

BBVA in 2021



“ In 2021 the world started to emerge from the pandemic and found its way back to growth. At BBVA, we posted our best recurring profit of the past decade, €5.07 billion, nearly doubling the figure from 2020, and we ended the year with a solid CET1 capital ratio of 12.75%.



Thanks to these results and our strong capital position, we have increased the distributions to our shareholders significantly. Taking into account the share buyback program and dividends, this amounts to a total of €5.5 billion.

We had a great year in a complex environment, and we look to 2022, confident in our strengths. We will continue accompanying our customers, supporting families and businesses to have a positive impact on society and strengthen profitable growth.

Carlos Torres Vila. BBVA Chair

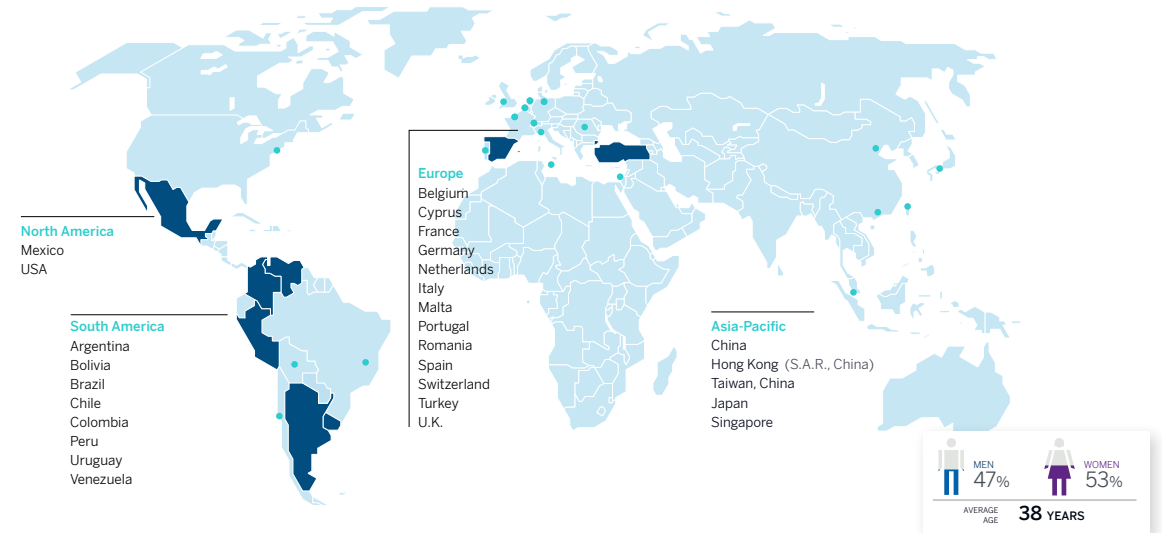
“ In 2021, BBVA posted its best recurring profit of the past decade, thanks to the excellent evolution of recurring revenues and lower provisions, including for the impairment of financial assets. Additionally, the Group’s important strengths, such as our leading franchises in attractive markets, our leadership in digitization and sustainability and having the best team, have allowed us to make progress toward our goals. They include being a larger and more profitable bank, a different bank for our customers and clients, having a unique value proposition, and continuing to be leaders in efficiency.

Onur Genç. BBVA Chief Executive Officer



BBVA in brief

BBVA is a global financial group founded in 1857, with an extensive international presence and leading franchises in very attractive markets. BBVA has a leadership position in the Spanish market, is the largest financial institution in Mexico, and has leading franchises in Turkey and South America.

