000, which was later approved by the BSP on December 23, 2016. On February 22, 2017, the Parent Bank paid CND600,000 for the subscribed shares.

In May 2013, BDO Capital obtained control over CBN Grupo International Holdings B.V. (CBN Grupo) (now BDO RIH) through its 60% ownership. Goodwill amounted to P91 and non-controlling share in equity totaled P39 at the date the BDO Unibank Group's control was established. In October 2016, BDO Capital acquired additional shares which increased its ownership interest to 96.32%. Additional goodwill acquired amounted to P32 (see Note 29.1).

On August 30, 2013, BDO Capital acquired 100% of the total issued and outstanding capital stock of Averon, a company engaged primarily in the leasing business.

On January 18, 2018, the Parent Bank subscribed to an additional 32,386,356 of new BDO Network shares thereby increasing its shareholdings in BDO Network to 99.81%. On May 15, 2019, January 23, 2018 and December 27, 2018, the Parent Bank subscribed to an additional 18,758, 124,275 and 14,276 shares, respectively, from BDO Network's total issued and outstanding capital stock thereby increasing its shareholdings in BDO Network to 99.86%. On October 1, 2018, the Parent Bank, together with BDO Network, has entered into an agreement with Osmanthus Investment Holdings Pte. Ltd. (Singapore), whereby the latter will acquire a 15.00% ownership interest in BDO Network via the purchase of 17,341,475 shares held by the Parent Bank and the subscription of 34,682,949 unissued common shares of BDO Network at a price of P31.77 per share. The transaction was completed on May 16, 2019. This results to decrease in shareholdings in BDO Network to 84.87%.

On July 4, 2019, BDO Leasing sold to JACCS Co. Ltd. (JACCS), a corporation duly organized and existing under the laws of Japan, its 3,000,000 common shares representing 40.00% ownership interest in MMPC Auto Financial Services Corporation (MAFSC) for P166 (see Note 29.5). The principal place of business of MAFSC is 38th Floor, Robinsons Equitable Tower, ADB Avenue cor. Poveda St., Ortigas Center, Pasig City.

On September 4, 2019, Express Padala (Hongkong), Ltd. had been dissolved and remaining cash had been repatriated to the Parent Bank.

On December 5, 2020, the BOD of the Parent Bank approved the write-off of its investment in PCI Realty Corporation.

BDO Unibank Group includes two subsidiaries, BDO Leasing and BDO Network, with significant NCI:

Name	Proportion of Ownership Interest and Voting Rights Held by NCI		Profit Allocated to NCI			Accumulated NCI		
	2020	2019	2020	2019		2020	2019	
BDO Leasing	11.46%	11.46%	P 29	P 5	P	684	P	643
BDO Network	15.13%	15.13%	18	26		930		914

The registered office and principal place of business of BDO Leasing is located at 39th Floor, BDO Corporate Center Ortigas, 12 ADB Avenue, Ortigas Center, Mandaluyong City.

The registered office and principal place of business of BDO Network is located at BDO Network Bank Corporate Center, Km. 9, Sasa, Davao City.

Dividends paid to NCI were nil in 2020 and 2019, respectively (see Note 21.4).

Summarized consolidated financial information of BDO Leasing and BDO Network, before intragroup eliminations, follows:

		BDO Leasing	
		2020	2019
<i>Statements of financial position:</i>			
Total resources	P	5,996	P 30,954
Total liabilities		28	25,340
Equity attributable to owners of the parent		5,284	4,971
Non-controlling interest		684	643
<i>Statements of comprehensive income:</i>			
Total interest income		1,116	1,976
Total other operating income		1,250	1,054
Profit attributable to owners of the parent		223	42
Profit attributable to NCI		29	5
Profit		252	47
Total comprehensive income attributable to owners of the parent		187	241
Total comprehensive income attributable to NCI		24	31
Total comprehensive income	P	211	P 272
<i>Statements of cash flows:</i>			
Net cash from operating activities	P	20,735	P 7,956
Net cash from investing activities	(	636)	631
Net cash used in financing activities	(	20,113)	(8,732)
Net cash outflow	(P	14)	(P 145)
		BDO Network	
		2020	2019
<i>Statements of financial position:</i>			
Total resources	P	40,759	P 32,535
Total liabilities		34,610	26,494
Equity attributable to owners of the parent		5,219	5,127
Non-controlling interest		930	914
<i>Statements of comprehensive income:</i>			
Total interest income		3,234	2,613
Total other operating income		1,428	1,540
Profit attributable to owners of the parent		103	144
Profit attributable to NCI		18	26
Profit		121	170
Total comprehensive income attributable to owners of the parent		92	207
Total comprehensive income attributable to NCI		16	37
Total comprehensive income	P	108	P 244

	BDO Network	
	2020	2019
<i>Statements of cash flows:</i>		
Net cash from (used in) operating activities	P 1,151	(P 684)
Net cash used in investing activities	(1,498)	(498)
Net cash from financing activities	(81)	1,102
Net cash outflow	(P 428)	(P 80)

The following table presents the summarized financial information of BDO Unibank Group's associates as of and for the years ended December 31, 2020, 2019 and 2018:

	NLEX Corporation	SM Keppel	Others	Total
December 31, 2020				
(Unaudited)				
Assets	P 62,700	P 15,544	P 3,696	P 81,940
Liabilities	40,994	11,224	1,280	53,498
Equity	21,706	4,320	2,416	28,442
Revenues	10,000	431	945	11,376
Net profit (loss)	3,245	(225)	99	3,119
December 31, 2019				
(Audited)				
Assets	P 57,903	P 15,433	P 3,178	P 76,514
Liabilities	38,375	10,889	855	50,119
Equity	19,528	4,544	2,323	26,395
Revenues	23,016	654	1,229	24,899
Net profit	6,634	47	217	6,898
December 31, 2018				
(Audited)				
Assets	P 49,401	P 10,600	P 2,846	P 62,847
Liabilities	30,840	8,375	752	39,967
Equity	18,561	2,225	2,094	22,880
Revenues	13,393	328	1,236	14,957
Net profit (loss)	5,756	(105)	207	5,858

14.3 Goodwill

Goodwill represents the excess of the cost of acquisition of the Parent Bank over the fair value of the net assets acquired at the date of acquisition and relates mainly to business synergy for economics of scale and scope. This is from the acquisition of BDO Card Corporation, United Overseas Bank Philippines (UOBP), American Express Bank, Ltd., GE Money Bank, Rural Bank of San Juan, Inc., Rural Bank of San Enrique, Inc., BDO RIH, BDO Savings, Inc. (BDO Savings), BDO Network and Rural Bank of Pandi, Inc. (RBPI), which were acquired in 2005, 2006, 2007, 2009, 2012, 2013, 2014, 2015, 2016 and 2019, respectively (see Note 29).

The reconciliation of the carrying amount of goodwill (net of allowance for impairment) of BDO Unibank Group is as follows:

	<u>2020</u>		<u>2019</u>
Balance at beginning of year	P 3,075	P	3,044
Acquisition	-		100
Impairment	(18)	(	69)
Balance at end of year	<u>P 3,057</u>	P	<u>3,075</u>

In 2020 and 2019 there was no movement for the goodwill account of the Parent Bank, which was already provided with full allowance.

Significant portion of goodwill of the BDO Unibank Group pertains to the goodwill from acquisition of BDO Network amounting to P2,907.

The BDO Unibank Group recognized goodwill in 2019 amounting to P100 arising from asset sale and purchase agreement with RBPI through BDO Network (see Note 29.7).

The BDO Unibank Group recognized impairment loss on goodwill of P18 and P69 in 2020 and 2019, respectively. The Parent Bank did not recognize any impairment loss in 2020, 2019 and 2018, to write-down the value of the goodwill to their recoverable amount. The BDO Unibank Group and the Parent Bank provided impairment losses on some of its goodwill as it does not expect any economic benefit on this asset in the succeeding periods since the branch business grew as a result of the efforts and brand of the Parent Bank and is not a result of the customers of the previous banks acquired. The recoverable amount to determine any impairment on the goodwill was determined using discounted cash flow method approach based on five-year cash flow projection to be realized by the acquired entity and the estimated terminal value. The growth rate used to extrapolate the ten-year cash flow projection ranges from 6% to 19% at a discount rate of 3%. The BDO Unibank Group also considered key assumptions in determining the cash flow projections which includes volume and growth target projection on salary loans and micro, small and medium enterprises (MSME) loans offered by BDO Network.

14.4 Branch Licenses

Branch licenses represent the rights granted by the BSP to the Parent Bank to establish certain number of branches as an incentive in acquiring The Real Bank (A Thrift Bank), Inc. and BDO Savings in addition to the current branches of the acquired banks. The Parent Bank performs annual impairment testing of branch licenses.

In 2020 and 2019, there were no allowance on impairment loss on branch license recognized in the BDO Unibank Group and Parent Bank's financial statements, since all branch licenses were already utilized as of December 31, 2020 and 2019.

14.5 Non-current Assets Held for Sale

Non-current assets held for sale consist of real and other properties acquired through repossession or foreclosure that BDO Unibank Group and the Parent Bank intend to sell within one year from the date of classification as held for sale. No impairment loss was recognized in 2018 to 2020 in both BDO Unibank Group and Parent Bank's financial statements.

14.6 Trademark

Amortization expense on trademark arising from acquisition of Diners Club International credit card portfolio (see Note 29.2) amounted to P33 per year from 2018 to 2020. This is recorded under Miscellaneous under Other Operating Expenses account in the statements of income (see Note 24).

14.7 Others

Amortization expense on computer software licenses amounted to P734, P546 and P516 in 2020, 2019 and 2018, respectively, in the BDO Unibank Group's financial statements and P696, P502 and P480 in 2020, 2019 and 2018, respectively, in the Parent Bank's financial statements. These are reported as Amortization of computer software under Other Operating Expenses account in the statements of income (see Note 24).

Depreciation and amortization expense on certain assets amounting to P21, P21 and P4 in 2020, 2019 and 2018, respectively, in both BDO Unibank Group and Parent Bank's financial statements are presented as part of Occupancy under Other Operating Expenses account in the statements of income (see Note 24).

No impairment loss was recognized by the Parent Bank from 2018 to 2020 on the value of customer lists. The customer list was recognized as a result of the Parent Bank's acquisition of a trust business in 2014 (see Note 29.8).

In 2020, the BDO Unibank Group and the Parent Bank set-aside an additional ESOP fund for the purchase of secondary shares amounting to P4,814.

15. ALLOWANCE FOR IMPAIRMENT

Changes in the allowance for impairment are summarized below.

	Notes	BDO Unibank Group		Parent Bank	
		2020	2019	2020	2019
Balance at beginning of year:					
Investment securities at amortized cost	9.3	P 1,553	P 1,581	P 1,543	P 1,569
Loans and other receivables	10	32,666	29,045	29,833	26,197
Bank premises	11	645	515	496	496
Investment properties	13	1,875	1,887	1,525	1,536
Other resources	14	2,373	2,321	2,081	2,084
		<u>39,112</u>	<u>35,349</u>	<u>35,478</u>	<u>31,882</u>
Impairment losses		30,136	6,208	29,492	5,749
Write-offs		(2,971)	(2,273)	(2,831)	(1,992)
Foreign currency revaluation		(332)	(180)	(332)	(180)
Reclassification		(164)	18	(164)	18
Adjustments		614	9	756	1
Reversals		(619)	(1)	-	-
		<u>P 65,776</u>	<u>P 39,112</u>	<u>P 62,399</u>	<u>P 35,478</u>
Balance at end of year:					
Investment securities at amortized cost	9.3	P 1,590	P 1,553	P 1,571	P 1,543
Loans and other receivables	10	58,851	32,666	56,274	29,833
Bank premises	11	647	645	496	496
Investment properties	13	1,862	1,875	1,536	1,525
Other resources	14	2,826	2,373	2,522	2,081
		<u>P 65,776</u>	<u>P 39,112</u>	<u>P 62,399</u>	<u>P 35,478</u>

The BDO Unibank Group and the Parent Bank provided impairment loss on debt securities measured as FVOCI amounting to P37 and P36, respectively, in 2020, P13 and P5, respectively, in 2019 and P18 and P5, respectively, in 2018. The impairment losses on debt securities classified as FVOCI are recognized as part of items that are or will be reclassified subsequently to profit or loss in the statements of comprehensive income (see Note 9.2). Moreover, the BDO Unibank Group and the Parent Bank provided impairment loss (recovery) on loan commitments and other contingent accounts amounting to P68, (P67) and P25 in 2020, 2019 and 2018, respectively, which is recognized as Provision – Others under Other Liabilities in the statements of financial position (see Note 20).

The BDO Unibank Group and the Parent Bank also provided impairment loss related to provision for damage suits amounting to nil and P12 in 2020 and 2019, respectively, which were recognized as part of Others under Other Liabilities in the statements of financial position (see Note 20).

Total impairment losses on certain financial assets amounted to P29,624, P6,008 and P6,141 in 2020, 2019, and 2018, respectively, in the BDO Unibank Group's statements of income and P29,001, P5,749 and P5,569 in 2020, 2019, and 2018, respectively, in the Parent Bank's statements of income.

Total impairment losses on non-financial assets amounted to P511, P200 and P102 in 2020, 2019 and 2018, respectively, in the BDO Unibank Group's statements of income and P491, nil, and P101 in 2020, 2019 and 2018, respectively, in the Parent Bank's statements of income.

16. DEPOSIT LIABILITIES

The breakdown of this account follows:

	<u>BDO Unibank Group</u>		<u>Parent Bank</u>	
	<u>2020</u>	<u>2019</u>	<u>2020</u>	<u>2019</u>
Demand	P 314,256	P 232,995	P 292,040	P 217,527
Savings	1,810,164	1,589,639	1,786,996	1,571,333
Time	485,731	662,594	469,255	649,877
	<u>P 2,610,151</u>	<u>P 2,485,228</u>	<u>P 2,548,291</u>	<u>P 2,438,737</u>

This account is composed of the following (by counterparties):

	<u>BDO Unibank Group</u>		<u>Parent Bank</u>	
	<u>2020</u>	<u>2019</u>	<u>2020</u>	<u>2019</u>
Due to other banks:				
Demand	P 2,672	P 2,106	P 2,661	P 2,091
Savings	4,680	3,970	4,680	3,970
Time	9,703	5,694	9,557	5,594
Balance carried forward	<u>P 17,055</u>	<u>P 11,770</u>	<u>P 16,898</u>	<u>P 11,655</u>

	<u>BDO Unibank Group</u>		<u>Parent Bank</u>	
	<u>2020</u>	<u>2019</u>	<u>2020</u>	<u>2019</u>
<i>Balance brought forward</i>	P 17,055	P 11,770	P 16,898	P 11,655
Due to customers:				
Demand	311,584	230,889	289,379	215,436
Savings	1,805,484	1,585,669	1,782,316	1,567,363
Time	476,028	656,900	459,698	644,283
	<u>2,593,096</u>	<u>2,473,458</u>	<u>2,531,393</u>	<u>2,427,082</u>
	<u>P 2,610,151</u>	<u>P 2,485,228</u>	<u>P 2,548,291</u>	<u>P 2,438,737</u>

The breakdown of deposit liabilities as to currency is as follows:

	<u>BDO Unibank Group</u>		<u>Parent Bank</u>	
	<u>2020</u>	<u>2019</u>	<u>2020</u>	<u>2019</u>
Philippine pesos	P 2,191,889	P 2,111,999	P 2,147,261	P 2,081,964
Foreign currencies	418,262	373,229	401,030	356,773
	<u>P 2,610,151</u>	<u>P 2,485,228</u>	<u>P 2,548,291</u>	<u>P 2,438,737</u>

The maturity profile of this account is presented below.

	<u>BDO Unibank Group</u>		<u>Parent Bank</u>	
	<u>2020</u>	<u>2019</u>	<u>2020</u>	<u>2019</u>
Less than one year	P 2,514,315	P 2,374,819	P 2,453,190	P 2,329,093
One to five years	33,163	32,470	32,428	31,705
Beyond five years	62,673	77,939	62,673	77,939
	<u>P 2,610,151</u>	<u>P 2,485,228</u>	<u>P 2,548,291</u>	<u>P 2,438,737</u>

The BDO Unibank Group and the Parent Bank's deposit liabilities are in the form of demand, savings and time deposit accounts bearing annual interest rates ranging from 0.00% to 5.38% in 2020, from 0.00% to 5.38% in 2019, and from 0.00% to 6.75% in 2018. Demand and savings deposits usually have both fixed and variable interest rates while time deposits have fixed interest rates (see Note 23).

The BDO Unibank Group's time deposit liabilities include the Parent Bank's LTNCD as of December 31, 2020 and 2019 as follows:

<u>BSP Approval</u>	<u>Effective Rate</u>	<u>Outstanding Balance</u>		<u>Issue Date</u>	<u>Maturity Date</u>
		<u>2020</u>	<u>2019</u>		
August 15, 2019	4.000%	P 6,500	P 6,500	September 27, 2019	March 27, 2025
May 11, 2018	5.375%	7,320	7,320	April 12, 2019	October 12, 2024
June 23, 2017	4.375%	8,200	8,200	May 7, 2018	November 7, 2023
June 23, 2017	3.625%	11,800	11,800	August 18, 2017	February 18, 2023
July 10, 2014	3.750%	-	7,500	April 6, 2015	October 6, 2020
July 4, 2013	3.500%	-	5,000	September 12, 2013	September 12, 2020
		<u>P 33,820</u>	<u>P 46,320</u>		

The net proceeds from the issuance of LTNCD are intended to diversify the Parent Bank's maturity profile of funding source and to support its business expansion plans.

Effective April 3, 2020, Philippine Peso deposit liabilities, LTNCD under Circular No. 824 and LTNCD under Circular No. 304 of BDO Unibank Group are subject to a reserve requirement of 12%, 4% and 3%, respectively, in compliance with the BSP Circular No. 1082 issued on March 31, 2020 (see Note 7).

17. BILLS PAYABLE

This account is composed of the following borrowings from:

	Note	<u>BDO Unibank Group</u>		<u>Parent Bank</u>	
		<u>2020</u>	<u>2019</u>	<u>2020</u>	<u>2019</u>
Senior notes	17.1	P 83,138	P 57,298	P 83,138	P 57,298
Fixed rate bonds	17.2	76,156	35,141	76,156	35,141
Foreign banks		43,652	54,916	43,573	54,882
Local banks		6,798	13,427	-	-
Others		-	6,742	-	-
		<u>P 209,744</u>	<u>P 167,524</u>	<u>P 202,867</u>	<u>P 147,321</u>

The breakdown of this account as to currency follows:

	<u>BDO Unibank Group</u>		<u>Parent Bank</u>	
	<u>2020</u>	<u>2019</u>	<u>2020</u>	<u>2019</u>
Foreign currencies	P 126,894	P 112,719	P 126,711	P 112,180
Philippine pesos	82,850	54,805	76,156	35,141
	<u>P 209,744</u>	<u>P 167,524</u>	<u>P 202,867</u>	<u>P 147,321</u>

The maturity profile of this account is presented below.

	<u>BDO Unibank Group</u>		<u>Parent Bank</u>	
	<u>2020</u>	<u>2019</u>	<u>2020</u>	<u>2019</u>
One to three months	P 47,961	P 44,454	P 41,098	P 26,891
More than three months to one year	15,701	43,374	15,701	40,767
More than one to three years	110,469	38,090	110,456	38,064
More than three years	35,613	41,606	35,612	41,599
	<u>P 209,744</u>	<u>P 167,524</u>	<u>P 202,867</u>	<u>P 147,321</u>

Bills payable bear annual interest rates of 0.52% to 6.25% in 2020, 0.33% to 6.42% in 2019 and 1.00% to 7.20% in 2018 (see Note 23).

The following comprise the interest expense included as part of Interest Expense on bills payable and other liabilities in the statements of income (see Note 23):

	2020	2019	2018
<u>BDO Unibank Group</u>			
Fixed rate peso bonds	P 3,540	P 1,997	P -
Foreign banks	791	1,873	1,566
Senior notes	2,012	1,772	1,778
Local banks	470	901	698
BSP	-	1	-
Others	34	471	374
	<u>P 6,847</u>	<u>P 7,015</u>	<u>P 4,416</u>
<u>Parent Bank</u>			
Fixed rate peso bonds	P 3,540	P 1,997	P -
Foreign banks	790	1,859	1,564
Senior notes	2,012	1,772	1,778
Local banks	-	-	2
Others	-	42	59
	<u>P 6,342</u>	<u>P 5,670</u>	<u>P 3,403</u>

17.1 Senior Notes

The Parent Bank issued senior notes as follows:

<u>Issue Date</u>	<u>Maturity Date</u>	<u>Coupon Interest</u>	<u>Principal Amount</u>	<u>Outstanding Balance</u>	
				2020	2019
July 13, 2020	January 13, 2026	2.13%	600	P 28,733	P -
February 20, 2018	February 20, 2025	4.16%	150	7,280	7,660
September 6, 2017	March 6, 2023	2.95%	676	32,649	34,376
October 24, 2016	October 24, 2021	2.63%	300	14,476	15,262
				<u>P 83,138</u>	<u>P 57,298</u>

The issuance of senior notes in 2020, 2019 and 2018 is part of the Parent Bank's liability management initiatives to tap longer-term funding sources to support its dollar-denominated projects and effectively refinance outstanding bonds.

17.2 Issuance of Fixed Rate Peso Bonds

On August 31, 2018, the BOD approved the establishment of a P100 billion Peso Bond Program. On February 1, 2020, the BOD approved an increase of P300 billion to the Parent Bank's Peso Bond Program.

The Parent Bank issued fixed rate peso bonds as follows:

<u>Issue Date</u>	<u>Maturity Date</u>	<u>Coupon Interest</u>	<u>Principal Amount</u>	<u>Outstanding Balance</u>	
				2020	2019
February 3, 2020	August 3, 2022	4.41%	40,100	P 40,132	P -
July 3, 2020	April 3, 2022	3.13%	36,000	36,024	-
February 11, 2019	August 11, 2020	6.42%	35,000	-	35,141
				<u>P 76,156</u>	<u>P 35,141</u>

17.3 Reconciliation of Liabilities Arising from Financing Activities

Presented below is the reconciliation of liabilities arising from financing activities both in 2020 and 2019, which includes both cash and non-cash changes.

