# 2024 Financial Report

Year ended March 31, 2024

## Sumitomo Mitsui Trust Holdings, Inc. ("SuMi TRUST Holdings")

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## How to Read the Financial Statements of Trust Banks (Unaudited)

### **Balance Sheets of Trust Banks**

(1) The financial statements of trust banks comprise two balance sheets: one for a banking account and the other for a trust account. The balance sheet for the banking account presents capital, fund management, and finance of trust banks. The balance sheet for the trust account shows assets that trust banks manage, administer, and dispose on behalf of the beneficiaries, according to the trusts' investment objectives, when the trusts have been set up for the trustors.

### Balance sheet of banking account



(2) The outcomes (gains or losses) of asset management, administration, and disposition of the trust account pertain to the beneficiaries (after deducting trust fees). In principle, they do not affect the banking account. However, loan trusts and jointly operated money trusts ("JOMTs"), which are covered by deposit insurance, are treated as exceptions due to their principal guaranteed feature. As a result, the balance sheets for loan trusts and the JOMT accounts are disclosed, and, together with the banking account, become the "three major accounts" of trust banks. It is common for trust banks to manage various financial risks at the level of these accounts.

(Note) Japanese trust banks have stopped offering new loan trusts. The loan trusts, therefore, have a limited impact on the balance sheet and financial reporting.

### Statement of trust account



(3) The liabilities section in statements of trust accounts shows the balance for each trust type. The assets section shows assets, such as loans, securities, real estate, and monetary claims, held in various trusts.

Money trusts include a wide variety of trust products. They include, for example, products with discretionary management rights, such as JOMTs and individually operated designated money trusts (referred to as *Shiteitan*), and products without discretionary management rights, such as specified money trusts (referred to as *Tokkin*). Fees for these products vary. Aside from money trusts, the trust banks have discretionary management rights for loan trusts and pension trusts, but not for investment trusts or securities trusts.

### Statements of Income of Trust Banks

The trust banks disclose statements of income for banking accounts. The main components of "Net Business Profit before Credit Costs," which is equivalent to operating profit for other companies are as follows:

- (1) Trust Fees
- (2) Net Credit Cost of loan trusts and JOMT accounts
- (3) Net Interest Income
- (4) Net Fees and Commissions
- (5) Net Trading Income
- (6) Net Other Ordinary Income (gains or losses on sales of bonds, net gain or loss on foreign exchange transactions, net income or expense on derivatives other than trading or hedging)
- (7) Gross Business Profit: (1)+(3)+(4)+(5)+(6)
- (8) General and Administrative Expenses
- (9) Transfer to general allowance for loan losses
- (10) Net Business Profit: (7)-(8)-(9)
- (11) Net Business Profit before Credit Costs: (10)+(2)+(9)

### Fee Revenues of Trust Banks: Trust Fees and Net Fees and Commissions

In trust banks, broadly speaking, there are two types of fee revenues: "Trust Fees" and "Net Fees and Commissions." Fees that trust banks receive on trust contracts are posted to "Trust Fees." Fees and commissions on general service contracts are posted to "Net Fees and Commissions." Note that fees related to the loan trusts and JOMT accounts have characteristics similar to the banking business (deposits and loans) and are generally excluded from "Trust Fees." Sumitomo Mitsui Trust Holdings, Inc. and its consolidated subsidiaries (together, the "SuMi TRUST Group") include these fees in "Net Interest Income and Related Profit."

### Fee Revenues

### Trust Fees (excluding loan trusts & JOMTs)

- Pension trust fees \*1
- Individually operated designated money trust fees \*1
- Investment trust & specified money trust fees \*2
- Asset securitization-related trust fees
- Real estate brokerage fees

### Net Fees and Commissions

- Investment trust and insurance sales fees
- Discretionary investment fees
- Real estate brokerage fees
- Stock transfer agency fees
- Syndicated loan fees
- \*1 Fees related to management and administration of money trusts with discretionary management rights
- \*2 Fees related to administration of money trusts without discretionary management rights

# **Independent Auditors' Report**



#### **Independent Auditor's Report**

To the Board of Directors of Sumitomo Mitsui Trust Holdings, Inc.:

### Report on the Audit of the Consolidated Financial Statements

#### **Opinion**

We have audited the accompanying consolidated financial statements of Sumitomo Mitsui Trust Holdings, Inc. ("the Company") and its consolidated subsidiaries (collectively referred to as "the Group"), which comprise the consolidated balance sheet as at March 31, 2024, the consolidated statement of income, statement of comprehensive income, statement of changes in net assets and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at March 31, 2024, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with accounting principles generally accepted in Japan.

### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in Japan. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Japan, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

We identified "Estimates of allowance for loan losses for corporate customers" as a key audit matter in our audit of the consolidated financial statements for the current fiscal year. Specifically, the factors include (1) Classification of borrowers and (2) Adjustment of expected credit losses considering the future forecast performed by the Company's major consolidated subsidiary, Sumitomo Mitsui Trust Bank, Limited ("SuMi TRUST Bank").

In the previous fiscal year, we identified "Recognition of impairment losses on software relevant to the development project for implementation of the overseas accounting system" at SuMi TRUST Bank as a key audit matter. In the current fiscal year, however, we determined that it was no longer a key audit matter since we considered that the level of estimation uncertainty and materiality related to the valuation of the software is relatively low compared to the prior year.

During our audit for the current fiscal year, we communicated with the Audit Committee regarding the matters related to the accounting treatment for investments in the alternative asset portfolio, the valuation of equity investments including the alternative asset portfolio and accounting estimates other than the above (primarily for fair value measurement of financial instruments, retirement benefit obligations, and impairment losses on fixed assets) and recognition of fees and commissions (real estate brokerage fees and loan fees). However, we determined that none of these matters were subject to the key audit matters, taking into account the likelihood of

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misstatements in the consolidated financial statements for the current fiscal year and the quantitative and qualitative impact in the event of any misstatement.

### Estimates of allowance for loan losses for corporate customers

#### The key audit matter

In the consolidated financial statements of Sumitomo Mitsui Trust Holdings, Inc., allowance for loan losses of ¥117.7 billion was recognized for the current fiscal year. The allowance was provided for the total credit portfolios of ¥35,159.5 billion, most of which was comprised of loans and bills discounted of ¥33,420.9 billion, representing a significant portion of the total assets of ¥75,876.9 billion.

### (1) Classification of borrowers

As described in the Note on "Significant Accounting Policies and Practices, 5. Significant Accounting Policies, (5) Allowance for Loan Losses" and the Note on "Significant Accounting Estimates, 1. Estimates of Allowance for Loan Losses, (2)" to the consolidated financial statements, SuMi TRUST Bank, a major consolidated subsidiary, performs loan reviews and validates them based on its internal criteria for self-assessment of asset quality and records an allowance for loan losses in accordance with its policy for write-offs and provisions based on the determined classification of each borrower.

The vast majority of allowance for loan losses in the consolidated financial statements is for corporate customers of SuMi TRUST Bank. These corporate customers are classified, taking into account qualitative factors, based primarily on the credit rating assigned by the credit risk management system using quantitative information, such as financial information on the borrowers.

Specifically, the process of determining the classification of each borrower includes reviewing the borrowers' solvency based on their substantive financial condition, cash flow position and earning capacity, and overall assessment of their business sustainability and future profitability, ability to generate future cash flows available for debt repayment, the reasonableness and feasibility of their business improvement plans and support from other financial institutions and sponsors (such as equity investors or operators), in addition to their industry specific characteristics and market conditions. This determination involves the subjective judgment of management, and in particular, any changes in the classification of

#### How the matter was addressed in our audit

The primary procedures we performed to assess the reasonableness of the estimates of allowance for loan losses for corporate customers included the following:

### (1) Internal control testing

In order to test the design and operating effectiveness of certain internal controls of SuMi TRUST Bank related to the estimates of allowance for loan losses, we performed the following procedures with the assistance of our own specialists in credit risk assessment and IT:

- assessment of whether the internal rules for the self-assessment and the write-offs and provisions (including the "Rules for Credit Risk Management" that stipulate the credit management policy) were properly maintained;
- evaluation of controls to ensure that the financial information on borrowers entered into the credit risk management system by branches is complete and accurate;
- evaluation of controls within the Risk Management Department relevant to the maintenance and operation of the credit rating model;
- evaluation of IT application controls relevant to determining credit ratings using quantitative information in the credit risk management system;
- evaluation of controls within the Credit Supervision Department and the Risk Management Department that validate the results of the self-assessment and writeoffs/provisions for compliance with internal rules; and
- evaluation of controls in which the reasonableness of any adjustment for expected credit losses is assessed based on the current economic environment at management meetings.

### (2) Classification of borrowers

In order to assess whether borrowers were appropriately classified, we selected certain individual corporate customers for our testing based on both quantitative and qualitative factors. Specifically, in order to select large borrowers whose credit risk is expected to deteriorate due to

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large borrowers (i.e. borrowers for whom a material amount of allowance for loan losses may be recognized if their credit risk increases) may have a significant effect on the consolidated financial statements.

Based on these factors, a higher level of management judgment is required to determine the classification of large borrowers for which a significant change in the credit risk is expected under the circumstances where the future economic environment remains uncertain due to inflation and corresponding tightening monetary policies, as well as the possibility that risks inherent in certain borrowers may materialize.

(2) Adjustment for expected credit losses considering future forecast

As described in the Note on "Significant Accounting Estimates, 1. Estimates of Allowance for Loan Losses (3)" to the consolidated financial statements, SuMi TRUST Bank a major consolidated subsidiary estimated the impact of the credit risks that had not yet been reflected in the financial information and historical loan-loss ratios of its borrowers, and recognized an additional allowance for loan losses of ¥15.1 billion (¥16.5 billion for the prior fiscal year) as a necessary adjustment for expected credit losses in the future, taking into account the effects of the uncertain future economic environment on the future financial performance and cash flow position of its borrowers.

The amount of adjustment of allowance for loan losses was estimated by using credit risk information in the credit management policy of SuMi TRUST Bank. In the credit management policy, "borrowers who may incur credit costs due to changes in their business environment" are selected and closely monitored, and selected borrowers are reviewed periodically. Expected credit losses in the future are estimated for the credit portfolio of selected borrowers by using certain assumptions about the degree of future deterioration in credit risks by credit rating and the corresponding change in their credit rating.

As identifying credit portfolios subject to adjustment for expected credit losses and estimating the impact of the current economic environment on allowance for loan losses involve a high degree of estimation uncertainty and require subjective management judgment, there may be a material impact on the consolidated financial statements if the assumptions used for the estimates are not

the uncertain future economic environment, we took the following factors into account:

- quantitative factors: the possible effect on the amount of allowance for loan losses from inappropriate classification; and
- qualitative factors: the extent of the impact of the current economic environment on the future financial performance and cash flow position of the borrowers, resilience to such impact, current performance of each borrower, potential intrinsic risks in individual credit facilities and their structures, and the intentions of other financial institutions and sponsors towards providing support.

In order to evaluate whether the classification of the corporate customers selected based on the above factors was appropriately determined, we primarily performed the following procedures, paying attention to the impact of the uncertain future economic environment:

- inspection of documents supporting the borrower classification, including the results of the analysis of borrowers' financial information, the valuation of underlying assets future performance plans, and qualitative judgment such as the consideration of nature of transaction schemes or projects and the intention of other financial institutions and sponsors towards providing support, as well as the assessment of the reasonableness of borrower classification;
- assessment of whether the borrowers were classified in accordance with the internal rules for self-assessment; and
- inquiries of personnel in the relevant departments (branches, the Credit Supervision Department, and the Risk Management Department) of SuMi TRUST Bank and the assessment of appropriateness of the classification of borrowers using their recently released information that we obtained independently.
- (3) Adjustment for expected credit losses considering future forecasts

In assessing the impact of the uncertain future economic environment on allowance for loan losses of SuMi TRUST Bank, we inspected the materials for the meetings and approvals in which the recognition of an additional allowance was discussed, and inquired of members of the meetings and other attendees.

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appropriate. In particular, since the future economic environment remains highly uncertain as described above, a higher level of management judgment is required in estimating such impact for the current fiscal year.

We, therefore, determined that our assessment of the reasonableness of the estimates of allowance for loan losses for corporate customers was of most significance in our audit of the consolidated financial statements for the current fiscal year, and accordingly, a key audit matter.

In addition, we assessed the appropriateness of assumptions regarding the identification of credit portfolios subject to adjustment for expected credit losses, the extent of future deterioration in credit risks and changes in credit rating.

Specifically, we analyzed the latest downgrading of credit rating and assessed whether the credit management policy and its designated customers requiring close monitoring reasonably captured and discriminated ex-ante those borrowers to downgrade. In addition, based on the information we obtained and our understanding through the audit procedures described in "(2) Classification of borrowers" above, we:

- evaluated the consistency of the assumptions with the credit risk management framework of SuMi TRUST Bank;
- inspected the final approval documents of the borrowers requiring close monitoring based on the credit management policy;
- inquired of personnel in the relevant departments (the Credit Supervision Department, Financial Planning Department, and Risk Management Department) of SuMi TRUST Bank and inspected supporting documents:
- examined whether borrowers, who may incur credit costs, were indeed selected as borrowers requiring close monitoring based on industrial sectoral reports published by external organizations; and
- assessed the consistency of the assumptions with the information that formed the basis for measuring credit risks.

Additionally, we assessed the appropriateness of the calculation methods of the adjustment for expected credit losses reflecting the risk profile of the portfolio and individual borrowers.



#### **Other Information**

The other information comprises the information included in the Financial Report, but does not include the consolidated financial statements and our auditor's reports thereon. Management is responsible for the preparation and presentation of the other information. The audit committee are responsible for overseeing the directors' performance of their duties with regard to the design, implementation and maintenance of the reporting process for the other information.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

### Responsibilities of Management and the Audit Committee for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern in accordance with accounting principles generally accepted in Japan and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The audit committee are responsible for overseeing the directors' performance of their duties with regard to the design, implementation and maintenance of the Group's financial reporting process.

### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with auditing standards generally accepted in Japan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of our audit in accordance with auditing standards generally accepted in Japan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether
  due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
  evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a
  material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
  involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal
  control
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, while the objective of the audit is not to express an opinion
  on the effectiveness of the Group's internal control.



- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate whether the presentation and disclosures in the consolidated financial statements are in
  accordance with accounting standards generally accepted in Japan, the overall presentation, structure
  and content of the consolidated financial statements, including the disclosures, and whether the
  consolidated financial statements represent the underlying transactions and events in a manner that
  achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the audit committee regarding, among other matters, the planned scope and timing of the audit, significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the audit committee with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the audit committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### Fee-related Information

Fees paid or payable to our firm and to other firms within the same network as our firm for audit and non-audit services provided to the Company and its consolidated subsidiaries for the current year are 978 million yen and 473 million yen, respectively.



### **Convenience Translation**

The U.S. dollar amounts in the accompanying consolidated financial statements with respect to the year ended March 31, 2024 are presented solely for convenience. Our audit also included the translation of yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made on the basis described in "Basis of Presentation of Financial Statements" to the consolidated financial statements.

### Interest required to be disclosed by the Certified Public Accountants Act of Japan

We do not have any interest in the Group which is required to be disclosed pursuant to the provisions of the Certified Public Accountants Act of Japan.

/S/ Yutaka Terasawa Designated Engagement Partner Certified Public Accountant

/S/ Tomomi Mase Designated Engagement Partner Certified Public Accountant

/S/ Yoichi Tanaka Designated Engagement Partner Certified Public Accountant

KPMG AZSA LLC Tokyo Office, Japan June 20, 2024

### Notes to the Reader of Independent Auditor's Report:

This is a copy of the Independent Auditor's Report and the original copies are kept separately by the Company and KPMG AZSA LLC.

# Management's Discussion and Analysis (Unaudited)

### Overview of Business Activities of the Company

### **Economic and Financial Environment**

In looking back on the financial and economic environment during the fiscal year under review, continued monetary tightening primarily in the West was reflected in lackluster business conditions in Europe, but the US economy demonstrated resilience on the back of a buoyant job market. The Chinese economy was weighed down by mainly a sluggish real estate market. In the Japanese economy, domestic demand centered on personal consumption weakened in an inflationary environment.

In the financial markets, the Nikkei Stock Average continued to meet upside resistance through December 2023 before turning upwards in response to higher share prices in the US and weakness in the yen. In February 2024, it rallied to an all-time high. With the Bank of Japan expanding its permissible trading range, the yield on 10-year JGBs rose to above 0.90% at the end of October 2023, before falling back to around 0.60% in December in sympathy with lower UST yields. In January 2024, growing expectations of normalization in monetary policy pushed the 10-year JGB yield above 0.7%, but even after the BoJ dismantled its negative interest rate policy in March, yield movements remained calm due to the market's acceptance of the BoJ's ongoing commitment to monetary easing. Despite some phases of temporary yen appreciation, the Japanese currency remained weak overall, reflecting the different monetary policy stances between Japan and the US, with the USD/JPY currency pair breaking above 150 yen at the end of March 2024.

### **Developments of Business Activities**

The "Purpose" (reason for existence) of SuMi TRUST is "Trust for a flourishing future." Based on this purpose, we continue to advance our business operations.

With the Nikki Stock Average hitting an all-time high and the Japanese economy at a major turning point in finally overcoming deflation, as highlighted by the BoJ's decision to abandon its negative interest rate policy, in fiscal 2023, we pressed ahead with the initiatives based on the three topics in the Medium-Term Management Plan.

Three topics in the Medium-Term Management Plan

- Driving growth and capital efficiency in businesses unique to a trust group: Realizing the virtuous circulation of funds, assets, and capital and enhancing corporate value
- 2. Strengthening of human capital for future adaptability: Building an organization in which job satisfaction leads to well-being
- 3. Enhancement of our management foundation: The capacity to support the transformation of businesses and organizations
- Driving growth and capital efficiency in businesses unique to a trust group

Leveraging the strength of having a longstanding record of transactions based on relationships of trust with clients, SuMi TRUST aims to achieve the balanced creation of both social and economic value with a business model that is distinctive of a trust group with a core focus on asset management and administration. Through to fiscal 2030, we intend to expand our assets under fiduciary (hereinafter "AUF") to ¥800 trillion (U.S. \$5 trillion)—an indicator we defined of the scale of our initiatives geared towards solving social issues and contributing to market creation and growth. We will also press ahead with efforts aimed at early achievement of an ROE of at least 10%.

For individual clients, SuMi TRUST Bank leveraged the asset management know-how it has accumulated in the pension business to expand its comprehensive consulting services in view of the age of 100-year life. These services are

focused not only on pensions and retirement allowances but also on the flow and stock aspects of assets and liabilities, including real estate and loans.

SuMi TRUST Bank is also strengthening its approach to people in the asset formation stage of life by enhancing its contact channels, including the expansion of its online consulting plaza. In September 2023, we started providing the service, "the Sumitomo Mitsui Trust NEOBANK" so that clients using Smart Life Designer—an app that supports the asset formation efforts of clients—can access SuMi TRUST Bank's services for various life stages, from asset formation, administration, and management to succession planning, as well as the functions powered by SBI Sumishin Net Bank's leading-edge digital platform.

Also, in July 2023, SuMi TRUST Bank formed a capital and business alliance with PrivateBANK Co., Ltd., a provider of asset management services for mainly the financial assets, real estate, and private equity of ultra-high-net-worth families, as well as a wide range of concierge services. The collaboration between the two companies will not only deliver more multi-faceted services to highnet-worth clients, but will mean our capability of product development and solution providing can be strengthened, which in turn will enhance the foundation for asset management, asset administration, and social contributions.

For corporate clients, given the growing importance of initiatives in the ESG/sustainable management space, we expanded our engagement-driven solutions business to encourage improvements in corporate value through discussions from an investor's point of view by utilizing various surveys on the topics of governance, human capital, ESG in real estate, and so on.

In February 2024, SuMi TRUST Bank established a joint venture to deliver climate change solution services together with the ERM Group, the world's largest specialist sustainability consultancy that boasts a wealth of environmental and low-carbon transition expertise. The operations of the joint venture started in April 2024.

We will also provide pre-listing IR support to start-up firms that are contributing to the future of Japan with new technology and services and assist with the fundraising of investors both before and after listing. SuMi TRUST Bank not only supports start-ups with seed financing using bank functions but it is committed to facilitating investments and loans up to a cumulative amount of ¥50.0 billion (U.S. \$0.3 billion) through to fiscal 2025 as a way of supporting start-ups that have started to consider going public.

Sumitomo Mitsui Trust Asset Management Co., Ltd. (here-inafter called Sumitomo Mitsui Trust Asset Management) has tapped the knowledge of SuMi TRUST Bank to set up a cross-over fund that invests in both listed and unlisted shares. We will contribute to the supply of capital to start-ups with both banking functions and investor functions.

For investor clients including individuals, we are expanding our management of private assets in order to enhance social and economic value and provide investment opportunities with stronger returns. In particular, even though we think the infrastructure that supports Japan's industries and people's livelihoods will require large sums of capital in order to solve such issues as decarbonization and digitalization, the opportunities to invest are limited because the investment market is still underdeveloped.

In this environment, in September 2023, Group company Japan Extensive Infrastructure, Limited. established a comprehensive domestic infrastructure fund (Japan Infrastructure I, Limited Partnership) for the purpose of providing advice on investment decisions. The fund will serve as a focal point for capital demand and investment needs in the domestic infrastructure domain and will help solve issues in society through the creation and provision of investment opportunities.

In December 2023, we publicly announced a policy on improving our asset management business with the aim of implementing industry-leading initiatives in response to the government's Policy Plan for Promoting Japan as a Leading Asset Management Center. We will seek to enhance the self-directed asset management capabilities of SuMi TRUST Bank, Sumitomo Mitsui Trust Asset Management, and Nikko Asset Management Co., Ltd. (hereinafter called Nikko Asset Management), and also build a multi-affiliate model by partnering with diverse and capable asset management firms and incorporating them into the Group. To achieve this goal, we will aggressively spend up to ¥500 billion (U.S. \$3.3 billion) in total through to fiscal 2030 to acquire global asset management capabilities and client bases and to invest in

up-and-coming asset managers. In addition, we will step up efforts aimed at further enhancing corporate governance and boosting asset management know-how in the asset management business.

In building up to this, both Sumitomo Mitsui Trust Asset Management and Nikko Asset Management have entered into capital and business agreements with UK-based Osmosis (Holdings) Limited, an investment manager focused on delivering superior investment returns with better environmental outcomes.

In the asset administration business, we supported the improvements and enhancements of corporate governance at Custody Bank of Japan, Ltd., while SuMi TRUST Bank spearheaded efforts to strengthen functions and improve services to meet demand from investors and asset management companies seeking to improve and streamline their operations. We also worked on bolstering competitiveness by standardizing operational processes with the use of digital technology and 7 examining the adoption of a common backbone system for overseas asset administration.

### 2. Strengthening of human capital for future adaptability

The highly specialized work that is characteristic of SuMi TRUST is underpinned by each and every employee and we recognize that giving employees the opportunities to unleash their full potential generates the value that we deliver to clients and society.

To generate further momentum in diversity, equity, and inclusion, we worked on developing environments that will empower women in the workplace, help employees balance childcare and nursing care with their working lives, and contribute to improvements in human rights and equal rights for LGBTQ people. We also continued to establish personnel systems that bring to bear the diversity and expertise of employees as collective strengths of the organization by facilitating self-determined career-building efforts. As a result of these initiatives, SuMi TRUST was awarded the highest rating of "Gold" in the Pride Index managed by wwP (work with Pride), an organization that supports the promotion and establishment of diversity management regarding LGBTQ issues. At the same time, SuMi TRUST Bank was awarded a "Rainbow" rating for its efforts to find solutions to

specific issues in society by collaborating with major players from different sectors, including corporations, government agencies, and NPOs.

Also, with SuMi TRUST celebrating its 100th anniversary in fiscal 2024, we are undertaking numerous projects across the Group to express our gratitude to stakeholders and deepen their understanding of the Group's operations.

The "Purpose" of SuMi TRUST reflects the origin of trusts in Japan—to solve various social issues with a client-oriented mindset and contribute to Japan's development. As we celebrate 100 years of existence as an organization, we have formulated the brand slogan "trust for a flourishing future" to effectively convey and embody within and beyond SuMi TRUST the profound significance of "being entrusted" by our clients and our strong determination to fulfill their "wishes for the future."

Our centennial project is, in itself, an organization-building exercise for SuMi TRUST. We see it as an opportunity for each and every employee to take center stage, to learn about the identity of the Group and its history of challenges and pioneering spirit, and to feel confident and motivated as a SuMi TRUST employee. It is also an opportunity to kickstart a movement of challenging ourselves as we look to the next 100 years.

### 3. Enhancement of our management foundation

We will further enhance our fiduciary duties, including risk management, compliance, and improvements in client satisfaction because they form the basis of long-lasting relationships of trust with clients. We are updating our risk management framework and operational rules and taking measures to address increasingly complex and sophisticated financial crimes and cyber-attacks.

We are steadily advancing the provision of services and business process transformation with the use of generative Al and other digital technologies. In April 2023, we developed and started using a system utilizing digital technology to lighten the burden of inheritance procedures on both clients and financial institutions. This system scans family registers, checks for any missing information in the documents, and lets users create an heir relationship diagram. We will channel management resources into areas where we expect the effects

on productivity improvement and business efficiency to be most significant, expand our lineup of products and services tailored to client needs, and further refine improvements in our ability to deliver high-quality consulting services.

### Results of Business Activities

### (Consolidated Financial Results for the Fiscal Year 2024)

In this financial and economic environment, in the fiscal year under review, "Net Business Profit before Credit Costs" increased by ¥14.0 billion (U.S. \$93 million) from the previous fiscal year to ¥338.6 billion (U.S. \$2,237 million). This was primarily attributable to higher fee income from mainly corporate loans, as well as tailwinds from market factors, including high stock prices and weakness in the yen.

"Ordinary Profit" was down ¥184.5 billion (U.S. \$1,219 million) from the previous fiscal year to ¥101.3 billion (U.S. \$669 million), owing mainly to a deterioration in earnings from shares associated with the winding down and rebuilding of Japanese stock bear fund\* positions for the purpose of sharply reducing the risk of share price volatility on periodic performance, even though we continued to step up efforts aimed at reducing our strategic shareholdings. As a result of the above, net income attributable to owners of the parent decreased by ¥111.8 billion yen (U.S. \$738 million), from the previous fiscal year to ¥79.1 billion (U.S. \$523 million).

\*Held to hedge against the risk of share price fluctuations in strategic shareholdings

### Major KPIs (Consolidated)

		Millions	of Yen		Millions of U.S. Dollars	N	1	
		20	24		2024	202	4	2023
Years Ended March 31	Forecast	Changes from Previous Year	Forecast	Results	Results	Changes from Previous Year	Changes from Forecast	Results
Net Business Profit Before Credit Costs (Note 1)	¥ 340,000	¥ 1,329	¥ 330,000	¥ 338,670	\$ 2,237	¥ 14,029	¥ 8,670	¥ 324,641
Substantial Gross Business Profit (Note 1)	910,000	35,844	860,000	874,155	5,773	59,992	14,155	814,162
General and Administrative								
Expenses (Note 1)	(570,000)	(34,515)	(530,000)	(535,484)	(3,536)	(45,963)	(5,484)	(489,521)
Fee and Commission Income Ratio (%)				54.7%		(0.4)%		55.1%
Over Head Ratio (%)	62.6%	1.3%	61.6%	61.3%		1.2%	(0.2)%	60.1%
Return on Equity (%)				2.68%		(4.25)%		6.93%
Consolidated Equity Tier 1 Capital								
Ratio (%)				11.35%		0.56% (Note2)		10.79%

### (Notes)

- 1) The amounts of the net business profit before credit costs, the substantial gross business profit, and general and administrative expenses are counted in accordance with the internal administration of the Company, taking into account the profits and losses of affiliated companies accounted for by the equity method.
- 2) Excluding the impact of gains/losses from strategic shareholdings and stock bear fund (gains/losses on stocks and other securities), we estimate that the level will roughly exceed the initial forecast (¥200.0 billion (U.S. \$1,321 million)).
- 3) The consolidated equity Tier 1 capital ratio (calculated based on the finalization of the Basel III reforms) as of March 31, 2024 was 10.2%.

### Consolidated BIS Capital Adequacy Ratio

Consolidated Equity Tier 1 capital ratio was 11.35%, Consolidated Tier 1 capital ratio was 12.55%, and Consolidated Total capital ratio was 13.64% as of March 31, 2024, exceeding the minimum regulatory requirements of 7.55%, 9.05%, and 11.05%, respectively.

The translation of Japanese yen amounts into U.S. dollar amounts in "Management's Discussion and Analysis" is included solely for the convenience of readers outside Japan. The translation has been made at the rate of ¥151.42 to U.S. \$1, the approximate rate of exchange as of March 29, 2024.

### **Operating Results (Consolidated)**

		Millions of U.S. Dollars		
Years Ended March 31	2024	2023	Changes	2024
Gross Profit (excluding Trust Account Credit Costs)	¥ 796,460	¥ 741,814	¥ 54,646	\$ 5,260
General and Administrative Expenses				
(excluding non-recurring expenses)	(500,672)	(456,075)	(44,596)	(3,307)
Net Provision of General Allowance for Loan Losses (B)	(4,121)	3,563	(7,685)	(27)
Banking Account Credit Costs (C)	(8,996)	(15,164)	6,167	(59)
Reversal of Allowance for Loan Losses (D)	_	_	_	_
Recoveries of Written-Off Claims (E)	1,240	1,123	116	8
Net Gains (Losses) on Stocks and Other Securities	(188,508)	3,080	(191,588)	(1,245)
Net Income from Affiliated Companies Accounted for				
by the Equity Method	18,733	18,102	631	124
Impairment Loss	(7,407)	(18,187)	10,779	(49)
Others	(8,751)	(6,868)	(1,882)	(58)
Income Before Income Taxes	97,977	271,387	(173,410)	647
Net Income Attributable to Owners of the Parent	79,199	191,000	(111,800)	523
Total Credit Costs (A+B+C+D+E)	(11,877)	(10,477)	(1,400)	(78)
Net Business Profit Before Credit Costs	338,670	324,641	14,029	2,237

### (Notes)

- 1) Gross Operating Profit = Trust Fees + (Interest Income Interest Expenses) + (Fees and Commissions Fees and Commissions Payments) + (Trading Income Trading Expenses) + (Other Ordinary Income Other Ordinary Expenses)
- 2) Net Business Profit Before Credit Costs is Substantial Gross Business Profit, less General Administrative Expenses. (The amounts of Substantial Gross Business Profit and General Administrative Expenses are calculated for internal control purposes, taking into account of share of profit
- and losses of affiliated companies accounted for by the equity method.) Note that the differences between the amounts of Substantial Gross Business Profit and Gross Profit, and Total General Administrative Expenses and General Administrative Expenses are primarily the amount of Ordinary Profits (adjusted for non-recurring effects) from Affiliated Companies Accounted for by the Equity Method multiplied by the Ratio of Equity Holdings.
- 3) Amounts in parentheses represent losses or expenses, and profit decreases from the previous fiscal year.

### **Analysis on Operating Results (Consolidated)**

		Millions of Yen		Millions of U.S. Dollars
Years Ended March 31	2024	2023	Changes	2024
Net Business Profit Before Credit Costs (Note 1)	¥ 338,670	¥ 324,641	¥ 14,029	\$ 2,237
Substantial Gross Business Profit (Note 1)	874,155	814,162	59,992	5,773
Substantial Interest Income (Note 2)	289,969	300,628	(10,658)	1,915
Interest Income	(84,579)	148,113	(232,692)	(559)
Profits Earned from Market Deployment of				
Surplus Foreign Currency Fund	374,548	152,515	222,033	2,474
Fees and Commissions Related Income	478,880	449,361	29,518	3,163
Other Income (excluding Profits Earned From				
Market Deployment of Surplus Foreign Currency Fund)	105,305	64,172	41,133	695
General and Administrative Expenses (Note 1)	(535,484)	(489,521)	(45,963)	(3,536)
Total Credit Costs	(11,877)	(10,477)	(1,400)	(78)
Net Gain (Loss) on Stocks and Other Securities	(188,508)	3,080	(191,588)	(1,245)
Other Non-recurring profits (Losses)	(36,957)	(31,403)	(5,554)	(244)
Ordinary Profit	101,327	285,840	(184,513)	669
Extraordinary Profits (Losses)	(3,349)	(14,453)	11,103	(22)
Income before Income Taxes	97,977	271,387	(173,410)	647
Total Income Taxes	(17,636)	(79,357)	61,721	(116)
Net Income Attributable to Non-Controlling Interests	(1,141)	(1,029)	(111)	(8)
Net Income Attributable to Owners of the Parent	79,199	191,000	(111,800)	523
Return on Equity (%)	2.68	6.93	(4.25)	-
Dividends per Share of Common Stock (DPS) (Note 3)	110	210	5	_
Earnings per Share of Common Stock (EPS) (Note 3)	109	517	(149)	_
Total Number of Shares Outstanding (Million of Shares) (Note 3)	725.5	369.3	(13.1)	

### (Notes)

- 1) The amounts of the net business profit before credit costs, the substantial gross business profit, and general and administrative expenses are counted in accordance with the internal administration of the company, taking into account the profits and losses of affiliated companies accounted for by the equity method.
- 2) The amount of the substantial interest income is the sum of "Interest Income" and profits earned from market deployment of surplus foreign currency fund included in "Other Income."
- 3) The Company executed a 2-for-1 stock split of its shares of common stock on January 1, 2024, and it is assumed that the stock split was conducted at the beginning of the previous fiscal year.
- 4) The total number of shares outstanding is the average number of common stock (excluding treasury stock) outstanding.

### **Major Profit and Losses (Consolidated)**

		Millions of Yen		Millions of U.S. Dollars
Years Ended March 31	2024	2023	Changes	2024
Interest Income	¥ (84,579)	¥ 148,113	¥ (232,692)	\$ (559)
Other Profits	479,854	216,687	263,166	3,169
Profits Earned from Market Deployment of				
Surplus Foreign Currency Fund	374,548	152,515	222,033	2,474
Profits other than Profits Earned from				
Market Deployment of Surplus Foreign Currency Fund	105,305	64,172	41,133	695

"Interest income" decreased by ¥232.6 billion (U.S. \$1,537 million) from the previous fiscal year to a loss of ¥84.5 billion (U.S. \$559 million), mainly due to the absence of termination gain on bond bear fund recorded in the previous fiscal year and increased funding costs. The substantial interest income, which includes profits earned from the market deployment of surplus foreign currency fund decreased by ¥10.6 billion (U.S. \$70 million) from the previous fiscal year to ¥289.9 billion (U.S. \$1,915 million).