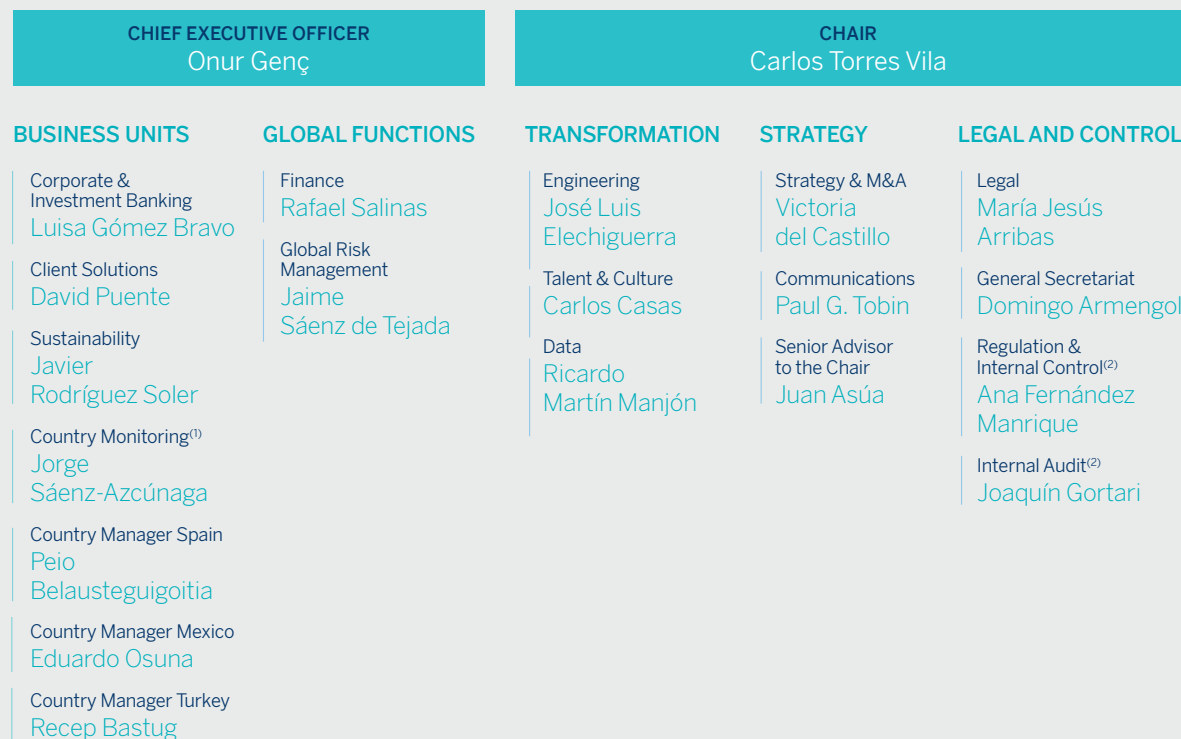


€662.9 billion in total assets | 81.7 million customers | >25 countries | 6,083 branches | 29,148 ATMs | 110,432 employees

Data at the end of December 2021. Those countries in which BBVA has no legal entity or the volume of activity is not significant, are not included.

BBVA has a differential way of doing banking based on the **Purpose to bring the age of opportunity to everyone**, always acting in line with its corporate values and with the goal of having a positive impact on the lives of people, businesses and society as a whole.

Organizational Chart



(1) Reporting channel to CEO for Argentina, Colombia, Peru, Venezuela and Uruguay, as well as monitoring of all countries, including Spain, Mexico and Turkey.

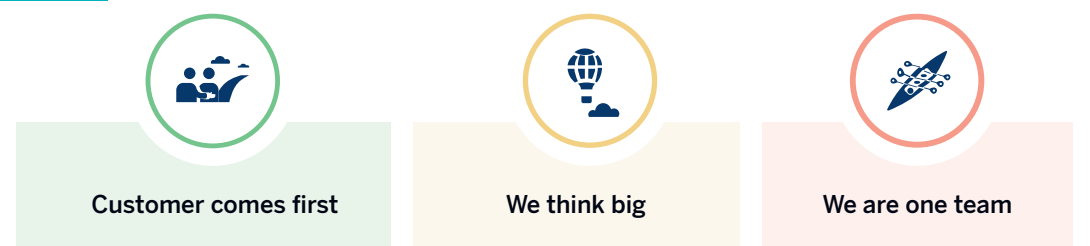
(2) Reporting to the Board of Directors.