BDO Unibank Group

	Foreign Banks	Senior Notes	Fixed Rate Peso Bonds	Local Banks	BSP	Others	Total
Balance as of January 1, 2020	P 54,916	P 57,298	P 35,141	P 13,427	P -	P 6,742	P 167,524
Cash flows from financing activities							
Additional borrowings	78,583	29,898	75,516	188,431	210	2,569	375,207
Repayment of borrowings	(87,643)	-	(35,141)	(194,994)	(210)	(9,311)	(327,299)
Non-cash financing activities							
Interest amortization	(55)	(27)	640	(32)	-	-	526
Revaluation	(2,149)	(4,031)	-	(34)	-	-	(6,214)
Balance as of December 31, 2020	P 43,652	P 83,138	P 76,156	P 6,798	P -	P -	P 209,744
Balance as of January 1, 2019	P 55,406	P 59,437	P -	P 22,443	P -	P 6,337	P 143,623
Cash flows from financing activities							
Additional borrowings	100,891	-	34,734	301,463	2,000	71,063	510,151
Repayment of borrowings	(99,269)	-	-	(310,332)	(2,000)	(70,650)	(482,251)
Non-cash financing activities							
Interest amortization	91	55	407	(87)	-	(8)	458
Revaluation	(2,203)	(2,194)	-	(60)	-	-	(4,457)
Balance as of December 31, 2019	P 54,916	P 57,298	P 35,141	P 13,427	P -	P 6,742	P 167,524

Parent Bank

	Foreign Banks	Senior Notes	Fixed Rate Peso Bonds	Local Banks	BSP	Others	Total
Balance as of January 1, 2020	P 54,882	P 57,298	P 35,141	P -	P -	P -	P 147,321
Cash flows from financing activities							
Additional borrowings	76,114	29,898	75,516	136	10	-	181,674
Repayment of borrowings	(85,267)	-	(35,141)	(109)	(10)	-	(120,527)
Non-cash financing activities							
Interest amortization	(57)	(27)	640	(32)	-	-	556
Revaluation	(2,092)	(4,031)	-	(27)	-	-	(6,157)
Balance as of December 31, 2020	P 43,573	P 83,138	P 76,156	P -	P -	P -	P 202,867
Balance as of January 1, 2019	P 55,312	P 59,437	P -	P -	P -	P 2,944	P 117,693
Cash flows from financing activities							
Additional borrowings	97,733	-	34,734	-	-	-	132,467
Repayment of borrowings	(96,108)	-	-	-	-	(2,936)	(99,044)
Non-cash financing activities							
Interest amortization	90	55	407	-	-	(8)	544
Revaluation	(2,145)	(2,194)	-	-	-	-	(4,339)
Balance as of December 31, 2019	P 54,882	P 57,298	P 35,141	P -	P -	P -	P 147,321

18. SUBORDINATED NOTES PAYABLE

The Subordinated Notes (the Notes) represent direct, unconditional unsecured and subordinated peso-denominated obligations of the Parent Bank, issued in accordance with the Terms and Conditions under the Master Note. The Notes, like other subordinated indebtedness of the Parent Bank, are subordinated to the claims of depositors and ordinary creditors, are not a deposit, and are not guaranteed nor insured by the Parent Bank or any party related to the Parent Bank, such as its subsidiaries and affiliates, or the Philippine Deposit Insurance Corporation (PDIC), or any other person. The Notes shall not be used as collateral for any loan made by the Parent Bank or any of its subsidiaries or affiliates. The Notes carry interest rates based on prevailing market rates, with a step-up provision if not called on the fifth year from issue date. The Parent Bank has the option to call the Notes on the fifth year, subject to prior notice to Noteholders. The Notes were used further to expand the Parent Bank's consumer loan portfolio and to refinance an existing issue of Lower Tier 2 debt. The Notes also increased and strengthened the Parent Bank's capital base, in anticipation of continued growth in the coming years.

The issuance of Series 2014-1 Notes was approved by the BOD on March 29, 2014 and was issued on December 10, 2014. The Notes had a principal amount of P10,000 and a maturity date of March 10, 2025. As of December 31, 2020 and 2019, the outstanding balance of the Notes including accrued interest amounted to nil and P10,030, respectively.

Total interest expense on subordinated notes payable included as part of Interest expense on bills payable and other liabilities under the Interest Expense account in the statements of income amounted to P99 in 2020 and P519 for 2019 and 2018, both in BDO Unibank Group and Parent Bank's statements of income (see Note 23).

In its letter dated December 2, 2019, the BSP approved the Parent Bank's request to exercise its right of early redemption of the Notes last March 10, 2020. The noteholders have been informed of the early redemption by registered mail and through advertisements which appeared in newspapers of general circulation on January 8 and 15, 2020. The Notes were redeemed on March 10, 2020 and noteholders were paid the redemption price equal to the par value of the Notes plus all accrued and unpaid interest up to but excluding March 10, 2020 after which the Notes were considered redeemed and cancelled.

19. INSURANCE CONTRACT LIABILITIES

This account consists of:

	<u>2020</u>	<u>2019</u>
Legal policy reserves	P 55,439	P 40,232
Policy and contract claims payable	2,121	1,606
Policyholders' dividends	<u>850</u>	<u>635</u>
	<u>P 58,410</u>	<u>P 42,473</u>

The aging profile of this account is presented below.

	<u>2020</u>	<u>2019</u>
Within one year	P 852	(P 1,103)
More than one year	<u>57,558</u>	<u>43,576</u>
	<u>P 58,410</u>	<u>P 42,473</u>

In 2019, Insurance contract liabilities within one year is negative because the premiums (inflow) are greater than the expected insurance benefit liability.

Insurance contract liabilities may be analyzed as follows:

	<u>Insurance Contract Liabilities</u>		<u>Reinsurer's Share of Liabilities</u>		<u>Net</u>	
	<u>2020</u>	<u>2019</u>	<u>2020</u>	<u>2019</u>	<u>2020</u>	<u>2019</u>
Aggregate reserves for:						
Ordinary life policies	P 36,987	P 26,221	P -	P -	P 36,987	P 26,221
Variable unit-linked (VUL) contracts	17,884	13,759	-	-	17,884	13,759
Group life insurance policies	557	277	60	54	497	223
Accident and health policies	11	(25)	-	-	11	(25)
Policy and contract claims	2,121	1,606	32	19	2,089	1,587
Policyholders' dividends	<u>850</u>	<u>635</u>	<u>-</u>	<u>-</u>	<u>850</u>	<u>635</u>
	<u>P 58,410</u>	<u>P 42,473</u>	<u>P 92</u>	<u>P 73</u>	<u>P 58,318</u>	<u>P 42,400</u>

The movements in legal policy reserves are as follows:

	Legal Policy Reserves				Reinsurer's Share of Liabilities				Net			
	2020		2019		2020		2019		2020		2019	
Balance at the beginning of the year	P	40,232	P	26,514	P	54	P	44	P	40,178	P	26,470
Premiums received		15,255		14,977		118		101		15,137		14,876
Liability released for payments of death, maturity and surrender benefits and claims	(	6,698	(	7,685	(	112	(	91	(	6,586	(	7,594
Accretion of investment income or change in unit prices		979		1,644		-		-		979		1,644
Changes in valuation of interest rate		6,070		5,046		-		-		6,070		5,046
Foreign exchange adjustments	(	399	(	264		-		-	(	399	(	264
Balance at end of year	P	55,439	P	40,232	P	60	P	54	P	55,379	P	40,178

The movement in Legal policy reserves for the years ended December 31, 2020 and 2019 is recognized as part of Policy reserves, insurance benefits and claims under Other Operating Expenses in the BDO Unibank Group's statements of income (see Note 24).

Reinsurers' share of liabilities is recorded as part of Others under Other Resources in the BDO Unibank Group's statements of financial position (see Note 14).

20. OTHER LIABILITIES

Other liabilities consist of the following:

	Notes	BDO Unibank Group		Parent Bank	
		2020	2019	2020	2019
Accounts payable		P 20,293	P 24,568	P 17,563	P 22,072
Accrued expenses		18,214	14,396	17,347	13,445
Manager's checks		17,343	17,382	17,180	17,255
Lease liabilities	12.2	11,701	12,043	11,551	11,961
Bills purchased – contra		7,402	12,483	7,402	12,483
Outstanding acceptances payable		5,600	3,597	5,600	3,597
Derivatives with negative fair values	9.1, 26(d)(i)(4)	4,129	3,172	2,001	1,734
Premium on deposit fund		3,332	3,735	-	-
Withholding taxes payable		1,963	1,761	1,812	1,594
Due to BSP and Treasurer of the Philippines		526	526	522	522
Capitalized interest and other charges		464	486	417	430
Lease deposits		384	4,868	127	122
Due to principal		363	351	-	-
Retirement benefit obligation	25.2	-	3,305	-	3,203
Others	15, 33.1.2	11,860	10,343	10,649	9,384
		P 103,574	P 113,016	P 92,171	P 97,802

The maturity profile of this account is presented below.

	BDO Unibank Group		Parent Bank	
	2020	2019	2020	2019
Within one year	P 84,345	P 87,791	P 77,156	P 79,736
More than one year	19,229	25,225	15,015	18,066
	<u>P 103,574</u>	<u>P 113,016</u>	<u>P 92,171</u>	<u>P 97,802</u>

The liability for unredeemed reward points amounting to P4,152 and P3,985 as of December 31, 2020 and 2019, respectively, presented as part of Accrued expenses above, represents the fair value of points earned which are redeemable significantly for goods or services provided by third parties identified by the Parent Bank as partners in the rewards program (see Note 2.19).

Others include margin deposits, life insurance deposits, cash letters of credit and other miscellaneous liabilities.

Interest expense in relation to lease liabilities amounted to P690 and P827 for the BDO Unibank Group and P675 and P822 for the Parent Bank, which are presented as part of Interest expense on finance lease liabilities under Interest expense account in the 2020 and 2019 statements of income (see Note 23).

Interest expense on certain liabilities amounting to P106, P117 and P101 in 2020, 2019 and 2018, respectively, for the BDO Unibank Group and P18, P28 and P19 in 2020, 2019 and 2018, respectively, for the Parent Bank which are presented as part of Interest expense on bills payable and other borrowings under Interest Expense account in the statements of income, respectively (see Note 23).

Impairment losses (recoveries) recognized for off-books account amounted to P68, (P67) and P25 for both the BDO Unibank Group and the Parent Bank in 2020, 2019 and 2018, respectively. The accumulated impairment losses as of December 31, 2020, 2019 and 2018 amounting to P317, P114 and P206, respectively, for both the BDO Unibank Group and the Parent Bank are recorded as part of Others under Other Liabilities account in the statements of financial position (see Note 15).

21. EQUITY

21.1 Capital Management and Regulatory Capital

On January 15, 2009, the BSP issued Circular No. 639 articulating the need for banks to adopt and document an Internal Capital Adequacy Assessment Process (ICAAP). All universal and commercial banks are expected to perform a thorough assessment of all their material risks and maintain adequate capital to support these risks. This is intended to complement the current regulatory capital requirement of at least 10% of risk assets, which covered only credit, market and operational risks. On December 29, 2009, the BSP issued Circular No. 677 effectively extending the implementation of ICAAP from January 2010 to January 2011.

In October 2009, BDO Unibank Group presented its ICAAP and submitted the initial draft of its ICAAP document to the BSP. Based on comments from the BSP, BDO Unibank Group subsequently revised its ICAAP document and secured approval from its BOD on January 8, 2011. Annually as required, BDO Unibank Group submits its updated ICAAP to the BSP.

The ICAAP document articulates BDO Unibank Group's capital planning strategy and discusses governance, risk assessment, capital assessment and planning, capital adequacy monitoring and reporting, as well as internal control reviews.

The lead regulator of the banking industry, the BSP, sets and monitors capital requirements for BDO Unibank Group. In implementing current capital requirements, the BSP requires BDO Unibank Group to maintain a prescribed ratio of qualifying capital to risk-weighted assets.

The BSP has adopted the Basel 3 risk-based capital adequacy framework effective January 1, 2014, which was amended on January 1, 2019, which requires BDO Unibank Group to maintain:

- (a) Common Equity Tier 1 (CET 1) of at least 6.0% of risk-weighted assets;
- (b) Tier 1 Capital of at least 7.5% of risk-weighted assets;
- (c) Qualifying Capital (Tier 1 plus Tier 2 Capital) of at least 10.0% of risk-weighted assets;
- (d) Capital Conservation Buffer of 2.5% of risk-weighted assets, comprised of CET 1 Capital; and,
- (e) Countercyclical Capital Buffer (CCyB) of 0.00% subject to upward adjustment to a rate determined by the Monetary Board when systemic conditions warrant but not to exceed 2.5%.

The regulatory capital is analyzed as CET 1 Capital, Additional Tier 1 Capital and Tier 2 Capital, each adjusted for prescribed regulatory deductions.

Risk assets consist of total assets after exclusion of cash on hand, due from BSP, loans covered by hold-out on or assignment of deposits, loans or acceptances under letters of credit to the extent covered by margin deposits, and other non-risk items as determined by the Monetary Board of the BSP.

BDO Unibank Group's policy is to maintain a strong capital base to promote investor, creditor and market confidence and to sustain future development of the business. The impact of the level of capital on shareholder's return is also recognized and BDO Unibank Group recognizes the need to maintain a balance between the higher returns that might be possible with greater gearing and the advantages and security afforded by a sound capital position.

The BDO Unibank Group and the Parent Bank's return on common equity for the years ended December 31, 2020, 2019 and 2018 are as follows:

	<u>2020</u>	<u>2019</u>	<u>2018</u>
<u>BDO Unibank Group</u>			
Return on common equity:			
<u>Net profit</u>	7.6%	12.8%	10.7%
Average common equity			

	2020	2019	2018
<u>Parent Bank</u>			
Return on common equity:			
<u>Net profit</u>	7.6%	12.8%	10.7%
Average common equity			

At the end of each reporting period, the BDO Unibank Group and the Parent Bank have complied with the prescribed ratio of qualifying capital to risk-weighted assets.

Under BSP Circular 781, universal banks with more than 100 branches are required to comply with the minimum capital requirement of P20 billion. As of December 31, 2020 and 2019, the Parent Bank has complied with the above capitalization requirement.

The BSP issued Circular 856 on the guidelines on the framework for dealing with domestic systemically important banks (DSIB) that is consistent with the Basel principles, as amended by BSP Circular No. 1051 dated September 27, 2019. Banks, which are identified as DSIB, shall be required to have a higher loss absorbency (HLA) depending on their computed systemic importance. The HLA requirement is aimed at ensuring that DSIBs have a higher share of their statements of financial position funded by instruments, which increase their resilience as a going concern. The HLA requirement is to be met with CET 1 capital.

Under BSP Circular No. 1051, banks identified by the BSP as DSIB are required to put up lower HLA to be met CET 1 capital ranging from 1.50% to 2.50%, effective October 12, 2019.

BSP Circular 1024 requires banks to put up a CCyB, which is set initially at 0%, composed of CET 1. CCyB may be subject to upward adjustment to a rate determined by the Monetary Board when systemic conditions warrant but not to exceed 2.5%. This took effect last December 21, 2018.

BDO Unibank Group and the Parent Bank's regulatory capital position (computed using balances prepared under PFRS) based on the Basel 3 risk-based capital adequacy framework as of December 31, 2020 and 2019 as follows:

	BDO	
	<u>Unibank Group</u>	<u>Parent Bank</u>
<u>December 31, 2020</u>		
Tier 1 Capital		
CET 1	P 373,342	P 374,032
Additional Tier 1	<u>5,150</u>	<u>5,150</u>
	378,492	379,182
Tier 2 Capital	<u>23,947</u>	<u>23,248</u>
Total Regulatory Capital	402,439	402,430
Deductions	(31,803)	(58,626)
Total Qualifying Capital	<u>P 370,636</u>	<u>P 343,804</u>
Total Risk-Weighted Assets	<u>P 2,579,533</u>	<u>P 2,492,540</u>

BDO
Unibank Group Parent Bank

December 31, 2020

Capital ratios:

Total qualifying capital expressed as a percentage of total risk weighted assets	14.4%	13.8%
Tier 1 Capital Ratio	13.4%	12.9%
Total CET 1 Ratio	13.2%	12.7%

December 31, 2019

Tier 1 Capital

CET 1	P 349,780	P 350,362
Additional Tier 1	<u>5,150</u>	<u>5,150</u>
	354,930	355,512
Tier 2 Capital	<u>33,399</u>	<u>32,632</u>
Total Regulatory Capital	388,329	388,144
Deductions	(<u>34,013</u>)	(<u>59,216</u>)

Total Qualifying Capital P 354,316 P 328,928

Total Risk-Weighted Assets P 2,492,890 P 2,395,545

Capital ratios:

Total qualifying capital expressed as a percentage of total risk weighted assets	14.2%	13.7%
Tier 1 Capital Ratio	12.9%	12.4%
Total CET 1 Ratio	12.7%	12.2%

(a) *Leverage Ratio*

On June 9, 2015, the BSP issued Circular No. 881, *Implementing Guidelines on the Basel III Leverage Ratio Framework*, which provides the implementing guidelines on the leverage ratio framework designed to act as a supplementary measure to the risk-based capital requirements. It sets out a minimum leverage ratio of 5.00% and shall be complied with at all times.

The Basel III leverage ratio is defined as the ratio of capital measure (Tier 1 Capital) and the exposure measure which include on-balance sheet, derivatives and securities financing transactions exposures and off-balance sheet items.

The Company's Basel III leverage ratio as reported to the BSP are as follows:

	<u>2020</u>	<u>2019</u>	<u>2018</u>
<u>BDO Unibank Group</u>			
<u>Capital Measure</u>	10.2%	10.0%	9.3%
<u>Exposure Measure</u>			

	2020	2019	2018
<u>Parent Bank</u>			
<u>Capital Measure</u>	9.8%	9.6%	8.9%
Exposure Measure			

(b) *Liquidity Coverage Ratio and Net Stable Funding Ratio*

On March 10, 2016, the BSP issued Circular No. 905, *Implementation of Basel III Framework on Liquidity Standards - Liquidity Coverage Ratio and Disclosure Standards*, which provides the implementing guidelines on liquidity coverage ratio (LCR) and disclosure standards that are consistent with the Basel III framework. This Circular requires the BDO Unibank Group to maintain available High Quality Liquid Assets (HQLA) to meet anticipated net cash outflows for a 30-day period under stress conditions. The BDO Unibank Group has fully complied with the LCR minimum requirement of 100% coverage effective January 1, 2019.

To strengthen the BDO Unibank Group's short-term liquidity position and as a defense against potential onset of liquidity stress, it maintains adequate stock of unencumbered HQLAs that consists of cash or assets that can be freely converted into cash at little or no loss of value in private markets.

The BDO Unibank Group's LCR as of December 31, 2020 and 2019 is analyzed below.

	2020	2019	2018
<u>BDO Unibank Group</u>			
<u>Total Stock of High – Quality Liquid Assets</u>	127.1%	108.4%	*
Total Net Cash Outflows			
<u>Parent Bank</u>			
<u>Total Stock of High – Quality Liquid Assets</u>	129.0%	109.2%	*
Total Net Cash Outflows			

* Public disclosure was not required by the BSP during this period.

Net Stable Funding Ratio (NSFR), as detailed in BSP Circular 1007, *Implementing Guidelines on the adoption of the Basel III Framework on Liquidity Standards - Net Stable Funding Ratio*, is an assessment of the level of sustainable funding required to reduce funding risk over a one-year time horizon. The NSFR complements the LCR, which promotes short-term resilience of the BDO Unibank Group's liquidity profile.

To promote long-term resilience against liquidity risk, the BDO Unibank Group maintains a stable funding profile in relation to the composition of its assets and off-balance sheet activities and seeks to meet this objective by limiting overreliance on short-term wholesale funding and promoting enhanced assessment of funding risk across all on- and off-balance sheet accounts.

The BDO Unibank Group and the Parent Bank's Basel III NSFR as of December 31, 2020, 2019 and 2018 are summarized below.

	<u>2020</u>	<u>2019</u>	<u>2018</u>
<u>BDO Unibank Group</u>			
<u>Available Stable Funding</u>	122.0%	116.7%	*
<u>Required Stable Funding</u>			
<u>Parent Bank</u>			
<u>Available Stable Funding</u>	122.0%	117.4%	*
<u>Required Stable Funding</u>			

* Public disclosure was not required by the BSP during this period.

21.2 Capital Stock

Capital stock consists of the following:

	<u>Number of Shares</u>		<u>Amount</u>	
	<u>2020</u>	<u>2019</u>	<u>2020</u>	<u>2019</u>
<u>Preferred shares – P10 par value</u>				
Authorized				
Balance at end of year	<u>1,000,000,000</u>	<u>1,000,000,000</u>	<u>P 10,000</u>	<u>P 10,000</u>
Issued, fully paid and outstanding	<u>515,000,000</u>	<u>515,000,000</u>	<u>P 5,150</u>	<u>P 5,150</u>
<u>Common shares – P10 par value</u>				
Authorized				
Balance at end of year	<u>5,500,000,000</u>	<u>5,500,000,000</u>	<u>P 55,000</u>	<u>P 55,000</u>
Issued, fully paid and outstanding				
Balance at beginning of year	<u>4,381,370,334</u>	<u>4,374,048,064</u>	<u>P 43,814</u>	<u>P 43,740</u>
Issued during the year	<u>2,857,581</u>	<u>7,322,270</u>	<u>28</u>	<u>74</u>
Balance at end of year	<u>4,384,227,915</u>	<u>4,381,370,334</u>	<u>P 43,842</u>	<u>P 43,814</u>

21.2.1 Preferred Shares

The following are the features of the BDO Unibank Group and the Parent Bank's preferred shares:

- (a) Perpetual, voting, non-cumulative, convertible, non-participating, peso-denominated Series A shares;
- (b) Convertible to common shares at the option of the holder after five years from the issue date or at the option of BDO Unibank Group at any time after issue date; and,
- (c) Dividend rate is 6.50% per annum of the par value.

21.2.2 Common Shares

The Parent Bank's application for listing of its common shares was approved by the PSE on April 24, 2002. The application is for the initial listing of up to 952,708,650 common shares, with par value of P10 per share, at an offer price range of P17.80 to P23.80 per share. The proceeds from the sale of BDO Unibank's listed shares amounted to about P2,200.

On September 24, 2016, the Parent Bank's BOD authorized the Parent Bank to raise P60,000 in additional core capital through a stock rights offer. The BSP and the PSE approved the transaction on November 23, 2016 and December 14, 2016, respectively. On January 3, 2017, the Parent Bank fixed the final terms for the stock rights offer which entitled eligible shareholders to subscribe to one common share for every 5.095 common shares held as of January 5, 2017 record date at an offer price of P83.75 per rights share. The offer period ran from January 16, 2017 to January 24, 2017.

Following the close of the offer period, the Parent Bank successfully completed its stock rights offer and 716,402,886 common shares were issued and subsequently listed on the PSE on January 31, 2017. The issuance resulted in recognition of Additional Paid-in Capital amounting to P52,662, net of related transaction costs totaling to P172. The fresh capital will support the Parent Bank's medium-term growth objectives amid the country's favorable macroeconomic prospects and provide a comfortable buffer over higher capital requirements with the forthcoming imposition of DSIB surcharge.

The history of shares issuances from the initial public offering (IPO) and subsequently, private placements exempt from registration pursuant to Section 10.1 of the Securities Regulation Code and other issuances, is as follows:

Transaction	Subscriber	Issue Date	Number of Shares Issued
IPO	Various	May 21, 2002	908,189,550
Private placement	International Finance Corporation (IFC)	June 21, 2005	31,403,592
Private placement	UOBP	February 8, 2006	22,429,906
BDO-EPCIB Merger	BDO-EPCIB Merger	May 31, 2007	1,308,606,021
Private placement	IFC	August 23, 2007	31,403,592
Private placement	GE Capital International Holdings Corporation	August 20, 2009	37,735,849
Private placement	Multi Realty Development Corporation	April 23, 2010	107,320,482
Private placement	IFC	April 26, 2010	24,033,253
Private placement	IFC Capitalization (Equity) Fund, L.P.	April 26, 2010	136,315,662
Stock dividends	Various	June 8, 2012	78,218,589
Stock rights	Various	July 4, 2012	895,218,832
Private placement	Sybase Equity Investments Corp.	July 20, 2015	64,499,890
Stock options	Various employees	June 6, 2016 to December 31, 2016	4,592,430
Stock options	Various employees	January 3, 2017 to December 27, 2017	2,604,020
Stock rights	Various employees	January 31, 2017	716,402,886
Stock rights	Various employees	January 31, 2018	5,073,510
Stock options	Various employees	January 7, 2019 to December 26, 2019	7,322,270
Stock options	Various employees	January 6, 2020 to December 28, 2020	2,857,581
			<u>4,384,227,915</u>

As of December 31, 2020 and 2019, there are 12,442 and 12,470, respectively, holders of the listed shares equivalent to 100% of the Parent Bank's total outstanding shares. Such listed shares closed at P106.80 and P158.00 per share as of December 29, 2020 and December 27, 2019, respectively, (the last trading day in 2020 and 2019).

21.3 BDO American Depositary Receipt Program

On April 18, 2013, the Parent Bank launched its Sponsored Level 1 American Depositary Receipt (ADR) Program by which negotiable securities representing underlying BDO common shares can be traded in the U.S. over-the-counter (OTC) market. This provides flexibility for U.S. investors to trade BDO common shares in their time zone and settle their transactions locally. It is meant to tap the pool of U.S. ADR investors, enhance visibility and global presence and diversify and broaden the Parent Bank's shareholder base. ADRs are quoted and traded in U.S. dollars, and cash dividends received on the underlying shares are paid to investors also in U.S. dollars. The ADR ratio for BDO's sponsored Level 1 ADR Program is 1:10, with each ADR representing ten underlying BDO common shares.