"Fees and Commissions Related Income" increased by ¥29.5 billion (U.S. \$195 million)from the previous fiscal year to ¥478.8 billion (U.S. \$3,163 million), mainly due to strong growth in fee income from corporate loans.

"General and Administrative Expenses" increased by ¥45.9 billion (U.S. \$304 million) from the previous fiscal year to ¥535.4 billion (U.S. \$3,536 million), mainly due to an increase in investment in human capital and expenses linked to gross profit in line with the plan, despite the yen depreciation-related increase.

As a result, "Net Business Profit Before Credit Costs," which represents the actual profit level calculated by making necessary adjustments to the above results, increased by ¥14.0 billion (U.S. \$93 million) from the previous fiscal year to ¥338.6 billion (U.S. \$2,237 million).

### **Credit Costs (Consolidated)**

"Total Credit Costs" decreased by ¥1.4 billion (U.S. \$9 million) from the previous fiscal year to ¥11.8 billion (U.S. \$78 million) of losses, mainly due to a decrease in amortization of loans and bills discounted.

# Net Gains (Losses) on Stocks and Other Securities (Consolidated)

"Net Gains (Losses) on Stock and Other Securities" arrived at ¥188.5 billion (U.S. \$1,245 million) of loss, mainly due to a realized loss of ¥298.1 billion (U.S. \$1,969 million) resulting from the winding down and rebuilding of Japanese stock bear fund\* positions, while a gain of ¥108.5 billion (U.S. \$717 million) was recorded due to accelerated activities to reduce strategic shareholdings.

\*Held to hedge against the risk of share price fluctuations in strategic shareholdings

### **Extraordinary Gain and Losses (Consolidated)**

"Extraordinary Gains and Losses" improved by ¥11.1 billion (U.S. \$73 million) from the previous year to a loss of ¥3.3 billion (U.S. \$22 million), mainly due to the rebound from the extraordinary losses associated with the renewal of overseas business-related systems that were recorded in the previous fiscal year.

### **Financial Condition**

### Assets and Liabilities

As of March 31, 2024, consolidated "Total Assets" were ¥75,876.9 billion (U.S. \$501 billion), an increase of ¥6,854.1 billion (U.S 45 \$ billion), and consolidated "Total Net Assets" were ¥3,137.6 billion (U.S.21 \$ billion), an increase of ¥315.1 billion (U.S. \$2 billion), compared with those as of the end of the previous fiscal year, respectively.

In particular, "Cash and Due from Banks" increased by ¥1,229.1 billion (U.S. \$8 billion) to ¥22,831.6 billion (U.S. \$151 billion), "Loans and Bills Discounted" increased by ¥1,609.9 billion (U.S. \$ 11 billion) to ¥33,420.9 billion (U.S. \$ 221 billion), "Securities" increased by ¥3,005.8 billion (U.S. \$20 billion) to ¥9,938.9 billion (U.S. \$66 billion), and "Deposits"

increased by  $\pm$ 2,030.9 billion (U.S. \$13 billion) to  $\pm$ 37,418.2 billion (U.S. \$247 billion), compared with those as of the end of the previous fiscal year.

In the consolidated financial statements of the SuMi TRUST Group, Cash and Due from Banks, credits on Loans and Bills Discounted and Securities, and reception of Deposits are mainly in Japanese yen. However, the SuMi TRUST Group's policy is to balance the operations and financing in all currencies and to diversify and stabilize the funding base in foreign currencies through yen-based investment transactions by utilizing customer-related deposits and swap markets and issuance of bonds.

"Total Assets of Trust Accounts" were ¥257,466.8 billion (U.S. \$1,700 billion) as of March 31, 2024, an increase of

¥1,241.0 billion (U.S. \$8 billion), compared with the amount as of the end of the previous fiscal year.

### Problem Assets under the Financial Reconstruction Act

As of March 31, 2024, the total balance of Bankrupt and Practically Bankrupt Loans, Doubtful Loans, and Substandard Loans of the Banking Account and the Principal Guaranteed Trust Accounts with a disclosure requirement under the Financial Reconstruction Act, decreased by ¥36.5 billion (U.S. \$0.2 billion) from the end of the previous fiscal year to ¥97.7 billion (U.S. \$0.6 billion). The ratio of "Problem Assets under the Financial Reconstruction Act" to Total Balance decreased by 0.1% to 0.3% since the previous fiscal year.

Problem Assets under the Financial Reconstruction Act
(SuMi TRUST Bank (non-consolidated basis) after partial direct write-offs)

Banking Account and Principal Guaranteed Trust Account (Combined)

			Billions of Yen		Billions of U.S. Dollars
As of March 31		2024	2023	Changes	2024
Problem Assets under the Financial Reconstruction Act	¥	97.7	¥ 134.2	¥ (36.5)	\$ 1
Total Balance	3	4,393.1	32,522.7	1,870.4	227
Ratio to Total Balance		0.3%	0.4%	(0.1)%	0.3%

### **Banking Account**

Classification				Billion	ns of Yen, Except for Percentages			
	Bala	Balance Coverage Ratio Co			Collateral/Allowance		Allowand	ce Ratio
As of March 31	2024	2023	2024	2023	2024		2024	2023
Bankrupt and Practically	¥ 8.8	¥ 8.5	100%	100%	Specific Allowance Provided	¥ 3.4	100%	100%
Bankrupt Loans (A)					Covered by Collateral/Guarantee	5.3	_	_
Doubtful Loans (B)	44.8	86.1	83%	74%	Uncovered	7.6	71%	62%
					Specific Allowance Provided	19.2		
					Covered by Collateral/Guarantee	17.9	_	_
Substandard Loans (C)	44.1	39.5	57%	48%	Uncovered	18.6	15%	22%
					General Allowance Provided	3.3		
					Covered by Collateral/Guarantee	22.0	_	_
Total of (A), (B), and (C)	97.7	134.1						
Total Balance	34,384.9	32,512.2						
Ratio to Total Balance	0.3%	0.4%						

## **Principal Guaranteed Trust Account**

Classification	Billions of Yen, Except for Percentages						
	Balance Covera		Coveraç	ge Ratio	Collateral/Allowance		
As of March 31	2024	2023	2024	2023	2024		
Bankrupt and Practically	¥ —	¥ —			Covered by Collateral/Guarantee	¥ —	
Bankrupt Loans (A)							
Doubtful Loans (B)	0.0	0.1	100%	100%	Covered by Collateral/Guarantee	0.0	
Substandard Loans (C)	0.0	0.0	100%	100%	Covered by Collateral/Guarantee	0.0	
Total of (A), (B), and (C)	0.0	0.1			Allowance for		
					Jointly Operated Money Trusts	0.0	
Total Balance	8.2	10.5					
Ratio to Total Balance	0.6%	0.7%					

### Net Interest Spread (Domestic Banking Account and Principal Guaranteed Trust Account)

	F	Percentage Points				
Years Ended March 31	2024	2023	Changes			
Average Yield on Interest-Earning Assets (a)	0.50%	0.53%	(0.03)%			
Loans and Bills Discounted (A)	0.65	0.63	0.02			
Securities	1.95	1.91	0.04			
Average Yield on Interest-Bearing Liabilities (b)	0.08	0.08	(0.00)			
Deposits (B)	0.05	0.04	0.01			
Gross Margin (a)–(b)	0.42	0.45	(0.03)			
Loan-Deposit Margin (A)–(B)	0.60	0.59	0.01			

# **Five-Year Summary (Unaudited)**

Sumitomo Mitsui Trust Holdings, Inc. and its Consolidated Subsidiaries As of and for the fiscal years ended March 31

					М	illions of Yen				
Consolidated Statements of Banking Account		2024		2023		2022		2021		2020
As of the Year-End										
Assets:										
Cash and Due from Banks	¥	22,831,653	¥	21,602,473	¥	-, -,	¥	-,,	¥	13,141,192
Call Loans and Bills Bought		25,000		24,006		5,000		8,766		71,236
Securities		9,938,913		6,933,067		7,879,235		6,983,483		6,437,599
Loans and Bills Discounted		33,420,919		31,810,926		30,876,507		30,506,968		29,703,375
Foreign Exchanges		45,394		47,445		29,494		25,396		36,952
Customers' Liabilities for Acceptances and Guarantees		595,482		562,523		541,228		511,782		518,811
Others		9,019,541		8,042,303		7,078,389		6,843,412		6,591,384
Total Assets	¥	75,876,905	¥_	69,022,746	¥	64,633,220	_¥	63,368,573	_¥	56,500,552
Liabilities:								10 100 070		0
Deposits and Negotiable Certificates of Deposit	¥	46,639,278	¥	42,848,293	¥	39,818,106	¥	40,628,273	¥	
Call Money and Bills Sold		360,394		1,912,878		799,524		60,675		142,974
Borrowed Money		7,302,158		6,039,543		7,153,498		5,782,602		5,856,384
Foreign Exchanges		281		847		1,275		577		3,213
Acceptances and Guarantees		595,482		562,523		541,228		511,782		518,811
Others		17,841,623		14,836,086	\/	13,574,298		13,662,105		10,839,049
Total Liabilities	¥	72,739,219	¥	66,200,172	¥	61,887,931	¥	60,646,016	_¥	53,909,645
Net Assets:		2.5// 270	\/	2 507 024	\/	2 517 520	\/	2.417.002	\/	2 224 277
Shareholders' Equity	¥	2,566,378	¥	2,587,824	¥	2,517,528	¥	, ,,,,,,	¥	2,334,377
Accumulated Other Comprehensive Income		539,948		204,259		198,028		277,756		220,889
Subscription Rights to Shares		855		945		1,006		1,024		1,057
Non-Controlling Interests Total Net Assets	V	30,503		29,545	\/	28,725		27,772		34,583
Total Liabilities and Net Assets		3,137,686 75,876,905	¥	2,822,574 69,022,746	¥	2,745,288 64,633,220	¥	2,722,556 63,368,573	¥	2,590,907 56,500,552
Total Liabilities and Net Assets	+	75,676,905	Ŧ	09,022,740	Ŧ	04,033,220	_Ŧ	03,300,373	_Ŧ	36,300,332
For the Year										
Income:										
Trust Fees	¥	116,269	¥	109,721	¥	110,539	¥	102,883	¥	99,816
Interest Income		1,008,989	-	660,308		375,659	- T	363,749		489,366
Fees and Commissions		467,405		440,331		444,655		390,877		401,723
Trading Income		77,765		15,608		13,453		76		102,189
Other Ordinary Income		648,320		468,302		336,597		402,394		349,778
Other Income		161,314		129,767		120,731		158,185		95,680
Total Income	¥	2,480,065	¥	1,824,040	¥	1,401,637	¥	1,418,166	¥	1,538,556
Expenses:		, ,		, , , , , , , , , , , , , , , , , , , ,		, , , , , ,		, , , , , , , , , , , , , , , , , , , ,		, ,
Interest Expenses	¥	1,129,376	¥	551,456	¥	107,883	¥	137,471	¥	361,890
Fees and Commissions Payments		129,174		122,839		133,161		118,031		109,666
Trading Expenses		1,848		5,184				33,300		
Other Ordinary Expenses		261,890		272,978		291,487		290,350		280,488
General and Administrative Expenses		505,945		460,336		435,567		431,422		433,455
Other Expenses		353,852		139,857		205,536		207,586		112,333
Total Expenses	¥	2,382,087	¥	1,552,653	¥	1,173,637	¥	1,218,163	¥	1,297,834
Income before Income Taxes		97,977		271,387		227,999		200,003		240,721
Net Income	¥	80,340	¥	192,029	¥	170,236	¥	143,938	¥	165,094
						Yen				
Per Share of Common Stock:										
Net Income per Share of Common Stock	¥	109.16	¥	258.57	¥	451.40	¥	379.65	¥	434.31
Diluted Net Income per Share of Common Stock		109.09		258.41		451.12		379.41		434.03
Net Assets per Share of Common Stock		4,316.76		3,843.26		7,249.70		7,192.07		6,822.48
						:11:				
					M	illions of Yen				
Statements of Trust Account		2024		2023		2022		2021		2020
Trust Assets	¥2	257,466,804	¥	256,225,715	¥	248,215,419	¥	239,846,590	¥	224,425,327

<sup>1.</sup> SuMi Trust Holdings has applied the "Implementation Guidance on Accounting Standard for Fair Value Measurement" (ASBJ Guidance No.31, June 17, 2021, "Guidance for

Application of Fair Value Measurement? from the beginning of the fiscal year ended March 31, 2023.

2. SuMi Trust Holdings has applied the "Accounting Standard for Revenue Recognition" (ASBJ Statement No.29, March 31, 2020) and "Accounting Standard for Fair Value Measurement" (ASBJ Statement No.30, July 4, 2019) from the beginning of the fiscal year ended March 31, 2022. The amounts in "Five-Year Summary" have reflected those accounting standards after the fiscal year ended March 31, 2022.

<sup>3.</sup> For the purpose of accurately presenting credit risks with and without collateral for derivative transactions, financial assets and liabilities for derivative transactions measured at fair value are now presented on a gross basis based on the general rule from fiscal year ended March 31, 2022. To reflect this change in presentation, reclassifications have been made in the consolidated financial statements for the fiscal year ended March 31, 2021.

In the Consolidated inflatical statements for the instant year ended wards 17, 2021.

The Company executed a 2-for-1 stock split of its shares of common stock on January 1, 2024. Net assets per share of common stock, net income per share of common stock and fully diluted net income per share of common stock are calculated on the assumption that the stock split was conducted at the beginning of the previous fiscal year.

# Five-Year Summary (Unaudited)

Sumitomo Mitsui Trust Holdings, Inc. As of and for the fiscal years ended March 31

					Mi	llions of Yen				
Non-Consolidated Statements		2024		2023		2022		2021		2020
As of the Year-End										
Assets:										
Current Assets:	¥	90,452	¥	81,652	¥	137,483	¥	173,123	¥	175,470
Cash and Due from Banks		3,671		5,632		18,978		2,541		2,349
Securities		45,000		59,000		104,000		164,000		129,000
Non-Current Assets	2	2,032,989		2,046,987		2,086,028		2,030,327		2,049,283
Investments and Other Assets	2	2,032,984		2,046,981		2,086,028		2,030,325		2,049,281
Total Assets	¥ 2	2,123,441	¥	2,128,640	¥	2,223,512	¥	2,203,450	¥	2,224,754
Liabilities:										
Current Liabilities	¥	33,748	¥	2,723	¥	8,183	¥	12,799	¥	4,616
Non-Current Liabilities		591,598		605,450		645,303		620,209		650,093
Bonds Payable		571,000		590,000		630,000		610,000		640,000
Total Liabilities	¥	625,346	¥	608,173	¥	653,486	¥	633,009	¥	654,709
Net Assets:										
Shareholders' Equity	¥ 1	,497,239	¥	1,519,521	¥	1,569,019	¥	1,569,417	¥	1,568,986
Subscription Rights to Shares		855		945		1,006		1,024		1,057
Total Net Assets	¥ 1	,498,094	¥	1,520,466	¥	1,570,025	¥	1,570,441	¥	1,570,044
Total Liabilities and Net Assets	¥ 2	2,123,441	¥	2,128,640	¥	2,223,512	¥	2,203,450	¥	2,224,754
For the Year										
Operating Income:	¥	86,512	¥	78,111	¥	63,319	¥	60,855	¥	97,597
Dividends Received from Subsidiaries		78,396		71,279		58,154		56,256		95,851
Operating Expenses:		7,336		6,395		5,525		3,984		3,709
General and Administrative Expenses		7,336		6,395		5,525		3,984		3,709
Operating Profit	¥	79,176	¥	71,716	¥	57,793	¥	56,870	¥	93,888
Non-Operating Income	¥	6,959	¥	6,746	¥	6,715	¥	7,891	¥	8,183
Non-Operating Expenses		7,752		7,035		6,928		8,861		9,430
Income before Income Taxes	¥	78,382	¥	71,426	¥	57,580	¥	56,799	¥	92,640
Net Income	¥	78,290	¥	71,257	¥	57,620	¥	56,637	¥	93,858
						Yen				
Per Share of Common Stock:										
Net Income per Share of Common Stock	¥	107.90	¥	96.46	¥	153.83	¥	151.21	¥	250.04
Diluted Net Income per Share of Common Stock		107.84		96.40		153.74		151.12		249.87
Net Assets per Share of Common Stock		2,080.66		2,091.59		4,188.80		4,190.18		4,189.14

## **Consolidated Balance Sheet**

Sumitomo Mitsui Trust Holdings, Inc. and its Consolidated Subsidiaries As of March 31, 2024 and 2023

	Million	s of Yen	Millions of U.S. Dollars
	2024	2023	2024
Assets:			
Cash and Due from Banks	¥ 22,831,653	¥ 21,602,473	\$ 150,784
Call Loans and Bills Bought	25,000	24,006	165
Receivables under Resale Agreements	111,600	110,003	737
Receivables under Securities Borrowing Transactions	532,200	436,093	3,515
Monetary Claims Bought	1,144,441	970,058	7,558
Trading Assets (Notes 1 and 2)	2,015,752	1,514,603	13,312
Money Held in Trust	22,596	16,136	149
Securities (Notes 2 and 4)	9,938,913	6,933,067	65,638
Loans and Bills Discounted (Notes 3, 4 and 5)	33,420,919	31,810,926	220,717
Foreign Exchanges	45,394	47,445	300
Lease Receivables and Investment Assets (Note 4)	718,968	688,933	4,748
Other Assets (Notes 4, 8 and 14)	3,869,240	3,839,561	25,553
Tangible Fixed Assets (Note 6)	226,714	222,588	1,497
ntangible Fixed Assets (Note 7)	149,172	130,969	985
Assets for Retirement Benefits	338,723	232,625	2,237
Deferred Tax Assets	7,929	10,729	52
Customers' Liabilities for Acceptances and Guarantees	595,482	562,523	3,933
Allowance for Loan Losses	(117,798)	(129,998)	(778
Total Assets	¥ 75,876,905	¥ 69,022,746	\$ 501,102
Liabilities:		V 05 000 000	
Deposits (Notes 4 and 9)	¥ 37,418,280	¥ 35,387,287	\$ 247,116
Negotiable Certificates of Deposit	9,220,997	7,461,005	60,897
Call Money and Bills Sold	360,394	1,912,878	2,380
Payables under Repurchase Agreements (Note 4)	2,700,532	1,030,780	17,835
Trading Liabilities (Note 1)	1,767,322	1,472,636	11,672
Borrowed Money (Notes 4 and 10)	7,302,158	6,039,543	48,225
Foreign Exchanges	281	847	2
Short-Term Bonds Payable	2,906,725	2,332,377	19,196
Bonds Payable (Note 11)	2,787,367	2,501,760	18,408
Borrowed Money from Trust Account (Note 12)	4,327,798	4,332,472	28,581
Other Liabilities (Note 13 and 14)	3,084,555	3,038,112	20,371
Provision for Bonuses	20,875	19,136	138
Provision for Directors' Bonuses	422	402	3
Provision for Stocks Payment	1,274	1,064	8
Liabilities for Retirement Benefits	13,965	13,720	92
Provision for Reward Points Program	22,255	21,282	147
Provision for Reimbursement of Deposits	2,573	3,028	17
Provision for Contingent Losses	1,639	1,344	11
Deferred Tax Liabilities	201,934	65,585	1,334
Deferred Tax Liabilities for Land Revaluation (Note 6)	2,381	2,381	16
Acceptances and Guarantees	595,482	562,523	3,933
Total Liabilities	¥ 72,739,219	¥ 66,200,172	\$ 480,381
Net Assets:	V 0.5// 270	V 0.507.004	4 / 0 40
Total Shareholders' Equity:	¥ 2,566,378	¥ 2,587,824	16,949
Capital Stock	261,608	261,608	1,728
Capital Surplus	526,318	546,146	3,476
Retained Earnings	1,802,086	1,803,002	11,901
Treasury Stock	(23,635)	(22,933)	(156
Total Accumulated Other Comprehensive Income:	539,948	204,259	3,566
Valuation Differences on Available-for-Sale Securities	477,680	258,240	3,155
Deferred Gains (Losses) on Hedges	(11,599)	(48,470)	(77
Revaluation Reserve for Land (Note 6)	(6,782)	(6,855)	(45
Foreign Currency Translation Adjustments	39,346	24,531	260
Remeasurements of Defined Benefit Plans	41,304	(23,187)	273
Subscription Rights to Shares	855	945	
Non-Controlling Interests	30,503	29,545	201
Total Net Assets	¥ 3,137,686	¥ 2,822,574	\$ 20,722
Total Liabilities and Net Assets	¥ 75,876,905	¥ 69,022,746	\$ 501,102
	Y	en	U.S. Dollars
Net Assets per Share of Common Stock	¥ 4,316.76	¥ 3,843.26	\$ 28.51
tot / issets per share or common stock	+ +,510.70	r 5,045.20	Ψ 20.5

See accompanying notes.

The figures in U.S. dollars are converted from yen for the convenience of readers outside Japan at the rate of ¥151.42 to U.S. \$1.00, the exchange rate as of March 29, 2024. SuMi TRUST Holdings executed a 2-for-1 stock split of its shares of common stock on January 1, 2024. Net assets per share of common stock is calculated on the assumption that the stock split was conducted at the beginning of the previous fiscal year.

# **Consolidated Statement of Income**

Sumitomo Mitsui Trust Holdings, Inc. and its Consolidated Subsidiaries For the fiscal years ended March 31, 2024 and 2023

	Millio	Millions of Yen		Millions of U.S. Dollars	
	2024		2023		2024
Income:					
Trust Fees (Note 1)	¥ 116,269	¥	109,721	\$	768
Interest Income:	1,008,989		660,308		6,664
Interest on Loans and Discounts	632,494		425,715		4,177
Interest and Dividends on Securities	206,864		137,748		1,366
Interest on Call Loans and Bills Bought	2,350		1,316		16
Interest on Receivables under Securities Borrowing Transactions	0		_		C
Interest on Deposits with Banks	133,890		71,752		884
Other Interest Income (Note 2)	33,388		23,775		221
Fees and Commissions (Note 1)	467,405		440,331		3,087
Trading Income (Note 3)	77,765		15,608		514
Other Ordinary Income (Note 4)	648,320		468,302		4,282
Other Income (Note 5)	161,314		129,767		1,065
Total Income	¥ 2,480,065	¥	1,824,040	\$ 1	6,379
Expenses:					
Interest Expenses:	¥ 1,129,376	¥	551,456	\$	7,459
Interest on Deposits	346,812		171,880		2,290
Interest on Negotiable Certificates of Deposit	307,492		139,247		2,031
Interest on Call Money and Bills Sold	975		1,202		6
Interest on Payables under Repurchase Agreements	73,652		32,286		486
Interest on Borrowings	32,930		13,968		217
Interest on Short-Term Bonds	115,430		55,767		762
Interest on Bonds	60,136		29,070		397
Other Interest Expenses (Note 2)	191,945		108,032		1,268
Fees and Commissions Payments	129,174		122,839		853
Trading Expenses (Note 3)	1,848		5,184		12
Other Ordinary Expenses (Note 4)	261,890		272,978		1,730
General and Administrative Expenses (Note 6)	505,945		460,336		3,341
Other Expenses (Note 5)	353,852		139,857		2,337
Total Expenses	¥ 2,382,087	¥	1,552,653	\$ 1	5,732
Income before Income Taxes	¥ 97,977	¥		\$	647
Income Taxes:	17,636		79,357		116
Current	19,967		50,760		132
Deferred	(2,331)		28,597		(15
Net Income	¥ 80,340	¥		\$	531
Net Income Attributable to Non-Controlling Interests	1,141		1,029		8
Net Income Attributable to Owners of the Parent	¥ 79,199	¥		\$	523
		Yen		11.0	Dall-
		ieii		0.3.	Dolla

		Y	en		U.S.	Dollars
Net Income per Share of Common Stock	¥	109.16	¥	258.57	\$	0.72
Diluted Net Income per Share of Common Stock	¥	109.09	¥	258.41	\$	0.72

See accompanying notes.

SuMi TRUST Holdings executed a 2-for-1 stock split of its shares of common stock on January 1, 2024. Net income per share and diluted net income per share of common stock are calculated on the assumption that the stock split was conducted at the beginning of the previous fiscal year.

# **Consolidated Statement of Comprehensive Income**

Sumitomo Mitsui Trust Holdings, Inc. and its Consolidated Subsidiaries For the fiscal years ended March 31, 2024 and 2023

	Million	s of Yen	Millions of U.S. Dollars
	2024	2023	2024
Net Income	¥ 80,340	¥ 192,029	\$ 531
Other Comprehensive Income (Loss):			
Valuation Differences on Available-for-Sale Securities	220,724	(17,672)	1,458
Deferred Gains (Losses) on Hedges	36,709	(6,753)	242
Foreign Currency Translation Adjustments	10,668	8,584	70
Remeasurements of Defined Benefit Plans	64,456	19,517	426
Share of Other Comprehensive Income of Equity-Method Affiliated Companies	3,306	2,814	22
Total Other Comprehensive Income (Loss) (Note)	¥ 335,866	¥ 6,489	\$ 2,218
Comprehensive Income:	¥ 416,207	¥ 198,519	\$ 2,749
Comprehensive Income Attributable to Owners of the Parent	¥ 414,815	¥ 197,246	\$ 2,740
Comprehensive Income Attributable to Non-Controlling Interests	1,391	1,272	9

# **Consolidated Statement of Changes in Net Assets**

Sumitomo Mitsui Trust Holdings, Inc. and its Consolidated Subsidiaries For the fiscal years ended March 31, 2024 and 2023

From April 1, 2023 to March 31, 2024

	Millions of Yen							
		Sha	reholders' Ec	quity				
	Capital Stock	Capital Surplus	Retained Earnings	Treasury Stock	Total Shareholders' Equity			
Balance at the Beginning of the Year	¥ 261,608	¥ 546,146	¥1,803,002	¥ (22,933)	¥ 2,587,824			
Changes during the Year								
Cash Dividends			(80,041)		(80,041)			
Net Income Attributable to								
Owners of the Parent			79,199		79,199			
Purchase of Treasury Stock				(21,082)	(21,082)			
Disposal of Treasury Stock		(4)		556	552			
Retirement of Treasury Stock		(19,823)		19,823	_			
Purchase of Shares of Consolidated Subsidiaries					_			
Reversal of Revaluation Reserve for Land			(72)		(72)			
Net Changes of Items Other			(72)		(72)			
Than Shareholders' Equity								
Total Changes during the Year		(19,828)	(915)	(702)	(21,445)			
Balance at the End of the Year	¥ 261,608	¥ 526,318	¥1,802,086	¥ (23,635)	¥ 2,566,378			

					Millions of Ye	n					
		Accumula	ted Other C	omprehensi	ve Income						
	Valuation Differences on Available-for- Sale Securities	Deferred Gains (Losses) on Hedges	Revaluation Reserve for Land	Foreign Currency Translation Adjustments	Remeasurements of Defined Benefit Plans	Total Accumulated Other Comprehensive Income	Rights :	cription to Shares		Controlling terests	Total Net Assets
Balance at the Beginning of the Year	¥ 258,240	¥ (48,470)	¥ (6,855)	¥ 24,531	¥ (23,187)	¥ 204,259	¥	945	¥	29,545	¥ 2,822,574
Changes during the Year											
Cash Dividends											(80,041)
Net Income Attributable to											
Owners of the Parent											79,199
Purchase of Treasury Stock											(21,082)
Disposal of Treasury Stock											552
Retirement of Treasury Stock											_
Purchase of Shares of											
Consolidated Subsidiaries											_
Reversal of Revaluation											
Reserve for Land											(72)
Net Changes of Items Other											
Than Shareholders' Equity	219,439	36,870	72	14,814	64,491	335,689		(89)		958	336,557
Total Changes during the Year	219,439	36,870	72	14,814	64,491	335,689		(89)		958	315,112
Balance at the End of the Year	¥ 477,680	¥ (11,599)	¥ (6,782)	¥ 39,346	¥ 41,304	¥ 539,948	¥	855	¥	30,503	¥ 3,137,686

From April 1, 2022 to March 31, 2023

<u> </u>									
	Millions of Yen								
		Sha	reholders' Ed	quity					
	Capital Stock	Capital Surplus	Retained Earnings	Treasury Stock	Total Shareholders' Equity				
Balance at the Beginning of the Year	¥ 261,608	¥ 576,114	¥ 1,682,519	¥ (2,714)	¥ 2,517,528				
Changes during the Year									
Cash Dividends			(70,533)		(70,533)				
Net Income Attributable to									
Owners of the Parent			191,000		191,000				
Purchase of Treasury Stock				(50,364)	(50,364)				
Disposal of Treasury Stock		(0)		142	141				
Retirement of Treasury Stock		(30,003)		30,003	_				
Purchase of Shares of									
Consolidated Subsidiaries		36			36				
Reversal of Revaluation									
Reserve for Land			15		15				
Net Changes of Items Other									
Than Shareholders' Equity		-							
Total Changes during the Year	_	(29,968)	120,482	(20,218)	70,296				
Balance at the End of the Year	¥ 261,608	¥ 546,146	¥1,803,002	¥ (22,933)	¥ 2,587,824				

					Millions of Ye	n			
		Accumula	ted Other C	omprehensi	ve Income				
	Valuation Differences on Available-for- Sale Securities	Deferred Gains (Losses) on Hedges	Revaluation Reserve for Land	Foreign Currency Translation Adjustments	Remeasurements of Defined Benefit Plans	Total Accumulated Other Comprehensive Income	Rights to Share	Non-Controlling s Interests	Total Net Assets
Balance at the Beginning of the Year	¥ 277,617	¥ (42,759)	¥ (6,839)	¥ 12,719	¥ (42,708)	¥ 198,028	¥ 1,006	¥ 28,725	¥ 2,745,288
Changes during the Year									
Cash Dividends									(70,533)
Net Income Attributable to									
Owners of the Parent									191,000
Purchase of Treasury Stock									(50,364)
Disposal of Treasury Stock									141
Retirement of Treasury Stock									_
Purchase of Shares of									
Consolidated Subsidiaries									36
Reversal of Revaluation									
Reserve for Land									15
Net Changes of Items Other									
Than Shareholders' Equity	(19,376)	(5,710)	(15)	11,811	19,521	6,230	(61)	819	6,989
Total Changes during the Year	(19,376)	(5,710)	(15)	11,811	19,521	6,230	(61)	819	77,285
Balance at the End of the Year	¥ 258,240	¥ (48,470)	¥ (6,855)	¥ 24,531	¥ (23,187)	¥ 204,259	¥ 945	¥ 29,545	¥ 2,822,574

From April 1, 2023 to March 31, 2024

	Millions of U.S. Dollars							
		Sha	reholders' Eq	uity				
	Capital Stock	Capital Surplus	Retained Earnings	Treasury Stock	Total Shareholders' Equity			
Balance at the Beginning of the Year	\$ 1,728	\$ 3,607	\$ 11,907	\$ (151)	\$ 17,090			
Changes during the Year								
Cash Dividends			(529)		(529)			
Net Income Attributable to Owners of the Parent			523		523			
Purchase of Treasury Stock				(139)	(139)			
Disposal of Treasury Stock		(0)		4	4			
Retirement of Treasury Stock		(131)		131	_			
Purchase of Shares of Consolidated Subsidiaries					_			
Reversal of Revaluation Reserve for Land			(0)		(0)			
Net Changes of Items Other Than Shareholders' Equity					_			
Total Changes during the Year		(131)	(6)	(5)	(142)			
Balance at the End of the Year	\$ 1,728	\$ 3,476	\$ 11,901	\$ (156)	\$ 16,949			

				Milli	ons of U.S. D	ollars			
		Accumula	ted Other C	omprehensi	ve Income				
	Valuation Differences on Available-for- Sale Securities	Deferred Gains (Losses) on Hedges	Revaluation Reserve for Land	Foreign Currency Translation Adjustments	Remeasurements of Defined Benefit Plans	Total  Accumulated Other  Comprehensive Income	Rights to Shares	Non-Controlling Interests	Total Net Assets
Balance at the Beginning of the Year	\$ 1,705	\$ (320)	\$ (45)	\$ 162	\$ (153)	\$ 1,349	\$ 6	\$ 195	\$ 18,641
Changes during the Year									
Cash Dividends									(529)
Net Income Attributable to									
Owners of the Parent									523
Purchase of Treasury Stock									(139)
Disposal of Treasury Stock									4
Retirement of Treasury Stock									_
Purchase of Shares of									
Consolidated Subsidiaries									_
Reversal of Revaluation									
Reserve for Land									(0)
Net Changes of Items Other									
Than Shareholders' Equity	1,449	243	0	98	426	2,217	(1)	6	2,223
Total Changes during the Year	1,449	243	0	98	426	2,217	(1)	6	2,081
Balance at the End of the Year	\$ 3,155	\$ (77)	\$ (45)	\$ 260	\$ 273	\$ 3,566	\$ 6	\$ 201	\$ 20,722

# **Consolidated Statement of Cash Flows**

Sumitomo Mitsui Trust Holdings, Inc. and its Consolidated Subsidiaries For the fiscal years ended March 31, 2024 and 2023

	Millions	s of Yen	Millions o U.S. Dolla
	2024	2023	2024
ash Flows from Operating Activities:			
Income before Income Taxes	¥ 97,977	¥ 271,387	\$ 647
Depreciation and Amortization	37,559	32,841	248
Impairment Losses	7,407	18,187	49
Amortization of Goodwill	7,023	8,001	46
Equity in Losses (Earnings) of Affiliated Companies	(18,733)	(18,102)	(124
Increase (Decrease) in Allowance for Loan Losses	(12,199)	(33,371)	(8
Increase (Decrease) in Provision for Bonuses	1,739	(1,951)	1
Increase (Decrease) in Provision for Directors' Bonuses	20	221	(
Increase (Decrease) in Provision for Stocks Payment	209	332	•
Decrease (Increase) in Assets for Retirement Benefits	(101,358)	(36,622)	(669
Increase (Decrease) in Liabilities for Retirement Benefits	239	163	
Increase (Decrease) in Provision for Reward Points Program	972	1,317	(
Increase (Decrease) in Provision for Reimbursement of Deposits	(454)	(598)	(;
Increase (Decrease) in Provision for Contingent Losses	295	(305)	:
Interest Income	(1,008,989)	(660,308)	(6,66
Interest Expenses	1,129,376	551,456	7,459
Loss (Gain) Related to Securities	175,739	17,340	1,16
Loss (Gain) on Money Held in Trust	(4,444)	71	(29
Foreign Exchange Losses (Gains)	(315,824)	(158,496)	(2,08
Loss (Gain) on Disposal of Fixed Assets	630	933	
Net Decrease (Increase) in Trading Assets	(501,149)	(547,037)	(3,310
Net Increase (Decrease) in Trading Liabilities	294,686	565,949	1,94
Net Decrease (Increase) in Loans and Bills Discounted	(1,609,993)	(934,418)	(10,63
Net Increase (Decrease) in Deposits	2,030,993	2,157,125	13,413
Net Increase (Decrease) in Negotiable Certificates of Deposit	1,759,991	873,061	11,62
Net Increase (Decrease) in Borrowed Money (Excluding Subordinated Borrowings)	1,190,415	(1,113,954)	7,86
Net Decrease (Increase) in Due from Banks (Excluding Due from the Bank of Japan)	436,033	59,878	2,880
Net Decrease (Increase) in Call Loans	(177,107)	(94,520)	(1,170
Net Decrease (Increase) in Receivables under Securities Borrowing Transactions	(96,107)	216,441	(63
Net Increase (Decrease) in Call Money	117,267	659,101	774
Net Decrease (Increase) in Foreign Exchange-Assets	2,051	(17,951)	14
Net Increase (Decrease) in Foreign Exchange-Liabilities	(566)	(427)	(4
Net Decrease (Increase) in Lease Receivables and Investment Assets	(30,035)	(791)	(198
Net Increase (Decrease) in Short-Term Bonds Payable	574,347	(55,175)	3,793
Increase (Decrease) in Straight Bonds-Issuance and Redemption	274,605	521,255	1,814
Net Increase (Decrease) in Borrowed Money from Trust Account	(4,674)	33,645	(3
Interest Received	915,828	624,975	6,048
Interest Paid	(1,047,108)	(506,204)	(6,915
Other, Net	209,362	259,976	1,383
Subtotal	¥ 4,336,028	¥ 2,693,425	\$ 28,636
Income Taxes (Paid) Refunded	(41,481)	(77,212)	(274
et Cash Provided by (Used in) Operating Activities	¥ 4,294,547	¥ 2,616,213	\$ 28,362

(Continued)

	Million	s of Yen	Millions of U.S. Dollars
	2024	2023	2024
Cash Flows from Investing Activities:			
Purchase of Securities	¥ (9,284,345)	¥ (5,134,228)	\$ (61,315)
Proceeds from Sales of Securities	4,155,188	1,931,779	27,441
Proceeds from Redemption of Securities	2,636,584	4,203,070	17,412
Increase in Money Held in Trust	(3,500)	_	(23)
Decrease in Money Held in Trust	1,455	_	10
Purchase of Tangible Fixed Assets	(17,768)	(8,658)	(117)
Proceeds from Sales of Tangible Fixed Assets	399	356	3
Purchase of Intangible Fixed Assets	(58,705)	(54,239)	(388)
Purchase of Shares of Subsidiaries			
Resulting in Change in the Scope of Consolidation	(20,335)	_	(134)
Purchase of Shares of Affiliated Companies Accounted for			
Using the Equity Method	(1,330)	(1,441)	(9)
Proceeds from Sales of Shares of Affiliated Companies Accounted for			
Using the Equity Method	8,161	23,636	54
Net Cash Provided by (Used in) Investing Activities	¥ (2,584,194)	¥ 960,275	\$ (17,066)
Cash Flows from Financing Activities:			
Proceeds from Subordinated Borrowings	5,000	_	33
Proceeds from Issuance of Subordinated Bonds and			
Bonds with Subscription Rights to Shares	40,781	19,888	269
Payments for Redemption of Subordinated Bonds and			
Bonds with Subscription Rights to Shares	(30,000)	(116,100)	(198)
Proceeds from Share Issuance to Non-Controlling Shareholders	_	40	
Cash Dividends Paid	(80,020)	(70,518)	(528)
Cash Dividends Paid to Non-Controlling Interests	(432)	(456)	(3)
Purchase of Treasury Stock	(21,082)	(50,364)	(139)
Proceeds from Sales of Treasury Stock	2	1	0
Net Cash Provided by (Used in) Financing Activities	¥ (85,751)	¥ (217,509)	\$ (566)
Effect of Exchange Rate Change on Cash and Cash Equivalents	¥ 40,612	¥ 80,007	\$ 268
Net Increase (Decrease) in Cash and Cash Equivalents	¥ 1,665,213	¥ 3,438,987	\$ 10,997
Cash and Cash Equivalents at the Beginning of the Year	¥ 19,172,638	¥ 15,733,650	\$ 126,619
Cash and Cash Equivalents at the End of the Year (Note)	¥ 20,837,852	¥ 19,172,638	\$ 137,616

## **Notes to Consolidated Financial Statements**

### **Basis of Presentation of Financial Statements**

The accompanying consolidated financial statements (banking account) have been prepared from the accounts maintained by Sumitomo Mitsui Trust Holdings, Inc. ("SuMi TRUST Holdings") and its consolidated subsidiaries (together, "SuMi TRUST Group") in accordance with the accounting principles generally accepted in Japan and certain accounting and disclosure rules under the Financial Instruments and Exchange Act of Japan and the Banking Act of Japan, which are different in certain respects as to application and disclosure requirements of International Financial Reporting Standards.