OUR STRATEGIC PRIORITIES

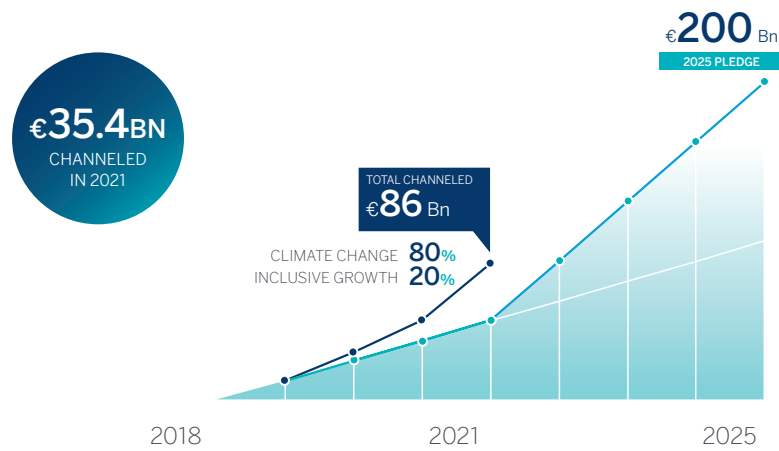
- Improving our **clients' financial health**
- Helping our clients transition towards a **sustainable future**
- Reaching more **clients**
- Driving **operational excellence**
- The **best and most engaged team**
- Data and Technology**

BBVA has an exceptional group of talented, motivated people with strong values, which is why the team is at the core of the Group’s strategic priorities. BBVA is strongly committed to the training and development of people to work together and advance in the achievement of the Group’s goals and contribute decisively to deliver upon its Purpose.

VALUES



Helping our clients in their transition towards a sustainable future: a great opportunity



Member of
Dow Jones Sustainability Indices
Powered by the S&P Global CSA

BBVA,
Top-ranking
bank worldwide⁽³⁾

PORTFOLIO ALIGNMENT TOWARDS NET ZERO 2050

2030 decarbonization goals set in selected CO₂ intensive industries⁽¹⁾



(1) These sectors account for 60% of global CO₂ emissions worldwide (Source: "IEA and UNEP"). (2) In 2030 for developed countries and in 2040 for emerging countries. (3) According to the Dow Jones Sustainability Index 2021, sharing #1 position in ranking.

Leading digital transformation and investing in innovation as key for growth

The Group will continue to invest in technology and data to introduce new services as well as enhance existing ones, to help our clients make better decisions and continue to lead the digital transformation.

SELECTIVE DIGITAL BANK INVESTMENTS

UK Atom bank	BRAZIL neon	GERMANY Infrastructure solarisBank	ITALY 100% digital offer
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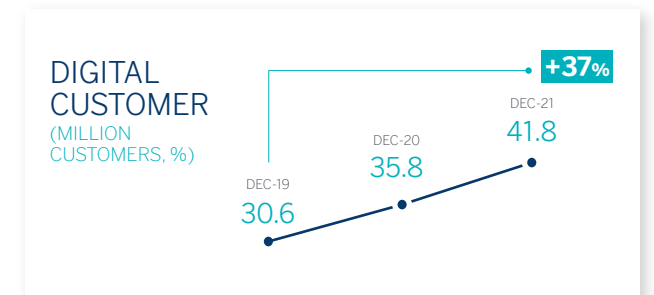
FINTECH INVESTMENTS

propel
VENTURE PARTNERS

BBVA, digital experience leader in European mobile banking five years in a row

FORRESTER
The Forrester Digital Experience Review™: European Mobile Banking Apps, Q3 2021