On October 2018, the Parent Bank renewed the ADR Program for another five years.

The sponsored Level 1 ADR Program does not necessitate the issuance of new shares as ADRs are traded on the U.S. OTC/secondary market using existing shares, in contrast to the sponsored Level II ADR or sponsored Level III ADR where shares are fully listed on a recognized U.S. exchange (e.g., NYSE, NASDAQ). As such, a Level 1 ADR is not a capital raising transaction, to differentiate it from Level III ADR, which allows the issuer to raise capital through a public offering of ADRs in the U.S.

The sponsored Level 1 ADR is exempt, under U.S. SEC Rule 12g3-2(b), from SEC registration, disclosure requirements and reporting obligations, including Sarbanes-Oxley and U.S. generally accepted accounting principles.

Given its sponsored Level 1 ADR Program, the Parent Bank appointed Deutsche Bank (DB) as the exclusive depositary of ADRs for a period of five years. As depositary bank, DB is responsible for the issuance and cancellation, as well as the registration of the ADRs; custody of the underlying BDO common shares and maintenance of the register of holders; the distribution of dividends; and execution of corporate actions and services to the Issuer (i.e., BDO)/Investor/Broker.

As of December 31, 2020 and 2019, 595,467 and 669,676 ADRs valued at US\$13,243,186 and US\$21,483,206 (absolute amount), respectively, remained outstanding (computed using ADR closing price of US\$22.24/share and US\$32.08/share, respectively).

21.4 Surplus Free

On December 5, 2020, the Parent Bank's BOD approved the declaration of cash dividends on common shares at the rate of P0.30 per share or a total of P1,316. The dividends were declared to stockholders of record as of December 22, 2020 and paid on December 29, 2020.

On August 29, 2020, the Parent Bank's BOD approved the declaration of cash dividends on common shares at the rate of P0.30 per share or a total of P1,315. The dividends were declared to stockholders of record as of September 15, 2020 and paid on September 28, 2020.

On May 30, 2020, the Parent Bank's BOD approved the declaration of cash dividends on common shares at the rate of P0.30 per share or a total of P1,315. The dividends were declared to stockholders of record as of June 17, 2020 and paid on June 29, 2020.

On February 27, 2020, the Parent Bank's BOD approved the declaration of cash dividends on common shares at the rate of P0.30 per share or a total of P1,315. The dividends were declared to stockholders of record as of March 13, 2020 and paid on March 27, 2020.

On February 1, 2020, the Parent Bank's BOD approved the declaration of annual dividends on preferred shares at the rate of 6.50% per annum for a total dividend amount of P339. The dividends were paid on February 21, 2020.

On December 7, 2019, the Parent Bank's BOD approved the declaration of cash dividends on common shares at the rate of P0.30 per share or a total of P1,314. The dividends were declared to stockholders of record as of December 23, 2019 and paid on December 27, 2019.

On August 31, 2019, the Parent Bank's BOD approved the declaration of cash dividends on common shares at the rate of P0.30 per share or a total of P1,314. The dividends were declared to stockholders of record as of September 17, 2019 and paid on September 30, 2019.

On July 31, 2019, the Parent Bank entered into a deed of sale of certain parcel of land to a third party for a total consideration of P119. The related revaluation increment on land arose from previous business combination amounting to P76 was subsequently transferred to Surplus Free account in the 2019 statement of changes in equity.

On May 25, 2019, the Parent Bank's BOD approved the declaration of cash dividends on common shares at a price of P0.30 per share or a total of P1,313. The dividends were declared to stockholders of record as of June 11, 2019 and paid on June 24, 2019.

On February 23, 2019, the Parent Bank's BOD approved the declaration of cash dividends on common shares at a price of P0.30 per share or a total of P1,313. The dividends were declared to stockholders of record as of March 12, 2019 and paid on March 25, 2019.

On January 26, 2019, the Parent Bank's BOD approved the declaration of annual dividends on preferred shares at the rate of 6.50% per annum for a total dividend amount of P339. The dividends were paid on March 8, 2019.

On December 8, 2018, the Parent Bank's BOD approved the declaration of cash dividends on common shares in the amount of P0.30 per share or a total of P1,312. The dividends were declared to stockholders of record as of December 21, 2018 and paid on December 28, 2018.

On November 21, 2018, the BOD of BDO Capital approved the declaration of cash dividends in the amount of P70.00 per share or a total of P700. The dividends were declared to stockholders as of November 30, 2018 and paid on December 5, 2018, of which, total dividends paid to non-controlling interest amounted to P0.8.

On August 31, 2018, the Parent Bank's BOD approved the declaration of cash dividends on common shares in the amount of P0.30 per share or a total of P1,312. The dividends were declared to stockholders of record as of September 14, 2018 and paid on September 28, 2018.

On May 26, 2018, the Parent Bank's BOD approved the declaration of cash dividends on common shares in the amount of P0.30 per share or a total of P1,311. The dividends were declared to stockholders of record as of June 13, 2018 and paid on June 29, 2018.

On March 2, 2018, the BOD of BDO Capital approved the declaration of cash dividends in the amount of P80.00 per share or a total of P800. The dividends were declared to stockholders of record as of February 28, 2018 and paid on March 23, 2018, of which, total dividends paid to non-controlling interest amounted to P1.

On February 24, 2018, the Parent Bank's BOD approved the declaration of cash dividends on common shares at a price of P0.30 per share or a total of P1,311. The dividends were declared to stockholders of record as of March 13, 2018 and paid on March 28, 2018.

On February 21, 2018, the BOD of BDO Leasing approved the declaration of cash dividends at P0.10 per share on the 2,162,475,312 shares outstanding at the date of declaration or for P216. The dividends were declared to stockholders of record as of March 9, 2018 and paid on March 27, 2018, of which, total dividends paid to non-controlling interest amounted to P25.

On January 27, 2018, the Parent Bank's BOD approved the declaration of annual dividends on preferred shares at the rate of 6.50% per annum for a total dividend amount of P339. The dividends were paid on March 2, 2018.

21.5 Surplus Reserves

The Parent Bank appropriated its Surplus Free amounting to P40 in 2020 and nil for both 2019 and 2018 representing insurance fund on losses due to fire, robbery, and other cash losses. This was approved by the Parent Bank's President. BDO Network appropriated its Surplus Free amounting to P2, P5, and nil in 2020, 2019 and 2018, respectively, representing insurance fund on losses due to fire, robbery and other cash losses, which was approved by its Chairman.

The BDO Unibank Group and the Parent Bank appropriated its Surplus Free for impairment of general loan loss portfolio amounting to (P830) and (P827) in 2020, P1,543 and P1,563, respectively, in 2019 and P1,860 and P1,824, respectively, in 2018. The accumulated amount of appropriation to surplus reserves for general loan loss portfolio as of December 31, 2020, 2019 and 2018 amounted to P12,093, P12,923 and P11,380, respectively, for BDO Unibank Group and P11,916, P12,743 and P11,180, respectively, for the Parent Bank. This appropriation was prescribed by BSP and was recognized as part of Surplus Reserves account.

In compliance with BSP regulations, 10% of BDO Unibank Group and the Parent Bank's profit from trust business amounting to P272, P272 and P251 in 2020, 2019 and 2018, respectively, and P223, P189 and P181 in 2020, 2019 and 2018, respectively, is appropriated to surplus reserves (see Note 27).

On April 19, 2018, the BOD of BDO Insurance approved the reversal of the previously approved appropriation for branches/satellite office expansion amounting to P7.

On February 12, 2018, the BOD of BDO Securities approved the reversal of the previously approved appropriation for proprietary trading amounting to P200.

On June 10, 2020 and July 2, 2020, the BOD of BDO Securities approved the appropriation of P60 as additional capital requirements and the reversal of the previously approved appropriation for cash dividends amounting to P200, respectively.

Also, included in the 2020, 2019 and 2018 surplus reserves are the appropriations made by BDO Securities and Armstrong Securities, Inc. totaling P5, P4 and P10 respectively, as part of the reserve fund requirement of SEC Memorandum Circular No. 16, *Adoption of the Risk Based Capital Adequacy Requirement/ Ratio for Broker Dealers*. On May 26, 2020, the BOD of BDO Nomura approved the reversal of the Surplus Reserves amounting to P9 back to Surplus Free.

21.5.1 ESOP

For options that were vested in 2020 and 2019, BDO Unibank Group issued new common shares of 2,857,581 and 7,322,270, respectively, from its authorized capital stock (see Note 21).

Set out below are summaries of number of options vested under the plan:

	BDO Unibank Group		Parent Bank	
	2020	2019	2020	2019
Balance at beginning of year	12,539,677	7,260,696	10,405,980	5,538,989
Vested during the year	3,331,902	16,125,051	2,921,302	14,360,711
Forfeited during the year	(260,558)	(1,421,800)	(260,558)	(1,062,800)
Expired during the year	(249,700)	(198,500)	(227,700)	(152,000)
Exercised during the year	(8,863,297)	(9,225,770)	(8,308,565)	(8,278,920)
Balance at end of year	<u>6,498,024</u>	<u>12,539,677</u>	<u>4,530,459</u>	<u>10,405,980</u>

The weighted average exercise price was P104.08 and P149.10 for the years ended December 31, 2020 and 2019, respectively.

In 2019, the Parent Bank has changed its strategy in settling the stock options exercised through issuance of primary shares. Consequently, the previously recognized liability, which amounted to P860, was accordingly transferred to Surplus Reserve. Share options expensed amounted to P316 and P890 in 2020 and 2019, respectively.

The fair value of the option granted was estimated using a variation of the Black-Scholes valuation model that takes into account factors specific to the ESOP. The following principal assumptions were used in the valuation:

Average option life	5 years
Average share price at grant date	P 98.50
Average exercise price at grant date	P 91.46
Average fair value of options at grant date	P 46.48
Average standard deviation of share price returns	53.3%
Average dividend yield	0.89%
Average risk-free investment rate	2.64%

The underlying expected volatility was determined by reference to historical prices of the Parent Bank's shares over a period of one year.

22. INTEREST INCOME

Interest income consists of the following:

		BDO Unibank Group		
	Notes	2020	2019	2018
Loans and other receivables	10, 26	P 138,736	P 142,908	P 115,384
Trading and investment securities:				
At amortized cost	9.3	10,424	10,415	7,812
At FVOCI	9.2	5,546	5,607	3,982
At FVTPL	9.1	122	197	72
Due from BSP and other banks	7, 8	2,158	1,381	1,733
Others		45	64	57
		<u>P 157,031</u>	<u>P 160,572</u>	<u>P 129,040</u>
		Parent Bank		
	Notes	2020	2019	2018
Loans and other receivables	10, 26	P 134,329	P 138,521	P 111,685
Trading and investment securities at:				
At amortized cost	9.3	9,689	9,642	6,995
At FVOCI	9.2	3,440	3,550	2,391
At FVTPL	9.1	84	87	51
Due from BSP and other banks	7, 8	2,120	1,234	1,446
Others		35	47	47
		<u>P 149,697</u>	<u>P 153,081</u>	<u>P 122,615</u>

23. INTEREST EXPENSE

Interest expense is composed of the following:

		BDO Unibank Group		
	Notes	2020	2019	2018
Deposit liabilities	16, 26	P 15,521	P 32,047	P 25,595
Bills payable and other borrowings	17, 18, 20, 25.2	7,120	7,807	5,153
Finance lease liabilities	12.2, 20	690	827	-
		<u>P 23,331</u>	<u>P 40,681</u>	<u>P 30,748</u>

	Notes	Parent Bank		
		2020	2019	2018
Deposit liabilities	16, 26	P 15,196	P 31,384	P 24,671
Bills payable and other borrowings	17, 18, 20, 25.2	6,529	6,375	4,049
Finance lease liabilities	12.2, 20	675	822	-
		<u>P 22,400</u>	<u>P 38,581</u>	<u>P 28,720</u>

24. OTHER OPERATING INCOME AND EXPENSES

Other operating income is composed of the following:

	Notes	BDO Unibank Group		
		2020	2019	2018
Service charges, fees and commissions	26	P 24,822	P 31,722	P 27,372
Insurance premiums		15,009	14,764	11,799
Trading gains (losses) - net	9.1	5,563	1,357	(864)
Trust fees	27	3,811	3,532	3,314
Foreign exchange gains	9.1	1,748	3,821	3,789
Rental	13	1,430	1,526	1,653
Income from assets sold or exchanged	13	1,169	1,131	1,057
Dividends	9.1	551	560	630
Miscellaneous - net		<u>1,107</u>	<u>1,698</u>	<u>1,679</u>
		<u>P 55,210</u>	<u>P 60,111</u>	<u>P 50,429</u>

	Notes	Parent Bank		
		2020	2019	2018
Service charges, fees and commissions	26	P 21,152	P 27,707	P 24,372
Trading gains (losses) - net	9.1	5,230	290	130
Share in net income of subsidiaries and associates	14.2	3,839	6,046	2,740
Trust fees	27	3,035	2,727	2,593
Foreign exchange gains		1,591	3,715	3,412
Income from assets sold or exchanged	13	1,097	1,047	943
Rental	13	514	523	583
Dividends		258	180	188
Miscellaneous - net		<u>538</u>	<u>910</u>	<u>862</u>
		<u>P 37,254</u>	<u>P 43,145</u>	<u>P 35,823</u>

Other operating expenses consist of the following:

		BDO Unibank Group		
	<u>Notes</u>	<u>2020</u>	<u>2019</u>	<u>2018</u>
Compensation and benefits	25.1	P 37,392	P 35,385	P 30,449
Fees and commissions		14,994	18,826	13,807
Policy reserves, insurance benefits and claims	19	13,136	10,775	8,249
Taxes and licenses	13	12,703	14,106	11,639
Occupancy	14.7, 12, 26	9,572	9,680	9,509
Insurance		5,551	5,255	4,805
Security, clerical, messengerial and janitorial		3,674	3,993	3,723
Advertising		2,621	4,260	4,301
Representation and entertainment		1,877	2,163	2,313
Repairs and maintenance		1,600	1,437	1,463
Travelling		1,034	1,344	1,369
Power, light and water		1,011	1,206	1,214
Information technology		919	869	647
Supplies		767	1,001	1,062
Amortization of computer software	14.7	734	546	516
Telecommunication		616	661	667
Litigation on assets acquired		601	548	542
Freight		257	402	331
Miscellaneous	14.6	3,581	2,192	2,183
		P 112,640	P 114,649	P 98,789
		Parent Bank		
	<u>Notes</u>	<u>2020</u>	<u>2019</u>	<u>2018</u>
Compensation and benefits	25.1	P 32,525	P 30,777	P 26,538
Fees and commissions		14,575	18,305	13,190
Taxes and licenses	13	11,631	12,904	10,476
Occupancy	14.7, 12, 26	8,199	8,278	8,129
Insurance		5,457	5,158	4,661
Security, clerical, messengerial and janitorial		3,382	3,723	3,484
Advertising		2,495	4,199	4,208
Representation and entertainment		1,637	1,913	2,063
Repairs and maintenance		1,487	1,296	1,351
Power, light and water		912	1,108	1,112
Information technology		885	836	615
Travelling		778	1,060	1,128
Amortization of computer software	14.7	696	502	480
Supplies		676	883	971
Litigation on assets acquired		592	535	527
Telecommunication		523	552	573
Freight		241	375	312
Miscellaneous	14.6	3,376	1,933	1,976
		P 90,067	P 94,337	P 81,794

25. COMPENSATION AND BENEFITS

25.1 Compensation and Benefits

Expenses recognized for compensation and benefits (see Note 24) are presented below.

	Notes	BDO Unibank Group		
		2020	2019	2018
Salaries and wages		P 22,206	P 21,065	P 18,550
Bonuses		7,269	6,712	5,870
Retirement - defined benefit plan	25.2	2,097	1,819	1,558
Social security costs		1,013	884	716
Employee stock option plan	25.3	354	994	649
Other benefits		<u>4,453</u>	<u>3,911</u>	<u>3,106</u>
	24	<u>P 37,392</u>	<u>P 35,385</u>	<u>P 30,449</u>

	Notes	Parent Bank		
		2020	2019	2018
Salaries and wages		P 19,147	P 18,097	P 16,001
Bonuses		6,424	5,988	5,253
Retirement - defined benefit plan	25.2	1,850	1,585	1,340
Social security costs		863	752	603
Employee stock option plan	25.3	316	890	582
Other benefits		<u>3,925</u>	<u>3,465</u>	<u>2,759</u>
	24	<u>P 32,525</u>	<u>P 30,777</u>	<u>P 26,538</u>

25.2 Post-employment Benefits

(a) Characteristics of the Defined Benefit Plan

The BDO Unibank Group and the Parent Bank maintain a fully funded, multi-employer and tax-qualified noncontributory retirement plan that is being administered by the Parent Bank's trust and investment group as trustee covering all regular full-time employees.

The normal retirement age is 60 with a minimum of five years of credited service. The plan also provided for an early retirement at age of 50 with a minimum of ten years of credited service and late retirement up to age 65. Normal retirement benefit is an amount equivalent to a percentage ranging from 50% to 200% of plan salary for every year of credited service.

(b) Explanation of Amounts Presented in the Financial Statements

Actuarial valuations are made annually to update the retirement benefit costs and the amount of contributions. All amounts presented in the succeeding pages are based on the actuarial valuation report obtained from an independent actuary in 2020 and 2019.

The amounts of Retirement assets and benefit obligation recognized under Other Assets accounts (see Note 14) and Other Liabilities accounts (see Note 20), respectively, in the statements of financial position are determined as follows:

	BDO Unibank Group		Parent Bank	
	2020	2019	2020	2019
Present value of the DBO	P 34,288	P 33,937	P 31,318	P 31,189
Fair value of plan assets	(35,650)	(30,633)	(32,582)	(27,986)
Deficiency of plan assets	(1,362)	3,304	(1,264)	3,203
Effect of asset ceiling	62	1	47	-
Retirement (assets)/ benefit obligation	(P 1,300)	P 3,305	(P 1,217)	P 3,203

The movements in the present value of the DBO are as follows:

	BDO Unibank Group		Parent Bank	
	2020	2019	2020	2019
Balance at beginning of year	P 33,937	P 28,599	P 31,189	P 26,331
Current service cost	2,097	1,819	1,850	1,585
Interest expense	1,777	2,153	1,631	1,983
Benefits paid by the plan	(1,547)	(1,632)	(1,482)	(1,541)
Transfer from the plan	(9)	-	(95)	-
Remeasurements:				
Actuarial losses (gains) arising from changes in:				
- experience adjustments	1,041	1,114	990	826
- demographic assumptions	-	(554)	-	-
- financial assumption	(3,008)	2,438	(2,765)	2,005
Balance at end of year	P 34,288	P 33,937	P 31,318	P 31,189

The movements in the fair value of plan assets are presented below.

	BDO Unibank Group		Parent Bank	
	2020	2019	2020	2019
Balance at beginning of year	P 30,633	P 24,070	P 27,986	P 21,952
Contributions paid into the plan	5,682	6,572	5,294	6,119
Interest income	1,709	1,998	1,561	1,825
Benefits paid by the plan	(1,547)	(1,632)	(1,482)	(1,541)
Transfer to/(from) the plan	2	-	(95)	-
Remeasurement loss - return on plan assets (excluding amounts included in net interest)	(829)	(375)	(682)	(369)
Balance at end of year	P 35,650	P 30,633	P 32,582	P 27,986

The composition of the fair value of plan assets at the end of the reporting period for each category and risk characteristics is shown below.

	BDO Unibank Group		Parent Bank	
	2020	2019	2020	2019
Placements in debt instruments:				
Government bonds	P 18,092	P 11,665	P 16,656	P 10,774
Corporate bonds	10,032	9,868	9,240	9,090
UITFs	6,562	7,756	6,187	7,307
Equity instruments	814	1,001	355	490
Cash and cash equivalents	9	32	7	31
Loans and other receivables	7	12	7	11
Other properties	134	299	130	283
	P 35,650	P 30,633	P 32,582	P 27,986

Actual returns on plan assets were P880 and P879, in 2020 P1,623 and P1,456 in 2019 in the BDO Unibank Group and the Parent Bank's financial statements, respectively.

Certain plan assets include BDO Unibank Group's own financial instruments [see Note 26(c)].

The fair value of the plan assets is at Level 1 in the fair value hierarchy except for UITFs which are at Level 2, loans and other receivables and other properties, which are at Level 3.

The components of amounts recognized in profit or loss and in other comprehensive income of the BDO Unibank Group and the Parent Bank in respect to the defined benefit plan is as follows:

	BDO Unibank Group		
	2020	2019	2018
<i>Recognized in profit or loss:</i>			
Current service costs	P 2,097	P 1,819	P 1,535
Past service costs	-	-	23
Interest expense	68	156	117
	P 2,165	P 1,975	P 1,675
	BDO Unibank Group		
	2020	2019	2018
<i>Recognized in other comprehensive income, net of tax (see Note 30.1):</i>			
Actuarial losses (gains) arising from change in:			
- experience adjustments	P 729	P 780	P 3,951
- demographic assumptions	-	(388)	(1,365)
- financial assumptions	(2,106)	1,706	(1,428)
Remeasurement losses (gains) arising from:			
- return on plan assets (excluding amounts included in net interest expense)	580	262	930
- changes in the effect of the asset ceiling	33	(5)	-
	(P 764)	P 2,355	P 2,088

	Parent Bank		
	2020	2019	2018
<i>Recognized in profit or loss:</i>			
Current service costs	P 1,850	P 1,585	P 1,340
Interest expense	70	158	108
	P 1,920	P 1,743	P 1,448
<i>Recognized in other comprehensive income, net of tax (see Note 30.1):</i>			
Actuarial losses (gains) arising from change in:			
- experience adjustments	P 693	P 578	P 3,609
- demographic assumptions	-	-	(1,537)
- financial assumptions	(1,935)	1,403	(850)
Remeasurement losses (gains) arising from:			
- return on plan assets (excluding amounts included in net interest expense)	477	259	830
- changes in the effect of the asset ceiling	33	-	-
	(732)	2,240	2,052
Share in actuarial losses (gains) of subsidiaries and associates	(19)	88	36
	(P 751)	P 2,328	P 2,088

Current service costs are presented as part of Compensation and benefits under Other Operating Expenses account (see Note 24) while interest expense or income are presented or netted against Interest Expense account (see Note 23) in the statements of income of the BDO Unibank Group and the Parent Bank.

Amounts recognized in other comprehensive income were included within the items that will not be reclassified subsequently to profit or loss in the statements of comprehensive income.

In determining the amounts of post-employment benefit obligation, the following significant actuarial assumptions were used:

	BDO Unibank Group		Parent Bank	
	2020	2019	2020	2019
Discount rates	3.87% - 3.89%	5.22%	3.88%	5.23%
Expected rate of salary increases	1.25% - 11.00%	2.00 - 11.00%	2.52% - 11.00%	6.50 - 11.00%

Assumptions regarding future mortality experience are based on published statistics and mortality tables. The average remaining working lives of an individual retiring at the age of 60 is 24 years. These assumptions were developed by management with the assistance of an independent actuary. Discount factors are determined close to the end of each reporting period by reference to the interest rates of a zero coupon government bond with terms of maturity approximating to the terms of the retirement obligation. Other assumptions are based on current actuarial benchmarks and management's historical experience.

(c) *Risks Associated with the Retirement Plan*

The plan exposes the BDO Unibank Group and the Parent Bank to actuarial risks such as investment risk, interest rate risk, longevity risk and salary risk.

(i) *Investment and Interest Risks*

The present value of the DBO is calculated using a discount rate determined by reference to market yields of government bonds. Generally, a decrease in the interest rate of a reference government bonds will increase the plan obligation. However, this will be partially offset by an increase in the return on the plan's investments in debt securities and if the return on plan asset falls below this rate, it will create a deficit in the plan. Currently, the plan is composed of investment in UITF, debt and equity instruments, cash and cash equivalents, and loans and receivables. Due to the long-term nature of plan obligation, a level of continuing debt securities is an appropriate element of the BDO Unibank Group's long-term strategy to manage the plans effectively.