In preparing these consolidated financial statements, the consolidated financial statements of SuMi TRUST Holdings issued in Japan have been reclassified and rearranged in order to present them in a form that is more familiar to readers outside Japan.

The consolidated financial statements are stated in Japanese yen, the currency of the country in which SuMi TRUST Holdings is incorporated and operates. The translation of Japanese yen amounts into U.S. dollar amounts is included solely for the convenience of readers outside Japan. The translation has been made at the rate of  $\pm 151.42$  to U.S. \$1, the approximate rate of exchange as of March 29, 2024. Such translations should not be construed as representations that the Japanese yen amounts could be converted into U.S. dollars at that or any other rate.

Amounts less than one million Japanese yen have been rounded down and amounts less than one million U.S. dollars have been rounded off. As a result, total balances may not be equal to the sum of individual amounts.

### **Significant Accounting Policies and Practices**

### 1. Scope of Consolidation

(1) Consolidated Subsidiaries as of March 31, 2024:

60 companies

Principal Companies:

Sumitomo Mitsui Trust Bank, Limited ("SuMi TRUST Bank") Nikko Asset Management Co., Ltd.

Sumitomo Mitsui Trust Asset Management Co., Ltd.

Sumitomo Mitsui Trust Loan & Finance Co., Ltd.

Sumitomo Mitsui Trust Panasonic Finance Co., Ltd.

Changes in the consolidated subsidiaries during the current fiscal year are as follows:

Spade House Limited Liability Company and one other company are included in the scope of the consolidation from the fiscal year ended March 31, 2024, due to the acquisition of equity interests, etc.

(2) Unconsolidated Subsidiaries

Principal Companies:

Cattleya Co., Ltd.

Apollo Aligned Alternatives (C-2), L.P.

Cattleya Co., Ltd. and 10 other companies are excluded from the scope of consolidation in accordance with Article 5, Paragraph 1, Item 2 of the Consolidated Financial Statements Regulations because they are operators engaged in leasing activities through silent partnership arrangements and their assets and profits/losses do not belong to the subsidiaries.

Apollo Aligned Alternatives (C-2), L.P. and other unconsolidated subsidiaries are excluded from the scope of consolidation because they are immaterial to the extent that excluding such companies from consolidation would not prevent a reasonable assessment of the corporate group's financial position and financial results. Such materiality is determined based on the size of their assets, ordinary income, net income (amount corresponding to SuMi TRUST Holdings' interest in subsidiaries), retained earnings (amount corresponding to SuMi TRUST Holdings' interest in subsidiaries), accumulated other comprehensive income (amount corresponding to SuMi TRUST Holdings' interest in subsidiaries), and other financial data.

### 2. Application of the Equity Method

- (1) Unconsolidated Subsidiaries Accounted for by the Equity Method:
- (2) Affiliated Companies Accounted for by the Equity Method: 30 companies

Principal Companies:

Custody Bank of Japan, Ltd.

SBI Sumishin Net Bank, Ltd.

Changes in the affiliated companies accounted for by the equity method during the current fiscal year are as follows:

Board Advisors Japan, Inc. is included in the scope of application of the equity method from the fiscal year ended March 31, 2024, due to the acquisition of its shares.

UBS SuMi TRUST Wealth Advisory, Ltd. is excluded from the scope of the application of the equity method from the fiscal year ended March 31, 2024, due to liquidation.

(3) Unconsolidated Subsidiaries and Affiliated Companies that are Not Accounted for by the Equity Method Principal Companies:

Cattleya Co., Ltd.

Apollo Aligned Alternatives (C-2), L.P.

Cattleya Co., Ltd. and 10 other companies are excluded from the scope of the application of the equity method in accordance with Article 10, Paragraph 1, Item 2 of the Consolidated Financial Statements Regulations because they are operators engaged in leasing activities through silent partnership arrangements, and their assets and profits/losses do not belong to the subsidiaries.

Apollo Aligned Alternatives (C-2), L.P. and other unconsolidated subsidiaries and affiliated companies that are not accounted for by the equity method are excluded from the scope of application of the equity method because such exclusion would not materially affect the consolidated financial statements for the current fiscal year. Such materiality is determined based on the size of their net income (amount corresponding to SuMi TRUST Holdings' interest in subsidiaries and affiliated companies), retained earnings (amount corresponding to SuMi TRUST Holdings' interest in subsidiaries and affiliated companies), accumulated other comprehensive income (amount corresponding to SuMi TRUST Holdings' interest in subsidiaries and affiliated companies), and other financial data.

### 3. Balance Sheet Dates of the Consolidated Subsidiaries

(1) Balance sheet dates of consolidated subsidiaries are as follows:

April 30: 2 companies
August 31: 1 company
September 30: 4 companies
November 30: 1 company
December 31: 8 companies
March 31: 44 companies

- (2) Subsidiaries are consolidated using the financial statements as of the following dates:
- Consolidated subsidiaries with a balance sheet date of April 30: Provisionally prepared financial statements as of January 31
- A consolidated subsidiary with a balance sheet date of August 31: Provisionally prepared financial statements as of February 29
- Consolidated subsidiaries with a balance sheet date of September 30: Provisionally prepared financial statements as of March 31

- A consolidated subsidiary with a balance sheet date of November 30: Provisionally prepared financial statements as of February 29
- The other consolidated subsidiaries: Financial statements as of their respective balance sheet dates.

Material transactions arising between the consolidated balance sheet date, March 31, 2024, and the above balance sheet dates of consolidated subsidiaries have been reflected in the consolidated financial statements.

### 4. Significant Accounting Policies

(1) Trading Assets/Liabilities and Income/Expenses

Trading account activities are conducted to seek profits by taking advantage of short-term fluctuations in interest rates, currency rates, financial markets or other indicators, or intermarket differences (for trading purposes). The fluctuations in such items are presented as "Trading Assets" or "Trading Liabilities" in the consolidated balance sheet on a tradedate basis, and gains and losses from such transactions are presented as "Trading Income" or "Trading Expenses" in the consolidated statement of income.

For the measurement of trading assets and trading liabilities, securities and monetary claims are stated at their fair values as of the consolidated balance sheet date, and trading-related financial derivatives, such as swaps, futures, and options, are stated at the amounts that would be settled if they were terminated on the consolidated balance sheet date.

Trading income and trading expenses include interest income or expenses, adjusting valuation differences of securities and monetary claims during the fiscal year and differences in resulting gains or losses from the settlement of financial derivatives assuming that the settlement was made in cash as of March 31, 2024 and 2023.

Regarding valuation of specific market risks and credit risks for derivative transactions, fair value is measured in groups of financial assets and financial liabilities with the basis of the net asset or liability after offsetting financial assets and financial liabilities.

### (2) Securities

(a) Under the accounting standards for financial instruments in Japan, SuMi TRUST Holdings is required to determine the purposes of holding each security and classify such security into (i) securities held for trading purposes ("Trading Securities"), (ii) debt securities intended to be held to maturity ("Heldto-Maturity Debt Securities"), (iii) equity securities issued by subsidiaries and affiliated companies, or (iv) all other securities that are not classified in any of the above categories

("Available-for-Sale Securities"). "Held-to-Maturity Debt Securities" are carried at amortized cost using the moving-average method (the straight-line method). Equity securities issued by unconsolidated subsidiaries and affiliated companies not accounted for by the equity method are stated at moving-average cost. "Available-for-Sale Securities" are valued at the market price (cost of securities sold is calculated using primarily the moving-average method). Equity securities with no market prices are carried at cost using the moving-average method.

Valuation differences on "Available-for-Sale Securities" are recorded as a separate component of net assets and reported in the consolidated balance sheet.

(b) Securities in money held in trust are classified and accounted for in the same manner as those described in 4. (1) and 4. (2) (a) above.

### (3) Financial Derivatives

Financial derivatives, excluding those for trading purposes, are stated at fair value.

Regarding valuation of specific market risks and credit risks, fair value is measured in groups of financial assets and financial liabilities with the basis of the net asset or liability after offsetting financial assets and financial liabilities.

- (4) Depreciation and Amortization Methods
- (a) Tangible fixed assets other than lease assets

Tangible fixed assets are depreciated using primarily the straight-line method.

Useful lives of major asset categories:

Buildings: 3 to 60 years

Others: 2 to 20 years

(b) Intangible fixed assets

Intangible fixed assets are amortized using the straightline method. Software for internal use is amortized over the useful life specified by SuMi TRUST Holdings or the consolidated subsidiaries, generally five years.

### (c) Lease assets

The lease assets under "Tangible Fixed Assets" that are related to finance leases that do not transfer ownership of the lease assets to lessees are depreciated using the straight-line method over the lease term, assuming a residual value of zero.

### (5) Allowance for Loan Losses

The major domestic consolidated subsidiaries record allowance for loan losses in accordance with internally established criteria for write-offs and allowance for loan losses.

For claims against borrowers that have initiated special

liquidation proceedings or other bankruptcy proceedings ("bankrupt borrowers") and against borrowers that are in a substantially similar adverse condition ("virtually bankrupt borrowers"), the allowance is provided based on the amount of claims, after the write-off stated below, net of the expected amount of recoveries from collateral and guarantees. For claims against borrowers that have not yet initiated bankruptcy proceedings, but are very likely to become bankrupt in the future ("possibly bankrupt borrowers"), an allowance is provided for the amount deemed necessary based on the overall assessment of the borrowers' solvency, after deducting the amount expected to be collected through the disposal of collateral or execution of quarantees from the claims.

For claims against large borrowers with certain credit risks and credit amounts that are classified as possibly bankrupt borrowers, restructured loan borrowers, or close-observation borrowers, if future cash flows from collection of the principal and interest can be reasonably estimated, the allowance is provided for the difference between the present value of expected future cash flows discounted at the contracted interest rate prior to the loan restructuring and the carrying amount of the claim (the "estimated cash flow method").

For claims that are classified as other than those above, the allowance is provided based on the estimated loan losses over the next one or three years, which are calculated based on the average historical loan-loss ratios or bankruptcy ratios during a certain period on the basis of historical loan losses or bankruptcy losses over the past one or three years, then adjusted based on future forecast.

All claims are assessed at branches and credit supervision departments based on the criteria for self-assessment of asset quality. The Risk Management Department, which is independent from the operating sections, monitors the results of such assessments.

As for the other consolidated subsidiaries, the allowance for loan losses for general claims is provided based on the historical loan-loss ratios, etc. and the allowance for loan losses for specific claims, such as possible uncollectible claims, is provided based on the estimate of the unrecoverable amount for each claim.

For claims against bankrupt borrowers or virtually bankrupt borrowers with collateral or guarantees, claims against borrowers in legal or virtually bankrupt borrowers, net of amounts expected to be collected through the disposal of collateral or through the execution of guarantees, are directly deducted from the amount of claims. The deducted amount was ¥19,689 million (U.S. \$130 million) and ¥18,210 million as of March 31, 2024 and 2023, respectively.

### (6) Provision for Bonuses

A provision for bonuses is provided for the estimated employee bonuses attributable to the current fiscal year.

### (7) Provision for Directors' Bonuses

A provision for directors' bonuses is provided for the estimated directors' bonuses attributable to the current fiscal year.

### (8) Provision for Stocks Payment

A provision for stocks payment is provided at SuMi TRUST Holdings and some of the consolidated subsidiaries for the estimated stock-based payments to directors under a stock compensation system attributable to the current fiscal year.

### (9) Provision for Reward Points Program

A provision for reward points program is provided for the use of points granted to holders of Diners Club Card and other credit cards in the amount deemed necessary based on the reasonable estimates of the points to be used in the future.

# (10) Provision for Reimbursement of Deposits in Dormant Accounts

At SuMi TRUST Bank, a provision for reimbursement of deposits in dormant accounts is provided for the deposits that were derecognized as liabilities under certain conditions. Such provision is provided against the estimated future reimbursement to be requested by customers based on the past reimbursement record.

### (11) Provision for Contingent Losses

A provision for contingent losses is provided for losses associated with off-balance-sheet transactions or trust transactions in the amount deemed necessary based on the estimated possible future losses.

### (12) Accounting for Retirement Benefits

In determining the retirement benefit obligations, projected benefits to the periods up to the year ended March 31, 2024, are attributed based on the plan's benefit formula.

Past service cost and actuarial gains or losses are expensed using the following methods:

Past service cost: In principle, the full amount of past service cost is charged to profit or loss in the fiscal year they occur.

Actuarial gains or losses: Actuarial differences are expensed using the straight-line method, primarily over 10 years within the employees' average remaining service

period, commencing from the next fiscal year of incurrence.

Some consolidated subsidiaries adopt the simplified method in calculating liabilities for retirement benefits and retirement benefit expenses for lump-sum retirement benefit plans, recording liabilities at amounts that would be required for voluntary termination at the year-end.

(13) Basis for Recognition of Significant Revenues and Expenses SuMi TRUST Group's main revenues from contracts with customers are "Trust Fees" and "Fees and Commissions" such as asset management and administration fees, stock transfer agency fees, real estate brokerage fees, and investment trust and insurance sales fees.

The timing of satisfying performance obligation in each transaction is determined based on the respective economic conditions as follows. The amount of consideration for transactions is generally received within approximately six months after the satisfaction of performance obligations and does not include significant financing components.

Trust fees and asset management and administration fees are recorded mainly in the "Investor Services Business," "Asset Management Business," and "Retail Business." SuMi TRUST Group is obligated to perform asset management and administrative services in accordance with the terms of trust agreements and various contracts. SuMi TRUST Group recognizes revenues from these performance obligations over a period of time since the benefits are expensed by the customer as the daily services are provided.

Stock transfer agency fees are mainly recorded in the "Corporate Business." SuMi TRUST Group is obligated to perform shareholder registry management services and the like in accordance with agreement on entrustment of management of shareholder registry and the like. SuMi TRUST Group recognizes revenues from this performance obligation over a period of time since the benefits are expensed by the customer as the daily services are provided.

Real estate brokerage fees are recorded mainly in the "Real Estate Business." SuMi TRUST Group is obligated to perform real estate brokerage services based on real estate brokerage contracts. Revenues are recognized when the performance obligation is satisfied at the time when the real estate sales contract is executed or when the property is delivered. The timing of satisfying performance obligation is determined based on the significance of the duties after the execution of the real estate sales contract.

Fees on sales of investment trusts and insurance are mainly recorded in the "Retail Business." SuMi TRUST Group is obligated to provide product explanations and sales administrative services based on the terms and conditions of transactions and consignment agreements. Revenues are recognized when the performance obligation is satisfied at the time of product sale.

### (14) Foreign Currency Translation

Assets and liabilities of SuMi TRUST Bank that are denominated in foreign currencies and overseas branch accounts are generally translated into yen at the exchange rates prevailing as of the consolidated balance sheet date, except for shares of stocks in affiliated companies translated into yen at the exchange rates prevailing at the acquisition dates.

Assets and liabilities of other consolidated subsidiaries that are denominated in foreign currencies are translated into yen at the exchange rates prevailing at their respective balance sheet dates.

### (15) Accounting for Leases

As for the consolidated subsidiaries in Japan, income and expenses arising from transactions of finance leases that do not transfer ownerships to lessees are recognized as sales and costs of sales when lease payments are collected.

### (16) Hedge Accounting

### (a) Interest-related risk hedge

SuMi TRUST Bank manages interest rate risk arising from various assets and liabilities by using financial derivatives transactions. Such transactions are generally treated as deferred hedges as specified in "Treatment for Accounting and Auditing of Application of Accounting Standard for Financial Instruments in Banking Industry" (Japanese Institute of Certified Public Accountants ("JICPA") Industry Committee Practical Guidance No. 24 of March 17, 2022, "Guidance No. 24"). To evaluate the effectiveness of hedges designed to offset market fluctuations, hedged items, such as deposits, loans and bills discounted, and hedging instruments, such as interest rate swaps, are grouped by duration to maturity. The effectiveness of hedges designed to fix cash flow is evaluated by verifying the correlation between the interest rate volatility factors for the hedged items and the hedging instruments.

### (b) Currency-related risk hedge

SuMi TRUST Bank manages the foreign exchange risk arising from various assets and liabilities denominated in foreign currencies using financial derivatives transactions. Such transactions are generally treated as deferred hedges as specified in "Treatment for Accounting and Auditing of Application of Accounting Standard for Foreign Currency Transactions

in Banking Industry" (JICPA Industry Committee Practical Guidance No. 25 of October 8, 2020, "Guidance No. 25"). The effectiveness of hedging instruments, such as crosscurrency swaps and foreign exchange swaps, as a means of mitigating the foreign exchange risk arising from monetary claims and debts denominated in foreign currencies, is evaluated by verifying that the foreign currency positions of such hedging instruments are in amounts equivalent to the corresponding monetary claims and debts denominated in foreign currencies, which are the hedged items.

Additionally, transactions intended to hedge the foreign exchange risk associated with foreign currency-denominated securities (other than bonds) are treated as portfolio hedges. Fair value hedge accounting has been adopted to account for such transactions on the conditions that specific foreign currency-denominated securities are designated in advance as hedged items and that foreign currency payables of spot and forward foreign exchange contracts exist in excess of the acquisition cost of such foreign currency-denominated securities on a foreign currency basis.

The foreign exchange risk associated with investment in the shares of stocks in foreign subsidiaries and affiliated companies is individually hedged using forward exchange contracts denominated in the same currency, and foreign currency translation adjustments arising from the hedging instruments are included in "Foreign Currency Translation Adjustments." (c) Share price fluctuations risk hedge

SuMi TRUST Bank applies fair value hedge accounting to individual hedges offsetting the price fluctuation of the shares that are classified under available-for-sale securities, and accordingly evaluates the effectiveness of such individual hedges.

### (d) Internal hedge transactions and others

Among derivatives transactions of SuMi TRUST Bank that take place between consolidated subsidiaries or that are made internally between designated trading accounts and some other accounts, those interest rate swaps and cross-currency swaps designated as hedging instruments are carried out in accordance with standards for cover deals with external parties, which eliminate discretion and enable strict management on hedges pursuant to Guidance No. 24 and Guidance No. 25. Accordingly, income or expenses arising from such interest rate swaps and cross-currency swaps are recognized as profits or losses, or deferred, rather than eliminated.

Deferred hedge accounting has been adopted for certain assets and liabilities by individual transactions.

Other consolidated subsidiaries account for such transactions as deferred hedges or exceptional treatment for interest

rate swaps.

### (17) Amortization of Goodwill

Goodwill is amortized over a period within 20 years that is reasonably determined for each case. Goodwill deemed immaterial, however, is expensed as incurred.

(18) Scope of Cash and Cash Equivalents in the Consolidated Statement of Cash Flows

The balance of "Cash and Cash Equivalents" in the consolidated statement of cash flows is equivalent to the balance of "Cash and Due from Banks" presented in the consolidated balance sheet (cash and due from the Bank of Japan for SuMi TRUST Bank).

- (19) Nondeductible Consumption Taxes Associated with Assets Nondeductible consumption taxes and local consumption taxes associated with assets are recorded as expenses in the current fiscal year.
- (20) Adoption of Group Tax Sharing System
  SuMi TRUST Holdings adopts the group tax sharing system.

### **Significant Accounting Estimates**

### 1. Estimates of Allowance for Loan Losses

(1) The Amounts Recorded in the Consolidated Financial Statements During the Fiscal Year Ended March 31, 2024 and 2023:

	Million	s of Yen	Millions of U.S. Dollars
	2024	2023	2024
Allowance for Loan Losses	¥117,798	¥ 129,998	\$ 778

(2) Other Information that Assists Users of the Consolidated Financial Statements in Understanding the Nature of the Estimates

SuMi TRUST Bank assigns each borrower a "classification" in accordance with the borrower's solvency based on their financial conditions, funding stability, profitability, and others whenever there is disclosure of financial results or an event with an impact on the borrower's creditworthiness. SuMi TRUST Bank measures allowance for loan losses based on the "classification" assigned and transaction conditions of collateral and other factors. When deriving the "classification," quantitative as well as qualitative factors are taken into consideration.

Definition of each classification is as follows:

Classification	Definitions
Normal borrowers	Borrowers with good earnings performances and no significant financial problems
Borrowers requiring caution	Close monitoring is required due to sluggish/unstable business, financial problems, or problems with meeting loan terms and conditions such as reduction of interest rate and suspended payments
Substandard borrowers	Obligors with loans that are more than three months past due or with restructured loans within the "Borrowers Requiring Caution" category
Possibly bankrupt borrowers	Experiencing business difficulties, making insufficient progress in restructuring and highly likely to go bankrupt
Virtually bankrupt borrowers	Though not yet legally or formally bankrupt, has serious business difficulties and rehabilitation is unlikely
Bankrupt borrowers	Legally or formally bankrupt

The standard for allowances for loan losses for each classification is as follows:

Classification	Standards for allowances for loan losses
Normal borrowers	The allowance for loan losses is provided based on the estimated loan loss ratio, which is calculated based on the average historical loan-loss ratios during a certain period on the basis of historical loan losses over the past one year.
Borrowers requiring caution and Substandard borrowers	The allowance for loan losses is provided based on the estimated loan loss ratio, which is calculated based on the average historical loan-loss ratios or bankruptcy ratios during a certain period on the basis of historical loan losses or bankruptcy losses over the past three years. For some borrowers, if future cash flows from collection of the principal and interest can be reasonably estimated, the allowance is provided for the difference between the present value of expected future cash flows discounted at the contracted interest rate prior to the loan restructuring and the carrying amount of the claim (the "estimated cash flow method").
Possibly bankrupt borrowers	The allowance is provided for the amount deemed necessary based on the overall assessment of the borrowers' solvency, after deducting the amount expected to be collected through the disposal of collateral or execution of guarantees from the claims.  For some borrowers, if future cash flows from collection of the principal and interest can be reasonably estimated, the allowance is provided for the difference between the present value of expected future cash flows discounted at the contracted interest rate prior to the loan restructuring and the carrying amount of the claim (the "estimated cash flow method").
Virtually bankrupt borrowers and Bankrupt borrowers	The allowance is provided based on the amount of claims after direct write-offs, net of the expected amount of recoveries from collateral and guarantees.  For collateralized or guaranteed claims against bankrupt borrowers and virtually bankrupt borrowers, the amount exceeding the estimated value of collateral and guarantees is deemed to be uncollectible and written off against the total outstanding amount of the claims.

For normal borrowers, borrowers requiring caution and substandard borrowers, changes in the loan loss ratios, etc. have an impact on the allowance for loan losses. For possibly bankrupt borrowers, virtually bankrupt borrowers, and bankrupt borrowers, changes in the amount expected to be collected through the disposal of collateral or execution of guarantees have a significant impact on the allowance for loan losses.

# (3) Adjustments of Expected Credit Losses Considering the Future Forecast

SuMi TRUST Bank and Sumitomo Mitsui Trust Panasonic Finance Co., Ltd. estimate the impact on credit risks of the borrowers that have not yet been reflected in the financial information and historical loan-loss ratios, etc. and make necessary adjustments to expected future credit losses, which are then recorded as "additional allowance for loan losses based on the method considering future forecast" ("special allowance"), considering the impact of the changes in the uncertain economic environment on the future business performance and funding of borrowers, and the potential risks inherent to some borrowers to materialize.

## (Fiscal year ended March 31, 2023)

Against the backdrop of the significant changes in the economic environment such as inflation and corresponding monetary tightening, volatile financial market trend, etc., SuMi TRUST Bank reconsidered its credit management policy for credit risk management. Based on this, SuMi TRUST Bank selects "borrowers that contain the possibility of incurring credit cost due to changes in the business environment," strengthens monitoring of such borrowers, and records a special allowance for credit of the above-mentioned borrowers.

#### (Fiscal year ended March 31, 2024)

Against the backdrop of the uncertain economic environment due to continuing inflation and the corresponding monetary tightening, as well as the potential risks inherent to some borrowers, SuMi TRUST Bank periodically reviews "borrowers that contain the possibility of incurring credit cost due to changes in the business environment," and records a special allowance for those borrowers' credits using the same method as the previous fiscal year.

The specific calculation methods are as follows:

 Predict the future transition of internal ratings based on quantitative information, etc., assuming the degree of deterioration in future credit risk for each internal rating of selected borrowers.

2. Recognize special allowance by estimating credit losses expected in the future, assuming the transition of internal rating as described above.

On the other hand, since Sumitomo Mitsui Trust Panasonic Finance Co., Ltd. has different attributes of business and borrowers from SuMi TRUST Bank, considering the continuing uncertain situation in the economic environment where, e.g., amortization of loans related to COVID-19 has been being started, it re-evaluates industries with possible deterioration of future business performance and funding, reviews the list of borrowers subject to special allowance in the applicable industry, and records the special allowance.

The special allowance recorded based on the above is as follows:

	М	Millions of Yen				
	2024	2023	Increase/ Decrease	2024		
Total	¥ 17,446	¥ 19,503	¥ (2,056)	\$ 115		
SuMi TRUST Bank	¥ 15,188	¥ 16,539	¥ (1,351)	\$ 100		
Sumitomo Mitsui Trust Panasonic Finance Co., Ltd.	2,258	2,963	(705)	15		

There is a high level of uncertainty about the assumptions used to recognize a special allowance, and the consolidated financial statements can be significantly affected if there are changes in the impact on the business performance and funding of borrowers and condition of inherent risks due to the change in economic environment.

#### 2. Estimates of Retirement Benefit Obligations

(1) The Amounts Recorded in the Consolidated Financial Statements during the Fiscal Year Ended March 31, 2024 and 2023:

	Million	s of Yen	Millions of U.S. Dollars
	<b>2024</b> 2023		2024
Retirement Benefit Obligations	¥ 378,257	¥ 382,087	\$ 2,498

The amounts of assets for retirement benefits and liabilities for retirement benefits recorded in the consolidated financial statements for the fiscal year ended March 31, 2024 were ¥338,723 million (U.S. \$2,237 million) and ¥13,965 million (U.S. \$92 million), respectively. The net amount of ¥324,757 million (U.S. \$2,145 million) was calculated by deducting plan assets of ¥703,014 million (U.S. \$4,643 million) from retirement benefit obligations of retirement benefit plans with and without plan assets of ¥364,291 million (U.S. \$2,406 million) and ¥13,965 million (U.S. \$92 million), respectively.

(2) Other Information that Assists Users of the Consolidated Financial Statements in Understanding the Nature of the Estimates

Retirement benefit obligations, plan assets, and retirement benefit expenses are calculated based on assumptions used in actuarial calculation. These assumptions include discount rate, expected long-term rate of return on plan assets, employee turnover rate, and mortality rate.

Major assumptions used in actuarial calculation are as follows:

Discount rate	Expected long-term rate of return on plan assets
Mainly 1.2%	3.5%

SuMi TRUST Bank, which accounts for 94.1% of asset retirement obligations of the SuMi TRUST Group, has set a discount rate based on the interest rates of high-quality domestic corporate bonds whose maturities are equal to the expected period up to the payment of salaries in the future.

The expected long-term rate of return on plan assets is determined by evaluating the historical results of operation and the expected interest rate in the future. The expected long-term rate of return on plan assets is the weighted average rate of expected long-term rates of return on plan assets by groups of investment assets such as stocks and bonds.

(3) Impact of Changes in Assumptions on the Consolidated Financial Statements

The assumptions described in (2) above will have a significant impact on retirement benefit obligations and retirement benefit expenses. The impacts on the consolidated financial statements when each of the discount rate and the expected long-term rate of return on plan assets of SuMi TRUST Bank changes by 0.5% are as follows:

	Impact on retirement benefit expenses	Impact on retirement benefit obligations
Discount rate:		
0.5% decrease	¥2,041 million increase	¥26,949 million increase
0.5% increase	¥1,831 million decrease	¥24,038 million decrease
Expected long-term rate of return on plan assets:		
0.5% decrease	¥3,460 million increase	_
0.5% increase	¥3,460 million decrease	_

## **Changes in Accounting Estimates**

With regard to the fair value adjustment method in the calculation of the fair values of derivative transactions, based on the fact that a certain period of time has passed since its introduction and the results of the verification of the reasonably calculated fair values, SuMi TRUST Holdings reviewed the previous inputs used for the adjustments of credit risks and changed the method to the one using inputs that are more appropriate for the substance of each of SuMi TRUST Holdings' portfolios from the six months ended September 30, 2023. As a result of the change, compared with the previous method, Trading Assets increased by ¥2,178 million (U.S. \$14 million), Other Assets increased by ¥2,717 million (U.S. \$18 million), Trading Liabilities decreased by ¥723 million (U.S. \$5 million), and Other Liabilities increased by ¥85 million (U.S. \$1 million) as of March 31, 2024. Ordinary Profit and Income before Income Taxes increased by ¥5,533 million (U.S. \$37 million) during the fiscal year ended March 31, 2024.

#### **Additional Information**

#### Share Delivery Trust for the Directors

#### 1. Overview

A share delivery trust, which is a Performance-Based Stock Compensation System (the "System") that utilizes a trust, has been introduced, and applies to SuMi Trust Holdings' directors (excluding directors who are Audit Committee members and external directors) and executive officers, and the directors (excluding directors who are Audit and Supervisory Committee members and external directors) and executive officers of SuMi TRUST Bank and Sumitomo Mitsui Trust Asset Management Co., Ltd. ("SuMi TRUST AM"), which are core companies of the SuMi TRUST Group. The abovementioned directors and executive officers of SuMi TRUST Holdings, SuMi TRUST Bank, and SuMi TRUST AM are collectively referred to as the "Directors."

Under the System, a portion of the remuneration of the Directors is linked to performance targets set out in SuMi TRUST Holdings' current Midterm Management Plan. By paying part of the remuneration for Directors in shares, the linkage between the remuneration of the Directors and the performance of the SuMi TRUST Group becomes clearer, and the Directors share the same benefits and risks of share price fluctuations with the shareholders. Through these initiatives, the System is designed to heighten the Director's attention to enhancement of medium- and long-term business performance and the corporate value of the SuMi TRUST Group.

SuMi TRUST Holdings contributes money to a trust set up under the System, and the trust acquires shares of SuMi TRUST Holdings. The Directors are awarded points based on the Shares Delivery Rules established individually by SuMi TRUST Holdings, SuMi TRUST Bank, and SuMi TRUST AM, and the number of shares of SuMi TRUST Holdings corresponding to the points granted are issued to the Directors through the trust.