BBVA MOBILE BANKING LEADER 5 YEARS IN A ROW



Increasing shareholder's distribution significantly

The highest cash dividend per share in the past 10 years

DIVIDEND PER SHARE (DPS)
(€ CENTS / SHARE)

€31 cents

€8 cents in Oct-21
€23 cents in Apr-22⁽¹⁾

43% pay-out⁽²⁾

One of the highest share buyback programs in Europe

€3,500 M

€1,500 M first tranche, 100% executed⁽³⁾
€2,000 M second tranche



(1) To be proposed for the consideration of the Governing Bodies. (2) Pay-out percentage calculated taking into account the following: (i) 2021 Results, including the results from the United States business sold to PNC and the net impact of the restructuring process; and (ii) considering outstanding shares cum dividend as of March 3, 2022. (3) Considering executed share buyback until March 3, 2022 according to market communications. (4) Includes amounts paid in April and October 2021, which amounted to €0.06 and €0.08 per share.

BBVA Group main data

Consolidated figures	31-12-21	Δ %	31-12-20	31-12-19
Balance sheet (millions of euros)				
Total assets	662,885	(9.7)	733,797	695,471
Loans and advances to customers (gross) ⁽¹⁾	330,055	2.1	323,252	337,388
Deposits from customers ⁽¹⁾	349,761	2.1	342,661	320,589
Total customer funds ⁽¹⁾	465,529	4.5	445,608	428,392
Total equity	48,760	(2.5)	50,020	54,925
Income statement (millions of euros)				
Net interest income	14,686	0.6	14,592	15,789
Gross income	21,066	4.5	20,166	21,522
Operating income	11,536	4.1	11,079	11,368
Net attributable profit (loss)	4,653	256.6	1,305	3,512
Net attributable profit (loss) excluding non-recurring impacts ⁽²⁾	5,069	85.7	2,729	4,270
The BBVA share and share performance ratios				
Number of shares issued (million)	6,668	-	6,668	6,668
Share price (euros)	5.25	30.1	4.04	4.98
Adjusted earning (loss) per share (euros) ⁽³⁾	0.71	101.4	0.35	0.58
Earning (loss) per share (euros) ⁽³⁾⁽⁴⁾	0.67	n.s.	0.14	0.47
Book value per share (euros) ⁽³⁾⁽⁴⁾	6.86	2.5	6.70	7.32
Tangible book value per share (euros) ⁽³⁾⁽⁴⁾	6.52	7.8	6.05	6.27
Market capitalization (millions of euros)	35,006	30.1	26,905	33,226
Yield (dividend/price; %) ⁽⁵⁾	2.6		4.0	5.2
Significant ratios (%)				
Adjusted ROE (net attributable profit (loss)/average shareholders' funds +/- average accumulated other comprehensive income) ⁽²⁾	11.4		6.1	8.7
Adjusted ROTE (net attributable profit (loss)/average shareholders' funds excluding average intangible assets +/- average accumulated other comprehensive income) ⁽²⁾	12.0		6.5	9.3
Adjusted ROA (Profit (loss) for the year/average total assets) ⁽²⁾	0.94		0.54	0.84
Adjusted RORWA (Profit (loss) for the year/average risk-weighted assets - RWA) ⁽²⁾	2.01		1.16	1.69
Efficiency ratio	45.2		45.1	47.2
Cost of risk ⁽¹⁾	0.93		1.55	1.04
NPL Ratio ⁽¹⁾	4.1		4.2	4.2
NPL coverage ratio ⁽¹⁾	75		82	75
Capital adequacy ratios (%)				
CET1 fully-loaded	12.75		11.73	11.74
CET1 phased-in ⁽⁶⁾	12.98		12.15	11.98
Total ratio phased-in ⁽⁶⁾	17.24		16.46	15.92
Other information				
Number of clients (million) ⁽⁷⁾	81.7	4.2	78.4	75.6
Number of shareholders	826,835	(6.0)	879,226	874,148
Number of employees	110,432	(10.3)	123,174	126,973
Number of branches	6,083	(18.2)	7,432	7,744
Number of ATMs	29,148	(6.0)	31,000	32,658

(1) Excluding BBVA USA and the rest of the companies in the United States sold to PNC on June 1, 2021.