(ii) *Longevity and Salary Risks*

The present value of the DBO is calculated by reference to the best estimate of the mortality of the plan participants both during and after their employment and to their future salaries. Consequently, increases in the life expectancy and salary of the plan participants will result in an increase in the plan obligation.

(d) *Other Information*

The information on the sensitivity analysis for certain significant actuarial assumptions, asset-liability matching strategy, and the timing and uncertainty of future cash flows related to the retirement plan are described in the succeeding pages.

(i) *Sensitivity Analysis*

The following table below and in the succeeding page summarizes the effects of changes in the significant actuarial assumptions used in the determination of the retirement benefit asset as of December 31, 2020 and 2019.

<u>Impact on Retirement Benefit Obligation</u>				
	<u>Change in</u>		<u>Increase in</u>	<u>Decrease in</u>
	<u>Assumption</u>		<u>Assumption</u>	<u>Assumption</u>
<u>BDO Unibank Group</u>				
<u>December 31, 2020</u>				
Discount rate	+/-1%	(P	1,056) P	1,156
Salary increase rate	+/-1%		1,134 (	1,059)
<u>December 31, 2019</u>				
Discount rate	+/-1%	(P	1,058) P	1,150
Salary increase rate	+/-1%		1,106 (	1,039)

<u>Impact on Retirement Benefit Obligation</u>				
	<u>Change in Assumption</u>		<u>Increase in Assumption</u>	<u>Decrease in Assumption</u>

Parent Bank

December 31, 2020

Discount rate	+/-1%	(P	802)	P	849
Salary increase rate	+/-1%		841	(	810)

December 31, 2019

Discount rate	+/-1%	(P	840)	P	890
Salary increase rate	+/-1%		857	(	825)

The above sensitivity analysis is based on a change in an assumption while holding all other assumptions constant. This analysis may not be representative of the actual change in the defined benefit obligation as it is unlikely that the change in assumptions would occur in isolation of one another as some of the assumptions may be correlated. Furthermore, in presenting the above sensitivity analysis, the present value of the defined benefit obligation has been calculated using the projected unit credit method at the end of the reporting period, which is the same as that applied in calculating the defined benefit obligation recognized in the statements of financial position.

The methods and types of assumptions used in preparing the sensitivity analysis did not change compared to the previous years.

(ii) Asset-liability Matching Strategies

To efficiently manage the retirement plan, BDO Unibank Group through its Compensation Committee, ensures that the investment positions are managed in accordance with its asset-liability matching strategy to achieve that long-term investments are in line with the obligations under the retirement scheme. This strategy aims to match the plan assets to the retirement obligations by investing in long-term fixed interest securities (i.e., government or corporate bonds or UITFs) with maturities that match the benefit payments as they fall due and in the appropriate currency. BDO Unibank Group actively monitors how the duration and the expected yield of the investments are matching the expected cash outflows arising from the retirement obligations.

In view of this, investments are made in reasonably diversified portfolio, such that the failure of any single investment would not have a material impact on the overall level of assets.

A large portion of the plan assets as of December 31, 2020 and 2019 consists of debt instruments and UITFs, although the BDO Unibank Group and the Parent Bank also invest in cash and cash equivalents, equity instruments and properties. The debt instruments include government bonds and corporate bonds.

There has been no change in the Bank's strategies to manage its risks from previous periods.

(iii) *Funding Arrangements and Expected Contributions*

As of December 31, 2020, the plan of the BDO Unibank Group and the Parent Bank is fully funded based on the latest actuarial valuation report.

The BDO Unibank Group and the Parent Bank expect to pay P3,938 and P3,500, respectively, as contributions to retirement benefit plans in 2021.

The expected maturity of undiscounted expected benefits payments of BDO Unibank Group and the Parent Bank from the plan for the next ten years is presented as follows:

	<u>BDO Unibank Group</u>		<u>Parent Bank</u>	
Between one to five years	P	36,990	P	35,097
Between six to ten years		<u>11,180</u>		<u>9,789</u>
	P	<u>48,170</u>	P	<u>44,886</u>

The weighted average duration of the defined benefit obligation at the end of the reporting period is 2.8 to 15.8 years for the BDO Unibank Group and 3.1 years for the Parent Bank.

25.3 ESOP

BDO Unibank Group's ESOP expense includes the amounts recognized by the Parent Bank and its subsidiaries over the vesting period. In 2020 and 2019, vested shares totaled 3,331,902 shares and 16,125,051 shares, respectively, for BDO Unibank Group, and 2,921,302 shares and 14,360,711 shares, respectively, for Parent Bank.

The ESOP expense, included as part of Compensation and benefits under Other Operating Expenses in the BDO Unibank Group's statements of income, amounted to P354, P994 and P649 in 2020, 2019 and 2018, respectively, and in the Parent Bank's statements of income, amounted to P316, P890 and P582, respectively (see Note 25.1).

26. RELATED PARTY TRANSACTIONS

The Parent Bank created a Related Party Transaction Committee composed of all independent directors and non-executive directors. The said Committee exercises oversight role to ensure bank compliance with BSP regulations on related party transactions.

The summary of BDO Unibank Group's significant transactions with its related parties as of December 31, 2020 and 2019 and for each of the three years ended are as follows:

Related Party Category	Note	<u>Amounts of Transaction</u>			<u>Outstanding Balance</u>		
		2020	2019	2018	2020	2019	
DOSRI Loans	26(a)						
Stockholders	P	3,636	P 23,713	P 35,813	P 22,892	P	27,765
Related Parties under Common Ownership		24	75	476	419		623
Directors		3	-	-	91		-
Officers and Employees		1,418	1,802	1,601	1,969		2,167

Related Party Category	Note	Amounts of Transaction			Outstanding Balance	
		2020	2019	2018	2020	2019
Deposit Liabilities	26(b)					
Stockholders		P 390,344	P 576,553	P 638,830	P 20,288	P 23,191
Related Parties under Common Ownership		5,099	6,568	12,638	338	437
Directors		451	-	-	52	-
Officers and Employees		82	433	620	1	12
Other Transactions with Associates	26(d)					
Loans and Advances		500	2,820	1,800	8,225	7,784
Interest Income		359	509	370	57	6
Related Parties Under Common Ownership	26(d)					
Right-of-use Asset		378	833	-	2,417	1,951
Lease Liabilities		285	200	-	1,710	2,145
Amortization Expense		39	655	-	330	-
Interest Expense		3	142	-	68	-
Rent Expense		-	-	1,157	-	-
Key Management Personnel Compensation	26(d)	1,589	1,653	1,574	-	-
Retirement Plan	26(c)	236	72	(135)	6,605	6,654

The summary of the Parent Bank's significant transactions with its related parties as of December 31, 2020 and 2019 and for each of the three years ended are as follows:

Related Party Category	Note	Amounts of Transaction			Outstanding Balance	
		2020	2019	2018	2020	2019
DOSRI Loans	26(a)					
Stockholders		P 3,636	P 23,713	P 35,813	P 22,892	P 27,765
Related Parties under Common Ownership		24	75	476	419	623
Directors		3	-	-	91	-
Officers and Employees		1,411	1,798	1,600	1,964	2,161
Deposit Liabilities	26(b)					
Stockholders		390,344	576,553	638,830	20,288	23,191
Related Parties under Common Ownership		4,152	6,039	12,405	168	329
Directors		451	-	-	52	-
Officers and Employees		82	433	621	1	12
Other Transactions with Subsidiaries	26(d)					
Loans and Advances		37,123	48,034	69,388	5,144	3,659
Derivative Assets		-	-	-	-	-
Derivative Liabilities		1,471	1,033	538	27	11
Deposit Liabilities		(1,881)	1,257	423	4,197	6,078
Accounts Payable		(2)	(7)	(2)	1	2
Miscellaneous Assets		259	(3)	-	259	-
Miscellaneous Liabilities		-	(2)	-	2	2
Interest Income		238	231	247	11	12
Rent Income		129	124	120	-	-
Service Fees		796	792	637	-	-
Interest Expense		25	83	41	-	-
Right-of-use Asset		-	-	-	104	117
Lease Liabilities		(11)	(10)	-	118	129
Amortization Expense		13	13	-	-	-
Interest Expense		7	8	-	-	-
Rent Expense		-	-	14	-	-
Trust Fees		107	95	76	-	-
Miscellaneous Expense		123	-	-	-	-
Insurance Expense		40	39	36	-	-
Trading Gain/Loss		(90)	(83)	18	-	-
Miscellaneous Income		3	-	-	-	-
Repairs and Maintenance		1	1	-	-	-
Fees and Commission		149	109	115	-	-

Related Party Category	Note	Amounts of Transaction			Outstanding Balance	
		2020	2019	2018	2020	2019
Other Transactions with Associates	26(d)					
Loans and Advances	P	500	P 2,820	P 1,800	P 8,043	P 7,600
Interest Income		344	494	342	57	5
Related Parties under Common Ownership	26(d)					
Right-of-use Asset		378	833	-	2,417	1,951
Lease Liabilities		285	200	-	1,710	2,145
Amortization Expense		39	655	-	330	-
Interest Expense		3	142	-	68	-
Rent Expense		-	-	1,009	-	-
Key Management Personnel Compensation	26(d)	1,006	1,107	1,060	-	-
Retirement Plan	26(c)	236	72	(135)	6,603	6,653

In the ordinary course of business, the BDO Unibank Group and the Parent Bank have loans, deposits and other transactions with its related parties and with certain DOSRI as described in the succeeding pages.

(a) Loans to Related Parties

Under existing policies of the BDO Unibank Group and the Parent Bank, these loans bear interest rates ranging from 0.00% to 9.00% per annum in 2020, 2019 and 2018, which are substantially the same terms as loans granted to other individuals and businesses of comparable risks. The General Banking Act and BSP regulations limit the amount of the loans granted by a bank to a single borrower to 25% of equity. The amount of individual loans to DOSRI, of which 70% must be secured, should not exceed the amount of the unencumbered deposit and book value of the investment in the BDO Unibank Group and the Parent Bank.

Total DOSRI loans of the BDO Unibank Group and the Parent Bank include loans to officers under the BDO Unibank Group and Parent Bank's fringe benefit program. Secured DOSRI loans are collateralized by publicly-listed shares, hold-out on deposits, chattels and real estate mortgages and are payable within three months to 20 years.

Total loan releases and collections in 2020 amounted to P5,081 and P10,265 for the BDO Unibank Group and P5,074 and P10,257 for the Parent Bank, respectively. Total loans collections and releases in 2019 amounted to P25,590 and P49,217 for the BDO Unibank Group and P25,586 and P49,214 for the Parent Bank, respectively. Total loan releases and collections in 2018 amounted to P37,890 and P39,548 for the BDO Unibank Group and P37,889 and P39,544 for the Parent Bank, respectively.

(b) Deposits from Related Parties

Total deposits made by the related parties amounted to P395,976, P583,554 and P652,088 in 2020, 2019 and 2018 for the BDO Unibank Group, and P395,029, P583,025 and P651,856 in 2020, 2019 and 2018 for the Parent Bank, respectively, and bearing interest rates range of 0.00% to 4.53% both in 2020 and 2019 and 0.00% to 5.50% in 2018. The related interest expense from deposits amounted to P860, P1,611 and P1,873 in 2020, 2019 and 2018, respectively (see Note 23).

(c) *Transactions with Retirement Plan*

BDO Unibank Group's retirement fund has transactions directly and indirectly with BDO Unibank Group as of December 31, 2020 and 2019 and for each of the three years ended are as follows:

Related Party Category	Amounts of Transaction			Outstanding Balance	
	2020	2019	2018	2020	2019
Loans to employees					
BDO Unibank, Inc.	P -	P -	P -	P 10	P 13
Investment in shares of					
BDO Unibank, Inc.	-	-	-	16	25
BDO Leasing	-	-	-	2	1
Deposit liabilities					
(including LTNCDs)					
BDO Unibank, Inc.	-	-	-	6,577	6,615
Trading gain					
BDO Unibank, Inc.	235	65 (	159)	-	-
Interest expense					
BDO Unibank, Inc.	1	7	24	-	-

The BDO Unibank Group's retirement fund has transactions directly and indirectly with the Parent Bank as of December 31, 2020 and 2019 and for each of the three years ended are as follows:

Related Party Category	Amounts of Transaction			Outstanding Balance	
	2020	2019	2018	2020	2019
Loans to employees					
BDO Unibank, Inc.	P -	P -	P -	P 10	P 13
Investment in shares of -					
BDO Unibank, Inc.	-	-	-	16	25
Deposit liabilities					
(including LTNCDs)					
BDO Unibank, Inc.	-	-	-	6,577	6,615
Trading gain					
BDO Unibank, Inc.	235	65 (	159)	-	-
Interest expense					
BDO Unibank, Inc.	1	7	24	-	-

Details of the contributions of the BDO Unibank Group and the Parent Bank, and benefits paid out by the plan to the employees are presented in Note 25.

(d) *Other Transactions with Related Parties*

A summary of other transactions of the Parent Bank with subsidiaries and associates and other related parties is shown in the section that follows. These transactions are generally unsecured and payable in cash, unless otherwise stated.

- (i) Transactions with and between subsidiaries have been eliminated in the BDO Unibank Group's financial statements. Significant transactions with subsidiaries are as follows:

(1) Loans and Advances to Subsidiaries

The Parent Bank grants noninterest-bearing advances to subsidiaries for working capital requirements, which are unsecured, payable in cash and without fixed repayment terms. Total advances granted and collected amounted to P46 and P44, P25 and P79, and P79 and P85, in 2020, 2019 and 2018, respectively. Outstanding advances to subsidiaries recognized as part of Accounts receivable under Loans and Other Receivables in the Parent Bank's statements of financial position amounted to P27 and P25 as of December 31, 2020 and 2019, respectively (see Note 10).

The Parent Bank also grants both secured and unsecured interest-bearing loans to subsidiaries with outstanding balance of P5,117 and P3,634 as of December 31, 2020 and 2019, respectively, and are presented as part of Loans and discounts under Loans and Other Receivables account in the Parent Bank's statements of financial position (see Note 10). Total loans granted amounted to P37,076, P48,009 and P69,309 while total loans collected amounted to P35,593, P50,183 and P71,955 for 2020, 2019 and 2018, respectively. These loans are payable in cash with a term between nine days to five years. Interest income recognized on these is presented as part of Interest Income in the Parent Bank's statements of income (see Note 22). Interest rate on these loans ranges from 2.27% to 5.75%, 2.5% to 6.0% and 2.5% to 6.5% per annum in 2020, 2019 and 2018, respectively.

(2) Income to the Parent Bank

BDO subsidiaries engaged the Parent Bank, under service agreements to provide various support such as maintenance, administration of properties/assets management, supplies procurement, facilities management, accounting functions, loan documentation, safekeeping/custodianship of securities and collateral documents, credit card services, human resources management, information technology needs, internal audit, corporate secretarial services, remittance transactions support, legal assistance on all loan and/or property/asset-related litigation, credit investigation services, security services and investigation requirements, and assistance on all tax-related issues. The service agreement shall continue to be in force unless terminated by either party through a written notice, at least 30 calendar days prior to the date intended for termination. The services fees are payable in cash at the beginning of each month and shall be exclusive of actual costs and expenditures of the Parent Bank in relation to the provision of the services, which shall be reimbursed by the subsidiaries to the Parent Bank. Total service fees are presented as part of Service charges, fees and commissions under Other Operating Income account in the Parent Bank's statements of income (see Note 24). There are no outstanding balance arising from these transactions as of December 31, 2020 and 2019. Total service fees amounted to P796, 792 and P637 in 2020, 2019 and 2018, respectively.

BDO Life has an existing Investment Management Agreement with the Parent Bank. For services rendered, BDO Life pays the Parent Bank management fees in cash equivalent to certain percentage based on the average daily balance of the fund and are deducted quarterly from the fund. Total trust fees is presented as part of Trust fees under Other Operating Income account in the Parent Bank's statements of income (see Note 24). Outstanding balances arising from this as of December 31, 2020 and 2019 is included as part of Accounts receivable under Loans and Other Receivables (see Note 10). Total trust fees amounted to P107, P95 and P76 in 2020, 2019 and 2018, respectively.

Certain subsidiaries lease office space and equipment from the Parent Bank. Total rent collected from the subsidiaries is included as part of Miscellaneous under Other Operating Income in the Parent Bank's statements of income (see Note 24). The term of the lease office space is five years and is payable in cash. There are no outstanding receivable from subsidiaries as of December 31, 2020 and 2019. Total rent income amounted to P129, P124 and P120 in 2020, 2019 and 2018, respectively.

Also, BDO Network pays the Parent Bank for the use of point-of-sale terminal. Total income from BDO Network, included as part of Miscellaneous under Other Operating Income, amounted to P3 for 2020 and nil for both 2019 and 2018.

(3) Expenses of the Parent Bank

Under PFRS 16, the Parent Bank, as a lessee, recognized right-of-use assets related to lease of space from BDO Network, BDOSHI and Averon for its branch operations, amounting to P104 and P117, as of December 31, 2020 and 2019, respectively, which are presented as part of Premises, Furniture, Fixtures and Equipment (see Note 11). Depreciation expense and amortization of the right-of-use assets arising from this transaction, amounting to P13 is presented as part of Occupancy under Other Operating Expenses account, both in the Parent Bank's 2020 and 2019 statements of income, respectively (see Note 24). Total interest expense on lease liability is included as part of Interest expense on finance lease liabilities under the Interest Expense account in the Parent Bank's 2020 and 2019 statement of income which amounted to P7 and P8 (see Note 23). Outstanding balance arising from these transactions amounted to P118 and P129 as of December 31, 2020 and 2019, respectively, and is included as part of Lease liabilities under Other Liabilities (see Note 20).

Under PAS 17, the Parent Bank leases space from BDO Network, BDOSHI and Averon for its branch operations. Total rent paid is included as part of Occupancy account under Other Operating Expenses account in the 2018 Parent Bank's statement of income (see Note 24). The lease term is between 10 to 30 years and is payable in cash. There are no outstanding payable to the subsidiary as of December 31, 2018. Total rent expense amounted to P14 in 2018. Also, included in the monthly payment is the payment for the repairs and maintenance of the leased properties. Total amount paid for repairs and maintenance is included as part of Repairs and Maintenance account under Other Operating Expenses account in the Parent Bank's statements of income (see Note 24). Total repairs and maintenance expense amounted to P1 for both 2020 and 2019 and nil for 2018.

The Parent Bank pays for the group life insurance of its employees and life & accident insurance of enrolled qualified remitters of Kabayan accounts to BDO Life.

Total amount paid is included as part of Insurance Premium account under Other Operating Expenses in the Parent Bank's statements of income (see Note 24).

Total insurance premiums amounted to P40, P39 and P36 in 2020, 2019 and 2018, respectively.

The Parent Bank purchased receivables from BDO Leasing (see Note 29.10), which resulted in a loss. The loss was initially booked under Miscellaneous Asset and will be amortized over the term of the loan. The amortized loss incurred was recognized as part of Miscellaneous Expense account under Other Operating Expenses account in the Parent Bank's statements of income amounting to P123 in 2020 (see Note 24). In 2019 and 2018, service fee was incurred from the purchase of receivables amounting to P13 and P1, respectively. The expense incurred was recognized as part of Fees and Commission account under Other Operating Expenses account in the Parent Bank's statements of income.

The Parent Bank pays commission to BDO Network and BDO Private related to the referred trust services to the Parent Bank. Also, the Parent Bank pays for various services rendered by foreign subsidiaries. The amount paid for both commission and services are included as part of Fees and Commission account under Other Operating Expense in the Parent Bank's statements of income. Total payments amounted to P149, P96 and P114 in 2020, 2019 and 2018, respectively.

(4) Derivatives

In 2020 and 2019, the Parent Bank entered into derivative transactions with certain subsidiary in the form of currency forwards and cross currency swaps. As of December 31, 2020 and 2019, the outstanding balance of derivatives assets and liabilities are presented as part of Financial assets at FVTPL under Trading and Investment Securities account (see Note 9.1) and Derivatives with negative fair values under Other Liabilities account in the statements of financial position (see Note 20).

(5) Deposit Liabilities

Total deposits made by the subsidiaries to the Parent Bank during 2020, 2019, and 2018 amounted to P559,611, P706,563 and P641,613, respectively. These are with yearly corresponding withdrawals amounting to P561,492 for 2020, P705,306 for 2019, and P641,190 for 2018. These deposits bear interest rates of 0.00% to 3.25% in 2020, 0.00% to 6.65% in 2019 and 0.00% to 6.75% in 2018. The related interest expense from these deposits are included as part of Interest Expense account on deposit liabilities in the statements of income (see Note 23).

(ii) Other transactions with associates are shown below.

Loans and Advances to Associates

As of December 31, 2020 and 2019, there is an outstanding secured and unsecured interest-bearing loans and advances to associates amounting to P8,225 and P7,784 for the BDO Unibank Group and P8,043 and P7,600 for the Parent Bank, respectively, and are presented as part of Loans and discounts and Accounts receivable under Loans and Other Receivables account in the statements of financial position (see Note 10).

These loans are payable in cash between four months to twelve years. Total collections on loans and advances amounted to P75, P1,987 and P1,736 for BDO Unibank Group and P57, P1,970 and P1,200 for the Parent Bank in 2020, 2019 and 2018, respectively.

Annual interest rate on these loans ranges from 2.95% to 7.70%, 5.00% to 7.70% and 6.37% to 7.70% for 2020, 2019 and 2018, respectively. The related interest income is presented as part of Interest Income on loans and other receivables in the BDO Unibank Group's statements of income (see Note 22). As of December 31, 2020, 2019 and 2018, there were no impairment losses recognized on these loans and advances.

- (iii) Transaction of the Parent Bank with related parties under common ownership is shown below.

Under PFRS 16, the Parent Bank, as a lessee, recognized right-of-use assets related to lease of space from related parties for its branch operations, amounting to P2,417 and P1,951 as of December 31, 2020 and 2019, respectively, which is presented as part of Premises, Furniture, Fixtures and Equipment (see Note 11). Amortization expense on right-of-use assets arising from this transaction, amounting to P39 and P655 in 2020 and 2019, respectively, and is presented as part of Occupancy under Other Operating Expenses account in the Parent Bank's statement of income (see Note 24).

Total interest expense on lease liabilities from related parties, included as part of Interest expense on finance lease liabilities under the Interest Expense account amounted to P3 and P142 in 2020 and 2019, respectively, in the Parent Bank's statements of income (see Note 23). Outstanding balances arising from this transaction amounted to P1,710 and P2,145 as of December 31, 2020 and 2019, respectively, and is included as part of Lease liabilities under Other Liabilities (see Note 20).

Under PAS 17, for the year ended December 31, 2018, total rent paid to related parties amounted to P1,009 and is included as part of Occupancy account under Other Operating Expenses (see Note 24). Outstanding balances arising from this transaction amounted to P92 as of December 31, 2018 and is included as part of Accounts payable under Other Liabilities (see Note 20).

The terms of the lease are from two to five years and is payable in cash.

- (iv) Key Management Personnel Compensation

The compensation and benefits given to BDO Unibank Group and the Parent Bank's key management are as follows (see Note 25.1):

	BDO Unibank Group		
	2020	2019	2018
Salaries and other benefits	P 1,368	P 1,445	P 1,374
Retirement expense	221	208	200
	<u>P 1,589</u>	<u>P 1,653</u>	<u>P 1,574</u>

	Parent Bank		
	<u>2020</u>	<u>2019</u>	<u>2018</u>
Salaries and other benefits	P 849	P 957	P 931
Retirement expense	<u>157</u>	<u>150</u>	<u>129</u>
	<u>P 1,006</u>	<u>P 1,107</u>	<u>P 1,060</u>

27. TRUST OPERATIONS

The following securities and other properties held by BDO Unibank Group in fiduciary or agency capacity (for a fee) for its customers are not included in BDO Unibank Group and the Parent Bank's statements of financial position since these are not resources of the BDO Unibank Group [see Note 35(h)].