In line with the switch of the Performance-Based Stock Compensation System from the share delivery trust to RS Trust (a system to deliver Restricted Stocks using the framework of a share delivery trust) from the current fiscal year, the issuance of new points in the share delivery trust has been suspended. The effect of the switch in the consolidated financial statements is immaterial.

# 2. Remaining Number of Shares of SuMi TRUST Holdings Held by the Trust

Refer to "2. Remaining Number of Shares of SuMi TRUST Holdings Held by the Trust" of "RS Trust for the Directors" below.

#### RS Trust for the Directors

#### 1. Overview

SuMi TRUST Holdings has switched the Performance-Based Stock Compensation System for the Directors from the share delivery trust to RS Trust (the "System") from the current fiscal year.

The share delivery trust is a system in which points are granted every fiscal year as stock compensation and are managed cumulatively, and shares of SuMi TRUST Holdings are delivered upon retirement. On the other hand, the System is to deliver Restricted Stocks (RS) every fiscal year using the framework of the share delivery trust, and the transfer restrictions are lifted upon retirement. Since RS granted under the System is in the grantee's name, it enables the grantee to receive dividends and exercise voting rights. These features will help further promote value sharing with shareholders, and the switch is expected to enhance the effect of the incentive compensation.

The System is subject to SuMi Trust Holdings' directors (excluding directors who are Audit Committee members and external directors) and executive officers, etc., and the directors (excluding directors who are Audit and Supervisory Committee members and external directors) and executive officers, etc. of SuMi TRUST Bank and Sumitomo Mitsui Trust Asset Management Co., Ltd. ("SuMi TRUST AM"), which are core companies of the SuMi TRUST Group. The above mentioned directors and executive officers of SuMi TRUST Holdings, SuMi TRUST Bank, and SuMi TRUST AM are collectively referred to as the "Directors."

Under the System, a portion of the remuneration of the Directors is linked to performance targets set out in SuMi TRUST Holdings' current Midterm Management Plan. By paying part of the remuneration for the Directors in shares, the linkage between the remuneration of the Directors and the performance of the SuMi TRUST Group becomes clearer, and the Directors share the same benefits and risks of share price fluctuations with the shareholders. Through these initiatives, the System is designed to heighten the Directors' attention to enhancement of medium- and long-term business performance and the corporate value of the SuMi TRUST Group.

SuMi TRUST Holdings contributes money to a trust (same trust as the share delivery trust, the "Trust" ) set up under the System, and the trust acquires shares of SuMi TRUST Holdings. The Directors are awarded points based on the Shares Delivery Rules established individually by SuMi TRUST Holdings, SuMi TRUST Bank, and SuMi TRUST AM, and the number of shares of SuMi TRUST Holdings corresponding to the points granted are delivered to the Directors through the Trust. However, such shares shall be subject to restrictions on transfers to each director until their retirement.

# 2. Remaining Number of Shares of SuMi TRUST Holdings Held by the Trust

The Trust is under the trust contract of the share delivery trust for the Directors, and the same trust is used for the share delivery trust and RS Trust. The carrying amount and the number of shares of SuMi TRUST Holdings held by the Trust (total of the share delivery trust and RS Trust) as of March 31, 2024 and 2023, were ¥1,136 million (U.S. \$8 million) and 663 thousand shares, and ¥1,272 million and 371 thousand shares, respectively. The shares are recorded as treasury stock in the net assets section of the consolidated balance sheets.

#### **RS Trust for Employees**

#### 1. Overview

SuMi TRUST Holdings introduced RS Trust as an incentive plan for the employees of SuMi TRUST Bank.

The purpose of the System is that SuMi TRUST Holdings boosts investment in human capital, which plays an essential role in creating social and economic value and enhances the corporate value of SuMi TRUST group through contribution to our clients and society and creation of new value.

SuMi TRUST Holdings contributes money to a trust set up under the System, and the trust acquires shares of SuMi TRUST Holdings. Employees are awarded points based on the Shares Delivery Rules established individually by SuMi TRUST Bank and the number of shares of SuMi TRUST Holdings corresponding to the points granted are issued to employees through the Trust. However, such shares shall be subject to restrictions on transfers to each employee until their retirement.

# 2. Remaining Number of Shares of SuMi TRUST Holdings Held by the Trust

The carrying amount and the number of shares of SuMi TRUST Holdings held by the Trust as of March 31, 2024 and 2023, were ¥1,033 million (U.S. \$7 million) and 483 thousand shares and ¥1,386 million and 324 thousand shares, respectively. The shares are recorded as treasury stock in the net assets section of the consolidated balance sheet as of March 31, 2024.

# Notes to the Consolidated Balance Sheet

# 1. Trading Assets and Trading Liabilities

(1) Trading assets as of March 31, 2024 and 2023, consisted of the following:

	Millio	Millions of Yen			
	2024	<b>2024</b> 2023		<b>2024</b> 2023	
Securities in Trading Account	¥ 1,693	¥ 2,904	\$ 11		
Derivatives of Trading Securities	27	14	0		
Derivatives of Securities Related to Trading Transactions	_	880	_		
Trading-Related Financial Derivatives	1,887,723	1,447,810	12,467		
Other Trading Assets	126,307	62,992	834		
Total	¥ 2,015,752	¥1,514,603	\$13,312		

(2) Trading liabilities as of March 31, 2024 and 2023, consisted of the following:

	Milli	Millions of Yen			
	2024	<b>2024</b> 2023		2023 <b>20</b>	
Derivatives of Securities Related to Trading Transactions	¥ 478	¥	20	\$	3
Trading-Related Financial Derivatives	1,766,844	<b>14</b> 1,472,616		11,	,669
Total	¥1,767,322	¥1,4	72,636	\$11,	,672

# 2. Securities

Securities held as of March 31, 2024 and 2023, consisted of the following:

	Million	s of Yen	Millions of U.S. Dollars
	2024	2023	2024
Government Bonds	¥ 3,155,044	¥ 1,549,273	\$ 20,836
Local Government Bonds	43,110	38,117	285
Corporate Bonds	721,944	722,507	4,768
Stocks	1,518,891	1,358,476	10,031
Other Securities	4,499,922	3,264,691	29,718
Total	¥ 9,938,913	¥ 6,933,067	\$ 65,638

 $\hbox{``Securities'' include stocks and equity investments in unconsolidated subsidiaries and affiliated companies as follows.}$ 

	Millio	ns of Yen	Millions of U.S. Dollars
	<b>2024</b> 2023		2024
Stocks	¥ 218,789	¥ 203,838	\$ 1,445
Equity Investments	265,749	215,635	1,755

Securities borrowed under unsecured loan agreements and securities purchased under resale agreements or borrowed with cash collateral that SuMi TRUST Holdings has a right to freely sell or repledge, consisted of the following:

		Millions	s of Ye	en		llions of . Dollars
	2	<b>2024</b> 2023			2024	
Securities that are Further Collateralized	¥	¥ 109,921 ¥ 111,102		\$	726	
Securities that are Further Loaned	1,0	093,519		750,675		7,222
Securities Held without Selling or Repledging as of the End of the Fiscal Year		1,529		_		10

The bonds presented under "Securities" included guarantee obligations on corporate bonds that were placed through private securities offerings (Article 2, Paragraph 3 of the Financial Instruments and Exchange Act) amounting to ¥59,825 million (U.S. \$395 million) and ¥64,346 million as of March 31, 2024 and 2023, respectively.

#### 3. Loans and Bills Discounted

Loans and bills discounted as of March 31, 2024 and 2023, consisted of the following:

		Million	s of Ye	en		ions of Dollars
	<b>2024</b> 2023 ¥ <b>357</b> ¥ 504			2023		024
Bills Discounted	¥	¥ 357		504	\$	2
Loans on Bills		211,608		183,976		1,397
Loans on Deeds	31,	31,436,661		30,005,242	20	07,612
Overdrafts	1,	772,293		1,621,203		11,704
Total	¥ 33,	420,919	¥ :	31,810,926	\$ 22	20,717

Bills discounted are treated as financial transactions in accordance with Guidance No. 24. SuMi TRUST Holdings has a right to freely sell or pledge such commercial bills. The total face value of these bills amounted to ¥357 million (U.S. \$2 million) and ¥504 million as of March 31, 2024 and 2023, respectively.

Loans in accordance with the Banking Act and the Act on Emergency Measures for Revitalization of the Financial Functions are presented below. Loans include corporate bonds in "securities" (limited to those issued in private placement of securities prescribed in Section 3 of Paragraph 2 in the Financial Instruments and Exchange Act, and those with wholly or partially guaranteed redemption

of the principal and payment of the interest), loans and bills discounted, foreign exchanges, interest receivables, suspense payments, and customers' liabilities for acceptances and guarantees in "other assets" presented in the consolidated balance sheet, and securities loaned (limited to those under a loan for use or lease contract) provided in the notes, etc.

	Milli 	Millions of Yen			ions of Dollars
	2024				2024
Bankrupt and Practically Bankrupt Loans	¥ 11,316	¥	11,383	\$	75
Doubtful Loans	58,089		97,246		384
Loans Past Due Three Months or More	10,612		_		70
Restructured Loans	36,402		43,335		240
Total	¥ 116,421	¥	151,965	\$	769

Bankrupt and practically bankrupt loans are those loans that have fallen into bankruptcy due to certain reasons, including initiation of bankruptcy proceedings, start of reorganization proceedings, or submission of an application to start rehabilitation proceedings and quasi-loans.

Doubtful loans are those loans with a strong likelihood that loan principals cannot be recovered and interest cannot be received according to the contract because of difficulties in the financial conditions and business performance of debtors who are not yet legally bankrupt, excluding those loans classified as bankrupt and practically bankrupt loans.

Loans past due three months or more are those loans for which principal or interest payments are more than three months past due (calculated from the day following the contractual payment date), excluding loans classified as bankrupt and practically bankrupt loans and doubtful loans.

Restructured loans are those loans whose terms have been modified by reducing or waiving interest, granting interest payment extensions, granting principal repayment extensions, forgiving debt, or otherwise providing some arrangements favorable to the borrower in connection with the borrower's business restructuring or to otherwise provide support, excluding those loans classified as bankrupt and practically bankrupt loans, doubtful loans or loans past due three months or more.

The above loans are presented at the amounts prior to deduction of allowances for loan losses.

# 4. Assets Pledged

Assets pledged as collateral as of March 31, 2024 and 2023, consisted of the following:

	Millio	Millions of Yen		
	2024	2023	2024	
Assets Pledged as Collateral:				
Securities	¥ 4,702,747	¥ 2,070,297	\$ 31,058	
Loans and Bills Discounted	5,188,146	4,698,263	34,263	
Lease Receivables and Investment Assets	22,434	46,602	148	
Other Assets	132,795	34,323	877	
Total	¥10,046,124	¥ 6,849,487	\$ 66,346	
Corresponding Liabilities to Assets Pledged as Collateral:				
Deposits	¥ 4,892	¥ 16,561	\$ 32	
Payables under Repurchase Agreements	2,038,415	485,939	13,462	
Borrowed Money	5,459,961	4,521,315	36,058	

In addition to the foregoing, the following assets have been pledged as collateral for settlement of exchange and others, or as a substitution of margin of futures and others.

	Millior	Millions of Yen 2024 2023		
	2024			
Securities	¥ 461,983	¥ 382,875	\$ 3,051	

"Other Assets" include initial margins of futures, security deposits and cash collateral pledged for financial instruments. Such amounts are as follows:

	Million	Millions of Yen		
	2024			
Initial Margins of Futures Markets	¥ 17,986	¥ 62,410	\$ 119	
Security Deposits	25,059	22,979	165	
Cash Collateral Pledged for Financial Instruments-Assets	1,286,335	967,493	8,495	

#### 5. Overdraft Facility Agreements and Commitment Lines of Credit

Overdraft facility agreements and commitment lines of credit are agreements to extend a certain amount of credit at the customer's request as long as the terms of the agreement have not been violated. The amounts of unused credit under such agreements were ¥13,819,625 million (U.S. \$91,267 million) and ¥13,536,015 million, of which ¥8,787,679 million (U.S. \$58,035 million) and ¥8,786,731 million were attributable to agreements expiring within one year or which may be unconditionally canceled at any time, as of March 31, 2024 and 2023, respectively.

The balance of unused credit will not necessarily affect the future cash flows of the consolidated subsidiaries because

most of these agreements expire without credit being extended. Most of these agreements contain clauses allowing the consolidated subsidiaries to reject requests for credit outright or reduce the credit limits due to changed financial circumstances, the need to preserve claims, or other reasonable causes. Besides requesting collateral, such as real estate or securities, as necessary at the time of entering into the agreement, SuMi TRUST Holdings has also adopted other measures to keep its credit sound, such as periodically assessing the condition of customers' businesses following the internal procedures and revising agreements, as necessary.

# 6. Tangible Fixed Assets

Tangible fixed assets as of March 31, 2024 and 2023, consisted of the following:

	Million	Millions of Yen		
	2024	<b>2024</b> 2023		
Land	¥ 129,748	¥ 129,849	\$ 857	
Buildings	70,295	71,015	464	
Lease Assets	4,381	4,665	29	
Construction in Progress	3,952	525	26	
Other	18,337	16,532	121	
Total	¥ 226,714	¥ 222,588	\$ 1,497	

Accumulated depreciation amounted to ¥195,768 million (U.S. \$1,293 million) and ¥190,895 million, and advance depreciation amounted to ¥25,879 million (U.S. \$171 million) and ¥25,882 million as of March 31, 2024 and 2023, respectively.

In accordance with the Act on Revaluation of Land (Act No. 34, promulgated on March 31, 1998), land for commercial use of SuMi TRUST Bank was revalued, and the amount equivalent to the taxes on the resulting valuation difference was recorded as a "Deferred Tax Liabilities for Land Revaluation" in liabilities, and the amount net of such difference was recorded as a

"Revaluation Reserve for Land" in net assets.

Revaluation date: March 31, 1999

Revaluation method prescribed by Paragraph 3 of Article 3 of the Act:

The revaluation was calculated by reasonably adjusting the value of land based on the posted prices for benchmark properties as prescribed by Item 1 of Article 2 of the "Order for Enforcement of the Act on Revaluation of Land" (Cabinet Order No. 119, promulgated on March 31, 1998) and the land assessments under Item 4 of Article 2 of the same Order.

# 7. Intangible Fixed Assets

Intangible fixed assets as of March 31, 2024 and 2023, consisted of the following:

	Million	Millions o U.S. Dollar		
	2024	2023	2	2024
Software	¥ 129,325	¥ 104,247	\$	854
Goodwill	14,820	21,726		98
Other	5,026	4,995		33
Total	¥ 149,172	¥ 130,969	\$	985

# 8. Other Assets

Other assets as of March 31, 2024 and 2023, consisted of the following:

	Millio	Millions of Yen		
	2024	2023	2024	
Domestic Exchange Settlement Account, Debit	¥ 1,898	¥ 862	\$ 13	
Prepaid Expenses	11,737	9,623	78	
Accrued Income	275,107	<b>275,107</b> 188,090		
Initial Margins of Futures Markets	17,986	62,410	119	
Variation Margins of Futures Markets	231	4,090	2	
Financial Derivatives Other Than Trading Assets	1,331,886	1,739,326	8,796	
Receivables for Securities Transactions	23,197	213,860	153	
Cash Collateral Pledged for Financial Instruments-Assets	1,286,335	967,493	8,495	
Other	920,860	653,802	6,081	
Total	¥ 3,869,240	¥ 3,839,561	\$ 25,553	

# 9. Deposits

Deposits as of March 31, 2024 and 2023, consisted of the following:

	Millions	Millions of Yen 2024 2023		
	2024			
Current Deposits, Ordinary Deposits, Saving Deposits and Deposits at Notice	¥ 10,496,622	¥ 10,789,670	\$ 69,321	
Time Deposits	25,751,072	23,605,454	170,064	
Other	1,170,585	992,162	7,731	
Total	¥ 37,418,280	¥ 35,387,287	\$ 247,116	

# 10. Borrowed Money

Borrowed money as of March 31, 2024 and 2023, consisted of the following:

	Millions of Yen				lions of Dollars	
	2024		2023		2	2024
Subordinated Borrowings	¥	20,000	¥	15,000	\$	132
Other Borrowed Money	7	,282,158		6,024,543	2	18,092
Total	¥ 7	,302,158	¥	6,039,543	\$ 4	18,225

Weighted average interest rates on borrowed money were 0.51% and 0.42% for the fiscal years ended March 31, 2024 and 2023, respectively.

Annual maturities of borrowed money as of March 31, 2024, for the next five years are as follows:

	Millions of Yen	Millions of U.S. Dollars
Fiscal Years Ending March 31	2024	2024
2025	¥ 3,227,320	\$ 21,314
2026	1,395,450	9,216
2027	141,716	936
2028	1,356,451	8,958
2029	509,238	3,363
Total	¥ 6,630,176	\$ 43,787

# 11. Bonds Payable

Bonds payable as of March 31, 2024 and 2023, consisted of the following:

		Millions of Yen				illions of 5. Dollars
		2024	2023		2024	
Perpetual Subordinated Bonds	¥	270,000	¥	270,000	\$	1,783
Subordinated Bonds		403,997		392,997		2,668
Other Bonds Payable		2,113,369		1,838,763		13,957
Total	¥	2,787,367	¥	2,501,760	\$	18,408

Annual maturities of bonds payable as of March 31, 2024, for the next five years are as follows:

	Millions of Yen	Millions of U.S. Dollars
Fiscal Years Ending March 31	2024	2024
2025	¥ 3,280,331	\$ 21,664
2026	594,260	3,925
2027	700,115	4,624
2028	330,620	2,183
2029	275,675	1,821
Total	¥ 5,181,001	\$ 34,216

# 12. Borrowed Money from Trust Account

Borrowed money from trust account represents surplus funds in the trust accounts loaned to the banking account and utilized.

# 13. Other Liabilities

Other liabilities as of March 31, 2024 and 2023, consisted of the following:

	Millio	Millions of Yen		
	2024	2023	2024	
Domestic Exchange Settlement Account, Credit	¥ 641	¥ 723	\$ 4	
Income Taxes Payable	9,884	13,347	65	
Accrued Expenses	194,300	111,781	1,283	
Unearned Income	86,367	88,445	570	
Variation Margins of Futures Markets	2,055	1,923	14	
Financial Derivatives Other Than Trading Liabilities	1,718,028	1,933,195	11,346	
Lease Obligations	11,600	12,930	77	
Asset Retirement Obligations	3,831	3,832	25	
Payables for Securities Transactions	40,422	209,650	267	
Provision for Loss on Interest Repayment	2	38	0	
Cash Collateral Accepted for Financial Instruments-Liabilities	728,480	450,879	4,811	
Other	288,939	211,363	1,908	
Total	¥ 3,084,555	¥ 3,038,112	\$ 20,371	

# 14. Other Assets and Liabilities related to Revenue Recognition

The amounts of receivables from contracts with customers and the amounts of contract liabilities recognized in other assets and other liabilities, respectively, are presented in "Revenue Recognition, 2. Information Related to Contract Balance."

# Notes to the Consolidated Statement of Income

#### 1. Revenue from Contracts with the Customers

Income is not classified into revenues from contracts with customers and other revenue. The amount of revenues from contracts with customers is presented in "Revenue Recognition, 1.Information Related to Disaggregation of Revenue from Contracts with Customers for the Fiscal Years Ended March 31, 2024 and 2023."

#### 2. Other Interest Income and Expenses

(1) Other interest income for the fiscal years ended March 31, 2024 and 2023, consisted of the following:

	Millions of Yen		Millions of U.S. Dollars
	2024	2023	2024
Interest on Monetary Claims Bought	¥ 3,211	¥ 2,495	\$ 21
Others	30,177	21,279	199
Total	¥ 33,388	¥ 23,775	\$ 221

### (2) Other interest expenses for the fiscal years ended March 31, 2024 and 2023, consisted of the following:

	Million	Millions of Yen	
		2023	2024
Interest on Interest Rate Swaps	¥ 166,623	¥ 85,031	\$ 1,100
Others	25,321	23,001	167
Total	¥ 191,945	¥ 108,032	\$ 1,268

# 3. Trading Income and Expenses

(1) Trading income for the fiscal years ended March 31, 2024 and 2023, consisted of the following:

	Million	Millions of Yen		
	2024	2023	2024	
Net Income from Trading Securities and Derivatives	¥ 134	¥ —	\$ 1	
Net Income from Trading Transactions	_	15,548	_	
Net Income from Trading-Related Financial Derivatives Transactions	77,535	_	512	
Other Trading Income	95	60	1	
Total	¥ 77,765	¥ 15,608	\$ 514	

(2) Trading expenses for the fiscal years ended March 31, 2024 and 2023, consisted of the following:

	Millions	Millions of Yen	
	2024	2023	2024
Net Expenses on Trading Securities and Derivatives	¥ —	¥ 149	\$ —
Net Expenses on Trading Transactions	1,848	_	12
Net Expenses on Trading-Related Financial Derivatives Transactions	_	5,035	_
Total	¥ 1,848	¥5,184	\$ 12

# 4. Other Ordinary Income and Expenses

(1) Other ordinary income for the fiscal years ended March 31, 2024 and 2023, consisted of the following:

	Millions of Yen		Millions of U.S. Dollars
	2024	2023	2024
Net Gains on Foreign Exchange Transactions	¥ 349,405	¥ 199,670	\$ 2,308
Gains on Sales and Redemption of Bonds	14,810	4,783	98
Net Income from Derivatives Other Than for Trading or Hedging	8,127	1,093	54
Others	275,977	262,754	1,823
Total	¥ 648,320	¥ 468,302	\$ 4,282

(2) Other ordinary expenses for the fiscal years ended March 31, 2024 and 2023, consisted of the following:

	Million	Millions of U.S. Dollars	
	2024	2023	2024
Losses on Sales and Redemption of Bonds	¥ 7,844	¥ 29,871	\$ 52
Others	254,046	243,107	1,678
Total	¥ 261,890	¥ 272,978	\$ 1,730

#### 5. Other Income and Expenses

(1) Other income for the fiscal years ended March 31, 2024 and 2023, consisted of the following:

	Million	s of Yen	Millions of U.S. Dollars	
	2024	2023	2024	
Gains on Sales of Stocks and Other Securities	¥ 124,858	¥ 88,161	\$ 825	
Gains on Money Held in Trust	4,444	87	29	
Recoveries of Written-Off Claims	1,240	1,123	8	
Equity in Earnings of Affiliated Companies	18,733	18,102	124	
Gains on Disposal of Fixed Assets	73	313	0	
Gains on Sales of Investments in Subsidiaries and Affiliated Companies	4,688	4,667	31	
Others	7,275	17,311	48	
Total	¥ 161,314	¥ 129,767	\$ 1,065	

(2) Other expenses for the fiscal years ended March 31, 2024 and 2023, consisted of the following:

	Millio	Millions of Yen		
	2024	2023	2024	
Provision for Allowance for Loan Losses	¥ 7,547	¥ 1,547	\$ 50	
Write-Off of Loans	5,571	9,742	37	
Losses on Sales of Stocks and Other Securities	311,337	83,439	2,056	
Losses on Impairment of Stocks and Other Securities	2,028	1,642	13	
Losses on Money Held in Trust	_	158	_	
Losses on Disposal of Fixed Assets	704	1,246	5	
Losses on Impairment of Fixed Assets (Note)	7,407	18,187	49	
Losses on Investment in Partnerships	10,296	9,731	68	
Others	8,959	14,162	59	
Total	¥ 353,852	¥ 139,857	\$ 2,337	

(Note) As for the fiscal year ended March 31, 2023

For the purpose of maintaining and expanding overseas business, SuMi TRUST Bank had been proceeding with a development project aimed at introducing a new accounting system for overseas components (the "System"). However, SuMi TRUST Bank had decided to change the renewal plan that assumed the introduction of the comprehensive package system currently under development, and to consider a new renewal plan that assumed the introduction of an alternative system for each business area.

Regarding the System developed so far, impairment losses were recorded for the business areas in which the use of the System had been abandoned or deemed difficult to continue operations through its use, as the investment amount was not expected to be recovered.

The impairment losses recognized as a result of the above were ¥15,904 million for software, and the entire impairment losses including those were ¥18,187 million, which include impairment losses of tangible fixed assets of ¥222 million and those of software of ¥17,964 million.

The recoverable amounts of software described above were measured at zero as it was not expected to be used in the future. For assets that were not expected to be used, individual assets were considered as one group.

# 6. General and Administrative Expenses

General and administrative expenses for the fiscal years ended March 31, 2024 and 2023, consisted of the following:

	Million	Millions of Yen		
	2024	2023	2024	
Taxes Other Than Income Taxes	¥ 13,800	¥ 14,340	\$ 91	
Personnel Expenses	230,218	210,685	1,520	
Others	261,926	235,310	1,730	
Total	¥ 505,945	¥ 460,336	\$ 3,341	

# Note to the Consolidated Statement of Comprehensive Income

# Reclassification Adjustments and the Related Tax Effects Concerning Other Comprehensive Income

Reclassification adjustments and the related tax effects concerning other comprehensive income for the fiscal years ended March 31, 2024 and 2023, consisted of the following:

	Millions	Millions of U.S. Dollars	
	2024	2023	2024
Valuation Difference on Available-for-Sale Securities:			
Changes during the Period	¥ 135,114	¥ (46,896)	\$ 892
Reclassification Adjustments	182,856	21,399	1,208
Before Tax Effects	317,970	(25,497)	2,100
Tax Effects	(97,246)	7,824	(642)
Valuation Difference on Available-for-Sale Securities	220,724	(17,672)	1,458
Deferred Gains (Losses) on Hedges:			
Changes during the Period	(113,938)	(37,042)	(752)
Reclassification Adjustments	166,872	27,291	1,102
Before Tax Effects	52,934	(9,751)	350
Tax Effects	(16,224)	2,998	(107)
Deferred Gains (Losses) on Hedges	36,709	(6,753)	242
Foreign Currency Translation Adjustments:			
Changes during the Period	10,608	8,584	70
Reclassification Adjustments	60	(0)	0
Before Tax Effects	10,668	8,584	70
Tax Effects	_	_	_
Foreign Currency Translation Adjustments	10,668	8,584	70
Remeasurements of Defined Benefit Plans:			
Changes during the Period	88,099	24,312	582
Reclassification Adjustments	4,814	3,822	32
Before Tax Effects	92,914	28,135	614
Tax Effects	(28,457)	(8,618)	(188)
Remeasurements of Defined Benefit Plans	64,456	19,517	426
Share of Other Comprehensive Income of Equity-Method Affiliated Companies:			
Changes during the Period	3,433	371	23
Reclassification Adjustments	(126)	2,443	(1)
Share of Other Comprehensive Income of Equity-Method Affiliated Companies	3,306	2,814	22
Total Other Comprehensive Income (Loss)	¥ 335,866	¥ 6,489	\$ 2,218

## Notes to the Consolidated Statement of Changes in Net Assets

# 1. Class and the Number of Issued Shares of Common Stock and Treasury Stock

Classes and the number of issued shares of common stock and treasury stock for the fiscal years ended March 31, 2024 and 2023, consisted of the following:

		Thousands of Shares					
	Authoriz	Number of Shares ed Outstanding at the Beginning Increase Decrease of the Fiscal Year		Number of Shares Outstanding at the End of the Fiscal Year			
March 31, 2024							
Number of Issued Shares:							
Common Share	850,0	00 368,172	364,025	4,146	728,051		
Treasury Stock:							
Common Share		4,928	7,815	4,287	8,456		

#### (Notes)

- (1) SuMi TRUST Holdings executed a 2-for-1 stock split of its shares of common stock on January 1, 2024.
- (2) The number of shares of common stock increased by 364,025 thousand shares due to the stock split.
- (3) The number of shares of common stock decreased by 4,146 thousand shares due to the retirement of treasury stock.
- (4) The breakdown of the number of shares of common stock held as treasury stock increased by 7,815 thousand shares is as follows.

(Before the execution of the stock split)

- Increased by 4 thousand shares due to the purchase of odd-lot or less than one hundred shares.
- Increased by 226 thousand shares due to the purchase of treasury stock which is resolved at Board of Directors' Meeting held on February 27, 2023.

(At and after the execution of the stock split)

- Increased by 883 thousand shares due to the stock split.
- Increased by 4 thousand shares due to the purchase of odd-lot or less than one hundred shares.
- Increased by 6,696 thousand shares due to the purchase of treasury stock which is resolved at Board of Directors' Meeting held on January 31, 2024.

(5) The breakdown of the number of shares of common stock held as treasury stock decreased by 4,287 thousand shares is as follows (Before the execution of the stock split)

- Decreased by 0 thousand shares due to purchase requests of odd-lot or less than one hundred shares.
- Decreased by 6 thousand shares due to the transfer of shares upon exercise of stock option rights.
- Decreased by 122 thousand shares due to the delivery under the systems of the share delivery trust and RS Trust for the Directors and RS Trust for employees.
- Decreased by 4,146 thousand shares due to the retirement of treasury stock.

(At and after the execution of the stock split)

- Decreased by 0 thousand shares due to purchase requests of odd-lot or less than one hundred shares.
- Decreased by 11 thousand shares due to the transfer of shares upon exercise of stock option rights.

(6) The number of shares of common stock held as treasury stock at the end of the current fiscal year include 1,146 thousand shares of SuMi TRUST Holdings held by the share delivery trust and RS Trust for the Directors and RS Trust for employees. The decrease in the number of shares of common stock with regard to the share delivery trust and RS Trust for the Directors is 39 thousand shares, and the decrease in that of common stock with regard to RS Trust for employees is 82 thousand shares for the fiscal year ended March 31, 2024.

		Thousands of Shares					
	Authorized	Number of Shares Outstanding at the Beginning of the Fiscal Year	Increase	Decrease	Number of Shares Outstanding at the End of the Fiscal Year		
March 31, 2023							
Number of Issued Shares:							
Common Share	850,000	375,291	_	7,119	368,172		
Treasury Stock:							
Common Share		716	11,368	7,156	4,928		

#### (Notes)

- (1) The number of shares of common stock decreased by 7,119 thousand shares due to the retirement of treasury shares.
- (2) The breakdown of the number of shares of common stock held as treasury stock increased by 11,368 thousand shares is as follows.
- Increased by 5 thousand shares due to the purchase of odd-lot or less than one hundred shares.
- Increased by 7,119 thousand shares due to the purchase of treasury stock which is resolved at Board of Directors' Meeting held on February 24, 2022 and July 28, 2022.
- Increased by 3,919 thousand shares due to the purchase of treasury stock which is resolved at Board of Directors' Meeting held on February 27, 2023.
- Increased by 324 thousand shares due to the purchase under RS Trust system for employees.
- (3) The breakdown of the number of shares of common stock held as treasury stock decreased by 7,156 thousand shares is as follows.

- Decreased by 0 thousand shares due to purchase requests of odd-lot or less than one hundred shares.
- Decreased by 16 thousand shares due to the transfer of shares upon exercise of stock option rights.
- Decreased by 20 thousand shares due to the delivery under the system of the share delivery trust for the Directors.
- Decreased by 7,119 thousand shares due to the retirement of treasury shares.
- (4) The number of shares of common stock held as treasury stock at the end of the previous fiscal year included 695 thousand shares of SuMi TRUST Holdings held by the share delivery trust for the Directors and RS Trust for employees. The decrease in the number of shares of common stock with regard to the share delivery trust for the Directors was 20 thousand shares, and the increase in that of common stock with regard to RS Trust for employees was 324 thousand shares for the fiscal year ended March 31, 2023.

#### 2. Subscription Rights to Shares

Subscription rights to shares for the fiscal years ended March 31, 2024 and 2023, consisted of the following:

		Millions of Yen Million U.S. Do					
		2024		2	023	20	024
SuMi TRUST Holdings	Subscription Rights to Shares as Stock Options	¥	855	¥	945	\$	6

#### 3. Dividends

Dividends paid for the fiscal years ended March 31, 2024 and 2023, consisted of the following: As for the fiscal year ended March 31, 2024:

esolution Type of Share		Cash Dividends Declared  Millions of Yen (Millions of U.S. Dollars)	Dividend Resources	Cash Dividends per Share Yen (U.S. Dollars)	Record Date	Effective Date
June 23, 2023						
Ordinary General Meeting of	Common Share	¥ 40,033 Retaine		¥ 110.00	March 31,	June 26,
Shareholders	Common Share	(\$264)	Earnings	(\$0.73)	2023	2023

Resolution		Cash Dividends Declared	Dividend	Cash Dividends per Share		
	Type of Shares	Millions of Yen (Millions of ) (U.S. Dollars)	Resources	Yen (U.S. Dollars)	Record Date	Effective Date
November 14, 2023						
Board of Directors' Meeting	Common Share	¥ 40,008 Retained		¥ 110.00	September 30,	December 4,
	Common Share	(\$264)	Earnings	(\$0.73)	2023	2023

#### (Notes)

- (1) Cash dividends declared in Ordinary General Meeting of Shareholders held on June 23, 2023 include ¥76 million (U.S. \$0.5 million) of dividends for treasury stock held by the share delivery trust for the Directors and RS Trust for employees.
- (2) Cash dividends declared at the Board of Directors' Meeting held on November 14, 2023 included ¥63 million (U.S. \$0.4 million) of dividends for treasury stock held by the
- share delivery trust and RS Trust for the Directors and RS Trust for employees.
- (3) SuMi TRUST Holdings executed a 2-for-1 stock split of its shares of common stock on January 1, 2024. Figures shown in "Cash Dividends per Share (Yen)" are the amounts before the stock split.

Dividends with a record date during the current fiscal year ended March 31, 2024, but whose effective date is after March 31, 2024, are as follows:

Resolution	Type of Shares		Dividend Resources	Cash Dividends per Share Yen (U.S. Dollars)	Record Date	Effective Date
June 20, 2024						
Ordinary General Meeting of	Common Share	¥ 39,640 Retained		¥ 55.00	March 31,	June 21,
Shareholders	Common Share	(\$262)	Earnings	(\$0.36)	2024	2024

## (Notes)

- (1) Cash dividends declared in Ordinary General Meeting of Shareholders held on June 20, 2024 include ¥63 million (U.S. \$0.4 million) of dividends for treasury stock held by the share delivery trust and RS Trust for the Directors and RS Trust for employees.
- (2) SuMi TRUST Holdings executed a 2-for-1 stock split of its shares of common stock on January 1, 2024. Figures shown in "Cash Dividends per Share (Yen)" are the amounts after the stock split.