(2) Non-recurring impacts include: (I) the results generated by BBVA USA and the rest of the companies in the United States sold to PNC; (II) the net costs related to the restructuring process as of 31-12-21; and (III) the net capital gain from the bancassurance operation with Allianz as of 31-12-20.

(3) For the adjusted earning (loss) per share and earning (loss) per share calculation the additional Tier 1 instrument remuneration is adjusted. As of 31-12-21, 112 million shares acquired within the share buyback program in 2021 were considered.

(4) The estimated number of shares pending from buyback as of December 31, 2021 of the first tranche approved by the BBVA Board of Directors in October 2021 (€1,500m), in process at the end of the year 2021, was included.

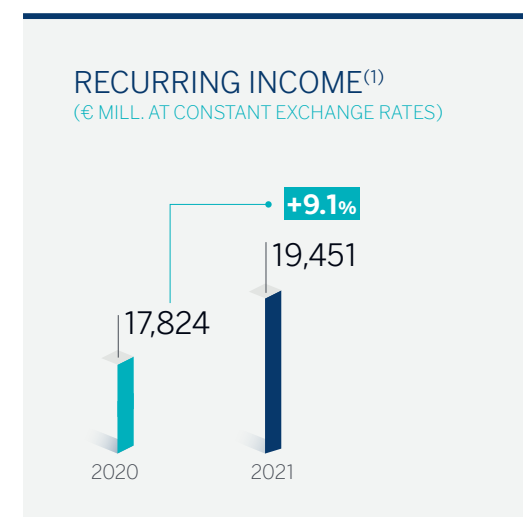
(5) Calculated by dividing shareholder remuneration over the last twelve months by the closing price of the period.

(6) Phased-in ratios include the temporary treatment on the impact of IFRS 9, calculated in accordance with Article 473 bis amendments of the Capital Requirements Regulation (CRR), introduced by the Regulation (EU) 2020/873.

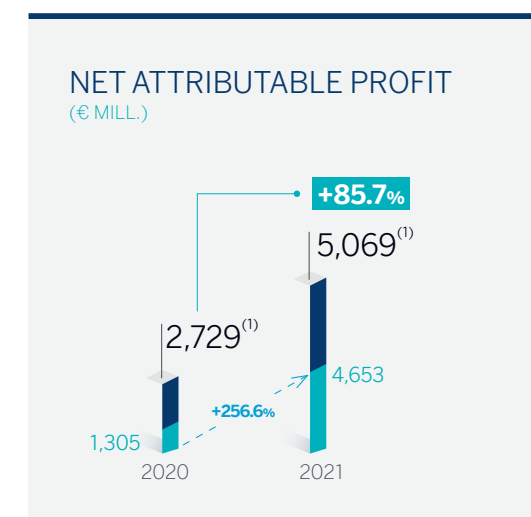
(7) Excluding BBVA USA and the rest of the companies in the United States sold to PNC on June 1, 2021 and BBVA Paraguay.

The highest recurrent results in the past 10 years

Thanks to the recovery in activity, with an excellent evolution of recurring income (+9.1% at constant exchange rates) and lower requirements for provisions in the year.



(1) Net interest income + Commissions.



(1) Excludes (I) the results generated by BBVA USA and the rest of the companies in the United States sold to PNC on June 1, 2021 for the periods 2021 and 2020; (II) the net cost related to the restructuring process in 2021; and (III) the net capital gain from the bancassurance operation with Allianz in 2020.