	BDO Unibank Group		Parent Bank	
	<u>2020</u>	<u>2019</u>	<u>2020</u>	<u>2019</u>
Investments	P 1,618,325	P 1,325,160	P 1,116,591	P 970,499
Others	<u>10,804</u>	<u>11,208</u>	<u>7,831</u>	<u>8,546</u>
	<u>P 1,629,129</u>	<u>P 1,336,368</u>	<u>P 1,124,422</u>	<u>P 979,045</u>

In compliance with the requirements of the General Banking Act relative to the BDO Unibank Group's trust functions:

- (a) Investment in government securities which are shown as part of Investment securities at amortized cost with a total face value of P15,735 and P14,869 as of December 31, 2020 and 2019 (see Note 9.3), respectively, in BDO Unibank Group and, P10,778 and P9,861 as of December 31, 2020 and 2019, respectively, in the Parent Bank are deposited with the BSP as security for BDO Unibank Group's faithful compliance with its fiduciary obligations; and,
- (b) A certain percentage of the trust income is transferred to surplus reserves. This yearly transfer is required until the surplus reserve for trust function is equivalent to 20% of BDO Unibank Group's authorized capital stock. As of December 31, 2020 and 2019, the additional reserve for trust functions both amounted to P272 for BDO Unibank Group and P223 and P189, respectively, for the Parent Bank, and is included as part of Surplus Reserves account in statements of changes in equity (see Note 21.5).

Income from trust operations, shown as Trust fees under Other Operating Income account, amounted to P3,811, P3,532 and P3,314 for the years ended December 31, 2020, 2019 and 2018, respectively, in BDO Unibank Group's statements of income and P3,035, P2,727 and P2,593 for the years ended December 31, 2020, 2019 and 2018, respectively, in the Parent Bank's statements of income (see Note 24).

28. UNIT-LINKED FUNDS

VUL insurance contracts of BDO Life are life insurance policies wherein a portion of the premiums received are invested in VUL funds, which are composed mainly of investments in equity and debt securities. The withdrawal or surrender amount of a VUL policy can be computed by multiplying the total units held by the policyholder by the fund's Net Asset Value per unit, which changes daily depending on the fund's performance.

In 2013, BDO Life obtained the approval from IC to issue VUL products, where payments to policyholders are linked to internal investment funds set up by BDO Life. The VUL funds are managed by the Trust and Investment Group of the Parent Bank.

As of December 31, 2020 and 2019, BDO Life has 12 VUL funds. The details of the investment funds, which comprise the assets backing the unit-linked liabilities, are presented in the table below. The assets and liabilities of these investment funds have been consolidated to the appropriate accounts in the BDO Unibank Group's financial statements.

	<u>2020</u>	<u>2019</u>
Assets:		
Cash and cash equivalents	P 24	P 52
Financial assets at FVTPL	17,969	13,696
Other receivables	<u>35</u>	<u>38</u>
	<u>P 18,028</u>	<u>P 13,786</u>
Liabilities and Equity:		
Other liabilities	P 216	P 77
Net assets attributable to unitholders	<u>17,812</u>	<u>13,709</u>
	<u>P 18,028</u>	<u>P 13,786</u>

29. MERGERS AND ACQUISITIONS

29.1 Subscription of Additional Shares in CBN Grupo

On June 27, 2015, the Parent Bank's BOD authorized the investment by BDO Capital of 3,273,000 shares in CBN Grupo for €3. The BSP approved the investment in March 10, 2016. On October 21, 2016, CBN Grupo issued the shares to BDO Capital, making BDO Capital the owner of approximately 96% of the outstanding capital stock of CBN Grupo (see Note 14.2). CBN Grupo was renamed BDO Remit International Holdings B.V. and was registered, thereafter, with The Netherlands Chamber of Commerce on October 24, 2016. The total goodwill recognized amounted to P123 and is presented as part of Goodwill under Other Resources on BDO Unibank Group's statements of financial position (see Notes 14.2 and 14.3).

29.2 Acquisition of Credit Card Portfolio

On June 14, 2016, the Parent Bank signed an agreement with SB Cards Corporation (SB Cards) to be the exclusive issuer and acquirer of Diners Club credit cards in the Philippines. The acquisition includes SB Cards' existing Diners Club portfolio and its cardholder base. The agreement took effect on September 30, 2016.

The Parent Bank recognized the acquisition-date fair value of the existing credit card receivables and liabilities assumed and compared the net assets acquired with the cash consideration given up resulting in the recognition of Trademark for the excess relating to the use of Diners Club trade name by the Parent Bank for a period of five years. Presented below is the analysis of the transaction.

Credit card receivables	P	586
Liabilities	(	<u>18</u>)
Net asset acquired		568
Cash consideration	(	<u>733</u>)
Trademark (see Note 14.6)	P	<u>165</u>

29.3 Acquisition of BDO Life

In their respective meetings held on April 24, 2015 and on May 30, 2015, the Parent Bank's BOD and BDO Capital's BOD authorized the termination of the insurance joint venture and bancassurance partnership with the Generali Group.

Pursuant thereto, on June 8, 2015, BDO Unibank Group concluded a Share Purchase Agreement (SPA) with the Generali Group. The SPA provides that upon closing of the transaction, BDO Unibank Group will take full control of BDO Life, a life insurance company, and the Generali Group will take full control of Generali Pilipinas Insurance Company (GPIC), a non-life insurance company that is also owned by GPHCI. As of December 31, 2015, BDO Unibank Group owns 40%, and the Generali Group owns 60%, of the issued and outstanding capital stock of BDO Life.

On June 30, 2016, BDO Unibank Group acquired the remaining 60% of the issued and outstanding capital stock of BDO Life from the Generali Group for a cash consideration and other charges amounting to P2,236, making the latter a wholly-owned subsidiary of the former. Although the acquisition was consummated in 2016, the consideration was agreed by the parties in 2014. During 2015, BDO Life's net asset substantially increased as a result of the improvement in the latter's insurance operations. Accordingly, the fair value of the net assets exceeded the amount of consideration received by the BDO Unibank Group resulting in the recognition of a gain on fair valuation of previously-held interest and gain on bargain purchase (negative goodwill) amounting to P628 and P1,586, respectively, or a total gain on acquisition of subsidiary amounting to P2,214.

BDO Unibank Group is re-focusing its insurance strategy to align with its thrust to solidify its presence in the broad-based middle income market. By assuming full control of BDO Life Assurance's operations, BDO Unibank Group will be able to adapt more readily to the demands of its target markets.

On the date of acquisition, the equity share in BDO Life was remeasured at fair value, as follows:

Fair value	P	2,549
Book value	(	<u>1,921</u>)
Gain on fair valuation of previously-held interest	P	<u>628</u>

The breakdown of the acquisition-date fair value of the assets and liabilities, including the cost of investments follows:

Cash and cash equivalents	P	851
Trading and investment securities		25,882
Loans and other receivables		563
Bank premises, furniture, fixtures and equipment		54
Other resources		<u>104</u>
Total resources		<u>27,454</u>
Insurance contract liabilities		17,910
Other liabilities		<u>3,173</u>
Total liabilities		<u>21,083</u>
Net assets acquired		6,371
Fair value of the investment for the previously held interest in BDO Life	(	2,549)
Consideration transferred (for the 60% ownership interest)	(	<u>2,236</u>)
Gain on bargain purchase	P	<u>1,586</u>

Pre-acquisition income arising from the step-up acquisition amounted to P391. Subsequently, GPHCI was renamed to BDO Life Holdings (see Notes 2.3 and 14.2).

On November 24, 2016, the BOD of BDO Life Holdings and BDO Life, at their respective meetings, approved the merger of the two companies, with BDO Life as the surviving entity, and the Plan of Merger. The same were likewise approved by the respective stockholders of the companies on December 3, 2016. The merger was approved by the SEC on September 4, 2017 and was implemented on the same date.

Under the Articles of Merger, the capital stock owned by the Parent Bank and BDO Capital in BDO Life Holdings shall be exchanged for shares in the capital stock of BDO Life on the basis of the net asset value of BDO Life Holdings. BDO Life issued a total of 15,931,324 shares with a par value of P100 per share to the shareholders of BDO Life Holdings in exchange for the net asset of BDO Life Holdings, composed of 15,150,505 shares reacquired by BDO Life as a consequence of the merger, since it was previously wholly-owned by BDO Life Holdings, and 780,819 shares from the unissued authorized capital stock of BDO Life. The shareholdings of the Parent Bank and BDO Capital after the merger is 97.0% and 3.0%, respectively.

29.4 Investment Agreement with Nomura

On June 24, 2015, the BOD of PCIB Securities authorized PCIB Securities to enter in an Investment Agreement (the Agreement) with the Parent Bank and Nomura Holdings, Inc. (Nomura). Pursuant to the Agreement, PCIB Securities shall execute a subscription agreement with Nomura whereby PCIB Securities shall issue 336,274 common shares at a subscription price of P370.34 per share. Such that Nomura shall own 49.0% of the total issued and outstanding capital stock of PCIB Securities. Relative to the Agreement, PCIB Securities shall carry out retail online securities trading, institutional and retail cross-border trading and other securities business.

On January 27, 2016, PCIB Securities executed the subscription agreement with Nomura Asia Investment (Singapore) Pte. Ltd. (a wholly owned subsidiary of Nomura), thereby issuing 336,274 new common shares of PCIB Securities at P370.34 per share, resulting to new percentage of ownership of the Parent Bank to 51.0% and Nomura having 49.0% over PCIB Securities. Subsequently, PCIB Securities was renamed as BDO Nomura.

On July 20, 2017, BDO Nomura's BOD and stockholders approved the increase in its authorized capital stock from P100, divided into 1,000,000 shares with P100 par value per share to P1,000, divided into 10,000,000 shares with P100 par value per share. In relation to the increase in authorized capital stock, BDO Nomura received a cash infusion from the Parent Bank and Nomura Asia Investment (Singapore) Pte. Ltd. amounting to P153 and P147, respectively, for future subscription of additional shares of stock of BDO Nomura with a total par value of P300. The deposit for future stock subscription were recorded as part of Equity investments under Other Resources account in the Parent Bank's 2017 statement of financial position (see Note 14.2). On February 5, 2018, the application for the increase in authorized capital stock of BDO Nomura was approved by the SEC. Accordingly, such deposit was applied against subscription of additional shares of stock of BDO Nomura in 2018.

On November 27, 2018 additional cash infusion was received from the Parent Bank and Nomura Asia Investment (Singapore) Pte. Ltd amounting to P51 and P49, respectively, with a total par value of P100.

On June 23, 2020, the Parent Bank and Nomura Asia came to an agreement and the term sheet for the proposed buy-out of Nomura Asia's 49% equity stake in BDO Nomura had been signed. The BOD of the Parent Bank authorized BDO Capital to acquire the shares of Nomura Asia and the transaction was completed on November 25, 2020 with settlement amount of P42. Subsequently, BDO Nomura was merged with BDO Securities, with BDO Securities as the surviving entity (see Note 29.9).

29.5 Joint Venture Investment Agreement with Mitsubishi Motors Philippines Corp. (MMPC), Sojitz Corporation (SJC) and JACCS Co. Ltd.

On January 28, 2016, BDO Leasing entered into a joint venture investment agreement with MMPC, SJC and JACCS to provide financing services to individual and corporate buyers of Mitsubishi Motors vehicles in the Philippines. The joint venture, incorporated and named MAFSC, is seen harnessing the complementary strengths of the partners of the joint venture to take advantage of the sustained growth in vehicle sales on the back of increasing consumer affluence and a growing population. Upon the incorporation of MAFSC on May 31, 2016, BDO Leasing contributed P300 for 3,000,000 common shares, thereby owning 40% of the company while MMPC, SJC and JACCS jointly hold the remaining 60% stake (see Note 14.2).

On July 4, 2019, BDO Leasing sold to JACCS Co. Ltd., a corporation duly organized and existing under the laws of Japan, its 3,000,000 common shares representing 40% ownership interest in MMPC Auto Financial Services Corporation for P166.

29.6 Acquisition of One Network Bank, Inc. (A Rural Bank)

On October 25, 2014, the Parent Bank's BOD authorized the purchase of all of the outstanding capital stock of ONB subject to the necessary regulatory approval. The BSP accordingly approved the transfer of up to 100% of the outstanding common stock of ONB to the Parent Bank on March 16, 2015.

Thereafter, on July 20, 2015, the Parent Bank acquired 99.59% of the total issued and outstanding capital stock of ONB in exchange for 64,499,890 common shares of the Parent Bank through a share swap transaction (i.e., BDO crossed in favor of the selling shareholders of ONB and issued an equal number of new shares from its unissued capital stock with a substantial BDO shareholder). Equity investment amounted to P6,685, inclusive of the payment of documentary stamp tax amounting to P9 for the transfer of ONB shares. The acquisition resulted in recognition of Additional Paid-in Capital amounting to P6,028, net of related transaction costs amounting to P3. Subsequently, on November 23, 2015, the Parent Bank acquired an additional 81,134 ONB shares, for cash of P2, thereby increasing its shareholdings in ONB to 99.63%. The total goodwill recognized in 2015 amounting to P2,903 is presented as part of Goodwill under Other Resources on BDO Unibank Group's statements of financial position (see Note 14.3).

As of December 31, 2016, the Parent Bank acquired additional 324,012 ONB common shares from its total issued and outstanding capital stock for cash of P9. These additional purchases of ONB common shares by the Parent Bank increased its total shareholdings in ONB to 99.76%. Total additional goodwill recognized in 2016 amounted to P4.

The acquisition of ONB expands the regional presence of BDO Unibank Group in the countryside, particularly in the Southern Philippines. This also opens up new business opportunities for the BDO Unibank Group in terms of tapping underserved market segments.

The breakdown of the acquisition-date fair value of the assets and liabilities, including the cost of investments follows:

Cash and cash equivalents	P	3,294
Trading and investment securities		2,457
Loans and other receivables		20,532
Bank premises, furniture, fixtures and equipment		1,510
Other resources		<u>403</u>
Total resources		<u>28,196</u>
Deposit liabilities		20,920
Other liabilities		<u>3,478</u>
Total liabilities		<u>24,398</u>
Net asset position		3,798
Non-controlling share in equity	(	14)
Cost of investment	(	<u>6,687</u>)
Goodwill (see Note 14.3)	P	<u>2,903</u>

On December 3, 2016, the Parent Bank's BOD authorized a P1,000 capital infusion into ONB to allow the subsidiary to provide for its ongoing expansion plans and to comply with BSP regulations. The BSP approved the additional equity investment into ONB on August 10, 2017. On September 13, 2017, the Parent Bank subscribed to an additional 32,386,356 of new ONB shares thereby increasing its shareholdings in ONB to 99.79%.

On September 30, 2017, the Parent Bank's BOD authorized an additional P1,000 capital infusion into ONB to support its MSME initiatives and give it additional leeway in its expansion plans. The BSP approved the additional equity investments into ONB on December 13, 2017. Moreover, on January 18, 2018, the Parent Bank subscribed to an additional 32,386,356 of new ONB shares thereby increasing its shareholdings in ONB to 99.81%. On May 15, 2019, January 23, 2018 and December 27, 2018, the Parent Bank subscribed to an additional 18,758, 124,275 and 14,276 shares, respectively, from ONB's total issued and outstanding capital stock thereby increasing its shareholdings in ONB to 99.86% resulting to increase in Surplus Free amounting to P763.

On October 1, 2018, the Parent Bank has entered into an agreement with Osmanthus Investment Holdings Pte. Ltd. (Singapore), whereby the latter will acquire a 15% ownership interest in ONB. The transaction was completed on May 16, 2019. The Parent Bank's shareholdings after the transaction amounted to 84.87%. The change in ownership interest resulted in a decrease in Surplus Free amounting to P30.

On July 31, 2019, the SEC approved the resolution changing the corporate name of ONB to BDO Network Bank, Inc. doing business under the names and styles of BDO Network Bank, BDO Network Bank, a Rural Bank, or BDO Network, a Rural Bank.

29.7 Purchase of Loans and Deposits of Rural Bank of Pandi by BDO Network

On February 4, 2019, BDO Network entered into an asset sale and purchase agreement with RBPI to purchase RBPI's gross loan receivables and assume its recorded deposit liabilities. The transaction was entered into to provide BDO Network with a stronger presence in Bulacan and fast track its expansion in Central Luzon.

On August 22, 2019, the Monetary Board of the BSP approved the asset sale and purchase agreement between BDO Network and RBPI. The transaction was completed on October 31, 2019. The total goodwill recognized in 2019, representing cash premium, amounted to P100 and is presented as part of Goodwill under Other Resources account on BDO Unibank Group's statements of financial position (see Note 14.3).

29.8 Acquisition of Trust Business

In 2014, the Parent Bank entered into a definitive agreement for the acquisition of the trust business of DB AG's Manila branch comprising of trust, other fiduciary and investment management activities amounting to P35,751 and presented as part of contingent accounts under Trust department accounts [see Note 35(h)]. The transaction resulted in the recognition of an intangible asset with indefinite useful life and is presented as Customer lists under Other Resources account in the statements of financial position (see Note 14.7).

29.9 Merger of BDO Nomura and BDO Securities

On July 2, 2020, the BOD of BDO Nomura and BDO Securities, at their respective meetings, approved the merger of the two companies, with BDO Securities as the surviving entity, and the Plan of Merger. The same were likewise approved by the respective stockholders of the two entities on July 7, 2020. The merger was approved by the SEC on November 25, 2020 and was implemented on December 1, 2020.

29.10 Sale of Assets of BDO Leasing

On May 25, 2019, the BOD of BDO Unibank approved the restructuring of the leasing business of the BDO Unibank Group. The restructuring was aimed at optimizing the financial needs of clients in light of new accounting regulations covering lease transactions. PFRS 16, which took effect on January 2019, required leases to be recognized on-balance sheet, similar to a loan facility. As a result, this made lease transactions a less attractive financing option to corporate borrowers.

Under the restructuring, a new, privately-held company BDO Finance was incorporated on December 9, 2019 to carry on the leasing business of the BDO Unibank Group and provide customers continuing access to lease products and services. BDO Leasing, on the other hand, has sold substantially all of its assets to BDO Unibank, BDO Finance and other subsidiaries as part of the group restructuring and as approved by its BOD on January 31, 2020 and its Shareholders on July 21, 2020.

BDO Finance started its commercial operations on October 19, 2020. BDO Leasing remains a listed entity and will be re-purposed into a holding company, upon approval by the regulators. On January 31, 2020, the BOD of BDO Leasing approved the sale of its 250,000,000 common shares in BDO Rental to BDO Finance. On October 9, the BOD of BDO Finance approved the purchase of the said shares and the sale was consummated through a Deed of Absolute Sale of Shares with BDO Rental becoming a wholly-owned subsidiary of BDO Finance.

Meanwhile, the trading of BDO Leasing shares remains suspended due to the Order of Suspension issued by the SEC requiring amendment of BDO Leasing's registration statement. BDO Leasing has contested the suspension order on the absence of grounds and has requested the lifting of such as early as February 24, 2020, immediately before the quarantines arising from the pandemic. BDO Leasing's request for lifting of the suspension or for guidance from the SEC is still pending resolution with the SEC.

BDO's agreement for the sale of its shares in BDO Leasing lapsed due to the non-completion of certain closing conditions that were a pre-requisite for the sale transaction. Subsequently, BDO Leasing will remain as a listed holding company of the Bank.

30. TAXES

30.1 Current and Deferred Taxes

The components of tax expense for the years ended December 31 follow:

	BDO Unibank Group		
	2020	2019	2018
<i>Reported in profit or loss:</i>			
Current tax expense:			
Regular corporate income tax (RCIT) at 30%	P 14,762	P 12,310	P 9,305
Minimum corporate income tax (MCIT) at 2%	33	7	23
Final taxes at 20%, 15%, 10% and 7.5%	<u>2,286</u>	<u>2,248</u>	<u>1,685</u>
	17,081	14,565	11,013
Deferred tax expense (income) relating to origination and reversal of temporary differences	<u>695</u>	<u>454</u>	<u>(6)</u>
	P 17,776	P 15,019	P 11,007
<i>Reported in other comprehensive income:</i>			
Actuarial losses	P 321	(P 1,016)	(P 859)
Fair value of financial assets at FVOCI	-	(30)	(44)
Revaluation increment	<u>-</u>	<u>(23)</u>	<u>-</u>
	P 321	(P 1,069)	(P 903)

		Parent Bank		
		2020	2019	2018
<i>Reported in profit or loss:</i>				
Current tax expense:				
RCIT at 30%	P	13,998	P 11,219	P 8,080
Final taxes at 20%, 15%, 10% and 7.5%		<u>1,801</u>	<u>1,745</u>	<u>1,234</u>
		15,799	12,964	9,314
Deferred tax expense relating to origination and reversal of temporary differences				
		<u>483</u>	<u>412</u>	<u>198</u>
	P	<u>16,282</u>	<u>P 13,376</u>	<u>P 9,512</u>
<i>Reported in other comprehensive income:</i>				
Actuarial losses	P	314	(P 960)	(P 879)
Revaluation increment		<u>-</u>	<u>(23)</u>	<u>-</u>
	P	<u>314</u>	<u>(P 983)</u>	<u>(P 879)</u>

The reconciliation of the tax on pretax profit computed at the statutory tax rates to tax expense is shown below.

		BDO Unibank Group		
		2020	2019	2018
Tax on pretax profit at 30%	P	13,809	P 17,756	P 13,094
Adjustment for income subjected to lower income tax rates	(	879)	(1,072)	(617)
Tax effects of:				
Income exempt from tax	(	4,062)	(4,325)	(3,494)
Non-deductible expenses		9,736	3,557	2,278
Deductible temporary differences not recognized	(	903)	(551)	(659)
Net operating loss carryover (NOLCO) not recognized		91	(89)	127
Utilization of previously unrecognized NOLCO	(	1)	(25)	-
Application of previously unrecognized MCIT	-		(15)	-
Others	(	15)	(217)	278
Tax expense reported in profit or loss	P	<u>17,776</u>	<u>P 15,019</u>	<u>P 11,007</u>
		Parent Bank		
		2020	2019	2018
Tax on pretax profit at 30%	P	13,467	P 17,283	P 12,667
Adjustment for income subjected to lower income tax rates	(	865)	(872)	(621)
Tax effects of:				
Income exempt from tax	(	4,969)	(5,729)	(3,882)
Non-deductible expenses		9,519	3,305	1,998
Deductible temporary differences not recognized	(	870)	(611)	(650)
Tax expense reported in profit or loss	P	<u>16,282</u>	<u>P 13,376</u>	<u>P 9,512</u>

Components of the net deferred tax assets (see Note 14) as of December 31 follow:

	Statements of Financial Position			
	BDO Unibank Group		Parent Bank	
	2020	2019	2020	2019
Deferred tax assets:				
Allowance for impairment	P 6,376	P 6,536	P 5,858	P 5,858
Unamortized past service costs	2,776	2,185	2,732	2,156
Retirement obligation (net of OCI)	(757)	792	(778)	548
Recognition of right-of-use assets and lease liabilities	23	70	21	70
Others	55	33	-	-
	<u>8,473</u>	<u>9,616</u>	<u>7,833</u>	<u>8,632</u>
Deferred tax liabilities:				
Revaluation increment	409	409	408	408
Capitalized interest	42	45	42	45
Retirement asset (net of OCI)	(152)	17	-	-
Changes in fair values of financial assets at FVOCI	6	6	-	-
Lease income differential	2	2	-	-
Others	255	210	-	-
	<u>562</u>	<u>689</u>	<u>450</u>	<u>453</u>
Net deferred tax assets	<u>P 7,911</u>	<u>P 8,927</u>	<u>P 7,383</u>	<u>P 8,179</u>

Movements in net deferred tax assets for the years ended December 31 follow:

BDO Unibank Group

	Statements of Income		
	2020	2019	2018
Retirement obligation	P 1,059	P 1,292	P 332
Unamortized past service costs	(591)	(966)	(103)
Lease income differential	-	146	(25)
Recognition of right-of-use assets and lease liabilities	47	(70)	-
Allowance for impairment	160	24	(175)
Capitalized interest	(3)	(3)	(3)
Others	23	31	(32)
Deferred tax expense (income)	<u>P 695</u>	<u>P 454</u>	<u>(P 6)</u>

Parent Bank

	Statements of Income		
	2020	2019	2018
Retirement obligation	P 1,012	P 1,313	P 328
Unamortized past service costs	(576)	(974)	(110)
Lease income differential	-	146	(17)
Recognition of right-of-use assets and lease liabilities	49	(70)	-
Capitalized interest	(2)	(3)	(3)
Deferred tax expense	<u>P 483</u>	<u>P 412</u>	<u>P 198</u>

Statements of Comprehensive Income											
BDO Unibank Group						Parent Bank					
	2020	2019	2018			2020	2019	2018			
Movements in actuarial losses	P 321	(P 1,016)	(P 859)	P 314	(P 960)	(P 879)					
Movements in fair value of financial assets at FVOCI	-	(30)	(44)	-	-	-					
Movements in revaluation increment	-	(23)	-	-	(23)	-					
Deferred tax income (income)	P 321	(P 1,062)	(P 903)	P 314	(P 983)	(P 879)					

The BDO Unibank Group is subject to MCIT, which is computed at 2% of gross income, as defined under tax regulations or RCIT, whichever is higher.