## As for the fiscal year ended March 31, 2023:

Resolution	Type of Shares	Cash Dividends Declared	Dividend Resources	Cash Dividends per Share	Record Date	Effective Date
		Millions of Yen	Resources	Yen		
June 23, 2022						
Ordinary General Meeting of	C	V 22 747	Retained	V 00 00	March 31,	June 24,
Shareholders	Common Share	¥ 33,747	Earnings	¥ 90.00	2022	2022

Resolution	Type of Shares			Cash Dividends per Share	Record Date	Effective Date
		Millions of Yen	Resources	Yen		
November 11, 2022						
Board of Directors' Meeting	Common Share	¥ 36,785	Retained	¥100.00	September 30,	December 2,
	Common share	+ 30,703	Earnings	+100.00	2022	2022

## (Notes)

(1) Cash dividends declared in the Ordinary General Meeting of Shareholders held on June 23, 2022 included ¥35 million of dividends for treasury stock held by the share delivery trust for the Directors.

(2) Cash dividends declared at the Board of Directors' Meeting held on November 11, 2022 include ¥37 million of dividends for treasury stock held by the share delivery trust for the Directors.

Dividends with a record date during the fiscal year ended March 31, 2023, but whose effective date is after March 31, 2023, are as follows:

Resolution	Type of Shares	Cash Dividends Declared	Dividend Resources	Cash Dividends per Share	Record Date	Effective Date
		Millions of Yen		Yen		
June 23, 2023						
Ordinary General Meeting of Shareholders	Common Share	¥ 40.033	Retained	¥110.00	March 31,	June 26,
	Common Share	+ 40,033	Earnings	+110.00	2023	2023

(Note) Cash dividends declared in Ordinary General Meeting of Shareholders held on June 23, 2023 include ¥76 million of dividends for treasury stock held by the share delivery trust for the Directors and RS Trust for employees.

# Note to the Consolidated Statement of Cash Flows

# Reconciliation of Cash and Cash Equivalents

The following table reconciles cash and cash equivalents in the consolidated statement of cash flows and cash and due from banks in the consolidated balance sheet as of March 31, 2024 and 2023.

	Million	s of Yen	Millions of U.S. Dollars
	2024	2023	2024
Cash and Due from Banks	¥ 22,831,653	¥ 21,602,473	\$ 150,784
Due from Banks Held by SuMi TRUST Bank (Excluding Due from the Bank of Japan)	(1,993,801)	(2,429,835)	(13,167)
Cash and Cash Equivalents	¥ 20,837,852	¥ 19,172,638	\$ 137,616

#### Leases

#### 1. Finance Leases

As a lessee:

Finance leases that do not transfer ownership of the lease assets to lessees

1) Description of lease assets

Tangible fixed assets

Mainly branch buildings and office equipment

2) Method for amortizing lease assets

Refer to "(4) Depreciation and Amortization Methods" of "4. Significant Accounting Policies" in the Significant Accounting Policies and Practices.

# 2. Operating Leases

As a lessee:

Total future lease payments under non-cancelable operating leases as of March 31, 2024 and 2023, were as follows:

	Million	s of Yen	Millions of U.S. Dollars
	2024	2023	2024
Due in One Year or Less	¥ 3,347	¥ 3,390	\$ 22
Due in More Than One Year	13,829	14,864	91
Total	¥ 17,176	¥ 18,254	\$ 113

#### As a lessor:

Total future lease payments under non-cancelable operating leases as of March 31, 2024 and 2023, were as follows:

	Million	s of Yen	Millions of U.S. Dollars
	2024	2023	2024
Due in One Year or Less	¥ 13,990	¥ 8,625	\$ 92
Due in More Than One Year	88,876	38,960	587
Total	¥102,867	¥ 47,586	\$ 679

#### **Financial Instruments**

#### 1. Circumstances of Financial Instruments

## (1) Policy on Financial Instruments

SuMi TRUST Group is engaged in a variety of financial service businesses, primarily trust banking business operated by SuMi TRUST Bank. To facilitate these businesses, SuMi TRUST Group raises funds through deposits from individual and corporate customers, borrowed money, and issuance of corporate bonds, and manages such funds as loans to individual and corporate customers, and securities on the investment side.

Each group company determines policies as well as measures for investing and funding financial assets and financial liabilities under its annual plan.

SuMi TRUST Holdings monitors risks associated with the group-wide financial assets and liabilities.

SuMi TRUST Bank monitors its respective risks while implementing comprehensive Asset-Liability Management (ALM). Meanwhile, SuMi TRUST Bank conducts derivatives transactions to control the market risk and other risks arising from its assets and liabilities within the level commensurate with its financial capacity. SuMi TRUST Bank is also engaged in trading securities and derivatives through trading accounts ("Trading Accounts") that are segregated from other accounts ("Banking Accounts") in accordance with Article 13-6-3 of the Ordinance for Enforcement of the Banking Act. Some consolidated subsidiaries are also engaged in trading securities.

- (2) Description and Risks of Financial Instruments
- 1) Trading accounts

SuMi TRUST Group deals with over-the-counter (OTC) and listed derivatives transactions related to interest rates, exchange rates, bonds, credits, and commodities, as well as trading securities. These derivatives transactions are exposed to risks associated with fluctuation in interest rates, exchange rates, prices, credit risks, and other risks.

#### 2) Banking accounts

Financial assets of SuMi TRUST Group are primarily loans to corporations and individuals in Japan and such assets are exposed to credit risks arising from default on contracts by customers.

Securities mainly consist of stocks and bonds that are held as strategic investments and for business development. These securities are exposed to issuers' credit risks, and risks associated with fluctuation in interest rates and market prices.

Deposits from individuals and corporations, borrowed money, and bonds payable are exposed to liquidity risks as becoming insolvent at their maturities, such as being out of markets under certain circumstances.

SuMi TRUST Group deals with OTC and listed derivatives transactions related to interest rates, exchange rates, stocks, bonds, and credits for avoiding market risks.

To reduce interest rate risk, a major risk, SuMi TRUST Group comprehensively manages various financial assets and liabilities, such as loans and bills discounted and deposits, by categorizing them based on characteristics of their interest rate risks, and applies hedge accounting to hedge such risk using interest rate swaps designated as hedging instruments. The hedge accounting is applied to some assets and liabilities by individual transaction.

To mitigate the exchange rate risk arising from various financial assets and liabilities of SuMi TRUST Bank denominated in foreign currencies, hedge accounting is applied to the exchange rate risk of foreign currency assets and liabilities designated as hedged items, using currency swaps and foreign exchange swaps designated as hedging instruments.

The details of hedge accounting are described in "Significant Accounting Policies and Practices."

#### (3) Risk Management for Financial Instruments

SuMi TRUST Group considers that the basis of group-wide risk management is to ensure the effectiveness of PDCA (Plan, Do, Check, Action) cycles for each risk category according to the "Risk Management Policy" established by the Board of Directors.

The risk management framework of each risk category is as follows:

## 1) Credit risk management

Credit risk is the risk of financial loss of SuMi TRUST Group when a customer or counterparty fails to meet its contractual obligations, and such risk is generated from claims, mainly loans, bills discounted, and securities. Credit risk is the most basic financial risk related to a credit creating function. SuMi TRUST Group continuously diversifies its credit portfolios and builds up a stronger customer base by expanding its credit risk management framework further, and by meeting a new and sound demand for credit.

#### (a) Risk management policy on credit risk

The basic policy of SuMi TRUST Group on credit risk management calls for "a diversified credit portfolio" and "strict management for individual credits."

For the former, SuMi TRUST Group manages credit exposures of each customer based on its limited credit amount, and periodically reviews impacts of identified risks to large customers and concentration in industry sectors, including the measurement of the credit risk. SuMi TRUST Group makes efforts to mitigate credit concentration risk on a country-by-country basis by managing the diversification of the overall credit portfolio.

For the latter, SuMi TRUST Group manages individual credits through processes, such as credit screening, self-assessment, and internal credit ratings. Credit ratings indicate the credit status of customers and the possibility of defaults on a scale, and provide the basis for credit screening of individual transactions and credit portfolio management. SuMi TRUST Group continuously evaluates solvency and collectability of credits based on the analysis, for instance the customer's financial condition, cash flows, and earning capacity through the self-assessment.

#### (b) Risk management framework for credit risk

In SuMi TRUST Bank, the Board of Directors decides on important matters related to credit risk management when developing management plans. The Board of Directors also decides on credit strategy and economic capital allocation plans, and approves the "Self-Assessment Rules" based on reports on credit risk management, including asset-assessment management, to ensure the soundness of the assets. As for screening and credit management of each case, the Global Credit Supervision Department is segregated from branches as part of a check-and-balance system. Furthermore, the Research Department evaluates credit risks by implementing internal credit ratings based on industry research and credit analysis of individual companies along with performing quantitative analysis from a neutral standpoint. SuMi TRUST Bank periodically holds a meeting of the Executive Committee and Credit Risk Committee to deliberate on material matters of controlling and managing credit risks. SuMi TRUST Bank has built up an appropriate management framework for risk management through the check-and-balance function, the committees' discussions, and the validation of the credit risk management and operation by the Risk Management Department.

#### 2) Market risk management

Market risk is the risk of financial loss of SuMi TRUST Group through changes in income and value of assets and liabilities held, including off-balance items, due to fluctuations in various market risk factors, such as interest rates, exchange rates, equity prices, commodity prices, and credit spreads.

#### (a) Risk management policy on market risk

In managing market risk, SuMi TRUST Group ensures the soundness of its business by appropriately controlling risks, and strives to secure reasonable profits which correspond to strategic goals, the scale and nature of its operations, and risk profiles through an advanced risk management framework.

#### (b) Risk management framework for market risk

With regard to market risk, SuMi TRUST Group maintains a basic policy for setting and controlling various risk limits and segregation of organizations related to market risk under its Rules for Risk Management. The practical application of the basic policy is stated in the Rules for Market Risk Management. Divisions that execute transactions (the front office) are clearly segregated from divisions that process transactions (the back office) for independent check purposes, and the Risk Management Department, which is independent from both of the front and back offices, centrally manages market risk. This department identifies and analyzes group-wide risk, tracks adherence to risk limits, and reports to respective directors in charge on a daily basis and to the Board of Directors periodically.

The Finance Committee resolves ALM basic plans and risk management plans related to market risk regarding company-wide comprehensive risk management for assets and liabilities. These plans are reported to appropriate committees such as the Executive Committee and the Board of Directors as specified in the policy.

In SuMi TRUST Bank, the Risk Management Department is responsible for planning and implementing market risk management. The role of the Risk Management Department includes measuring risk levels and profits or losses and monitoring the status of market risk managed under ALM basic plans and the status of compliance with risk limits. The department reports its findings to the members of the Finance Committee on a daily basis, and to the Finance Committee as well as the Board of Directors periodically.

#### (c) Market risk management approach

SuMi TRUST Group uses Value at Risk ("VaR") to measure market risk exposures. VaR uses historical market fluctuation to statistically predict the maximum expected losses under specific conditions. Based on a model developed by SuMi TRUST Group, SuMi TRUST Group manages market risks by measuring VaR, calculating various risk management indicators, and carrying out various simulations.

VaR is calculated basically using the historical simulation method. Market risk can be classified into categories, such as interest rate risk, stock price risk, exchange rate risk, and others according to its characteristics. SuMi TRUST Group calculates market risk by simply adding up the risks of all

categories without considering the correlation among these categories.

- (d) Quantitative information related to market risk
- (i) Trading accounts

SuMi TRUST Group uses VaR for managing risks associated with trading securities and some currency and interest-related derivatives transactions held in the Trading Accounts. The VaR model used is primarily based on the historical simulation method (with a holding period of 10 business days, confidence interval of 99%, and observation period of 1,300 business days).

As of March 31, 2024, the total amount of market risk (estimated potential loss) of financial instruments held by SuMi TRUST Group in the Trading Accounts was ¥11.3 billion (U.S. \$75 million).

SuMi TRUST Group performs back testing using the actual value to verify the accuracy of the VaR measurement model. However, as the VaR measures the amount of market risk under certain probabilities statistically calculated based on the past volatility, it may not properly capture those risks under extreme market movements.

#### (ii) Banking accounts

SuMi TRUST Group uses VaR for managing risks associated with financial assets and liabilities held in the Banking Accounts. The historical simulation method is the primary measurement method (with a holding period of a maximum of one year according to a position, confidence interval of 99%, and observation period of 1,300 business days).

As of March 31, 2024, the total amount of market risk (estimated potential loss) of financial instruments held by SuMi TRUST Group in the Banking Account was ¥741.3 billion (U.S. \$4,896 million).

SuMi TRUST Group performs back testing on certain positions held in the Banking Accounts that compares the results of VaR calculations based on its internal model with actual profits or losses regarding financial assets and liabilities subject to measurement. SuMi TRUST Group considers that the measurement model properly captures market risk with sufficient accuracy. However, as VaR measures the amount of market risk under certain probabilities statistically calculated based on past volatility in the market, it may not properly capture those risks under extreme market movements.

# 3) Funding liquidity risk management

Funding liquidity risk is the risk of financial loss to SuMi TRUST Group when the Group fails to raise necessary funds or is forced to raise funds at significantly higher rates.

(a) Funding liquidity risk management policy

With regard to funding liquidity risks, SuMi TRUST Group designs and implements a policy to build up a risk management framework for funding liquidity risks, recognizing that financial difficulties due to exposure to such risks could possibly lead SuMi TRUST Group directly to bankruptcy under certain circumstances.

(b) Funding liquidity risk management framework and methods Funding liquidity risk management departments determine the extent of SuMi TRUST Group's cash crunch appropriately in cooperation with the liquidity management departments, while gathering and analyzing information related to both the internal environment, such as the Group's

risk profiles, and external environment, such as economic cir-

cumstances or market conditions based on the risk manage-

ment plan.

To reduce funding liquidity risks, the liquidity management departments manage cash flow within the predetermined appropriate limits, and the liquidity management departments monitor its compliance.

(4) Supplementary Explanation Concerning Fair Value of Financial Instruments

Calculation of fair value of financial instruments involves certain assumptions and may vary when different assumptions are employed.

# 2. Fair Values of Financial Instruments and Breakdown by Input Level

The carrying amounts on the consolidated balance sheets and fair values of financial instruments as well as the differences between the carrying amounts on the consolidated balance sheets and fair values, and fair values by input level are presented below.

The amounts shown in the following table do not include equity securities with no market prices, and investments in partnerships (See Note 3).

The fair values of financial instruments are classified into the following three levels depending on the observability and significance of the input used in the fair value measurement.

- Level 1: Fair value determined based on the (unadjusted) quoted price in an active market for the same asset or liability
- Level 2: Fair value determined based on directly or indirectly observable inputs other than Level 1 inputs
- Level 3: Fair value determined based on significant unobservable inputs

If multiple inputs with a significant impact are used for the fair value measurement of a financial instrument, the financial instrument is classified to the lowest priority level of fair value measurement in which each input belongs.

# (1) Financial assets and liabilities at fair value on the consolidated balance sheets

				Millions	of Y	en			Millions of U.S. Dollars								
				Mar. 31	, 202	24						Mar.	31, 202	4			
	Le	evel 1		Level 2	L	evel 3		Total	Le	evel 1	L	evel 2	Le	vel 3	}	To	otal
Monetary Claims Bought	¥	_	¥	127,457	¥	_	¥	127,457	\$	_	\$	842	\$	_	-	\$	842
Trading Assets																	
Trading Securities		1,590		126,410		_		128,001		11		835		_	-		845
Money Held in Trust		1,530		20,965		_		22,496		10		138		_	-		149
Securities																	
Available-for-Sale Securities	6,0	074,900	2	2,742,029		412	8	3,817,343	4	10,120		18,109		3	3	58	3,231
Stocks	1,2	213,390		_		_	•	1,213,390		8,013		_		_	-		3,013
Bonds	3,0	038,147		753,941		412	3	3,792,502	2	20,064		4,979		3	3	2	5,046
Government Bonds	3,0	038,147		_		_	3	3,038,147	:	20,064		_		_	-	20	0,064
Local Government Bonds		_		43,110		_		43,110		_		285		_	-		285
Short-Term																	
Bonds Payable		_		_		_		_		_		_		_	-		_
Corporate Bonds		_		710,831		412		711,244		_		4,694		3	3	4	1,697
Other Securities	1,8	823,362	•	1,988,087		_	3	3,811,450		12,042		13,130		_	-	2	5,171
Foreign Stocks		5,457		_		_		5,457		36		_		_	-		36
Foreign Bonds	1,7	795,480		1,412,796		_	3	3,208,277		11,858		9,330		_	-	2	1,188
Others		22,424		575,290		_		597,715		148		3,799		_		;	3,947
Total Assets	¥ 6,0	078,022	¥:	3,016,863	¥	412	¥	9,095,298	\$ 4	10,140	\$	19,924	\$	3	3	\$ 60	0,067
Derivative Transactions (*1)(*2)(*3)																	
Interest Rate Related																	
Transactions	¥	1,479	¥	(19,092)	¥	3,078	¥	(14,534)	\$	10	\$	(126)	\$	20	)	\$	(96)
Currency Related Transactions		_		(252,063)		_		(252,063)		_		(1,665)		_	-	(	1,665)
Stock Related Transactions		(663)		640		_		(22)		(4)		4		_	-		(0)
Bond Related Transactions		977		86		_		1,063		6		1		_	-		7
Credit Derivative Transactions		_		(154)		_		(154)		_		(1)		_	-		(1)
Total Derivative Transactions	¥	1,792	¥	(270,584)	¥	3,078	¥	(265,713)	\$	12	\$	(1,787)	\$	20	)	\$ (	1,755)

<sup>(\*1)</sup> Derivative transactions recorded in "Trading Assets" and "Trading Liabilities" or in "Other Assets" and "Other Liabilities" are presented collectively. Receivables and payables arising from derivative transactions are presented on a net basis. Negative figures represent a liability balance after netting.

<sup>(\*2)</sup> As for derivative transactions applying hedge accounting, ¥(409,812) million (U.S. \$(2,706) million) is recorded on the consolidated balance sheets as of March 31, 2024.

<sup>(\*3)</sup> Derivative transactions qualifying for hedge accounting include interest rate swaps designated as hedging instruments to fix cash flows of hedged items such as loans and bills discounted, and deferred hedges have been adopted, in principle. In addition, "Practical Solution on the Treatment of Hedge Accounting for Financial Instruments that Reference LIBOR" (ASBJ PITF No. 40, March 17, 2022) has been adopted to these hedge transactions.

				Millions	of Y	en		
	_			Mar. 31	, 202	23		
		Level 1		Level 2		evel 3		Total
Monetary Claims Bought	¥	_	¥	129,295	¥	_	¥	129,295
Trading Assets								
Trading Securities		2,799		63,097		_		65,897
Money Held in Trust		2,372		13,663		_		16,036
Securities								
Available-for-Sale Securities		3,184,546		2,732,909		1,292		5,918,748
Stocks		1,072,628		_		_		1,072,628
Bonds		1,431,999		744,932		1,292		2,178,224
Government Bonds		1,431,999		_		_		1,431,999
Local Government Bonds		_		38,117		_		38,117
Short-Term								
Bonds Payable		_		_		_		_
Corporate Bonds		_		706,815		1,292		708,107
Other Securities		679,918		1,987,976		_		2,667,895
Foreign Stocks		4,171		_		_		4,171
Foreign Bonds		655,198		1,163,873		_		1,819,071
Others		20,548		824,102		_		844,651
Total Assets	¥	3,189,718	¥	2,938,966	¥	1,292	¥	6,129,977
Derivative Transactions (*1)(*2)(*3)								
Interest Rate Related								
Transactions	¥	1,838	¥	(106,856)	¥	2,768	¥	(102,249)
Currency Related Transactions		_		(110,621)		_		(110,621)
Stock Related Transactions		(344)		_		_		(344)
Bond Related Transactions		(3,975)		(270)		_		(4,246)
Credit Derivative Transactions		_		(338)		_		(338)
Total Derivative Transactions	¥	(2,480)	¥	(218,087)	¥	2,768	¥	(217,799)

<sup>(\*1)</sup> Derivative transactions recorded in "Trading Assets" and "Trading Liabilities" or in "Other Assets" and "Other Liabilities" are presented collectively. Receivables and payables arising from derivative transactions are presented on a net basis. Negative figures represent a liability balance after netting.

<sup>(\*2)</sup> As for derivative transactions applying hedge accounting, ¥(166,193) million is recorded on the consolidated balance sheets as of March 31, 2023.

<sup>(\*3)</sup> Derivative transactions qualifying for hedge accounting include interest rate swaps designated as hedging instruments to fix cash flows of hedged items such as loans and bills discounted, and deferred hedges have been adopted, in principle. In addition, "Practical Solution on the Treatment of Hedge Accounting for Financial Instruments that Reference LIBOR" (ASBJ PITF No. 40, March 17, 2022) has been adopted to these hedge transactions.

(2) Financial assets and liabilities which are not stated at fair value on the consolidated balance sheets

Cash and Due from Banks, Call Loans and Bills Bought, Receivables under Resale Agreements and Receivables under Securities Borrowing Transactions, Foreign Exchanges, Call Money and Bills Sold, Payables under Repurchase Agreements, Short-Term Bonds Payables, and Borrowed Money from Trust Account are not included in the following tables because most of such transactions have short contractual terms (one year or less) and the carrying amounts approximate fair value.

		Million	s of Yen						
		Mar. 3	1, 2024						
Level 1	Level 2	Level 3	Total	Consolidated balance sheet amount	Differences				
¥ —	¥ 34,193	¥ 983,405	¥ 1,017,599	¥ 1,016,820	¥ 778				
124,742	112,984	_	237,726	229,654	8,072				
124,742	_	_	124,742	116,896	7,845				
_	_	_	_	_	_				
_	10,774	_	10,774	10,700	74				
_	102,209	_	102,209	102,057	152				
_	102,209	_	102,209	102,057	152				
_	_	_	_	_	_				
				33,420,919					
				(65,455)					
_	_	33,521,179	33,521,179	33,355,464	165,715				
_	_	723,059	723,059	714,021	9,037				
¥ 124,742	¥ 147,177	¥ 35,227,645	¥ 35,499,565	¥ 35,315,960	¥ 183,604				
¥ —	¥ 37,417,033	¥ —	¥ 37,417,033	¥ 37,418,280	¥ (1,247)				
_	9,220,997	_	9,220,997	9,220,997	_				
_	7,229,630	_	7,229,630	7,302,158	(72,528)				
_	2,759,522	_	2,759,522	2,787,367	(27,845)				
¥ —	56,627,183	¥ —	¥ 56,627,183	¥ 56,728,804	¥(101,620)				
	¥ —  124,742 124,742 — — — — —  ¥ 124,742  ¥ — — — —	¥       —       ¥       34,193         124,742       112,984         124,742       —         —       —       —         —       102,209         —       —         —       —         ¥       124,742       ¥       147,177         ¥       —       ¥       37,417,033         —       9,220,997         —       7,229,630         —       2,759,522	Mar. 3  Level 1  Level 2  Level 3   Y  -  -  -  -  -  -  -  -  -  -  -  -	¥       —       ¥       34,193       ¥       983,405       ¥       1,017,599         124,742       —       —       237,726         124,742       —       —       —       124,742         —       —       —       —         —       —       —       —         —       —       —       —         —       —       —       —         —       —       —       —         —       —       —       —         —       —       —       —         —       —       —       —         —       —       —       —         —       —       —       —         —       —       —       —         —       —       —       —         —       —       —       —         —       —       —       —         —       —       —       —         —       —       —       —         —       —       —       —       —         —       —       —       —       —         —       —	Level 1         Level 2         Level 3         Total balance sheet amount           ¥         —         ¥ 34,193         ¥ 983,405         ¥ 1,017,599         ¥ 1,016,820           124,742         112,984         —         237,726         229,654           124,742         —         —         124,742         116,896           —         —         —         —         —           —         10,774         —         10,774         10,700           —         102,209         —         102,209         102,057           —         —         —         —         —           —         —         —         —         —           —         —         —         —         —           —         —         —         —         —           —         —         —         —         —           —         —         —         —         —           —         —         —         —         —           —         —         —         —         —           —         —         —         —         —           —         —         —				

<sup>(\*)</sup> General allowances and specific allowances for Ioan losses are deducted from Loans and Bills Discounted. The allowance for credit losses on Monetary Claims Bought, and Lease Receivables and Investment Assets is directly deducted from the carrying amounts on the consolidated balance sheet, because the balance of the allowance is immaterial.

			Million	s of Yen		
			Mar. 3	1, 2023		
	Level 1	Level 2	Level 3	Total	Consolidated balance sheet amount	Differences
Monetary Claims Bought (*)	¥ —	¥ 40,281	¥ 800,687	¥ 840,969	¥ 840,501	¥ 467
Securities						
Held-to-Maturity Securities	128,041	140,893	_	268,935	259,213	9,721
Government Bonds	128,041	_	_	128,041	117,274	10,767
Local Government Bonds	_	_	_	_	_	
Corporate Bonds	_	14,526	_	14,526	14,400	126
Other Securities	_	126,366	_	126,366	127,539	(1,172)
Foreign Bonds	_	126,366	_	126,366	127,539	(1,172)
Others	_	_	_	_	_	_
Loans and Bills Discounted					31,810,926	
Allowance for Loan Losses (*)					(115,952)	
	_	_	31,888,015	31,888,015	31,694,973	193,041
Lease Receivables and						
Investment Assets (*)	_		692,032	692,032	683,446	8,585
Total Assets	¥ 128,041	¥ 181,175	¥ 33,380,734	¥ 33,689,951	¥ 33,478,135	¥ 211,816
Deposits	¥ —	¥ 35,402,494	¥ —	¥ 35,402,494	¥ 35,387,287	¥ 15,206
Negotiable Certificates of Deposit	_	7,461,005	_	7,461,005	7,461,005	_
Borrowed Money	_	5,984,928	_	5,984,928	6,039,543	(54,614)
Bonds Payable		2,448,305		2,448,305	2,501,760	(53,455)
Total Liabilities	¥ —	¥ 51,296,734	¥ —	¥ 51,296,734	¥ 51,389,597	¥ (92,862)

<sup>(\*)</sup> General allowances and specific allowances for loan losses are deducted from Loans and Bills Discounted. The allowance for credit losses on Monetary Claims Bought, and Lease Receivables and Investment Assets is directly deducted from the carrying amounts on the consolidated balance sheet, because the balance of the allowance is immaterial.

						Millions of U	J.S. Do	llars				
						Mar. 31	1, 2024					
	Lev	vel 1	Le	vel 2	L	evel 3		Total	balaı	solidated nce sheet mount	Diff	ferences
Monetary Claims Bought (*)	\$	_	\$	226	\$	6,494	\$	6,719	\$	6,716	\$	3
Securities												
Held-to-Maturity Securities		824		746		_		1,570		1,517		53
Government Bonds		824		_		_		824		772		52
Local Government Bonds		_		_		_		_		_		_
Corporate Bonds		_		71		_		71		71		0
Other Securities		_		675		_		675		674		1
Foreign Bonds		_		675		_		675		674		1
Others		_		_		_		_		_		_
Loans and Bills Discounted									2	220,717		
Allowance for Loan Losses (*)										(432)		
	,	_		_	2	221,379	2	221,379	2	220,284		1,094
Lease Receivables and												
Investment Assets (*)		_		_		4,777		4,777		4,748		29
Total Assets	\$	824	\$	972	\$ 2	232,649	\$ 2	234,444	\$ 2	233,232	\$	1,213
Deposits	\$	_	\$ 24	17,108	\$	_	\$ 2	247,108	\$ 2	247,116	\$	(8)
Negotiable Certificates of Deposit		_	6	50,897		_		60,897		60,897		_
Borrowed Money		_	2	17,746		_		47,746		48,225		(479)
Bonds Payable		_	1	18,224		_		18,224		18,408		(184)
Total Liabilities	\$	_	\$ 37	73,974	\$	_	\$ 3	373,974	\$ 3	374,645	\$	(671)

<sup>(\*)</sup> General allowances and specific allowances for loan losses are deducted from Loans and Bills Discounted. The allowance for credit losses on Monetary Claims Bought, and Lease Receivables and Investment Assets is directly deducted from the carrying amounts on the consolidated balance sheet, because the balance of the allowance is immaterial.

(Note 1) Description of the valuation techniques and inputs used to measure fair values

# Monetary Claims Bought

Among monetary claims bought, securitized products are stated at reasonably calculated prices, which are equivalent to market prices, such as counterparties' quoted prices or dealer/broker-quoted prices, and are classified into Level 3 if those prices are comprised of significant unobservable inputs, and classified into Level 2 otherwise. Fair values for all other monetary claims bought are principally calculated in the same manner as Loans and Bills Discounted and mainly classified into Level 3.

# **Trading Assets**

Bonds and other securities held for trading purposes whose fair values are stated at dealer association prices or counterparties' quoted prices are classified into Level 1 or Level 2 depending on the level of market activity. Others whose fair values are calculated by discounting future cash flows to their present values using observable inputs, are classified into Level 2.

## Money Held in Trust

Securities managed as trust assets in money held in trust, which are individually managed with the principal objective of securities portfolio management, are stated at quoted market prices or dealer/broker-quoted prices and classified into Level 1 or Level 2 depending on the level of the components. Investment trusts and funds for which no market transaction prices are available, including privately placed investment trusts, are stated at fair value based on factors, such as the net asset value, if there are no significant restrictions on the cancellation or repurchase request that would require market participants to pay for the risk, and are primarily classified into Level 2.

Notes regarding money held in trust by holding purpose are presented under the "Money Held in Trust" section.

# Securities

Listed stocks are stated at quoted market prices and mainly classified into Level 1 depending on the level of market activity.

Bonds are stated at quoted market prices announced in exchange traded transactions, over-the-counter transactions, and others, and classified into Level 1 if they are traded in an active market. If the market is not active, even though bonds are stated at quoted market prices, they are classified into Level 2. Bonds stated at prices obtained from a third party, such as pricing services and dealers/brokers, are classified into Level 3 if those prices are comprised of significant unobservable inputs, and classified into Level 2 otherwise. Fair values of certain bonds are calculated by classifying them according to their internal ratings and maturities, and discounting the aggregate principal and interest by the discount rate which takes into account risk factors, including credit risks. If the discount rate is a significant unobservable input, the fair values of the bonds are classified into Level 3, otherwise Level 2.

Fair values of listed investment trusts and funds are stated at quoted market prices and primarily classified into Level 1 based on the level of market activity. Investment trusts and funds for which no market transaction prices are available, including privately placed investment trusts, are stated at fair value based on factors, such as the net asset value, if there are no significant restrictions on the cancellation or repurchase request that would require market participants to pay for the risk, and are primarily classified into Level 2.

#### Loans and Bills Discounted

Fair values of loans and bills discounted are calculated by grouping loans according to loan terms, internal ratings, and maturities; and discounting the aggregate principal and interest by the discount rate which takes into account risk factors, including credit risks. However, floating-rate loans for which their carrying amounts are deemed to approximate fair value, due to the nature of the loan or the borrower's credit situation subsequent to the execution of the loans, are stated at their carrying amounts. For claims executed to bankrupt borrowers, virtually bankrupt borrowers, and possibly bankrupt borrowers, estimated loan losses are calculated based on the present value of estimated future cash flows or the expected recoverable amounts from collateral or guarantees. Therefore, fair values for these claims are stated at the amounts by deducting the allowance for loan losses from the amounts in the consolidated balance

sheets at the consolidated balance sheet date, because such deducted amounts approximate fair value. Loans without stated maturities (as the amount of credit is limited to the value of the collateral or due to some other special characteristics) are stated at their carrying amounts as the carrying amounts are deemed to approximate the fair value because of the expected repayment periods and the interest terms. These fair values are classified into Level 3.

#### Lease Receivables and Investment Assets

Fair values of lease receivables and investment assets are calculated by grouping these assets according to the types of receivables, internal ratings, maturities, and others, and discounting the aggregate principal and interest by the discount rate which takes into account risk factors, including credit risks. These fair values are classified into Level 3.

#### Deposits and Negotiable Certificates of Deposit

Demand deposits are stated at the amount that would have to be paid on demand at the consolidated balance sheet date (carrying amount). Time deposits with a fixed rate are grouped by product type and stated at the present value of their future cash flows discounted by the rates that would be newly used on the same type of deposits. Floating-rate time deposits and fixed-rate time deposits with short maturities (one year or less) are stated at their carrying amounts because the carrying amounts approximate the fair value. These fair values are classified into Level 2.

#### **Borrowed Money**

Borrowed money at floating rates is stated at their carrying amounts. The carrying amounts are deemed to approximate fair value because such amounts reflect short-term market interest rates, and there have been no significant changes in credit condition subsequent to undertaking the borrowed money. Fair values of borrowed money at fixed rates are calculated by discounting their future cash flows by the interest

rate adjusted for the residual term and credit risk. Fair values for obligations with short maturities (one year or less) are stated at their carrying amounts because they approximate fair value. These fair values are classified into Level 2.

# **Bonds Payable**

Bonds issued by SuMi TRUST Holdings and its consolidated subsidiaries are stated at market prices, if such prices are available. Fair values for other bonds are calculated by discounting future cash flows to their present values by the interest rate adjusted for the residual term and credit risk. These fair values are classified into Level 2.

#### Derivative transactions

The fair values of listed derivatives, including interest rates, bonds, currencies, and stocks, are classified into Level 1 as these amounts are measured using the liquidation price quoted by exchanges, given that the liquidation price represents the latest transaction price, and the unadjusted quoted price in an active market can be used.

The fair values of over-the-counter derivative transactions. including embedded derivatives separated from the host contract and accounted for as a derivative, in other words, derivatives other than listed derivatives, are, in principle, measured by a valuation method, including the following: the present value of the estimated future cash flows and the option valuation model, which use inputs such as observable interest rate and exchange rate. The fair values of these transactions take into account credit risks of the counterparties and SuMi TRUST Holdings. The valuation models applied in certain transactions utilize unobservable inputs in markets, such as correlations in the past. Over-the-counter derivative transactions are classified into Level 2 if observable inputs are used or the impact of unobservable inputs to the fair values is not significant. If the impact of unobservable inputs to the fair values is significant, they are classified into Level 3.

(Note 2) Information about financial assets and liabilities measured and stated on the consolidated balance sheets at fair value and classified into Level 3

# (1) Quantitative information on significant unobservable inputs

		Mar. 31, 2024	
	Valuation technique	Significant unobservable inputs	Range
Securities			
Corporate Bonds	Discounted present value method	Discount Rate	1.3%
Derivative Transactions			
Interest Rate Related Transactions	Option valuation model	Correlation between interest rate	
		and foreign exchange rate	(41.4)% - 0.2%
		Correlation between interest rates	6.8%

		Mar. 31, 2023	
	Valuation technique	Significant unobservable inputs	Range
Securities			
Corporate Bonds	Discounted present value method	Discount Rate	1.1%
Derivative Transactions			
Interest Rate Related Transactions	Option valuation model	Correlation between interest rate	
		and foreign exchange rate	(40.0)% - (3.5)%
		Correlation between interest rates	6.5%

(2) Reconciliation between the beginning and ending balances, and net unrealized gains (losses) recognized in the profit or loss in the year

Reconciliation between the beginning and ending balances, and net unrealized gains (losses) recognized in the profit or loss in the fiscal years ended March 31, 2024 and 2023, are as follows:

		Millions of Yen  Mar. 31, 2024												
	Beginning balance	for th	or losses e period *1)	preh	r com- ensive ne (*2)	Net amount of purchase, issuance, sale, and settlement		nsfer to el 3 (*3)		fer from el 3 (*3)		nding Ilance	gain fina and li at co bal date i profi	unrealized s (losses) on ncial assets abilities held onsolidated ance sheet recognized in t or losses of period (*1)
Securities	¥ 1,292	¥	_	¥	7	¥ (1,299)	¥	412	¥	_	¥	412	¥	_
Derivative Transactions (Interest Rate Related Transactions) (*4)	2,768		310		_	_		_		_		3,078		310

<sup>(\*1)</sup> The amounts shown in the table above are included in "Trading Income" in the consolidated statements of income.