CONSOLIDATED INCOME STATEMENT (Millions of euros)	2021	Δ %	Δ % at constant exchange rates	2020
Net interest income	14,686	0.6	6.1	14,592
Net fees and commissions	4,765	15.6	19.8	4,123
Net trading income	1,910	23.5	30.5	1,546
Other operating income and expenses	(295)	210.6	222.4	(95)
Gross income	21,066	4.5	9.7	20,166
Operating expenses	(9,530)	4.9	8.5	(9,088)
Operating income	11,536	4.1	10.8	11,079
Impairment on financial assets not measured at fair value through profit or loss	(3,034)	(41.4)	(38.7)	(5,179)
Provisions or reversal of provisions and other gains (losses)	(262)	(75.9)	(75.1)	(1,087)
Profit (loss) before tax	8,240	71.2	86.8	4,813
Income tax	(2,207)	66.2	80.0	(1,328)
Profit (loss) for the year	6,034	73.1	89.3	3,485
Non-controlling interests	(965)	27.7	62.6	(756)
Net attributable profit (loss) excluding non-recurring impacts	5,069	85.7	95.5	2,729
Non-recurring impacts ⁽¹⁾	(416)	(70.8)	(71.0)	(1,424)
Net attributable profit (loss)	4,653	256.6	n.s.	1,305

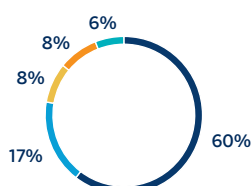
(1) Non-recurring impacts include: (I) the results generated, until June 1, 2021, by BBVA USA and the rest of the companies in the United States sold to PNC; (II) the net costs related to the restructuring process for the period 2021; and (III) the net capital gain from the bancassurance operation with Allianz for the period 2020.

Business areas

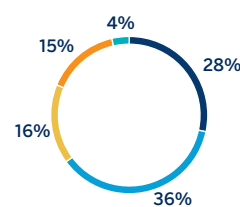
🌐 GEOGRAPHICAL DIVERSIFICATION⁽¹⁾

- Spain
- Mexico
- Turkey
- South America
- Rest of Business

Total assets breakdown by business area



Gross income breakdown by business area



■ NPL coverage ratio (%) ■ NPL ratio (%) ■ Cost of risk (%)

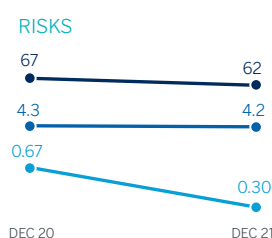
🇪🇸 SPAIN

ACTIVITY⁽¹⁾

Year on year changes. Balances as of 31-12-2021.

Performing loans and advances to customers under management
+1.7%

Customers funds under management
+2.8%



RESULTS

2021. Millions of euros. Year on year changes.

NET INTEREST INCOME	€3,502M	-1.8%
GROSS INCOME	€5,925M	+6.4%
OPERATING INCOME	€2,895M	+14.5%
NET ATTRIBUTABLE PROFIT	€1,581M	+142.6%

- Growth in lending activity throughout the year
- Favorable performance of recurring income, driven by commissions
- Improvement in the efficiency ratio and outstanding gross income growth
- Decrease in impairment on financial assets, compared to a 2020 that was strongly affected by the pandemic, resulting in a lower cost of risk

🇲🇽 MEXICO

ACTIVITY⁽¹⁾

Year on year changes at constant exchange rate. Balances as of 31-12-2021.

Performing loans and advances to customers under management
+5.1%

Customers funds under management
+11.6%



RESULTS

2021. Millions of euros. Year on year changes at constant exchange rate.

NET INTEREST INCOME	€5,836M	+5.4%
GROSS INCOME	€7,603M	+5.8%
OPERATING INCOME	€4,944M	+3.3%
NET ATTRIBUTABLE PROFIT	€2,568M	+42.6%

- Growth in lending activity in the year driven by the continued acceleration in the retail segment since the second quarter of 2021
- Increase in demand deposits and therefore improvement in the funding mix
- Growth in recurring income and strength of operating income throughout the year
- Better performance of impairment on financial assets in 2021

🇹🇷 TURKEY

ACTIVITY⁽¹⁾

Year on year changes at constant exchange rate. Balances as of 31-12-2021.