The breakdown of NOLCO and MCIT with the corresponding validity periods are as follows for the BDO Unibank Group (nil for the Parent Bank):

Year	NOLCO	MCIT	Valid Until
2020	P 16	P 33	2025
2019	19	-	2022
	P 35	P 33	

The amounts of unrecognized deferred tax assets arising from NOLCO and other temporary differences as of December 31, 2020 and 2019 are as follows:

BDO Unibank Group							
2020				2019			
	Tax Base	Tax Effect		Tax Base	Tax Effect		
Allowance for impairment	P 43,447	P 13,034	P 16,694	P 5,008			
NOLCO	35	11	391	117			
MCIT	33	32	1	-			
Others	1,232	370	1,205	362			
	P 44,747	P 13,447	P 18,291	P 5,487			

Parent Bank							
2020				2019			
	Tax Base	Tax Effect		Tax Base	Tax Effect		
Allowance for impairment	P 42,875	P 12,862	P 15,954	P 4,786			
Others	1,021	306	1,088	326			
	P 43,896	P 13,168	P 17,042	P 5,112			

The BDO Unibank Group and the Parent Bank continue claiming itemized deduction for income tax purposes.

As of date of issuance of the 2020 financial statements of BDO Unibank Group and Parent Bank, the Corporate Recovery and Tax Incentives (CREATE) Bill is yet to be enacted into a law. The effective date on the current draft of CREATE bill for corporate income tax rate is July 1, 2020. When enacted, the effective tax rate from January 1, 2020 to June 30, 2020 and July 1, 2020 to December 31, 2020 will be 30% and 25%, respectively, of the taxable income for the year, which will be different from the rate used in the 2020 financial statements of 30%. The change in tax rate would also affect the measurement of the deferred tax assets of the BDO Unibank Group and the Parent Bank (see Note 14).

30.2 Gross Receipts Tax

Gross Receipts Tax (GRT), pursuant to Sections 121 and 122 of the Tax Code, is imposed on banks, non-banks financial intermediaries and finance companies (per RA 9238).

GRT is levied on the BDO Unibank Group's lending income, which includes interest, commission and discounts arising from instruments with maturity of five years or less and other income. The tax is computed at the prescribed rates of either 7%, 5% or 1% of the related income (per RA 9337).

30.3 Documentary Stamp Tax

Documentary stamp tax (DST) (at varying rates) is imposed on the following:

- (a) Bank checks, drafts, or certificate of deposit not bearing interest, and other instruments;
- (b) Bonds, loan agreements, promissory notes, bills of exchange, drafts, instruments and securities issued by the Government or any of its instrumentalities, deposit substitute debt instruments, certificates of deposits bearing interest and other notes payable at sight or on demand;
- (c) Acceptance of bills of exchange and letters of credit; and,
- (d) Bills of lading or receipt.

On December 19, 2017, RA No. 10963 known as Train Law was passed amending the rates of DST, the significant provisions of which are summarized as follows:

- (a) On every issue of debt instruments, there shall be collected a DST of one peso and fifty centavos on each two hundred pesos or fractional part thereof of the issue price of any such debt instrument. Provided, that for such debt instruments with terms of less than one year, the DST to be collected shall be of a proportional amount in accordance with the ratio of its term in number of days to 365 days. Provided further that only one DST shall be imposed on either loan agreement or promissory notes to secure such loan.
- (b) On all sales or transfer of shares or certificates of stock in any corporation, there shall be collected a DST of one peso and 50 centavos on each two hundred pesos, or fractional part thereof, of the par value of such stock.
- (c) On all bills of exchange or drafts, there shall be collected a DST of 60 centavos on each two hundred pesos, or fractional part thereof, of the face value of any such bill of exchange or draft.

(d) The following instruments, documents and papers shall be exempt from DST:

- Borrowings and lending of securities executed under the Securities Borrowing and Lending Program of a registered exchange, or in accordance with regulations prescribed by the appropriate regulatory authority;
- Loan agreements or promissory notes, the aggregate of which does not exceed P250 thousand or any such amount as may be determined by the Secretary of Finance, executed by an individual for his purchase on installment for his personal use;
- Sale, barter or exchange of shares of stock listed and traded through the local stock exchange for a period of five years from the effectivity of RA No. 9243;
- Fixed income and other securities traded in the secondary market or through an exchange;
- Derivatives including repurchase agreements and reverse repurchase agreements;
- Bank deposit accounts without a fixed term or maturity; and,
- Interbank call loans with maturity of not more than seven days to cover deficiency in reserve against deposit liabilities.

30.4 Supplementary Information Required by the Bureau of Internal Revenue (BIR)

The BIR issued Revenue Regulations (RR) No. 15-2010 on November 25, 2010, which required certain tax information to be disclosed as part of the notes to the financial statements.

The supplementary information is, however, not a required part of the basic financial statements prepared in accordance with PFRS; it is neither a required disclosure under the Philippine SEC rules and regulations covering form and content of financial statements under the revised Securities Regulation Code Rule 68.

The Parent Bank presented this tax information required by the BIR as a supplementary schedule filed separately from the basic financial statements.

31. EARNINGS PER SHARE

Basic earnings per share attributable to shareholders of the BDO Unibank Group were computed as follows:

	<u>2020</u>	<u>2019</u>	<u>2018</u>
Net profit attributable to shareholders of the Parent Bank	P 28,246	P 44,194	P 32,708
Dividends on preferred shares	(339)	(339)	(339)
Net profit available to common shares	27,907	43,855	32,369
Divided by the weighted average number of outstanding common shares (in millions)	4,383	4,378	4,372
Basic earnings per share	P 6.37	P 10.02	P 7.40

Diluted earnings per share attributable to shareholders of the BDO Unibank Group were computed as follows:

	<u>2020</u>	<u>2019</u>	<u>2018</u>
Net profit attributable to shareholders of the Parent Bank	<u>P 27,907*</u>	<u>P 43,855*</u>	<u>P 32,369*</u>
Divided by the weighted average number of outstanding common shares (in millions):			
Outstanding common shares	4,383	4,378	4,372
Potential common shares from assumed conversion of preferred shares	*	*	*
Potential common shares from stock option plan	<u>**</u>	<u>**</u>	<u>**</u>
Total weighted average number of common shares after assumed conversion of convertible preferred shares	<u>4,383</u>	<u>4,378</u>	<u>4,372</u>
Diluted earnings per share	<u>P 6.37</u>	<u>P 10.02</u>	<u>P 7.40</u>

* Net profit attributable to shareholders of the Parent Bank is reduced by dividends on preferred shares as these were not assumed to be converted.

** Potential common shares from assumed conversion of stock option plan made through primary issuance do not significantly affect the computation of diluted earnings per share.

32. EVENTS AFTER THE END OF THE REPORTING PERIOD

32.1 Dividends

On January 30, 2021, the Parent Bank's BOD approved the declaration of annual cash dividends on preferred shares "Series A" at the rate of 6.50% per annum of the par value for a total dividend of P340. The dividends will be paid within 60 days from dividend declaration date.

32.2 Termination of the Sale of BDO Leasing

On January 24, 2020, the Parent Bank and BDO Capital entered into an agreement to sell their entire controlling stake in BDO Leasing to a third party as part of the Parent Bank's restructuring of its leasing business. The completion of the transaction is still subject to regulatory approvals and the fulfilment of other closing conditions.

However, the long stop date lapsed on January 24, 2021 and the necessary closing conditions were not secured before the said date. The parties then agreed to terminate the agreement.

33. COMMITMENTS AND CONTINGENCIES

33.1 Litigations

BDO Unibank Group has pending claims and/or is a defendant in various legal actions arising from the ordinary course of business operations. As of December 31, 2020, management believes that no such legal proceedings are expected to have material adverse effect on BDO Unibank Group's financial position.

33.1.1 Applicability of RR 4-2011

On March 15, 2011, the BIR issued RR No. 4-2011 regarding the alleged violation relating to the proper allocation of costs and expenses amongst income earnings of banks and other financial institutions for income tax reporting purposes.

RR No. 4-2011 essentially prescribed the method of allocation of cost and expenses such that when computing the amount allowable as deduction from regular banking unit operations, all costs and expenses should first be allocated between the regular banking unit and FCDU/expanded FCDU or offshore banking unit.

On April 6, 2015, 19 banks (Petitioners) filed a Petition for Declaratory Relief with Application for Temporary Restraining Order and/or Preliminary Injunction, with the Regional Trial Court of Makati. The Parent Bank and BDO Private are among the Petitioners in Civil Case No. 15-287 assailing the validity of RR No. 4-2011. In the Petition, the Petitioners claimed that there is no provision in the National Internal Revenue Code which justifies the issuance of RR No. 4-2011 and that the scope of RR No. 4-2011 unduly expands the power of the BIR to allocate a taxpayer's costs and expenses. The Petitioners also claimed that RR No. 4-2011 limits their rights to claim ordinary and necessary expenses as deductions.

On April 8, 2015, the Regional Trial Court of Makati issued a temporary restraining order, enjoining the BIR from enforcing RR No. 4-2011. Also, on April 27, 2015, the Regional Trial Court of Makati issued a Writ of Preliminary Injunction also enjoining the BIR from enforcing, carrying out, or implementing in any way or manner RR No. 4-2011 against the Petitioners, including the issuance of Preliminary Assessment Notice or Final Assessment Notice, as the case may be, based on the revenue regulations, pending litigation, unless sooner dissolved.

On May 25, 2018, the RTC declared RR 4-2011 as null and void. The writs of preliminary injunction issued by the RTC on April 25, 2015 and February 28, 2018 were also made permanent, thereby enjoining Department of Finance (DOF) and BIR from implementing RR 4-2011 and prohibiting them from issuing a preliminary assessment notice or final assessment notice, or deciding any administrative matter pending before it, according to or in relation to said regulation.

On July 10, 2018, the DOF and BIR filed a Motion for Extension of Time to File a Petition for Review on Certiorari ("Motion for Extension"). The Supreme Court granted the Motion for Extension.

On August 9, 2018, Petitioners filed a Petition for Review on Certiorari dated August 1, 2018 ("Petition") to assail the RTC decision based on the following grounds: (i) the RTC had no jurisdiction over petitions assailing the constitutionality and validity of tax laws, rules and regulation, and other administrative issuance of the BIR. Allegedly, it is the Court of Tax Appeals that has exclusive jurisdiction to determine the constitutionality or validity of Tax Laws, Rules and Regulations issued by the Commissioner of Internal Revenue; and (ii) RR 4-2011 is a valid regulation issued pursuant to the rule-making power of the DOF and the BIR.

In a Resolution dated March 27, 2019, the Supreme Court ordered Respondents to file their Comment on the Petition. On August 5, 2019, the Respondents filed its Comments and / or Oppositions to the Petition for Review on Certiorari.

All other Respondents have their respective Comments and/or Oppositions to the Petition.

On September 30, 2020, the Supreme Court issued a Resolution requiring Petitioners DOF and BIR to file their Reply to the Banks' comments within 10 days from notice.

The case remains pending as of December 31, 2020.

33.1.2 First e-Bank

In 2002, First e-Bank ("FeB") experienced liquidity problems prompting PDIC to invite several banks to propose a solution for FeB's bailout. PDIC entered into contract with the Parent Bank wherein consideration of the assumption by the Parent Bank of FeB's liabilities in the maximum amount of P10,000, PDIC will provide the Parent Bank P10,000 of financial assistance and PDIC will receive FeB's assets to recover said financial assistance.

About P5,000 of the financial assistance was released to the Parent Bank and the remaining P5,000 was deposited in escrow with BDO Trust and Investments Group ("BDO-TIG") in accordance with the escrow agreement dated October 23, 2002 entered into by the Parent Bank, PDIC, and BDO-TIG.

In August 2016, PDIC authorized the release of a total amount of P4,650 from escrow inclusive of proportional interest. However, as of August 26, 2016, the amount of P1,224 remains in escrow, which includes: (i) P602, which covers assets the Parent Bank still considers capable of delivery worth P214 and the remaining assets PDIC classified as undeliverable; and (ii) all interest earnings thereon.

Unable to agree on the release of the remaining amount in escrow, on September 20, 2016, the PDIC filed a Complaint for Specific Performance and Damages against the Parent Bank, which case was raffled to RTC Makati City Branch 60. On October 14, 2016, the Parent Bank filed its Answer to the Complaint affirming that it has assumed P10,000 in liabilities of FeB and is thus entitled to release of the remaining escrow of P1,224.

In a judgment dated May 31, 2018, RTC Makati dismissed the complaint, granted BDO Unibank's counterclaim and ordered BDO - TIG to immediately release the remaining escrow amount, plus interests, to BDO Unibank. PDIC filed Notice of Appeal. In the decision dated June 15, 2020, the Court of Appeals dismissed PDIC's appeal. PDIC filed Motion for Reconsideration.

On June 18, 2018, the Parent Bank received an amount of P1,243 for the full termination of escrow. As of December 31, 2020 and 2019, the difference between the amount received and the balance of the amount in escrow is presented as part of Others under Other Liabilities account, pending the resolution of the Appeal filed by the counterparty (see Note 20).

The case is still pending before the Court of Appeals as of December 31, 2020.

33.1.3 Others

BDO Unibank Group is also a defendant in various cases pending in courts for alleged claims against BDO Unibank Group, the outcomes of which are not fully determinable at present. As of December 31, 2020, management believes that, liabilities or losses, if any, arising from these claims would not have a material effect on the financial position and results of operations of BDO Unibank Group and will be recognized if and when a final resolution by the courts is made on each claim.

33.2 Lease Commitments – as Lessor

33.2.1 Finance Leases

BDO Unibank Group, as a lessor, enters into a finance leases covering various equipment and vehicles with lease term ranging from one to five. To manage its risks over these finance leases, the BDO Unibank Group retains its legal title over the underlying assets, and are used as securities over the finance lease receivables. Future minimum lease payments receivable (MLPR) under this finance lease together with the present value of net minimum lease payments receivable (NMLPR) follow:

	2020		2019	
	Future MLPR	PV of NMLPR	Future MLPR	PV of NMLPR
Within one year	P 239	P 238	P 5,377	P 5,311
After one year but not more than two years	189	183	4,183	4,013
After two years but not more than three years	138	123	3,006	2,609
After three years but not more than five years	<u>116</u>	<u>72</u>	<u>2,458</u>	<u>1,838</u>
Total MLPR	682	616	15,024	13,771
Unearned lease income	(66)	-	(1,253)	-
Present value of MLPR	<u>P 616</u>	<u>P 616</u>	<u>P 13,771</u>	<u>P 13,771</u>

33.2.2 Operating Leases

The BDO Unibank Group and the Parent Bank entered into various operating leases covering land, offices and equipment with lease terms ranging from 1 to 10 years. Operating lease income, presented under Rental account as part of Other Operating Income and Expenses in the BDO Unibank Group's statements of income for the years ended December 31, 2020, 2019 and 2018, amounted to P1,430, P1,526 and P1,653, respectively, for the BDO Unibank Group and P514, P523 and P583, respectively, for the Parent Bank (see Note 24).

Future minimum rental receivables as of December 31, 2020 under operating leases follow:

	BDO	
	Unibank Group	Parent Bank
Within one year	P 601	P 487
More than one year to two years	397	327
More than two years to three years	259	224
More than three years to four years	178	149
More than four years to five years	124	71
More than five years	<u>91</u>	<u>3</u>
	<u>P 1,650</u>	<u>P 1,261</u>

34. IMPACT OF COVID-19

The unprecedented impact of the COVID-19 pandemic and the government's stringent mobility/quarantine measures to contain the virus have affected economic conditions and consequently, the BDO Unibank Group's and the Parent Bank's business operations in terms of the following:

- Scaled-down branch operations due to mobility/quarantine restrictions;
- Business units operating at less than full capacity as employees were unable to report for work;
- Limited sales activity for businesses requiring face-to-face interaction due to social distancing;
- Additional costs to keep a safe and virus-free environment for both customers and employees;
- Asset quality deterioration due to business disruption and reduced incomes;
- Overall net impact is a decline in total net profit in 2020 by 36% and 35% for BDO Unibank Group and the Parent Bank, respectively, compared to that of 2019.

The following were the actions undertaken by BDO Unibank Group's and the Parent Bank's business to mitigate such impact:

- Operated as many branches as allowed by the government (consistent with quarantine guidelines) to provide continuing banking service to clients amid mobility restrictions during the Enhanced Community Quarantine (ECQ) from mid-March 2020 to end-May 2020. With the shift to General Community Quarantine (GCQ) by June 2020, almost 100% of the Bank's branches had resumed operations, with banking hours extended to 4pm effective October 2020;
- Availability of more than 4,400 Automated Teller Machines (ATMs) and digital banking channels to provide alternative access for clients. Fees were also waived on electronic and similar forms of payment to encourage clients to use alternative channels;
- Ensured cash availability in ATMs and branches through armored cars and cash handling facilities working continuously to mobilize cash across the country;
- Activated Business Continuity Plan to enable dual-site processing capabilities or team redundancies in the event one site becomes contaminated. Senior management likewise split among several sites and skeletal crews maintained in Head Office Units to support branches. By June, all Head Office Units had returned to normal operations;
- Implemented new occupational safety and health standards to provide a safe and sanitized environment for both customers and employees through the strict observance of health and safety protocols, retrofitting of workspaces, and periodic testing for employees to minimize infection within the workplace;

- Performed comprehensive review of loan accounts to assess vulnerable sectors, and recognition of pre-emptive allowance for impairment on loans and other receivables amounting to full-year provisions of P30,240 and P29,596, of the BDO Unibank Group and the Parent Bank, respectively, to provide for potential pandemic-related delinquencies;
- Ensured continued access to credit facilities for clients with resilient and sustainable businesses amid the pandemic. Proactively worked with clients for the restructuring of loan terms to address temporary tightness/liquidity problems;
- Complied with *Bayaniban I* and *Bayaniban II* by granting loan moratoria to qualified customers under the said Laws; and
- Disposal of treasury notes classified as investment securities in amortized cost to strengthen the liquidity position of the BDO Unibank Group and the Parent Bank.

Based on the above actions and measures taken by management to mitigate the adverse effect of the pandemic, the BDO Unibank Group and the Parent Bank believe that it would continue to report positive results of operations and would remain liquid to meet current obligation as it falls due. Accordingly, management has not determined material uncertainty that may cast significant doubt on the BDO Unibank Group.

35. SUPPLEMENTARY INFORMATION REQUIRED BY THE BSP

Presented below and in the succeeding pages are the supplementary information required by the BSP under Section 174 (Appendix 55) of the BSP Manual of Regulations for Banks (MORB) to be disclosed as part of the notes to financial statements based on BSP Circular 1074, *Amendments to Regulations on Financial Audit of Banks*.

(a) Selected Financial Performance Indicators

The following are some indicators of the of BDO Unibank Group and Parent Bank's financial performance.

	2020	2019	2018
<u>BDO Unibank Group</u>			
Return on average equity*:			
$\frac{\text{Net profit}}{\text{Average total capital accounts}}$	7.4%	12.6%	10.4%
Return on average resources*:			
$\frac{\text{Net profit}}{\text{Average total resources}}$	0.9%	1.4%	1.1%
Net interest margin*:			
$\frac{\text{Net interest income}}{\text{Average interest earning resources}}$	4.4%	4.1%	3.7%

* Average asset, capital, and interest-earning assets are computed as the simple average of outstanding balance of assets, capital, and interest-earning assets at December 31, 2019 and December 31, 2020. (2 data points)

Parent Bank

	<u>2020</u>	<u>2019</u>	<u>2018</u>
Return on average equity*:			
<u>Net profit</u>	7.5%	12.7%	10.5%
Average total capital accounts			
Return on average resources*:			
<u>Net profit</u>	0.9%	1.5%	1.2%
Average total resources			
Net interest margin*:			
<u>Net interest income</u>	4.4%	4.1%	3.7%
Average interest earning resources			

** Average asset, capital, and interest-earning assets are computed as the simple average of outstanding balance of assets, capital, and interest-earning assets at December 31, 2019 and December 31, 2020. (2 data points)*

(b) Capital Instruments Issued

As of December 31, 2020 and 2019, the BDO Unibank Group has only two classes of capital stock, which are common and preferred shares.

As of December 31, 2020 and 2019, the BDO Unibank Group and the Parent Bank have nil and P10,000 Subordinated Notes Payable, respectively, which was considered in the computation of the BDO Unibank Group's and the Parent Bank's regulatory and qualifying capital in accordance with Circular 781, *Basel III Implementing Guidelines on Minimum Capital Requirements* which was recorded as part of equity or a financial liability qualifying as Tier 2 capital.

(c) *Significant Credit Exposures for Loans*

The BDO Unibank Group and Parent Bank's concentration of credit as to industry for its receivables from customers gross of allowance for ECL below (amounts in millions) are disclosed in Note 4.3.3.