<sup>(\*2)</sup> The amounts shown in the table above are included in "Valuation Differences on Available-for-Sale Securities" under "Other Comprehensive Income (Loss)" in the consolidated statements of comprehensive income.

<sup>(\*3)</sup> The amounts of transfer from or to Level 3 are relevant to the changes in the observability of the inputs. The transfer was made at the end of the fiscal year.

<sup>(\*4)</sup> Derivative transactions recorded in "Trading Assets" and "Trading Liabilities" or in "Other Assets" and "Other Liabilities" are presented collectively. Receivables and payables arising from derivative transactions are presented on a net basis. Negative figures represent a liability balance after netting.

					ons of Yen 31, 2023			
	Beginning balance	Profit or losses for the period (*1)	Other comprehensive income (*2)	Net amount of purchase, issuance, sale, and settlement	Transfer to Level 3 (*3)	Transfer from Level 3 (*3)	Ending balance	Net unrealized gains (losses) on financial assets and liabilities held at consolidated balance sheet date recognized in profit or losses of the period (*1)
Securities	¥ 2,130	¥ —	¥ 262	¥ (1,100)	¥ —	¥ —	¥ 1,292	¥ —
Derivative Transactions (Interest Rate Related Transactions) (*4)	1,173	1,595	_	_	_	_	2,768	1,595

<sup>(\*1)</sup> The amounts shown in the table above are included in "Trading Income" in the consolidated statements of income.

<sup>(\*4)</sup> Derivative transactions recorded in "Trading Assets" and "Trading Liabilities" or in "Other Assets" and "Other Liabilities" are presented collectively. Receivables and payables arising from derivative transactions are presented on a net basis. Negative figures represent a liability balance after netting.

				Millions	of U.S. Dollars			
				Mar.	31, 2024			
	Beginning balance	Profit or losses for the period (*1)	Other com- prehensive income (*2)	Net amount of purchase, issuance, sale, and settlement	Transfer to Level 3 (*3)	Transfer from Level 3 (*3)	Ending balance	Net unrealized gains (losses) on financial assets and liabilities held at consolidated balance sheet date recognized in profit or losses of the period (*1)
Securities	\$ 9	\$ —	\$ 0	\$ (9)	\$ 3	\$ —	\$ 3	\$ —
Derivative Transactions (Interest Rate Related Transactions) (*4)	18	2	_	_	_	_	20	2

<sup>(\*1)</sup> The amounts shown in the table above are included in "Trading Income" in the consolidated statements of income.

#### (3) Description of the fair value valuation process

At the SuMi TRUST Group, the middle division creates policies and procedures for the calculation of fair values and procedures for the use of fair value valuation models, and based on them, the front and middle divisions collaboratively establish the fair value valuation model. In addition, the middle and other divisions verify the reasonableness of the valuation methods and the inputs used, and the appropriateness of the classification of the fair value level.

For the calculation of the fair value, the valuation model, which represents the nature, characteristics, and risks of each asset in the most appropriate manner, is utilized. Moreover, if quoted prices obtained from third parties are used, those prices are verified using an appropriate method, such as the review of the valuation method and the inputs used and comparison with the fair values of similar financial instruments.

<sup>(\*2)</sup> The amounts shown in the table above are included in "Valuation Differences on Available-for-Sale Securities" under "Other Comprehensive Income (Loss)" in the consolidated statements of comprehensive income.

<sup>(\*3)</sup> The amounts of transfer from or to Level 3 are relevant to the changes in the observability of the inputs. The transfer was made at the end of the fiscal year.

<sup>(\*2)</sup> The amounts shown in the table above are included in "Valuation Differences on Available-for-Sale Securities" under "Other Comprehensive Income (Loss)" in the consolidated statements of comprehensive income.

<sup>(\*3)</sup> The amounts of transfer from or to Level 3 are relevant to the changes in the observability of the inputs. The transfer was made at the end of the fiscal year.

<sup>(\*4)</sup> Derivative transactions recorded in "Trading Assets" and "Trading Liabilities" or in "Other Assets" and "Other Liabilities" are presented collectively. Receivables and payables arising from derivative transactions are presented on a net basis. Negative figures represent a liability balance after netting.

(4) Description of the sensitivity of the fair value to changes in significant unobservable inputs

#### Discount Rate

The discount rate is determined for each financial asset and calculated based on the risk-free rate that incorporates other risk factors such as credit risk. A significant increase (decrease) in the discount rate would generally result in a significant decrease (increase) in the fair value.

#### Correlation

Correlation is an indicator of the relation of changes between variables such as interest rate and exchange rate. Correlation is used in the valuation technique of complex derivatives, and estimated based on historical results. A significant change in correlation would generally result in a significant increase or decrease in a fair value according to the nature and contractual terms and conditions of the financial instrument.

(Note 3) Consolidated balance sheet amounts of equity securities with no market prices, etc. and investments in partnership, etc. are as follows. These amounts are not included in "Securities" stated on the tables disclosed in "Fair Values of Financial Instruments and Breakdown by Input Level."

	Millions	Millions of Yen			
	Mar. 31, 2024	Mar. 31, 2023	Mar. 31, 2024		
Equity Securities with No Market Prices, etc. (*1)(*3)	¥ 110,206	¥ 93,578	\$ 728		
Investments in Partnership, etc. (*2)(*3)	297,269	242,150	1,963		

<sup>(\*1)</sup> Unlisted stocks are included in "Equity securities with no market prices, etc." and their fair values are not disclosed in accordance with Paragraph 5 of "Implementation Guidance on Disclosures about Fair Value of Financial Instruments" (ASBJ Guidance No.19, March 31, 2020).

(Note4) Redemption Schedule of Monetary Claims and Securities with Maturity after March 31, 2024 and 2023

	Millions of Yen							
March 31, 2024	Within 1 Year	1 to 3 Years	3 to 5 Years	5 to 7 Years	7 to 10 Years	More Than 10 Years		
Due from Banks	¥ 22,774,474	¥ —	¥ —	¥ —	¥ —	¥ —		
Call Loans and Bills Bought	25,000	_	_	_	_	_		
Receivables under Resale Agreements	111,600	_	_	_	_	_		
Receivables under Securities Borrowing Transactions	532,200	_	_	_	_	_		
Monetary Claims Bought (*1)	1,010,142	19,826	6,449	1,467	1,574	105,580		
Securities	1,134,986	2,355,138	1,939,561	603,571	782,553	863,492		
Held-to-Maturity Debt Securities	60	6,405	40,000	40,000	60,741	80,610		
Government Bonds	60	_	40,000	40,000	35,000	_		
Corporate Bonds	_	500	_	_	_	10,200		
Available-for-Sale Securities with Maturity	1,134,926	2,348,732	1,899,561	563,571	721,812	782,882		
Government Bonds	522,579	1,769,909	654,000	_	70,000	31,000		
Local Government Bonds	2,871	10,630	7,726	10,521	11,950	_		
Corporate Bonds	91,135	267,424	194,617	49,911	77,854	31,214		
Loans and Bills Discounted (*2)	5,402,943	6,734,153	4,875,703	2,865,277	2,730,875	7,970,802		
Lease Receivables and Investment Assets (*3)	176,544	293,940	126,650	54,450	34,998	6,263		
Total	¥ 31,167,891	¥ 9,403,058	¥ 6,948,365	¥ 3,524,765	¥ 3,550,002	¥ 8,946,138		

<sup>(\*2) &</sup>quot;Investments in partnership, etc." mainly include silent partnerships and investment partnerships. These fair values are not disclosed in accordance with Paragraph 24-16 of the "Guidance for Application of Fair Value Measurement".

<sup>(\*3)</sup> Impairment losses of ¥1,978 million (U.S \$ 13 million) and ¥489 million were recognized against Unlisted Stocks and others as of March 31, 2024 and 2023, respectively, and those of ¥0 million were recognized against Investments in Partnership, etc. as of March 31, 2023.

	Millions of Yen							
March 31, 2023	Within 1 Year	1 to 3 Years	3 to 5 Years	5 to 7 Years	7 to 10 Years	More Than 10 Years		
Due from Banks	¥ 21,535,026	¥ —	¥ —	¥ —	¥ —	¥ —		
Call Loans and Bills Bought	24,006	_	_	_	_	_		
Receivables under Resale Agreements	110,003	_	_	_	_	_		
Receivables under Securities Borrowing Transactions	436,093	_	_	_	_	_		
Monetary Claims Bought (*1)	829,379	19,440	3,398	1,419	1,386	114,972		
Money Held in Trust	16,036	100	_	_	_	_		
Securities	1,041,108	1,250,034	1,041,754	427,973	502,088	683,648		
Held-to-Maturity Debt Securities	_	5,410	20,000	40,000	67,018	124,570		
Government Bonds	_	60	20,000	40,000	55,000	_		
Corporate Bonds	_	_	_	_	_	14,400		
Available-for-Sale Securities with Maturity	1,041,108	1,244,624	1,021,754	387,973	435,069	559,078		
Government Bonds	350,628	605,477	460,000	_	_	15,000		
Local Government Bonds	1,675	8,008	9,296	4,954	14,639	_		
Corporate Bonds	55,754	259,901	208,777	65,601	87,390	29,078		
Loans and Bills Discounted (*2)	4,772,709	6,825,891	4,373,913	2,638,392	2,417,897	8,091,073		
Lease Receivables and Investment Assets (*3)	167,691	272,176	128,213	45,186	43,147	8,846		
Total	¥ 28,932,055	¥ 8,367,642	¥ 5,547,279	¥ 3,112,973	¥ 2,964,518	¥ 8,898,541		

	Millions of U.S. Dollars						
March 31, 2024	Within 1 Year	1 to 3 Years	3 to 5 Years	5 to 7 Years	7 to 10 Years	More Than 10 Years	
Due from Banks	\$ 150,406	\$ —	\$ —	\$ —	\$ —	\$ —	
Call Loans and Bills Bought	165	_	_	_	_	_	
Receivables under Resale Agreements	737	_	_	_	_	_	
Receivables under Securities Borrowing Transactions	3,515	_	_	_	_	_	
Monetary Claims Bought (*1)	6,671	131	43	10	10	697	
Securities	7,496	15,554	12,809	3,986	5,168	5,703	
Held-to-Maturity Debt Securities	0	42	264	264	401	532	
Government Bonds	0	_	264	264	231	_	
Corporate Bonds	_	3	_	_	_	67	
Available-for-Sale Securities with Maturity	7,495	15,511	12,545	3,722	4,767	5,170	
Government Bonds	3,451	11,689	4,319	_	462	205	
Local Government Bonds	19	70	51	69	79	_	
Corporate Bonds	602	1,766	1,285	330	514	206	
Loans and Bills Discounted (*2)	35,682	44,473	32,200	18,923	18,035	52,640	
Lease Receivables and Investment Assets (*3)	1,166	1,941	836	360	231	41	
Total	\$ 205,837	\$ 62,099	\$ 45,888	\$ 23,278	\$ 23,445	\$ 59,082	

<sup>(\*1)</sup> The balances exclude Monetary Claims Bought for bankrupt borrowers, virtually bankrupt borrowers, and possibly bankrupt borrowers that are not expected to be collected, amounting to ¥23 million (U.S. \$0.2 million) and ¥23 million as of March 31, 2024 and 2023, respectively.

<sup>(\*2)</sup> The balances exclude Loans and Bills Discounted for bankrupt borrowers, virtually bankrupt borrowers, and possibly bankrupt borrowers that are not expected to be collected, amounting to ¥61,164 million (U.S. \$404 million) and ¥101,179 million, and those without maturity, amounting to ¥2,779,999 million (U.S. \$18,360 million) and ¥2,589,868 million as of March 31, 2024 and 2023, respectively.

<sup>(\*3)</sup> The balances exclude Lease Receivables and Investment Assets for bankrupt borrowers, virtually bankrupt borrowers, and possibly bankrupt borrowers that are not expected to be collected, amounting to ¥942 million (U.S. \$6 million) and ¥725 million, and the sum of guaranteed residual values by lessee and estimated salvage values, amounting to ¥25,177 million (U.S. \$166 million) and ¥22,946 million as of March 31, 2024 and 2023, respectively.

(Note 5) Repayment Schedule of Bonds, Borrowed Money, and Other Interest-Bearing Liabilities after March 31, 2024 and 2023

	Millions of Yen					
March 31, 2024	Within 1 Year	1 to 3 Years	3 to 5 Years	5 to 7 Years	7 to 10 Years	More Than 10 Years
Deposits (*1)	¥ 29,489,603	¥ 5,076,593	¥ 2,842,113	¥ 9,696	¥ 273	¥ —
Negotiable Certificates of Deposit	9,165,997	55,000	_	_	_	_
Call Money and Bills Sold	360,394	_	_	_	_	_
Payables under Repurchase Agreements	2,700,532	_	_	_	_	_
Borrowed Money	3,227,320	1,537,166	1,865,689	70,627	220,460	380,894
Short-Term Bonds Payable	2,922,491	_	_	_	_	_
Bonds Payable (*2)	357,840	1,294,375	606,295	85,000	174,710	_
Borrowed Money from Trust Account	4,327,798	_	_	_	_	_
Total	¥ 52,551,977	¥ 7,963,135	¥ 5,314,097	¥ 165,324	¥ 395,444	¥ 380,894

	Millions of Yen					
March 31, 2023	Within 1 Year	1 to 3 Years	3 to 5 Years	5 to 7 Years	7 to 10 Years	More Than 10 Years
Deposits (*1)	¥ 27,887,502	¥ 5,548,181	¥ 1,948,251	¥ 2,225	¥ 1,126	¥ —
Negotiable Certificates of Deposit	7,356,005	105,000	_	_	_	_
Call Money and Bills Sold	1,912,878	_	_	_	_	_
Payables under Repurchase Agreements	1,030,780	_	_	_	_	_
Borrowed Money	1,370,513	3,761,367	238,848	170,623	102,310	395,879
Short-Term Bonds Payable	2,339,243	_	_	_	_	_
Bonds Payable (*2)	494,005	862,700	687,665	100,000	88,000	_
Borrowed Money from Trust Account	4,332,472	_	_	_	_	_
Total	¥ 46,723,401	¥ 10,277,249	¥ 2,874,765	¥ 272,848	¥ 191,437	¥ 395,879

		Millions of U.S. Dollars					
March 31, 2024	Within 1 Year	1 to 3 Years	3 to 5 Years	5 to 7 Years	7 to 10 Years	More Than 10 Years	
Deposits (*1)	\$ 194,754	\$ 33,527	\$ 18,770	\$ 64	\$ 2	\$ —	
Negotiable Certificates of Deposit	60,534	363	_	_	_	_	
Call Money and Bills Sold	2,380	_	_	_	_	_	
Payables under Repurchase Agreements	17,835	_	_	_		_	
Borrowed Money	21,314	10,152	12,321	466	1,456	2,515	
Short-Term Bonds Payable	19,301	_	_	_	_	_	
Bonds Payable (*2)	2,363	8,548	4,004	561	1,154	_	
Borrowed Money from Trust Account	28,581	_	_	_	_	_	
Total	\$ 347,061	\$ 52,590	\$ 35,095	\$ 1,092	\$ 2,612	\$ 2,515	

<sup>(\*1)</sup> The balance of demand deposits is included in "Within 1 Year." Deposits include balances of current accounts.

<sup>(\*2)</sup> The balances exclude perpetual subordinated bonds without maturity, amounting to ¥270,000 million (U.S. \$1,783 million) and ¥270,000 million as of March 31, 2024 and 2023, respectively.

## **Securities**

In addition to the "Securities" presented in the consolidated balance sheet, the following information includes securities in trading account and short-term corporate bonds under "Trading Assets" and loan-backed trust deeds reported under "Monetary Claims Bought.

# 1. Trading Securities

	Valuation Difference Reflected in the Statements of Income		
	Millions of Yen		Millions of U.S. Dollars
	2024	2023	2024
Trading Securities	¥ (40)	¥ (16)	\$ (0)

# 2. Held-to-Maturity Securities with Fair Value

	Millions of Yen		
March 31, 2024	Carrying Amount	Fair Value	Difference
Securities for which Fair Value Exceeds Carrying Amount			
Government Bonds	¥ 116,896	¥ 124,742	¥ 7,845
Local Government Bonds	_	_	_
Short-Term Corporate Bonds	_	_	_
Corporate Bonds	10,700	10,774	74
Other Bonds	120,996	121,266	270
Foreign Bonds	86,915	87,073	157
Others	34,081	34,193	112
Subtotal	248,593	256,783	8,189
Securities for which Fair Value Does Not Exceed Carrying Amount			
Government Bonds	¥ —	¥ —	¥ —
Local Government Bonds	_	_	_
Short-Term Corporate Bonds	_	<del>_</del>	_
Corporate Bonds	_	_	_
Other Bonds	15,142	15,136	(5)
Foreign Bonds	15,142	15,136	(5)
Others		_	_
Subtotal	15,142	15,136	(5)
Total	¥ 263,735	¥ 271,920	¥ 8,184

	Millions of Yen		
March 31, 2023	Carrying Amount	Fair Value	Difference
Securities for which Fair Value Exceeds Carrying Amount			
Government Bonds	¥ 117,274	¥ 128,041	¥ 10,767
Local Government Bonds	_	_	_
Short-Term Corporate Bonds	_	_	_
Corporate Bonds	14,400	14,526	126
Other Bonds	62,716	63,033	317
Foreign Bonds	22,710	22,751	41
Others	40,005	40,281	276
Subtotal	194,390	205,602	11,211
Securities for which Fair Value Does Not Exceed Carrying Amount			
Government Bonds	¥ —	¥ —	¥ —
Local Government Bonds			
Short-Term Corporate Bonds			
Corporate Bonds			
Other Bonds	104,828	103,614	(1,213)
Foreign Bonds	104,828	103,614	(1,213)
Others			
Subtotal	104,828	103,614	(1,213)
Total	¥ 299,219	¥ 309,217	¥ 9,997

	Mil	lions of U.S. Dolla	ars
March 31, 2024	Carrying Amount	Fair Value	Difference
Securities for which Fair Value Exceeds Carrying Amount			
Government Bonds	\$ 772	\$ 824	\$ 52
Local Government Bonds	_	_	_
Short-Term Corporate Bonds	_	_	_
Corporate Bonds	71	71	0
Other Bonds	799	801	2
Foreign Bonds	574	575	1
Others	225	226	1
Subtotal	1,642	1,696	54
Securities for which Fair Value Does Not Exceed Carrying Amount			
Government Bonds	\$ —	\$ —	\$ —
Local Government Bonds	_	_	_
Short-Term Corporate Bonds	_	_	_
Corporate Bonds	_	_	_
Other Bonds	100	100	(0)
Foreign Bonds	100	100	(0)
Others	_	_	_
Subtotal	100	100	(0)
Total	\$ 1,742	\$ 1,796	\$ 54

## 3. Available-for-Sale Securities

		Millions of Yen	
March 31, 2024	Carrying Amount	Acquisition Cost	Difference
Securities for which Carrying Amount Exceeds Acquisition Cost			
Stocks	¥ 1,156,864	¥ 374,841	¥ 782,022
Bonds	680,906	679,070	1,836
Government Bonds	214,624	214,578	45
Local Government Bonds	2,833	2,821	12
Short-Term Corporate Bonds	_	_	_
Corporate Bonds	463,449	461,670	1,778
Other Securities	1,255,507	1,204,073	51,434
Foreign Stocks	5,457	261	5,196
Foreign Bonds	889,092	883,099	5,993
Others	360,957	320,712	40,244
Subtotal	3,093,278	2,257,984	835,293
Securities for which Carrying Amount Does Not Exceed Acquisition Cost			
Stocks	¥ 56,526	¥ 68,743	¥ (12,216)
Bonds	3,111,595	3,124,850	(13,254
Government Bonds	2,823,523	2,833,417	(9,894
Local Government Bonds	40,276	40,877	(600)
Short-Term Corporate Bonds	_	_	_
Corporate Bonds	247,795	250,555	(2,759)
Other Securities	2,683,400	2,811,443	(128,043)
Foreign Stocks	_	_	_
Foreign Bonds	2,319,184	2,377,381	(58,196
Others	364,215	434,062	(69,846)
Subtotal	5,851,522	6,005,037	(153,514
Total	¥ 8,944,800	¥ 8,263,021	¥ 681,778

		Millions of Yen	
March 31, 2023	Carrying Amount	Acquisition Cost	Difference
Securities for which Carrying Amount Exceeds Acquisition Cost			
Stocks	¥ 1,022,233	¥ 436,517	¥ 585,715
Bonds	1,058,025	1,054,667	3,358
Government Bonds	569,703	569,548	154
Local Government Bonds	5,113	5,095	18
Short-Term Corporate Bonds	_	_	_
Corporate Bonds	483,208	480,023	3,185
Other Securities	591,814	562,591	29,222
Foreign Stocks	4,171	365	3,806
Foreign Bonds	270,713	267,397	3,315
Others	316,929	294,829	22,100
Subtotal	2,672,072	2,053,775	618,296
Securities for which Carrying Amount Does Not Exceed Acquisition Cost			
Stocks	¥ 50,395	¥ 58,906	¥ (8,510)
Bonds	1,120,199	1,123,921	(3,722)
Government Bonds	862,296	863,965	(1,668)
Local Government Bonds	33,003	33,477	(473)
Short-Term Corporate Bonds	_	_	_
Corporate Bonds	224,899	226,479	(1,580)
Other Securities	2,205,375	2,438,750	(233,374)
Foreign Stocks	_	_	_
Foreign Bonds	1,548,358	1,582,560	(34,201)
Others	657,017	856,189	(199,172)
Subtotal	3,375,970	3,621,577	(245,607)
Total	¥ 6,048,043	¥ 5,675,353	¥ 372,689

	Millions of U.S. Dollars			
March 31, 2024	Carrying Amount	Acquisition Cost	Difference	
Securities for which Carrying Amount Exceeds Acquisition Cost				
Stocks	\$ 7,640	\$ 2,476	\$ 5,165	
Bonds	4,497	4,485	12	
Government Bonds	1,417	1,417	0	
Local Government Bonds	19	19	0	
Short-Term Corporate Bonds	_	_	_	
Corporate Bonds	3,061	3,049	12	
Other Securities	8,292	7,952	340	
Foreign Stocks	36	2	34	
Foreign Bonds	5,872	5,832	40	
Others	2,384	2,118	266	
Subtotal	20,428	14,912	5,516	
Securities for which Carrying Amount Does Not Exceed Acquisition Cost				
Stocks	\$ 373	\$ 454	\$ (81)	
Bonds	20,549	20,637	(88)	
Government Bonds	18,647	18,712	(65)	
Local Government Bonds	266	270	(4)	
Short-Term Corporate Bonds	_	_	_	
Corporate Bonds	1,636	1,655	(18)	
Other Securities	17,722	18,567	(846)	
Foreign Stocks	_	_	_	
Foreign Bonds	15,316	15,701	(384)	
Others	2,405	2,867	(461)	
Subtotal	38,644	39,658	(1,014)	
Total	\$ 59,073	\$ 54,570	\$ 4,503	

(Note) Difference on available-for-sale securities shown above includes expense of ¥1,072 million (U.S. \$7 million) for the fiscal year ended March 31, 2024 that were recognized in the profit and loss by applying fair value hedge accounting.

## 4. Held-to-Maturity Securities Sold during the Fiscal Year

There were no held-to-maturity securities sold for the fiscal years ended March 31, 2024 and 2023.

### 5. Available-for-Sale Securities Sold during the Fiscal Year

		Millions of Yen		
Year Ended March 31, 2024	Amount Sold	Gain	Loss	
Stocks	¥ 227,586	¥ 112,209	¥ 1,914	
Bonds	1,469,388	4,117	2,863	
Government Bonds	1,461,388	4,117	2,863	
Local Government Bonds	_	_	_	
Short-Term Corporate Bonds	_	_	_	
Corporate Bonds	8,000	_	_	
Other Securities	2,268,514	27,435	314,342	
Foreign Stocks	1,392	1,065	0	
Foreign Bonds	1,664,812	9,872	4,772	
Others	602,309	16,497	309,569	
Total	¥ 3,965,488	¥ 143,762	¥ 319,120	

	Millions of Yen		
Year Ended March 31, 2023	Amount Sold	Gain	Loss
Stocks	¥ 138,300	¥ 85,854	¥ 1,047
Bonds	692,606	1,233	6,930
Government Bonds	686,723	1,221	6,925
Local Government Bonds	_	_	_
Short-Term Corporate Bonds	_	_	_
Corporate Bonds	5,883	11	4
Other Securities	1,280,233	5,736	106,095
Foreign Stocks	1,998	_	- 1,102
Foreign Bonds	856,979	2,262	2 23,339
Others	421,255	3,474	81,653
Total	¥ 2,111,141	¥ 92,823	3 ¥ 114,074

	Mi	Millions of U.S. Dollars		
Year Ended March 31, 2024	Amount Sold	Amount Sold Gain		
Stocks	\$ 1,503	\$ 741	\$ 13	
Bonds	9,704	27	19	
Government Bonds	9,651	27	19	
Local Government Bonds	_	_	_	
Short-Term Corporate Bonds	_	_	_	
Corporate Bonds	53	_	_	
Other Securities	14,982	181	2,076	
Foreign Stocks	9	7	0	
Foreign Bonds	10,995	65	32	
Others	3,978	109	2,044	
Total	\$ 26,189	\$ 949	\$ 2,108	

(Note) The above figures include equity securities with no market prices and investments in partnerships.

# Securities Reclassified due to the Change of the Holding Purpose

There were no significant securities reclassified due to the change of the holding purpose during the fiscal years ended March 31, 2024 and 2023.

### 7. Impairment of Securities

Securities other than equity securities with no market prices, etc. and investments in partnerships, etc., or those deemed to be trading securities, are treated as impaired when their fair values have declined significantly from the acquisition cost and it is deemed unlikely to recover to the acquisition cost. Such securities are recorded at their fair values in the consolidated balance sheet. The difference between the acquisition cost and the fair values is recognized as an impairment loss.

Impairment losses on Stocks recognized during the fiscal years ended March 31, 2024 and 2023, were ¥50 million (U.S. \$0.3 million) and ¥1,076 million, respectively. Impairment loss on Others recognized during the fiscal year ended March 31, 2023 was ¥75 million.

The criteria for determining whether the fair values of securities have significantly declined are as follows:

For securities whose issuers are classified as "normal" under the asset self-assessment, a decline of 50% or more in the fair values compared with the acquisition cost; for securities whose issuers are classified as "close-observation borrowers," a decline of 30% or more in the fair values compared with the acquisition cost.

### **Money Held in Trust**

#### 1. Money Held in Trust for Trading Purposes

3 1			
	Millions of Yen		
Year Ended March 31, 2024	Carrying Amount	Valuation Difference Reflected in the Statement of Income	
Money Held in Trust for Trading Purposes	¥ 22,496	¥ 4,407	

	Millions of Yen		
Year Ended March 31, 2023	Carrying Amount	Valuation Difference Reflected in the Statement of Income	
Money Held in Trust for Trading Purposes	¥ 14,693	¥ (158)	

	Millions of	U.S. Dollars
Year Ended March 31, 2024	Carrying Amount	Valuation Difference Reflected in the Statement of Income
Money Held in Trust for Trading Purposes	\$ 149	\$ 29

### 2. Held-to-Maturity Money Held in Trust

There was no held-to-maturity money held in trust for the fiscal years ended March 31, 2024 and 2023.

### 3. Other Money Held in Trust (other than those held for trading purposes or held-to-maturity)

		Millions of Yen											
March 31, 2024	Carrying Amount	Acquisition Cost	Difference	Positive Difference	Negative Difference								
Other Money Held in Trust	¥ 100	¥ 100	¥ —	¥ —	¥ —								

			Millions of Yen		
March 31, 2023	Carrying Amount	Acquisition Cost	Difference	Positive Difference	Negative Difference
Other Money Held in Trust	¥ 1,442	¥ 993	¥ 449	¥ 449	¥ —

	Millions of U.S. Dollars													
March 31, 2024	Carrying Amount	Acquisition Cost	Difference	Positive Difference	Negative Difference									
Other Money Held in Trust	\$ 1	\$ 1	\$ —	\$ —	\$ —									

(Note) The amount of "Difference" is net of "Positive Difference" and "Negative Difference."

### Valuation Differences on Available-for-Sale Securities

The following table shows components of "Valuation Differences on Available-for-Sale Securities" in the consolidated balance sheet.

	Million	s of Yen	Millions of U.S. Dollars
March 31	2024	2023	2024
Valuation Differences			
Available-for-Sale Securities	¥ 698,102	¥ 379,595	\$ 4,610
Other Money Held in Trust	_	449	_
Total Valuation Differences	698,102	380,045	4,610
Amount Equivalent to Deferred Tax Assets (Liabilities)	(214,200)	(116,868)	(1,415)
Total (Before Adjustment for Non-Controlling Interests and Parent Company's Portions			
in Available-for-Sale Securities Owned by its Affiliated Companies)	483,901	263,176	3,196
Non-Controlling Interests	(360)	(336)	(2)
Parent Company's Portions in Available-for-Sale Securities Owned by its Affiliated Companies	(5,859)	(4,599)	(39)
Valuation Differences on Available-for-Sale Securities	¥ 477,680	¥ 258,240	\$ 3,155

### (Notes)

- Foreign currency translation adjustments on equity securities with no market prices denominated in foreign currencies are included in the "Available-for-Sale Securities" under "Valuation Difference."
- 2) The valuation difference of ¥13,910 million (U.S. \$92 million) and ¥6,416 million on available-for-sale securities composing assets held by associated companies as of March 31,
- 2024 and 2023, respectively, is included in "Available-for-Sale Securities" under "Valuation Difference."
- 3) The expense amount reflected in profit and loss due to the application of the fair value hedge accounting of ¥1,072 million (U.S. \$7 million) is excluded from the "Valuation Differences."

### **Derivatives**

## 1. Derivatives Transactions Not Qualifying for Hedge Accounting

Derivatives transactions not qualifying for hedge accounting are grouped by type of underlying transactions. The notional amounts (or the amount equivalent to the principal specified in the contracts), the fair values, and the valuation differences as of the consolidated balance sheet date are presented below. The notional amounts do not reflect the market risk associated with the derivatives.

## (1) Interest-Related Transactions

Interest-related transactions not qualifying for hedge accounting as of March 31, 2024 and 2023, consisted of the following:

			Millions	s of Yen		Millions of U.S. Dollars									
			20	24						20	024				
	Notion	al Ar	mount					Notiona	al Am	ount					
	Total	(	Over One Year	Fair Value	Valuation Difference		Total		Over One Year		– Fair Value			uation erence	
Listed															
Interest Futures															
Sold	¥ 10,436,65	6 ¥	793,808	¥ 8,172	¥ 8	3,172	\$	68,925	\$	5,242	\$	54	\$	54	
Purchased	10,642,48	5	793,808	(6,741)	(6	5,741)		70,285		5,242		(45)		(45)	
Interest Options															
Sold	1,038,06	4	_	(126)		174		6,856		_		(1)		1	
Purchased	916,22	7	_	174		(126)		6,051		_		1		(1)	
OTC															
Forward Rate Agreements															
Sold	¥ -	- ¥	_	¥ —	¥	_	\$	_	\$	_	\$	_	\$	_	
Purchased	_	_	_	_		_		_		_		_		_	
Interest Rate Swaps															
Fixed Interest Rate Receivable/															
Floating Interest Rate Payable	59,907,61	2	45,164,718	(1,179,236)	(1,179	9,236)	3	395,639	2	298,274	(	7,788)	(	7,788)	
Floating Interest Rate Receivable/ Fixed Interest Rate Payable	48,886,45	8	40,593,713	1,215,799	1,215	5,799	3	322,853	2	268,087		8,029		8,029	
Floating Interest Rate Receivable/ Floating Interest Rate Payable	10,915,25	2	8,017,029	(4,877)		1,877)		72,086		52,946		(32)		(32)	
Interest Options	10,713,23	J	0,017,027	(4,077)	-)	+,077)		72,000		32,740		(32)		(32)	
Sold	10,452,40		10,371,699	(33,140)	/21	1,116)		69,029		68,496		(219)		(205)	
Purchased	7,939,98		7,696,589	34,648		1,617		52,437		50,829		229		209	
Others	7,757,70	U	7,070,389	34,048	3	1,017		32,437		JU,029		227		207	
Sold															
Purchased	-	_	_	_		_						_		_	
					V 2			_		_		220	·		
Total				¥ 34,672	¥ 33	3,664	_				\$	229	\$	222	

	Millions of Yen											
				20	23							
		Notional	Ar	mount		Fair		1				
	Total Over One Year					Value		lluation ference				
Listed												
Interest Futures												
Sold	¥	9,003,059	¥	794,563	¥	(3,783)	¥	(3,783)				
Purchased		8,874,767		813,150		5,678		5,678				
Interest Options												
Sold		577,110		_		(245)		4				
Purchased		388,859		_		189		(6)				
OTC												
Forward Rate Agreements												
Sold	¥	_	¥	_	¥		¥	_				
Purchased		_		_				_				
Interest Rate Swaps												
Fixed Interest Rate Receivable/ Floating Interest Rate Payable		54,749,386		46,204,255	(1	,763,800)	(1.	763,800)				
Floating Interest Rate Receivable/		0 1,7 17,000		10/20 1/200	١٠.	,, 00,000,	( ' /	, 00,000,				
Fixed Interest Rate Payable		48,862,617		41,954,510	1	,740,379	1,	740,379				
Floating Interest Rate Receivable/												
Floating Interest Rate Payable		12,976,843		10,842,019		(4,321)		(4,321)				
Interest Options												
Sold		9,569,663		9,531,770		(32,155)		(28,435)				
Purchased		7,268,885		7,268,785		35,787		33,349				
Others												
Sold		_		_		_		_				
Purchased		_		_		_		_				
Total	_		_		¥	(22,271)	¥	(20,935)				

(Note) The above transactions are stated at their fair values and valuation differences are recorded in the consolidated statement of income.