Performing loans and advances to customers under management
+39.7%

Customers funds under management
+65.0%



RESULTADOS

2021. Millions of euros. Year on year changes at constant exchange rate.

NET INTEREST INCOME	€2,370M	+11.2%
GROSS INCOME	€3,422M	+25.0%
OPERATING INCOME	€2,414M	+23.8%
NET ATTRIBUTABLE PROFIT	€740M	+71.4%

- Activity driven by Turkish lira loans and deposits
- Year-on-year growth in recurring income and NTI
- Year-on-year decrease in the cost of risk
- Net attributable profit growth driven by higher revenues and lower impairment on financial assets

■ NPL coverage ratio (%) ■ NPL ratio (%) ■ Cost of risk (%)

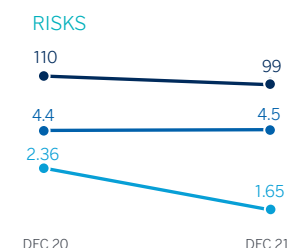
🌐 SOUTH AMERICA

ACTIVITY⁽¹⁾

Year on year changes at constant exchange rates excluding BBVA Paraguay. Balances as of 31-12-2021.

Performing loans and advances to customers under management
+10.3%

Customers funds under management
+5.7%



RESULTS

2021. Millions of euros. Year on year changes at constant exchange rates excluding BBVA Paraguay.

NET INTEREST INCOME	€2,859M	+18.1%
GROSS INCOME	€3,162M	+10.6%
OPERATING INCOME	€1,661M	+2.0%
NET ATTRIBUTABLE PROFIT	€491M	+30.3%

- Increase in lending activity in 2021, with growth in both retail and commercial segments
- Reduction in higher-cost customer funds
- Favorable year-on-year evolution of recurring income and higher adjustment for inflation in Argentina
- Reduction in the impairment on financial assets line as 2020 was affected by the outbreak of the pandemic

REST OF BUSINESS

ACTIVITY⁽¹⁾

Year on year changes at constant exchange rates. Balances as of 31-12-2021.

Performing loans and advances to customers under management
+10.2%

Customers funds under management
-33.6%



RESULTS

2021. Millions of euros. Year on year changes at constant exchange rates.

NET INTEREST INCOME	€281M	-5.4%
GROSS INCOME	€741M	-12.3%
OPERATING INCOME	€291M	-23.3%
NET ATTRIBUTABLE PROFIT	€254M	+13.2%

- Increase in lending due to evolution in the second half of the year and decrease in customer funds in 2021
- Good performance of NTI
- Favorable evolution of risk indicators
- Reversal in the impairment on financial assets line, which contrasts with provisions made in 2020

🌐 OTHER INFORMATION: CORPORATE & INVESTMENT BANKING

ACTIVITY⁽¹⁾

Year on year changes at constant exchange rates. Balances as of 31-12-2021.

Performing loans and advances to customers under management
+11.3%

Customers funds under management
-9.0%

Client's revenue
Millions of euros. Year on year changes at constant exchange rates.
€2,921M
+9%
Wholesale banking recurrent business⁽²⁾
90% of revenues given by our relations with clients

RESULTS

2021. Millions of euros. Year on year changes at constant exchange rates.

GROSS INCOME	€3,235M	+16.7%
OPERATING INCOME	€2,248M	+20.6%
NET ATTRIBUTABLE PROFIT	€1,248M	+45.3%

- Recovery of lending activity, which was above pre-pandemic levels, and reduction of customer funds
- Growth of recurring income and good performance of NTI
- Efficiency ratio remains at low levels thanks to the good performance of revenue items and management of discretionary expenses
- Significant reduction in the impairment on financial assets line, compared to 2020 which was strongly affected by the effects of the pandemic

(1) Excluding repos.
(2) Client's revenue / Gross income.



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