BDO Unibank Group

	2020		2019	
	Amount	Percentage	Amount	Percentage
Financial and insurance activities	P 335,487	14.8%	P 290,150	13.1%
Activities of private household as employers and undifferentiated goods and services and producing activities of households for own use	315,727	13.9%	291,461	13.2%
Real estate activities	308,681	13.6%	286,744	13.0%
Wholesale and retail trade	271,485	12.0%	290,150	13.1%
Electricity, gas, steam and air-conditioning supply	265,210	11.7%	259,617	11.8%
Manufacturing	195,586	8.6%	206,143	9.3%
Transportation and storage	92,578	4.1%	105,245	4.8%
Arts, entertainment and recreation	77,734	3.4%	81,065	3.7%
Construction	69,067	3.1%	69,385	3.1%
Accommodation and food service activities	39,699	1.8%	37,357	1.7%
Information and communication	34,477	1.5%	30,366	1.4%
Education	32,296	1.4%	23,763	1.1%
Human health and social service activities	29,859	1.3%	8,982	0.4%
Water supply, sewerage, waste management and remediation activities	24,017	1.1%	21,780	1.0%
Mining and quarrying	16,172	0.7%	20,359	0.9%
Agriculture, forestry and fishing	15,011	0.7%	15,072	0.7%
Professional, scientific, and technical activities	10,255	0.5%	10,904	0.5%
Administrative and support services	8,237	0.4%	9,919	0.4%
Public administrative and defense; compulsory social security	723	0.0%	1,416	0.1%
Activities of extraterritorial and organizations and bodies	5	0.0%	10	0.0%
Other service activities	121,396	5.4%	148,162	6.7%
	P 2,263,702	100%	P 2,208,050	100%

Parent Bank

Financial and insurance activities	P 334,720	15.1%	P 289,122	13.4%
Real estate activities	310,133	13.9%	286,343	13.3%
Activities of private household as employers and undifferentiated goods and services and producing activities of households for own use	307,500	13.8%	282,454	13.1%
Wholesale and retail trade	268,590	12.1%	284,878	13.2%
Electricity, gas, steam and air-conditioning supply	265,067	11.9%	259,435	12.0%
Manufacturing	195,035	8.8%	203,539	9.4%
Transportation and storage	93,701	4.2%	102,347	4.7%
Arts, entertainment and recreation	76,699	3.5%	79,988	3.7%
Construction	68,752	3.1%	65,076	3.0%
Accommodation and food service activities	39,484	1.8%	37,113	1.7%
Information and communication	34,276	1.5%	29,889	1.4%
Human health and social service activities	29,693	1.3%	8,061	0.4%
Water supply, sewerage, waste management and remediation activities	24,014	1.1%	21,661	1.0%
Mining and quarrying	16,150	0.7%	19,599	0.9%
Agriculture, forestry and fishing	14,368	0.6%	14,167	0.7%
Professional, scientific, and technical activities	10,241	0.5%	10,811	0.5%
Administrative and support services	8,182	0.4%	8,677	0.4%
Education	5,043	0.2%	5,280	0.2%
Public administrative and defense; compulsory social security	723	0.0%	536	0.1%
Activities of extraterritorial and organizations and bodies	5	0.0%	7	0.0%
Other service activities	122,118	5.5%	148,883	6.9%
	P 2,224,494	100%	P 2,157,866	100%

(d) *Credit Status of Loans*

The breakdown of receivable from customers as to status is shown below:

	2020		
	<u>Performing</u>	<u>Non-Performing</u>	<u>Total Loan Portfolio</u>
<u>BDO Unibank Group</u>			
Gross carrying amount			
Corporate	P 1,745,057	P 19,253	P 1,764,310
Consumer	455,528	43,864	499,392
Allowance for ECL	(27,878)	(28,542)	(56,420)
Net carrying amount	<u>P 2,172,707</u>	<u>P 34,575</u>	<u>P 2,207,282</u>
<u>Parent Bank</u>			
Gross carrying amount			
Corporate	P 1,741,115	P 19,253	P 1,760,368
Consumer	423,904	40,223	464,127
Allowance for ECL	(27,143)	(26,846)	(53,989)
Net carrying amount	<u>P 2,137,876</u>	<u>P 32,630</u>	<u>P 2,170,506</u>
	2019		
	<u>Performing</u>	<u>Non-Performing</u>	<u>Total Loan Portfolio</u>
<u>BDO Unibank Group</u>			
Gross carrying amount			
Corporate	P 1,711,991	P 11,974	P 1,723,965
Consumer	469,948	14,137	484,085
Allowance for ECL	(13,060)	(17,008)	(30,068)
Net carrying amount	<u>P 2,168,879</u>	<u>P 9,103</u>	<u>P 2,177,982</u>
<u>Parent Bank</u>			
Gross carrying amount			
Corporate	P 1,696,583	P 11,541	P 1,708,124
Consumer	438,246	11,496	449,742
Allowance for ECL	(12,118)	(15,264)	(27,382)
Net carrying amount	<u>P 2,122,711</u>	<u>P 7,773</u>	<u>P 2,130,484</u>

Non-performing loans (NPL) included in the total loan portfolio of the BDO Unibank Group and the Parent Bank as of December 31, 2020 and 2019 are presented below as net of specific allowance for impairment in compliance with BSP Circular 941, *Amendments to Regulations on Past Due and Non-Performing Loans*.

	<u>BDO Unibank Group</u>		<u>Parent Bank</u>	
	<u>2020</u>	<u>2019</u>	<u>2020</u>	<u>2019</u>
NPL	P 61,644	P 25,228	P 58,200	P 22,275
Allowance for impairment	(27,822)	(16,495)	(26,293)	(14,868)
	<u>P 33,822</u>	<u>P 8,733</u>	<u>P 31,907</u>	<u>P 7,407</u>

Per MORB, loans shall be considered non-performing, even without any missed contractual payments, when it is considered impaired under existing accounting standards, classified as doubtful or loss, in litigation, and/or there is evidence that full repayment of principal and interest is unlikely without foreclosure of collateral, if any. All other loans, even if not considered impaired, shall be considered non-performing if any principal and/or interest are unpaid for more than 90 days from contractual due date, or accrued interests for more than 90 days have been capitalized, refinanced, or delayed by agreement. Microfinance and other small loans with similar credit characteristics shall be considered non-performing after contractual due date or after it has become past due. Restructured loans shall be considered non-performing. However, if prior to restructuring, the loans were categorized as performing, such classification shall be retained.

As at December 31, 2020 and 2019, the nonperforming loans (NPLs) not fully covered by allowance for credit losses follow:

	<u>BDO Unibank Group</u>		<u>Parent Bank</u>	
	<u>2020</u>	<u>2019</u>	<u>2020</u>	<u>2019</u>
Gross NPLs	P 61,644	P 25,228	P 58,200	P 22,275
NPLs fully covered by allowance for impairment	(8,162)	(6,036)	(7,071)	(5,129)
	<u>P 53,482</u>	<u>P 19,192</u>	<u>P 51,129</u>	<u>P 17,146</u>

Under banking regulations, loan accounts shall be considered non-performing, even without any missed contractual payments, when they are considered impaired under existing accounting standards, classified as doubtful or loss, in litigation, and/or there is evidence that full repayment of principal or interest is unlikely without foreclosure of collateral, if any. All other loans, even if not considered impaired, shall be considered non-performing if any principal and/or interest are unpaid for more than 90 days from contractual due date, or accrued interests for more than 90 days have been capitalized, refinanced, or delayed by agreement.

Restructured loans shall be considered non-performing. However, if prior to restructuring, the loans were categorized as performing, such classification shall be retained. Moreover, NPLs shall remain classified as such until (a) there is sufficient evidence to support that full collection of principal and interests is probable and payments of interest and/or principal are received for at least 6 months; or (b) written off.

Restructured loans amount to P68,643 and P1,726 for BDO Unibank Group and P68,246 and P1,497 for Parent Bank as of December 31, 2020 and 2019, respectively. The related allowance for credit loss of such loans amounted to P7,159 and P1,237 for BDO Unibank Group and P7,025 and P1,237 for Parent Bank as of December 31, 2020 and 2019, respectively.

Interest income recognized on impaired loans and receivables amounted to P2,070 and P564 for BDO Group and P1,866 and P295 for Parent Bank in 2020 and 2019, respectively.

(e) *Analysis of Loan Portfolio as to Type of Security*

The breakdown of total loans (receivable from customers, net of unearned interests or discounts) as to secured and unsecured follows:

	BDO Unibank Group		Parent Bank	
	2020	2019	2020	2019
Secured:				
Real estate mortgage	P 327,568	P 306,031	P 322,764	P 301,476
Chattel mortgage	104,264	118,795	103,629	103,400
Other securities	<u>90,842</u>	<u>96,205</u>	<u>89,721</u>	<u>95,296</u>
	522,674	521,031	516,114	500,172
Unsecured	<u>1,741,028</u>	<u>1,687,019</u>	<u>1,708,381</u>	<u>1,657,694</u>
	P 2,263,702	P 2,208,050	P 2,224,495	P 2,157,866

(f) *Information on Related Party Loans*

In aggregate, loans to DOSRI generally should not exceed the total equity or 15% of the total loan portfolio of the BDO Unibank Group and the Parent Bank, whichever is lower. However, non-risk loans are excluded in both individual and aggregate ceiling computation. As of December 31, 2020 and 2019, the BDO Unibank Group and the Parent Bank are in compliance with these regulatory requirements.

The following additional information relates to the DOSRI loans:

	BDO Unibank Group		Parent Bank	
	2020	2019	2020	2019
Total DOSRI loans	P 25,371	P 30,555	P 25,366	P 30,549
Unsecured DOSRI loans	1,799	1,867	1,799	1,867
Past due DOSRI loans	3	9	3	9
Non-performing DOSRI loans	11	24	11	24
% of DOSRI loans to total loan portfolio	1.12%	1.38%	1.14%	1.42%
% of unsecured DOSRI loans to total DOSRI loans	7.09%	6.11%	7.09%	6.11%
% of past due DOSRI loans to total DOSRI loans	0.01%	0.03%	0.01%	0.03%
% of non-performing DOSRI loans to total DOSRI loans	0.05%	0.08%	0.05%	0.08%

DOSRI loans of the BDO Unibank Group and the Parent Bank bear annual interest rates of 0.00% to 9.00% in 2020, 2019 and 2018 (except for credit card receivables which bear a monthly interest rate of 0.00% to 3.64% in 2020, in 2019 and 2018).

(g) *Secured Liabilities and Assets Pledged as Security*

In 2020 and 2019, the BDO Unibank Group and the Parent Bank did not have any secured liabilities or assets pledged as security.

(h) *Contingencies and Commitments arising from Off-Balance Sheet Items*

In the normal course of BDO Unibank Group's operations, there are various outstanding commitments and contingent liabilities such as guarantees, commitments to extend credit, etc., which are not reflected in BDO Unibank Group's financial statements. BDO Unibank Group recognizes in its books any losses and liabilities incurred in the course of its operations as soon as these become determinable and quantifiable. Management believes that, as of December 31, 2020 and 2019, no additional material losses or liabilities are required to be recognized in the financial statements of BDO Unibank Group as a result of the above commitments and contingencies. The summary of BDO Unibank Group's commitments and contingent accounts is shown below.

	Notes	BDO Unibank Group		Parent Bank	
		2020	2019	2020	2019
Trust department accounts	27	P 1,629,129	P 1,336,368	P 1,124,422	P 979,045
Committed credit lines	4.3.2	424,703	404,078	424,703	404,078
Forward exchange sold		166,992	140,128	147,543	126,189
Forward exchange bought		155,430	141,969	133,914	126,377
Unused commercial letters of credit	4.3.2	52,029	53,703	52,029	53,703
Spot exchange sold		15,368	20,148	15,099	19,287
Bills for collection		14,625	10,846	14,625	10,846
ROP warrants		8,475	8,475	8,475	8,475
Interest rate swap receivable		7,956	15,446	4,254	4,319
Interest rate swap payable		7,956	15,446	4,254	4,319
Export letters of credit confirmed		6,293	7,868	6,293	7,868
Spot exchange bought		3,973	9,764	3,705	8,902
Outstanding guarantees issued		3,469	2,942	3,469	2,942
Other contingent accounts		3,278	3,038	3,038	3,038
Late deposits/payments received		1,262	3,174	1,252	3,150

Supplementary Management Discussion

The capital-to-risk assets ratio of BDO Unibank Group and the Parent Bank as presented in the Capital Adequacy Ratio (Basel III) reports as of December 31, 2020 and 2019 are shown in the table below.

	BDO Unibank Group	Parent Bank	BDO Unibank Group	Parent Bank
	December 31, 2020	December 31, 2019	December 31, 2020	December 31, 2019
	(in Millions)	(in Millions)		
Common equity tier 1 capital	373,342	374,032	349,780	350,362
Additional tier 1 capital	5,150	5,150	5,150	5,150
Tier 1 capital	378,492	379,182	354,930	355,512
Tier 2 capital	23,947	23,248	33,399	32,632
Gross qualifying capital	402,439	402,430	388,329	388,144
Less: Regulatory adjustments/deductions	31,803	58,626	34,013	59,216
Total qualifying capital	370,636	343,804	354,316	328,928
Credit risk-weighted assets	2,312,163	2,241,892	2,258,209	2,181,596
Market risk-weighted assets	12,853	11,100	17,612	16,670
Operational risk-weighted assets	254,517	239,548	217,069	197,279
Risk weighted assets	2,579,533	2,492,540	2,492,890	2,395,545
Total capital ratio	14.4%	13.8%	14.2%	13.7%
Tier 1 capital ratio	13.4%	12.9%	12.9%	12.4%
Common equity tier 1 ratio	13.2%	12.7%	12.7%	12.2%
Capital conservation buffer	7.2%	6.7%	6.7%	6.2%

Total capital ratio	370,636	343,804	354,316	328,928
	2,579,533	2,492,540	2,492,890	2,395,545
Tier 1 capital ratio	346,689	320,556	320,917	296,296
	2,579,533	2,492,540	2,492,890	2,395,545
Common equity ratio	341,539	315,406	315,767	291,146
	2,579,533	2,492,540	2,492,890	2,395,545

Capital ratios involving components of regulatory capital are calculated as follows:

Total capital ratio	Total Qualifying Capital	Risk-Weighted Assets
Tier 1 capital ratio	Tier 1 Capital (net of Regulatory Deductions)	Risk-Weighted Assets
Common equity ratio	Common Equity Tier 1 (net of Regulatory Deductions)	Risk-Weighted Assets

The regulatory qualifying capital consists of Tier 1 capital which comprises paid-up common and preferred, surplus including current year profit, surplus reserves (excluding appropriated surplus free for deficiency in BSP-required 1% general provision), other comprehensive income (net unrealized gains or losses on AFS securities and cumulative foreign currency translation and actuarial gain/loss), and minority interest (for consolidated basis only) less regulatory deductions such as unsecured credit accommodations to directors, officers, stockholders and their related interests (DOSRI), unsecured loans, other credit accommodations and guarantees granted to subsidiaries, deferred tax assets, goodwill, other intangible assets, and defined benefit pension fund assets. The other component of regulatory capital is Tier 2 capital, which includes unsecured subordinated debt, appraisal increment reserve, and general loan loss provision (including appropriated surplus free for deficiency in BSP-required 1% general provision).

The components of Tier 1 capital and deductions follow:

	BDO Unibank Group	Parent Bank	BDO Unibank Group	Parent Bank
	December 31, 2020		December 31, 2019	
	(in Millions)		(in Millions)	
Common Equity Tier 1 (CET1) Capital				
Paid-up common stock	43,842	43,842	43,814	43,814
Additional paid-in capital	124,327	124,307	125,799	125,780
Retained earnings	190,499	190,769	150,082	150,397
Undivided profits	28,210	28,606	44,104	44,233
Net unrealized gains or losses on AFS securities	5,564	5,911	(191)	83
Cumulative foreign currency translation	(49)	(48)	11	12
Remeasurements of Net Defined Benefit Liability/(Asset)	(10,351)	(10,012)	(9,603)	(9,977)
Others	(8,779)	(9,343)	(4,315)	(3,980)
Minority interest in subsidiary banks which are less than wholly-owned	79	-	79	-
Sub-total	373,342	374,032	349,780	350,362
Less: Regulatory adjustments/deductions				
Total outstanding unsecured credit accommodations, both direct and indirect, to directors, officers, stockholders and their related interests (DOSRI)	1,797	1,797	1,863	1,863
Total outstanding unsecured loans, other credit accommodations and guarantees granted to subsidiaries	1,493	5,121	259	3,663
Deferred tax assets	7,869	7,383	8,879	8,179
Goodwill	3,057	-	3,075	-
Other intangible assets	5,660	5,541	5,392	5,270
Defined benefit pension fund assets (liabilities)	1,213	1,217	-	-
Investments in equity of unconsolidated subsidiary banks and quasi-banks, and other financial allied undertakings (excluding subsidiary securities dealers/brokers and insurance companies), after deducting related goodwill, if any (for solo basis only and as applicable)	-	26,921	-	25,692
Investments in equity of unconsolidated subsidiary securities dealers/brokers and insurance companies after deducting related goodwill, if any (for both solo and consolidated bases and as applicable)	5,850	5,782	9,652	9,656
Other equity investments in non-financial allied undertakings and non-called undertakings	4,864	4,864	4,893	4,893
Sub-total	31,803	58,626	34,013	59,216
Total Common Equity Tier 1 Capital	341,539	315,406	315,767	291,146
Additional Tier 1 Capital				
Perpetual preferred shares	5,150	5,150	5,150	5,150
Additional paid-in capital	-	-	-	-
Total Tier 1 Capital	5,150	5,150	5,150	5,150
	346,689	320,556	320,917	296,296

The components of Tier 2 capital follow:

	BDO Unibank Group	Parent Bank	BDO Unibank Group	Parent Bank
	December 31, 2020		December 31, 2019	
	(in Millions)		(in Millions)	
Tier 2 Capital				
Instruments issued by the bank that are eligible as Tier 2 capital	-	-	10,000	10,000
Appraisal increment reserve-bank premises, as authorized by the Monetary Board	797	797	797	797
General loan loss provision, limited to a maximum of 1% of credit risk-weighted assets, and any amount in excess thereof shall be deducted from the credit risk-weighted assets in computing the denominator of the risk-based capital ratio	23,150	22,451	22,602	21,835
	23,947	23,248	33,399	32,632

Below is the full reconciliation of all regulatory capital elements back to the balance sheet in the audited financial statements for 2020 and 2019:

	December 31, 2020				
	BDO Unibank Group		Parent Bank		
	Regulatory Capital	Adjustments (in Millions)	Per AFS	Regulatory Capital Adjustments* (in Millions)	Per AFS
Qualifying Capital					
A.1 Common Equity Tier 1 (CET1) Capital					
Paid-up common stock	372,905	437	373,342	374,339	374,032
Additional paid-in capital	43,842	-	43,842	-	43,842
Retained earnings	126,319	(1,992)	124,327	126,319	124,307
Undivided profits	188,106	2,393	190,499	188,841	190,769
Other comprehensive income	28,446	(236)	28,210	28,918	28,606
Net unrealized gains or losses on AFS securities	(13,887)	272	(13,615)	(13,581)	(13,492)
Cumulative foreign currency translation	5,446	118	5,564	5,747	5,911
Actuarial gain/(loss)	(49)	-	(49)	(56)	(48)
Others	(10,492)	141	(10,351)	(10,480)	(10,012)
Minority interest in subsidiary banks which are less than wholly-owned	(8,792)	13	(8,779)	(8,792)	(9,343)
	79	-	79	-	-
A.2 Regulatory adjustments to CET1 capital					
Total outstanding unsecured credit accommodations both direct and indirect, to DOSRI	(32,364)	561	(31,803)	(58,691)	(58,626)
Total outstanding unsecured loans, other credit accommodations and guarantees granted to subsidiaries	(1,797)	-	(1,797)	-	(1,797)
Deferred tax assets	(1,493)	-	(1,493)	(5,121)	(5,121)
Goodwill	(8,083)	214	(7,869)	(7,452)	(7,383)
Other intangible assets	(3,057)	-	(3,057)	-	-
Defined benefit pension fund assets (liabilities)	(5,660)	-	(5,660)	(5,541)	(5,541)
Investment in equity of unconsolidated subsidiary banks and quasi-banks, and other financial allied undertakings (excluding subsidiary securities dealers/brokers and insurance companies), after deducting related goodwill, if any (for solo basis only and as applicable)	(1,213)	-	(1,213)	(1,217)	(1,217)
Investments in equity of unconsolidated subsidiary securities dealers/brokers and insurance companies after deducting related goodwill, if any (for both solo and consolidated bases and as applicable)	-	-	-	(26,916)	(26,921)
Other equity investments in non-financial allied undertakings and non-allied undertakings	(5,861)	11	(5,850)	(5,783)	(5,782)
	(5,200)	336	(4,864)	(4,864)	(4,864)
Total Common Equity Tier 1 Capital	340,541	998	341,539	315,648	315,406
Additional tier 1 capital	5,150	-	5,150	5,150	5,150
TOTAL TIER 1 CAPITAL	345,691	998	346,689	320,798	320,556
Tier 2 Capital					
Instruments issued by the bank that are eligible as Tier 2 capital	23,975	(28)	23,947	23,281	23,248
Deposit for subscription of Tier 2 capital	-	-	-	-	-
Appraisal increment reserve-bank premises, as authorized by the IMB	797	-	797	797	797
General loan loss provision, limited to a maximum of 1% of CRWA, and any amount in excess thereof shall be deducted from the CRWA in computing the denominator of the risk-based capital ratio	23,178	(28)	23,150	22,484	22,451
TOTAL QUALIFYING CAPITAL	369,666	970	370,636	344,079	343,804

*per summary of adjustments as of December 31, 2020 as submitted to the Bangko Sentral ng Pilipinas

Qualifying Capital	December 31, 2019				
	BDO Unibank Group		Parent Bank		
	Regulatory Capital	Adjustments	Per AFS	Regulatory Capital	Adjustments*
	(in Millions)		(in Millions)		
A.1 Common Equity Tier 1 (CET1) Capital	350,579	(799)	349,780	351,741	(1,379)
Paid-up common stock	43,814	-	43,814	43,814	-
Additional paid-in capital	125,780	19	125,799	125,780	-
Retained earnings	149,382	700	150,082	150,294	103
Undivided profits	44,217	(113)	44,104	44,239	(6)
Other comprehensive income	(12,693)	(1,405)	(14,098)	(12,386)	(1,476)
Net unrealized gains or losses on AFS securities	(248)	57	(191)	65	83
Cumulative foreign currency translation	11	-	11	5	7
Actuarial gain/(loss)	(11,261)	1,658	(9,603)	(11,260)	12
Others	(1,195)	(3,120)	(4,315)	(1,196)	1,283
Minority interest in subsidiary banks which are less than wholly-owned	79	-	79	-	(2,784)
A.2 Regulatory adjustments to CET1 capital	(36,088)	2,075	(34,013)	(60,652)	1,436
Total outstanding unsecured credit accommodations both direct and indirect, to DOSRI	(1,863)	-	(1,863)	(1,863)	-
Total outstanding unsecured loans, other credit accommodations and guarantees granted to subsidiaries	(259)	-	(259)	(3,663)	-
Deferred tax assets	(8,941)	62	(8,879)	(8,221)	42
Goodwill	(3,075)	-	(3,075)	-	-
Other intangible assets	(5,312)	(80)	(5,392)	(5,190)	(80)
Defined benefit pension fund assets (liabilities)	-	-	-	-	-
Investment in equity of unconsolidated subsidiary banks and quasi-banks, and other financial allied undertakings (excluding subsidiary securities dealers/brokers and insurance companies), after deducting related goodwill, if any (for solo basis only and as applicable)	-	-	-	(25,725)	33
Investments in equity of unconsolidated subsidiary securities dealers/brokers and insurance companies after deducting related goodwill, if any (for both solo and consolidated bases and as applicable)	(11,355)	1,603	(9,652)	(11,093)	1,437
Other equity investments in non-financial allied undertakings and non-allied undertakings	(5,383)	490	(4,893)	(4,897)	4
Total Common Equity Tier 1 Capital	314,491	1,276	315,767	291,089	57
Additional tier 1 capital	5,150	-	5,150	5,150	-
TOTAL TIER 1 CAPITAL	319,641	1,276	320,917	296,239	57
Tier 2 Capital	33,362	37	33,399	32,617	15
Instruments issued by the bank that are eligible as Tier 2 capital	10,000	-	10,000	10,000	-
Deposit for subscription of Tier 2 capital	-	-	-	-	-
Appraisal increment reserve-bank premises, as authorized by the MB	797	-	797	797	797
General loan loss provision, limited to a maximum of 1% of CRWA, and any amount in excess thereof shall be deducted from the CRWA in computing the denominator of the risk-based capital ratio	22,565	37	22,602	21,820	15
TOTAL QUALIFYING CAPITAL	353,003	1,313	354,316	328,856	72

*Per summary of adjustments as of December 31, 2019 as submitted to the Bangko Sentral ng Pilipinas

Comparative risk-weighted assets by type of exposure as of December 31, 2020 and 2019 consist of the following:

	Credit Risk *		Market Risk **		Operational Risk	
	Group	Parent	Group	Parent	Group	Parent
	(in Millions)					
December 31, 2020						
On-Balance Sheet	2,271,248	2,204,810				
Off-Balance Sheet	37,651	37,651				
Counterparty (Banking/Trading Book)	6,156	2,690				
Credit-Linked Notes in the Banking Book	-	-				
Securitization Exposures	(2,892)	(3,259)				
Deductions ***						
Interest Rate Exposures			4,783	3,204		
Equity Exposures			40	-		
Foreign Exchange Exposures			8,030	7,896		
Options				-		
Basic Indicator	2,312,163	2,241,892	12,853	11,100	254,517	239,548
Total	231,216	224,189	1,285	1,110	254,517	239,548
Capital Requirements					25,452	23,955

* Standardized credit risk weights were used in the credit assessment of asset exposures. Third party credit assessments were based on ratings by Standard and Poor's, Moody's, Fitch and PhilRatings on exposures to Sovereigns, MDBs, LGUs, Government Corporations, and Corporates.