# (2) Currency-Related Transactions

Currency-related transactions not qualifying for hedge accounting as of March 31, 2024 and 2023, consisted of the following:

	. , ,							
		Millions	of Yen			Millions of I	J.S. Dollars	
		20	24			20	24	
	Notional	Amount	Fair	Valuation	Notional	Amount	Fair	Valuation
	Total	Total Over One Year		Difference	Total	Over One Year	Value	Difference
Listed								
Currency Futures								
Sold	¥ —	¥ —	¥ —	¥ —	\$ —	\$ —	\$ —	\$ —
Purchased	_	_	_	_	_	_	_	_
Currency Options								
Sold	_	_	_	_	_	_	_	_
Purchased	_	_	_	_	_	_	_	_
OTC								
Currency Swaps	¥ 10,255,373	¥ 8,812,463	¥ 197,268	¥ 197,268	\$ 67,728	\$ 58,199	\$ 1,303	\$ 1,303
Forward Exchange Contracts								
Sold	24,081,230	1,997,857	(666,353)	(666,353)	159,036	13,194	(4,401)	(4,401)
Purchased	34,120,761	308,261	589,154	589,154	225,339	2,036	3,891	3,891
Currency Options								
Sold	1,806,846	1,090,240	(123,638)	(27,053)	11,933	7,200	(817)	(179)
Purchased	1,556,626	948,341	113,013	32,380	10,280	6,263	746	214
Others								
Sold	_	_	_	_	_	_	_	_
Purchased	_	_	_	_	_	_	_	_
Total			¥ 109,444	¥ 125,396			\$ 723	\$ 828

				A 4:11:	637			
	_			Millions				
	_			202	23			
		Notiona	l An	nount	Fair		Valuation	
		Total Over One Year				Value		erence
Listed								
Currency Futures								
Sold	¥	_	¥	_	¥	_	¥	_
Purchased		_		_		_		_
Currency Options								
Sold		_		_		_		_
Purchased		_		_		_		_
OTC								
Currency Swaps	¥	8,489,696	¥	7,659,241	¥ 83,	534	¥	83,534
Forward Exchange Contracts								
Sold		19,974,757		1,793,292	(134,	767)	(	134,767)
Purchased		23,164,311		381,042	34,	617		34,617
Currency Options								
Sold		1,569,541		917,749	(88,	701)		(2,757)
Purchased		1,344,166		777,391	80,	911		9,643
Others								
Sold		_		_		_		_
Purchased		_		_		_		_
Total			_		¥ (24,	404)	¥	(9,729)

(Note) The above transactions are stated at their fair values and valuation differences are recorded in the consolidated statement of income.

# (3) Stock-Related Transactions

Stock-related transactions not qualifying for hedge accounting as of March 31, 2024 and 2023, consisted of the following:

'	,	J	9			J		,			,					J
				Million	s of Y	en en					Mil	lions of	U.S. D	ollars		
				20	)24							20	24			
		Notional	Amoı	unt		<u>-</u> .	\/			Notiona	l Amo	unt	_		\ / I	
		Total	_	ver e Year		Fair Valuation — Value Difference		Total		Over One Year		Fair Value			ation erence	
Listed																
Stock Index Futures																
Sold	¥	40,262	¥	_	¥	(847)	¥	(847)	\$	266	\$	_	\$	(6)	\$	(6)
Purchased		18,391		_		223		223		121		_		1		1
Stock Index Options																
Sold		7,924		_		(39)		51		52		_		(0)		0
Purchased		_		_		_		_		_		_		_		_
OTC																
OTC Stock Options																
Sold	¥	_	¥	_	¥	_	¥	_	\$	_	\$	_	\$	_	\$	_
Purchased		_		_		_		_		_		_		_		_
OTC Stock Swaps																
Volatility of Stock Price and Other Receivable/																
Short-Term Floating Interest Rate Payable		_		_		_		_		_		_		_		_
Short-Term Floating Interest Rate Receivable/																
Volatility of Stock Price and Other Payable		4,447		_		(262)		(262)		29		_		(2)		(2)
Others																
Sold				_		_		_		_		_		_		_
Purchased														_		
Total					¥	(926)	¥	(836)					\$	(6)	\$	(6)

	Millions of Yen											
			20	23								
	Notional Amount Fair Valuat											
	Total Over One Year				rair /alue		erence					
Listed												
Stock Index Futures												
Sold	¥	25,203	¥ —	¥	(350)	¥	(350)					
Purchased		53	_		2		2					
Stock Index Options												
Sold		_	_		_		_					
Purchased		14,266	_		4		(10)					
OTC												
OTC Stock Options												
Sold	¥	_	¥ —	¥	_	¥	_					
Purchased		_	_		_		_					
OTC Stock Swaps												
Volatility of Stock Price and Other Receivable/												
Short-Term Floating Interest Rate Payable					_							
Short-Term Floating Interest Rate Receivable/												
Volatility of Stock Price and Other Payable												
Others												
Sold					_							
Purchased					_							
Total	_			¥	(344)	¥	(359)					

(Note) The above transactions are stated at their fair values and valuation differences are recorded in the consolidated statement of income.

# (4) Bond-Related Transactions

Bond-related transactions not qualifying for hedge accounting as of March 31, 2024 and 2023, consisted of the following:

				Million	s of `	Yen					Mill	Millions of U.S. Dollars								
	_			20	24				2024											
		Notional.	Amoı	unt		Fair	\ /-	lluation	Notional Amount					- air	\ /- I.	uation				
		Total	Over One Year		Value		Difference		Total		Over One Year		Value			erence				
Listed																				
Bond Futures																				
Sold	¥2,	906,012	¥	_	¥	(3,451)	¥	(3,451)	\$ 19	9,192	\$	_	\$	(23)	\$	(23)				
Purchased	2,	752,001		_		4,439		4,439	18	3,175		_		29		29				
Bond Future Options																				
Sold		40,589		_		(99)		47		268		_		(1)		0				
Purchased		48,878		_		89		(43)		323		_		1		(0)				
OTC																				
Bond Forward Contracts																				
Sold	¥	20,441	¥	_	¥	5	¥	5	\$	135	\$	_	\$	0	\$	0				
Purchased		20,441		_		53		53		135		_		0		0				
Bond Options																				
Sold		_		_		_		_		_		_		_		_				
Purchased		3,021	3	,021		27		(20)		20		20		0		(0)				
Others																				
Sold		_		_		_		_		_		_		_		_				
Purchased		_		_		_		_		_		_		_		_				
Total					¥	1,063	¥	1,030					\$	7	\$	7				

	_	Millions of Yen					
	_	2023					
		Notional	Amount	- Fair	Valuation		
		Total	Over One Year	Value	Difference		
Listed							
Bond Futures							
Sold	¥	925,638	¥ —	¥ (24,016)	¥ (24,016)		
Purchased		837,670	_	20,037	20,037		
Bond Future Options							
Sold		40,503	_	(175)	87		
Purchased		54,767	_	179	(123)		
OTC							
Bond Forward Contracts							
Sold	¥	12,819	¥ —	¥ (282)	¥ (282)		
Purchased		_	_	_	_		
Bond Options							
Sold		_	_	_	_		
Purchased		994	994	11	(19)		
Others							
Sold		_	_	_	_		
Purchased		_	_	_	_		
Total				¥ (4,246)	¥ (4,317)		

(Note) The above transactions are stated at their fair values and valuation differences are recorded in the consolidated statement of income.

### (5) Commodity-Related Transactions

There were no commodity-related transactions not qualifying for hedge accounting as of March 31, 2024 and 2023.

### (6) Credit Derivatives Transactions

Credit derivatives transactions not qualifying for hedge accounting as of March 31, 2024 and 2023, consisted of the following:

		Millions of Yen				Millions of U.S. Dollars			
		20	24			20:	24		
	Notiona	l Amount	Fair	\	Notiona	l Amount	Fair Value	\/ l:	
	Total	Over One Year	Value	Valuation Difference	Total	Over One Year		Valuation Difference	
OTC									
Credit Default Swaps									
Sold	¥ 19,600	¥ 19,600	¥ 524	¥ 524	\$ 129	\$ 129	\$ 3	\$ 3	
Purchased	26,622	26,622	(679)	(679)	176	176	(4)	(4)	
Others									
Sold	_	_	_		_		_	_	
Purchased	_	_	_	_	_	_	_	_	
Total			¥ (154)	¥ (154)			\$ (1)	\$ (1)	

	_	Millions of Yen							
	_				20	23			
	_		Notiona	l An	nount		Enir	\/al	uation
			Total	C	Over One Year	Fair Value			erence
OTC									
Credit Default Swaps									
Sold		¥	22,600	¥	19,100	¥	460	¥	460
Purchased			68,654		65,154		(798)		(798)
Others									
Sold			_		_		_		_
Purchased							_		_
Total	_	_		_		¥	(338)	¥	(338)

#### (Notes)

- 1) The above transactions are stated at their fair values and valuation differences are recorded in the consolidated statement of income.
- 2) "Sold" represents transactions under which the credit risk has been assumed, and "Purchased" represents transactions under which the credit risk has been transferred to another party.

## 2. Derivatives Transactions Qualifying for Hedge Accounting

Derivatives transactions qualifying for hedge accounting are grouped by type of underlying transactions. The notional amounts (or the amount equivalent to the principal specified in the contracts) and the fair values as of the consolidated balance sheet date are presented below. The notional amounts do not reflect the market risk associated with the derivatives.

# (1) Interest-Related Transactions

Interest-related transactions qualifying for hedge accounting as of March 31, 2024 and 2023, consisted of the following:

			Millions of Yen		N	lillions of U.S. Dolla	ars
			2024			2024	
	Major Hadaad	Notiona	l Amount	Fair	Notiona	Notional Amount	Fair
	Major Hedged Item	Total	Over One Year	Value	Total	Over One Year	Value
Deferral Method							
Interest Rate Swaps							
Fixed Interest							
Rate Receivable/							
Floating Interest							
Rate Payable		¥ 1,857,267	¥ 1,645,992	¥ (66,314)	\$ 12,266	\$ 10,870	\$ (438)
Floating Interest							
Rate Receivable/	Financial Assets/						
Fixed Interest	Liabilities such						
Rate Payable	as Loans and — Bills Discounted,	1,952,417	1,742,273	17,106	12,894	11,506	113
Interest Futures	Available-for-Sale						
Sold	Securities (Bonds),  Deposits, and	_	_	_	_	_	_
Purchased	Bonds Payable	_	_	_	_	_	_
Interest Options	_ ,						
Sold		_	_	_	_	_	_
Purchased		_	_	_	_	_	_
Others							
Sold		_	_	_	_	_	_
Purchased		_	_	_	_	_	_
Exceptional Treatment f	or Interest Rate S	waps					
Interest Rate Swaps							
Fixed Interest							
Rate Receivable/							
Floating Interest							
Rate Payable	_	¥	¥ —	_	\$ —	\$ —	_
Floating Interest							
Rate Receivable/							
Fixed Interest							
Rate Payable		_	_	_	_	_	_
Total				¥ (49,207)			\$ (325)

			Millions of Yen			
			2023			
		Notiona	Notional Amount			
	Major Hedged Item	Total	Over One Year	Fair Value		
Deferral Method						
Interest Rate Swaps						
Fixed Interest Rate Receivable/ Floating Interest Rate Payable		¥ 1,583,341	¥ 1,139,336	¥ (85,848)		
Floating Interest Rate Receivable/ Fixed Interest Rate Payable	Financial Assets/ Liabilities such as Loans and	1,352,306	950,933	5,871		
Interest Futures	Bills Discounted, Available-for-Sale Securities (Bonds),	1,332,300	730,733	3,071		
Sold						
Purchased	Deposits, and					
Interest Options	Bonds Payable		<del></del>			
Sold						
Purchased						
Others						
Sold						
Purchased						
Exceptional Treatment f	or Interest Rate S	waps				
Interest Rate Swaps						
Fixed Interest Rate Receivable/ Floating Interest		¥ —	¥ —			
Rate Payable Floating Interest	_	+ –	+ —			
Rate Receivable/						
Fixed Interest						
Rate Payable		_	_	_		
Total				¥ (79,977)		

(Note) Deferred hedge accounting stipulated in Guidance No.24 is applied, in principle.

# (2) Currency-Related Transactions

Currency-related transactions qualifying for hedge accounting as of March 31, 2024 and 2023, consisted of the following:

			Millions of Yen		N	fillions of U.S. Doll	ars
			2024			2024	
		Notiona	Notional Amount		Notiona	F :	
	Major Hedged Item	Total	Over One Year	Fair Value	Total	Over One Year	- Fair Value
Deferral Method							
Currency Swaps		¥ 6,246,170	¥ 3,313,908	¥ (376,707)	\$ 41,251	\$ 21,886	\$ (2,488)
Forward Exchange Contracts							
Sold	Loans and Bills Discounted and Securities Denominated	25,907	_	(331)	171	_	(2)
Purchased		252,398	_	16,734	1,667	_	111
Others	in Foreign Currencies						
Sold		_	_	_	_	_	_
Purchased		_	_	_	_	_	_
	g Foreign Currency Translang from the Hedging Instru						
•	Translation Adjustments"						
Forward Exchange Contracts	Investment in the Shares of						
Sold	Subsidiaries and	¥ 120,530	¥ —	¥ (1,204)	\$ 796	\$ —	\$ (8)
Purchased	- Affiliated Companies	_	_	_	_	_	_
Total				¥ (361,508)			\$ (2,387)

			Millions of Yen			
		Notion	Notional Amount			
	Major Hedged Item	Total	Over One Year	Fair Value		
Deferral Method						
Currency Swaps		¥ 3,909,750	¥ 2,017,931	¥ (94,221)		
Forward Exchange						
Contracts	Loans and Bills Discounted					
Sold	and Securities Denominated	24,356	_	(418)		
Purchased		495,253	_	9,140		
Others	in Foreign Currencies					
Sold		_	_	_		
Purchased		_	_	_		
Method of Including	g Foreign Currency Transla	ation				
Adjustments Arisir	ng from the Hedging Instru	uments in				
"Foreign Currency	/ Translation Adjustments"					
Forward Exchange						
Contracts	Investment in the Shares of  Subsidiaries and					
Sold	- Affiliated Companies	¥ 110,525	¥ —	¥ (716)		
Purchased	- Annated Companies		_	_		
Total				¥ (86,216)		

(Note) Deferred hedge accounting stipulated in Guidance No.25 is applied, in principle.

## (3) Stock-Related Transactions

Stock-related transactions qualifying for hedge accounting as of March 31, 2024 and 2023, consisted of the following:

			Millions of Yen		М	illions of U.S. Dollar	S
			2024			2024	
		Notional Amount		Notional	F :		
		Total	Over One Year	Fair Value	Total	Over One Year	Fair Value
Fair Value Method							
OTC Stock Swaps							
Volatility of Stock Price and Other Receivable/ Short- Term Floating Interest Rate Payable	Available- for-Sale Securities	_	_	_	_	_	_
Short-Term Floating Interest Rate Receivable/ Volatility of Stock Price and Other Payable	(Stocks)	15,598	15,598	903	103	103	6
				903			6

			MA:II: CV	
			Millions of Yen 2023	
		Notiona	l Amount	Fair
		Total	Over One Year	Value
Fair Value Method				
OTC Stock Swaps				
Volatility of Stock Price and Other Receivable/ Short- Term Floating Interest Rate Payable	Available- for-Sale Securities	_	_	_
Short-Term Floating Interest Rate Receivable/ Volatility of Stock Price and Other Payable	(Stocks)	_	_	_
•				_

## (4) Bond-Related Transactions

There were no bond-related transactions qualifying for hedge accounting as of March 31, 2024 and 2023.

### **Retirement and Pension Plans**

# Outline of the Retirement Benefit Plans Adopted by SuMi TRUST Holdings

SuMi TRUST Bank, a consolidated subsidiary of SuMi TRUST Holdings, has defined benefit plans (a corporate pension fund plan and a lump-sum retirement benefit plan). Additionally, a lump-sum retirement benefit plan is offered to contract employees according to internal rules. SuMi TRUST Bank also has a defined contribution pension plan and may provide extra retirement payments to retiring employees in some cases. SuMi TRUST Bank sets up employee retirement benefit trusts as part of its pension plan assets.

Other consolidated subsidiaries have lump-sum retirement benefit plans, defined benefit corporate pension plans and defined contribution pension plans. Some consolidated subsidiaries also participate in multiple employer pension plan.

Some consolidated subsidiaries adopt the computational shortcut method in calculating liabilities for retirement benefits and retirement benefit expenses for their defined benefit corporate pension plans and lump-sum retirement benefit plans.

### 2. Defined Benefit Plans

## (1) Reconciliation of Retirement Benefit Obligations

	Millions	s of Yen	Millions of U.S. Dollars
	2024	2023	2024
Retirement Benefit Obligations (opening balance)	¥ 382,088	¥ 423,883	\$ 2,523
Service Cost-Benefits Earned during the Fiscal Year	8,692	10,162	57
Interest Cost on Projected Benefit Obligations	4,444	2,276	29
Actuarial Gains and Losses that Arose during the Fiscal Year	204	(37,086)	1
Retirement Benefits Paid	(17,172)	(17,149)	(113)
Past Service Cost that Arose during the Fiscal Year	_	_	_
Other (Note)	_	_	_
Retirement Benefit Obligations (closing balance)	¥ 378,257	¥ 382,087	\$ 2,498

#### (2) Reconciliation of Plan Assets

	Millions	of Yen	Millions of U.S. Dollars
	2024	2023	2024
Plan Assets (opening balance)	¥ 600,992	¥ 602,553	\$ 3,969
Expected Return on Plan Assets	21,395	21,820	141
Actuarial Gains and Losses that Arose during the Fiscal Year	88,304	(12,773)	583
Contributions by the Employer	7,434	4,755	49
Retirement Benefits Paid	(15,111)	(15,364)	(100)
Other (Note)	_	_	_
Plan Assets (closing balance)	¥ 703,014	¥ 600,992	\$ 4,643

# (3) Reconciliation between Closing Balances of Retirement Benefit Obligations and Plan Assets, and Liabilities and Assets for Retirement Benefits Recorded in the Consolidated Balance Sheet

	Millions	s of Yen	Millions of U.S. Dollars
	2024	2023	2024
Retirement Benefit Obligations of Retirement Benefit Plans with Plan Assets	¥ 364,291	¥ 368,367	\$ 2,406
Plan Assets	(703,014)	(600,992)	(4,643)
	(338,723)	(232,625)	(2,237)
Retirement Benefit Obligations of Retirement Benefit Plans without Plan Assets	13,965	13,720	92
Net of Liabilities and Assets Recorded in the Consolidated Balance Sheet	¥ (324,757)	¥ (218,904)	\$ (2,145)

	Million	Millions of Yen	
	2024	2023	2024
Liabilities for Retirement Benefits	¥ 13,965	¥ 13,720	\$ 92
Assets for Retirement Benefits	(338,723)	(232,625)	(2,237)
Net of Liabilities and Assets Recorded in the Consolidated Balance Sheet	¥ (324,757)	¥ (218,904)	\$ (2,145)

## (4) Breakdown of Retirement Benefit Expenses

	Millions	Millions of Yen	
	2024	2023	2024
Service Cost-Benefits Earned during the Fiscal Year	¥ 8,692	¥ 10,162	\$ 57
Interest Cost on Projected Benefit Obligations	4,444	2,276	29
Expected Return on Plan Assets	(21,395)	(21,820)	(141)
Amortization of Actuarial Differences	4,826	3,841	32
Amortization of Past Service Cost	(12)	(18)	(0)
Other	400	424	3
Retirement Benefit Expenses for Defined Benefit Obligations	¥ (3,043)	¥ (5,133)	\$ (20)

## (5) Remeasurements of Defined Benefit Plans

The breakdown of remeasurements of defined benefit plans (before tax effects) is as follows:

	Millions of Yen			Millions of U.S. Dollars		
	2	2024		2023	2	2024
Past Service Cost	¥	(12)	¥	(18)	\$	(0)
Actuarial Differences	9	2,926		28,154		614
Total	¥ 9	2,914	¥	28,135	\$	614

### (6) Accumulated Remeasurements of Defined Benefit Plans

The breakdown of accumulated remeasurements of defined benefit plans (before tax effects) is as follows:

	Millions of Yen		Millions of U.S. Dollars	
	2024	2023	2024	
Unrecognized Past Service Cost	¥ (71)	¥ (84)	\$ (0)	
Unrecognized Actuarial Differences	(59,511)	33,414	(393)	
Total	¥ (59,583)	¥ 33,330	\$ (393)	

### (7) Plan Assets

1) The asset categories and proportion of the total plan assets are as follows:

	Pro	pportion (%)
	2024	2023
Debt Securities	22	25
Equity Securities	65	61
Cash and Due from Banks	3	3
Other	10	11
Total	100	100

(Note) The total plan assets includes the retirement benefit trusts set up for a corporate pension plan and a lump-sum retirement benefit plan. They account for 60% and 56% of the total plan assets for the fiscal years ended March 31, 2024 and 2023, respectively.

### 2) Expected long-term rate of return on plan assets

In order to determine the expected long-term rate of return on plan assets, SuMi TRUST Holdings considers the current and projected plan assets allocation, as well as the current and expected long-term rate of return on assets composing plan assets.

### (8) Assumptions Used

Major assumptions used in actuarial calculation for the fiscal years ended March 31, 2024 and 2023, are as follows:

	2024	2023
Discount Rate	Mainly 1.2%	Mainly 1.2%
Expected Long-Term Rate of Return on Plan Assets	3.5%	3.6%

#### 3. Defined Contribution Pension Plans

Contributions by SuMi TRUST Holdings and its consolidated subsidiaries to the defined contribution pension plans were \$2,734 million (U.S. \$18 million) and \$2,311 million for the years ended March 31, 2024 and 2023, respectively.

### **Stock Option Plans**

## 1. Expenses Recorded in Connection with Stock Options during the Fiscal Years Ended March 31, 2024 and 2023

## (1) SuMi TRUST Holdings

There were no relevant items.

(2) Nikko Asset Management Co., Ltd. (consolidated subsidiary)

There were no relevant items.

## 2. Description of Stock Options

### (1) SuMi TRUST Holdings

The following tables show stock options effective as of March 31, 2024. The number of stock options represents the number of shares after converting into equivalent shares, taking into account the 1-for-10 reverse stock split of its shares of common stock on October 1, 2016 and the 2-for-1 stock split of its shares of common stock on January 1, 2024.

### 1) Description of Stock Options

Year Ended March 31, 2024	SuMi TRUST Holdings Series 3 Subscription Rights to Shares	SuMi TRUST Holdings Series 4 Subscription Rights to Shares
Number of Eligible Persons and their Position	Directors and officers of SuMi TRUST Holdings: 22 Directors and officers of SuMi TRUST Bank: 38 Total: 60	Directors and officers of SuMi TRUST Holdings: 23 Directors and officers of SuMi TRUST Bank: 40 Total: 63
Number of Stock Options Granted by Class of Share	Common stock: 79,600 shares	Common stock: 80,800 shares
Grant Date	July 19, 2013	August 1, 2014
Vesting Conditions	1) A holder of the subscription rights to shares must be a director or officer of SuMi TRUST Holdings or its subsidiaries when exercising the rights, unless the holder is no longer in such a position because he or she has retired at the end of his or her term or for some other valid reason. 2) If a holder of subscription rights to shares is deceased and the entirety of the subscription rights to shares inherited by a single legal heir ("inheritor of the rights"), the subscription rights to shares may be exercised by the inheritor of the rights. If the inheritor of the rights is deceased, heirs of the inheritor of the rights may not inherit the subscription rights to shares.	1) A holder of the subscription rights to shares may exercise the rights the following day or onwards when the holder is no longer in a position of a director or officer of SuMi TRUST Holdings or SuMi TRUST Bank.  2) If a holder of subscription rights to shares is deceased and the entirety of the subscription rights to shares is inherited by a single legal heir ("inheritor of the rights"), the subscription rights to shares may be exercised by the inheritor of the rights. If the inheritor of the rights is deceased, heirs of the inheritor of the rights may not inherit the subscription rights to shares.
Eligible Service Period	From July 19, 2013, to July 18, 2015	Not specified
Exercise Period	From July 19, 2015, to July 18, 2023	From August 31, 2014, to July 31, 2044

Year Ended March 31, 2024	SuMi TRUST Holdings	SuMi TRUST Holdings
Teal Elided Water 51, 2024	Series 5 Subscription Rights to Shares	Series 6 Subscription Rights to Shares
Number of Eligible Persons and	Directors and officers of SuMi TRUST Holdings: 19	Directors and officers of SuMi TRUST Holdings: 21
their Position	Directors and officers of SuMi TRUST Bank: 44	Directors and officers of SuMi TRUST Bank: 42
	Total: 63	Total: 63
Number of Stock Options Granted by Class of Share	Common stock: 65,400 shares	Common stock: 102,000 shares
Grant Date	July 31, 2015	July 29, 2016
Vesting Conditions	A holder of the subscription rights to shares may exercise the rights the following day or onwards when the holder is no longer in a position of a director or officer of SuMi TRUST Holdings or SuMi TRUST Bank.     If a holder of subscription rights to shares is deceased and the entirety of the subscription rights to shares is inherited by a single legal heir ("inheritor of the rights"), the subscription rights to shares may be exercised by the inheritor of the rights. If the inheritor of the rights is deceased, heirs of the inheritor of the rights may not inherit the subscription rights to shares.	Same as on the left
Eligible Service Period	Not specified	Same as on the left
Exercise Period	From August 31, 2015, to July 30, 2045	From August 31, 2016, to July 28, 2046

Year Ended March 31, 2024	SuMi TRUST Holdings	SuMi TRUST Holdings
Tear Eriaca Waren 31, 2024	Series 7 Subscription Rights to Shares	Series 8 Subscription Rights to Shares
Number of Eligible Persons and	Directors and officers of SuMi TRUST Holdings: 26	Directors and officers of SuMi TRUST Holdings: 30
their Position	Directors and officers of SuMi TRUST Bank: 41	Directors and officers of SuMi TRUST Bank: 40
	Total: 67	Total: 70
Number of Stock Options Granted by Class of Share	Common stock: 122,600 shares	Common stock: 138,000 shares
Grant Date	July 28, 2017	September 3, 2018
Vesting Conditions	1) A holder of the subscription rights to shares may exercise the rights the following day or onwards when the holder is no longer in a position of a director or officer of SuMi TRUST Holdings or SuMi TRUST Bank. 2) If a holder of subscription rights to shares is deceased and the entirety of the subscription rights to shares is inherited by a single legal heir ("inheritor of the rights"), the subscription rights to shares may be exercised by the inheritor of the rights. If the inheritor of the rights is deceased, heirs of the inheritor of the rights may not inherit the subscription rights to shares.	Same as on the left
Eligible Service Period	Not specified	Same as on the left
Exercise Period	From August 31, 2017, to July 27, 2047	From September 30, 2018, to September 2, 2048

# 2) Volume and Changes in Stock Options

# i) Number of stock options

	Shares			
V 5 1 1 1 1 2 1 2 2 2 2 2 2 2 2 2 2 2 2 2	SuMi TRUST Holdings	SuMi TRUST Holdings	SuMi TRUST Holdings	SuMi TRUST Holdings
Year Ended March 31, 2024	Series 3 Subscription Rights to Shares	Series 4 Subscription Rights to Shares	Series 5 Subscription Rights to Shares	Series 6 Subscription Rights to Shares
Unvested Stock Options				
At the Beginning of the Fiscal Year	_	_	_	_
Granted	_	_	_	_
Forfeited	_	_	_	_
Vested	_	_	_	_
At the End of the Fiscal Year	_	_	_	_
Vested Stock Options				
At the Beginning of Fiscal Year	78,600	56,400	53,600	86,000
Vested	_	_	_	_
Exercised	8,400	1,000	_	2,600
Forfeited	70,200	_	_	_
At the End of the Fiscal Year	_	55,400	53,600	83,400

	Shares	
	SuMi TRUST Holdings	SuMi TRUST Holdings
Year Ended March 31, 2024	Series 7 Subscription Rights to Shares	Series 8 Subscription Rights to Shares
Unvested Stock Options		
At the Beginning of the Fiscal Year	_	_
Granted	_	_
Forfeited	_	_
Vested	_	_
At the End of the Fiscal Year	_	_
Vested Stock Options		
At the Beginning of Fiscal Year	108,200	130,600
Vested	_	_
Exercised	6,000	7,000
Forfeited	_	_
At the End of the Fiscal Year	102,200	123,600

# ii) Unit price information

Year Ended March 31, 2024				SuMi TRUST Holdings Series 6 Subscription Rights to Shares
Exercise Price (yen)	2,595	1	1	1
Average Stock Price when Exercised (yen)	2,612	3,164	_	2,914
Fair Unit Value on the Grant Date (yen)	730	2,120	2,723.5	1,623

Year Ended March 31, 2024	SuMi TRUST Holdings Series 7 Subscription Rights to Shares	SuMi TRUST Holdings Series 8 Subscription Rights to Shares
Exercise Price (yen)	1	1
Average Stock Price when Exercised (yen)	2,979	2,947
Fair Unit Value on the Grant Date (yen)	1,935	2,091.5

# (2) Nikko Asset Management Co., Ltd. (consolidated subsidiary)

The following tables show stock options effective as of March 31, 2024. The number of stock options represents the number of shares after converting into equivalent shares.

# 1) Description of Stock Options

· · · · · · · · · · · · · · · · · · ·		
Year Ended March 31, 2024	Resolution during the Fiscal Year 2016	Resolution during the Fiscal Year 2017
Number of Eligible Persons and their Position	Directors and employees of Nikko Asset Management Co., Ltd. and its subsidiaries and affiliated companies: 31	Directors and employees of Nikko Asset Management Co., Ltd. and its subsidiaries and affiliated companies: 36
Number of Stock Options Granted by Class of Share	Common stock: 4,409,000 shares	Common stock: 4,422,000 shares
Grant Date	April 27, 2017	April 27, 2018
Vesting Conditions	The recipient must, in principle, be a director or an employee of Nikko Asset Management Co., Ltd., as of April 27, 2019 ("First Exercisable Date"); on the date immediately after which one full year has passed since the First Exercisable Date; and on the date immediately after which two full years have passed since the First Exercisable Date. In those periods, one third, one third and one third of the options held by the recipient will be vested, respectively. Nikko Asset Management Co., Ltd., must have implemented the IPO at the time of the exercise of any of these options.	The recipient must, in principle, be a director or an employee of Nikko Asset Management Co., Ltd., as of April 27, 2020 ("First Exercisable Date"); on the date immediately after which one full year has passed since the First Exercisable Date; and on the date immediately after which two full years have passed since the First Exercisable Date. In those periods, one third, one third and one third of the options held by the recipient will be vested, respectively. Nikko Asset Management Co., Ltd., must have implemented the IPO at the time of the exercise of any of these options.
Eligible Service Period	From the grant date until two full years have passed since the First Exercisable Date	From the grant date until two full years have passed since the First Exercisable Date
Exercise Period	From April 27, 2019 to April 30, 2027	From April 27, 2020 to April 30, 2028

# 2) Volume and Changes in Stock Options

# i) Number of stock options

Year Ended March 31, 2024	Shares	
	Resolution during Fiscal Year 2016	Resolution during Fiscal Year 2017
Grant Date	April 27, 2017	April 27, 2018
Unvested Stock Options		
At the Beginning of the Fiscal Year	217,000	752,000
Granted	_	_
Forfeited	96,000	406,000
Vested	_	_
At the End of the Fiscal Year	121,000	346,000
Vested Stock Options		
At the Beginning of the Fiscal Year	_	_
Vested	_	_
Exercised	_	_
Forfeited	_	<u> </u>
At the End of the Fiscal Year	_	_

### ii) Unit price information

Year Ended March 31, 2024	Resolution during Fiscal Year 2016	Resolution during Fiscal Year 2017
Grant Date	April 27, 2017	April 27, 2018
Exercise Price	¥ 553	¥ 694
Fair Price on the Grant Date (Note 1)	0	0

### (Notes)

- 1) In lieu of fair value per share, the fair price refers to an estimate of each option's intrinsic value (the difference between the fair value of the share calculated by the comparable transaction price method and the exercise price).
- 2) The total amount of intrinsic value of the options was ¥104 million (U.S. \$0.7 million) as of March 31, 2024.

### 3. Method for Estimating a Fair Unit Price for Stock Options

There were no subscription rights granted in the fiscal year ended March 31, 2024.

## 4. Method for Estimating the Number of Vested Stock Options

SuMi TRUST Holdings has adopted a method to reflect only the number of stock options that have been actually forfeited, because it is difficult to reasonably estimate the number that will be forfeited in the future.

### **Income Taxes**

### 1. Breakdown of Major Factors Giving Rise to Deferred Tax Assets and Liabilities

	Millions	s of Yen	Millions of U.S. Dollars
Year Ended March 31	<b>2024</b> 2023		2024
Deferred Tax Assets:			
Impairment of Securities	¥ 15,884	¥ 17,147	\$ 105
Allowance for Loan Losses			
(Including Direct Write-Offs of Loans with Guarantees or Collateral)	33,130	34,555	219
Deferred Gains (Losses) on Hedges	5,158	21,391	34
Remeasurements of Defined Benefit Plans	_	10,263	_
Valuation Difference Due to Share Exchange	4,528	4,572	30
Other	75,982	69,510	502
Subtotal	134,684	157,441	889
Valuation Allowance	(17,531)	(19,993)	(116)
Deferred Tax Assets	¥ 117,153	¥ 137,448	\$ 774
Deferred Tax Liabilities:			
Retirement Benefits	¥ (56,414)	¥ (51,861)	\$ (373)
Valuation Difference on Available-for-Sale Securities	(219,747)	(122,854)	(1,451)
Remeasurements of Defined Benefit Plans	(18,173)	_	(120)
Valuation Difference Due to Share Exchange	(5,631)	(5,718)	(37)
Other	(11,191)	(11,869)	(74)
Deferred Tax Liabilities	¥ (311,157)	¥ (192,304)	\$ (2,055)
Net Deferred Tax Assets (Liabilities)	¥ (194,004)	¥ (54,856)	\$ (1,281)

# 2. Breakdown of Major Causes of Significant Differences Arising Between the Statutory Tax Rate and the Effective Tax Rate after Application of Tax Effect Accounting for Companies Submitting the Consolidated Financial Statements

Year Ended March 31	2024	2023
Effective Statutory Tax Rate	30.62%	—%
Adjustments:		
Changes in Valuation Allowance	(2.51)	_
Amortization of Goodwill	2.20	_
Share of Profit of Equity-Method Affiliated Companies	(5.86)	_
Permanent Differences (e.g., Cash Dividends Received)	(1.94)	_
Others	(4.51)	_
Effective Income Tax Rate	18.00%	—%

(Note) Disclosure on reconciliation between the effective statutory tax rate and the effective income tax rate is omitted since the difference was 5% or less of the effective statutory tax rate for the fiscal year ended March 31, 2023.

# 3. Accounting for Corporation Tax and Local Corporation Tax and Tax Effect Accounting

SuMi TRUST Holdings and some of its consolidated subsidiaries in Japan have adopted the group tax sharing system. In addition, corporation tax and local corporation tax, as well as their tax effects, are accounted for and disclosed under "Practical Solution on the Accounting and Disclosure Under the Group Tax Sharing System" (Accounting Standards Board of Japan (ASBJ) Practical Issues Task Force (PITF) No.42, August 12, 2021,).

# **Revenue Recognition**

1. Information Related to Disaggregation of Revenue from Contracts with Customers for the Fiscal Years Ended March 31, 2024 and 2023

		Millions of Yen									
Year Ended March 31, 2024	Retail	Corporate	Investor Services	Real Estate	Global Markets	Asset Management	Others	Subtotal	Income Other than Those Disaggregated Revenue	Total	
Trust Fees	¥ 6,967	¥ 14,188	¥ 90,728	¥ 4,386	¥ —	¥ —	¥ —	¥ 116,269	¥ —	¥ 116,269	
Fees and											
Commissions	92,401	71,368	51,527	62,329	489	152,198	(56,980)	373,334	94,070	467,405	
Income from Contracts											
with Customers	¥ 99,368	¥ 85,557	¥ 142,255	¥ 66,715	¥ 489	¥ 152,198	¥(56,980)	¥ 489,604			

		Millions of Yen									
Year Ended March 31, 2023	Retail	Corporate	Investor Services	Real Estate	Global Markets	Asset Management	Others	Subtotal	Income Other than Those Disaggregated Revenue	Total	
Trust Fees	¥ 6,796	¥ 13,349	¥ 85,769	¥ 3,807	¥ —	¥ —	¥ —	¥ 109,721	¥ —	¥ 109,721	
Fees and											
Commissions	89,016	57,138	46,269	66,872	467	144,472	(46,031)	358,206	82,125	440,331	
Income from Contracts											
with Customers	¥ 95,812	¥ 70,487	¥ 132,039	¥ 70,679	¥ 467	¥ 144,472	¥ (46,031)	¥ 467,928			

		Millions of U.S. Dollars										
Year Ended March 31, 2024	Retail	Corporate	Investor Services	Real Estate	Global Markets	Asset Management	Others	Subtotal	Income Other than Those Disaggregated Revenue	Total		
Trust Fees	\$ 46	\$ 94	\$ 599	\$ 29	\$ —	\$ —	\$ —	\$ 768	\$ —	\$ 768		
Fees and												
Commissions	610	471	340	412	3	1,005	(376)	2,466	621	3,087		
Income from Contracts												
with Customers	\$ 656	\$ 565	\$ 939	\$ 441	\$ 3	\$ 1,005	\$ (376)	\$ 3,233				

(Note) "Others" includes elimination of internal transactions.

### 2. Information Related to Contract Balance

	Million	s of Yen	Millions of U.S. Dollars		
	2024	2023	2	2024	
Receivables from Contracts with Customers	¥ 117,188	¥ 104,016	\$	774	
Contract Liabilities	2,791	2,518		18	

	Millions	s of Yen
	2023	2022
Receivables from Contracts with Customers	¥ 104,016	¥ 107,494
Contract Liabilities	2,518	1,772

Receivables from contracts with customers and contract liabilities are included in "Other Assets" and "Other Liabilities," respectively, in the consolidated balance sheets. Contract liabilities retained at the beginning of the current fiscal year and the previous fiscal year are mainly recognized

as revenue for the fiscal years ended March 31, 2024 and 2023, respectively.

The amount of revenue from performance obligation satisfied or partially satisfied in the past year and recognized in the current fiscal year is immaterial.

### 3. Information Related to Transaction Prices Allocated to Residual Performance Obligations

For the fiscal years ended March 31, 2024 and 2023, the amount of revenue expected to be recognized from existing contracts after the fiscal years is immaterial. Contracts with their initial expected period of less than one year and with revenue recognized in the amount that the SuMi TRUST Group is entitled to claim are not included in the notes.

### Segment Information

### 1. Reportable Segment Information

The SuMi TRUST Group's reportable segments are defined as operating segments for which discrete financial information is available. The Board of Directors and the Executive Committee of SuMi TRUST Holdings periodically receive reporting on the operating results and other relevant information of the reportable segments to make decisions about the allocation of management resources and to assess performance.

The main activities of the reportable segment are presented below:

Retail Business:

Provision of services to individual customers Corporate Business:

Provision of services to corporate customers Investor Services Business:

Provision of services to investors

Real Estate Business:

Provision of services related to the real estate business

Global Markets Business:

Marketing operations, market-making operations, investment operations, and financial management operations

Asset Management Business:

Asset management service operations

# Method for Calculating Substantial Gross Business Profit and Net Business Profit by Reportable Segment

Segment information is prepared based on internal management reports and the accounting policies used for the reportable segments are generally the same as those presented under "Significant Accounting Policies and Practices"; however, the reportable segments are accounted for in accordance with the rules for the internal management.

"Net Business Profit" represents "Substantial Gross Business Profit," less "Substantial G&A Expenses." "Substantial Gross Business Profit" and "Substantial G&A Expenses" are financial figures generated on the basis of internal management reporting, and they represent "Gross Profit" and "General

and Administrative Expenses (excluding any non-recurring expenses)" of SuMi TRUST Holdings and its consolidated subsidiaries, reflecting profits or losses of equity-method affiliated companies (proportionate share of profits or losses, excluding any non-recurring items).

Income earned from inter-segment and cross-segment transactions is calculated by applying the criteria (market prices) specified in the rules for internal management.

"Fixed Assets" disclosed in the assets by reportable segments are the total amount of tangible fixed assets and intangible fixed asset. The assets owned by SuMi TRUST Bank are allocated to each segment.

### 3. Profit or Loss and Fixed Assets by Reportable Segment

		Millions of Yen								
Year Ended March 31, 2024	Retail	Corporate	Investor Services	Real Estate	Global Markets	Asset Management	Others	Total		
Substantial Gross Business Profit	¥ 213,026	¥ 265,300	¥ 143,963	¥ 65,754	¥ 65,975	¥ 87,109	¥ 33,026	¥ 874,155		
General and Administrative Expenses	(172,885)	(102,318)	(81,220)	(30,061)	(19,640)	(69,140)	(60,216)	(535,484)		
Net Business Profit	¥ 40,140	¥ 162,982	¥ 62,742	¥ 35,692	¥ 46,334	¥ 17,968	¥ (27,190)	¥ 338,670		
Fixed Assets	¥ 84,923	¥ 35,243	¥ 24,185	¥ 9,307	¥ 33,838	¥ —	¥ 188,389	¥ 375,887		

		Millions of Yen						
Year Ended March 31, 2023	Retail	Corporate	Investor Services	Real Estate	Global Markets	Asset Management	Others	Total
Substantial Gross Business Profit	¥ 202,874	¥ 229,393	¥ 127,382	¥ 69,745	¥ 69,310	¥ 84,724	¥ 30,731	¥ 814,162
General and Administrative Expenses	(161,366)	(88,583)	(69,678)	(27,607)	(15,148)	(62,485)	(64,651)	(489,521)
Net Business Profit	¥ 41,507	¥ 140,809	¥ 57,703	¥ 42,138	¥ 54,162	¥ 22,239	¥ (33,919)	¥ 324,641
Fixed Assets	¥ 76,377	¥ 36,301	¥ 23,136	¥ 9,360	¥ 26,537	¥ —	¥ 181,844	¥ 353,557

		Millions of U.S. Dollars						
Year Ended March 31, 2024	Retail	Corporate	Investor Services	Real Estate	Global Markets	Asset Management	Others	Total
Substantial Gross Business Profit	\$ 1,407	\$ 1,752	\$ 951	\$ 434	\$ 436	\$ 575	\$ 218	\$ 5,773
General and Administrative Expenses	(1,142)	(676)	(536)	(199)	(130)	(457)	(398)	(3,536)
Net Business Profit	\$ 265	\$ 1,076	\$ 414	\$ 236	\$ 306	\$ 119	\$ (180)	\$ 2,237
Fixed Assets	\$ 561	\$ 233	\$ 160	\$61	\$ 223	\$ —	\$ 1,244	\$ 2,482

#### (Notes)

- 1) The figures represent "Substantial Gross Business Profit" in substitution for net sales to be presented by companies in other industries.
- 2) The amounts of "Substantial Gross Business Profit" include net trust fees, net interest income, net fees and commissions, net trading income, and net other ordinary income and expenses.
- 3) "General and Administrative Expenses" include personnel expenses and non-personnel expenses.
- 4) "Others" include costs of capital funding, dividends for shares for cross-shareholdings, general and administrative

- expenses of headquarters, and elimination of internal transactions.
- 5) The amount of "Fixed Assets" for each segment represents the amount of fixed assets owned by SuMi TRUST Bank. "Others" within "Fixed Assets" include corporate assets not allocated to any segment, fixed assets owned by consolidated subsidiaries outside the scope of allocation of resources, and adjustments for consolidation. For fixed assets not allocated to each segment, some of related expenses are allocated to each segment based on a reasonable allocation method.

# 4. Reconciliation Between Total Profit or Loss for Reportable Segments and Income before Income Taxes in the Consolidated Statements of Income

	Mil	Millions of Yen		
	2024	2023	2024	
Net Business Profit	¥ 338,67	0 ¥ 324,641	\$ 2,237	
Other Income	161,31	<b>4</b> 129,767	1,034	
Other Expenses	(353,85	<b>2)</b> (139,857)	(2,283)	
Other Adjustments	(48,15	5) (43,163)	(318)	
Income before Income Taxes	¥ 97,97	<b>7</b> ¥ 271,387	\$ 669	

#### **Related Information**

### 1. Information by Service

Disclosure of information by services is omitted as similar disclosure is included in the "3. Profit or Loss and Fixed Assets by Reportable Segment" in the "Segment Information" section.

### 2. Geographic Information

### (1) Income

Income by geographical area for the fiscal years ended March 31, 2024 and 2023, consisted of the following:

	Millions of Yen					
Year Ended March 31, 2024	Japan	Americas	Europe	Asia and Oceania	Total	
	¥ 1,566,753	¥ 402,596	¥ 298,143	¥ 212,571	¥ 2,480,065	
			Millions of Yen			
Year Ended March 31, 2023	Japan	Americas	Europe	Asia and Oceania	Total	
	¥ 1,317,365	¥220,877	¥150,908	¥134,888	¥ 1,824,040	
		M	illions of U.S. Dol	lars		
Year Ended March 31, 2024	Japan	Americas	Europe	Asia and Oceania	Total	

\$ 10,347

\$ 2,659

### (Notes)

- 1) The figures represent income in substitution for net sales to be presented by companies in other industries.
- 2) Income related to transactions by SuMi TRUST Holdings, SuMi TRUST Bank (excluding overseas branches), and other domestic consolidated subsidiaries are presented under

"Japan." Income related to transactions by oversea branches of SuMi TRUST Bank and foreign consolidated subsidiaries are presented under "Americas," "Europe," or "Asia and Oceania" based on the location of each overseas branch and subsidiary, reflecting their geographical proximity.

\$ 1,404

\$ 16,379

\$ 1,969

### (2) Tangible Fixed Assets

More than 90% of the SuMi TRUST Group's tangible fixed assets on the consolidated balance sheet as of March 31, 2024 and 2023, are located in Japan; accordingly, tangible fixed assets by geographical area are not presented.

### 3. Information by Major Customer

The information by major customer has been omitted as ordinary income from any particular customer was less than 10% of ordinary income in the consolidated statement of income.

### Information Related to Losses on Impairment of Fixed Assets by Reportable Segment

Losses on impairment of fixed assets allocated to reportable segments during the fiscal years ended March 31, 2024 and 2023 were as follows:

				Millions	of Yen			
Year Ended March 31, 2024	Retail	Corporate	Investor Services	Real Estate	Global Markets	Asset Management	Others	Total
Losses on Impairment of Fixed Assets	¥ —	¥ —	¥ —	¥ —	¥ —	¥ —	¥ 7,407	¥ 7,407

				Millions	of Yen			
Year Ended March 31, 2023	Retail	Corporate	Investor Services	Real Estate	Global Markets	Asset Management	Others	Total
Losses on Impairment of Fixed Assets	¥ —	¥ —	¥ —	¥ —	¥ —	¥ —	¥ 18,187	¥ 18,187

				Millions of U	J.S. Dollars			
Year Ended March 31, 2024	Retail	Corporate	Investor Services	Real Estate	Global Markets	Asset Management	Others	Total
Losses on Impairment of Fixed Assets	\$ <i>—</i>	\$ <i>—</i>	\$ <i>—</i>	\$ <i>—</i>	\$ <i>—</i>	\$ —	\$ 49	\$ 49

(Note) The details of impairment losses are described in "Notes to the Consolidated Statements of Income, 5. Other Income and Expenses, (2)."

### Information Related to Amortization of Goodwill and Unamortized Balance of Goodwill by Reportable Segment

Amortization of goodwill and unamortized balance of goodwill are not allocated to the reportable segments.

Amortization of goodwill recognized during the fiscal years ended March 31, 2024, and 2023, was ¥7,023 million (U.S. \$46 million) and ¥8,001 million, respectively. Unamortized balance of goodwill as of March 31, 2024, and 2023, was ¥14,820 million (U.S. \$98 million) and ¥21,726 million, respectively.

## Information Related to Gain on Negative Goodwill by Reportable Segment

There were no gains on negative goodwill by reportable segment during the fiscal years ended March 31, 2024 and 2023.

### **Related-Party Information**

There was no significant related-party information that need to be disclosed for the fiscal years ended March 31, 2024 and 2023.

### **Per Share of Common Stock Information**

	Υ	Yen	
	2024	2023	2024
Net Assets per Share of Common Stock	¥ 4,316.76	¥ 3,843.26	\$ 28.51
Net Income per Share of Common Stock	109.16	258.57	0.72
Diluted Net Income per Share of Common Stock	109.09	258.41	0.72

## (Notes)

- 1) SuMi TRUST Holdings executed a 2-for-1 stock split of its shares of common stock on January 1, 2024. Net assets per share of common stock, net income per share of common stock, and fully diluted net income per share of common stock are calculated on the assumption that the stock split was conducted at the beginning of the previous fiscal year.
- 2) Net assets per share of common stock and basis for calculation are as follows:

	Millions of Yen		Millions of U.S. Dollars
	As of March 31, 2024	As of March 31, 2023	As of March 31, 2024
Net Assets as Reported	¥ 3,137,686	¥ 2,822,574	\$ 20,722
Less:	31,358	30,490	207
Subscription Rights to Shares	855	945	6
Non-Controlling Interests	30,503	29,545	201
Net Assets Attributable to Common Shareholders	3,106,327	2,792,083	20,515
The Number of Shares of Common Stock Outstanding (Thousands of Shares)	719,595	726,487	719,595

3) Net income per share of common stock and diluted net income per share of common stock and basis for calculation are as follows:

	Millio	ns of Yen	Millions of U.S. Dollars
	Year Ended March 31, 2024	Year Ended March 31, 2023	Year Ended March 31, 2024
Net Income per Share of Common Stock			
Net Income Attributable to Owners of the Parent	¥ 79,199	¥ 191,000	\$ 523
Net Income Not Attributable to Common Shareholders	_	_	_
Net Income Related to Common Stock that is Attributable to			
Owners of the Parent	79,199	191,000	523
Average Number of Shares of Common Stock Outstanding			
(Thousands of Shares)	725,527	738,669	725,527
Fully Diluted Net Income per Share of Common Stock			
Adjustments to Net Income Attributable to			
Owners of the Parent	_	_	_
Effect of Dilutive Securities (Thousands of Shares)	431	443	431
Subscription Rights to Shares (Thousands of Shares)	431	443	431
Summary of the potential shares that were excluded from	SuMi TRUST Holdings:	SuMi TRUST Holdings:	
calculation of diluted net income per share of	Series 3 Subscription	Series 3 Subscription	
common stock because they have no dilute effects	Rights to Shares (Stock	Rights to Shares (Stock	
,	Options)	Options)	
	SuMi TRUST Holdings	SuMi TRUST Holdings	
	Common Stock	Common Stock	
	78,600 shares	78,600 shares	
	Consolidated	Consolidated	
	Subsidiaries	Subsidiaries	
	Nikko Asset	Nikko Asset	
	Management Co., Ltd.	Management Co., Ltd.	
	(NAM):	(NAM):	
	Subscription Rights to	Subscription Rights to	
	Shares (Stock Options)	Shares (Stock Options)	
	NAM Common Stock	NAM Common Stock	
	467,000 shares	969,000 shares	

4) In the calculation of net assets per share of common stock, shares of SuMi TRUST Holdings held by the share delivery trust and RS Trust for the Directors and RS Trust for employees are included in the number of shares of treasury stock deducted from the total number of shares issued and outstanding as of the end of the fiscal year. In the calculation of net income per share of common stock, they are included in the number of shares of treasury stock deducted in the calculation of the average number of shares outstanding.

The number of shares of treasury stock excluded from the calculation of net assets per share of common stock is 1,146 thousand shares as of March 31, 2024 (1,391 thousand shares as of March 31, 2023). The average number of shares of treasury stock excluded from the calculation of net income per share of common stock, is 1,180 thousand shares for the fiscal year ended March 31, 2024 (1,058 thousand shares for the fiscal year ended March 31, 2023).

### Significant Subsequent Event

Changes to the Performance-Based Stock Compensation System for the Directors (RS Trust) and Determination on Matters Relating to the Acquisition of Shares of SuMi TRUST Holdings

At the meeting of the Compensation Committee held on May 27, 2024, it resolved to make partial changes to the content of the Performance-Based Stock Compensation System for the Directors (the "System") (changes to the performance targets, etc., and an increase in the stock compensation amounts), and at the meeting of the Board of Directors held on May 28, 2024, it resolved, regarding the System, to make additional entrustment of money for additional acquisition of shares of SuMi TRUST Holdings by the trustee of the trust (the "Trust") that had been established for the introduction of the System.

1) Reasons for Acquisition of the Shares by the Trustee of the Trust

To deliver shares of SuMi TRUST Holdings that correspond in number to the number of points granted to eligible persons
under the System to each of the Directors, etc. via the Trust.

2) Matters regarding the Acquisition of the Shares by the Trustee of the Trust

1. Class of Shares to be Acquired Ordinary shares

Total Amount for Acquisition of Shares
 Total Number of Shares to be Acquired
 2,326,000 shares (upper limit)

4. Method of Acquisition of Shares Acquisition through stock market transactions

(including after-hours trading)

5. Term for Acquisition of Shares From June 4, 2024 to June 19, 2024

(Note) Ordinary shares of SuMi TRUST Holdings acquired by the Trust are recorded as treasury stock in net assets.

# Non-Consolidated Balance Sheet (Unaudited)

Sumitomo Mitsui Trust Holdings, Inc. As of March 31, 2024 and 2023

	Million	s of Yen	Millions of U.S. Dollars
-	2024	2023	2024
Assets:			
Current Assets:			
Cash and Due from Banks	¥ 3,671	¥ 5,632	\$ 24
Securities	45,000	59,000	297
Prepaid Expenses	323	465	2
Income Tax Refunds Receivable	8,140	14,378	54
Current Portion of Long-Term Loans Receivables from Subsidiaries and Affiliated Companies	30,000	_	198
Other Current Assets	3,316	2,176	22
Total Current Assets	90,452	81,652	597
Non-Current Assets:			
Tangible Fixed Assets:	0	0	C
Tools, Furniture, and Fixtures	0	0	C
Intangible Fixed Assets:	5	5	C
Software	0	0	0
Other Intangible Fixed Assets	5	5	
Investments and Other Assets:	2,032,984	2,046,981	13,426
Investment Securities	720	720	13,420
Investment Securities Investments in Subsidiaries and Affiliated Companies (Stocks)	1,440,883	1,440,888	9,516
Long-Term Loans Receivable from Subsidiaries and Affiliated Companies  Deferred Tax Assets	591,000	605,000 277	3,903
	284		2
Other Investments	94	94	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
Total Non-Current Assets	2,032,989	2,046,987	13,426
Total Assets	¥ 2,123,441	¥ 2,128,640	\$ 14,024
Liabilities:			
Current Liabilities:			
Accrued Expenses	¥ 2,066	¥ 1,980	\$ 14
Income Taxes Payable	29	71	0
Provision for Bonuses	322	317	2
Provision for Directors' Bonuses	91	88	1
Current Portion of Bonds Payable	30,000	_	198
Other Current Liabilities	1,237	265	8
Total Current Liabilities	33,748	2.723	223
Non-Current Liabilities:			
Bonds Payable	571,000	590,000	3,771
Long-Term Loans Payable	20,000	15,000	132
Provision for Share-Based Remuneration	263	227	2
Other Non-Current Liabilities	334	223	2
Total Non-Current Liabilities	591,598	605,450	3,907
Total Liabilities		· · · · · · · · · · · · · · · · · · ·	
Total Liabilities	¥ 625,346	¥ 608,173	\$ 4,130
Net Assets:			
Total Shareholders' Equity:	¥ 1,497,239	¥ 1,519,521	\$ 9,888
Capital Stock	261,608	261,608	1,728
Capital Surplus:	927,260	947,088	6,124
Legal Capital Surplus	702,933	702,933	4,642
Other Capital Surplus	224,326	244,154	1,481
Retained Earnings:	332,006	333,757	2,193
Other Retained Earnings:			
Retained Earnings Brought Forward	332,006	333,757	2,193
Treasury Stock-At Cost	(23,635)	(22,933)	(156
Subscription Rights to Shares	855	945	6
Total Net Assets	¥ 1,498,094	¥ 1,520,466	\$ 9,894
Total Liabilities and Net Assets	¥ 2,123,441	¥ 2,128,640	\$ 14,024
Net Assets per Share of Common Stock	¥ 2,080.66	en ¥ 2,091.59	U.S. Dollar \$ 13.74
tret Assets per share of Common Stock	+ 2,000.00	f 4,071.37	p 13./4

# Non-Consolidated Statement of Income (Unaudited)

Sumitomo Mitsui Trust Holdings, Inc. For the fiscal years ended March 31, 2024 and 2023

	Millions of Yen		Millions of U.S. Dollars
	2024	2023	2024
Operating Income:			
Dividends Received from Subsidiaries	¥ 78,396	¥ 71,279	\$ 518
Fees and Commissions Received from Subsidiaries	8,115	6,832	54
Total Operating Income	86,512	78,111	571
Operating Expenses:			
General and Administrative Expenses	7,336	6,395	48
Total Operating Expenses	7,336	6,395	48
Operating Profit	79,176	71,716	523
Non-Operating Income:	6,959	6,746	46
Interest Income	6,843	6,659	45
Interest on Securities	1	4	0
Commission Fee	0	0	0
Other Non-Operating Income	113	81	1
Non-Operating Expenses:	7,752	7,035	51
Interest Expenses	124	103	1
Interest on Bonds Payable	6,719	6,556	44
Other Non-Operating Expenses	908	375	6
Extraordinary Income:	19	_	0
Gains on Sales of Investments in Subsidiaries and Affiliated Companies	19	_	0
Income before Income Taxes	78,402	71,426	518
Income Taxes:	111	169	1
Current	119	222	1
Deferred	(7)	(52)	(0)
Net Income	¥ 78,290	¥ 71,257	\$ 517

	Ye	Yen		
Net Income per Share of Common Stock	¥ 107.90	¥ 96.46	\$ 0.71	

# Non-Consolidated Statement of Changes in Net Assets (Unaudited)

Sumitomo Mitsui Trust Holdings, Inc. For the fiscal years ended March 31, 2024 and 2023

## From April 1, 2023 to March 31, 2024

	Millions of Yen														
			Sharehold	ers' Equity											
			Capital Surplus		Retained Earnings										
	Capital Stock	Capital Stock Legal Capital Other Capital Total Capita Surplus Surplus Surplus	Total Capital	Other Retained Earnings	Total Retained										
	21/2		· '	· .	Ŭ ,										Retained Earnings Brought Forward
Balance at the Beginning of the Year	¥ 261,608	¥ 702,933	¥ 244,154	¥ 947,088	¥ 333,757	¥ 333,757									
Changes during the Year															
Cash Dividends					(80,041)	(80,041)									
Net Income					78,290	78,290									
Purchase of Treasury Stock															
Disposal of Treasury Stock			(4)	(4)											
Retirement of Treasury Stock			(19,823)	(19,823)											
Net Changes of Items Other															
Than Shareholders' Equity															
Total Changes during the Year	_	_	(19,828)	(19,828)	(1,751)	(1,751)									
Balance at the End of the Year	¥ 261,608	¥ 702,933	¥ 224,326	¥ 927,260	¥ 332,006	¥ 332,006									

	Millions of Yen					
	Sharehold	ers' Equity				
	Treasury Stock	Total Shareholders' Equity	Subscription Rights to Shares	Total Net Assets		
Balance at the Beginning of the Year	¥(22,933)	¥ 1,519,521	¥ 945	¥ 1,520,466		
Changes during the Year						
Cash Dividends		(80,041)		(80,041)		
Net Income		78,290		78,290		
Purchase of Treasury Stock	(21,082)	(21,082)		(21,082)		
Disposal of Treasury Stock	556	552		552		
Retirement of Treasury Stock	19,823	_		_		
Net Changes of Items Other						
Than Shareholders' Equity			(89)	(89)		
Total Changes during the Year	(702)	(22,281)	(89)	(22,371)		
Balance at the End of the Year	¥(23,635)	¥ 1,497,239	¥ 855	¥ 1,498,094		

# From April 1, 2022 to March 31, 2023

			Millions	s of Yen			
			Sharehold	ers' Equity			
			Capital Surplus		Retained Earnings		
	Capital Stock	Legal Capital	Other Capital	Total Capital	Other Retained Earnings	Total Retained	
		Surplus	Surplus	Surplus	Retained Earnings Brought Forward	Earnings	
Balance at the Beginning of the Year	¥ 261,608	¥ 702,933	¥ 274,158	¥ 977,092	¥ 333,032	¥ 333,032	
Changes during the Year							
Cash Dividends					(70,533)	(70,533)	
Net Income					71,257	71,257	
Purchase of Treasury Stock							
Disposal of Treasury Stock			(0)	(0)			
Retirement of Treasury Stock			(30,003)	(30,003)			
Net Changes of Items Other							
Than Shareholders' Equity							
Total Changes during the Year	_	_	(30,004)	(30,004)	724	724	
Balance at the End of the Year	¥ 261,608	¥ 702,933	¥ 244,154	¥ 947,088	¥ 333,757	¥ 333,757	

	Millions of Yen						
	Sharehold	ers' Equity					
	Treasury Stock	Total Shareholders' Equity	Subscription Rights to Shares	Total Net Assets			
Balance at the Beginning of the Year	¥ (2,714)	¥ 1,569,019	¥ 1,006	¥ 1,570,025			
Changes during the Year							
Cash Dividends		(70,533)		(70,533)			
Net Income		71,257		71,257			
Purchase of Treasury Stock	(50,364)	(50,364)		(50,364)			
Disposal of Treasury Stock	142	141		141			
Retirement of Treasury Stock	30,003	_		_			
Net Changes of Items Other							
Than Shareholders' Equity			(61)	(61)			
Total Changes during the Year	(20,218)	(49,498)	(61)	(49,559)			
Balance at the End of the Year	¥ (22,933)	¥ 1,519,521	¥ 945	¥ 1,520,466			

# From April 1, 2023 to March 31, 2024

			Millions of	U.S. Dollars										
			Sharehold	ers' Equity										
			Capital Surplus		Retained	Earnings								
	Capital Stock	Legal Capital	Other Capital	T. 10 % 1	Other Retained Earnings	Total Retained								
		Surplus	· ·	Surplus							Surplus	Total Capital Surplus	Retained Earnings Brought Forward	Earnings
Balance at the Beginning of the Year	\$ 1,728	\$ 4,642	\$ 1,612	\$ 6,255	\$ 2,204	\$ 2,204								
Changes during the Year														
Cash Dividends					(529)	(529)								
Net Income					517	517								
Purchase of Treasury Stock														
Disposal of Treasury Stock			(0)	(0)										
Retirement of Treasury Stock			(131)	(131)										
Net Changes of Items Other														
Than Shareholders' Equity														
Total Changes during the Year	_	_	(131)	(131)	(12)	(12)								
Balance at the End of the Year	\$ 1,728	\$ 4,642	\$ 1,481	\$ 6,124	\$ 2,193	\$ 2,193								

	Millions of U.S. Dollars					
	Sharehold	ers' Equity				
	Treasury Stock	Total Shareholders' Equity	Subscription Rights to Shares	Total Net Assets		
Balance at the Beginning of the Year	\$ (151)	\$ 10,035	\$ 6	\$ 10,041		
Changes during the Year						
Cash Dividends		(529)		(529)		
Net Income		517		517		
Purchase of Treasury Stock	(139)	(139)		(139)		
Disposal of Treasury Stock	4	4		4		
Retirement of Treasury Stock	131	_		_		
Net Changes of Items Other						
Than Shareholders' Equity			(1)	(1)		
Total Changes during the Year	(5)	(147)	(1)	(148)		
Balance at the End of the Year	\$ (156)	\$ 9,888	\$ 6	\$ 9,894		

# **Statement of Trust Account (Unaudited)**

Sumitomo Mitsui Trust Holdings. Inc. and its Consolidated Subsidiaries As of March 31, 2024 and 2023

	Millions	Millions of Yen	
As of March 31	2024	2023	2024
Assets:			
Loans and Bills Discounted (Note 2)	¥ 2,407,320	¥ 2,154,605	\$ 15,898
Securities (Note 3)	830,452	846,569	5,484
Beneficiary Rights	186,461,054	188,494,811	1,231,416
Securities Held in Custody Accounts	20,698	20,674	137
Monetary Claims	23,637,259	26,147,491	156,104
Tangible Fixed Assets	26,154,901	23,154,632	172,731
Intangible Fixed Assets	237,660	229,624	1,570
Other Claims	12,471,689	9,856,778	82,365
Loans to Banking Account	4,327,798	4,332,472	28,581
Cash and Due from Banks	917,968	988,055	6,062
Total Assets	¥ 257,466,804	¥ 256,225,715	\$ 1,700,349
Liabilities:			
Money Trusts (Note 4)	¥ 37,154,630	¥ 38,420,310	\$ 245,375
Pension Trusts	14,523,406	14,043,977	95,915
Property Formation Benefit Trusts	18,755	18,439	124
Securities Investment Trusts	80,474,320	80,945,517	531,464
Money in Trust Other Than Money Trusts	41,076,559	40,257,727	271,276
Securities in Trust	24,072,593	23,513,485	158,979
Money Claims in Trust	23,837,128	26,400,850	157,424
Real Estate in Trust	820	825	5
Composite Trusts	36,308,588	32,624,581	239,787
Total Liabilities	¥ 257,466,804	¥ 256,225,715	\$ 1,700,349

See Notes to Statements of Trust Account

# **Notes to Statement of Trust Account (Unaudited)**

#### 1. Trust Accounts

Under the Trust Act of Japan, trust activities must be administered separately from a commercial banking business. As a result, assets accepted in trust must be segregated from the assets held by SuMi TRUST Holdings. Within the general category of trust accounts, each trust account is segregated from other trust assets. Accordingly, the financial statements of SuMi TRUST Holdings do not reflect SuMi TRUST Holdings' records as to the assets accepted in trust, which are maintained separately under the trust account.

Under certain trust agreements, repayments of the principal of the customers' trust assets are guaranteed by SuMi TRUST Bank, and such guaranteed principal as of March 31, 2024 and 2023, were ¥3,998,029 million (U.S. \$26,404 million) and ¥4,103,478 million, respectively.

The translation of Japanese yen amounts into U.S. dollar amounts is included solely for the convenience of readers outside Japan. The translation has been made at the rate of ¥151.42 to U.S. \$1, the approximate rate of exchange as of March 29, 2024. Such translations should not be construed as representations that the Japanese yen amounts could be converted into U.S. dollars at that or any other rate.

Amounts less than one million Japanese yen have been rounded down and amounts less than one million U.S. dollars have been rounded off. As a result, the total may not be equal to sum of individual amounts. The amounts presented in the statements of trust account as of March 31, 2024 and 2023, are for trust accounts in SuMi TRUST Bank.

#### 2. Loans and Bills Discounted

Loans as of March 31, 2024 and 2023, consisted of the following:

	Million	Millions of U.S. Dollars	
		2023	2024
Loans on Deeds	¥ 2,011,920	¥ 1,709,285	\$ 13,287
Loans on Bills	395,400	445,320	2,611
Total	¥ 2,407,320	¥ 2,154,605	\$ 15,898

The balances of guaranteed trust account loans as of March 31, 2024 and 2023 stood at ¥8,154 million (U.S. \$54 million) and ¥10,461 million, respectively, which included the following:

Under certain trust agreements, repayments of the principal of customers' trust assets are guaranteed by SuMi TRUST Bank, and loans on such guaranteed trust assets as of March 31, 2024 and 2023, included the following:

	Millions	Millions of U.S. Dollars	
	2024	2023	2024
Doubtful Loans	¥ 38	¥ 59	\$ 0
Restructured Loans	8	10	0
Total	¥ 47	¥ 70	\$ 0

### 3. Securities

Securities held as of March 31, 2024 and 2023, consisted of the following:

	Millions of Yen			Millions of U.S. Dollars
	<b>2024</b> 2023		2024	
Government Bonds	¥ 420,809	¥	425,484	\$ 2,779
Local Government Bonds	30		30	0
Corporate Bonds	29,540		35,361	195
Stocks	6,162		6,270	41
Other Securities	373,910		379,423	2,469
Total	 ¥ 830,452	¥	846,569	\$ 5,484

## 4. Balance of Money Trusts

The principal amount of certain money trusts is guaranteed, and the balance of these accounts are as follows:

	Millio	Millions of Yen		
	2024	2023	2024	
Assets:				
Loans and Bills Discounted	¥ 8,154	¥ 10,461	\$ 54	
Other	3,990,207	4,093,352	26,352	
Total	¥ 3,998,361	¥ 4,103,814	\$ 26,406	
Liabilities:				
Principal	¥ 3,998,029	¥ 4,103,478	\$ 26,404	
Allowance for Impairment of Guaranteed Trust Principal	8	11	0	
Other	323	324	2	
Total	¥ 3,998,361	¥ 4,103,814	\$ 26,406	

In the case of certain money trusts, the principal amount is guaranteed, and as the above table indicates, an allowance for the impairment of guaranteed trust principal is set aside by SuMi TRUST Bank. The figures in the table include funds entrusted from other trusts managed by SuMi TRUST Bank.