** Excludes interest rate risks in the banking book (IRRBB). For IRRBB, please refer to 2020 NFS Section 4.2.2. As a matter of policy, frequency of measurement for IRRBB is monthly.

***General loan loss provision (in excess of the amount permitted to be included in Tier 2).

On-Balance Sheet Assets

Type of Exposures	Principal Amount		Exposures After		Risk Weights				
	(in millions)	CRM (in millions)	0%	20%	50%	75%	100%	150%	Total
Cash on Hand	83,401	83,401	-	-	-	-	-	-	83,401
Checks and Other Cash Items	27	27	-	27	-	-	-	-	27
Due from Bangko Sentral ng Pilipinas	308,636	308,636	-	-	-	-	-	-	308,636
Due from Other Banks	65,278	65,278	-	2,760	62,343	-	175	-	65,278
Financial Assets Designated at Fair Value through Profit or Loss	7,595	7,595	-	-	-	-	7,374	-	7,595
Available for Sale Securities	143,740	143,740	-	1,711	43,620	-	42,464	-	143,740
Held-to-Maturity (HTM) Securities	283,644	274,341	-	8,264	94,378	-	48,129	-	274,341
Unquoted Debt Securities Classified as Loans	-	-	-	-	-	-	-	-	-
Loans and Receivables	2,287,503	2,187,669	1	192,760	140,264	73	1,837,584	16,987	2,187,669
Loans and Receivables Arising from Repurchase Agreements	16,729	16,729	-	-	-	-	-	238	16,729
Sales Contract Receivable	896	896	-	-	-	-	658	-	896
Real and Other Properties Acquired	10,624	10,624	-	-	-	-	-	10,624	10,624
Other Assets	78,085	78,085	-	-	-	-	-	-	78,085
Total Exposures	3,286,158	3,177,021	588,503	205,522	340,605	73	2,014,469	27,849	3,177,021
Total Risk-weighted On-Balance Sheet Assets Not Covered by CRM			-	41,104	170,303	55	2,014,469	41,774	2,267,705
Total Risk-weighted On-Balance Sheet Assets Covered by CRM			-	-	-	-	-	-	3,543
Total Risk-weighted On-Balance Sheet Assets			-	41,111	170,303	55	2,018,005	41,774	2,271,248

Off-Balance Sheet Assets

Type of Exposures	Credit Equivalent		Risk Weights				
	(in millions)	0%	20%	50%	75%	100%	Total
Direct credit substitutes	37	-	-	-	-	37	37
Transaction-related contingencies	31,193	-	-	-	-	31,193	31,193
Trade-related contingencies arising from movement of goods and commitments with an original maturity of up to one (1) year	6,421	-	-	-	-	6,421	6,421
	37,651	-	-	-	-	37,651	37,651

On-Balance Sheet Assets

Type of Exposures	Parent Bank								
	Principal Amount (in millions)	Exposures After CRM (in millions)	Risk Weights						
			0%	20%	50%	75%	100%	150%	Total
Cash on Hand	80,851	80,851	-	-	-	-	-	-	80,851
Checks and Other Cash Items	27	27	-	27	-	-	-	-	27
Due from Bangko Sentral ng Pilipinas	305,079	305,079	305,079	-	-	-	-	-	305,079
Due from Other Banks	63,281	63,281	-	1,973	61,276	-	-	32	63,281
Financial Assets Designated at Fair Value through Profit or Loss	-	-	-	-	-	-	-	-	-
Available for Sale Securities	126,904	126,904	48,304	1,497	39,778	-	-	37,325	126,904
Held-to-Maturity (HTM) Securities	267,672	258,370	115,212	7,040	87,999	-	-	48,119	258,370
Unquoted Debt Securities Classified as Loans	-	-	-	-	-	-	-	-	-
Loans and Receivables	2,251,658	2,151,969	1	192,577	135,972	-	-	1,807,943	2,151,969
Loans and Receivables Arising from Repurchase Agreements	14,135	14,135	14,135	-	-	-	-	-	14,135
Sales Contract Receivable	860	860	-	-	-	-	-	653	860
Real and Other Properties Acquired	10,617	10,617	-	-	-	-	-	207	10,617
Other Assets	64,610	64,610	-	-	-	-	-	10,617	64,610
Total Exposures	3,185,694	3,076,703	563,582	203,114	325,025	-	-	64,610	-
Total Risk-weighted On-Balance Sheet Assets Not Covered by CRM	-	-	-	40,623	162,512	-	-	1,958,682	26,300
Total Risk-weighted On-Balance Sheet Assets Covered by CRM	-	-	-	7	-	-	-	3,536	3,543
Total Risk-weighted On-Balance Sheet Assets	-	-	-	40,630	162,512	-	-	1,962,218	2,204,810

Off-Balance Sheet Assets

Type of Exposures	Risk Weights						
	Credit Equivalent (in millions)	0%	20%	50%	75%	100%	150%
Direct credit substitutes	37	-	-	-	-	37	37
Transaction-related contingencies	31,193	-	-	-	-	31,193	31,193
Trade-related contingencies arising from movement of goods and commitments with an original maturity of up to one (1) year	6,421	-	-	-	-	6,421	6,421
	37,651	-	-	-	-	37,651	37,651

Risk-weighted on balance sheet assets covered by credit risk mitigants are mostly exposures covered by deposits or guarantees by the Philippine National Government. There are no securitization exposures, no exposures covered by credit derivatives, no outstanding credit protection provided by the Bank through credit derivatives, and no outstanding investments in Structured Products. Moreover, the Bank has no outstanding accounting hedges. In case there are accounting hedges, the Bank performs both prospective and retrospective hedge effectiveness tests to monitor the continuing effectiveness of accounting hedges as a matter of policy.

	Credit Risk *			Market Risk **			Operational Risk		
	Group	Parent	December 31, 2019 (in Millions)	Group	Parent	December 31, 2019 (in Millions)	Group	Parent	December 31, 2019 (in Millions)
On-Balance Sheet	2,231,482	2,157,024	-	-	-	-	-	-	-
Off-Balance Sheet	24,190	24,190	-	-	-	-	-	-	-
Counterparty (Banking/Trading Book)	4,518	2,367	-	-	-	-	-	-	-
Credit-Linked Notes in the Banking Book	-	-	-	-	-	-	-	-	-
Securitization Exposures	-	-	-	-	-	-	-	-	-
Deductions ***	(1,991)	(1,985)	-	-	-	-	-	-	-
Interest Rate Exposures	-	-	3,943	-	-	3,943	-	-	-
Equity Exposures	-	-	45	-	-	45	-	-	-
Foreign Exchange Exposures	-	-	13,624	-	-	13,624	-	-	-
Options	-	-	-	-	-	-	-	-	-
Basic Indicator	-	-	-	-	-	-	-	-	-
Total	2,258,209	2,181,586	17,612	217,069	16,670	17,612	217,069	197,279	197,279
Capital Requirements	228,821	218,160	1,761	21,707	1,667	1,761	21,707	19,728	19,728

* Standardized credit risk weights were used in the credit assessment of asset exposures. Third party credit assessments were based on ratings by Standard and

Poor's, Moody's, Fitch and PhilRatings on exposures to Sovereigns, MDBs, LGUs, Government Corporations, and Corporates.

** Excludes interest rate risks in the banking book (IRRBB). For IRRBB, please refer to NFS Section 4.2.2. As a matter of policy, frequency of measurement

for IRRBB is monthly.

***General loan loss provision (in excess of the amount permitted to be included in Tier 2).

On-Balance Sheet Assets

On-Balance Sheet Assets									
Type of Exposures	Principal Amount (in millions)	Exposures After CRM (in millions)	BDO Unibank Group					Total	
			0%	20%	50%	75%	100%		150%
Cash on Hand	69,429	69,429	-	-	-	-	-	-	69,429
Checks and Other Cash Items	55	55	-	55	-	-	-	-	55
Due from Bangko Sentral ng Pilipinas	309,040	309,040	309,040	-	-	-	-	-	309,040
Due from Other Banks	38,596	38,596	-	3,665	34,379	-	-	-	38,596
Financial Assets Designated at Fair Value through Profit or Loss	377	377	10	-	-	-	552	-	377
Available for Sale Securities	110,457	110,457	24,627	1,501	45,807	-	38,522	-	110,457
Held-to-Maturity (HTM) Securities	261,774	251,965	118,682	7,617	94,075	-	31,591	-	251,965
Unquoted Debt Securities Classified as Loans	-	-	-	-	-	-	-	-	-
Loans and Receivables	2,230,002	2,128,026	-	139,358	69,081	54,629	1,858,984	5,974	2,128,026
Loans and Receivables Arising from Repurchase Agreements	-	-	-	-	-	-	-	-	-
Sales Contract Receivable	813	813	-	-	-	-	690	123	813
Real and Other Properties Acquired	11,172	11,172	-	-	-	-	-	11,172	11,172
Other Assets	79,641	79,641	-	-	-	-	79,641	-	79,641
Total Exposures	3,111,356	2,999,571	521,788	152,196	243,342	54,629	2,010,347	17,269	2,999,571
Total Risk-weighted On-Balance Sheet Assets Not Covered by CRM	-	-	-	30,439	121,671	40,972	2,010,347	25,904	2,229,333
Total Risk-weighted On-Balance Sheet Assets Covered by CRM	-	-	-	6	-	-	2,153	-	2,159
	-	-	-	30,445	121,671	40,972	2,012,500	25,904	2,231,492

Off-Balance Sheet Assets

Type of Exposures	Credit Equivalent (in millions)	Risk Weights						Total
		0%	20%	50%	75%	100%	150%	
Direct credit substitutes	37	-	-	-	-	37	-	37
Transaction-related contingencies	17,628	-	174	-	-	16,758	-	16,932
Trade-related contingencies arising from movement of goods and commitments with an original maturity of up to one (1) year	7,239	-	4	-	-	7,217	-	7,221
	24,904	-	178	-	-	24,012	-	24,190

On-Balance Sheet Assets

Type of Exposures	Principal Amount (in millions)	Exposures After CRM (in millions)	Parent Bank						
			Risk Weights						
			0%	20%	50%	75%	100%	150%	
Cash on Hand	68,015	68,015	-	-	-	-	-	-	68,015
Checks and Other Cash Items	55	55	-	55	-	-	-	-	55
Due from Bangko Sentral ng Pilipinas	306,938	306,938	-	-	-	-	-	-	306,938
Due from Other Banks	35,820	35,820	-	1,689	34,080	-	-	51	35,820
Financial Assets Designated at Fair Value through Profit or Loss	-	-	-	-	-	-	-	-	-
Available for Sale Securities	93,800	93,800	23,117	1,294	38,012	-	-	31,377	93,800
Held-to-Maturity (HTM) Securities	247,308	237,500	109,609	6,378	89,931	-	-	31,582	237,500
Unquoted Debt Securities Classified as Loans	-	-	-	-	-	-	-	-	-
Loans and Receivables	2,180,977	2,079,123	-	139,174	66,892	46,754	1,821,562	4,741	2,079,123
Loans and Receivables Arising from Repurchase Agreements	-	-	-	-	-	-	-	-	-
Sales Contract Receivable	739	739	-	-	-	-	-	62	739
Real and Other Properties Acquired	10,998	10,998	-	-	-	-	-	10,998	10,998
Other Assets	66,673	66,673	-	-	-	-	-	66,673	66,673
Total Exposures	3,011,323	2,899,661	507,679	148,590	228,915	46,754	1,951,922	15,801	2,899,661
Total Risk-weighted On-Balance Sheet Assets Not Covered by CRM	-	-	-	29,718	114,458	35,066	1,951,922	23,701	2,154,865
Total Risk-weighted On-Balance Sheet Assets Covered by CRM	-	-	-	6	-	-	-	2,153	2,159
Total Risk-weighted On-Balance Sheet Assets	-	-	-	29,724	114,458	35,066	1,954,075	23,701	2,157,024

Off-Balance Sheet Assets

Type of Exposures	Risk Weights						
	Credit Equivalent (in millions)	Risk Weights				Total	
		0%	20%	50%	75%	100%	150%
Direct credit substitutes	37	-	-	-	-	37	37
Transaction-related contingencies	17,628	-	174	-	-	16,758	16,932
Trade-related contingencies arising from movement of goods and commitments with an original maturity of up to one (1) year	7,239	-	4	-	-	7,217	7,221
	24,904	-	178	-	-	24,012	24,190

Risk-weighted on balance sheet assets covered by credit risk mitigants are mostly exposures covered by deposits or guarantees by the Philippine National Government. There are no securitization exposures, no exposures covered by credit derivatives, no outstanding credit protection provided by the Bank through credit derivatives, and no outstanding investments in Structured Products. Moreover, the Bank has no outstanding accounting hedges. In case there are accounting hedges, the Bank performs both prospective and retrospective hedge effectiveness tests to monitor the continuing effectiveness of accounting hedges as a matter of policy.

Basel III Leverage Ratios of BDO Unibank Group and Parent Bank as of December 31, 2020 and 2019 as submitted to the Bangko Sentral ng Pilipinas (BSP).

Basel III Leverage Ratio Common Disclosure Template
In Million Pesos; Ratios in Percent

Item		2020		2019	
		BDO Unibank Group	Parent Bank	BDO Unibank Group	Parent Bank
On-balance sheet exposures					
1	On-balance sheet items ^{1/}	3,308,613.509	3,244,615.524	3,153,859.368	3,079,148.960
2	(Asset amounts deducted in determining Basel III Tier 1 Capital)	-32,364.033	- 58,691.379	-36,087.870	-60,651.611
3	Total on-balance sheet exposures (excluding derivatives and SFTs) (sum of lines 1 and 2)	3,276,249.476	3,185,924.145	3,117,771.498	3,018,497.349
Derivative exposures					
4	Replacement Cost associated with all derivatives transactions	3,983.329	1,691.973	3,096.141	1,453.389
5	Add-on amounts for Potential Future Exposure associated with all derivative transactions	5,205.732	3,232.559	4,031.450	2,904.720
6	Gross-up for derivatives collateral provided where deducted from the balance sheet assets pursuant to the operative accounting framework ^{2/}				
7	(Deductions of receivables assets for cash variation margin provided in derivatives transactions) ^{2/}				
8	(Exempted CCP leg of client-cleared trade exposures) ^{2/}				
9	Adjusted effective notional amount of written credit derivatives	0.000	0.000	0.000	0.000
10	(Adjusted effective offsets and add-on deductions for written credit derivatives)				
11	Total derivative exposures (sum of lines 4 to 10)	9,189.061	4,924.531	7,127.591	4,358.109
Securities financing transaction exposures					
12	Gross SFT assets (with no recognition of netting)	16,726.937	14,133.613	0.000	0.000
13	(Netted amounts of cash payables and cash receivables of gross SFT assets) ^{2/}				
14	CCR exposures for SFT assets				
15	Agent transaction exposures ^{3/}				
16	Total securities financing transaction exposures (sum of lines 12 to 15)	16,726.937	14,133.613	0.000	0.000
Other off-balance sheet exposures					
17	Off-balance sheet exposure at gross notional amount	524,321.662	524,042.337	514,540.570	513,642.909
18	(Adjustments for conversion to credit equivalent amounts)				
19	Off-balance sheet items	80,630.171	80,602.238	69,209.077	69,119.311
Capital and total exposures					
20	Tier 1 capital	345,691.327	320,797.907	319,641.386	296,238.582
21	Total exposures (sum of lines 3, 11, 16 and 19)	3,382,795.644	3,285,584.528	3,194,108.166	3,091,974.768
Leverage ratio					
22	Basel III leverage ratio	10.22%	9.76%	10.01%	9.58%

^{1/} Gross of General Loan Loss Provision (GLLP) and excluding derivatives and SFTs

^{2/} Not included under the framework

^{3/} When a bank/non-bank acting as an agent in an SFT provides an indemnity or guarantee to a customer or counterparty for any difference between the value of the security or cash the customer has lent and the value of the collateral the borrower has provided

Summary Comparison of Accounting Assets vs. Leverage Ratio Exposure
In Million Pesos

	Item	2020		2019	
		BDO Unibank Group	Parent Bank	BDO Unibank Group	Parent Bank
1	Total consolidated assets as per published financial statements ^{1/}	3,315,239.978	3,246,648.692	3,145,157.804	3,069,394.975
2	Adjustment for investments in banking, financial, insurance or commercial entities that are consolidated for accounting purposes but outside the scope of regulatory consolidation ^{2/}				
3	Adjustment for fiduciary assets recognized on the balance sheet pursuant to the operative accounting framework but excluded from the leverage ratio exposure measure ^{2/}				
4	Adjustments for derivative financial instruments	5,205.732	3,232.559	4,031.450	2,904.720
5	Adjustments for securities financial transactions (i.e., repos and similar secured lending)	0.000	0.000	0.000	0.000
6	Adjustments for off-balance sheet items (i.e., conversion to credit equivalent amounts of off-balance sheet exposures)	80,630.171	80,602.238	69,209.077	69,119.311
7	Other adjustments	-18,280.237	-44,898.962	-24,290.165	-49,444.238
8	Leverage ratio exposure ^{3/}	3,382,795.644	3,285,584.528	3,194,108.166	3,091,974.768

^{1/} Refers to total on-balance sheet assets per quarterly published balance sheet

^{2/} Not included under the framework

^{3/} Sum of items 1 to 7. Should be consistent with item 21 of the Basel III Leverage Ratio Common Disclosure Template

There is no significant difference between the banks' total balance sheet assets in its financial statements and the on-balance sheet exposures in the Leverage Ratio Report.

The Bank's Leverage Ratio remains well above the regulatory minimum requirement of 5%. The leverage ratio has improved year-on-year (Y-o-Y) by about 18 basis points (bps) and 21bps on Solo and Consolidated Basis, respectively. The improvement was mainly due to a Y-o-Y increase of about 8% in Tier 1 Capital, despite an increase of about 6% in total exposures.

Basel III Liquidity Coverage Ratio (LCR) of BDO Unibank Group as of December 31, 2020 and December 31, 2019 per Bangko Sentral ng Pilipinas (BSP) required disclosure.

LIQUIDITY COVERAGE RATIO DISCLOSURE TEMPLATE - CONSOLIDATED (In Single Currency, Absolute Amount)				
NATURE OF ITEM	BDO Unibank Group			
	2020		2019	
	TOTAL UNWEIGHTED ¹ VALUE (AVERAGE)	TOTAL WEIGHTED ² VALUE (AVERAGE)	TOTAL UNWEIGHTED ¹ VALUE (AVERAGE)	TOTAL WEIGHTED ² VALUE (AVERAGE)
STOCK OF HIGH-QUALITY LIQUID ASSETS (HQLA)				
1. TOTAL STOCK OF HQLA		676,347,158,480.77		604,496,193,013.68
EXPECTED CASH OUTFLOWS				
2. Deposits, of which:	2,519,577,152,801.16	599,180,926,985.06	2,327,358,985,695.37	621,753,528,211.75
3. Retail funding	1,495,488,116,005.68	153,002,489,441.79	1,340,619,103,436.64	147,459,335,512.42
4. Wholesale Funding of which:	1,024,089,036,795.47	446,178,437,543.27	986,739,882,258.73	474,294,192,699.32
5. Operational deposits	638,382,456,896.51	191,514,737,068.95	507,075,562,851.58	152,122,668,855.47
6. Non-operational deposits (all counterparties)	385,706,579,898.97	254,663,700,474.32	479,664,319,407.15	322,171,523,843.85
7. Unsecured wholesale funding (all counterparties)	19,093,003,582.90	18,888,741,421.22	26,027,893,828.39	25,811,982,344.25
8. Secured Funding		86,094,688.29		49,107,509.81
9. Derivatives contracts, of which:	65,603,993,132.19	65,603,993,132.19	88,279,106,321.53	88,279,106,321.53
10. Outflows related to derivatives exposures (net)	65,603,993,132.19	65,603,993,132.19	88,279,106,321.53	88,279,106,321.53
11. Outflows related to collateral requirements	0.00	0.00	0.00	0.00
12. Structured financing instruments	0.00	0.00	0.00	0.00
13. Committed business facilities (all counterparties)	12,465,597,992.08	2,787,626,021.78	11,869,841,325.76	4,070,077,527.91
14. Other contractual obligations within a 30-day period	26,749,219,925.60	26,749,219,925.60	15,731,205,929.03	15,731,205,929.03
15. Other contingent funding obligations	2,239,672,761,322.53	67,190,182,839.68	2,159,183,217,699.98	64,775,496,531.00
16 TOTAL EXPECTED CASH OUTFLOWS		780,486,785,013.83		820,470,504,375.28
EXPECTED CASH INFLOWS				
17. Secured lending	376,283,457.40	7,392,446.05	829,177,929.11	6,835,759.01
18. Fully performing exposures (all counterparties)	309,339,545,382.21	192,009,948,300.96	321,656,528,244.87	204,247,157,720.84
19. Other cash inflows	76,684,849,903.20	76,684,849,903.20	100,858,917,865.76	100,858,917,865.76
20. TOTAL EXPECTED CASH INFLOWS	386,400,678,742.81	268,702,190,650.21	423,344,624,039.74	305,112,911,345.62
		Total Adjusted ³ Value		Total Adjusted ³ Value
21. TOTAL STOCK OF HQLA		676,347,158,480.77		604,496,193,013.68
22. TOTAL EXPECTED NET CASH OUTFLOWS		511,784,594,363.61		515,357,593,029.66
23. LIQUIDITY COVERAGE RATIO (%)		132.15%		117.30%

¹ Unweighted values must be calculated as outstanding balances maturing or callable within 30 days (for inflows and outflows).

² Weighted values must be calculated after the application of respective haircuts (for HQLA) or inflow and outflow rates (for inflows and outflows).

³ Adjusted values must be calculated after the application of both: (i) haircuts (for Total HQLA) and inflow and outflow rates (for Total Net Cash Outflows); and (ii) applicable cap and ceiling (i.e., cap on Level 2 assets for HQLA and ceiling on inflows).

Datapoints used were the simple average of the quarterly consolidated report as of March 31, June 30, September 30 and December 31, for both 2020 and 2019.

The LCR results have been stable and above the regulatory floor over the past 4 quarters in 2020. The LCR has improved year-on-year (Y-o-Y) by 13% driven mainly by an increase in HQLA and relatively stable cashflows. Majority of the Group's HQLA is comprised of Level 1 assets, primarily in the form of cash on hand, cash reserves with the BSP, overnight and term deposits with the BSP, and eligible securities representing claims on or guaranteed by the Philippine National Government.

One of the operating principles of the Group is to ensure that it has a diversified funding base, taking into account all available market opportunities. Sound liquidity management requires that the sources of funds available are diversified, particularly in terms of maturities and market share. The Group's primary funding source comes from regular customer deposits, which is composed largely of lower-cost funds. In addition to regular deposits, the Group also opportunistically raises funding through the issuance of Long Term Negotiable Certificate of Deposits (LTNCD), peso denominated bonds, and foreign currency senior debt instruments. The Group aims to finance current and future asset growth in the most cost-effective manner possible.

The Group's outstanding derivative contracts are comprised mainly of short-term foreign exchange (FX) forwards and swaps, and any potential collateral calls by counterparties are not significant to impact liquidity. There are also no significant currency mismatches in the LCR.

The Asset-Liability Committee (ALCO) has responsibility for ensuring that Group policy for liquidity management is adhered to on a continual basis, and that Treasury is responsible for executing liquidity directives and operating within the liquidity policy. Treasury ensures that the funding requirements of all the Business Units (Bus) are addressed, excess funds are deployed to maximize returns, and regulatory requirements on reserves are complied. As such, all the BUs closely interact and coordinate with Treasury. The Liquidity Management function is centralized under the Treasury Group for the Parent Bank, and similarly for each major subsidiary of the Group.

All material and significant inflows and outflows that are relevant to the Group's liquidity profile are captured in the LCR.

